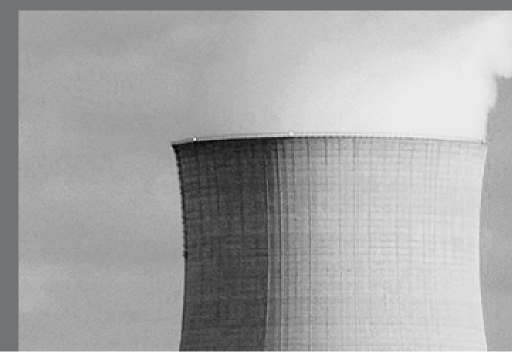
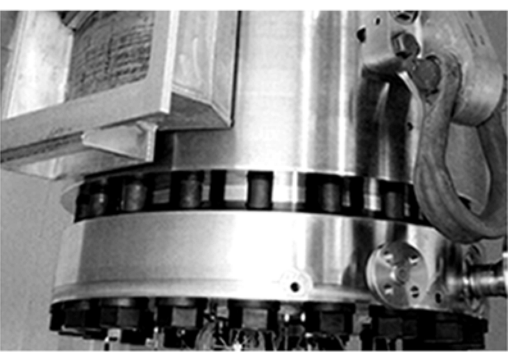
End Market Sales Drivers





NYSE: CW

2018 End Market Sales Waterfall (Guidance as of Feb. 21, 2018)

($ Millions)

Total CW End Markets
$2,335 - 2,375

Guidance:
Defense Markets up 3-5%
Comm'l Markets up 3-5%

- **Defense Markets 39%**
  - Naval 18%
  - Aerospace 17%
  - Ground 4%
- **Commercial Markets 61%**
  - Commercial Aerospace 18%
    - Aircraft Equipment 70%
    - Surface Tech Services 30%
  - Power Generation 19%
    - Aftermarket Nuclear 58%
    - New Build / AP1000 31%
    - Non-Nuclear 11%
  - General Industrial 24%
    - Industrial Vehicles 41%
    - Industrial Valves 22%
    - Surface Tech Services 20%
    - Sensors and Controls 17%

Non-Nuclear:
Surface Technologies services (peening, coatings); Fossil power gen equipment

Note: Percentages in chart relate to Full-Year 2018 sales. Guidance does not include the potential acquisition of the Dresser-Rand government business.

Industrial Vehicles:
"Own the Cab" strategy
45% On-highway, 35% Off-Highway, 25% Medical

Industrial Valves:
65% O&G, 35% Chem/Petro;
75% MRO, 25% projects

Sensors and Controls:
Sensors, controls, electric actuation and industrial automation equipment

CURTISS-WRIGHT

2017 End Market Sales Waterfall

($ Millions)

Total CW End Markets
$2,271

- **Defense Markets** 39%
  - Naval 18%
  - Aerospace 17%
  - Ground 4%
- **Commercial Markets** 61%
  - **Commercial Aerospace** 18%
    - Aircraft Equipment 71%
    - Surface Tech Services 29%
  - **Power Generation** 19%
    - Aftermarket Nuclear 59%
    - New Build / AP1000 28%
    - Non-Nuclear 13%
  - **General Industrial** 24%
    - Industrial Vehicles 41%
    - Industrial Valves 21%
    - Surface Tech Services 21%
    - Sensors and Controls 17%

<u>Non-Nuclear:</u>
Surface Technologies services (peening, coatings); Fossil power gen equipment

<u>Industrial Vehicles:</u>
“Own the Cab” strategy
40% On-highway, 35% Off-Highway, 25% Medical

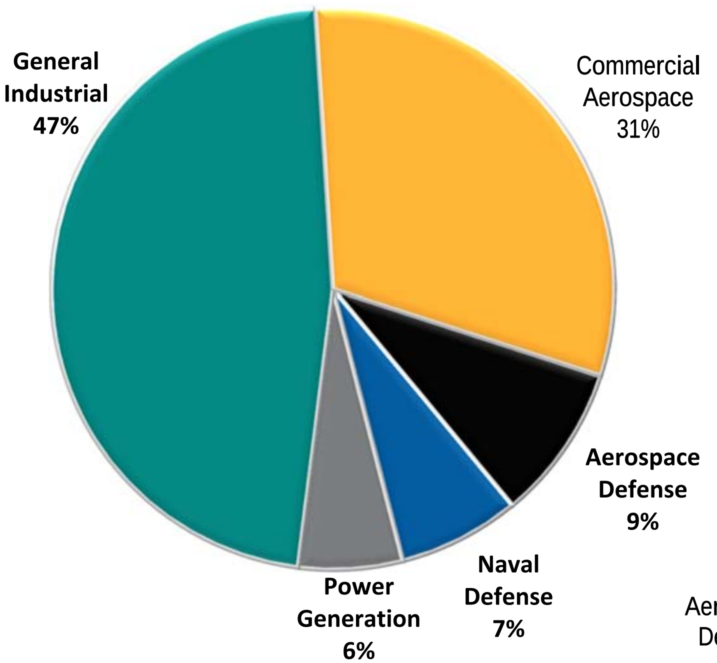
<u>Industrial Valves:</u>
65% O&G, 35% Chem/Petro;
75% MRO, 25% projects

<u>Sensors and Controls:</u>
Sensors, controls, electric actuation and industrial automation equipment

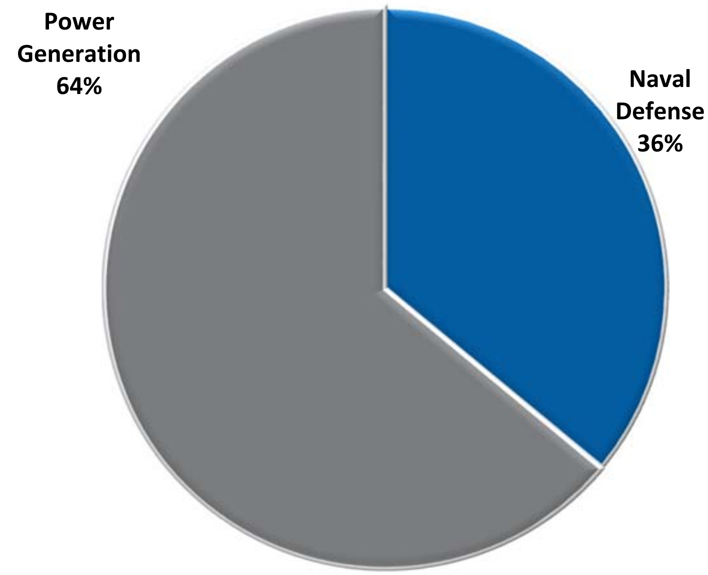
Note: Percentages in chart relate to Full-Year 2017 sales

2017 Sales by Segment vs. End Market (1)

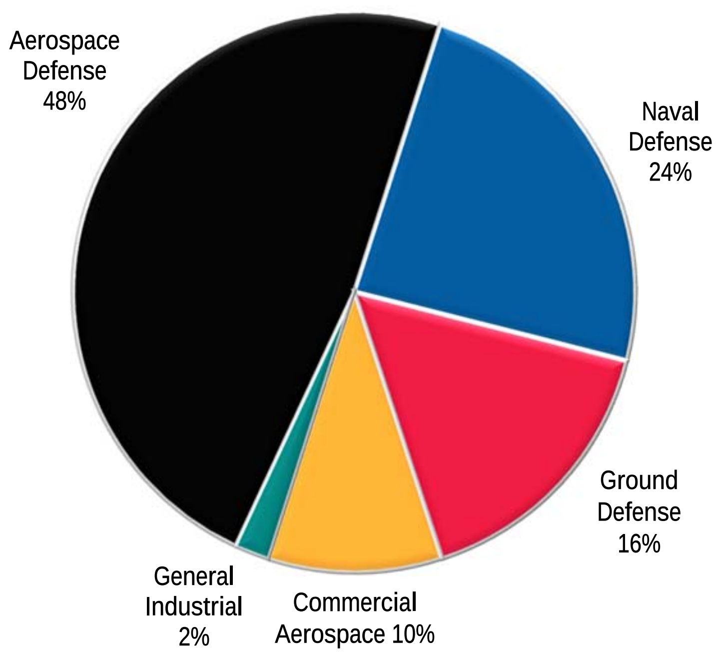
Commercial / Industrial Segment



Power Segment



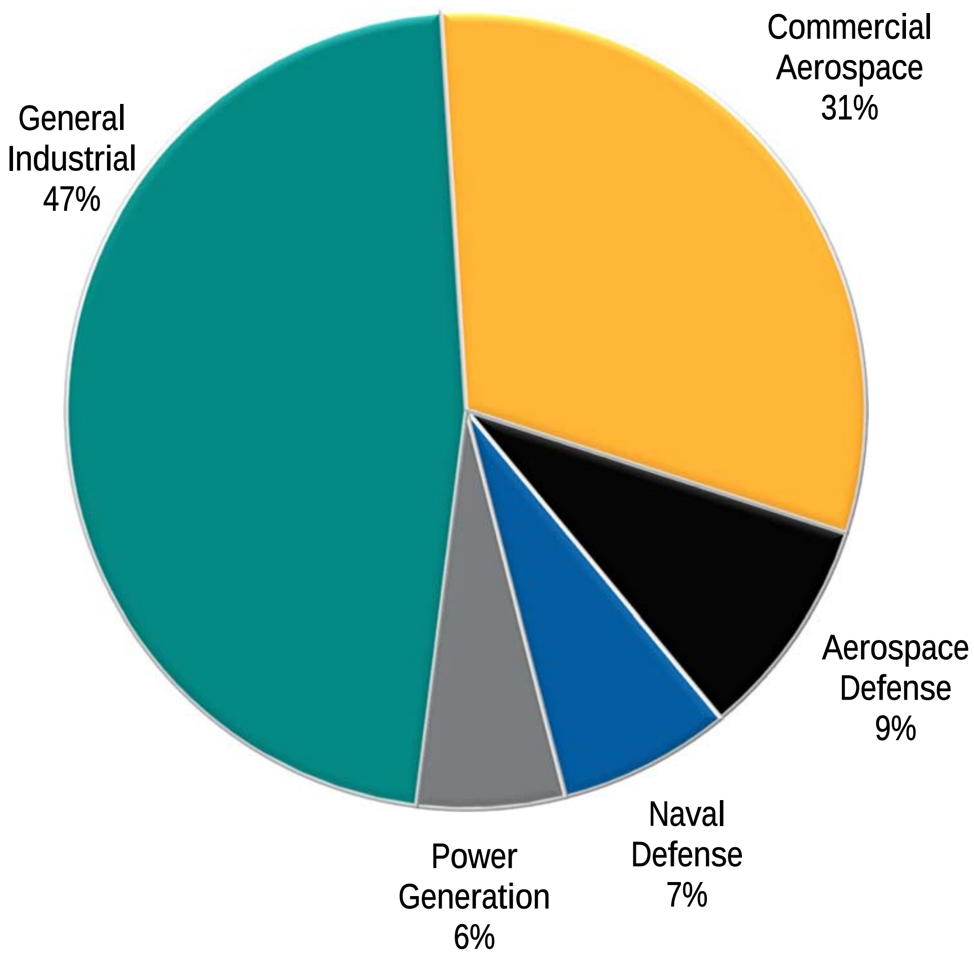
Defense Segment



Note: Percentages in chart relate to Full-Year 2017 sales

2017 Sales by Segment vs. End Market (2)

Commercial / Industrial Segment



Note: Percentages in chart relate to Full-Year 2017 sales

General Industrial (47%):

- Industrial vehicles (on-highway, off-highway, medical mobility)
- Industrial valves (O&G, chemical, petrochemical)
- Surface Tech services (peening, coatings, analytical testing)
- Sensors and controls; Industrial automation

Commercial Aerospace (31%):

- Primarily Commercial OEM
- Actuation, sensors and controls equipment
- Surface Tech services (peening, coatings)

Aerospace Defense (9%):

- Actuation, sensors and controls equipment
- Surface Tech services (peening, coatings)

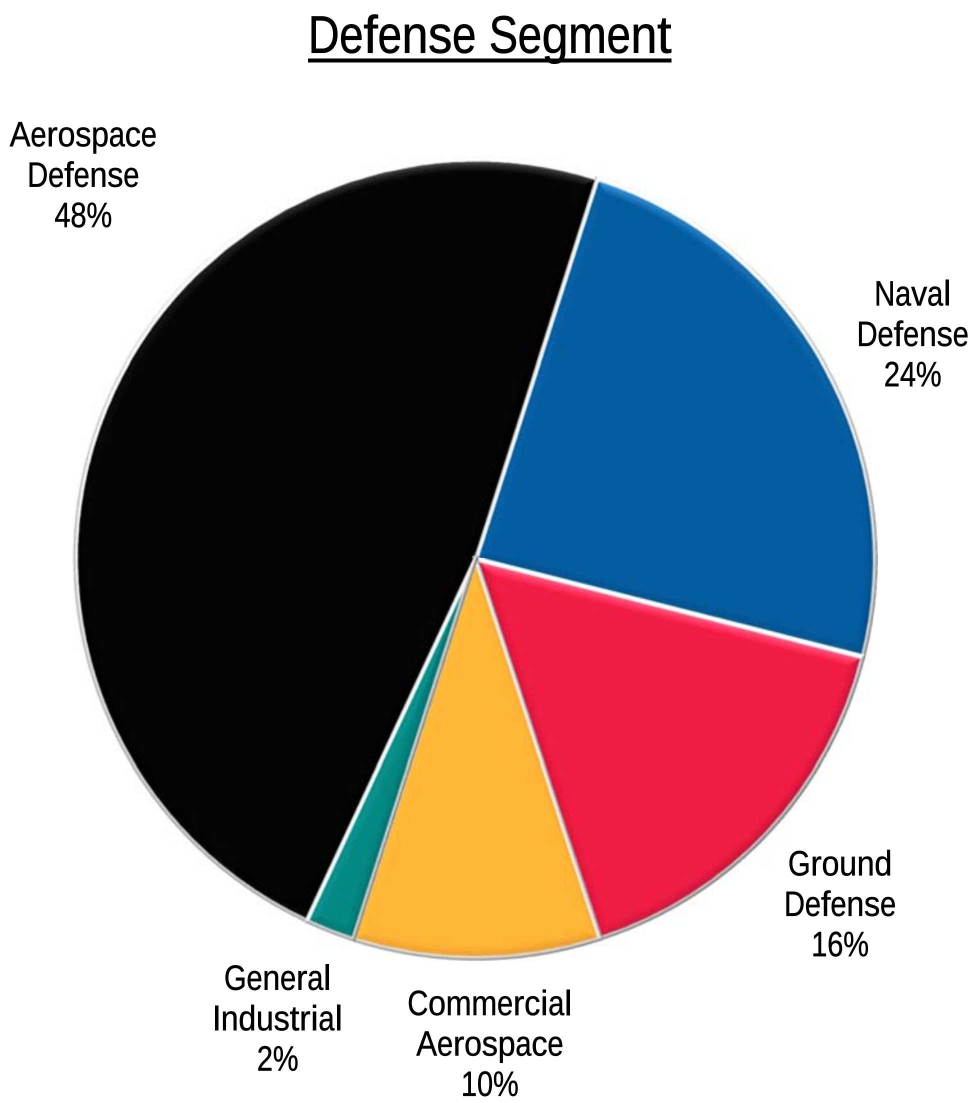
Naval Defense (7%):

- Valves for nuclear submarines and aircraft carriers

Power Generation (6%):

- Valves; Surface Tech services (peening, coatings)

2017 Sales by Segment vs. End Market (3)



Aerospace Defense (48%):

- Commercial Off-the-Shelf (COTS) embedded computing products
- Avionics and electronics; flight test equipment
- Aircraft data management solutions

Naval Defense (24%):

- COTS embedded computing products
- Instrumentation and control systems
- Helicopter handling solutions

Ground Defense (16%):

- COTS embedded computing products
- Refurbishment and upgrades (U.S. vehicles)
- Turret-drive stabilization systems (international vehicles)

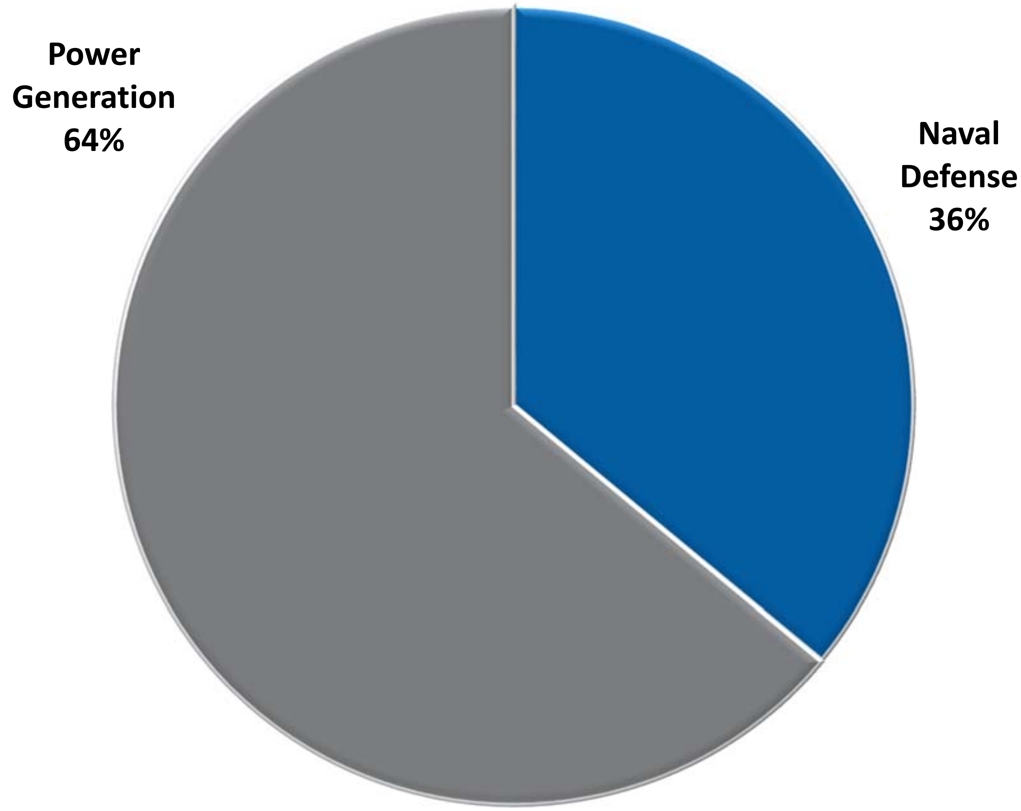
Commercial Aerospace (10%):

- Avionics and electronics; flight test equipment
- Aircraft data management solutions

Note: Percentages in chart relate to Full-Year 2017 sales

2017 Sales by Segment vs. End Market (4)

Power Segment



Power Generation (64%):

- Commercial nuclear aftermarket products and services
- AP1000 reactor coolant pumps (RCPs) and other new build equipment
- Small modular reactors (SMRs) components
- Fossil power generation equipment

Naval Defense (36%):

- Nuclear propulsion equipment (pumps and generators) for submarines and aircraft carriers
- Electromagnetic aircraft launching and advanced arresting gear systems

Note: Percentages in chart relate to Full-Year 2017 sales

