

INVESTOR / ANALYST DAY  
PRESENTATION

November 9, 2015

SEAWORLD  
ENTERTAINMENT®





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This presentation contains “forward-looking statements” within the meaning of U.S. federal securities laws. All statements contained in this presentation other than statements of historical facts are forward-looking statements. Words such as “might,” “will,” “may,” “should,” “estimates,” “expects,” “continues,” “contemplates,” “anticipates,” “projects,” “plans,” “potential,” “predicts,” “intends,” “believes,” “forecasts,” “future” and variations of such words or similar expressions are intended to identify forward-looking statements.

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Adjusted EBITDA is defined as net income (loss) before interest expense, income tax expense (benefit), depreciation and amortization, as further adjusted to exclude certain unusual, non-cash and other items permitted in calculating covenant compliance under the credit agreement governing the Company’s senior secured credit facilities. The Company believes that the presentation of Adjusted EBITDA is appropriate to provide additional information to investors about the calculation of, and compliance with, certain financial covenants in the credit agreement. Adjusted EBITDA is a material component of these covenants. The Company also uses Adjusted EBITDA in connection with certain components of its executive compensation program. In addition, investors, lenders, financial analysts and rating agencies have historically used EBITDA-related measures in the Company’s theme park and entertainment industry, along with other measures to evaluate the Company’s ability to meet its debt service requirement, to estimate the value of a company and to make informed investment decisions.

Free Cash Flow is defined as Adjusted EBITDA less (i) cash capital expenditures, (ii) debt service, which is defined as cash interest paid and debt principal payments in the ordinary course of business, (iii) cash taxes paid and (iv) certain other non-cash items included in Adjusted EBITDA. Net Free Cash Flow is defined as Free Cash Flow less cash dividends paid. The Company believes that Free Cash Flow and Net Free Cash Flow are useful to investors, equity analysts and rating agencies as a performance measure. The Company uses Free Cash Flow and Net Free Cash Flow in its internal evaluation of operating effectiveness and decisions regarding the allocation of resources. Free Cash Flow and Net Free Cash Flow are not defined by GAAP and should not be considered in isolation or as an alternative to net income (loss), net cash provided by (used in) operating, investing and financing activities or other financial data prepared in accordance with GAAP or as an indicator of the Company’s operating performance. Free Cash Flow and Net Free Cash Flow as defined herein may differ from similarly titled measures presented by other companies. Prior to the third quarter of 2015, the Company defined Free Cash Flow as cash provided by operating activities reduced by capital expenditures but has since redefined the definition to provide a more meaningful metric to investors. For a reconciliation of Adjusted EBITDA, Free Cash Flow and Net Free Cash Flow to net income (loss), please refer to the Appendix in this presentation.

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# JOEL MANBY

PRESIDENT & CHIEF EXECUTIVE OFFICER

SEAWORLD  
ENTERTAINMENT.



# Agenda

Welcome & Executive Summary	Joel Manby
Strong Business Fundamentals	Joel Manby
Roadmap to Stabilize & Grow	Joel Manby Anthony Esparza Pete Frey Jill Kermes Peter Crago
Summary	Joel Manby
Q & A Session	



# Why SEAS?

## Strong Business Fundamentals

- Long History with Solid Free Cash Flow
- Proven Business Model in a Growing Industry
- Outstanding Global Brands
- Distinct Zoological Experiences and Conservation Focus
- Experienced Leadership Team
- Attractive Valuation

## Roadmap to Stabilize & Grow



- ♥ Experiences that Matter
- 🐳 Distinct Guest Experience: Fun and Meaningful
- 📈 Organic and Strategic Revenue Growth
- 🔧 Addressing the Challenges
- 💰 Financial Discipline





# Strong Business Fundamentals



# More than 50 Years of History





# Operational Overview

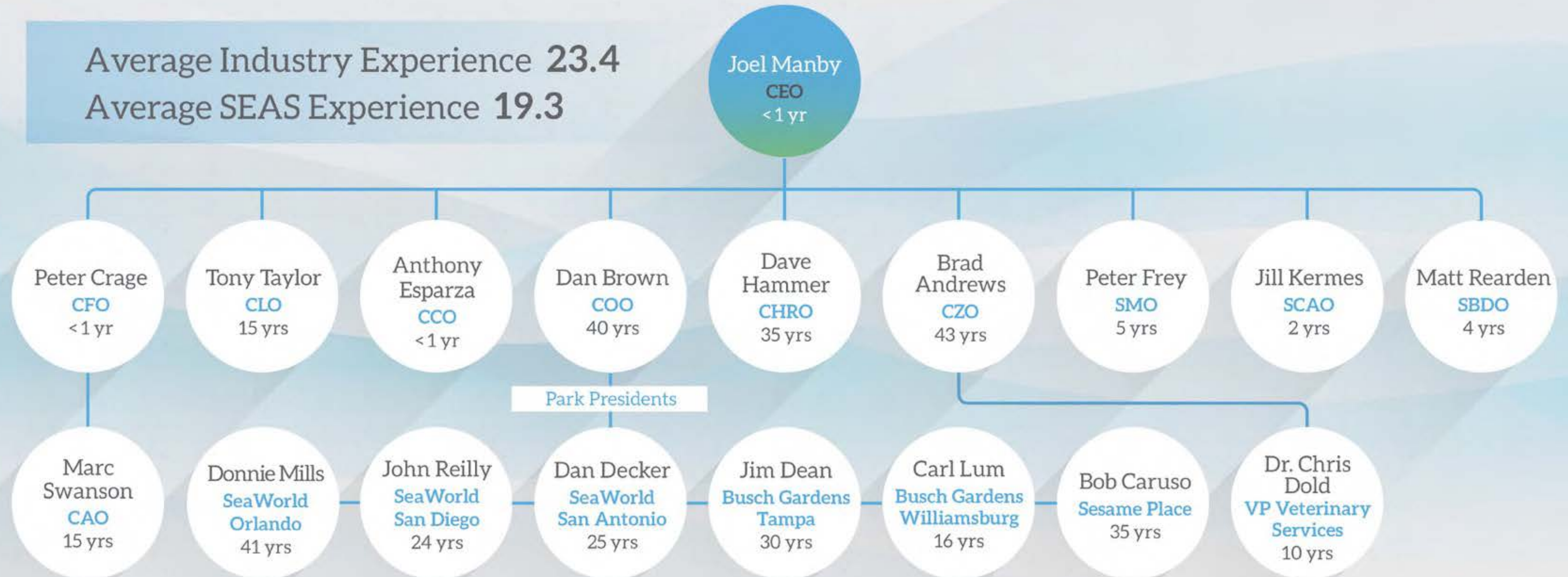
- 11 parks in 5 states
- 4 of the top 20 theme parks by attendance in North America
- Care for more than 800 animal species
- More than 600 rides and attractions
- Approximately 2,000 acres of owned land, with nearly 400 acres available for future development
- 3 of the top 10 waterparks in North America
- Busch Gardens Williamsburg has been voted the World's Most Beautiful Theme Park for 25 consecutive years.
- Discovery Cove ranked #1 theme park in the world in 2013 & 2014





# Experienced Leadership Team





Average Industry Experience **23.4**  
Average SEAS Experience **19.3**





# SEAS at a Glance

## 2015 LTM Results<sup>1</sup>

-  22.4MM in Attendance
-  \$1,368MM of Revenue
-  \$364MM of Adjusted EBITDA
-  \$113MM of Free Cash Flow





# Well Positioned for Success

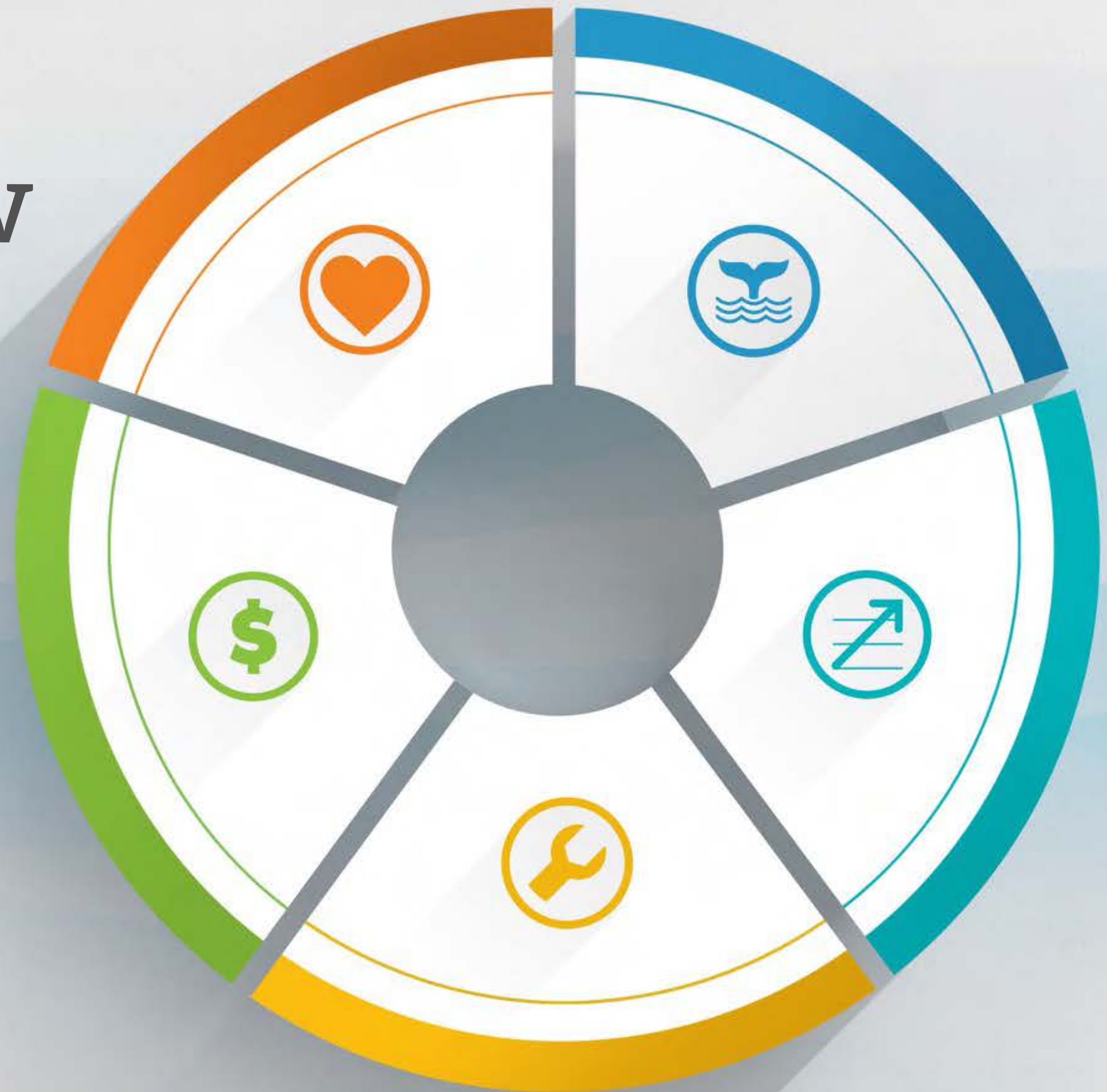
- Proven business model in a growing industry
- Distinct zoological experiences & conservation focus
- Solid operating history with consistent cash flow
- Global brands with growth potential
- 11 differentiated parks in key destination and regional markets
- More than 600 guest-centric rides, attractions and experiences
- Strategic and organic opportunities for growth
- Efficient capital structure





# Roadmap to Stabilize & Grow

- 📍 Experiences That Matter
- 🐬 Distinct Guest Experience: Fun and Meaningful
- 📈 Organic and Strategic Revenue Growth
- 🔧 Addressing the Challenges
- 💰 Financial Discipline







# Experiences that Matter





# People Love Animals



of US voters say they support the Endangered Species Act<sup>1</sup>



of households in the United States include a pet<sup>2</sup>

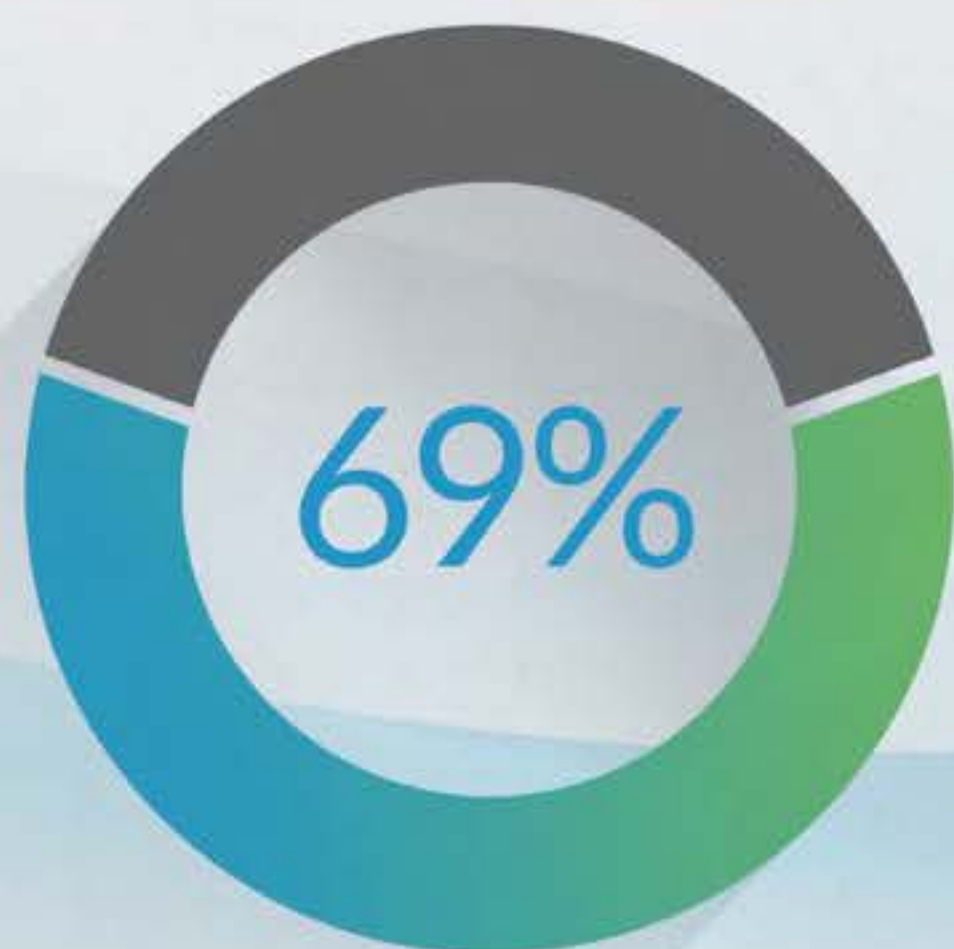


Sources: <sup>1</sup> [faunalytics.org/faunalytics-index-august-2015](http://faunalytics.org/faunalytics-index-august-2015); <sup>2</sup> [psychologytoday.com/blog/animals-and-us/201102/are-we-really-nation-animal-lovers](http://psychologytoday.com/blog/animals-and-us/201102/are-we-really-nation-animal-lovers)





# Guest Demographics



Repeat visitors



Millennials (ages 18-34)



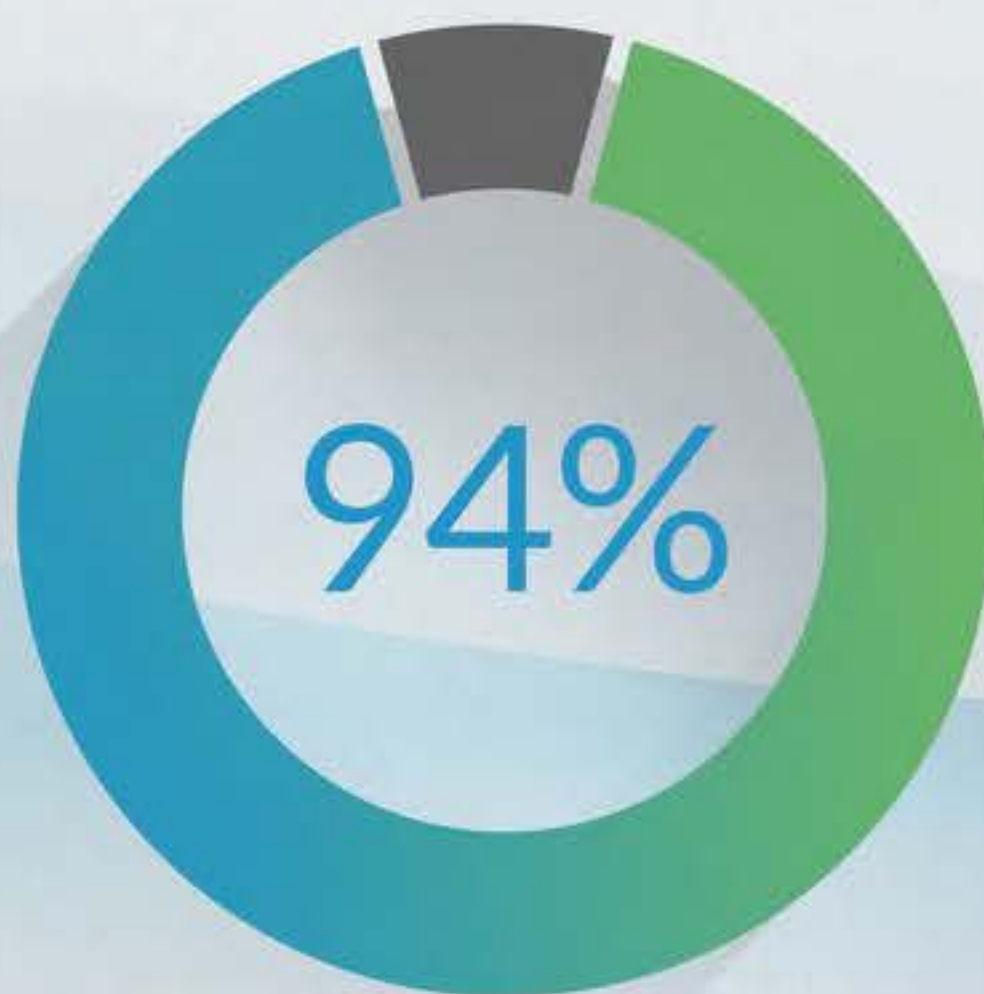
Families

Source: SEAS 2014 Guest Satisfaction Tracking Study

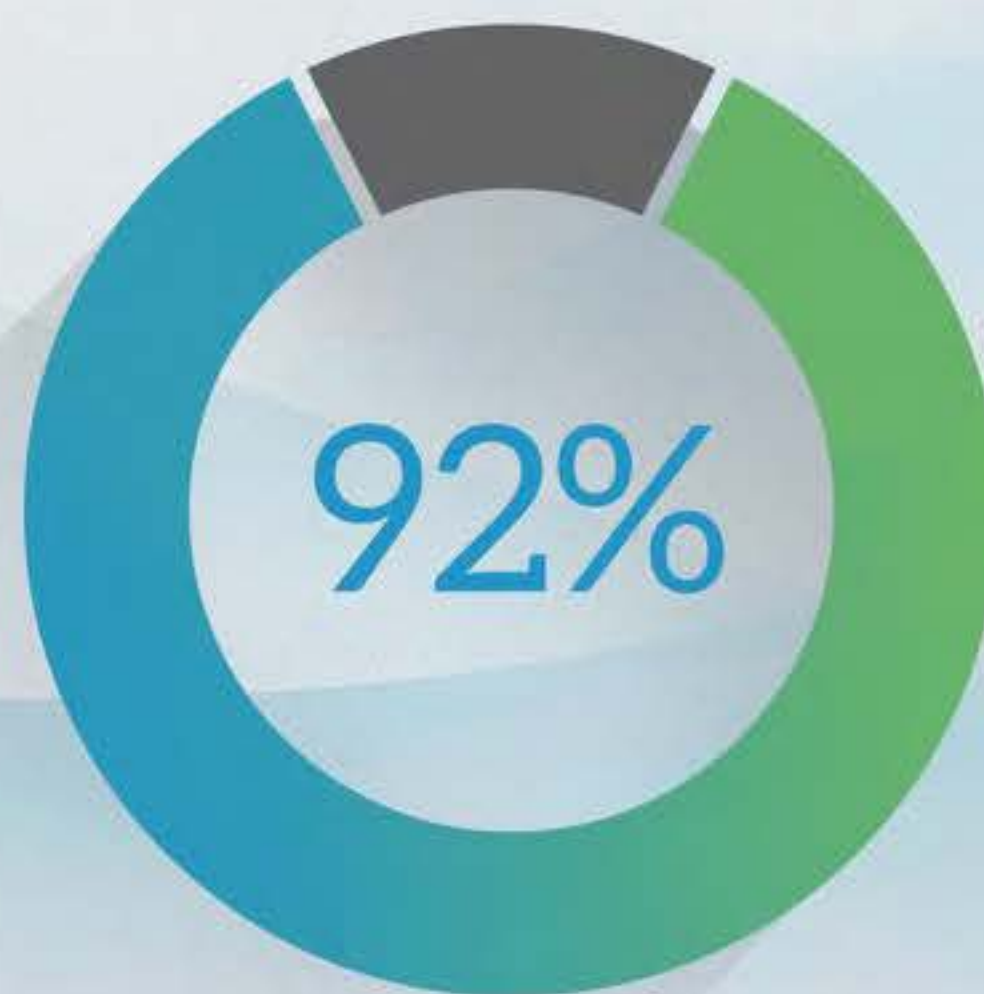




# Moms Want Experiences with Meaning



of adults agree that visiting a marine park or zoo can inspire conservation



of moms want to buy products supporting a cause



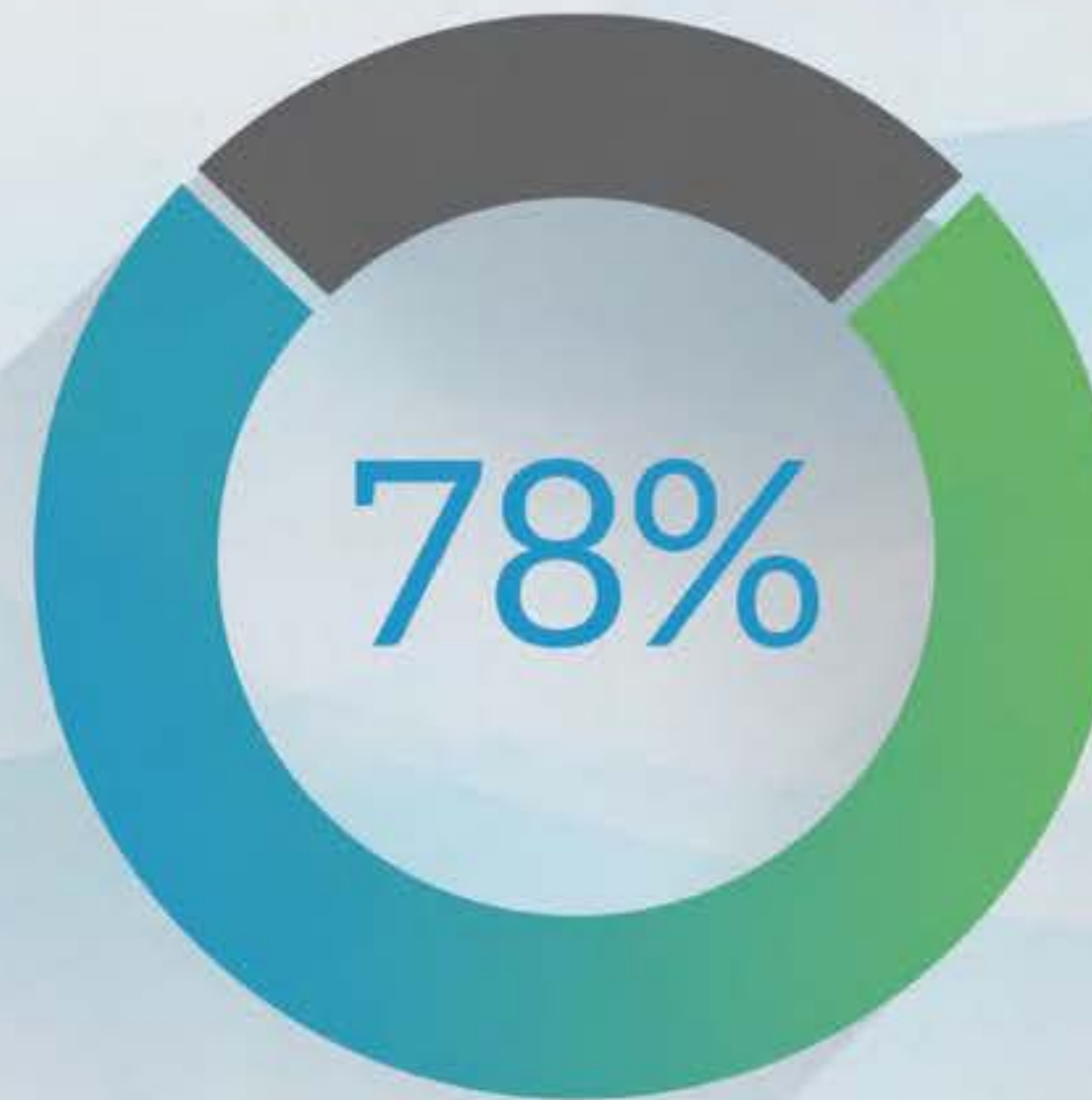
Sources: Harris Interactive 2011 online study (Alliance of Marine Mammal Parks and Aquariums) and 2010 Cone Cause Evolution Study



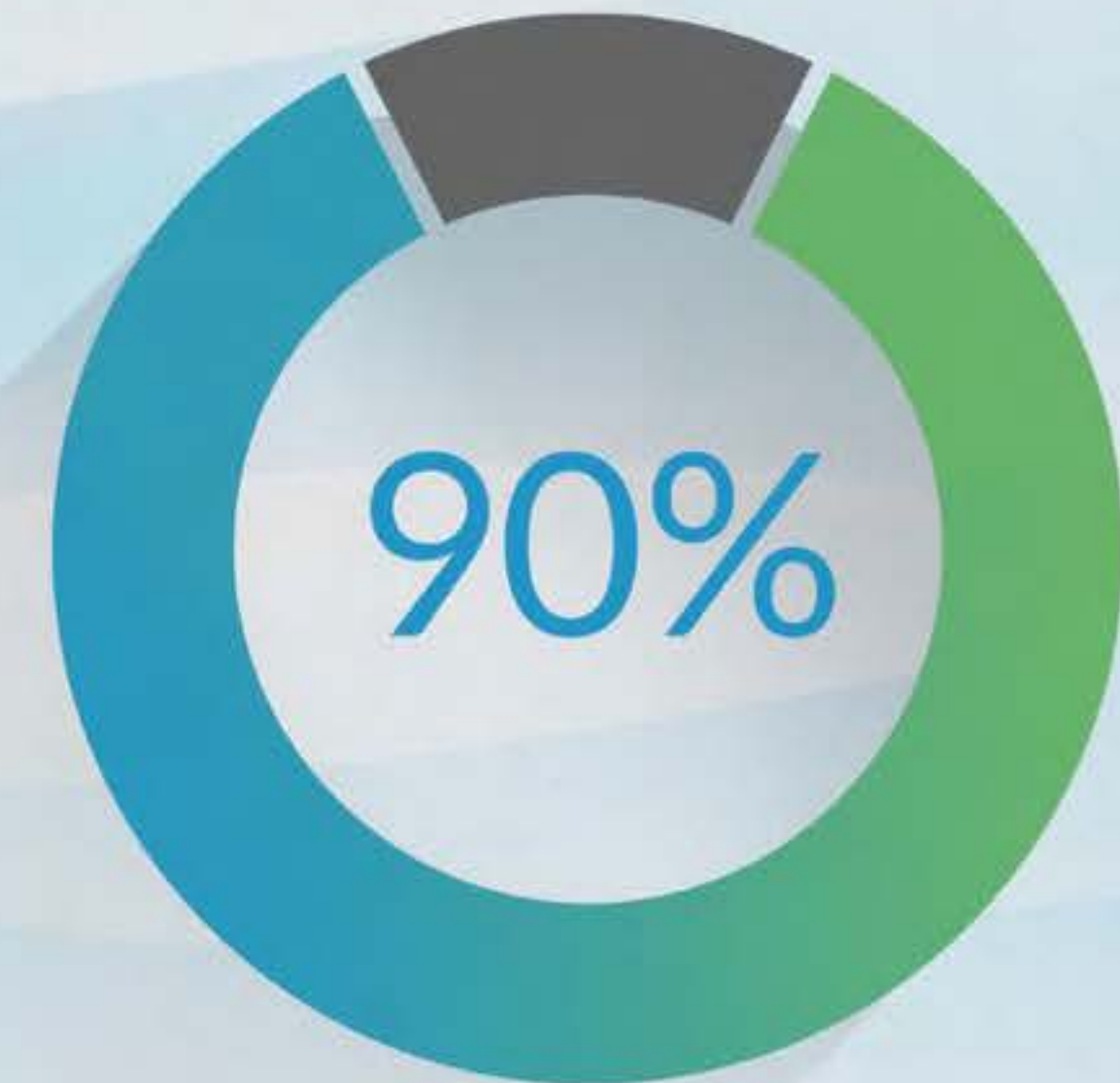


# Mindful of Millennials

Seek: Authenticity, Trust, Transparency, Engagement



want to learn something new when they travel<sup>1</sup>



are likely to switch brands—even when price and quality are equal—if the second brand supports a cause<sup>2</sup>





# Experiences That Matter

SEAWORLD  
ENTERTAINMENT®

*We inspire people to protect animals  
and the wild wonders of our world*



EXPLORE



INSPIRE



ACT

Committed to the safety of our guests and employees and the health and well being of our animals







# EXPLORE

Discover wonder and curiosity







# INSPIRE

Connect the heart to teach the mind







# ACT

Join us to make a better world

RESCUE

SeaWorld  
RESCUE

SEAWORLD  
ENTERTAINMENT

EDUCATE



PRESERVE









# Experiences that Matter

Building from the inside out

Ambassadors

Partners

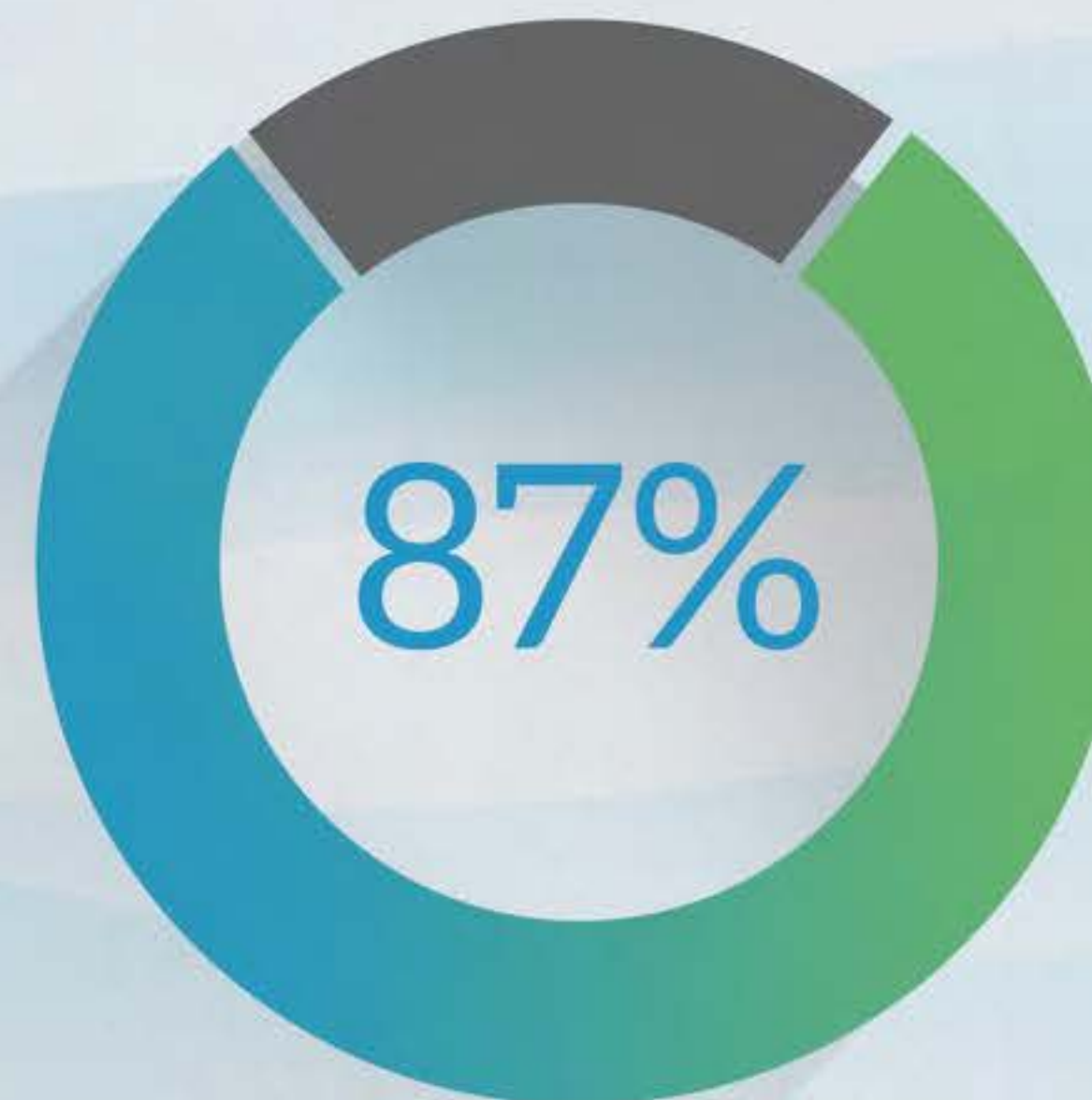
Guests

New Guests





# Millennial Ambassadors



say a "company with a cause" is important when choosing where to work





# Passionate Culture:

## Work that Matters



Improved  
orientation  
process

Informed  
ambassadors

Inspired  
to act





# New Ambassador Volunteer Program







# Distinct Guest Experience: Fun and Meaningful





# Strong Foundation

High quality theme park assets creates high barrier to entry and established foundation for growth

## Portfolio of Attractions<sup>1</sup>

- Animal habitats: 99
- Animal species: more than 800
- Theme park rides and water slides: 193
- Annual / Seasonal shows: 116
- Events, distinctive experiences and play areas: 227





# ANTHONY ESPARZA

## CHIEF CREATIVE OFFICER

SEAWORLD  
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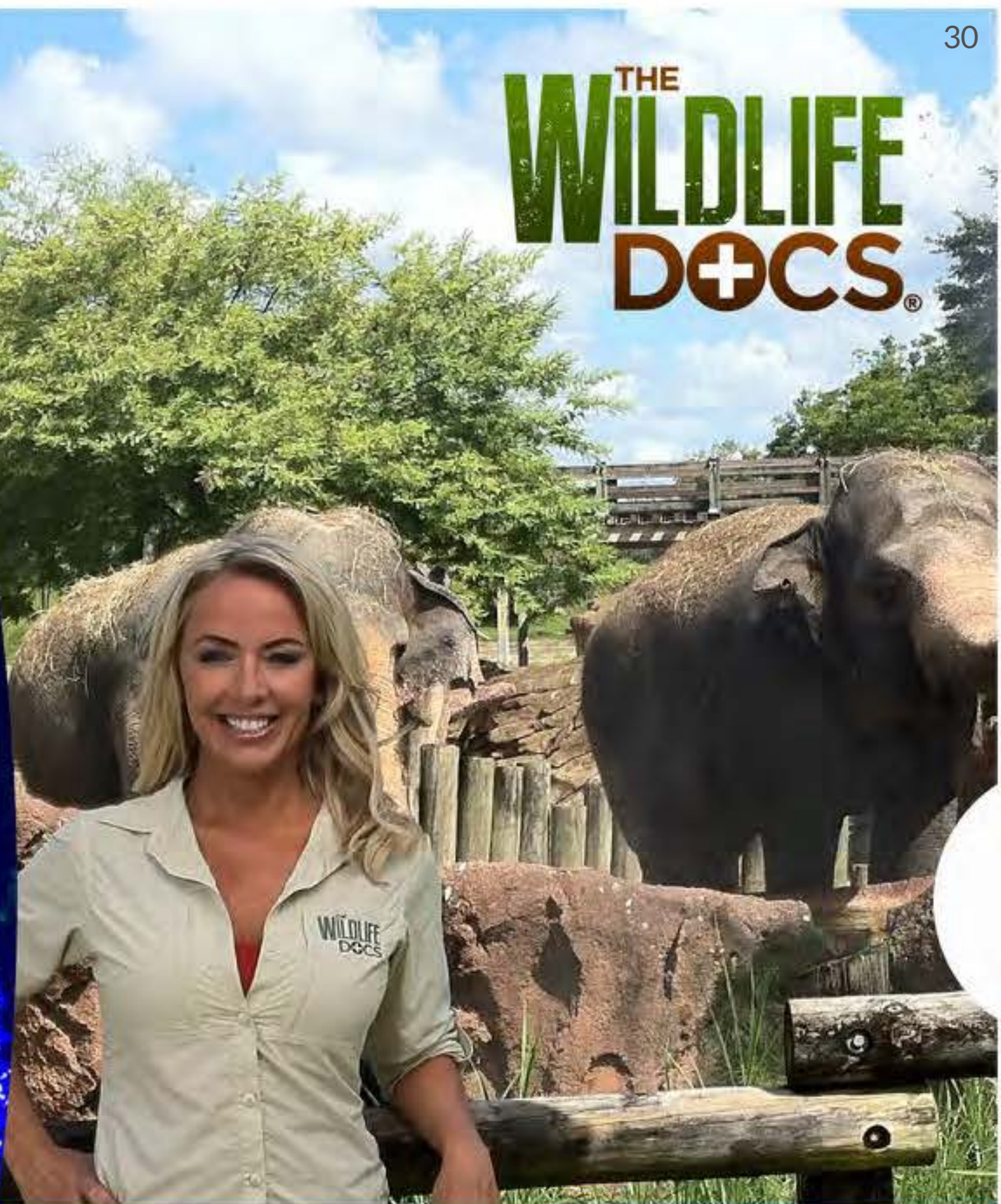




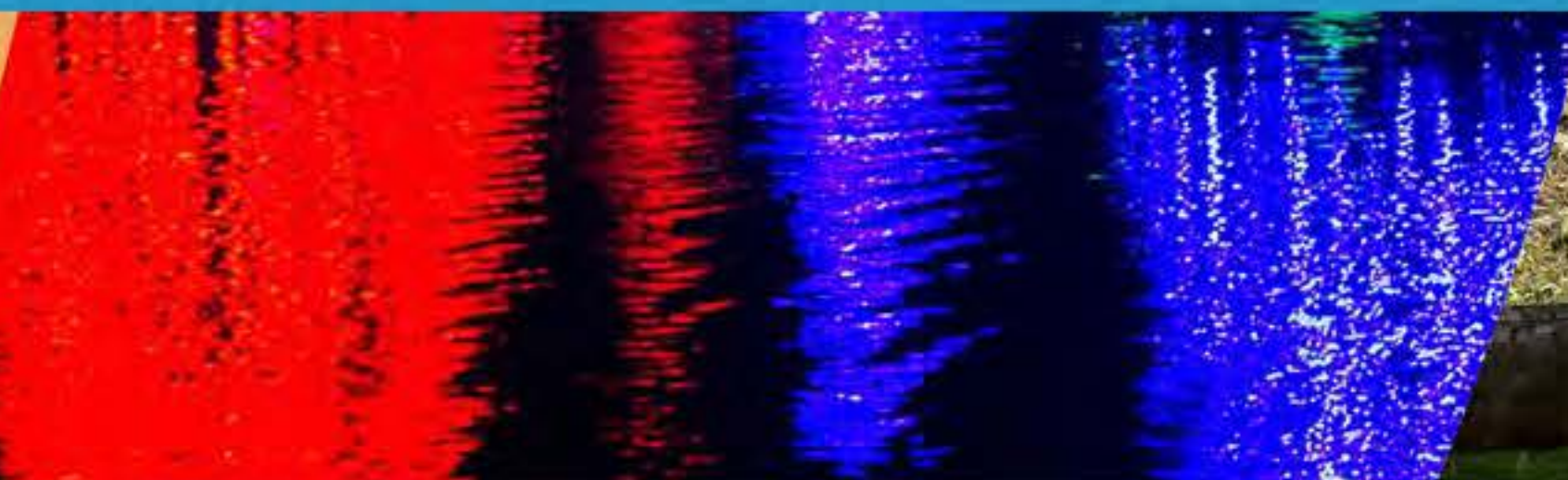
Theme Parks &  
Attractions



Events &  
Live Experiences



Media Enterprises









# Creative Heartbeat



New Development  
Studio

Expert  
Advisors

Supercharged  
Partners





Family time that is FUN...



...and MEANINGFUL



# A journey touches hearts... and minds







EXPLORE



INSPIRE



ACT



# Sea Rescue™

powered by SeaWorld® Entertainment





# THE WILDLIFE DOCS<sup>®</sup>







**Broadcast nationwide on ABC stations**

**Consistently rank #1 in their respective time slots**

**Emmy Nominees for Outstanding Children's Series**

**Awarded Parents' Choice honors**





Both shows align to our rescue and care message

Help build our brand toward millennials

Provide cross-marketing opportunities with parks

**Two NEW seasons for BOTH shows through Summer 2018**





**Dynamic Attractions**  
that tell our story



**Event Traditions**  
that drive attendance



**Beloved Characters**  
that increase revenue

















# Turn Parks Inside Out



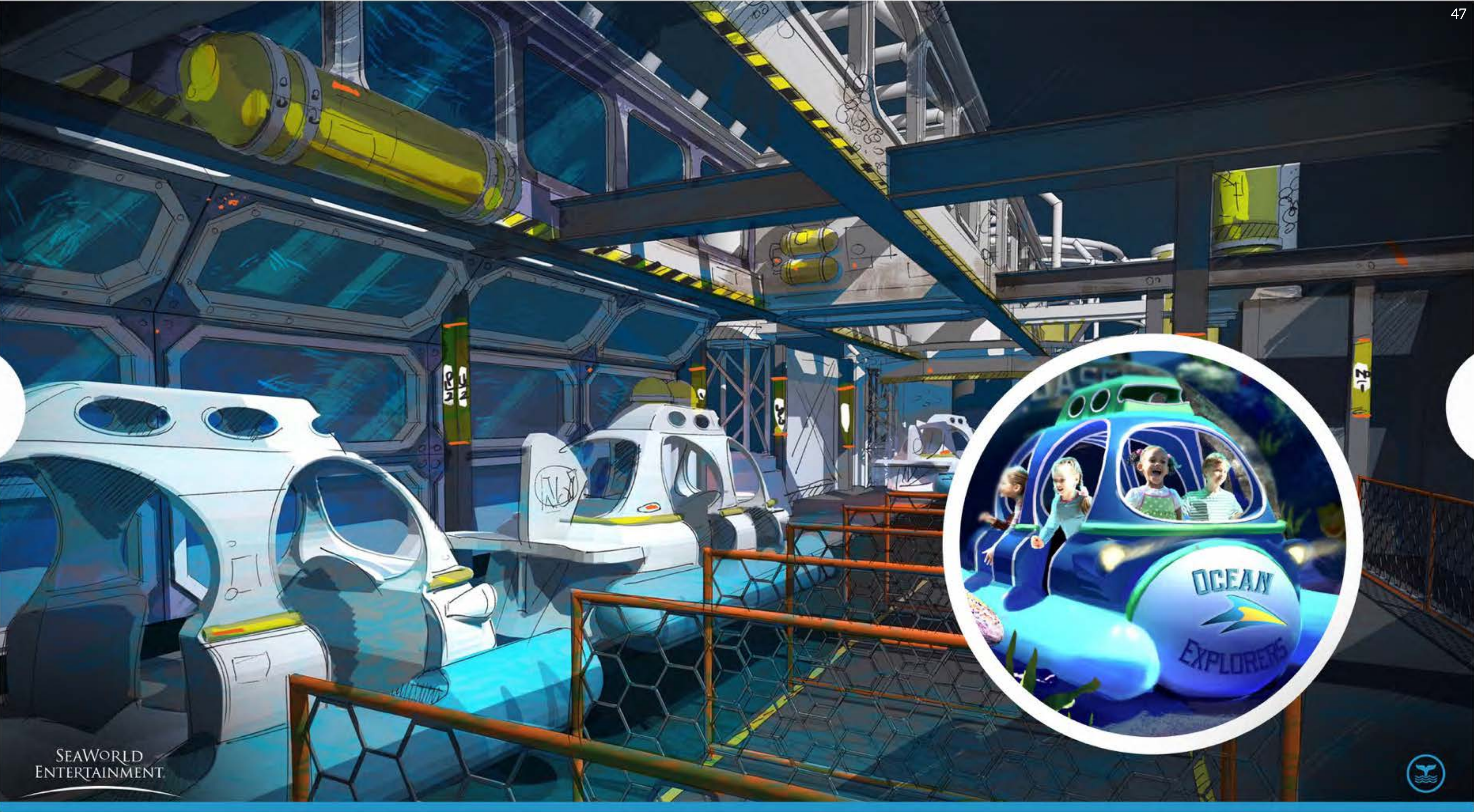
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# COBRA'S CURSE





# COBRA'S CURSE





# HOWLO-SCREAM<sup>®</sup>



SEAWORLD  
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SEAWORLD'S  
  
Halloween  
Spooktacular





# Build Event Traditions

SEAWORLD  
ENTERTAINMENT





Do you recall...  
...the Most Famous Reindeer of All?

North  
Pole



# RUDOLPH THE RED-NOSED REINDEER™



SEAWORLD  
ENTERTAINMENT

















# Explore | Inspire | Act

**Creative Heartbeat**  
and world-class design team



**Event Traditions**  
that drive repeat business



**Targeted Attractions**  
with fun and meaning



**Television and Digital Experiences**  
that frame our brands and stories

**Beloved Characters**  
and stories you know





# Organic and Strategic Revenue Growth





# Drive Revenue

## Opportunities

- Address price/value perceptions
- Reduce number of offers & product confusion
- Differentiate pass products
- Buy early & save
- Upsell premium bundled experiences
- Leverage technology for convenience and impulse buys





PETE FREY  
SENIOR MARKETING OFFICER

SEAWORLD  
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# SEAS Admissions Pricing Principles

Establish pricing framework to drive volume and increase profitability





# Value Leadership

	Single-Day Advance Purchase	Multi-Day (2 visits)	Annual Pass <sup>1</sup>
	\$79	\$99	\$156
Major Competitors Avg.	\$100	\$173	\$524
Difference	(\$21)	(\$74)	(\$368)

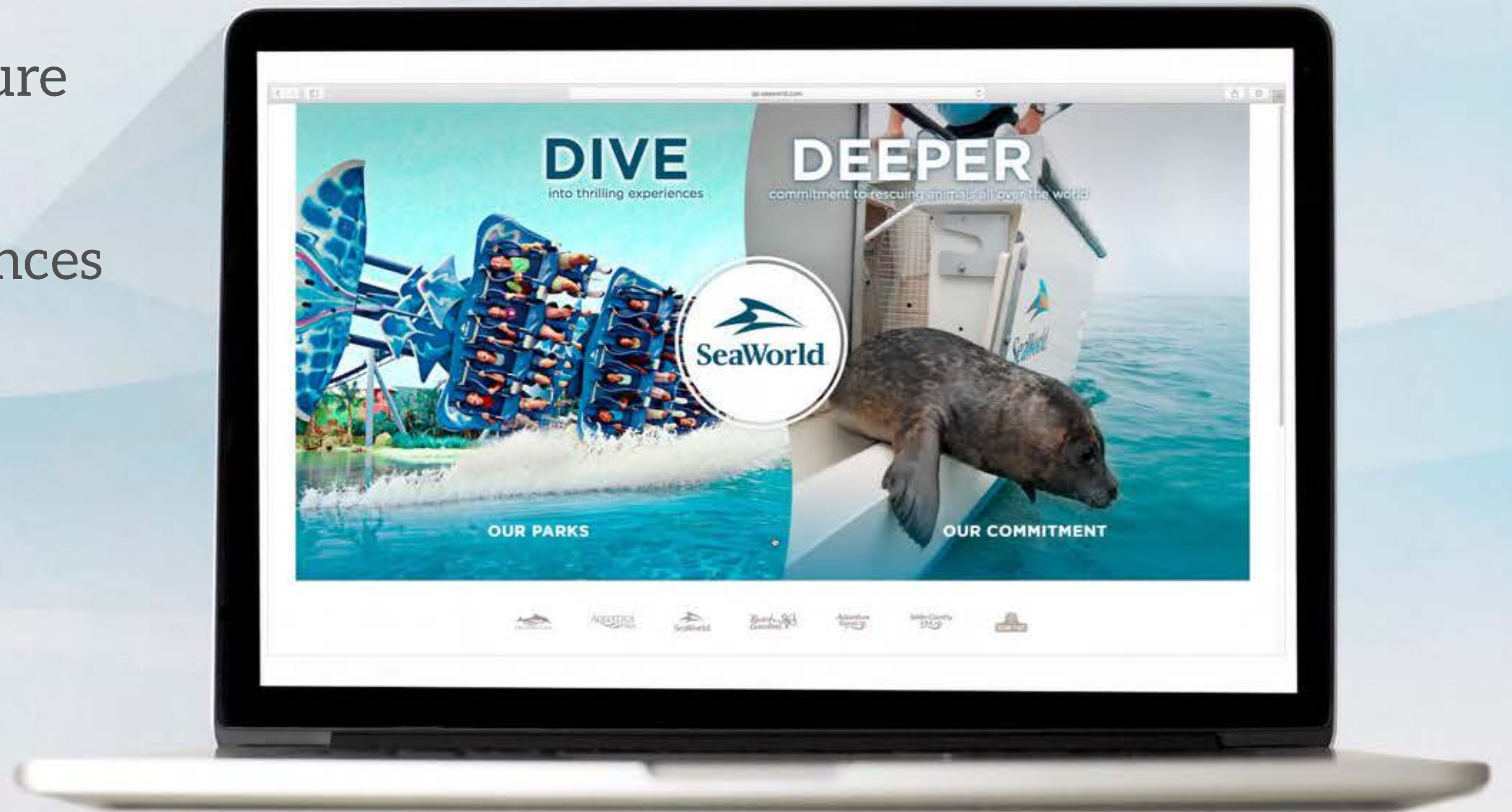
<sup>1</sup>Entry level annual pass



# Simplify Key Web Portals

Better showcase parks and brand purpose

- Connect people to the adventure of the sea
- Showcase compelling experiences for families
- Inspire people to protect wild animals and wild places
- Inform the public about SEAS conservation efforts







**DIVE**  
into thrilling experiences

**DEEPER**  
commitment to rescuing animals all over the world



**OUR PARKS**

**OUR COMMITMENT**





# Simplify the Purchase

Introduce simplified pricing approach

## Today

## Tomorrow

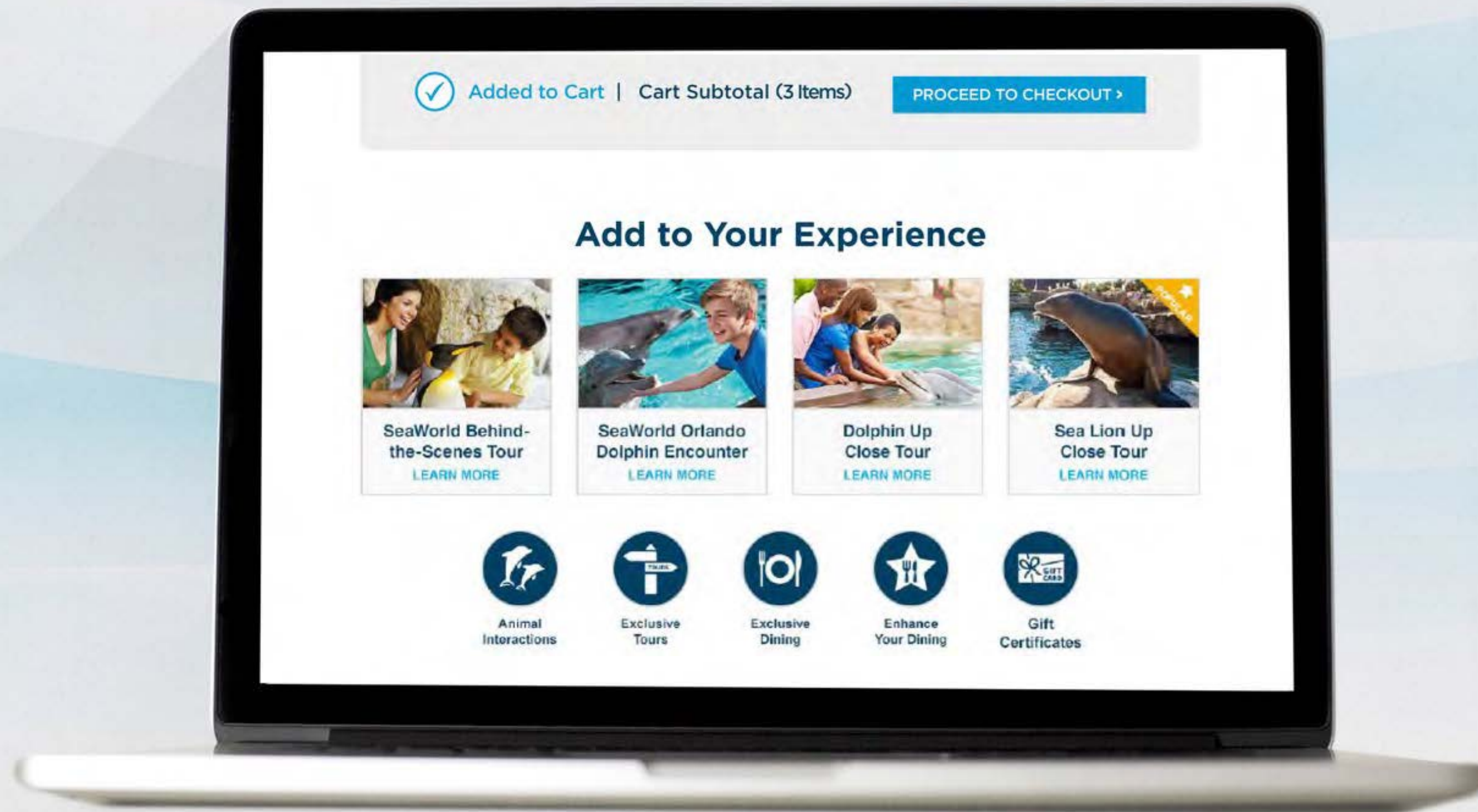
- "Choose Your Adventure" in Florida promotes the value of the multi-park experience
- Positions for easy upgrade

- Focus on park experiences and value vs. price
- Removes perceived barriers to repeat visits



# Simplify the Upsell



Lock in the sale, then make adding in-park experiences easy





# Simplify the Value Message

Launch products focused on park experiences and value, instead of price

- “All Inclusive” deals at:  
- Sell the experience and premium value, not just the discount



Good	Better	Best
<b>SAVE \$30</b> ON SINGLE DAY TICKETS SeaWorld Value Ticket	<b>\$35 Value</b> FREE ALL-DAY DINING SeaWorld Dining Bundle	<b>All-Inclusive</b> \$225 VALUE FOR ONLY \$109 SeaWorld All-Inclusive
<b>SeaWorld San Diego \$69 Value Ticket</b> 0 Adult \$69.00 0 Child \$69.00 See Shamu, and experience the rides, shows and animal attractions. <a href="#">Offer Details</a> <a href="#">Add to Cart</a>	<b>SeaWorld San Diego \$89 Dining Bundle</b> <span>MOST POPULAR</span> 0 Adult \$89.00 0 Child \$89.00 Enjoy all that SeaWorld has to offer including a FREE all-you-care-to-eat meal plan. <a href="#">Offer Details</a> <a href="#">Add to Cart</a>	<b>SeaWorld San Diego \$109 All-Inclusive Experience</b> <span>BEST VALUE</span> 0 Adult \$109.00 0 Child \$109.00 Admission includes preferred parking, front-of-the line access, all-day dining, and FREE 2nd day admission. <a href="#">Offer Details</a> <a href="#">Add to Cart</a>

Good

Better

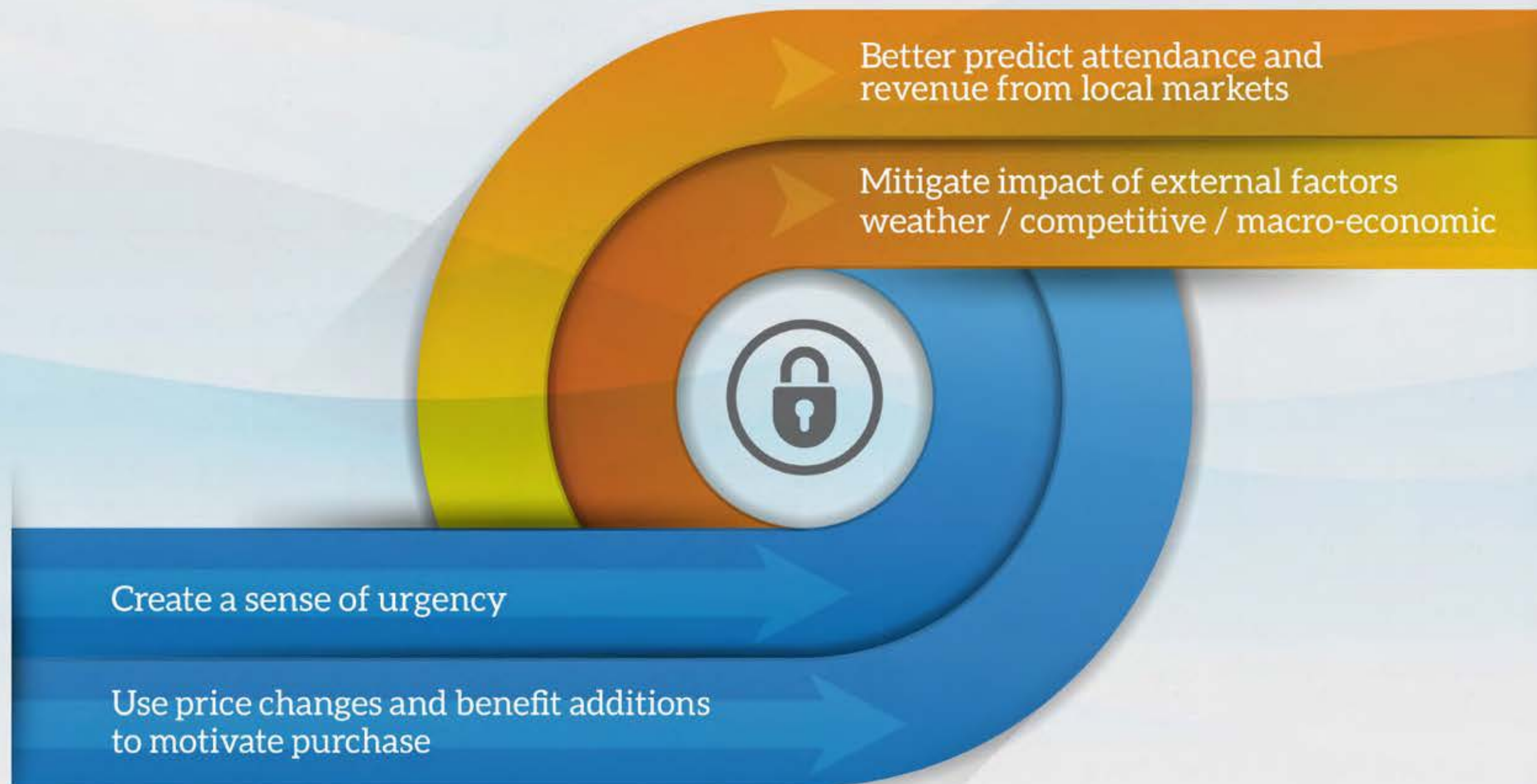
Best





# Advance Purchase

Drive early commitment





# Advance Purchase

Use price changes and benefit additions to motivate pass purchase

- Leverage price increase to incentivize early commitment
- Better communicate value at the time of purchase
- Migrate to higher revenue pass products
- Lead with **EZpay** to reinforce affordability
- Benefits go away over time





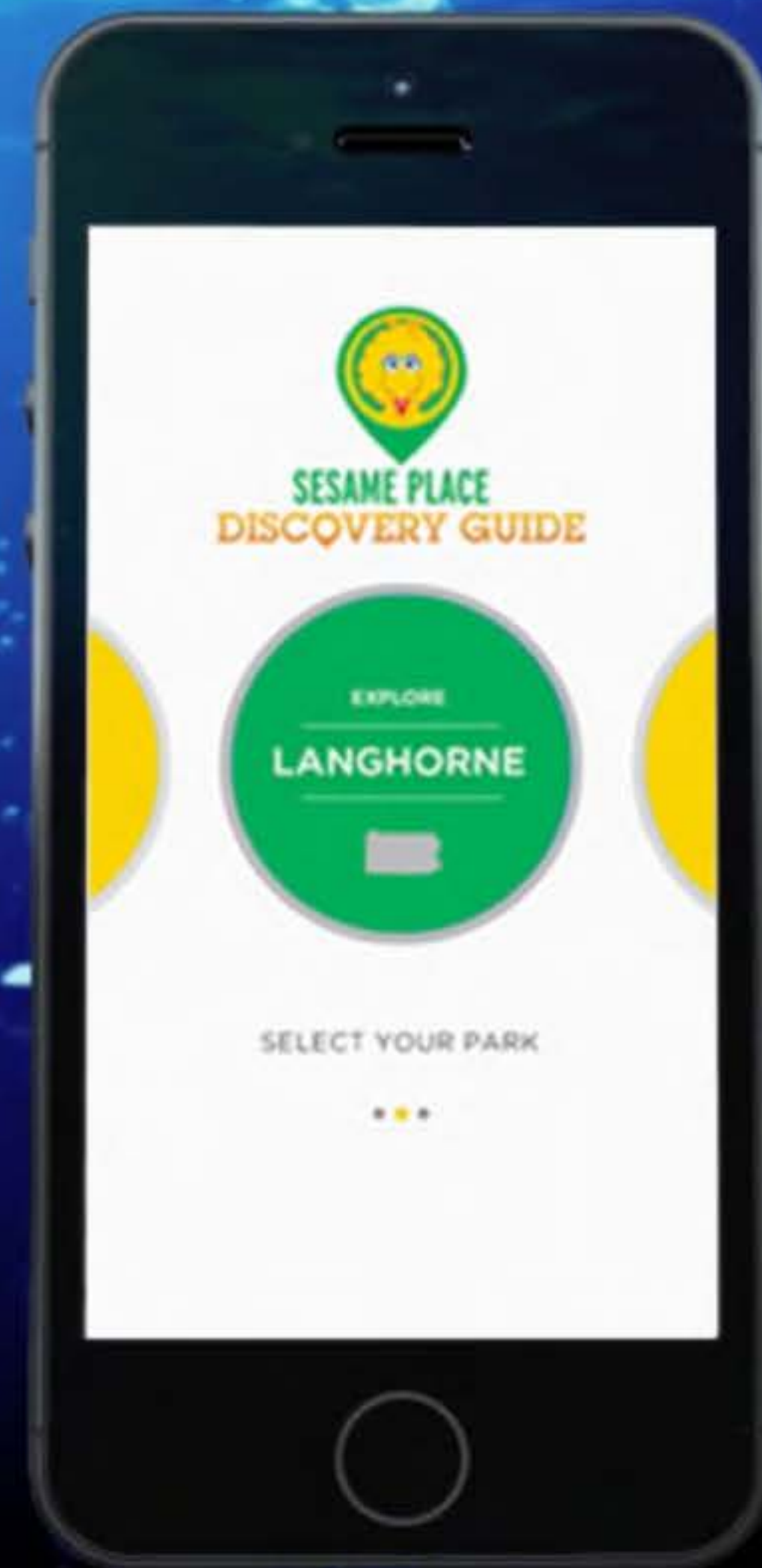
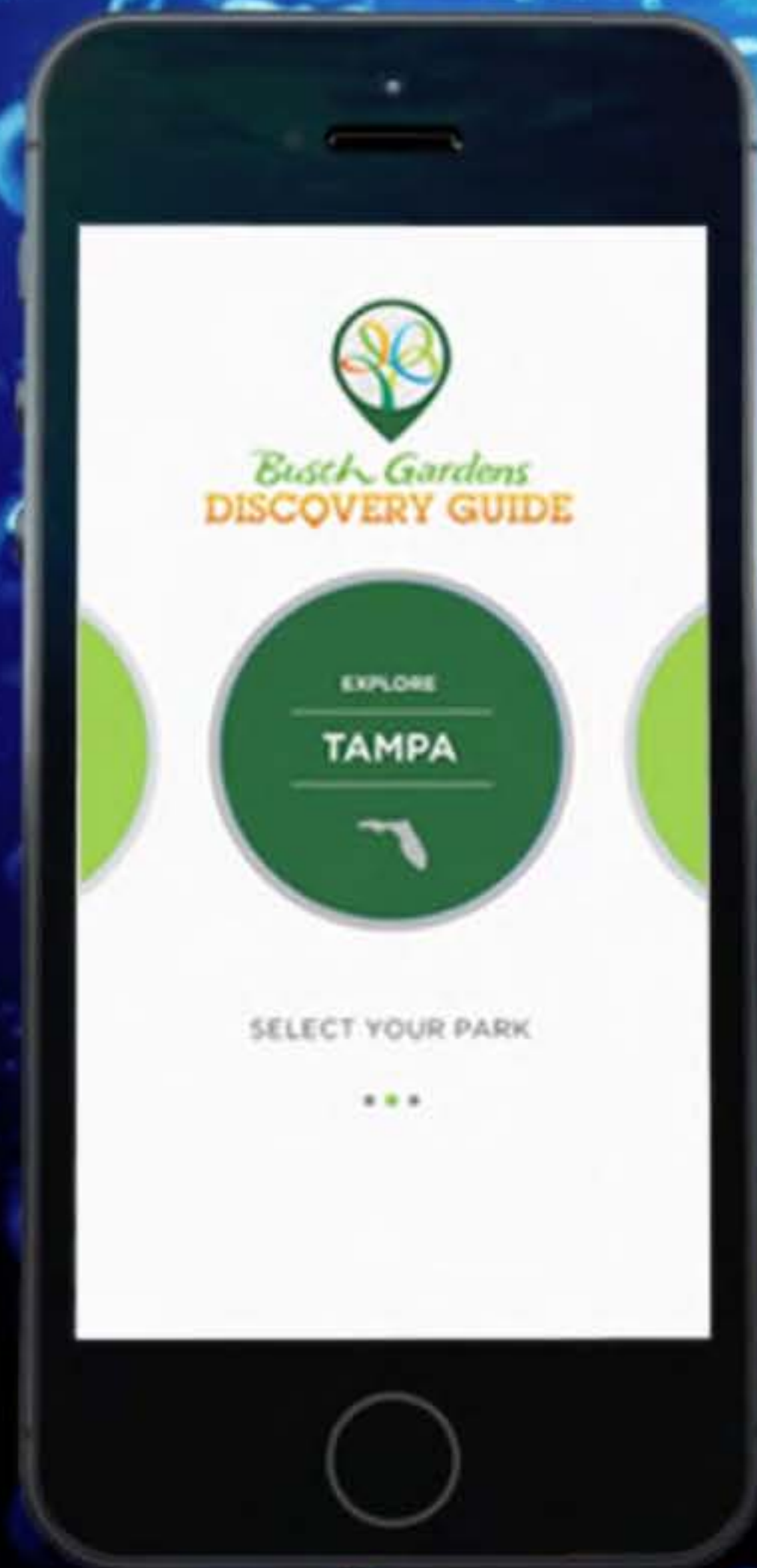
# Growing In-Park Revenue

Enhancing “Experiences that Matter” through unique products and packages



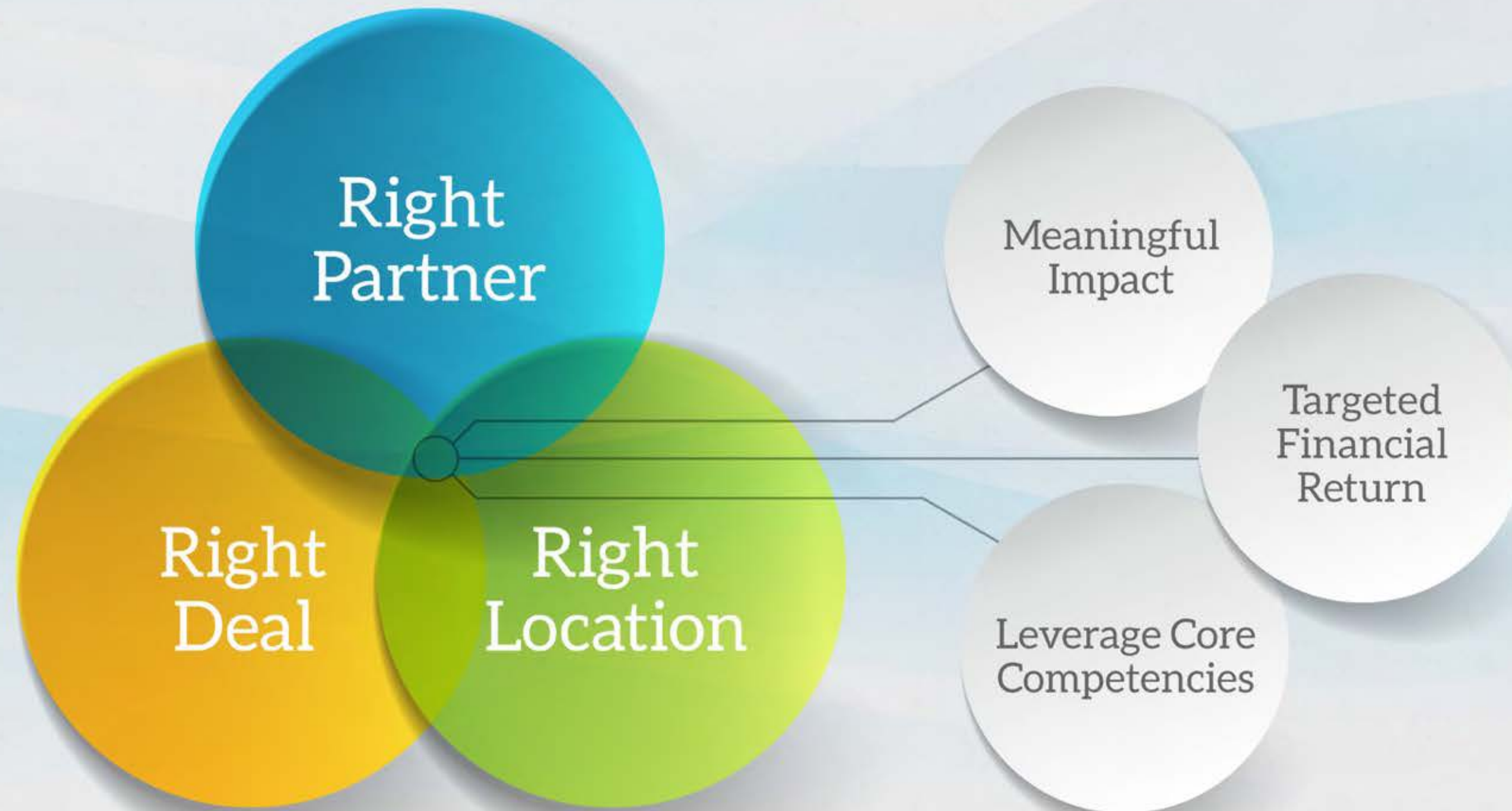
- Offer packages that connect the in-park experiences with engagement and action
- Improve the delivery of offerings using enhanced technology







# Business Development Objectives









# Resort Strategy

## Why?

- Proven business model
- Incremental Adjusted EBITDA
- Premium rates
- Increase wallet share from existing customers
- Better integration of guest experience
- Improve vacation package offering

## How?

- Managable investment level
- Options include development, aquisition or joint venture
- Partnership opportunities





# Resort Strategy

San Diego

- Developed Park Properties
- Parking Lots
- Potential Resort Locations / Underdeveloped Land





# Premiere San Diego Partner





# Resort Strategy

Orlando

- Developed Park Properties
- Parking Lots
- Potential Resort Locations / Underdeveloped Land





# Resort Strategy

San Antonio

- Developed Park Properties
- Parking Lots
- Potential Resort Locations / Underdeveloped Land





# Resort Strategy

Tampa

- Developed Park Properties
- Parking Lots
- Potential Resort Locations / Underdeveloped Land





# Strategic Partnerships

Developing relationships with engaging partners and brands

## Panasonic®

An official Technology Partner of SeaWorld Parks & Entertainment





# Addressing the Challenges





# JILL KERMES

## SENIOR CORPORATE AFFAIRS OFFICER

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# Getting the Facts Out

Our messages resonate

- Killer whale care is world-class
- Killer whales in our care are healthy and thriving
- Our whales live as long as those in the wild
- We do not separate mothers and calves
- We have not collected a killer whale from the wild in more than 35 years





# Informative, Genuine and Strongly Linked to SeaWorld

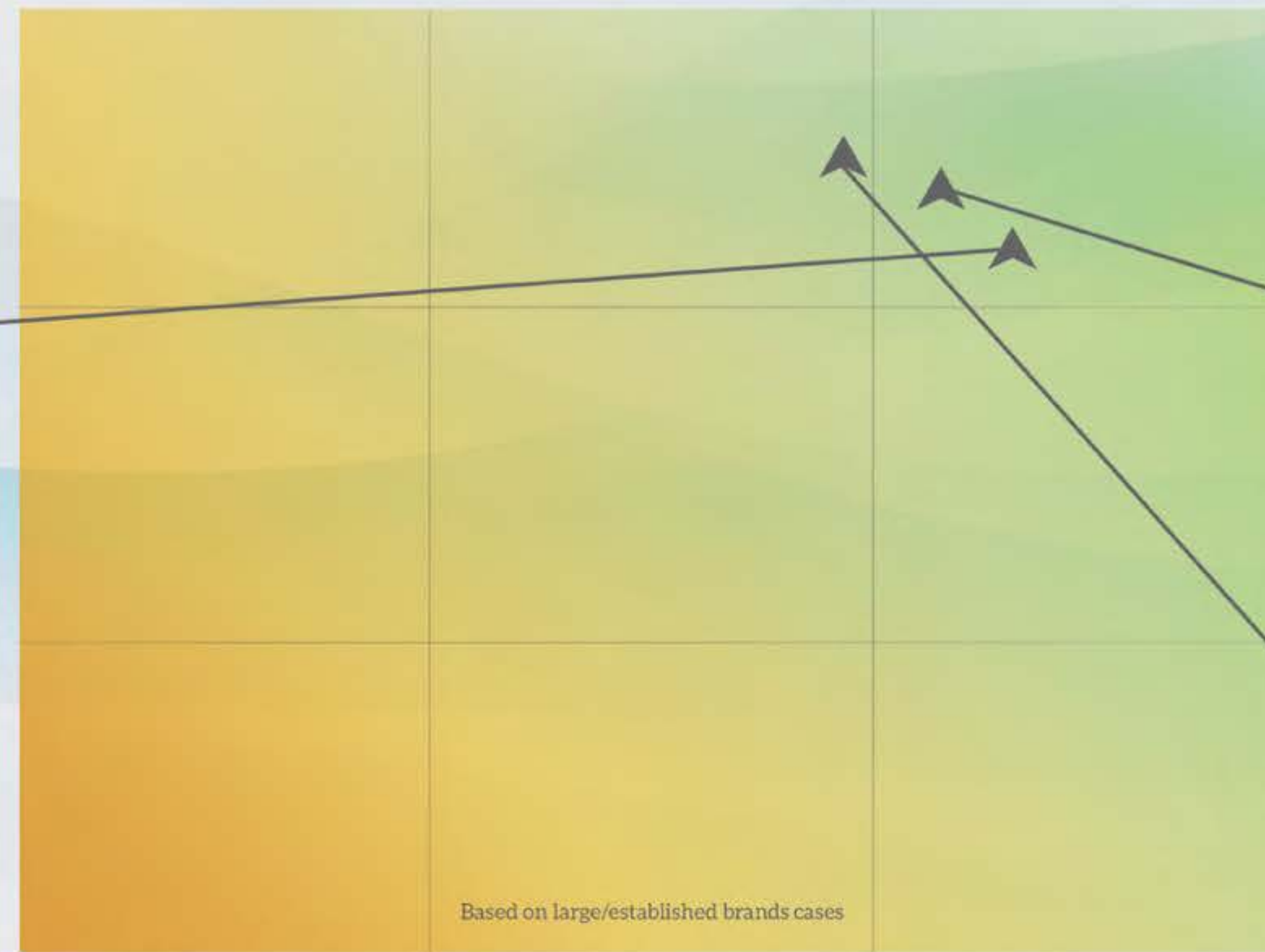
Responsibility



Meet the Animals



Persuasion



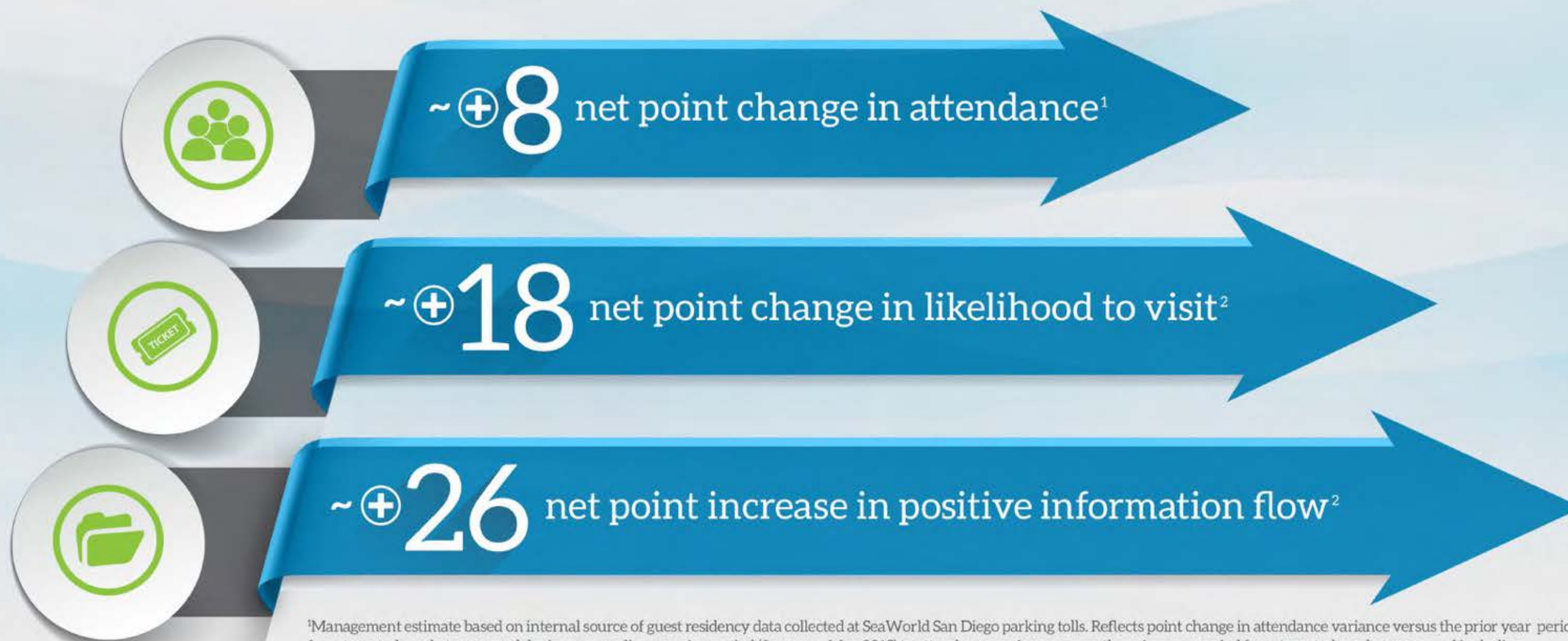
Based on large/established brands cases

Awareness





# Reputation Ad Breaks Through in Targeted Market



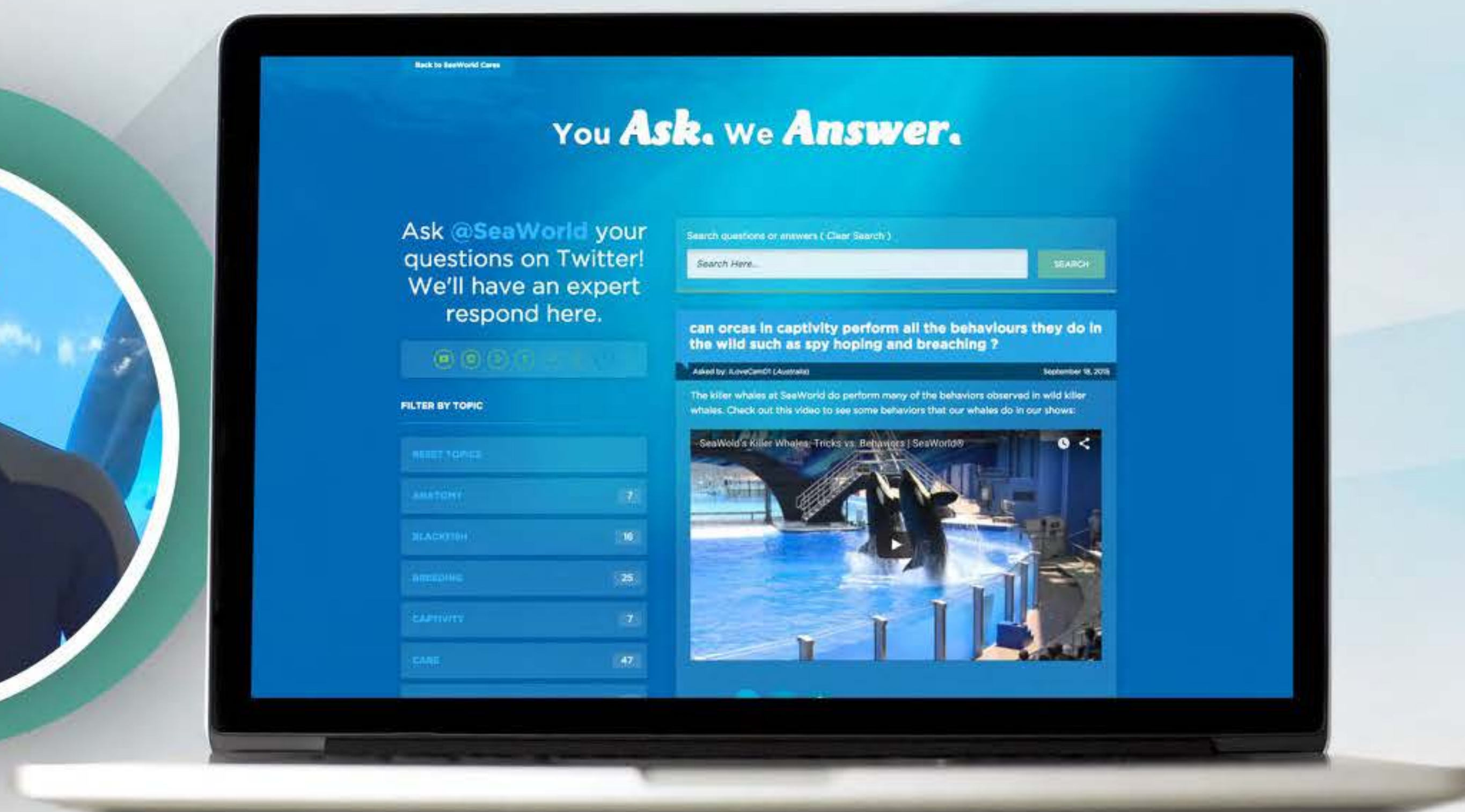
<sup>1</sup>Management estimate based on internal source of guest residency data collected at SeaWorld San Diego parking tolls. Reflects point change in attendance variance versus the prior year period from targeted market measured during pre-media campaign period (January - May 2015) to attendance variance versus the prior year period from targeted market measured including post-media campaign period (January - June 2015).

<sup>2</sup>Management estimate based on third party survey of adults in the targeted market performed pre-media campaign (May 19-21, 2015) and post-media campaign (June 29-July 1, 2015).





# Social Campaign





# Stabilize SeaWorld Parks Base & Drive Sustainable Growth





# SeaWorld Orlando Capital Planning

Designed to Drive Sustainable Growth

- Increase cadence to annual capital investments
- Mako: Fun and Meaningful
- Enhance event strategy
- Utilize existing indoor facilities





# SeaWorld San Diego Capital Planning

Designed to Drive Sustainable Growth

- New capital allocation for 2017
- Re-allocate portion of Blue World investment
- Maximize event strategy
- Phase out theatrical killer whale show in 2016
- New orca experience debuts 2017
  - Informative and more natural setting
  - Conservation message inspiring people to act





# SeaWorld San Antonio Capital Planning

Designed to Drive Sustainable Growth

- Pull forward capital to 2017
- More frequent attraction cadence
- Focused event strategy

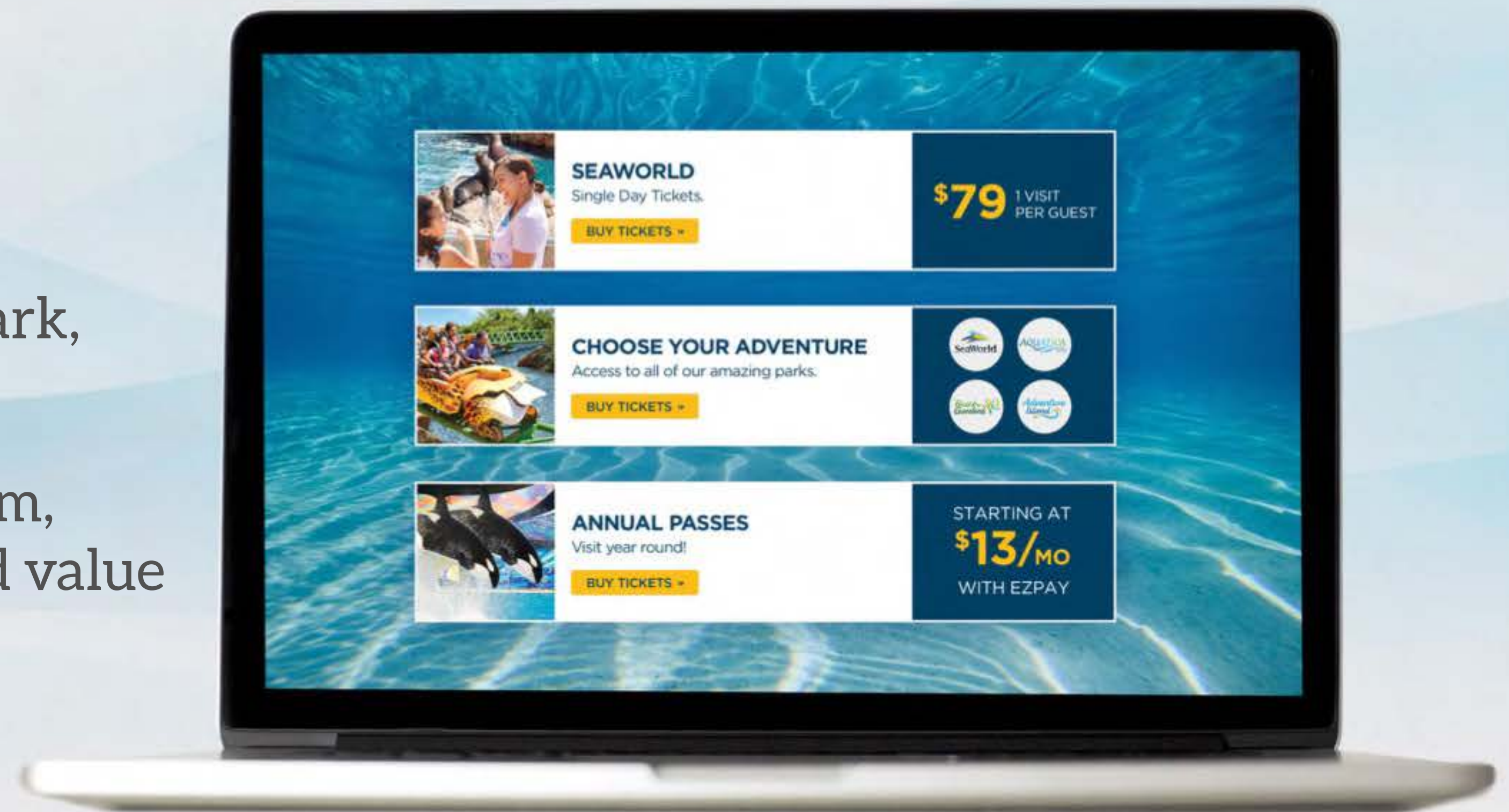




# Orlando Value Leader

## Simplified Pricing Structure

- Message value over pricing parity
- Shift value proposition to multi-park, multi-visit through easy upgrades
- Offer most rewarding pass program, unrivaled portfolio of benefits and value





# Market Prioritization

## Strategic Imperatives:

- Reallocate marketing investment to select drive and overnight markets (~300 miles)
- Position multi-parks to reinforce value and variety of experiences
- Highlight themed events to drive repeat visitation





# SeaWorld Parks Vacation Planning

- Increase focus on Hotel Partner Program
- Improve vacation packaging online experience
- Expand efforts with key resellers and destination partners
- Resort strategy







# Financial Discipline





# PETER CRAGE

## CHIEF FINANCIAL OFFICER

SEAWORLD  
ENTERTAINMENT.





# Business Fundamentals & Capital Discipline

- Proven Business Model
- Stabilizing in the Near Term
- Well Diversified Portfolio
- Operating Margin Leverage
- Strong Free Cash Flow Generation
- Disciplined Capital Deployment
- Efficient Debt
- Engagement with Investment Community



# Proven Business Model

\$ In Millions

Adjusted EBITDA    Total Revenue



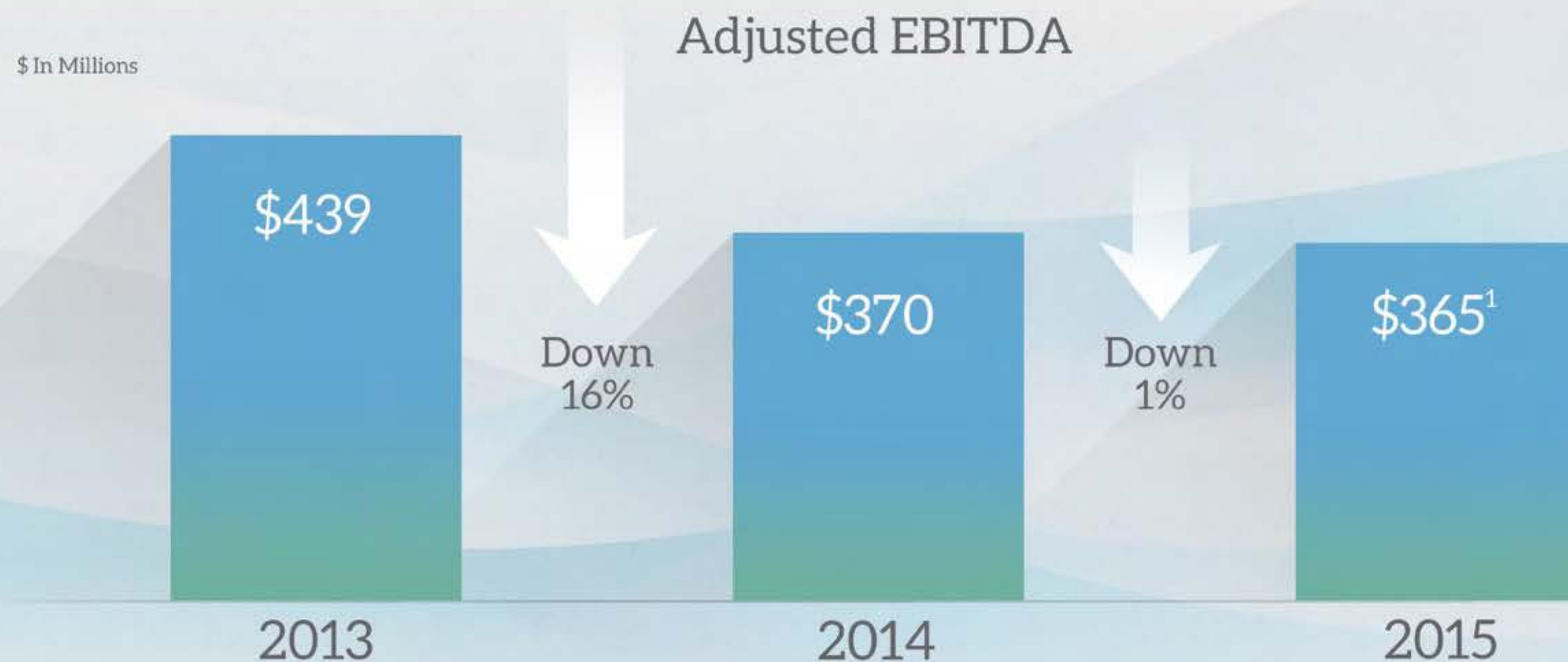
- Notwithstanding recent challenges in key markets, **proven** business model
- Record growth in 2011 through 2013 fueled by **impactful capital investment** in key markets

- Portfolio **stabilizing** in 2015
- 2016 capital spend focused in Orlando and Tampa
- Expect improved performance as we focus on brand and make targeted capital investments





# Stabilizing in the Near Term



- We believe Adjusted EBITDA trend is **reversing**
- 2014 Adjusted EBITDA includes benefit of \$10 million non-cash pro forma expense adjustment





# Stabilizing in the Near Term

## Variance 2015 vs. 2014

In Thousands except per capita data



- Based on improvement in key metrics (total revenue per capita and attendance), we believe our overall results are stabilizing but 6-9 months more experience will be necessary to be fully comfortable that we have stabilized
- Impactful new attractions opening in 2016 in keymarkets



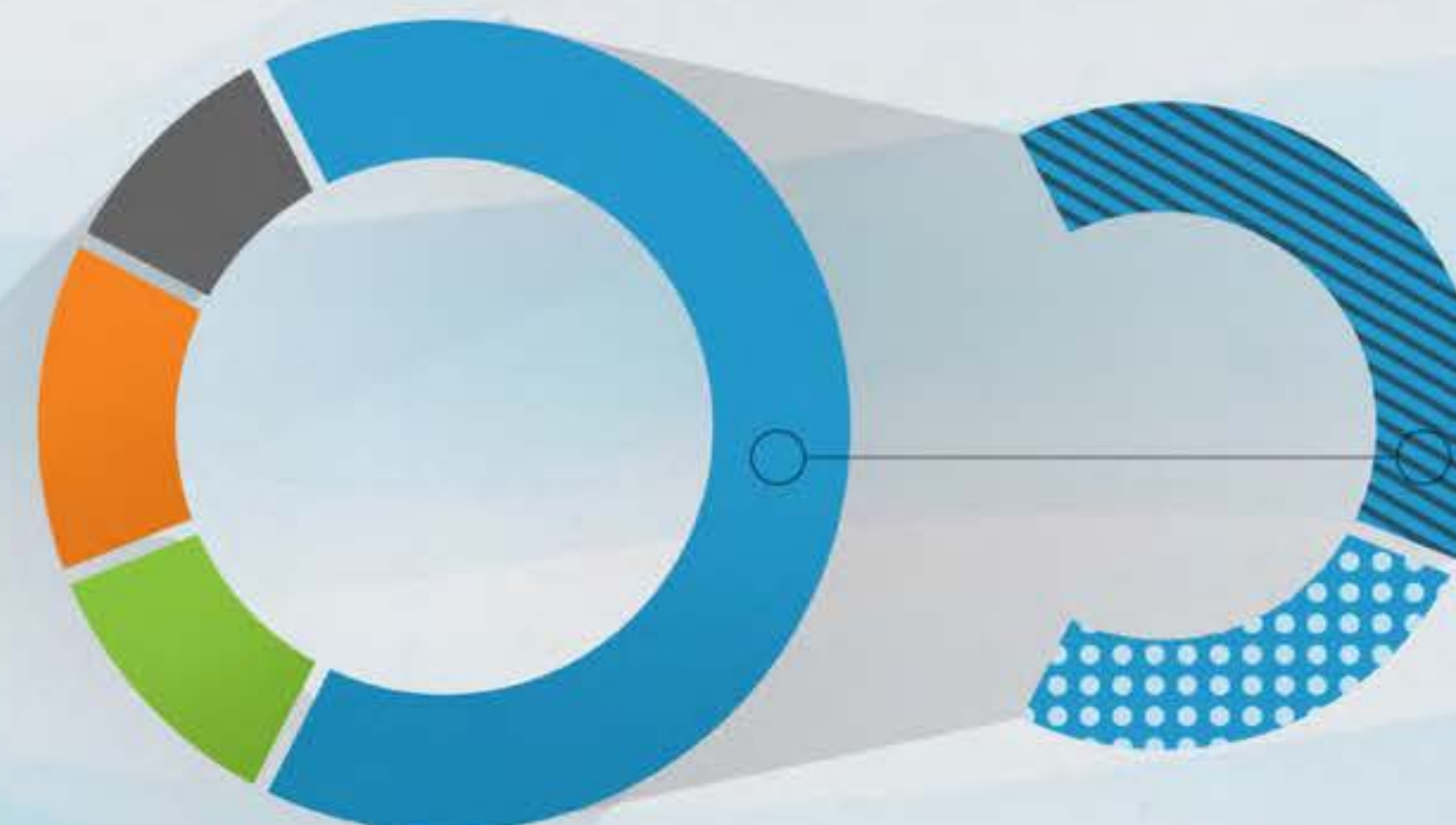


# Well Diversified Portfolio

2015 LTM Total Revenue<sup>1</sup>



2015 LTM Adjusted EBITDA<sup>1,2</sup>



■ California 
 ■ Virginia 
 ■ Other States 
 ■ Florida 
 ▨ Orlando 
 ▤ Tampa

- Operations in both destination and regional markets provide economic, geographic and weather diversification
- Florida operations are critical to the business, generating a significant portion of portfolio revenue and Adjusted EBITDA
- Remainder of portfolio is well diversified





# Operating Margin Leverage

## Operating Margins & Flow Through



- Current challenges have put pressure on margins
- Opportunity to **organically widen margins** as we grow revenue
- **Continual evaluation** of costs across the organization
  - Cost containment and focus on efficiencies
  - Implementation of bottom-up approach in 2016 at corporate
- Margin comparison to regional peers
  - At peak in 2013, **SEAS margin differential ~700 bps**
  - Half or more of the differential related to zoological operations and land lease in California
- **200 -250 bps** of cost related opportunity over next 2-3 years





# Strong Free Cash Flow Generation

\$ In Millions

	2014	2015 <sup>1</sup>
Adjusted EBITDA	\$370	\$365
Non-cash Items	10	0
Capital Expenditures	155	170
Debt Service	120	110 <sup>2,3</sup>
Cash Taxes	~1	~1
Free Cash Flow	\$84	\$84
Dividends	72	72
Net Free Cash Flow	\$12	\$12

## Free Cash Flow Example

Adj. EBITDA:	\$360 - \$400
Capex:	\$165 - \$175
Debt Service:	\$110-\$90
Cash Taxes:	\$1 - \$5
<b>FCF:</b>	<b>\$84-\$130</b>
Dividends:	\$72
<b>Net FCF Range:</b>	<b>\$12 - \$58</b>

- **Positive Net Free Cash Flow**, even in challenging years
- Disciplined and targeted capital spending can free up additional cash
- **Stable and inexpensive** debt service
- Tax shield from current NOL balance, estimated full usage by 2020 -2021
- **Dividend is well covered** -payout ratio < 90% of Free Cash Flow before Return of Capital
- Attractive current yield
- Net FCF will be deployed to maximize shareholder value over long term





# Disciplined Capital Deployment



## Growth Capital Approach

New Attractions	Drive growth across portfolio of parks, target key markets at regular intervals
Events	Unique offerings aimed at driving repeat visitation and providing value
Revenue Initiatives	Drive percapita growth through culinary, merchandise, animal experiences and interactions, etc.

## Sustainment Capital Approach

Infrastructure	Safety, animal welfare, maintain guest expectations and cleanliness
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- **Committed** to reinvesting in business
- **Disciplined** capital spend and ROI hurdles
  - Generally target a minimum **20% cash on cash** project returns
  - **Prioritize capital** deployment where highest returns are generated
- Establish **cadence** of capital with customer-facing major and minor attractions
  - Addresses competition in key tourist markets with most upside
  - Focus on uniqueness of brands and guest preferences
- Leverage value add technology in unique and differentiated ways
  - Increase mobile engagement utilizing in-park Wi-Fi
  - Reduce lines and hassles for our guests
  - Deliver more personalized experience
- Ongoing analysis to **measure and manage performance**





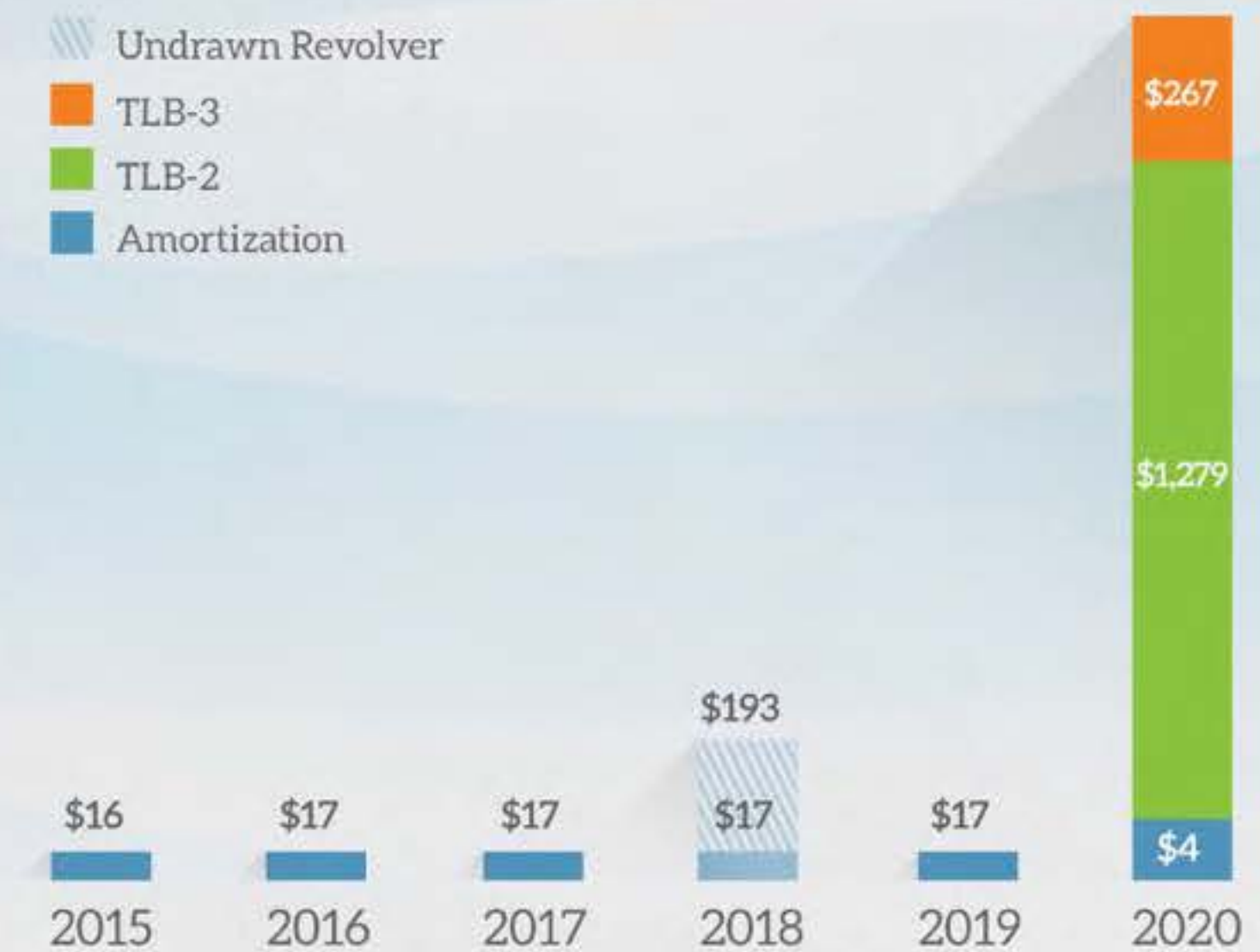
# Efficient Debt

\$ In Millions

As of September 30, 2015

	Ratings	Coupon	Floor	Maturity	Amount	xEBITDA
Cash and Cash Equivalents	Corp. B1 / BB-(Stable/neg)				\$119	
Revolver \$192.5 million <sup>1</sup>		L + 250	-	Apr-18	-	
Term Loan B-2	B1 / BB	L + 225	0.75%	May-20	1,342	
Term Loan B-3	B1 / BB	L + 325	0.75%	May-20	279	
<b>Total Debt</b>					<b>\$1,621</b>	<b>4.46x</b>
<b>Total Net Debt<sup>2</sup></b>					<b>\$1,501</b>	<b>4.13x</b>

- **Inexpensive debt** with no near-term maturities
- Approximately 75% of debt fixed through hedging until September 2016
- WACD = 3.38% (4.22% September 2016)
- Revolver capacity sufficient for liquidity needs for the foreseeable future
- Monitor capital markets to extend maturity profile and other financing opportunities
- Near term target leverage: 3.5x to 4.0x
  - Primarily organic, some debt repayment
  - Provides adequate **flexibility** for growth initiatives
  - Consider unsecured tranche to provide more flexibility



<sup>1</sup>\$174.5 million currently available due to \$18 million in letter of credit usage.

<sup>2</sup>Column may not foot due to rounding.





# Engagement with Investment Community

- Enhancing our engagement efforts with investors and maintaining high level of responsiveness
  - Seeking an understanding of investor views—recent perception study
  - Regular attendance at investor conferences
  - Consistent interactions with investors through calls, on-site meetings / park tours and non-deal roadshows
  - Keeping the investment community updated on our progress
  - Shortened quiet period during 1st, 2nd and 3rd quarters - now begins on first day of quarter through earnings report
- Newly appointed IR leadership; Mark Trinske, Vice President of Investor Relations



# Summary



# Why SEAS?

## Strong Business Fundamentals

- Long History with Solid Free Cash Flow
- Proven Business Model in a Growing Industry
- Outstanding Global Brands
- Distinct Zoological Experiences and Conservation Focus
- Experienced Leadership Team
- Attractive Valuation

## Roadmap to Stabilize & Grow



- ♥ Experiences that Matter
- 🐳 Distinct Guest Experience: Fun and Meaningful
- 📈 Organic and Strategic Revenue Growth
- 🔧 Addressing the Challenges
- 💰 Financial Discipline





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# Reconciliation of Non-GAAP Financial Measures

\$ In Millions

	2010	2011	2012	2013	2014	2015 <sup>1</sup>
Net (loss) income	(\$45)	\$15	\$74	\$52	\$50	\$35
(Benefit from) provision for income taxes	(29)	11	37	26	29	17
Loss on early extinguishment of debt	--	15	2	30	--	20
Interest expense	134	98	111	90	82	71
Depreciation & amortization	207	214	167	166	176	186
Restructuring & other related costs	--	--	--	--	12	10
Secondary offering costs	--	--	--	1	1	--
Termination of advisory agreement	--	--	--	50	--	--
Advisory fees	5	6	6	3	--	--
Equity-based compensation expense	--	1	2	6	2	5
Debt refinancing costs	--	4	5	4	--	--
Other adjusting items	--	--	1	1	3	1
Other non-cash expenses	9	12	10	10	5	8
Carve-out costs	45	6	--	--	--	--
Estimated cost savings	--	--	--	--	10	10
Deferred revenue write-down	17	--	--	--	--	--
<b>Adjusted EBITDA<sup>2</sup></b>	<b>\$343</b>	<b>\$382</b>	<b>\$415</b>	<b>\$439</b>	<b>\$370</b>	<b>\$364</b>
Cash capital expenditures					155	149
Debt service					120	91
Cash taxes					1	1
Non-cash items					10	10
<b>Free Cash Flow</b>					<b>\$84</b>	<b>\$113</b>
Dividends					72	73
<b>Net Free Cash Flow</b>					<b>\$12</b>	<b>\$40</b>

<sup>1</sup> Calculated as latest twelve months through September 30, 2015; <sup>2</sup> Column may not foot due to rounding.