

FINAL TRANSCRIPT

Alterra Power Corp.

Fourth Quarter Results

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PRESENTATION**Operator**

Good morning, ladies and gentlemen, and welcome to the Alterra Power Corp. Fourth Quarter Results Conference Call. At this time, all lines are in a listen-only mode.

Following the presentation, we will conduct a question-and-answer session. Instructions will be provided at that time for you to queue up for a question.

If anyone has any difficulties during the conference, please press *, 0 for the Operator at any time.

I would like to remind everyone that this call is being recorded on Wednesday, March 25, 2015.

And I would now like to turn the conference over to Ross Beaty. Please go ahead.

Ross Beaty — Executive Chairman, Alterra Power Corp.

Thank you very much, Operator, and good morning, ladies and gentlemen. Thank you for joining us today. In my case it's good afternoon because I'm sitting in the departure lounge in the Reykjavík, Iceland airport where I've been for the last couple of days on HS Orka business.

The first comment is that I want to remind our listeners that we will be making forward-looking statements today as I seek to—I'd like to draw your attention to the Safe Harbor disclosure in our presentation today, as well as our news release.

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Having said that, I will begin the call by really saying, I think, in the history of the Company this is our best quarter we've had ever, or certainly our best year-end results ever, characterized by record generation, record revenue, record EBITDA, and a very strong year-end financial position that shows that we are really well positioned for growth. And that we have growth assets actively underway, either in construction or almost at closing of the big financing for our Shannon project, that will really drive the Company's growth, and I think increase revenue, increase EBITDA forward for 2015 and '16 and so on.

This is all brought to you by a very strong team of people working together very well. I think the results speak for themselves.

Without any further ado, I would like to introduce John Carson, the Chief Executive Officer, who will introduce the team we have who will be presenting today. And I think we're very proud of these results. After what had been a few tough years, we had a really great year in 2014, and I'll leave the team to talk all about it today.

So over to you, John.

John Carson — Chief Executive Officer, Alterra Power Corp.

Thanks, Ross, and I echo your comments about the year. It has been a successful year. And I'm in our headquarters room in Vancouver with our team, our management team, and we are very busy this year working on some new projects, which I'm going to be pleased to tell you about shortly.

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First I'd like to turn it over to Lynda Freeman, our CFO, to kind of give a summary of where we are financially and otherwise.

Lynda?

Lynda Freeman — Chief Financial Officer, Alterra Power Corp.

Thanks, John, and good morning to everyone. As you will have seen from our financial statements and MD&A released yesterday, and as John and Ross have both discussed previously, 2014 was quite a year for Alterra.

There are a number of key achievements in the year, which from a financial perspective include the completion of acquisition of 100 percent of the Shannon project, a 204-megawatt wind development project in Texas. The purchase was completed in February, and the Company is working hard to complete all financing and partnership arrangements for the project in the first half of 2015.

To date, the Company has spent around \$26 million and expects to fund a further \$29 million in equity to own a 50 percent share of the project from financial close. At December 31st, Shannon is accounted for as a wind development asset on our balance sheet.

Our second achievement was to secure our equity financing for the Jimmie Creek and Shannon projects. We met this goal in August with the completion of our CAD \$110 million holding company financing with AMP Capital. To date we have drawn CAD \$89.8 million under the facility, and the advances are secured on future distributions from Toba Montrose, Dokie 1 and Jimmie Creek.

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The 8.5 year bullet financing closed at 6.5 percent plus CDOR, and subsequent to the closing we had locked in 90 percent of the principal in true interest rate swaps at a combined rate of 8.7 and 8.8 percent.

Our third key achievement was to complete partnership arrangements and financing of our Jimmie Creek hydro project in the Toba Valley. In the fall of 2014, we successfully closed CAD \$176.5 million nonrecourse loan facility with a consortium of lenders and concurrently sold 49 percent of our interest in the Jimmie Creek project to Fiera Axium.

The completion of both the financing and the partnership arrangement demonstrate the strength of our relationship with lenders and partners, both of whom we have existing arrangements with on other projects.

Construction is well underway at site, and I will leave Jay Sutton, our VP for Hydro, to provide you an update of construction progress. However, it is key to highlight that following completion of construction financing and equity contributions from Alterra and Fiera Axium the Company does not expect to make any further equity contributions towards the Jimmie Creek project. At December 31st, the Company equity accounts for its investment in Jimmie Creek.

Finally, but not least significant, 2014 was a record-breaking year with fleet generation at an all-time high of 2,413 gigawatt hours of clean power, with the fleet achieving 101 percent of budget. A key highlight is the performance of Toba Montrose, which generated at 110 percent in the year.

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The strong generation in the latter part of the year has continued into 2015, with Toba Montrose's year-to-date generation currently sitting at 208 percent and fleet performance at 101 percent of budget.

This strong generation year has translated into record revenue and EBITDA in 2014, both on a consolidated and net interest basis.

Moving on to our operating results, and for those of you following the analyst presentation, I refer you to Slides 5 and 6. At December 31st, we continued to consolidate the results of our three geothermal facilities: the Reykjanes and Svarstengi facilities owned by our Icelandic subsidiary, HS Orka, of which the Company owns 66.6 percent, and the Soda Lake facility, which at December 31st was 100 percent owned.

I'm not going to go through the detail on each of the slides, but would like to highlight a couple of key points. Quarterly and annual revenue was up year on year, largely due to increased retail energy sales at HS Orka.

Equity income fluctuated both against the comparative quarter and prior year. The main cause for the fluctuations was the final impact of the 2012 rockslide at Toba Montrose, which resulted in recording both nonrecurring costs and property insurance proceeds in 2013.

Consistent with prior years, our income statement fluctuates significantly due to the noncash movements. In the current and prior year, such noncash movements included the write-

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down of development costs and plant and equipment in addition to movements in the long-term bonds and derivatives.

And finally, as shown on Slide 6, G&A expenses fell from 13.3 million in 2013 to 10.4 million, largely due to savings in recurring personnel expenses, together with some foreign exchange movements.

Consistent with previous reporting and presentation, the Company continues to monitor the performance of our operating assets on a net interest basis. Net interest reflects our ownership presented at December 31st being 66.6 percent of HS Orka; 40 percent of Toba Montrose; 25.5 percent of Dokie 1; and 100 percent of Soda Lake. I refer you to Slides 7 and 8 for comparative information year on year on a net interest basis.

As mentioned in my key highlights, the Company benefitted from strong fleet generation in the year, and this translated into increased revenue at Toba Montrose, which coupled with the strong performance of HS Orka in the year, has resulted in a record revenue and EBITDA performance by the Company's operating assets in 2014.

Turning to the balance sheet, where the impact of a number of our key achievements in the year can be seen. Total assets fell year on year due to the write-off of certain development and property and equipment assets, foreign exchange, and depreciation. However, this reduction in assets was offset by an increase in cash due to the holding company financing and EBITDA and increased investment in Shannon and Jimmie Creek.

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Total liabilities increased against the prior year due to the inclusion of the holdco financing with AMP.

The other key change on the balance sheet is the presentation of the Soda Lake facility at December 31st. Subsequent to the year-end, the Company completed the sale of our Soda Lake geothermal asset and related geothermal development assets for proceeds of 8.5 million, plus potential additional compensation on the achievement of certain earn-out provisions. At December 31st, the sale was considered far enough advanced that the assets and the liabilities of the facility were separately classified as held for sale.

The Company has continued to benefit from cash distributions from our equity investment, with 16 million declared in 2014. This included 12.1 million received from Toba Montrose since the removal of the insurance-related waiver from the project lenders in the year.

It is also worth highlighting that due to the new holding company facility, distributions from Toba Montrose and Dokie 1 are held in a restricted cash account until quarterly interest payments have been made. This is evident in our two December 31st statements, with a December distribution of 5.2 million from Toba recorded as restricted cash until February 5th of this year when the interest payment to AMP was made.

The Company's working capital, available cash, and liquidity has improved significantly against the prior year. Today, the Company has 38 million in unrestricted cash held at our corporate level. This excludes HS Orka or project cash.

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This amount is considered sufficient to fund both the Company's corporate needs and the remaining equity contribution required for Shannon, as shown on Slide 10.

In addition to cash on hand, the Company also has available a CAD \$20 million revolving credit facility and the option to exercise the third and final tranche of the holding company facility by inclusion of Shannon as security.

The final slide I will talk to is Slide 11. This slide provides details of all long-term debt held by the Company on a net interest basis, including debt service paid in the year. I also refer you to Appendix 1 of the presentation for further information on long-term debt.

The key point to highlight is the Company's operating projects are continuing to pay down their debt, all of which is normally cost (phon) to the Company, and in the next few years the Company's net interest and debt will significantly decline due to the rate at which the HS Orka debt is being paid down.

Finally, the Magma Sweden bonds, which are secured on the shares of HS Orka, are due to be repaid in July and December of 2016. The Company has already commenced positive refinancing discussions with a number of parties in Iceland. Work on the refinancing will continue through 2015.

That concludes my presentation; I now hand you back to John.

John Carson

Thanks, Lynda. And with that, I'd like to move to our operations section on Slide 12 of our presentation.

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I want to turn it over to our Head of Hydro Operations, Jay Sutton.

Jay?

Jay Sutton — Vice President, Hydro Power, Alterra Power Corp.

Thanks, John. Toba Montrose had a very successful fourth quarter in 2014, producing 135 gigawatt hours of energy versus our forecast of 86 gigawatt hours, achieving 157 percent of our forecast generation. This resulted in a total 2014 generation of 788 gigawatt hours, or 110 percent forecast.

Our strong generation has continued into the first quarter of 2015 with generation to date over 200 percent of forecast. The mild winter has resulted in significantly higher-than- forecasted inflows, and as a result we have had the most successful generation winter and year in 2014 since we started operations in 2010.

Our crews continue to operate and maintain the plant safely and according to our environmental commitments, and there are no significant operating issues at either of the facilities. We're in the process of completing our annual maintenance activities, and the plants will be ready to operate at full capacity by the end of March in time for the increased flows associated with the spring runoff.

That's all I have for TMGP, John.

John Carson

Thanks, Jay. Over to you, Paul, to discuss Dokie highlights.

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Paul Rapp — Vice President, Wind and Geothermal Power, Alterra Power Corp.

Thanks, John. The Dokie wind farm performed below plan in 2014, producing 286.1 gigawatt hours of energy, or 86 percent of budget, primarily due to lower-than-planned wind. The lowering was seen regionally and also impacted other nearby wind farms.

Year-to-date production remains on track. We're currently at 90 percent of plan generation year to date, and we expect to improve on this by the end of March as we've already hit the March monthly energy budget as of today.

The Dokie wind turbines overall performed very well in 2014, and our turbine operator, Vestas, continued to exceed their contractual guaranteed wind turbine availability. The balance of plant equipment performed well with no issues, and the plant continues to maintain a very sound environmental and safety record.

That's it for Dokie. I'll move on...

John Carson

Thanks, Paul, but next just mention the Soda Lake sale that we had. Soda Lake was a small geothermal plant in our portfolio. It was actually the smallest power plant that we have.

We did sell this asset after the year-end in January. Highlights of the sale are on Page 14 of the presentation, and this is really more of just kind of taking the Company where it needs to be with our larger assets.

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That is our general plan and profile, and so this is a good move for us to put this capital then—this US capital—into the higher-returning Shannon project, which I will talk to you shortly. We'll entertain questions around the Soda Lake sale, if any, at the end of the presentation.

Paul, back to you for HS Orka operations.

Paul Rapp

Sure. Thanks, John. So both the Svarstengi and Reykjanes plant performed well in 2014, and the annual production was 99 percent of the budget generation, or 1,270 gigawatt hours. Overall, just very, very steady performance from one of our premium assets, and no significant equipment issues at either of the plants.

The team in Iceland did a very good job on safety over the year as well and was recognized in a national safety award for their performance.

Production in Q1 continues on track, and is currently at 98 percent of budget—or at the end of February was at 98 percent of budget.

In 2014, we focused work on the Reykjanes geothermal field, as we're reported previously. We completed work-over of one of the existing wells, RN-10, which provided an incremental 4.5 megawatts of capacity in the field. We completed drilling of well RN-33, which is going to be used for fluid reinjection to provide pressure support to the geothermal field, and at the end of the year we commenced drilling of a second reinjection well, RN-34, in the same general area as RN-33, which will provide additional reinjection capacity.

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And we commenced construction of a pipeline that will transport inject aid, which is geothermal brine left over from power production, to the RN-33, 34 area for injection. And that work will be ongoing through the rest of this year.

John Carson

Thanks, Paul. Appreciate that. And also our compliments, my compliments to the Iceland team. We've really worked hard on the field there, and the field has had really good performance for us at the end of 2014 and continuing. So we're just right at about capacity.

Jay, over to you for Jimmie Creek construction highlights.

Jay Sutton

Thanks, John. On the Jimmie Creek site we're making great process, and the project is on schedule and on budget.

As with Toba Montrose, the mild winter has been a blessing for construction progress on site, and the contractors have taken full advantage of the good weather conditions. The main construction camp is complete and is now nearly fully occupied with our contractors working on the project.

Up at the intake we've completed the major river diversion and copper dam constructions, and have also just recently completed excavation for the intake. Tomorrow we start placing concrete for the intake base slabs, so we are finally out of the ground and most of the geotechnical risk is now behind us.

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On the penstock construction the contractor continues to make great progress with more than 75 percent of the trench excavation complete, and more than 50 percent of the penstock installed, welded, and backfilled. All of the penstock has been delivered to the site, and we expect complete penstock installation in the third quarter of this year.

Down at the power house we are nearly complete construction of the stage one powerhouse concrete and are on schedule to commence installation of the steel super structure starting in early May.

The turbine generator and other components are well into manufacturing phase, and factory acceptance tests are scheduled to start on some components in April, followed by delivery over the summer and fall. We have a great group of contractors performing work on the site, and I'm very pleased with the progress that we've made to date.

That's all I have for Jimmie, John; back to you.

John Carson

Thanks, Jay. The highlights there for me are we are under budget and we are ahead of schedule, so we're doing very well in that project and compliments to the team there and you, Jay.

Paul, over to you for highlights on Shannon wind.

Paul Rapp

Sure, John. Thanks. We're very excited about our Shannon wind project, getting it fully into construction in late December, and we now have fully mobilized our construction contractor out to

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site. And we feel we have a very, very strong team with GE on the turbine supply side, Hortonson (phon) construction, who's one of the premier balance of plant constructors for wind in the United States, and a very strong Alterra on-site construction team.

So project financing is expected to close in Q2 of 2015, and has been mentioned earlier we're all working hard on getting the project to financial close. We are planning commencement of commercial operations in the second half of 2015.

In terms of on-site work, the work on the interconnection substation by our offtaker, Encore, has commenced and is well advanced and is well on track for meeting our backseat power date. Site work has started in earnest with Mortenson. They've completed all county road improvements; they're over 50 percent completed on our site road construction; foundation excavations for the wind turbines is well underway; construction of the concrete foundations commenced a couple of weeks ago and is well advanced; and this is all in preparation for the start of turbine delivery in late April of this year.

All the major contracts required to execute the project are either executed or in final stages, so it's—we're well underway and very exciting time for us down there.

John Carson

Thanks, Paul. With that, I'd like to direct everyone's attention to Slide 18 of the presentation where I'll briefly discuss our other growth opportunities.

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I do want to continue to highlight, though, there at the top, Shannon and Jimmie Creek, this is really where the team's attention is strongly focused right now, rightly so. We're getting ready to deliver the Shannon project into construction financing, which we expect very shortly, and also Jimmie Creek, which we've already financed, is well underway in construction, as we've just highlighted.

So this is our focus, our near-term growth. Upon the completion of these two projects our Company will be 1.5 times as big as it today in terms of what we manage and in terms of what we own. So this is an exciting growth time for Alterra.

These are two projects that we've talked about for some time, and we're very happy with them. The return on both of these projects that we project are very strong. So this is our near-term growth, and we'll be 1.5 as big, again, as I stated.

Looking ahead then also to the end of this year, we have our Mariposa project in South America, Chile. At the end of this year we and our partner, EDC, a large Philippine geothermal operator, are going to commence a drilling program for large-scale production sized wells on the site. And this is when we will actually prove out the capacity of the field; an exciting time for this asset.

We own 30 percent of this asset with our partner. Our partner is funding all of these activities, and we look forward to getting these results late in 2015, this year.

We're also looking at other select North American opportunities in Canada and in the USA. Our team is active looking at wind assets, some hydro assets, some solar assets, and so we remain

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active in expanding our longer-term pipeline. And we hope to have some interesting announcements along these lines in the future.

Then finally, we also have some smaller earlier-stage geothermal opportunities in Peru and Italy which continue to be advanced.

Now I'll direct your attention to Slide 19 of the presentation, and again this is just really a list of some of the longer-term pipeline opportunities that we have. I'm only going to call out a couple of these.

First on the wind side, we're mentioning other potential growth opportunities in USA and Canada, which I just mentioned. Some of these may be small wind projects in BC under the standing offer program that BC Hydro offers. And also on the hydro side I'd like to call your attention to the same thing that the first bullet there, multiple small hydro opportunities in BC, we're working on several opportunities, which we'll have more details on a little later.

Down toward the bottom of the hydro chart there's a new project there, Hvalá, H-v-a-l-a. It's a 55-megawatt hydro opportunity in Iceland that we're very excited about. There are also other Icelandic hydro plants that we're working on right now as well, so do look for us to have more growth there.

Lastly there at the bottom of the page under solar I'd highlight we did keep a little bit of Soda Lake. We have a 40-megawatt solar development opportunity there at the site, and so we're

happy about that and will be pursuing opportunities there in the next few years, and we're looking at other select North American opportunities.

So that's where we are. Our operations are running at full strength. We're ahead of our generation targets. Last year we had record generation, and also we're exceeding our targets for this year, year to date.

And then near term we have two large projects that we're preparing to deliver, the Jimmie Creek hydro and the Shannon wind project, and we have many, many other projects that we're working on for our longer-term opportunities.

I'm very excited about this period in our company's growth. It's very substantial growth, and we'll see what interesting opportunities await us later this year.

With that, I'd like to open up the call for questions from our attendees.

Ross Beaty

John, I'll just take over for a sec here to finish off the presentation for the management team. And I think really on behalf of all of our shareholders we really owe a real vote of thanks to the whole operating and financial and head office team of the Company and the teams at all of our sites.

As everybody knows, none of this great progress can happen without a huge amount of effort and a lot of nights working and a lot of agreements and negotiations. And we have certainly had our share of that in the last while, but I guess my bottom line here would be what a difference a

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year can make. Just looking at where we were a year ago versus where we are today it's a pretty happy story.

So with that, Operator, I think we'll end the management presentation and open the call to questions.

Q&A

Operator

Thank you. Ladies and gentlemen, we will now begin the question-and-answer session. Should you have a question, please press the *, followed by the 1 on your touch-tone phone. You will hear a three-tone prompt acknowledging your request, and your questions will be polled in the order they are received. If you are using a speakerphone, please lift the handset before pressing the keys. One moment please for your first question.

Your first question comes from Jeremy Mersereau from National Bank Financial. Please go ahead.

Jeremy Mersereau — National Bank Financial

Good morning, everyone. Could you talk a little bit about your return on equity or hurdle rate requirements on spending at HS Orka? Just trying to get a sense of how you look at spending there now for both maintenance and new construction, especially with the ongoing arbitration.

Ross Beaty

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John, do you want to tackle that one?

John Carson

Yes. Thanks, Ross. Jeremy, thanks for that. Really I'm going to start with kind of what we look at return-wise for the Company. On geothermal projects generally we seek higher double-digit returns for those.

Wind projects generally we like to get up to mid double-digits, mid-teens kind of returns. And then on hydro projects, which are generally longer-lived assets, we can accept lower returns. So I'm kind of giving you our return hurdles that we generally seek.

In Iceland we are currently really looking at kind of the same roster of return hurdles there. It's no different. We are very excited about the power market situation in Iceland.

And just to spend a minute around that, Jeremy, we've signed a contract earlier this year with a new offtake that has server farms located in the country, and we're also under negotiations for a second contract with another entity. And these power prices that we're signing these agreements up for are substantially higher than what we signed historically.

Iceland was power short for a good portion of last year, and so the power market outlook in Iceland is strong. So I would tell you that the opportunities that we're looking at there in Iceland for new and further investment are generally double-digit return opportunities. So...

Jeremy Mersereau

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Would that be including the maintenance as well, the additional drilling that you're doing in the existing project?

John Carson

Yeah. I guess I'm trying to contextualize your question. I guess I would go back and say what was our original return then at Reykjanes and how was that affected by drilling. And one could contend, well, we've done a little bit of drilling that wasn't in the original plan there, so I'd have to say on the scope of the asset and what we invested in that asset there's probably—if you're trying to get at what's the detriment to return overall from that project, which commenced operations in 2006—you're probably talking about some basis points or something.

We don't consider that to be really a material aspect of it. And that asset is going to be poised for further growth. We have Reykjanes 4 expansion opportunity, which will be a bottoming unit that we're heavily working on right now, and other opportunities in and around the Reykjanes field.

So again, all of our returns that we're looking at in Iceland are projected at double-digit type of return opportunities, the teens, et cetera.

Jeremy Mersereau

Okay. Thanks.

Ross Beaty

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Having said that, Jeremy, that assumes a revenue base that is substantially higher than the one that was contemplated in the Nordural contract, which we are presently arbitrating because our view is that that contract does not meet the profitability test because the power price is simply too low for us to make a profit. And that's why we're in the arbitration.

And we simply think that the contract is null, I guess, null and void because of the fact that we'll never be able to meet that profitability test. And we're hoping that the arbitration proceeding agrees with our position.

John Carson

Yeah. Thanks, Ross.

Ross Beaty

And so that is probably all we really want to say about that. Thank you.

Jeremy Mersereau

All right. Just wondering if you could highlight exactly what you need for the go-ahead at Shannon? I think you said you need financial closes. You're just waiting on the debt then, is that it?

John Carson

We are. And actually, Jeremy, it's not debt proper. It's tax equity. It's a type of capitalization that's a little bit different from debt and a little bit different from straight equity. It's something you've seen on many North America projects. And it takes advantage of, or monetizes, tax benefits that the

US government has put into place to incentivize further development of renewable power projects, such as Shannon Wind.

So we're very close to financial closing on this project. We mentioned Q2, I think, in the presentation. We expect this to close within a few weeks, and we're working hard to make it close just as soon as we can.

However, construction, as Paul mentioned, has fully been mobilized on site, we're fully in swing, and that should indicate to you we have an extremely high expectation of completing this closing successfully and very soon. And so yeah, all systems are go there.

What are we waiting on? I guess we're waiting on some final agreements to be closed, but we're not actually waiting; construction is going on. So Shannon's in a good place with construction now.

Jeremy Mersereau

Okay. Now for that project do you expect to get cash blips over the next while? You guys get a certain percentage for a while and then tax equity partners get a certain percentage of the cash flows for a while? Or do you think it'll just be kind of a flat rate?

John Carson

Yeah. This will be more of a flat rate structure. This is kind of the newer breed of tax equity cash allocation structures. Unlike previous and older-dated structures where, for example, the sponsor, or Alterra in this instance, would get strong cash flows for a few years and then get very low

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cash flows for several years, this a newer type of structure where we would get a base allocation of a strong percentage of cash flows, well over 50 percent.

Only in a downside scenario where the plant performs poorly, i.e. we had lower wind than expected or something, that cash allocation would reduce by some percentage points. But in any event, all the way through the projected flip of tax equity we'll get a healthy allocation of cash.

So this is different. It's the newer breed of tax equity, and we should see good cash flows, strong cash flows from Shannon throughout its life.

Jeremy Mersereau

Okay. And finally, just wondering why you went with the equity accounting at Jimmie Creek, given your 51 percent ownership? You might have touched on this before.

Lynda Freeman

Yeah. It's not really a choice, unfortunately. The accounting standards require that you look at the ownership and the governance rights. And the 51/49 percent really is a slight red herring when it comes to the management rights. So we didn't have a choice on that one. So X the accounting is how we had to do it.

Jeremy Mersereau

Okay. Thanks very much.

John Carson

Thanks, Jeremy.

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Operator

Thank you. Your next question comes from Jonathan Lo from Raymond James. Please go ahead.

Jonathan Lo — Raymond James

Hi. Good quarter, guys. Just a couple quick ones, I think. Just on the project level debt service, can you confirm what that will be for 2015?

Lynda Freeman

Yeah. We'll just pull that together. I think it's actually shown in the slides.

Jonathan Lo

Is it?

Lynda Freeman

Page 22 shows the table of debt.

Jonathan Lo

I see.

Lynda Freeman

Twenty-three actually shows the total debt.

Jonathan Lo

Great. And just on the NV Energy RFP. Did you decide to go ahead and resubmit for the, I guess, the re-proposal?

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John Carson

Yeah. I think you're referring there to the second RFP we had. We resubmitted both those. We have been unsuccessful in those two first two RFPs. There's a third RFP coming up, which we will likely submit for as well.

So to date we have not been awarded any contracts by NV Energy for Soda Lake's solar project.

Jonathan Lo

Okay. Great. That's all for me. Thanks.

John Carson

Thanks, Jonathan.

Operator

Thank you. Your next question comes from Marin Katusa from KCR Fund. Please go ahead.

Marin Katusa — KCR Fund

Hey. Thanks, Ross, John; great work. As someone who's just bought a little over 5 percent of the Company, one thing that is a bit alarming is your Vice Chair selling into the market. I know he's been involved since the Plutonic days, but from an investor's standpoint it's never good to see a director or a chairman selling that much stock. So my first question really is where are we with this because it looks—it's a negative outlook. So, Ross, I don't know if you want to handle that question? You know...

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Ross Beaty

Sure I will. Well, people sell for different reasons and we can't control what they do and when they do it at all. But I don't want to speak for Donald. He's entitled to do what he wants to with his stock.

But my conviction is this company's cheap and significantly undervalued, and I'm putting my money where my mouth is. I've bought about 23 million shares in the last year and have significantly increased my position, and I really personally think that's all I need to say.

Next question?

Marin Katusa

Thank you. Looking at the cash flows and your current cash situation moving forward, what is the Board or the management's forward guidance on it?

Ross Beaty

John?

John Carson

Sorry, Marin, we didn't hear the end of your question. Forward guidance on?

Marin Katusa

On a dividend, like a possible dividend for the Company?

Ross Beaty

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Okay. I can certainly talk to that one. We are analyzing that right now. We believe we're in a strong cash positive position, and once we get our Shannon finances closed, Marin, and we expect to sometime in April, we will visit that with our Board, and I hope to have a positive announcement sometime during 2015 to that end.

Marin Katusa

Fantastic. Now looking at the peer groups that are listed on the US, I believe that if Alterra was just listed on the US because you'd probably have to do a rollback of at least 10:1 you would have a significant depreciation to the US green producers. Does the Company have any intentions in listing on the US exchange in the near future?

Ross Beaty

Yes. We do. We've had this since we started, Marin, and for various reasons it hasn't been properly timed. Once again I think we'd like to get our Shannon project closed, and again we'll put this to the Board more or less exactly as you're describing and see where we go. But it's something that'll be on the active agenda in 2015 as well.

Marin Katusa

Great work, guys; keep it up. Thank you.

John Carson

Thanks, Marin.

Ross Beaty

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Thank you very much.

Operator

Thank you. Your next question comes from Aram Fuchs from Fertilemind Capital. Please go ahead.

Aram Fuchs — Fertilemind Capital

Yeah. Aram Fuchs. I was wondering if you could just dig a little deeper into the demand side of the equation in Iceland. You mentioned a few server farms. Why are they able to pay such a higher price than the aluminium guys?

John Carson

Yeah. I think, Aram, the aluminium contracts reflect maybe more of a legacy there in Iceland. All I can speak to is where we're seeing contracts coming into today. It's not just server farms. It's also other industries besides aluminium, besides the server farms which we're seeing them.

I'm not in a position where I can make an announcement yet, but I can tell you we're moving forward on several fronts for new agreements. Yeah. We have several opportunities and they're all coming in much higher than previous contracts that we've seen in Iceland. So we're very bullish on where Iceland sits.

You may be also aware that there is an effort underway to establish or put into place a transmission line that would take Icelandic power, renewable power over to the European mainland

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and/or the UK. So look, that's a future upside that we have in Iceland over current—where we currently are.

But even if that were to never happen we're seeing really good results and where our power prices are coming in, so very happy about that backdrop. I hope that answered your question.

Aram Fuchs

Yeah. Yeah. That's helpful. And then on the US, on Shannon, I didn't hear any mention of the PPA. Is it still like a synthetic PPA with a too big to sell bank around a dozen years at around market?

John Carson

Yeah. It is, exactly. We'll get all the details released as soon as the deal's finalized. You're looking at about a 13-year contract. And yeah, it will be reflecting where the market is at this time.

So yeah, we'll have a lot of details coming out around that contract hopefully very shortly.

Aram Fuchs

Okay. And then on the Soda Lake solar option you have, is that deal just—is the only two things left PPA and construction financing? Is there anything to do with the current owner? Do you need to negotiate a land lease? Or do they have any leverage to halt it or to extract equity?

John Carson

Yeah. We squared away in our agreement, in the purchase sale agreement we made for the plant, our rights to develop a solar plant. It was a very friendly and amiable transaction, and so we

would cooperate with them. There would be further documentation to occur with them. That documentation is provided for on a high-level basis in our existing documentation.

So yeah, we would probably have an O&M agreement or similar arrangements with that company; however, you shouldn't anticipate that it should be a difficult or thorny negotiation because, as I've said, we've squared away our rights to develop a project there adjacent to the Soda Lake geothermal site within the next several years.

Aram Fuchs

Great. That's all. Thanks a lot.

John Carson

Thanks, Aram.

Operator

Thank you. Your next question comes from Andy Krystal from Royal Capital Management. Please go ahead.

Andy Krystal — Royal Capital Management

Hey. Good morning. I just have a question on Dokie 2, the write-off. Was it written off because right now it's not economical to—just the power market in BC is not good? Or has it been written off because Dokie 1 is not really meeting expectations?

Lynda Freeman

Hi, Andy, I'll take that one. No, it has absolutely no correlation whatsoever with Dokie 1.

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Andy Krystal

Okay.

Lynda Freeman

It's purely due to the outlook in BC at this time. You may recall that last year we wrote off a significant number of our hydro assets due to the BC Hydro interim—the IRP that came from BC Hydro last year. And Dokie 2 was not written off at that time because we had a separate side arrangement that allowed us to negotiate outside of a call for power.

That's now ceased, and as a result of that we've now looked at the outlook in BC and considered that that asset is not—we couldn't carry it on the books any longer. That doesn't mean we're in any way walking away from the asset, and we'll continue to maintain permits and perform work as necessary and as we decide in the future.

Andy Krystal

Okay. And 2015 how much cash outflow is there expected to be on Dokie 2?

John Carson

Yes. We'd say minimal on that.

Lynda Freeman

Minimal.

Jay Sutton

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Minimal. Yeah. We're really—we're maintaining the land tenure and we have met mass (phon) up in the area so, it's essentially monitoring. So very minimal.

John Carson

And, Andy, that's really the story across our BC portfolio is maintain, but have minimal expense. The only exceptions to that the smaller hydro and wind opportunities that I mentioned earlier on the call; we are moving forward with some of those. There's a program in BC, for those who may not be aware, whereby we can deliver projects up to 15 megawatts of capacity into the program, and have a contract by a standing offer program. So we are pursuing a couple of opportunities under that program.

Andy Krystal

Okay. Sure. That's actually very helpful. And then on Dokie 1, that 25.5 percent that you guys have left; plans to sell it during this year? Or kind of see if you need the capital type of thing?
Or...

John Carson

Yeah. No, we actually don't have any plans to sell that. We're comfortable with our position there. As you hear, we're in a good cash position, good liquidity position. At this time we're not anticipating any further asset sales.

We've proven our ability to get low-cost capital financing this past year, and we have an opportunity to do more of that type of low-cost capital financing if and when needed. Right now we

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have no need to do any further financing. We have all the cash on hand that we need to fund our 50 percent investment, our projected investment at the Shannon project.

If there's a new opportunity that comes up that requires new capital you'll see us tapping our further financing dry powder at that time, of which we have a good amount. So yeah, there's no concerns that we have on financing, and there's no further asset sales projected.

Andy Krystal

Sounds good. Thanks.

John Carson

Thanks, Andy.

Operator

Thank you. Ladies and gentlemen, as a reminder, should you have any questions please press the *, followed by the 1.

There are no further questions at this time. You may proceed.

Ross Beaty

Thank you very much, Operator, and thank you again, ladies and gentlemen, for joining our call today, and to our management team for I think what has just been a steady improvement in our presentation.

And with that, I think we should declare the call over, and look forward to seeing you in a few more months.

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Thank you very much and good day. Now I can catch my plane.

John Carson

Thanks, everyone.

Operator

Ladies and gentlemen, this concludes your conference call for today. We thank you for participating, and we ask that you please disconnect your lines.

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