Job Title: General Manager
Responsibility: North Lake, Harbor Coal & Ironside Projects
Location: Chicago (NW Indiana)
Reports to: President
Compensation: Competitive

**Primary Energy Overview**
Primary Energy is an independent, publicly traded industrial energy provider of electricity, steam, hot water and chilled water that focuses on building, owning and operating inside the fence industrial energy facilities under long term contracts. Our expertise is the effective utilization of byproduct fuels that would otherwise be flared, capturing waste heat and converting it into useful thermal products and creating ultrahigh efficiency combined heat and power facilities. Thoughtfully conceived industrial energy projects enhance the long term financial health of our host mills, provides sustainable, low cost energy and provides highly reliable source of energy. Our goal is to be the lowest cost, highest value 3rd party energy provider for the industrial energy market place while making a reasonable return on our investment.

**Projects Description**
The General Manager is responsible for the asset management and operational support for North Lake, Ironside and Harbor Coal projects. These facilities are owned by Primary Energy and operated by ArcelorMittal, the largest steel company in the world. As the owners representative the General Manager must ensure the proper operations and maintenance of the facilities, compliance with contracts, direct specific maintenance and overhauls, proactively monitor and enhance facility efficiency and mangle financial performance.

Both Ironside and North Lake are blast furnace gas (BFG) projects that burn byproduct gases in a boiler to provide steam to a steam turbine generator set. Harbor Coal is a pulverized coal injection (PCI) facility that provides coal to the largest and most efficient Blast Furnace in North America.

**Requirements:**

- Ten years of industrial energy production or power industry experience including a minimum of five years management experience
- Demonstrated understanding of steam power plant O&M, plant engineering, contracts, industrial processes, plant performance, and plant business functions
- Manage Customer Relationships and ensure a high level of customer satisfaction
- Effectively work with host industrial customers at a high, mid and operations level
- Understanding of accounting, contract administration, procurement and other plant administration functions
- Familiarity with federal, state and local regulatory agencies that have jurisdiction over power plant operations as well as industrial EHS standards
- Ability to plan, coordinate, and direct varied complex overhaul and upgrade programs via 3rd party outsourcing plus trouble shoot and manage tasks involved in daily operations
- Ensure we are operating an efficiency facility and a delivering a high quality service
- Ability to analyze and interpret data to make sound, cost-effective judgments
- Ability to negotiate contracts for sale or purchase of goods and services
- Good Listener - Ability to process viewpoints from all in group
- Builds collaborative relationships internally and externally
- Clearly outlines risks and rewards relating to financial impacts of operational decisions
**Education:**

B.S. in Chemical or Mechanical or Electrical Engineering

**Experience:**

Strong, hands on leader that has operated energy facilities. Knows how to trouble shoot, will promote highly reliable operations while effectively managing the financial, administration and customer relations. Must be proactive, energetic, a self-starter and can work independently.

**Job Responsibilities:**

- Maintain and promote safe practices and procedures
- Directly, and through delegation, coordinates activities required to assure optimum safety and environmental compliance, plant efficiency and reliability, in accordance with established contracts, agreements, policies and applicable regulatory laws and procedures
- Managing Customer relationships in a positive and professional manner
  - Be principle interface between the customer and the Company on O&M matters
  - Co-ordinate outages with the customer
  - Work with the customer on contract negotiations, implementation of new projects and evaluation of project improvements
  - Resolve issues with the customer concerning billings, plant performance, outages and failure to meet expectations and/or contract requirements
  - High customer satisfaction with the Company’s services is critically important
- Makes and/or approves major operating, business, engineering and maintenance decisions, as required, to ensure that the plant is operated within the terms and conditions of all operations and maintenance (O&M), management, power purchase, services supply or maintenance contracts and agreements. Examples are:
  - Ensuring that all safety and health procedures are adhered to
  - Ensuring plant compliance with all environmental regulations
  - Completing equipment repairs and overhauls on schedule by utilizing established planning methods and providing adequate manpower and supervision
  - Maintaining plant capacity rates by establishing an equipment performance program and providing adequate engineering and support personnel to perform the program
  - Keeping operating errors to a minimum by way of established investigation, communication and correction programs
- Holds direct responsibility for managing cost by effective approval expenditures, overtime and effective budget monitoring and monthly variance reporting
- Coordinates all activities under the applicable O&M services contracts, supply agreements, including communication with owner representatives, steam host and regulatory agency representatives
- Holds responsibility for ensuring the administration of all safety, occupational health and dire protection programs
- Coordinates and maintains all plant training and communication programs.
- Holds responsibility for ensuring compliance with federal, state, regional and local governing body and regulatory agency rules and regulations as they pertain to power plant operation
- Maintains effective channels of communication and cooperation among and between plant personnel and other departments and divisions in the organization as appropriate
- Perform other appropriate duties and special projects as assigned
- Provides regular feedback and recommendations to upper management on issues and opportunities
- Provides site tours to potential customers, bankers, insurance and lenders
**Work Environment:**
- Combination of office and plant environment
- Exposure to fugitive coal and coke dust, byproduct gases, industrial environmental conditions, high noise levels
- Normal business hours, some overtime and weekend work

**Minimum Qualifications:**
- Bachelor degree in engineering or equivalent combination of education and directly related experience
- Ten (10) years of related progressive technical and supervisory experience
- Must have in-depth knowledge of steam turbine and electric generating equipment
- Demonstration of competent management, human relation and technical skills
- Good working knowledge of computer systems and applications
- Basic understanding of necessary federal and state licenses and permits
- Must have (or be able to obtain) valid driver's license and US citizenship

**Desired Qualifications:**
- Great communication and analytical skills
- Boiler and power house experience in an integrated steel mill
- Proactive, energetic, positive can do attitude
- Fifteen (15) years of related progressive technical and supervisory experience
- Demonstration of outstanding management, human relations, and technical skills
- Demonstration of participation in management/supervisory training development programs
- Completion of appropriate business and accounting college level courses