



AGENDA

Financials Summit 2013

Scotiabank Global Banking and Markets extends an invitation to you to participate in our 14th annual Financials Summit. This two-day event provides conference participants with the opportunity to meet with senior management from leading Financial Services companies to review corporate strategies, in addition to discussing current topics and trends in the financial markets. We look forward to your participation.

Fairmont Royal York Hotel
Toronto, Canada

Wednesday, September 4

8:00 a.m.	Registration & Continental Breakfast	12:05 p.m.	Lunch
8:30 a.m.	Introduction Kevin R. Choquette, Managing Director, Banks, Americas	12:55 p.m.	Introduction Claudia Benavente, Associate Director, Latam Banks
8:35 a.m.	CIBC Gerry McCaughey, President & CEO	1:00 p.m.	Grupo Financiero Banorte Alejandro Valenzuela, CEO and Rafael Arana, CFO
9:00 a.m.	BMO Financial Group William Downe, President & CEO	1:25 p.m.	Grupo Financiero Santander Mexico Pedro Moreno, CFO
9:25 a.m.	Bank of Nova Scotia Rick Waugh, CEO	1:50 p.m.	Grupo Financiero Inbursa TBC
9:50 a.m.	TD Bank Group W. Edmund Clark, President & CEO	2:15 p.m.	Banco Santander Chile TBC
10:15 a.m.	RBC Financial Group Gordon Nixon, President & CEO	2:40 p.m.	LatAm/US Bank TBC
10:40 a.m.	Break	3:05 p.m.	Introduction Phil Hardie, Director, Diversified Financials, Equity Research
10:50 a.m.	National Bank of Canada Louis Vachon, President & CEO	3:10 p.m.	Gluskin Sheff + Associates Inc. Jeremy Freedman, President & CEO
11:15 p.m.	Laurentian Bank of Canada Rejean Robitaille, President & CEO	3:35 p.m.	IGM Financial Inc. Jeffrey Carney, Co-President & CEO and Murray Taylor, Co-President & CEO
11:40 p.m.	Canadian Western Bank Chris Fowler, President & CEO	4:00 p.m.	AGF Management Limited Blake Goldring, Chairman & CEO

Thursday, September 5

7:30 a.m.	Registration & Continental Breakfast	11:40 a.m.	Protective Life Corp. TBC
8:05 a.m.	Introduction Joanne Smith, Director, Insurance, Equity Research	12:05 p.m.	Lunch
8:10 a.m.	TMX Group Thomas Kloet, CEO	12:45 p.m.	MetLife Inc. John Hele, CFO
8:35 a.m.	Great-West Lifeco Inc. Paul Mahon, President & CEO	1:10 p.m.	Genworth Financial Inc. Kevin Schneider, CEO & President Global Mortgage Insurance
9:00 a.m.	Manulife Financial Corp. Donald Guloien, President & CEO	1:35 p.m.	CI Financial Stephen MacPhail, President & CEO
9:25 a.m.	Sun Life Financial Inc. Dean A. Connor, President & CEO	2:00 p.m.	Brookfield Asset Management Brian Lawson, Sr. Managing Partner & CFO
9:50 a.m.	Intact Financial Corp. Charles Brindamour, CEO	2:25 p.m.	Element Financial Steve Hudson, Chairman & CEO
10:15 a.m.	Break	2:50 p.m.	Home Capital Group Inc. Gerald Soloway, CEO
10:25 a.m.	Industrial Alliance Insurance and Financial Services Yvon Charest, President & CEO	3:15 p.m.	Onex Corp. Bobby Le Blanc, Sr. Managing Director
10:50 a.m.	Genworth MI Canada Brian Hurley, Chairman & CEO, Canada	3:40 p.m.	Fiera Capital Corp. Sylvain Brosseau, President & COO
11:15 a.m.	Aflac Inc. Kenneth Janke, President Aflac U.S. & EVP; Deputy CFO of Aflac Inc.	4:05 p.m.	Equitable Group Inc. Andrew Moor, CEO

**We apologize in advance for any inconvenience, as we are aware this conference falls over Rosh Hashanah

RSVP to your Global Equity Salesperson or Elizabeth Cowan at (416) 863-7051 or equity.conferences@scotiabank.com