Annual Stockholder Meeting
October 31, 2013

Jeff Henley
Chairman of the Board
"Safe Harbor" Statement: Statements made during Oracle’s Annual Stockholders Meeting relating to Oracle's future plans, expectations, beliefs, intentions and prospects are "forward-looking statements" and are subject to material risks and uncertainties. Many factors could affect our current expectations and our actual results, and could cause actual results to differ materially. We presently consider the following to be among the important factors that could cause actual results to differ materially from expectations: (1) Economic, political and market conditions, including the current European economic crisis and slowing economic conditions in other parts of the world, can adversely affect our business, results of operations and financial condition, including our revenue growth and profitability, which in turn could adversely affect our stock price. (2) We may fail to achieve our financial forecasts due to such factors as delays or size reductions in transactions, fewer large transactions in a particular quarter, unanticipated fluctuations in currency exchange rates, delays in delivery of new products or releases or a decline in our renewal rates for support contracts. (3) Our hardware systems revenues and profitability could decline further, and we may fail to achieve our financial forecasts with respect to this business. (4) We have an active acquisition program and our acquisitions may not be successful, may involve unanticipated costs or other integration issues or may disrupt our existing operations. (5) Our international sales and operations subject us to additional risks that can adversely affect our operating results, including risks relating to foreign currency gains and losses. (6) Our periodic workforce restructurings, including reorganizations of our sales force, can be disruptive. (7) If we are unable to develop new or sufficiently differentiated products and services, or to enhance and improve our products and support services in a timely manner or to position and/or price our products and services to meet market demand, customers may not buy new software licenses, cloud software subscriptions or hardware systems products or purchase or renew support contracts. A detailed discussion of these factors and other risks that affect our business is contained in our SEC filings, including our most recent reports on Form 10-K and Form 10-Q, particularly under the heading "Risk Factors." Copies of these filings are available online from the SEC or by contacting Oracle Corporation's Investor Relations Department at (650) 506-4073 or by clicking on SEC Filings on Oracle’s Investor Relations website at http://www.oracle.com/investor. All information set forth in this presentation is current as of October 31, 2013. Oracle undertakes no duty to update any statement in light of new information or future events.
Non-GAAP Financial Measures

To supplement our financial results presented on a GAAP basis, we use non-GAAP measures, which exclude certain business combination accounting entries and expenses related to acquisitions, as well as other significant expenses including stock-based compensation, that we believe are helpful in understanding our past financial performance and our future results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures and should be considered only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Today’s discussion includes certain non-GAAP financial measures, which were included in our earnings releases.
Oracle Strategy

Complete Stack
- Best-of-Breed
- Open
- Vertical Integration
- Extreme Performance
- Engineered Systems

Complete Customer Choice
- On-Premise
- Private Cloud
- Public Cloud
- Hybrid Cloud
Best-in-Class Leader

- Database
- Database on Solaris & Linux
- Data Warehousing
- Embedded Database
- Middleware
- Application Servers
- Identity and Access Management
- Enterprise Performance Management
- Human Capital Management
- Customer Relationship Management
- Project Portfolio Management
- Communications
- Retail
- Financial Services
- Banking
- Insurance
- Public Sector
- Professional Services
Company Profile

Scale
• $37B FY13
• #1 in 50 product or industry categories
• 400,000 customers in 145 countries
• 25,000 partners
• 120,000 employees
• 15 million developers in Oracle on-line communities

Innovation and Investment
• 35,000 developers and engineers
• 18,000 customer support specialists, speaking 29 languages
• 18,000 implementation consultants
• 2.5 million students supported annually

Headcount current as of Q1 FY2014.
## Current Financial Performance

### Year over Year Growth

<table>
<thead>
<tr>
<th></th>
<th>FY13</th>
<th>Q1 FY14</th>
</tr>
</thead>
<tbody>
<tr>
<td>Software Revenue</td>
<td>+7%</td>
<td>+8%</td>
</tr>
<tr>
<td>Hardware Revenue</td>
<td>-14%</td>
<td>-5%</td>
</tr>
<tr>
<td>Services Revenue</td>
<td>-5%</td>
<td>-6%</td>
</tr>
<tr>
<td>Total Revenue</td>
<td>+2%</td>
<td>+4%</td>
</tr>
<tr>
<td>Operating Income</td>
<td>+4%</td>
<td>+6%</td>
</tr>
<tr>
<td>Operating Margin <em>(as reported)</em></td>
<td>47%</td>
<td>45%</td>
</tr>
<tr>
<td>Earnings per Share</td>
<td>+11%</td>
<td>+14%</td>
</tr>
<tr>
<td>Share Repurchases</td>
<td>$11B</td>
<td>$3B</td>
</tr>
<tr>
<td>Free Cash Flow</td>
<td>$14B</td>
<td>$6B</td>
</tr>
</tbody>
</table>
Revenue
FY2013 Geographic Distribution

Asia Pacific
17% of Total Revenue

Americas
53% of Total Revenue

EMEA
30% of Total Revenue

Source: GAAP Results.
Revenue

FY2013 Line of Business Distribution

- **Hardware Systems Support**: 6% of Total Revenue
- **Hardware Systems Products**: 8% of Total Revenue
- **Services Revenues**: 12% of Total Revenue
- **New Software Licenses**: 28% of Total Revenue
- **Software License Updates & Support**: 46% of Total Revenue

Source: GAAP Results.
Software Revenue Grew 14% CAGR

Source: GAAP Results. Compounded Annual Growth Rate from FY03 to FY13, or 10 years
Our Business Model Drives Recurring Revenue

Source: Non-GAAP Results. GAAP to Non-GAAP reconciliations are available at www.oracle.com/investor. “First Year Support” is an internal estimate and assumes 100% software support attach, 22% pricing and all sales at the end of the quarter. “Continuing Support” is non-GAAP software support, as reported, less “First Year Support.”
Operating Margin Trends

11% Operating Margin Expansion

Source: Non-GAAP Results. GAAP to Non-GAAP reconciliations are available at www.oracle.com/investor.
Earnings Per Share Grew 20% CAGR

<table>
<thead>
<tr>
<th>Year</th>
<th>EPS</th>
<th>Growth Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY03</td>
<td>$0.43</td>
<td>+10%</td>
</tr>
<tr>
<td>FY04</td>
<td>$0.51</td>
<td>+19%</td>
</tr>
<tr>
<td>FY05</td>
<td>$0.68</td>
<td>+33%</td>
</tr>
<tr>
<td>FY06</td>
<td>$0.80</td>
<td>+18%</td>
</tr>
<tr>
<td>FY07</td>
<td>$1.01</td>
<td>+26%</td>
</tr>
<tr>
<td>FY08</td>
<td>$1.30</td>
<td>+29%</td>
</tr>
<tr>
<td>FY09</td>
<td>$1.44</td>
<td>+11%</td>
</tr>
<tr>
<td>FY10</td>
<td>$1.67</td>
<td>+16%</td>
</tr>
<tr>
<td>FY11</td>
<td>$2.22</td>
<td>+33%</td>
</tr>
<tr>
<td>FY12</td>
<td>$2.46</td>
<td>+11%</td>
</tr>
<tr>
<td>FY13</td>
<td>$2.68</td>
<td>+9%</td>
</tr>
</tbody>
</table>

Source: Non-GAAP Results. GAAP to Non-GAAP reconciliations are available at www.oracle.com/investor.
Free Cash Flow Grew 17% CAGR

Source: Non-GAAP Results. Compounded Annual Growth Rate from FY03 to FY13, or 10 years.
Investing for Growth
Sales Headcount Growth

Source: Company
Investing for Innovation
Research & Development Headcount Growth

Source: Company
Investing for Growth & Innovation

96% of Headcount Additions since June 1, 2010 have been in Sales and R&D

Source: Company
Oracle Acquisitions
Sources and Uses of Cash
$83B in M&A and Shareholder Returns

$82B Cash from Operations and Other
$26B Proceeds from Financing
($44B) Acquisitions
($39B) Buybacks & Dividends
$32B

FY03 FY13

Source: GAAP results.
Capital Allocation

$42B in Buybacks and Dividends

$12.5B

Source: GAAP Results.
A Very Healthy Balance Sheet

- Return on Equity (TTM) 25%
- Return on Assets (TTM) 14%
- Cash & Investment (MRQ) $39B
- Debt to Equity (MRQ) .96x
- Net Cash (MRQ) $15B

Figures presented above are based on GAAP results for the four most recent quarters including Q1 FY2014. TTM – Trailing Twelve Months; MRQ – Q1 FY2014
Comparative Performance
How Does Oracle Compare to Tech Peers?

We selected 12 Tech Peers and normalized each to Oracle’s fiscal year and aggregated GAAP results to compare Oracle’s financial performance against the group of our “Tech Peers.”
How Does Oracle Compare to The Dow?

We included all Dow Jones 30 companies except financial services companies of American Express, Bank of America, JP Morgan and Traveler’s Insurance. GAAP financial results for each company were normalized to Oracle’s fiscal year and aggregated to compare Oracle’s financial performance against the group.
Source: FactSet. GAAP results were indexed to 100 for FY06 (or closest 4 quarter period); subsequent periods were indexed to FY06 to show trend on a common basis.
Operating Income

Source: FactSet. GAAP results were indexed to 100 for FY06 (or closest 4 quarter period); subsequent periods were indexed to FY06 to show trend on a common basis.
Net Income

Source: FactSet. GAAP results were indexed to 100 for FY06 (or closest 4 quarter period); subsequent periods were indexed to FY06 to show trend on a common basis.
Source: FactSet. GAAP results were indexed to 100 for FY06 (or closest 4 quarter period); subsequent periods were indexed to FY06 to show trend on a common basis.
Source: FactSet. GAAP results were indexed to 100 for FY06 (or closest 4 quarter period); subsequent periods were indexed to FY06 to show trend on a common basis.
Oracle Stock Has Performed Well
Compared to Broader Indices – 7 Year

Source: FactSet Research. Prices for the last 7 years were indexed (September 2006 – September 2013)
Hardware and Software
Engineered to Work Together