Genworth MI Canada Inc.



Forward-Looking and Non-IFRSs Statements

This presentation includes certain forward-looking statements. These forward-looking statements include, but are not limited to, statements with respect to the Company's future operating and financial results, expectations regarding premiums written, capital expenditure plans, dividend policy and the ability to execute on its future operating, investing and financial strategies, and other statements that are not historical facts. These forward-looking statements may be identified by their use of words such as "may," "would," "could," "will," "expects," "anticipates," "contemplates," "intends," "plans," "believes," "seeks," "estimates," or words of similar meaning. These statements are based on the Company's current assumptions, including assumptions regarding economic, global, political, business, competitive, market and regulatory matters. These forward-looking statements are inherently subject to significant risks, uncertainties and changes in circumstances, many of which are beyond the control of the Company. The Company's actual results may differ materially from those expressed or implied by such forward-looking statements, including as a result of changes in the facts underlying the Company's assumptions, and the other risks described in the Company's Annual Information Form dated March 20, 2012, its Short Form Base Shelf Prospectus dated May 7, 2010, the Prospectus Supplements thereto and all documents incorporated by reference in such documents. Other than as required by applicable laws, the Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future developments or otherwise.

To supplement its financial statements, the Company uses select non-IFRSs financial measures. Non-IFRSs measures used by the Company to analyze performance include underwriting ratios such as loss ratio, expense ratio and combined ratio, as well as other performance measures such as net operating income and return on net operating income. The Company believes that these non-IFRSs financial measures provide meaningful supplemental information regarding its performance and may be useful to investors because they allow for greater transparency with respect to key metrics used by management in its financial and operational decision making. Non-IFRSs measures do not have standardized meanings and are unlikely to be comparable to any similar measures presented by other companies. These measures are defined in the Company's glossary, which is posted on the Company's website at http://investor.genworthmicanada.ca. To access the glossary, click on the "Glossary of Terms" link under "Investor Resources" subsection on the left navigation bar. A reconciliation from non-IFRSs financial measures to the most readily comparable measures calculated in accordance with IFRSs can be found in the Company's most recent financial statements, which are posted on the Company's website and are also available at www.sedar.com.

Genworth MI Canada Inc.

Delivering Value Beyond MI



Samantha Cheung VP, Investor Relations

Agenda

Delivering Value Beyond MI

- Market and StrategyBrian Hurley, Chairman and CEO
- Sales
 Debbie McPherson, SVP, Sales and Marketing
- OperationsStuart Levings, Chief Operations Officer
- RiskCraig Sweeney, Chief Risk Officer
- Finance
 Philip Mayers, Chief Financial Officer
- SummaryBrian Hurley, Chairman and CEO



Genworth MI Canada Inc.

Delivering Value Beyond MI



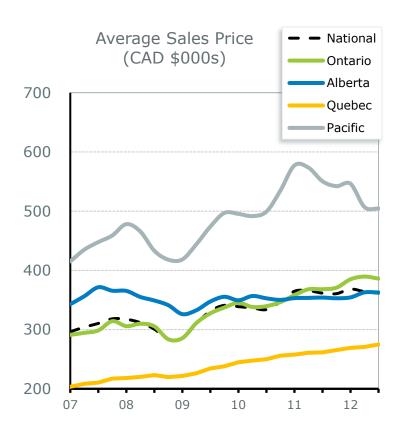
Brian Hurley
Chairman and CEO

Overview

- View of the housing market
- Outlook for mortgage originations
- High ratio market trends
- Our strategy in this environment
- Our approach: collaboration and innovation

Canada Housing Market

Home Price Appreciation (HPA)



- Strong price recovery since 2009
- Pacific softening driven by high-end Vancouver
- Alberta market recovering



National HPA flat since 1Q 2011

Source: Canadian Real Estate Association

Mortgage Originations Outlook

Stable Housing Demand



Source: Canadian Real Estate Association and Canadian Housing Observer

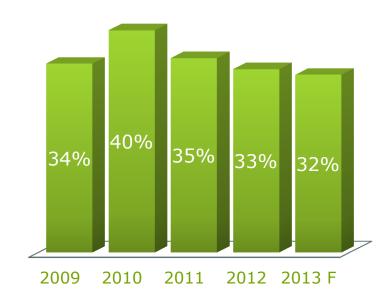
- Goal of homeownership a strong influencing factor
- Mortgage rule changes impacting housing demand
- Low interest rates help with affordability
- "New to Canada" a key component of growth

High Loan-to-Value Market

Significant Component of Mortgage Market

- First-time homebuyer key
- Consumer confidence continues to improve
- Strong borrower quality

HLTV Mortgage Penetration-Purchases (% market >80% LTV)



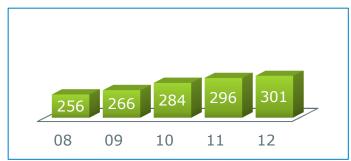
Source: Company estimates

MIC Served Market Trends



Average Credit Score

- Ongoing focus to improve scores
- "A" quality borrower only



Average Home Price

- First-time borrower segment
- Modest increase in home prices



Average Gross Debt Service

- A key component of underwriting
- Ensure interest rate shock built-in

Source: Company data

Smaller... But Higher Quality Market

Regulations Create Positive Tailwind

Regulatory Focus	Impact
OSFI now responsible for all MI providers	 Consistent application of rules and regulations More clarity and insight into industry
B-20 guidelines	 Lender focus but specific MI guidelines expected
Defined mortgage eligibility rules	Stronger credit riskShorter amortizationLimited refinances
New Government Guarantee framework (PRHMIA)	Formalizes guarantee and market structure
Insurance cap for MI providers	 More balanced industry opportunities

Our Strategic Priorities

- Grow market penetration
- Proactive risk management
- Maintain strong government relations
- Rigorous capital management
- Drive positive and powerful customer experience
- Attract, retain and engage top talent

Multiple Customer Touch Points

Our Comprehensive Approach to Lender Partners



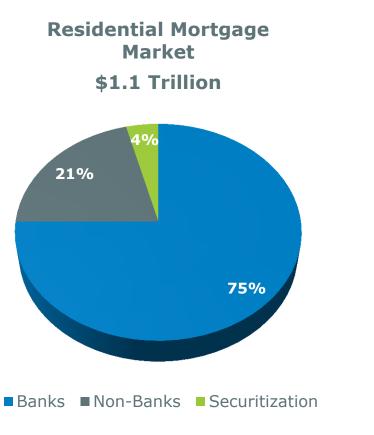
Genworth MI Canada Inc.

Delivering Value Beyond MI



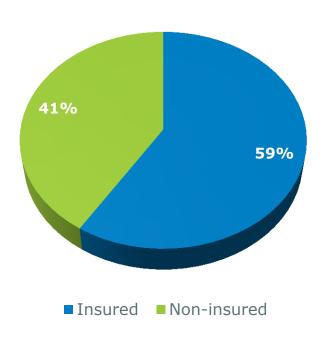
Debbie McPherson
SVP, Sales and Marketing

Canadian Mortgage Landscape



Source: Canadian Housing Observer, December 2011

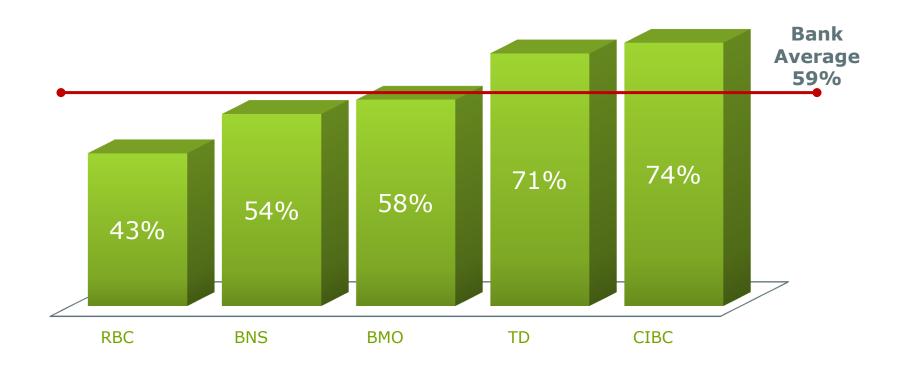
Insured vs. Non-Insured Mortgages



Source: August 2012 OSFI Data for Banks

MI Product Embedded in the Canadian Market

Mortgage Insurance Penetration



Source: August 2012 OSFI Data for Banks

Demand For Portfolio Insurance Driving Penetration Above Norms



Building Depth and Positioning MIC as Strategic Growth Partner

Key Stakeholders

Branches, Specialists, Underwriting Centres Mortgage Business Line Risk and Treasury

C-Suite

Mortgage Expertise
Growth Focus
Technical Skills Training
Accessibility

- High touch sales and service model
- Ongoing needs assessment and skill development
- Local market updates and trends
- Lender specific underwriting teams

Local Market Presence and Expertise

Key Stakeholders

Branches, Specialists, Underwriting Centres

Mortgage Business Line Risk and Treasury

C-Suite

Growth

Differentiation

Service Innovation

Regulatory Management

- Dedicated MIC champion
- Collaborative execution of strategies
- Portfolio analysis and peer benchmarking
- Customized programs

Delivering Enterprise-Wide Solutions

Key Stakeholders

Branches, Specialists, Underwriting Centres

Mortgage Business Line

Risk and Treasury

C-Suite

Capital Efficiency
Manage Exposure
Funding Options
Compliance

- Risk transfer and capital relief
- Portfolio insurance
- Demonstrate claim paying ability
- Address counterparty risk criteria
- Regular audit and quality assurance reviews

Addressing Lender's Balance Sheet Management Needs

Key Stakeholders

Branches Specialists Underwriting

Mortgage Business Line Risk and Treasury

C-Suite

Top Line Growth

Competitive Intelligence

Thought Leadership

- Identify strategy to support business goals
- Communicate MIC financial strength
- Share industry trends and market updates

Value Proposition Tailored to Needs

Outpacing the Competition

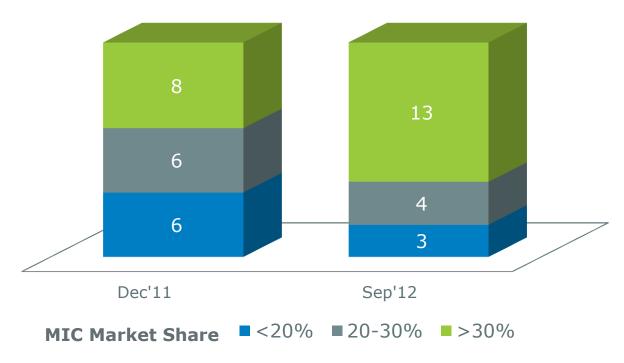
- MIC is Service Leader in Sales and Underwriting
 - Demonstrated track record
 - Ease of execution
 - Flexibility, responsiveness
- Fully Integrated Across Lender Value Chain
- Strong Commercial Execution
- Dynamic Influencer Strategies (Broker and Realtor)



Industry Thought Leader Driving Service Innovation

Market Penetration

Top 20 Lender Share

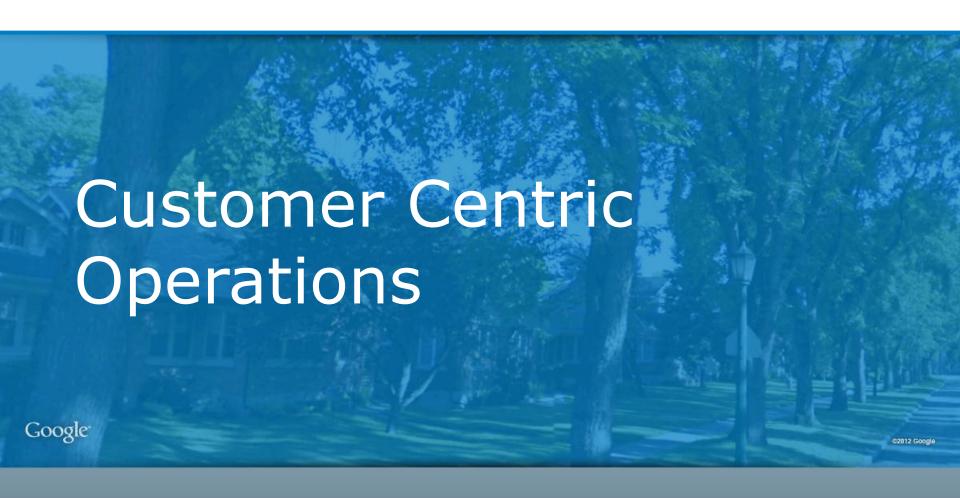


Source: Company estimates

Positive Momentum Moving into 2013

Genworth MI Canada Inc.

Delivering Value Beyond MI



Stuart Levings
Chief Operations Officer

Distinctive Operational Capabilities

Key Stakeholders

Branches, Specialists, Underwriting Centres

Mortgage Business Line Risk and Treasury

C-Suite

Outpace Competition Screen for Right Risk Mitigate Losses

- Best customer experience
- Astute risk, tools and technology
- Innovative loss mitigation strategies

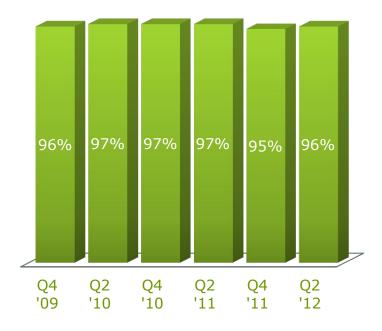
Culture of Continuous Improvement

Strong Track Record of Customer Satisfaction

Lender Satisfaction Drivers

- Quick turnaround
- Flexible underwriting
- Consistent decisions
- Knowledgeable staff
 - Products
 - Guidelines
 - Lender process

Consistent Lender Satisfaction

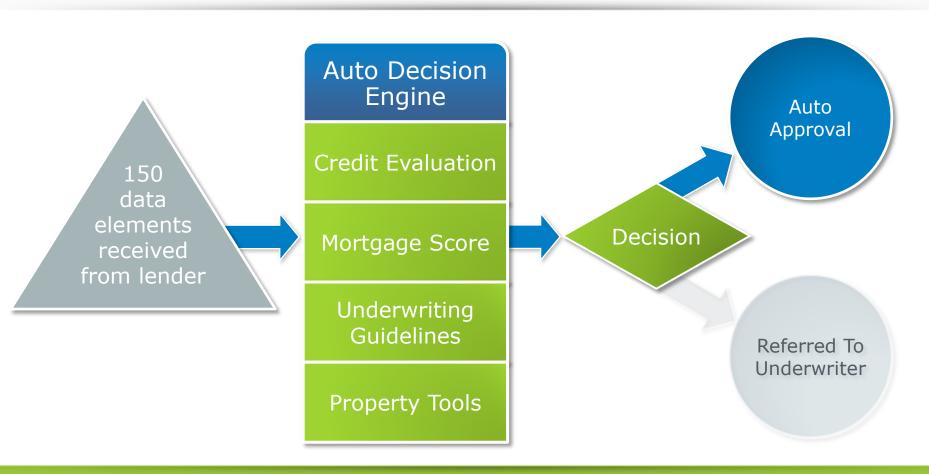


% Rating Excellent or Very Good

Source: Q2 2012 Lender Satisfaction Survey by Altitude Marketing Research Inc.

Our Underwriting Process

Filters Based on High Risk Attributes



Guidelines and Tools Drive Efficiency and Quality

Astute Risk Focus

Stacked Risk Factors

High Loan-to-Value Low Credit Scores

Limited Job Tenure
Thin Credit Profile

Economically Sensitive Area

Unique Risk Factors

Age and Income Mismatch

Short Closing Date

Lender Requests File Review

Loss Drivers Identified and Risks Mitigated

Independent Automated Valuations

Comparable Property

Property Characteristics

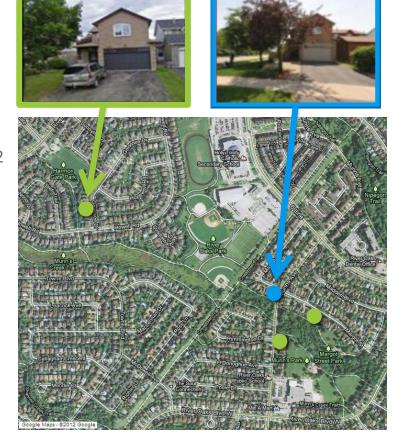
Property Style: Link

Square Footage: 1990

Year Built: 1985

Sale Date: 01-01-2012

Sale Price: \$470,000



Subject Property

Property Characteristics

Property Style: Link

Square Footage: 2050

Year Built: 1985

Bedrooms: 4

Bathrooms: 2.5

Previous Sales History

Sale Date: 03-01-2006

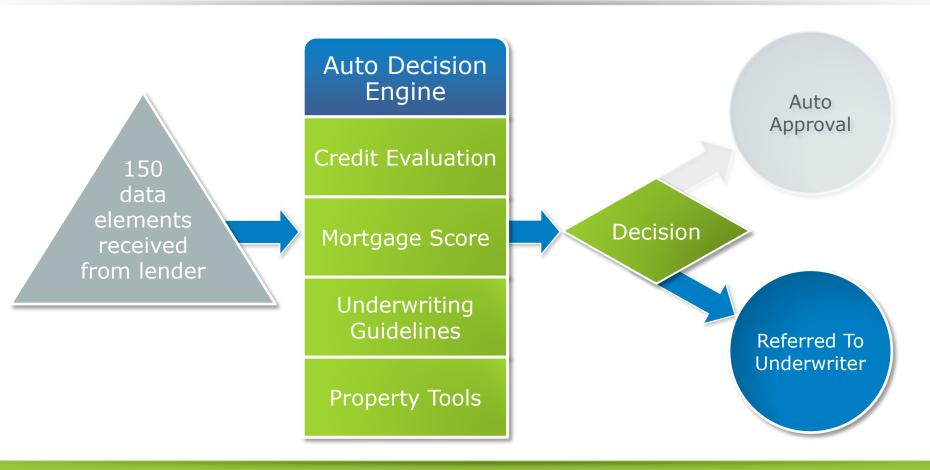
Previous Sale Price: \$390,000

Estimate Of Value

09-19-2012: \$452,000

Our Underwriting Process

Filters Based on High Risk Attributes



Guidelines and Tools Drive Efficiency and Quality

Fundamentals Of Underwriting

Debt Servicing Credit Profile Income level Credit Score Credit Age Interest rate Payment history Amortization Key **Underwriting** Criteria **Product Property** Location Loan to value Value Self employed Sales History Salaried

Sound Risk Judgment

Referred to Underwriter Experience

Lender Satisfaction Drivers

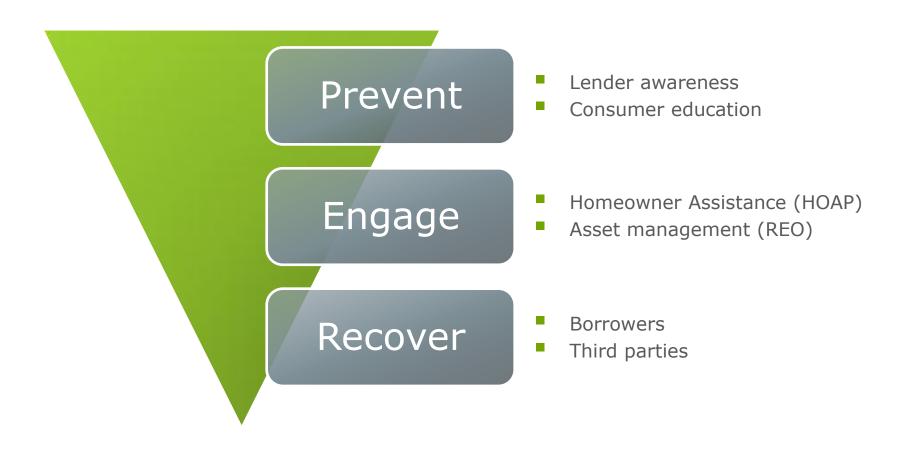
- Quick turnaround
- Flexible underwriting
- Consistent decisions
- Knowledgeable staff
 - Products
 - Guidelines
 - Lender process

MIC Service Delivery

- Personalized lender specific teams
- Efficient, familiar interaction
- Timely, relevant communication
- Dedicated senior escalation team

96% Very Good or Excellent Satisfaction Ratings

Innovative Loss Mitigation Strategies



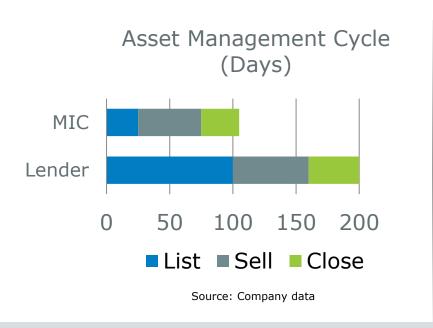
Drives Meaningful Loss Savings

Homeowner Assistance Program

Customized Borrower Cure **Workout Solution Assessment** Root Cause Analysis **Execute Optimal Solution Impact** Unemployment Capitalization of arrears Lender keeps client Reduced income Deferred payments Families stay in homes Partial payments Marital disputes Loan modifications Illness Shortfall sales

Win for Borrower, Lender and MIC

Asset Management - REO





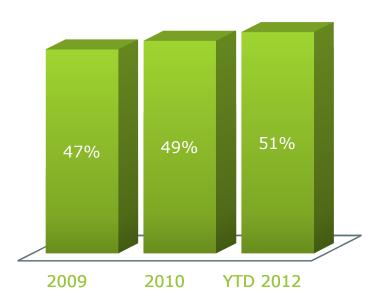
Overview

Pay out lender and assume mortgage at vacant possession Take control of asset sale to reduce processing timelines and costs

- MIC preferred lawyers, realtors and property managers
- Active management achieves shorter timelines and improved sales results

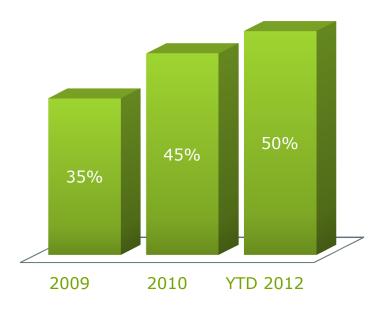
Loss Mitigation Impact

Workout Penetration Rates



- Competitive differentiator
- Reduces loss frequency

REO Penetration Rates



- Enhances lender partnerships and integration
- Reduces loss severity

Source: Company data

Industry Trend Setter

Differentiators and Lender Benefits

Key Stakeholders

Branches, Specialists, Underwriting Centres

Mortgage Business Line Risk and Treasury

C-Suite

Collaborative Approach
Dedicated Lender Teams
Common Sense Decisions
Proven Track Record

- Customized service
- Personalized experience
- Business growth
- Reliability

Delivering Best Customer Experience

Genworth MI Canada Inc.

Delivering Value Beyond MI



Craig Sweeney
Chief Risk Officer

Risk Management Framework

Risk Framework

Key Focus Areas

Assessment of macro-economic environment

- Unemployment rate
- Home prices
- Housing market trends

Disciplined approach to new business origination

- Underwriting fundamentals
- Risk-based collateral adjudication
- Avoid risk concentrations

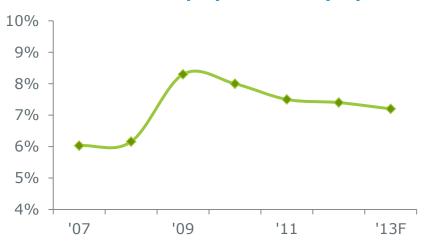
Portfolio Risk Management

- Portfolio analytics
- Identifying emerging trends
- Dynamic underwriting policies

Performance Drivers

Frequency

Unemployment Rate (UE)

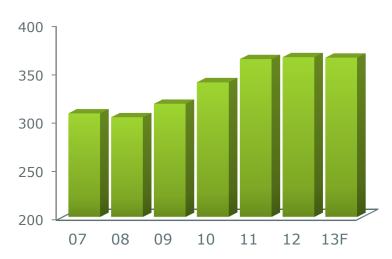


- Modest job growth over forecast period
- UE rate moderating towards historical level of 7%

Source: Statistics Canada

Severity

Average Price (\$000s)



- Housing market beginning to cool
- HPA to remain relatively flat

Source: Canadian Real Estate Association

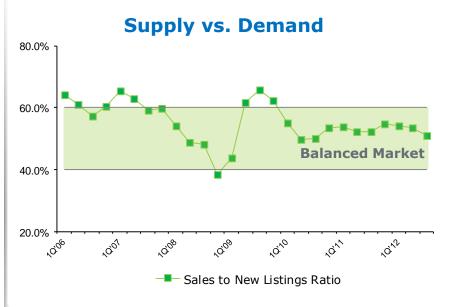
Expect Stability in Canadian Housing Market

Housing Trends



Source: RBC Economics

 Flat home prices and low interest rates support housing affordability



Source: Canada Real Estate Association

 Firm employment and low interest rates keep market in balanced territory

Affordability Remains Supportive and Supply Remains Balanced

Housing Market Assessment

Key Indicators

	National	Vancouver	GTA	Calgary	GTA Condos
Home Price Appreciation					
Affordability					
Supply vs. Demand					
					/

- Housing demand and supply in balance
- Market shifting from detached single family homes to condos
- Strong population growth and employment driving entry level demand

Acceptable

Monitoring

Disciplined Underwriting

Defined Risk Appetite	Loan-by-Loan Underwriting
Underwriting Guidelines	Avoid Risk Concentrations
Quality Assurance	Property Risk Model

Property Risking Model

Market

- Economic strength
- Market activity
- Primary, secondary, rural

Sound Risk Judgment

Neighbourhood

- Risk ranking 1-4
- Marketability
- Location and influences

AVMs

- Previous sales history
- Property specific value
- Property details

Appraisals

- Full interior review
- Independent assessment
- Deep local knowledge

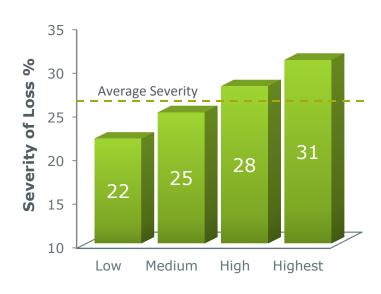
Risk-Based Approach to Collateral Adjudication

Neighbourhood Risk

Proprietary Risk Mapping



Neighbourhood Risk



- Neighbourhood risk highly predictive of loss severity
- Enhanced due diligence requirements as risk level increases

Condo Specific Risking

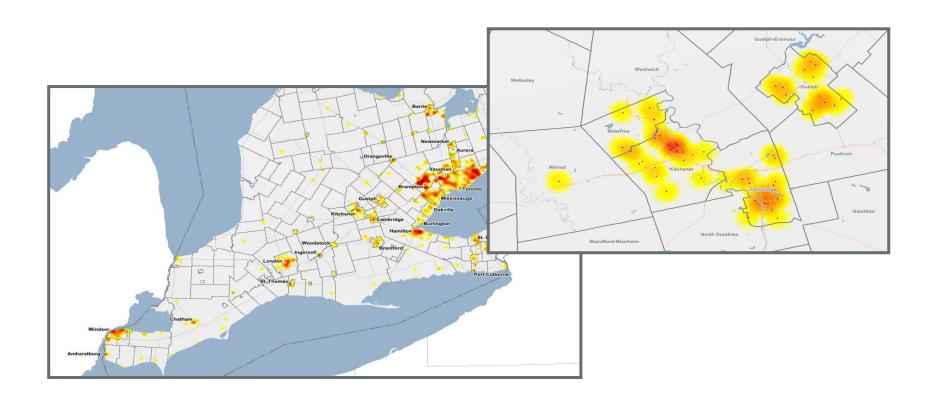
- In-depth project specific knowledge
- Screen for buildings with high investor content
- Tighter underwriting to limit concentration risk
 - 100% manual underwrite
 - Higher score requirements
 - Small units ineligible
 - Investor units ineligible



Open Date	Total Units	Sales	%	Avg Sq Ft	\$PSF
Mar-2012	798	642	80%	585	\$685

Emerging Loss Trends

Heat Maps Identify Areas with Higher Losses



Early Identification Drives Underwriting Policy Changes

Significant De-Risking Since 2008

Improving Portfolio Quality



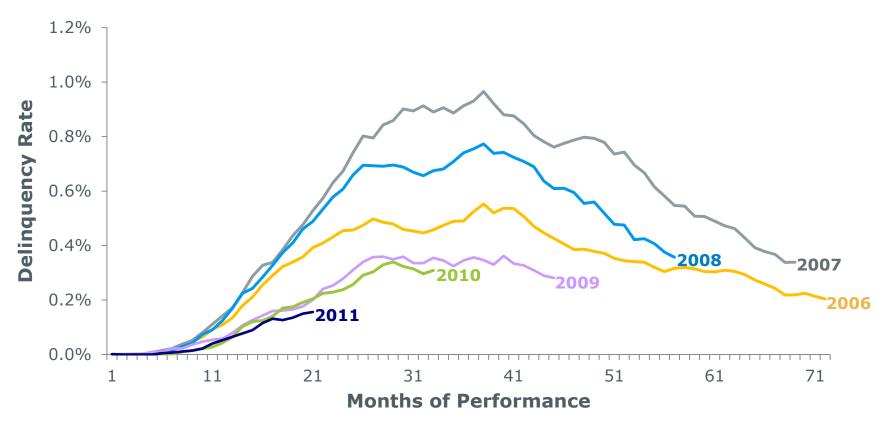
Dynamic MIC actions to reduce risk exposure

- Tighter guidelines for loans with stacked risk factors
- Higher score requirements in economically sensitive areas

Additional government changes between 2008-2012

Driving Positive Delinquency Trends

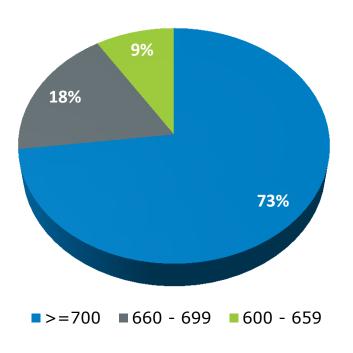
2009-11 Books are Seasoning and Performing Well



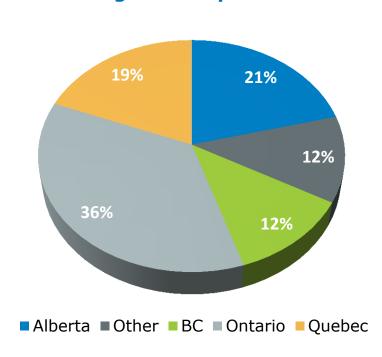
As at Sept. 30, 2012 Based on high loan-to-value volumes

Well-Diversified Insurance Portfolio





Regional Dispersion



% based on high loan-to-value new insurance written in 2012 YTD

Driving Strong Portfolio Quality

Genworth MI Canada Inc.

Delivering Value Beyond MI



Philip Mayers
Chief Financial Officer

Underwriting Performance Scorecard









Disciplined Risk Management and Focused Sales Execution

Smaller MI Market and Better Borrower Quality

High Loan-to-Value Premiums Written



Single Upfront Premium Provides Visibility

Earnings Curve

4% 2% 0%

5

6

Premiums Earned



1. Excludes \$100 MM impact of change to the premium recognition curve in 2009

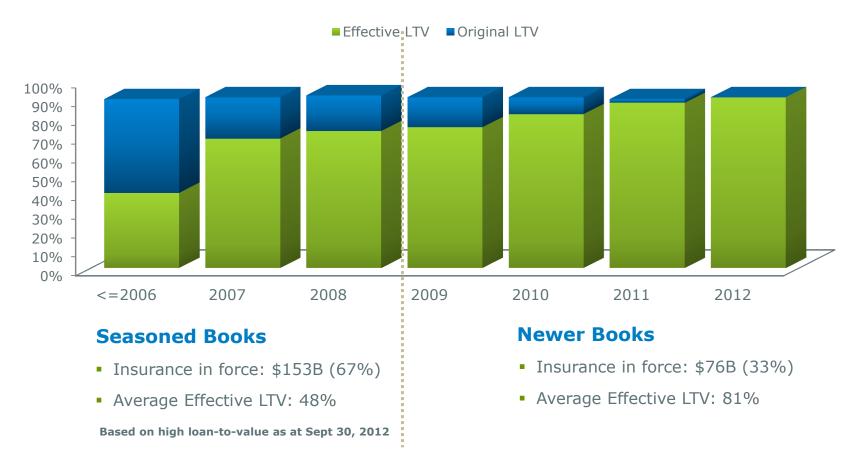
- Single upfront premium results in significant unearned premiums of \$1.8 Billion
- Unearned premiums include embedded future underwriting profits

2

3

Seasoning Reduces Loss Exposure

Effective Loan-to-Value for High Loan-to-Value Insurance in Force



Borrower Equity Reduces Potential Loss Exposure

Premiums Cover Losses in Stress Scenario

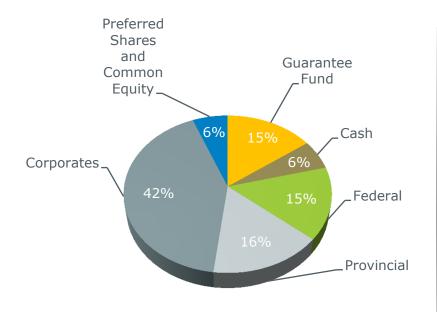
2011 Book Example	Full Cycle Scenario	Stress Scenario (Early 90's recession)
New Insurance in Force	\$22 B	\$22 B
Claim Severity	27%	35%
Gross Exposure	\$6 B	\$8 B
Claim Frequency	3%	6%
Loss Exposure	\$181 MM	\$480 MM
Premiums Written	\$514 MM	\$514 MM
Loss Ratio	35%	92%

Unemployment rose from 8 to 11% and home prices declined by 15% from 1991 to 1994

Targeting 35% to 40% Loss Ratio Over an Economic Cycle

High Quality Investment Portfolio

Total \$5.2 Billion / General Portfolio \$4.4 Billion



- 3.5 year duration
- 4.1% book yield¹
- 1. Pre-tax equivalent book yield for General Portfolio after dividend gross-up

- Strong quality with 96% of bonds 'A' or better
- Generates ~35% of net operating income



Income pressured by low interest rates

Commitment to High Quality

Strong Capital Position With Flexibility

Minimum Capital Test



Strong ratings recently affirmed

	DBRS	S&P
Holding Co. Financial Strength Rating	AA- Stable	A- Stable
Operating Insurance Co. Claims Paying Ability	AA Stable	AA- Stable

- Modest leverage of 13% with staggered debt maturities
- New government guarantee capital target expected to be capital neutral

Capital Flexibility Continues to Build

New Guarantee Framework Positive

- Same level of guarantee
- Restricted to insuring Government Guarantee mortgages only
- Guarantee fund and related exit fees to be eliminated
- Current risk premium replaced by a risk fee (2.25% of premiums)
- Higher capital requirement to be set by Minister of Finance
- Implementation expected in early 2013
 - Legislation passed in 2011
 - Regulations in process of being finalized

Stronger Claim Paying Ability, Net Income Positive and Capital Neutral

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New Guarantee Framework Positive for Reported Earnings

Proforma Income Statement

\$MM	Q3 '12 YTD Actuals	Adjustments	Q3 '12 YTD Proforma	Comments
Net Premiums Written	\$434	\$7	\$441	Risk Premium replaced by Risk
Premiums Earned	442	7	449	Fee (expense treatment)
Losses on claims	(148)		(148)	
Expenses	(77)	(1)	(78)	Risk Fee deferred
Underwriting Income	218	6	224	
Investment income	134	18	152	Exit Fees eliminated
Interest expense	(17)		(17)	
Income before taxes	\$335	\$24	\$359	

New Guarantee Framework Capital Neutral

Minimum Capital Test

\$MM	Q3 '12 YTD Actuals	Adjustment for Guarantee Fund ¹	Q3 '12 YTD Proforma
Capital Available	\$2,282	\$547	\$2,829
Capital Required	1,392	12	1,404
MCT Ratio	164%		201%

- Elimination of Guarantee Fund should result in \sim 40 point increase in MCT ratio
- Higher regulatory MCT target expected
- Represents Guarantee Fund assets(\$997 MM) net of exit fees (\$215 MM), related deferred taxes (\$204 MM) and AOCI adjustment (\$28 MM);

Lenders Benefit from Stronger Claim Paying Ability

Ongoing Capital Generation From Profits

Operating EPS & Quarterly Dividends



^{1.} Excludes \$100 MM impact of change to the premium recognition curve in 2009

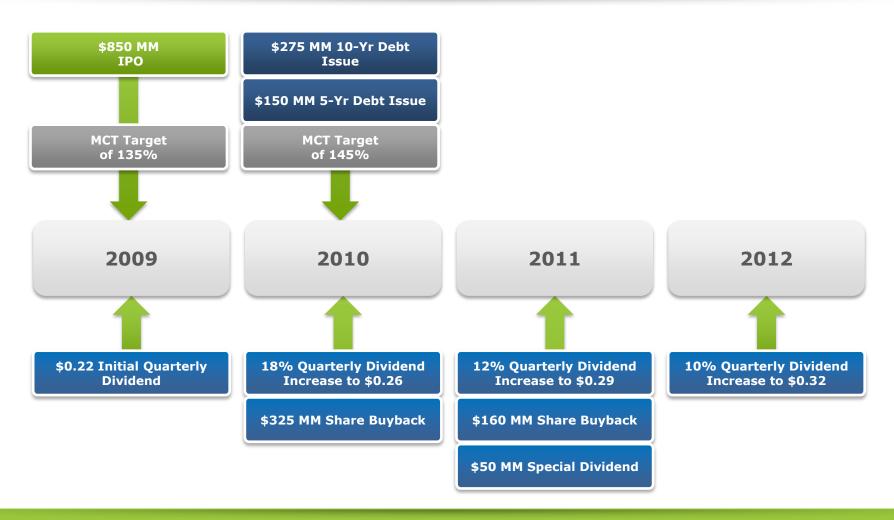
Capital Management Priorities

- Fund core growth
- Maintain strong ratings
- Preserve financial flexibility and efficient capital structure
- Maintain sustainable payout ratio

History of Increases in Quarterly Dividend



Actively Managing Capital

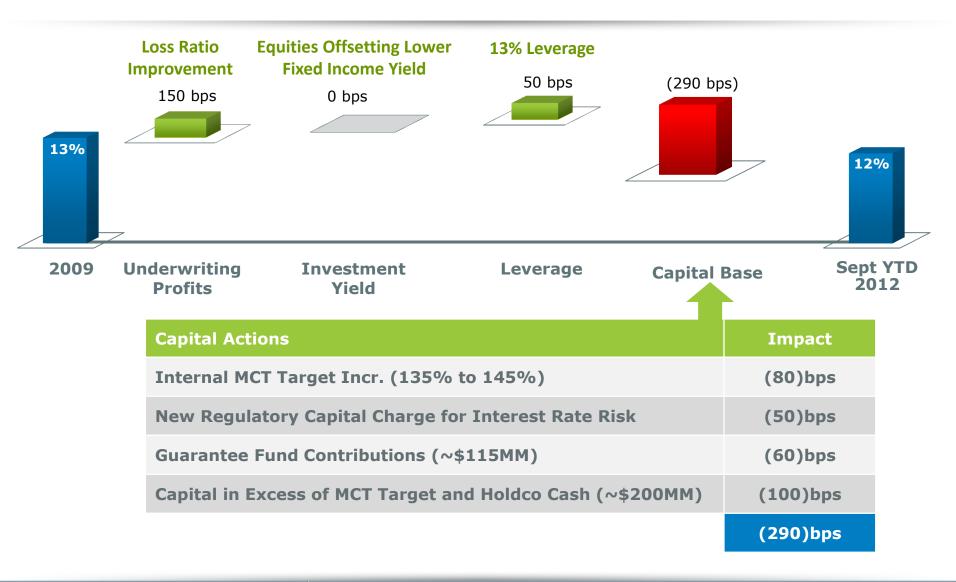


Balancing Capital Strength, Efficiency and Flexibility

Genworth MI Canada Inc. Financial Strength

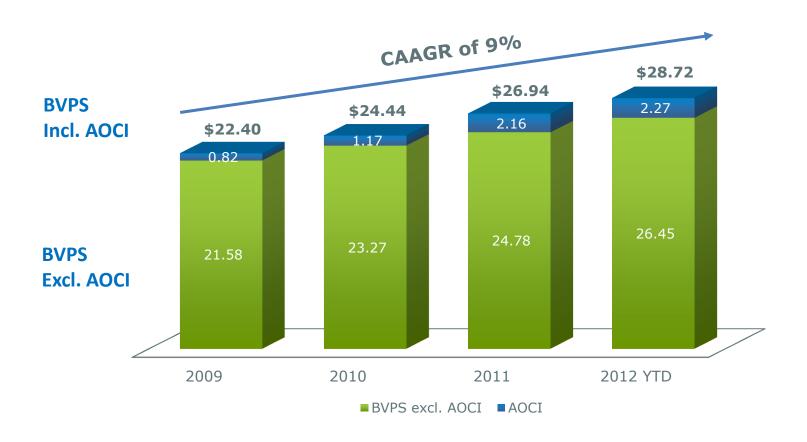
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Consistent Operating ROE



Consistent Growth in Book Value Per Share

Book Value Per Diluted Share



Consistently Building Shareholder Value

Genworth MI Canada Inc.

Delivering Value Beyond MI



Brian Hurley
Chairman and CEO

Strong Foundation

- Long-tenured employees
- Mortgage insurance market experts
- High-touch, high-quality experience
- Proactive and innovative approach
- Unique people, skills, processes and technology

Multiple Customer Touch Points

Our Comprehensive Approach to Lender Partners



Balanced Outlook

Trends	Impact	
Top Line		
Improving market penetration	+	
Smaller MI market and slowing housing market	-	
Losses On Claims		
Stable unemployment	+	
Stronger borrower quality	+	
Investment Income		
Lower reinvestment yields	-	
Elimination of exit fees	+	
Capital Levels		
New guarantee framework	+	
Regulatory Environment		
Balanced competition	+	

The Case For MIC: Sustainable Dividend

Annualized Dividend Yield



Genworth MI Canada Inc.

The Case For MIC

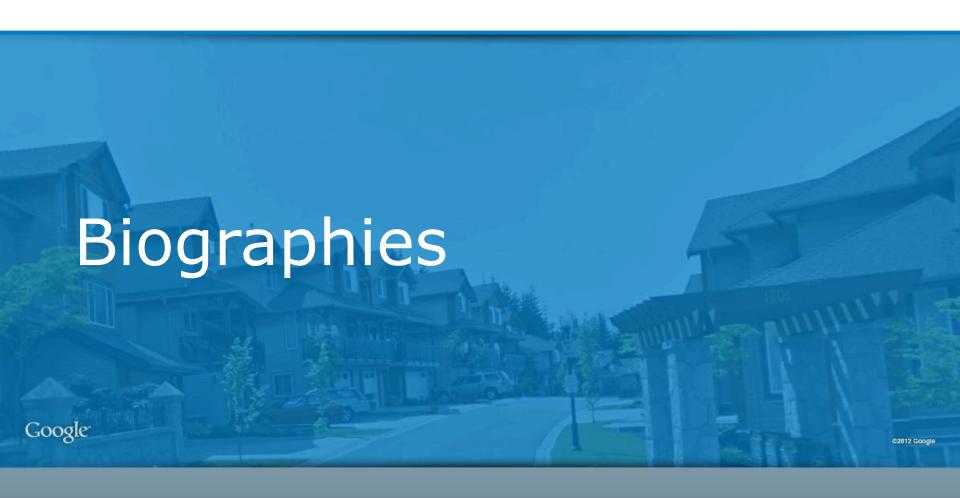
Delivering Value Beyond MI

- Two decades of market experience
- MI critical component of Canada's housing system
- Demonstrated execution through economic cycles
- Regulation is leveling the playing field
- Strong financial position

Strong Fundamentals, Stable Earnings and Value Opportunity

Genworth MI Canada Inc.

Delivering Value Beyond MI



Speaker Biographies

Brian Hurley

Chairman and CEO

Debbie McPherson

SVP, Marketing & Sales

Brian led the establishment of Genworth into the Canadian marketplace in 1994 and later led it through its initial public offering in 2009. He has more than 20 years of senior management experience in the mortgage insurance industry worldwide. From 2004 – 2009 he led Genworth's activities and expansion in key international markets. Prior roles include SVP, International of and SVP, Sales and Operations of GE's mortgage insurance business.

Debbie is responsible for developing and executing sales and marketing strategies, including key initiatives such as customer segmentation and sales program development. She brings more than 20 years of experience and proven success in sales and quality management. Debbie plays an active role in many mortgage industry organizations including CREA, CAAMP and CHBA, and also holds an AMP designation.

Speaker Biographies

Stuart Levings

Chief Operations Officer

Stuart is a qualified Chartered Accountant with more than 17 years experience in various sectors. Since joining the Company in July 2000 as the Financial Controller, he has held senior positions in finance and product development, including Chief Financial Officer and Chief Risk Officer.

Craig Sweeney

Chief Risk Officer

Craig has more than 17 years of professional experience in the mortgage and banking industry. Since joining the Company in 1998, he has held senior positions in Operations and Business Development, including Director of Risk Operations and Director of Product Development.

Speaker Biographies

Phil Mayers

Chief Financial Officer

Phil has over 20 years of financial management experience in the mortgage insurance industry. Prior to his current role, he held senior roles in operations and business development. Phil holds a CA and CMA professional designations.

Samantha Cheung

VP, Investor Relations

Samantha joined the Company in 2009 at the time of the IPO to establish and lead the Investor Relations platform. Prior to this, she was with two Canadian financial institutions, in a variety of capital markets roles. She has an MBA and a P.Eng. designation. Samantha also holds an active board position with Women in Capital Markets.

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Genworth MI Canada Inc.

Delivering Value Beyond MI

