



## Logitech Teams Up with GN Netcom on Unified Communications Solutions

*Company to Offer Select Jabra Headsets as Part of UC Solutions*

FREMONT, Calif.--(BUSINESS WIRE)-- Logitech International (SIX: LOGN) (Nasdaq: LOGI) today announced that it is teaming up with GN Netcom to fuel the Unified Communications (UC) market. As a first step in their collaboration, the two companies have entered into a distribution agreement under which Logitech will offer select products from the award-winning line of Jabra headsets and speakerphones through distribution channel partners in North America. The two companies also plan to roll out the offering globally as well as collaborate on the development of future audio peripherals for UC.

As part of the initial agreement, Logitech will begin offering select Jabra headsets and speakerphones for Unified Communications, beginning in July 2011. Logitech will offer the Jabra products, which will be co-branded "Logitech powered by Jabra" as part of a portfolio of audio and video business solutions for UC.

The products Logitech will be offering are currently certified to work with Avaya, Microsoft Corp., Cisco and Polycom under the Jabra brand. Logitech plans to confirm certifications with these partners as well as others for the "Logitech powered by Jabra" headsets and speakerphones. The first three "Logitech powered by Jabra" products, available in July, include the Logitech BSP420 USB Speakerphone (Jabra SPEAK™ 410), the Logitech BH970 Wireless DECT Headset (Jabra GO™ 6430) and the Logitech BH870 Wireless Bluetooth Headset (Jabra PRO™ 9450). For more details on the Logitech offering, please visit [www.logitech.com/jabra](http://www.logitech.com/jabra).

"This collaboration with GN Netcom will enable Logitech to be a full solution provider for Unified Communications," said Gerald P. Quindlen, Logitech president and chief executive officer. "Businesses will now have a single company for a full range of UC solutions — from the meeting room with LifeSize video conferencing end points and infrastructure products to PCs, Macs and tablets with Logitech webcams, headsets and speakerphones."

"Jabra is already a leader in the UC space and we will continue to market the full range of Jabra branded solutions for Unified Communications. The agreement with Logitech enables GN Netcom to further expand the presence of Jabra products in North American sales channels," said Mogens Elsberg, chief executive officer of GN Netcom. "We believe this agreement will lead to more people using Jabra headsets and speakerphones for their UC solutions."

"We're pleased to see Logitech expand its suite of UC devices optimized for Microsoft Lync 2010," said Gurdeep Singh Pall, corporate vice president, Office Lync and Speech Group for Microsoft Corp. "The 'Logitech powered by Jabra' headsets and speakerphones round out Logitech's portfolio of products for high-quality communications, making it easier for people to connect and collaborate."

"With the convergence of VOIP and video conferencing in unified communications solutions, we see a significant opportunity for Logitech to be a full solution provider," said Roopam Jain, principal analyst at Frost and Sullivan. "With LifeSize meeting rooms, Logitech webcams and Jabra's headsets, Logitech is leveraging its strong brand and simplifying deployment and support for customers."

"We are very pleased that our long term partner Logitech will expand their product portfolio with UC headsets," said Daniel S. Jacobs, chairman and chief executive officer of Florida Micro, Inc. "We see large opportunities for this co-branded effort from Logitech and Jabra."

### **About Logitech**

Logitech is a world leader in products that connect people to the digital experiences they care about. Spanning multiple computing, communication and entertainment platforms, Logitech's combined hardware and software enable or enhance digital navigation, music and video entertainment, gaming, social networking, audio and video communication over the Internet, video security and home-entertainment control. Founded in 1981, Logitech International is a Swiss public company listed on the SIX Swiss Exchange (LOGN) and on the Nasdaq Global Select Market (LOGI).

Logitech, the Logitech logo, and other Logitech marks are registered in Switzerland and other countries. All other trademarks are the property of their respective owners. For more information about Logitech and its products, visit the company's Web site at [www.logitech.com](http://www.logitech.com).

(LOGI — IR)

**Logitech**

Joe Greenhalgh, 510-713-4430

Vice President, Investor Relations — USA

Nancy Morrison, 510-713-4948

Vice President, Corporate Communications — USA

Laura Scorza, +41-(0) 21-863-5336

Sr. Public Relations Manager — Europe

Source: Logitech International

News Provided by Acquire Media