Hardware and Software
Engineered to Work Together
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Non-GAAP Financial Measures

To supplement our financial results presented on a GAAP basis, we use non-GAAP measures, which exclude certain business combination accounting entries and expenses related to acquisitions and other significant expenses including stock based compensation, that we believe are helpful in understanding our past financial performance and our future results. Our non-GAAP financial measures are not meant to be considered in isolation or as a substitute for comparable GAAP measures, and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP. Today’s discussion includes certain non-GAAP financial measures, which were included in our earnings releases.
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Oracle’s Approach to Virtualization

• Every server virtualization solution starts off with the same basic benefits
  • Server consolidation
  • Lower energy and facility costs

• But standalone virtualization solutions have two serious drawbacks
  • They are harder to manage
  • They are less reliable

• Oracle’s virtualization approach offers much more
  • Comprehensive desktop, server, and storage virtualization portfolio
  • Engineered, tested, managed, and serviced together with the rest of the Oracle hardware and software stack
Industry’s Most Complete and Integrated Virtualization

**STORAGE VIRTUALIZATION**
- Oracle Exadata
- Oracle Automatic Storage Management
- Oracle VM Storage Connect
- Open Storage

**SERVER VIRTUALIZATION**
- Oracle VM Server for x86
- Oracle VM Server for SPARC
- Oracle Solaris Containers
- Dynamic Domains

**DESKTOP VIRTUALIZATION**
- Oracle Virtual Desktop Infrastructure
- Sun Ray Clients
- Oracle Secure Global Desktop
- Oracle VM VirtualBox

ORACLE
Oracle Virtualization

Top Ten Ways Oracle Delivers Real Value To Customers
Optimized for Java

- Oracle WebLogic Server Virtualization Option
- Runs directly on Oracle VM
- High performance
Multiple Architectures; Broad Choice

- Server virtualization cross x86 and SPARC
  - Linux, Solaris, Windows guests
- Desktop virtualization
  - Windows 7, XP, Vista, 2000
  - OEL, SUSE, Ubuntu
  - VMware vSphere and MSFT Hyper-V
Architected for Efficiency

- One team for Linux and Xen
- Oracle VM includes optimized Xen and Linux; low overhead
- Aggressive testing with Oracle Database and Apps workloads
Virtualization Built into the Hardware

- Dynamic Domains
- Oracle Solaris Containers
- SPARC Systems
- x86 Systems
- Storage
Accelerates Enterprise Software Deployment

- Oracle VM Templates
  - Oracle Database 11g
  - Oracle RAC
  - Oracle Siebel CRM
  - Oracle PeopleSoft
  - Oracle Fusion Middleware
  - More
- Oracle Virtual Assembly Builder
High Availability and Security

- Clustering and Virtualization complementary
- Oracle RAC and Oracle VM
- HA throughout the stack, not just at the hypervisor layer
- SSL encrypted secure live migration in Oracle VM; security in Oracle stack
Integrated Management

- Full stack management
- Application aware
- Manages hypervisor and the application running in it
Low Cost

- No license fees
- No separate for fee options
- Affordable support fees
- Simple licensing
Integrated Support

- No finger pointing
- Full stack certified and supported
- Faster time to resolution
Integrated from Application to Disk

- Most Complete Virtualization
  - “Desktop-to-Data Center”, from Apps to Disk

- Most Integrated Virtualization
  - “Applications-to-Disk”
  - Integrated Management
  - Accelerated Application and Infrastructure deployment and provisioning

Oracle: Enabling Data Center Transformation
Oracle Virtualization

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