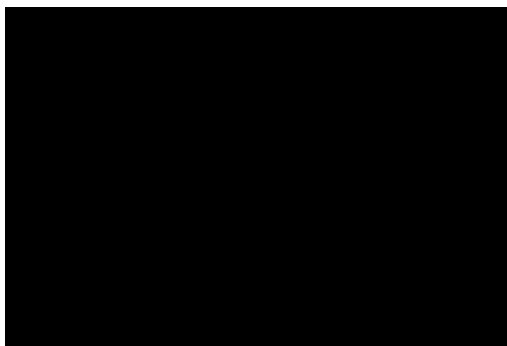
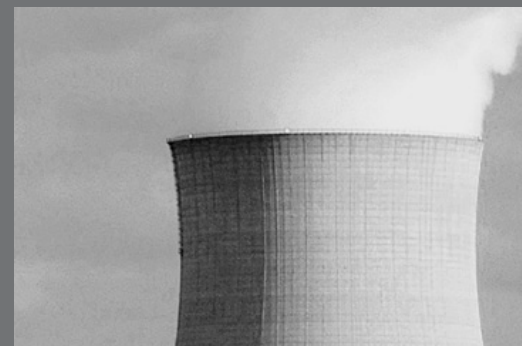


**CURTISS -  
WRIGHT**



# Investor Overview



NYSE: CW

# Safe Harbor Statement

Please note that the information provided in this presentation is accurate as of the date of the original presentation. The presentation will remain posted on this website from one to twelve months following the initial presentation, but content will not be updated to reflect new information that may become available after the original presentation posting. The presentation contains forward-looking statements including, among other things, management's estimates of future performance, revenue and earnings, our management's growth objectives and our management's ability to produce consistent operating improvements. These forward-looking statements are based on expectations as of the time the statements were made only, and are subject to a number of risks and uncertainties which could cause us to fail to achieve our then-current financial projections and other expectations. This presentation also includes certain non-GAAP financial measures with reconciliations being made available in the earnings release that is posted to our website and furnished with the SEC. We undertake no duty to update this information. More information about potential factors that could affect our business and financial results is included in our filings with the Securities and Exchange Commission, including our Annual Reports on Form 10-K and Quarterly Reports on Form 10-Q, including, among other sections, under the captions, "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations," which is on file with the SEC and available at the SEC's website at [www.sec.gov](http://www.sec.gov).

# Curtiss-Wright Corporation



Defense



Comm.  
Aerospace



General  
Industrial

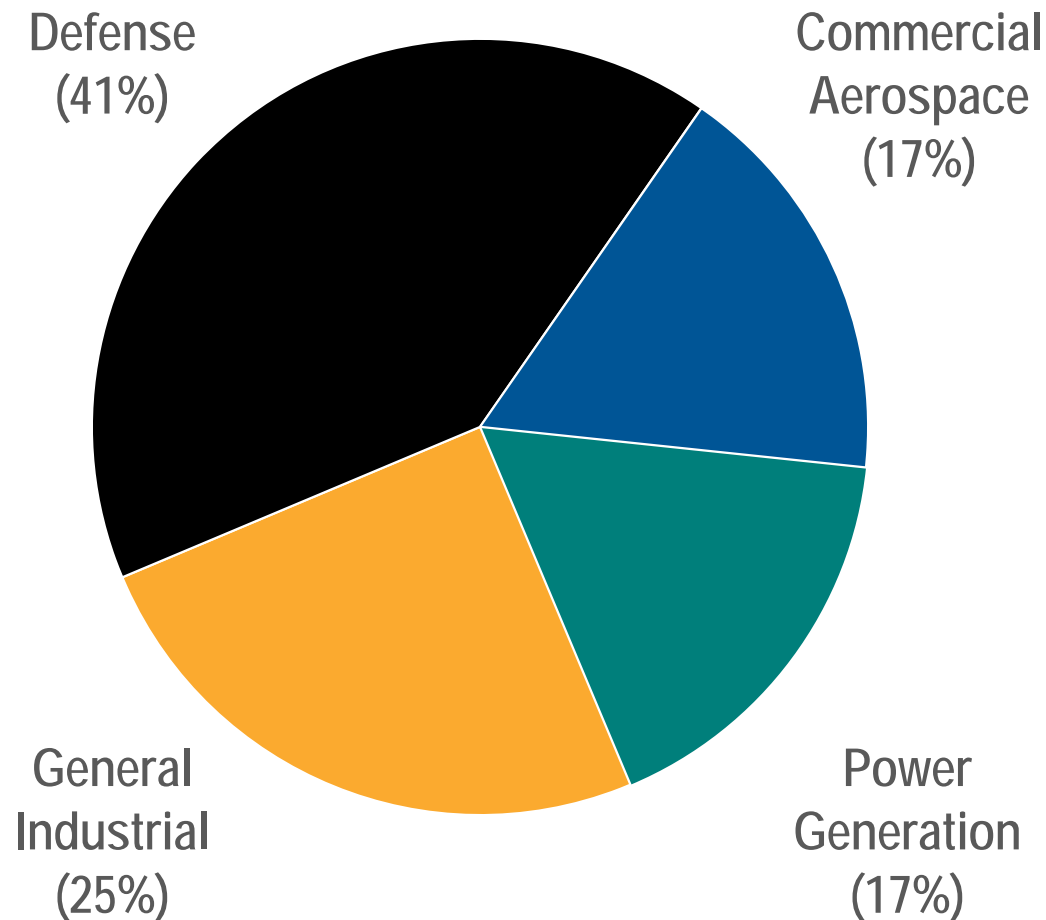


Power  
Generation

- ~\$2.47 billion in 2018E sales
- Leadership positions in growing markets
- Severe-service applications
- Enhancing safety, reliability and performance
- *One Curtiss-Wright*

Global Diversified Industrial Company

# Broad End Market Diversification



Note: Percentages in chart relate to 2018E sales as of July 25, 2018 and includes the acquisition of the Dresser-Rand government business.

- **Defense:**
  - **Naval (20%):** Nuclear submarine and aircraft carrier programs
  - **Aerospace (16%):** Fighter jet, helicopter and UAV programs
  - **Ground (4%):** Domestic and international armored vehicles
- **Commercial Aerospace:** Critical content on all major OEM platforms
- **Power Generation:** Current and future generation (AP1000) nuclear operating reactors
- **General Industrial:** Industrial vehicle, controls and valve products, and surface treatment services

# Why Invest in Curtiss-Wright?



*Top Quartile Financial Metrics*

*Strong FCF Generation*

*Balanced Capital Allocation*

*Enterprise-Wide Focus on Growth*

# Long-Term Financial Goals

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3-5% Organic Sales Growth

>14% Operating Margin

12% Return on Invested Capital

>110% Free Cash Flow Conversion

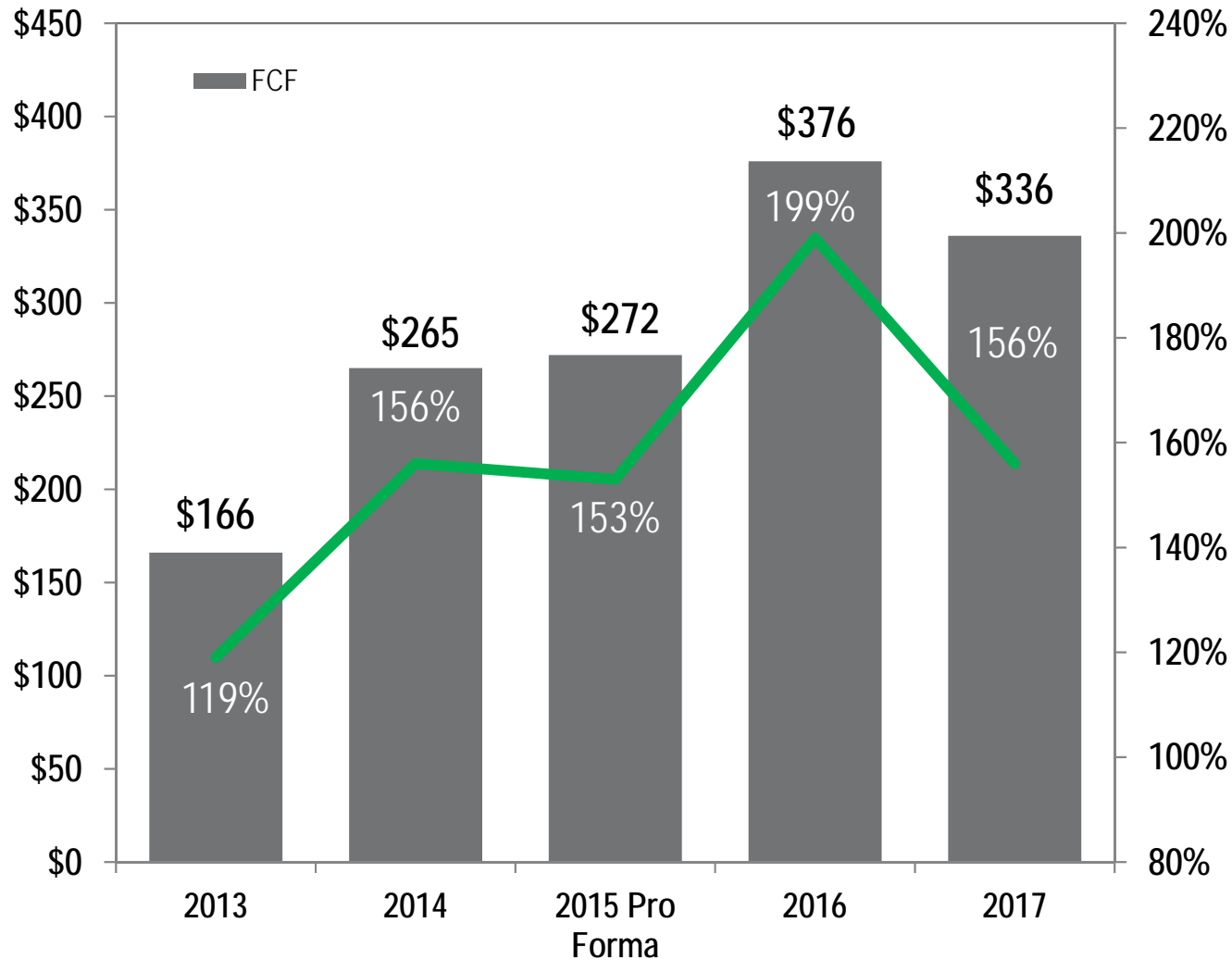
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Top Quartile Performance in our Peer Group

# Strong Free Cash Flow Generation

Free cash flow  
(\$ in millions)

Free cash flow  
conversion (%)



## Key Drivers:

- Rigorous working capital management
- More efficient execution and cash flow management
- Focus on highest return CapEx investments

## Targets:

- >\$250 Million free cash flow
- >110% FCF conversion

Notes: Free cash flow (FCF) is defined as cash flow from operations less capital expenditures. FCF conversion is defined as free cash flow divided by net earnings from continuing operations.  
2015 adjusted to remove the \$145 million contribution to the Company's corporate defined benefit pension plan.

# Balanced Capital Allocation

- Committed to steady return of capital to shareholders
  - At least \$112M in expected share repurchases in 2018
  - Would increase total repurchases to ~\$625M since 2013
  - Steady and dependable dividends
- Growth through strategic acquisitions
  - TTC (Jan'17)
  - Dresser-Rand Govt. Business (Apr'18)
- Internal investment funds organic expansion





# ONE Curtiss-Wright

Leveraging the Scale and Efficiency  
of an Integrated Global Company

Organic Sales Growth

Operating Margin Expansion

Working Capital Management

Balanced Capital Allocation



Delivering Long-Term Shareholder Value

# Appendix

## Non-GAAP Financial Results

The company reports its financial performance in accordance with accounting principles generally accepted in the United States of America ("GAAP"). This press release refers to "Adjusted" amounts, which are Non-GAAP financial measures described below.

We utilize a number of different financial measures in analyzing and assessing the overall performance of our business, and in making operating decisions, forecasting and planning for future periods. We consider the use of the non-GAAP measures to be helpful in assessing the performance of the ongoing operation of our business. We believe that disclosing non-GAAP financial measures provides useful supplemental data that, while not a substitute for financial measures prepared in accordance with GAAP, allows for greater transparency in the review of our financial and operational performance.

Beginning with the second quarter of 2018, coinciding with the initial reporting of the DRG acquisition, the Company has elected to also present its financials and guidance on an Adjusted, non-GAAP basis for operating income, operating margin, net earnings and diluted earnings per share to exclude first year purchase accounting costs associated with its acquisitions, specifically one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions.

Management believes that this approach will provide improved transparency to the investment community in order to measure Curtiss-Wright's core operating and financial performance, provide quarter-over-quarter comparisons excluding one-time items and show better comparisons among company peers.

Reconciliations of non-GAAP to GAAP amounts are furnished with this presentation. All per share amounts are reported on a diluted basis.

The following definitions are provided:

### Adjusted Operating Income, Operating Margin, Net Income and Diluted EPS

These Adjusted financials are defined as Reported Operating Income, Operating Margin, Net Income and Diluted EPS under GAAP excluding the impact of first year purchase accounting costs associated with acquisitions for current and prior year periods, specifically one-time inventory step-up, backlog amortization and transaction costs.

# 2018E End Market Sales Growth (Guidance as of July 25, 2018)

Updated (in blue)

	FY2018E (Prior)	FY2018E (Current)	% of Total Sales
Aero Defense	8 - 10%	11 - 13%	16%
Ground Defense	0 - 2%	No change	4%
Naval Defense	16 - 18%	20 - 22%	20%
<b>Total Defense</b> <small>Including Other Defense</small>	<b>9 - 11%</b>	<b>13 - 15%</b> <i>(6 - 8% organic)</i>	<b>41%</b>
Commercial Aero	0 - 2%	No change	17%
Power Generation	6 - 8%	2 - 4%	17%
General Industrial	4 - 6%	8 - 10%	25%
<b>Total Commercial</b>	<b>3 - 5%</b>	<b>No change</b>	<b>59%</b>
<b>Total Curtiss-Wright</b>	<b>6 - 8%</b>	<b>8 - 9%</b> <i>(5 - 6% organic)</i>	<b>100%</b>

Note: Amounts may not add down due to rounding.

# 2018E Financial Outlook (Guidance as of July 25, 2018)

Updated (in blue)

(\$ in millions)	2017 Adjusted (Non-GAAP) <sup>(1)</sup>	2018 Prior Reported (GAAP)	Operational Changes	2018 Updated Reported (GAAP)	Adjustments <sup>(1)</sup>	2018 Current Adjusted (Non-GAAP) <sup>(1)</sup>	2018 Change vs 2017 Adjusted <sup>(1)</sup>
Commercial / Ind	\$1,163	\$1,193 - 1,213	\$20	\$1,213 - 1,233		\$1,213 - 1,233	4 - 6%
Defense	\$555	\$565 - 575	\$10	\$575 - 585		\$575 - 585	4 - 5%
Power	\$553	\$657 - 667		\$657 - 667		\$657 - 667	19 - 21%
<b>Total Sales</b>	<b>\$2,271</b>	<b>\$2,415 - 2,455</b>	<b>\$30</b>	<b>\$2,445 - 2,485</b>		<b>\$2,445 - 2,485</b>	<b>8 - 9%</b>
Commercial / Ind Margin	\$168 14.5%	\$177 - 182 14.8% - 15.0%	\$6	\$183 - 188 15.1% - 15.2%		\$183 - 188 15.1% - 15.2%	9 - 12% +60 - 70 bps
Defense Margin	\$119 21.4%	\$121 - 124 21.3% - 21.5%	\$3	\$124 - 127 21.5% - 21.7%		\$124 - 127 21.5% - 21.7%	4 - 6% +10 - 30 bps
Power Margin	\$81 14.7%	\$80 - 83 12.2% - 12.4%	\$4	\$85 - 87 12.9% - 13.1%	\$14	\$99 - 102 15.1% - 15.3%	22 - 26% +40 - 60 bps
Corporate and Other	(\$34)	(\$34 - 35)		(\$34 - 35)		(\$34 - 35)	-
<b>Total Op. Income CW Margin</b>	<b>\$335 14.7%</b>	<b>\$343 - 353 14.2% - 14.4%</b>	<b>\$13 +40 bps</b>	<b>\$357 - 367 14.6% - 14.8%</b>	<b>\$14 +60 bps</b>	<b>\$371 - 382 15.2% - 15.4%</b>	<b>11 - 14% +50 - 70 bps</b>

Note: Amounts may not add down due to rounding.

1) Adjusted operating income and operating margin exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs associated with the acquisitions of DRG in 2018 (Power segment) and TTC in 2017 (Defense segment).

# 2018E Financial Outlook (Guidance as of July 25, 2018)

Updated (in blue)

(\$ in millions, except EPS)	2017 Adjusted (Non-GAAP) <sup>(1)</sup>	2018 Prior Reported (GAAP)	Operational Changes	2018 Updated Reported (GAAP)	Adjustments <sup>(1)</sup>	2018 Current Adjusted (Non-GAAP) <sup>(1)</sup>	2018 Change vs 2017 Adjusted <sup>(1)</sup>
<b>Total Operating Income</b>	\$335	\$343 - 353	\$13	\$357 - 367	\$14	\$371 - 382	11 - 14%
Other Income/(Expense)	\$16	\$14	\$1	\$15		\$15	
Interest Expense	(\$41)	(\$36 - 37)	\$1	(\$35 - 36)		(\$35 - 36)	
Provision for Income Taxes <sup>(2)</sup>	(\$88)	(\$77 - 79)	(\$4)	(\$81 - 83)	(\$3)	(\$84 - 87)	
Effective Tax Rate <sup>(2)</sup>	28.3%	24.0%		24.0%		24.0%	
<b>Diluted EPS<sup>(2)</sup></b>	<b>\$4.96</b>	<b>\$5.47 - 5.62</b>	<b>\$0.28</b>	<b>\$5.75 - 5.90</b>	<b>\$0.25</b>	<b>\$6.00 - 6.15</b>	<b>21 - 24%</b>
Diluted Shares Outstanding	44.8	44.7	(0.1)	44.6		44.6	

Note: Amounts may not add down due to rounding.

- Adjusted operating income and diluted EPS exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs, for current and prior year acquisitions.
- Full-year 2018 effective tax rate guidance includes the impacts of the Tax Cuts and Jobs Act.

(\$ in millions)	2018 Prior Reported (GAAP)	Operational Changes	2018 Updated Reported (GAAP)	Adjustments <sup>(2)</sup>	2018 Current Adjusted (Non-GAAP) <sup>(2)</sup>
Free Cash Flow <sup>(1)</sup>	\$240 - 260	\$10	\$250 - 270	\$50	\$300 - 320
Free Cash Flow Conversion <sup>(1)</sup>	98 - 103%		93 - 98%		112 - 117%
Capital Expenditures	\$50 - 60		\$50 - 60		\$50 - 60
Depreciation & Amortization	\$105 - 115		\$105 - 115		\$105 - 115

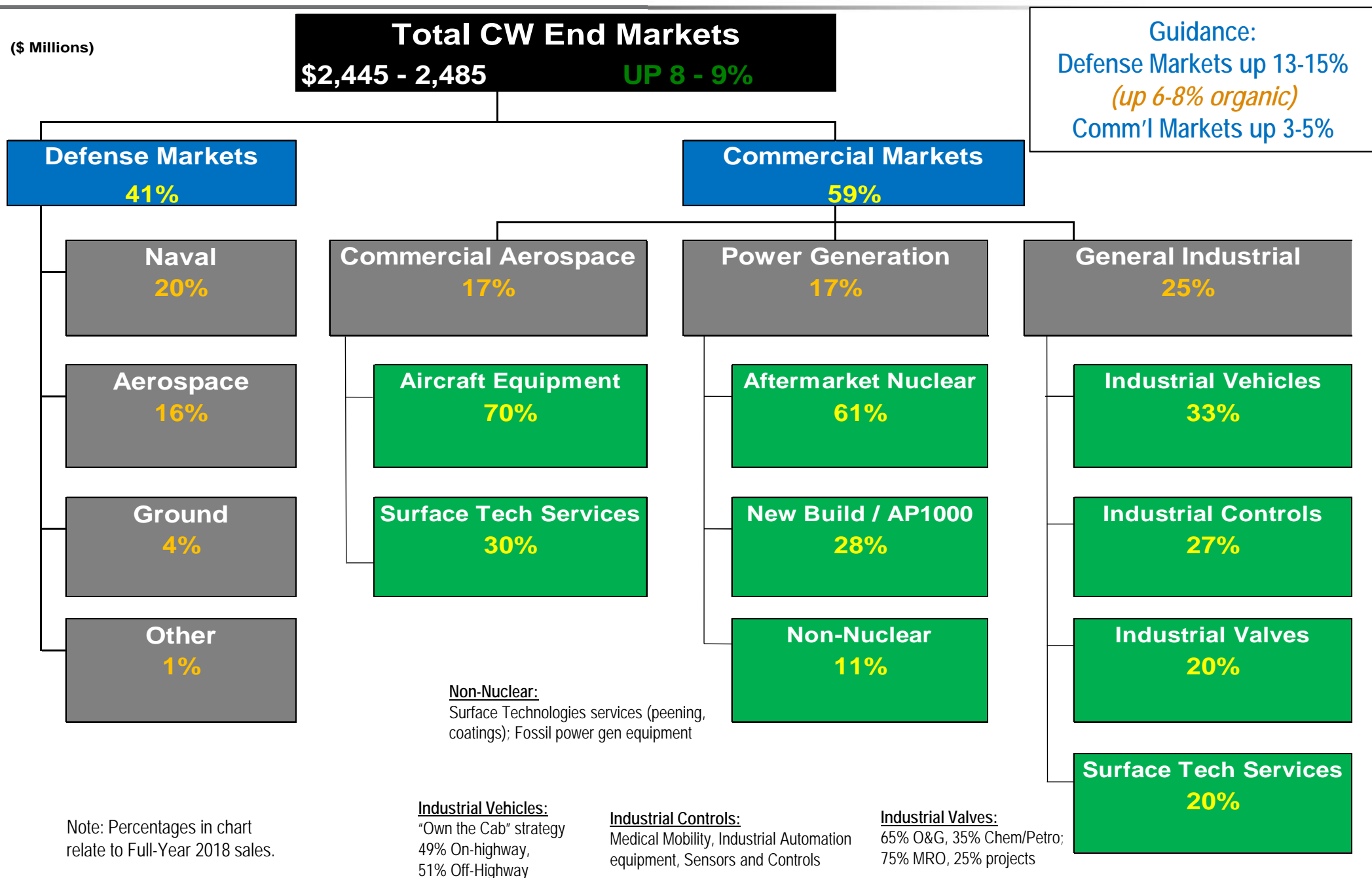
### Targets:

- Minimum free cash flow of \$250 Million (unchanged)
- Average free cash flow conversion of at least 110% (previously >125%)
  - Change due to expectations for higher than expected net income due to reduced corporate tax rate

#### Notes:

- 1) Free Cash Flow is defined as cash flow from operations less capital expenditures. Free Cash Flow Conversion is calculated as free cash flow divided by net earnings from continuing operations.
- 2) Adjusted Free Cash Flow excludes a voluntary contribution to the Company's corporate defined benefit pension plan of \$50 million in 2018. Adjusted free Cash Flow Conversion is calculated as adjusted free cash flow divided by net earnings from continuing operations.

# 2018E End Market Sales Waterfall (Guidance as of July 25, 2018)



# Non-GAAP Reconciliation – Organic Results

## Three Months Ended June 30 2018 vs 2017

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	5%	16%	15%	86%	(7%)	(3%)	4%	32%
Acquisitions	0%	0%	0%	0%	15%	(17%)	4%	(5%)
Foreign Currency	2%	3%	1%	(3%)	0%	0%	1%	1%
Total	7%	19%	16%	83%	8%	(20%)	9%	28%

## Six Months Ended June 30 2018 vs 2017

	Commercial/Industrial		Defense		Power		Total Curtiss-Wright	
	Sales	Operating income	Sales	Operating income	Sales	Operating income	Sales	Operating income
Organic	5%	21%	9%	86%	(3%)	(2%)	4%	34%
Acquisitions	0%	0%	0%	0%	8%	(10%)	2%	(3%)
Foreign Currency	2%	2%	1%	(5%)	0%	0%	1%	(0%)
Total	7%	23%	10%	81%	5%	(12%)	7%	30%

### Organic Revenue and Organic Operating Income

The Corporation discloses organic revenue and organic operating income because the Corporation believes it provides investors with insight as to the Company's ongoing business performance. Organic revenue and organic operating income are defined as revenue and operating income excluding the impact of foreign currency fluctuations and contributions from acquisitions made during the last twelve months.

Note: Amounts may not add due to rounding



# Non-GAAP Reconciliations – 2Q 2018 Results

(In millions, except EPS)	2Q-2018	2Q-2017	Change
Sales	\$ 620.3	\$ 567.7	9%
Reported operating income (GAAP)	\$ 102.1	\$ 79.7	28%
Adjustments <sup>(1)</sup>	<u>7.0</u>	<u>5.2</u>	-
Adjusted operating income (Non-GAAP)	\$ 109.1	\$ 85.0	28%
Adjusted operating margin (Non-GAAP)	17.6%	15.0%	260 bps
Reported net earnings (GAAP)	\$ 74.8	\$ 50.7	48%
Adjustments <sup>(1)</sup>	7.0	5.2	-
Tax impact on Adjustments <sup>(1)</sup>	<u>(1.6)</u>	<u>(1.6)</u>	-
Adjusted net earnings (Non-GAAP)	\$ 80.2	\$ 54.3	48%
Reported diluted EPS (GAAP)	\$1.68	\$1.13	48%
Adjustments <sup>(1)</sup>	\$0.16	\$0.12	-
Tax impact on Adjustments <sup>(1)</sup>	<u>(\$0.04)</u>	<u>(\$0.04)</u>	-
Adjusted diluted EPS (Non-GAAP)	\$1.80	\$1.21	49%

(1) Includes one-time Inventory Step-up, Backlog Amortization and Transaction costs for current and prior year acquisitions.

# Non-GAAP Reconciliation – 2018 Guidance

## CURTISS-WRIGHT CORPORATION

2018 Guidance <sup>(1) (2)</sup>

As of July 25, 2018

(\$'s in millions, except per share data)

	Adjusted (Non- GAAP)	2018 Prior Reported Guidance (GAAP)			Increase from Operational Performance	2018 Reported Guidance (GAAP)			Adjustments (Non-GAAP) <sup>(3)</sup>	2018 Current Adjusted Guidance (Non-GAAP)		2018 Chg vs 2017 Adjusted <sup>(3)</sup>
		2017	Low	High		2018 Chg vs 2017 Reported	Low	High		2018 Chg vs 2017 Adjusted	Low	
<b>Sales:</b>												
Commercial/Industrial	\$ 1,163	\$ 1,193	\$ 1,213		\$ 20	\$ 1,213	\$ 1,233		\$ -	\$ 1,213	\$ 1,233	
Defense	555	565	575		10	575	585		-	575	585	
Power	553	657	667		-	657	667		-	657	667	
<b>Total sales</b>	<b>\$ 2,271</b>	<b>\$ 2,415</b>	<b>\$ 2,455</b>	<b>6 to 8%</b>	<b>\$ 30</b>	<b>\$ 2,445</b>	<b>\$ 2,485</b>	<b>8 to 9%</b>	<b>\$ -</b>	<b>\$ 2,445</b>	<b>\$ 2,485</b>	<b>8 to 9%</b>
<b>Operating income:</b>												
Commercial/Industrial	\$ 168	\$ 177	\$ 182		\$ 6	\$ 183	\$ 188		\$ -	\$ 183	\$ 188	
Defense	119	121	124		3	124	127		-	124	127	
Power	81	80	83		4	85	87		14	99	102	
<b>Total segments</b>	<b>368</b>	<b>378</b>	<b>389</b>		<b>13</b>	<b>391</b>	<b>402</b>		<b>14</b>	<b>405</b>	<b>416</b>	
Corporate and other	(34)	(34)	(35)		-	(34)	(35)		-	(34)	(35)	
<b>Total operating income</b>	<b>\$ 335</b>	<b>\$ 343</b>	<b>\$ 353</b>	<b>6 to 9%</b>	<b>\$ 13</b>	<b>\$ 357</b>	<b>\$ 367</b>	<b>7 to 10%</b>	<b>\$ 14</b>	<b>\$ 371</b>	<b>\$ 382</b>	<b>11 to 14%</b>
Interest expense	\$ (41)	\$ (36)	\$ (37)		\$ 1	\$ (35)	\$ (36)		\$ -	\$ (35)	\$ (36)	
Other income, net	16	14	14		1	15	15		-	15	15	
<b>Earnings before income taxes</b>	<b>309</b>	<b>322</b>	<b>331</b>		<b>-</b>	<b>337</b>	<b>347</b>		<b>-</b>	<b>352</b>	<b>361</b>	
Provision for income taxes	(88)	(77)	(79)		(4)	(81)	(83)		(3)	(84)	(87)	
<b>Net earnings</b>	<b>\$ 222</b>	<b>\$ 245</b>	<b>\$ 251</b>		<b>\$ 12</b>	<b>\$ 256</b>	<b>\$ 263</b>		<b>\$ 11</b>	<b>\$ 267</b>	<b>\$ 274</b>	
<b>Diluted earnings per share</b>	<b>\$ 4.96</b>	<b>\$5.47</b>	<b>\$5.62</b>	<b>14 to 17%</b>	<b>\$ 0.28</b>	<b>\$ 5.75</b>	<b>\$ 5.90</b>	<b>16 to 19%</b>	<b>\$ 0.25</b>	<b>\$6.00</b>	<b>\$6.15</b>	<b>21 to 24%</b>
<i>Diluted shares outstanding</i>	44.8	44.7	44.7		44.6	44.6	44.6			44.6	44.6	
<i>Effective tax rate</i>	28.3%	24.0%	24.0%			24.0%	24.0%			24.0%	24.0%	
<b>Operating margins:</b>												
Commercial/Industrial	14.5%	14.8%	15.0%		+30 bps	15.1%	15.2%	60 to 70 bps	-	15.1%	15.2%	60 to 70 bps
Defense	21.4%	21.3%	21.5%		+20 bps	21.5%	21.7%	10 to 30 bps	-	21.5%	21.7%	10 to 30 bps
Power	14.7%	12.2%	12.4%		+70 bps	12.9%	13.1%	(160 to 180 bps)	+220 bps	15.1%	15.3%	40 to 60 bps
<b>Total operating margin</b>	<b>14.7%</b>	<b>14.2%</b>	<b>14.4%</b>		<b>+40 bps</b>	<b>14.6%</b>	<b>14.8%</b>	<b>(10) to 10 bps</b>	<b>+60 bps</b>	<b>15.2%</b>	<b>15.4%</b>	<b>50 to 70 bps</b>

Note: Full year amounts may not add due to rounding

(1) Full-year 2017 and 2018 effective tax rate guidance includes the impacts of the Tax Cuts and Jobs Act.

(2) Reconciliations of 2017 Reported (GAAP) results to Adjusted (non-GAAP) results are furnished within this release.

(3) Adjustments include one-time inventory step-up, backlog amortization and transaction costs for current and prior year acquisitions.

# Non-GAAP Reconciliation – 2017 Results

**CURTISS-WRIGHT CORPORATION**  
**2017 Reconciliation Reported (GAAP)<sup>(1)</sup> to Adjusted (Non-GAAP)<sup>(2)</sup>**  
(\$'s in millions, except per share data)

	Reported 1Q 2017	Adjustments (Non-GAAP)	Adjusted 1Q 2017	Reported 2Q 2017	Adjustments (Non-GAAP)	Adjusted 2Q 2017	Reported 3Q 2017	Reported 4Q 2017	Reported FY 2017	Adjustments (Non-GAAP)	Adjusted FY 2017
<b>Sales:</b>											
Commercial/Industrial	\$ 279	\$ -	\$ 279	\$ 292	\$ -	\$ 292	\$ 294	\$ 298	\$ 1,163	\$ -	\$ 1,163
Defense	115	-	115	126	-	126	142	173	555	-	555
Power	130	-	130	150	-	150	132	141	553	-	553
<b>Total sales</b>	<b>\$ 524</b>	<b>-</b>	<b>\$ 524</b>	<b>\$ 568</b>	<b>-</b>	<b>\$ 568</b>	<b>\$ 568</b>	<b>\$ 612</b>	<b>\$ 2,271</b>	<b>-</b>	<b>\$ 2,271</b>
<b>Operating income:</b>											
Commercial/Industrial	\$ 31	\$ -	\$ 31	\$ 44	\$ -	\$ 44	\$ 47	\$ 47	\$ 168	\$ -	\$ 168
Defense	11	5	16	21	5	26	34	44	109	10	119
Power	16	-	16	24	-	24	18	24	81	-	81
<b>Total segments</b>	<b>57</b>	<b>5</b>	<b>62</b>	<b>89</b>	<b>5</b>	<b>94</b>	<b>98</b>	<b>115</b>	<b>359</b>	<b>10</b>	<b>368</b>
Corporate and other	(10)	-	(10)	(9)	-	(9)	(6)	(9)	(34)	-	(34)
<b>Total operating income</b>	<b>\$ 48</b>	<b>\$ 5</b>	<b>\$ 52</b>	<b>\$ 80</b>	<b>\$ 5</b>	<b>\$ 85</b>	<b>\$ 92</b>	<b>\$ 105</b>	<b>\$ 325</b>	<b>\$ 10</b>	<b>\$ 335</b>
Interest expense	\$ (10)	\$ -	\$ (10)	\$ (11)	\$ -	\$ (11)	\$ (10)	\$ (10)	\$ (41)	\$ -	\$ (41)
Other income, net	4	-	4	4	-	4	4	4	16	-	16
<b>Earnings before income taxes</b>	<b>41</b>	<b>5</b>	<b>46</b>	<b>73</b>	<b>5</b>	<b>78</b>	<b>86</b>	<b>99</b>	<b>300</b>	<b>10</b>	<b>309</b>
Provision for income taxes	(9)	(1)	(10)	(22)	(2)	(24)	(22)	(32)	(85)	(3)	(88)
<b>Net earnings</b>	<b>\$ 33</b>	<b>\$ 4</b>	<b>\$ 36</b>	<b>\$ 51</b>	<b>\$ 4</b>	<b>\$ 54</b>	<b>\$ 64</b>	<b>\$ 68</b>	<b>\$ 215</b>	<b>\$ 7</b>	<b>\$ 222</b>
<b>Diluted earnings per share</b>	<b>\$ 0.73</b>	<b>\$ 0.08</b>	<b>\$ 0.81</b>	<b>\$ 1.13</b>	<b>\$ 0.08</b>	<b>\$ 1.21</b>	<b>\$ 1.43</b>	<b>\$ 1.52</b>	<b>\$ 4.80</b>	<b>\$ 0.16</b>	<b>\$ 4.96</b>
<i>Diluted shares outstanding</i>	44.9		44.9	44.8		44.8	44.7	44.7	44.8		44.8
<i>Effective tax rate</i>	20.9%		20.9%	30.3%		30.3%	26.0%	31.8%	28.3%		28.3%
<b>Operating margins:</b>											
Commercial/Industrial	11.0%		11.0%	15.0%		15.0%	15.9%	15.8%	14.5%		14.5%
Defense	9.7%	+395 bps	13.6%	16.7%	+410 bps	20.8%	23.7%	25.2%	19.7%	+170 bps	21.4%
Power	11.9%		11.9%	15.9%		15.9%	13.5%	17.0%	14.7%		14.7%
<b>Total operating margin</b>	<b>9.1%</b>	<b>+90 bps</b>	<b>10.0%</b>	<b>14.0%</b>	<b>+100 bps</b>	<b>15.0%</b>	<b>16.3%</b>	<b>17.2%</b>	<b>14.3%</b>	<b>+40 bps</b>	<b>14.7%</b>

Note: Full year amounts may not add due to rounding

(1) Reported 2017 results reflect the retrospective impact from the adoption of ASU 2017-07 "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost," which results in reclassification of the non-service components of Pension expense from Operating Income to Other Income/Expense effective for fiscal years beginning after December 15, 2017. This accounting change lowers operating income by \$14.6 million and lowers operating margin by 70 basis points for the full-year 2017 period. This change is neutral to earnings per share.

(2) Adjusted operating income, operating margin and diluted EPS exclude first year purchase accounting costs, specifically one-time inventory step-up, backlog amortization and transaction costs, associated with the acquisition of TTC in 2017 (Defense segment). First year purchase accounting costs in the third and fourth quarters of 2017 are not material.