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**First Fiscal Quarter 2019 Supplemental Information <sup>(1) (2)</sup>**  
**(Dollars and shares in millions, except per share data, unaudited)**

	Q1FY19	Q1FY18	Y/Y Growth
<b>Revenues and Earnings Results</b>			
GAAP Revenues	\$1,156	\$1,175	(2%)
Non-GAAP Revenues	\$1,165	\$1,228	(5%)
Diluted GAAP EPS	(\$0.10)	(\$0.22)	(55%)
Diluted non-GAAP EPS	\$0.34	\$0.33	3%
<b>Revenues by Segment - Non-GAAP</b>			
Enterprise Security	\$565	\$669	(16%)
Consumer Digital Safety	\$600	\$559	7%
<b>Expenses and Profitability - Non-GAAP</b>			
Operating expenses	\$652	\$655	(0%)
Operating income	\$327	\$377	(13%)
Operating margin	28.1%	30.7%	(260 bps)
Net income	\$231	\$221	5%
Fully diluted shares outstanding	671	664	1%
<b>Balance Sheet, Cash Flow, and Other Metrics</b>			
Cash, cash equivalents and short-term investments	\$2,325	\$2,314	
Cash flow from operating activities	\$334	\$213	
Additions to property and equipment	\$44	\$47	
Free cash flow <sup>(3)</sup>	\$290	\$166	
Contract liabilities <sup>(4)</sup>	\$2,767	\$2,794	
Stock repurchases - number of shares	-	2	
Headcount	12,095	12,822	

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures. For a reconciliation of our non-GAAP financial measures to the comparable GAAP financial measures, please see the following trended reconciliation pages.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Free cash flow is defined as cash flow from operating activities less additions to property and equipment.

<sup>(4)</sup> As a result of ASC 606, amounts we have previously referred to as deferred revenue are now referred to as contract liabilities, which consist of the total of what is now identified as deferred revenue and customer deposit liabilities in all schedules throughout this document.



## Reconciliation of GAAP to Non-GAAP Revenue Detail <sup>(1) (2)</sup>

(Dollars in millions, unaudited)

	Q1FY19	Q1FY18
<b>Revenues by Segment</b>		
<b>Enterprise Security</b>	\$ 556	\$ 646
Contract liabilities fair value adjustment	9	23
Exclude foreign exchange impact <sup>(3)</sup>	(12)	-
<b>Enterprise Security constant currency adjusted revenues (Non-GAAP)</b>	\$ 553	\$ 669
<b>Consumer Digital Safety</b>	\$ 600	\$ 529
Contract liabilities fair value adjustment	-	30
Exclude foreign exchange impact <sup>(3)</sup>	(9)	-
<b>Consumer Digital Safety constant currency adjusted revenues (Non-GAAP)</b>	\$ 591	\$ 559
<b>Revenues by Segment - Y/Y Growth Rate (GAAP)</b>		
Enterprise Security	(14%)	N/A
Consumer Digital Safety	13%	N/A
<b>Revenues by Segment - Y/Y Growth Rate in Constant Currency (Non-GAAP)</b>		
Enterprise Security	(17%)	N/A
Consumer Digital Safety	6%	N/A
<b>Organic Growth in Constant Currency <sup>(4)</sup></b>		
<b>Total revenues (GAAP)</b>	\$ 1,156	\$ 1,175
Contract liabilities fair value adjustment	9	53
Exclude foreign exchange impact <sup>(3)</sup>	(21)	-
Adjustment for divestitures	-	(103)
Adjusted revenues for acquisitions and divestitures (Non-GAAP)	\$ 1,144	\$ 1,125
<b>Organic Growth Rate (Non-GAAP)</b>	2%	N/A
<b>Organic Growth in Constant Currency - Enterprise Security <sup>(4)</sup></b>		
<b>Total revenues (GAAP)</b>	\$ 556	\$ 646
Contract liabilities fair value adjustment	9	23
Exclude foreign exchange impact <sup>(3)</sup>	(12)	-
Adjustment for divestitures	-	(103)
Adjusted revenues for acquisitions and divestitures (Non-GAAP)	\$ 553	\$ 566
<b>Organic Growth Rate (Non-GAAP)</b>	(2%)	N/A
<b>Organic Growth in Constant Currency - Consumer Digital Safety</b>		
<b>Total revenues (GAAP)</b>	\$ 600	\$ 529
Contract liabilities fair value adjustment	-	30
Exclude foreign exchange impact <sup>(3)</sup>	(9)	-
Adjusted revenues for acquisitions (Non-GAAP)	\$ 591	\$ 559
<b>Organic Growth Rate (Non-GAAP)</b>	6%	N/A

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<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Compared to Q1 FY18, foreign currency positively impacted total revenue in Q1 FY19 by approximately \$21 million, Enterprise revenue by \$12 million and Consumer Digital Safety revenue by \$9 million. Compared to our Q1 guidance, foreign currency negatively impacted total revenue in Q1 FY19 by approximately \$12 million, Enterprise revenue by \$7 million and Consumer Digital Safety revenue by \$5 million.

<sup>(4)</sup> Organic growth in constant currency is defined as revenue adjusted for the contract liabilities fair value adjustment, foreign exchange impact, and revenue from our WSS and PKI solutions divided by the year ago revenue adjusted for the contract liabilities fair value adjustment, pre-acquisition revenue from the acquired companies, and revenue from our WSS and PKI solutions.



## Reconciliation of GAAP to Non-GAAP Revenue As If Reported Under ASC 605 <sup>(1) (2)</sup>

(Dollars in millions, unaudited)

	Q1FY19	Q1FY18
<b>Revenues by Segment</b>		
<b>Enterprise Security (GAAP ASC 606)</b>	\$ 556	\$ 646
Contract liabilities fair value adjustment	9	23
Exclude foreign exchange impact <sup>(3)</sup>	(12)	-
Adjustment due to adoption of ASC 606	(5)	-
<b>Enterprise Security constant currency adjusted revenues (Non-GAAP As If Reported Under ASC 605)</b>	\$ 548	\$ 669
<b>Consumer Digital Safety (GAAP ASC 606)</b>	\$ 600	\$ 529
Contract liabilities fair value adjustment	-	30
Exclude foreign exchange impact <sup>(3)</sup>	(9)	-
<b>Consumer Digital Safety constant currency adjusted revenues (Non-GAAP As If Reported Under ASC 605)</b>	\$ 591	\$ 559
<b>Revenues by Segment - Y/Y Growth Rate (GAAP ASC 606)</b>		
Enterprise Security	(14%)	N/A
Consumer Digital Safety	13%	N/A
<b>Revenues by Segment - Y/Y Growth Rate in Constant Currency (Non-GAAP As If Reported Under ASC 605)</b>		
Enterprise Security	(18%)	N/A
Consumer Digital Safety	6%	N/A
<b>Organic Growth in Constant Currency <sup>(4)</sup></b>		
<b>Total revenues (GAAP)</b>	\$ 1,156	\$ 1,175
Contract liabilities fair value adjustment	9	53
Exclude foreign exchange impact <sup>(3)</sup>	(21)	-
Adjustment for divestitures	-	(103)
Adjustment due to adoption of ASC 606	(5)	-
<b>Adjusted revenues for acquisitions and divestitures (Non-GAAP As If Reported Under ASC 605)</b>	\$ 1,139	\$ 1,125
<b>Organic Growth Rate (Non-GAAP As If Reported Under ASC 605)</b>	1%	N/A
<b>Organic Growth in Constant Currency - Enterprise Security <sup>(4)</sup></b>		
<b>Total revenues (GAAP)</b>	\$ 556	\$ 646
Contract liabilities fair value adjustment	9	23
Exclude foreign exchange impact <sup>(3)</sup>	(12)	-
Adjustment for divestitures	-	(103)
Adjustment due to adoption of ASC 606	(5)	-
<b>Adjusted revenues for acquisitions and divestitures (Non-GAAP As If Reported Under ASC 605)</b>	\$ 548	\$ 566
<b>Organic Growth Rate (Non-GAAP As If Reported Under ASC 605)</b>	(3%)	N/A
<b>Organic Growth in Constant Currency - Consumer Digital Safety</b>		
<b>Total revenues (GAAP)</b>	\$ 600	\$ 529
Contract liabilities fair value adjustment	-	30
Exclude foreign exchange impact <sup>(3)</sup>	(9)	-
<b>Adjusted revenues for acquisitions (Non-GAAP As If Reported Under ASC 605)</b>	\$ 591	\$ 559
<b>Organic Growth Rate (Non-GAAP As If Reported Under ASC 605)</b>	6%	N/A

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Compared to Q1 FY18, foreign currency positively impacted total revenue in Q1 FY19 by approximately \$21 million, Enterprise revenue by \$12 million and Consumer Digital Safety revenue by \$9 million. Compared to our Q1 guidance, foreign currency negatively impacted total revenue in Q1 FY19 by approximately \$12 million, Enterprise revenue by \$7 million and Consumer Digital Safety revenue by \$5 million.

<sup>(4)</sup> Organic growth in constant currency is defined as revenue adjusted for the contract liabilities fair value adjustment, foreign exchange impact, and revenue from our WSS and PKI solutions divided by the year ago revenue adjusted for the contract liabilities fair value adjustment, pre-acquisition revenue from the acquired companies, and revenue from our WSS and PKI solutions.



**Supplemental Revenue and Performance Obligations Information**  
(Dollars in millions, unaudited)

	Q1FY19	
	ASC 606	ASC 605
<b>Total Revenue Disaggregated by Timing of Recognition</b>		
Upfront revenue	10%	6%
Ratable revenue	90%	94%
<b>Enterprise Security Revenue Disaggregated by Timing of Recognition</b>		
Upfront revenue	18%	11%
Ratable revenue	82%	89%
<b>Consumer Digital Safety Revenue Disaggregated by Timing of Recognition</b>		
Upfront revenue	2%	2%
Ratable revenue	98%	98%

	Total POB	0 - 12 Months	13 - 24 Months	25 - 36 Months	Over 36 Months
<b>Remaining Performance Obligations (POB) as of June 29, 2018 <sup>(1)</sup></b>					
<b>Percent Expected to be Recognized as Revenue</b>					
Enterprise Security	\$ 1,747	65%	23%	10%	2%
Consumer Digital Safety	1,053	96%	3%	1%	0%
<b>Total</b>	<b>\$ 2,800</b>	<b>77%</b>	<b>15%</b>	<b>7%</b>	<b>1%</b>

<sup>(1)</sup> Remaining performance obligations represent contracted revenue that has not been recognized, which include contract liabilities and amounts that will be billed and recognized as revenue in future periods.



## Reconciliation of GAAP to Non-GAAP Segment Revenues and Operating Margin <sup>(1) (2)</sup>

(Dollars in millions, unaudited)

	Q1FY19			Q1FY18		
	GAAP	Adj	Non-GAAP	GAAP	Adj	Non-GAAP
<b>Revenues</b>						
Total Revenues	\$ 1,156	\$ 9	\$ 1,165	\$ 1,175	\$ 53	\$ 1,228
<i>Total Y/Y Growth Rate</i>	(2%)		(5%)	N/A		N/A
<b>Revenues by Segment</b>						
Enterprise Security	\$ 556	\$ 9	\$ 565	\$ 646	\$ 23	\$ 669
<i>Enterprise Security - Y/Y Growth Rate</i>	(14%)		(16%)	N/A		N/A
Consumer Digital Safety	\$ 600	\$ -	\$ 600	\$ 529	\$ 30	\$ 559
<i>Consumer Digital Safety - Y/Y Growth Rate</i>	13%		7%	N/A		N/A
<b>Operating Income by Segment</b>						
Enterprise Security	\$ 55	\$ 9	\$ 64	\$ 94	\$ 23	\$ 117
Consumer Digital Safety	263	-	263	230	30	260
<b>Total Operating Income by Segment</b>	<b>318</b>	<b>9</b>	<b>327</b>	<b>324</b>	<b>53</b>	<b>377</b>
<b>Reconciling Items:</b>						
Stock-based compensation	113	(113)	-	147	(147)	-
Amortization of intangible assets	111	(111)	-	114	(114)	-
Restructuring, transition and other costs	96	(96)	-	88	(88)	-
Acquisition-related costs	2	(2)	-	19	(19)	-
Litigation settlement	(5)	5	-	-	-	-
<b>Total Consolidated Operating Income (Loss)</b>	<b>\$ 1</b>	<b>\$ 326</b>	<b>\$ 327</b>	<b>\$ (44)</b>	<b>\$ 421</b>	<b>\$ 377</b>
<b>Operating Margin by Segment</b>						
Enterprise Security	10%		11%	15%		17%
Consumer Digital Safety	44%		44%	43%		47%

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).



**Reconciliation of GAAP to Non-GAAP Segment Revenues and Operating Margin As If Reported Under ASC 605 <sup>(1) (2)</sup>**  
(Dollars in millions, unaudited)

	Q1FY19				Q1FY18		
	GAAP	Adjustments	Effect of Adoption of ASC 606	Non-GAAP (As If Reported Under ASC 605)	GAAP	Adjustments	Non-GAAP
<b>Revenues</b>							
Total Revenues	\$ 1,156	\$ 9	\$ (5)	\$ 1,160	\$ 1,175	\$ 53	\$ 1,228
Total Y/Y Growth Rate	(2%)			(6%)	N/A		N/A
<b>Revenues by Segment</b>							
Enterprise Security	\$ 556	\$ 9	\$ (5)	\$ 560	\$ 646	\$ 23	\$ 669
<i>Enterprise Security - Y/Y Growth Rate</i>	(14%)			(16%)	N/A		N/A
Consumer Digital Safety	\$ 600	\$ -	\$ -	\$ 600	\$ 529	\$ 30	\$ 559
<i>Consumer Digital Safety - Y/Y Growth Rate</i>	13%			7%	N/A		N/A
<b>Operating Income by Segment</b>							
Enterprise Security	\$ 55	\$ 9	\$ (14)	\$ 50	\$ 94	\$ 23	\$ 117
Consumer Digital Safety	263	-	-	263	230	30	260
Total Operating Income by Segment	318	9	(14)	313	324	53	377
<b>Reconciling Items:</b>							
Stock-based compensation	113	(113)	-	-	147	(147)	-
Amortization of intangible assets	111	(111)	-	-	114	(114)	-
Restructuring, transition and other costs	96	(96)	-	-	88	(88)	-
Acquisition-related costs	2	(2)	-	-	19	(19)	-
Litigation settlement	(5)	5	-	-	-	-	-
<b>Total Consolidated Operating Income (Loss)</b>	<b>\$ 1</b>	<b>\$ 326</b>	<b>\$ (14)</b>	<b>\$ 313</b>	<b>\$ (44)</b>	<b>\$ 421</b>	<b>\$ 377</b>
<b>Operating Margin by Segment</b>							
Enterprise Security	10%			9%	15%		17%
Consumer Digital Safety	44%			44%	43%		47%

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).



**Trended Reconciliation of GAAP to Non-GAAP Results of Operations** <sup>(1) (2)</sup>  
(Dollars and shares in millions, except per share data, unaudited)

	Q1FY19	Q4FY18 <sup>(3)</sup>	Q3FY18	Q2FY18	Q1FY18	FY18
<b>GAAP</b>						
<b>Net revenues</b>	\$ 1,156	\$ 1,222	\$ 1,209	\$ 1,240	\$ 1,175	\$ 4,846
Cost of revenues	249	264	249	262	257	1,032
<b>Gross profit</b>	907	958	960	978	918	3,814
<b>Operating expenses</b>						
Sales and marketing	388	354	372	434	433	1,593
Research and development	236	258	225	241	233	957
General and administrative	133	147	122	160	149	578
Amortization of intangible assets	53	54	52	55	59	220
Restructuring, transition and other costs	96	139	93	97	88	417
<b>Total operating expenses</b>	906	952	864	987	962	3,765
<b>Operating income (loss)</b>	1	6	96	(9)	(44)	49
<b>Non-operating income (expense), net</b>						
Interest expense	(52)	(57)	(58)	(57)	(84)	(256)
Gain (loss) on divestiture	-	(5)	658	-	-	653
Other income (expense), net	(22)	(5)	9	(3)	(6)	(5)
<b>Income (loss) from continuing operations before income taxes</b>	(73)	(61)	705	(69)	(134)	441
Income tax benefit	(6)	(12)	(606)	(53)	(24)	(695)
<b>Income (loss) from continuing operations</b>	(67)	(49)	1,311	(16)	(110)	1,136
Income (loss) from discontinued operations, net of income taxes	4	(1)	31	4	(23)	11
<b>Net income (loss)</b>	\$ (63)	\$ (50)	\$ 1,342	\$ (12)	\$ (133)	\$ 1,147
<b>Reconciliation of Non-GAAP Adjustments</b>						
<b>Net revenues</b>						
Contract liabilities fair value adjustment	\$ 9	\$ 12	\$ 25	\$ 36	\$ 53	\$ 126
<b>Cost of revenue</b>						
Stock-based compensation	5	6	7	9	6	28
Amortization of intangible assets	58	58	59	61	55	233
<b>Total gross profit adjustment</b>	72	76	91	106	114	387
<b>Operating expenses</b>						
Stock-based compensation	108	165	118	167	141	591
Amortization of intangible assets	53	54	52	55	59	220
Restructuring, transition and other costs	96	139	93	97	88	417
Acquisition-related costs	2	9	13	19	19	60
Litigation settlement (gain) loss	(5)	2	-	-	-	2
<b>Total operating expense adjustment</b>	254	369	276	338	307	1,290
<b>Net income (loss) adjustment from continuing operations</b>						
Gross profit adjustment	72	76	91	106	114	387
Operating expense adjustment	254	369	276	338	307	1,290
Non-cash interest expense	6	9	9	5	27	50
Gain on divestiture and gain on sale of assets	-	2	(658)	-	-	(656)
Loss from equity interest	29	23	-	-	-	23
Income tax reform	-	148	(810)	-	-	(662)
Other income tax effects and adjustments	(63)	(268)	109	(165)	(117)	(441)
<b>Total income (loss) adjustment from continuing operations</b>	298	359	(983)	284	331	(9)
Total income (loss) adjustment from discontinued operations	(4)	1	(31)	(4)	23	(11)
<b>Total net income (loss) adjustment</b>	\$ 294	\$ 360	\$ (1,014)	\$ 280	\$ 354	\$ (20)
<b>Non-GAAP</b>						
<b>Net revenues</b>	\$ 1,165	\$ 1,234	\$ 1,234	\$ 1,276	\$ 1,228	\$ 4,972
Cost of revenues	186	200	183	192	196	771
<b>Gross profit</b>	979	1,034	1,051	1,084	1,032	4,201
<b>Operating expenses</b>						
Sales and marketing	357	309	340	379	382	1,410
Research and development	197	195	175	188	191	749
General and administrative	98	79	73	82	82	316
<b>Total operating expenses</b>	652	583	588	649	655	2,475
<b>Operating income</b>	327	451	463	435	377	1,726
<b>Non-operating expense, net</b>						
Interest expense	(46)	(48)	(49)	(52)	(57)	(206)
Other income (expense), net	7	15	9	(3)	(6)	15
<b>Income before income taxes</b>	288	418	423	380	314	1,535
Provision for income taxes	57	108	95	112	93	408
<b>Net income</b>	\$ 231	\$ 310	\$ 328	\$ 268	\$ 221	\$ 1,127
<b>Shares</b>						
Diluted GAAP weighted-average shares outstanding	624	621	667	615	609	668
Incremental dilution	47	54	-	51	55	-
Diluted non-GAAP weighted-average shares outstanding	671	675	667	666	664	668
<b>Reconciliation of Net Income (Loss) per Share</b>						
<b>GAAP net income (loss) per share</b>	\$ (0.10)	\$ (0.08)	\$ 2.01	\$ (0.02)	\$ (0.22)	\$ 1.72
Non-GAAP adjustments per share	\$ 0.44	\$ 0.54	\$ (1.52)	\$ 0.42	\$ 0.55	\$ (0.03)
<b>Non-GAAP net income per share</b>	\$ 0.34	\$ 0.46	\$ 0.49	\$ 0.40	\$ 0.33	\$ 1.69

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<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Subsequent to the release of our financial results for the fourth quarter fiscal year 2018, consistent with SEC guidance on provisional reporting for accounting impacts of the Tax Cuts and Jobs Act (the "Act"), Symantec has continued to update our analysis and refine our calculations of the effects of the enactment of the Act, including the impact of the one-time transition tax liability on the earnings of our foreign subsidiaries. As a result, we have updated our fourth quarter and fiscal year 2018 provisional transition tax expense, resulting in a \$15 million non-cash, increase to our tax provision and a corresponding impact on long-term income taxes payable and income taxes receivable. Accordingly, we have updated our GAAP financial results for the fourth quarter and fiscal year 2018 in our earnings materials. There is no impact to our non-GAAP results.



**Reconciliation of GAAP to Non-GAAP Results of Operations As If Reported Under ASC 605<sup>(1) (2)</sup>**  
(Dollars and shares in millions, except per share data, unaudited)

	Q1FY19			Q1FY18
	As Reported Under	Effect of Adoption of ASC	Balances As If Reported	As Reported Under
	ASC 606	606 Increase (Decrease)	Under ASC 605	ASC 605
<b>Net revenues</b>	\$ 1,156	\$ (5)	\$ 1,151	\$ 1,175
Cost of revenues	249	-	249	257
<b>Gross profit</b>	907	(5)	902	918
Total operating expenses	906	9	915	962
<b>Operating income (loss)</b>	1	(14)	(13)	(44)
Total non-operating income (expense), net	(74)	-	(74)	(90)
<b>Income (loss) from continuing operations before income taxes</b>	(73)	(14)	(87)	(134)
Income tax expense (benefit)	(6)	1	(5)	(24)
<b>Income (loss) from continuing operations</b>	(67)	(15)	(82)	(110)
Income (loss) from discontinued operations, net of income taxes	4	-	4	(23)
<b>Net income (loss)</b>	\$ (63)	\$ (15)	\$ (78)	\$ (133)

Reconciliation of Non-GAAP Adjustments				
<b>Net revenues</b>				
Contract liabilities fair value adjustment	\$ 9	\$ -	\$ 9	\$ 53
<b>Cost of revenue</b>				
Stock-based compensation	5	-	5	6
Amortization of intangible assets	58	-	58	55
<b>Total gross profit adjustment</b>	72	-	72	114
<b>Operating expenses</b>				
Stock-based compensation	108	-	108	141
Amortization of intangible assets	53	-	53	59
Restructuring, transition and other costs	96	-	96	88
Acquisition-related costs	2	-	2	19
Litigation settlement (gain) loss	(5)	-	(5)	-
<b>Total operating expense adjustment</b>	254	-	254	307
<b>Net income (loss) adjustment from continuing operations</b>				
Gross profit adjustment	72	-	72	114
Operating expense adjustment	254	-	254	307
Non-cash interest expense	6	-	6	27
Loss from equity interest	29	-	29	-
Other income tax effects and adjustments	(63)	5	(58)	(117)
<b>Total income (loss) adjustment from continuing operations</b>	298	5	303	331
Total income (loss) adjustment from discontinued operations	(4)	-	(4)	23
<b>Total net income (loss) adjustment</b>	\$ 294	\$ 5	\$ 299	\$ 354

Non-GAAP				
<b>Net revenues</b>	\$ 1,165	\$ (5)	\$ 1,160	\$ 1,228
Cost of revenues	186	-	186	196
<b>Gross profit</b>	979	(5)	974	1,032
Total operating expenses	652	9	661	655
<b>Operating income</b>	327	(14)	313	377
Total non-operating expense, net	(39)	-	(39)	(63)
<b>Income before income taxes</b>	288	(14)	274	314
Provision for income taxes	57	(4)	53	93
<b>Net income</b>	\$ 231	\$ (10)	\$ 221	\$ 221

Shares				
Diluted GAAP weighted-average shares outstanding	624	-	624	609
Incremental dilution	47	-	47	55
Diluted non-GAAP weighted-average shares outstanding	671	-	671	664

Reconciliation of Net Income (Loss) per Share				
<b>GAAP net income (loss) per share</b>	\$ (0.10)	\$ 0.03	\$ (0.13)	\$ (0.22)
Non-GAAP adjustments per share	\$ 0.44	\$ (0.02)	\$ 0.46	\$ 0.55
<b>Non-GAAP net income per share</b>	\$ 0.34	\$ 0.01	\$ 0.33	\$ 0.33

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).



**Reconciliation of GAAP Revenue to Non-GAAP Implied Billings <sup>(1) (2)</sup>**  
(Dollars in millions, unaudited)

	Q1FY19	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>Total Company Implied Billings (Non-GAAP)</b>					
<b>Total revenue</b>	\$ 1,156	\$ 1,222	\$ 1,209	\$ 1,240	\$ 1,175
Add: Contract liabilities (end of period)	2,767	3,091	2,730	2,514	2,794
Less: Contract liabilities (beginning of period)	(3,091)	(2,730)	(2,514)	(2,794)	(2,787)
Contract liabilities adjustment due to adoption of the new revenue recognition standard	157	-	-	-	-
Other contract liabilities adjustments <sup>(3)</sup>	7	15	3	296	17
<b>Implied billings (Non-GAAP)</b>	<b>\$ 996</b>	<b>\$ 1,598</b>	<b>\$ 1,428</b>	<b>\$ 1,256</b>	<b>\$ 1,199</b>

	Q1FY19	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>Enterprise Security Implied Billings (Non-GAAP)</b>					
<b>Total revenue</b>	\$ 556	\$ 609	\$ 625	\$ 686	\$ 646
Add: Contract liabilities (end of period)	1,714	1,998	1,685	1,484	1,784
Less: Contract liabilities (beginning of period)	(1,998)	(1,685)	(1,484)	(1,784)	(1,791)
Contract liabilities adjustment due to adoption of the new revenue recognition standard	174	-	-	-	-
Other contract liabilities adjustments <sup>(3)</sup>	7	15	3	296	17
<b>Implied billings (Non-GAAP)</b>	<b>\$ 453</b>	<b>\$ 937</b>	<b>\$ 829</b>	<b>\$ 682</b>	<b>\$ 656</b>

	Q1FY19	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>Consumer Digital Safety Implied Billings (Non-GAAP)</b>					
<b>Total revenue</b>	\$ 600	\$ 613	\$ 584	\$ 554	\$ 529
Add: Contract liabilities (end of period)	1,053	1,093	1,045	1,030	1,010
Less: Contract liabilities (beginning of period)	(1,093)	(1,045)	(1,030)	(1,010)	(996)
Contract liabilities adjustment due to adoption of the new revenue recognition standard	(17)	-	-	-	-
<b>Implied billings (Non-GAAP)</b>	<b>\$ 543</b>	<b>\$ 661</b>	<b>\$ 599</b>	<b>\$ 574</b>	<b>\$ 543</b>

**Enterprise Security Implied Billings, Excluding WSS & PKI Implied Billings (Non-GAAP)**

	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>WSS &amp; PKI Implied Billings (Non-GAAP) <sup>(4)</sup></b>				
<b>Total revenue</b>		\$ 35	\$ 100	\$ 103
Add: Contract liabilities (end of period) <sup>(5)</sup>		285	291	308
Less: Contract liabilities (beginning of period)		(291)	(308)	(319)
<b>Implied billings (Non-GAAP)</b>		<b>\$ 29</b>	<b>\$ 83</b>	<b>\$ 92</b>

	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>Enterprise Security Implied Billings (Non-GAAP) <sup>(4)</sup></b>				
<b>Enterprise Security Implied Billings (Non-GAAP)</b>		829	682	656
Less: WSS & PKI Implied Billings (Non-GAAP) <sup>(4)</sup>		(29)	(83)	(92)
<b>Implied billings excluding WSS &amp; PKI (Non-GAAP)</b>		<b>\$ 800</b>	<b>\$ 599</b>	<b>\$ 564</b>

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Other contract liabilities adjustments include contract liabilities acquired during the period and the change in contract liabilities related to Veritas discontinued operations. In addition, for Q3 FY18, the adjustment includes the in-quarter change in WSS & PKI contract liabilities prior to the divestiture that is not captured in the GAAP Enterprise Security Contract liabilities change due to its classification as liabilities held for sale. For Q2 FY18, the adjustment includes the ending Q2 FY18 WSS & PKI Contract liabilities because this balance was not captured in the GAAP Enterprise Security contract liabilities change due to its classification as liabilities held for sale. WSS & PKI contract liabilities were part of GAAP Enterprise Security contract liabilities at the beginning of Q2 FY18 and for all prior periods. See additional information in Explanation of Non-GAAP Measures.

<sup>(4)</sup> On October 31, 2017 we sold our WSS and PKI solutions. We are presenting supplemental historical revenues and implied billings for WSS and PKI solutions to provide readers with a better understanding of their impact on our historical results. WSS and PKI was historically reported in our Enterprise Security operating segment.

<sup>(5)</sup> The Q3 FY18 end of period WSS and PKI Contract liabilities is as of October 31, 2017, the date we sold our WSS and PKI solutions.



## Trended Reconciliation of Selected Consumer Digital Safety Metrics <sup>(1) (2)</sup>

(In millions except ARPU, unaudited)

	Q1FY19	Q4FY18	Q3FY18	Q2FY18	Q1FY18
<b>Consumer Digital Safety Direct ARPU <sup>(3)</sup></b>					
<b>Consumer Digital Safety direct customer revenues</b>	\$ 544	\$ 545	\$ 526	\$ 494	\$ 472
Contract liabilities fair value adjustment	-	1	10	20	29
<b>Consumer Digital Safety direct customer adjusted revenues (Non-GAAP)</b>	\$ 544	\$ 546	\$ 536	\$ 514	\$ 501
Consumer Digital Safety direct average customer count	20.8	21.1	21.3	21.2	21.2
Consumer Digital Safety direct customer count (at quarter end)	20.7	20.9	21.3	21.3	21.1
Consumer Digital Safety Direct ARPU	\$ 8.72	\$ 8.62	\$ 8.38	\$ 8.07	\$ 7.87
<b>Consumer Digital Safety Partner Revenue</b>					
<b>Consumer Digital Safety partner revenue</b>	\$ 56	\$ 68	\$ 58	\$ 60	\$ 57
Contract liabilities fair value adjustment	-	-	1	1	1
<b>Consumer Digital Safety partner adjusted revenues (Non-GAAP)</b>	\$ 56	\$ 68	\$ 59	\$ 61	\$ 58

*Consumer Digital Safety Direct Average Revenue Per User (ARPU):* Total non-GAAP revenue from direct customers divided by the average Consumer Digital Safety Direct Customer Count for the period, expressed as a monthly figure.

*Consumer Digital Safety Direct Customer Count:* Consumers who have a direct billing relationship with Symantec, including online acquisition and retention, affiliates, co-marketing, and OEM channels, but excluding retail and other partners.

*Consumer Digital Safety Partner Revenue:* Non-GAAP revenue generated through billing relationships with partners. Examples are retailers, service providers, and corporations who often purchase on behalf of their end customers or employees.

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605).

<sup>(3)</sup> Numbers may not add due to rounding.



## Reconciliation of GAAP Contract Liabilities to Non-GAAP Contract Liabilities <sup>(1) (2) (3)</sup> (Dollars in millions, unaudited)

	Q1FY19	Q4FY18	Q3FY18	Q2FY18 <sup>(4)</sup>	Q1FY18
<b>Total Company Contract Liabilities</b>					
<b>GAAP Total</b>	<b>\$ 2,767</b>	<b>\$ 3,091</b>	<b>\$ 2,730</b>	<b>\$ 2,514</b>	<b>\$ 2,794</b>
Purchase Accounting	35	45	56	80	116
Veritas	(17)	(24)	(39)	(48)	(54)
WSS & PKI	-	-	-	-	(308)
<b>Non-GAAP Total</b>	<b>\$ 2,785</b>	<b>\$ 3,112</b>	<b>\$ 2,747</b>	<b>\$ 2,546</b>	<b>\$ 2,548</b>
Non-GAAP ST	2,148	2,368	2,158	2,058	2,122
Non-GAAP LT	637	744	589	488	426
<b>Enterprise Security Contract Liabilities</b>					
<b>GAAP Total</b>	<b>\$ 1,714</b>	<b>\$ 1,998</b>	<b>\$ 1,685</b>	<b>\$ 1,484</b>	<b>\$ 1,784</b>
Purchase Accounting	35	45	55	68	84
Veritas	(17)	(24)	(39)	(48)	(54)
WSS & PKI	-	-	-	-	(308)
<b>Non-GAAP Total</b>	<b>\$ 1,732</b>	<b>\$ 2,019</b>	<b>\$ 1,701</b>	<b>\$ 1,504</b>	<b>\$ 1,506</b>
Non-GAAP ST	1,122	1,317	1,153	1,059	1,127
Non-GAAP LT	610	702	548	445	379
<b>Consumer Digital Safety Contract Liabilities</b>					
<b>GAAP Total</b>	<b>\$ 1,053</b>	<b>\$ 1,093</b>	<b>\$ 1,045</b>	<b>\$ 1,030</b>	<b>\$ 1,010</b>
Purchase Accounting	-	-	1	12	32
<b>Non-GAAP Total</b>	<b>\$ 1,053</b>	<b>\$ 1,093</b>	<b>\$ 1,046</b>	<b>\$ 1,042</b>	<b>\$ 1,042</b>
Non-GAAP ST	1,026	1,051	1,005	999	995
Non-GAAP LT	27	42	41	43	47

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> We adopted the new revenue recognition accounting standard (ASC 606) on a modified retrospective basis during Q1 FY19. The results for Q1 FY19 are presented under the new revenue recognition accounting standard, while prior period amounts are not adjusted and continue to be reported under the prior revenue recognition accounting standard (ASC 605). Our beginning Q1 FY19 contract liabilities balance decreased by \$157 million as a result of adopting the new revenue recognition accounting standard, consisting of a \$174 million decrease to Enterprise Security contract liabilities partially offset by a \$17 million increase to Consumer Digital Safety contract liabilities. Our ending Q1 FY19 contract liabilities balance decreased by \$171 million as a result of adopting the new revenue recognition accounting standard, consisting of a \$179 million decrease to Enterprise Security contract liabilities partially offset by a \$8 million increase to Consumer Digital Safety contract liabilities. The decrease of \$179 million in Enterprise Security contract liabilities as a result of adopting the new revenue recognition standard consists of \$111 million in short-term and \$68 million in long-term.

<sup>(3)</sup> Non-GAAP adjusted contract liabilities excludes contract liabilities balances related to our Veritas discontinued operations and WSS & PKI solutions to reflect the impact of the divestitures. Our non-GAAP contract liabilities balances includes LifeLock's and Blue Coat's pre-acquisition non-GAAP contract liabilities for comparative purposes. In addition, our non-GAAP contract liabilities excludes the impact of purchase accounting for comparative purposes.

<sup>(4)</sup> The Q2 FY18 contract liabilities balance related to WSS & PKI products was included in assets held for sale and, therefore, not reflected in GAAP contract liabilities.

**Trended Detail of Certain Non-GAAP Operating Expense Adjustments <sup>(1)</sup>**  
(Dollars and shares in millions, except per share data, unaudited)

	Q1FY19	Q4FY18	Q3FY18	Q2FY18	Q1FY18	FY18
<b>Detail of Certain Non-GAAP Operating Expense Adjustments</b>						
<b>Stock-based compensation</b>						
Sales and marketing	\$ 31	\$ 43	\$ 30	\$ 50	\$ 43	\$ 166
Research and development	39	61	49	53	41	204
General and administrative	38	61	39	64	57	221
<b>Total stock-based compensation operating expenses</b>	<b>\$ 108</b>	<b>\$ 165</b>	<b>\$ 118</b>	<b>\$ 167</b>	<b>\$ 141</b>	<b>\$ 591</b>
<b>Acquisition-related costs and litigation settlement</b>						
Sales and marketing	\$ -	\$ 2	\$ 2	\$ 5	\$ 8	\$ 17
Research and development	-	2	1	-	1	4
General and administrative	(3)	7	10	14	10	41
<b>Total acquisition-related costs and litigation settlement</b>	<b>\$ (3)</b>	<b>\$ 11</b>	<b>\$ 13</b>	<b>\$ 19</b>	<b>\$ 19</b>	<b>\$ 62</b>

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

## Reconciliation of GAAP to Non-GAAP Revenue Guidance Detail <sup>(1)</sup>

(Dollars in millions, unaudited)

	Q2FY19		FY19	
	Low end of range	High end of range	Low end of range	High end of range
<b>Revenue Adjusted Growth Guidance</b>				
Total revenues (GAAP)	\$ 1,122	\$ 1,152	\$ 4,640	\$ 4,760
Contract liabilities fair value adjustment	8	8	30	30
Non-GAAP revenues	1,130	1,160	4,670	4,790
Exclude foreign exchange impact <sup>(2)</sup>	-	-	3	3
Non-GAAP revenues excluding foreign exchange impact	\$ 1,130	\$ 1,160	\$ 4,673	\$ 4,793
<b>Adjusted Growth Guidance - Enterprise Security</b>				
Total revenues (GAAP)	\$ 527	\$ 547	\$ 2,240	\$ 2,320
Contract liabilities fair value adjustment	8	8	30	30
Non-GAAP revenues	535	555	2,270	2,350
Exclude foreign exchange impact <sup>(2)</sup>	-	-	1	1
Non-GAAP revenues excluding foreign exchange impact	\$ 535	\$ 555	\$ 2,271	\$ 2,351
<b>Adjusted Growth Guidance - Consumer Digital Safety</b>				
Total revenues (GAAP)	\$ 595	\$ 605	\$ 2,400	\$ 2,440
Contract liabilities fair value adjustment	-	-	-	-
Non-GAAP revenues	595	605	2,400	2,440
Exclude foreign exchange impact <sup>(2)</sup>	-	-	2	2
Non-GAAP revenues excluding foreign exchange impact	\$ 595	\$ 605	\$ 2,402	\$ 2,442

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> Compared to Q2 FY18, we expect foreign currency to have approximately no impact on total revenue in Q2 FY19. Compared to FY18, we expect foreign currency to negatively impact total revenue in FY19 by approximately \$3 million, Enterprise revenue by \$1 million and Consumer Digital Safety revenue by \$2 million.



## Non-GAAP Guidance Assumptions <sup>(1)</sup>

### Our Q2FY19 outlook incorporates the following assumptions:

- o A basket of currencies including EUR/USD exchange rate of \$1.167/€
- o Non-GAAP net interest expense and other income of \$38 million
- o Non-GAAP effective tax rate of 19.6%
- o Non-GAAP fully diluted share count of 663 million <sup>(2)</sup>

### Our FY19 outlook incorporates the following assumptions:

- o Non-GAAP net interest expense and other income of \$156 million
- o Non-GAAP effective tax rate of 19.6%
- o Non-GAAP fully diluted share count of 667 million <sup>(2)</sup>

<sup>(1)</sup> This presentation includes non-GAAP measures. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP. For a detailed explanation of these non-GAAP measures, please see Explanation of Non-GAAP Measures.

<sup>(2)</sup> Dilutive shares related to our convertible debt included in our share count for our Q2 FY19 and FY19 are based on our average share price for the first 10 trading days of Q2 FY19. A schedule of the dilutive impact from our convertible debt is available on our Investor Relations website at <http://investor.symantec.com/About/Investors/financial-information/Other/default.aspx>

## **SYMANTEC CORPORATION**

### **Forward-Looking Statements**

This supplemental information document contains statements which may be considered forward-looking within the meaning of the U.S. federal securities laws, including the statements regarding the expected impact of the ongoing Audit Committee investigation, the information contained under the captions “Reconciliation of GAAP to Non-GAAP Revenue Guidance Detail” and “Non-GAAP Guidance Assumptions” and the statements regarding Symantec’s other projected financial and business results, including demand for its products and services, Symantec’s enhanced capabilities, and Symantec’s continued cost and operating efficiencies. These statements are subject to known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to differ materially from results expressed or implied in this supplemental information document. Such risk factors include those related to: our ability to continue to integrate and fully achieve the expected benefits from acquired businesses; general economic conditions; fluctuations and volatility in Symantec’s stock price; the ability of Symantec to successfully execute strategic plans; the ability to maintain customer and partner relationships; the ability of Symantec to achieve its cost and operating efficiency goals; the anticipated growth of certain market segments; Symantec’s sales pipeline and business strategy; fluctuations in tax rates and foreign currency exchange rates and the impact of the recently enacted tax reform legislation; the impact related to Symantec’s future adoption of the new revenue and other accounting standards; the timing and market acceptance of new product releases and upgrades; and the successful development of new products and the degree to which these products gain market acceptance. Other risks include, but are not limited to, risks relating to the ongoing internal investigation by the Audit Committee, including: (i) the risk that the internal investigation may take longer to complete than expected (ii) the risk that the internal investigation identifies errors, which may be material, in the Company’s financial results, or impacts the timing of Company filings; and (iii) the risk of legal proceedings or government investigations relating to the subject of the internal investigation or related matters. Actual results may differ materially from those contained in the forward-looking statements in this supplemental information document. Symantec assumes no obligation, and does not intend, to update these forward-looking statements as a result of future events or developments. Additional information concerning these and other risk factors is contained in the Risk Factors sections of Symantec’s most recent reports on Form 10-K and Form 10-Q filed with the SEC.



## **SYMANTEC CORPORATION**

### **Explanation of Non-GAAP Measures**

**Objective of non-GAAP measures:** We believe our presentation of non-GAAP financial measures, when taken together with corresponding GAAP financial measures, provides meaningful supplemental information regarding the Company's operating performance for the reasons discussed below. Our management team uses these non-GAAP financial measures in assessing Symantec's performance, as well as in planning and forecasting future periods. Due to the importance of these measures in managing the business, we use non-GAAP measures in the evaluation of management's compensation. These non-GAAP financial measures are not computed according to GAAP and the methods we use to compute them may differ from the methods used by other companies. Non-GAAP financial measures are supplemental and should not be considered a substitute for financial information presented in accordance with GAAP and should be read only in conjunction with our consolidated financial statements prepared in accordance with GAAP.

**Contract liabilities adjustment:** Our non-GAAP net revenues eliminate the impact of contract liabilities purchase accounting adjustments required by GAAP. GAAP requires an adjustment to the liability for acquired contract liabilities such that the liability approximates how much we, the acquirer, would have to pay a third party to assume the liability. We believe that eliminating the impact of this adjustment improves the comparability of revenues between periods. Also, although the adjustment amounts will never be recognized in our GAAP financial statements, we do not expect the acquisitions to affect the future renewal rates of revenues excluded by the adjustments. In addition, our management uses non-GAAP net revenues, adjusted for the impact of purchase accounting adjustments to assess our operating performance and overall revenue trends. Nevertheless, non-GAAP net revenues has limitations as an analytical tool and should not be considered in isolation or as a substitute for GAAP net revenues. We believe these adjustments are useful to investors as an additional means to reflect revenue trends of our business. However, other companies in our industry may not calculate these measures in the same manner which may limit their usefulness for comparative purposes.

**Inventory fair value adjustment:** Purchase accounting requires us to measure acquired inventory at fair value. The fair value of inventory reflects the acquired company's cost of manufacturing plus a portion of the expected profit margin. These non-GAAP adjustments to our cost of revenues exclude the expected profit margin component that is recorded under purchase accounting associated with our acquisitions. We believe the adjustments are useful to investors as an additional means to reflect cost of revenues and gross margin trends of our business.

**Stock-based compensation:** This consists of expenses for employee restricted stock units, performance based awards, bonus share programs, stock options and our employee stock purchase plan, determined in accordance with GAAP. We evaluate our performance both with and without these measures because stock-based compensation is a non-cash expense and can vary significantly over time based on the timing, size, nature and design of the awards granted, and is influenced in part by certain factors that are generally beyond our control, such as the volatility of the market value of our common stock. In addition, for comparability purposes, we believe it is useful to provide a non-GAAP financial measure that excludes stock-based compensation to facilitate the comparison of our results to those of other companies in our industry.

**Amortization of intangible assets:** Amortization of intangible assets consists of amortization of acquisition-related intangible assets such as developed technology, customer relationships and trade names acquired in connection with business combinations. We record charges relating to the amortization of these intangibles within both cost of revenues and operating expenses in our GAAP financial statements. Under purchase accounting, we are required to allocate a portion of the purchase price to intangible assets acquired and amortize this amount over the estimated useful lives of the acquired intangible assets. However, the purchase price allocated to these assets is not necessarily reflective of the cost we would incur to internally develop the intangible asset. Further, amortization charges for our acquired intangible assets are inconsistent in size and are significantly impacted by the timing and valuation of our acquisitions. We eliminate these charges from our non-GAAP operating results to facilitate an evaluation of our current operating performance and provide better comparability to our past operating performance.

**Restructuring, transition and other costs:** Restructuring charges are costs associated with a formal restructuring plan and are primarily related to employee severance and benefit arrangements. Other charges include facilities and other exit and disposal costs, including asset write-offs. Transition costs are associated with formal discrete strategic information technology initiatives and primarily consist of consulting charges associated with our enterprise resource planning and supporting systems and costs to automate business processes. In addition, transition costs include expenses associated with our divestitures. We exclude restructuring, transition and other costs from our non-GAAP results as we believe that these costs are incremental to core activities that arise in the ordinary course of our business and do not reflect our current operating performance, and that excluding these charges facilitates a more meaningful evaluation of our current operating performance and comparisons to our past operating performance.

**Acquisition-related costs:** These represent the transaction and business integration costs related to significant acquisitions that are charged to operating expense in our GAAP financial statements. These costs include incremental expenses incurred to affect these business combinations such as advisory, legal, accounting, valuation, and other professional or consulting fees. We exclude these cost from our non-GAAP results as they have no direct correlation to the operation of our business, and because we believe that the non-GAAP financial measures excluding these costs provide meaningful supplemental information regarding the spending trends of our business. In addition, these costs vary, depending on the size and complexity of the acquisitions, and are not indicative of costs of future acquisitions.

**Litigation settlement:** We may periodically incur charges or benefits related to litigation settlements. We exclude these charges and benefits when associated with a significant settlement because we do not believe they are reflective of ongoing business and operating results.

## SYMANTEC CORPORATION

### Explanation of Non-GAAP Measures

Non-cash interest expense and amortization of debt issuance costs: In accordance with GAAP, we separately account for the value of the conversion feature on our convertible notes as a debt discount that reflects our assumed non-convertible debt borrowing rates. We amortize the discount and debt issuance costs over the term of the related debt. We exclude the difference between the imputed interest expense, which includes the amortization of the conversion feature and of the issuance costs, and the coupon interest payments because we believe that excluding these costs provides meaningful supplemental information regarding the cash cost of our convertible debt and enhance investors' ability to view the Company's results from management's perspective.

Gain on divestitures: We periodically recognize gains on divestitures, including in fiscal 2018 related to our WSS and PKI solutions. We have excluded these gains for purposes of calculating our non-GAAP results. We believe making these adjustments facilitates a better evaluation of our current operating performance and comparisons to past operating results.

Gain (loss) from equity interest: We record gains or losses in equity method investments representing net income or loss attributable to our noncontrolling interest in companies over which we have limited control and visibility. We exclude such gains and losses in full because we lack control over the operations of the investee and the related gains and losses are not indicative of our ongoing core results.

Income tax effects and adjustments: Prior to the third quarter of fiscal 2018, we used a projected long-term non-GAAP tax rate that reflected the elimination of the effects of the non-GAAP adjustments to our operating results described above and significant discrete items, as well as certain unique GAAP reporting requirements under discontinued operations as a result of the sale of Veritas in order to provide better consistency across the interim financial reporting periods. Starting with the third quarter of fiscal 2018, as a result of U.S. tax reform, we use a non-GAAP tax rate that excludes (1) the discrete impacts of changes in tax legislation, (2) most other significant discrete items, (3) certain unique GAAP reporting requirements under discontinued operations and (4) the income tax effects of the non-GAAP adjustment to our operating results described above. We believe making these adjustments facilitates a better evaluation of our current operating performance and comparisons to past operating results. Our tax rate is subject to change for a variety of reasons, such as significant changes in the geographic earnings mix due to acquisition and divestiture activities or fundamental tax law changes in major jurisdictions where we operate.

Discontinued operations: In August 2015, we entered into a definitive agreement to sell the assets of our information management business ("Veritas") to Carlyle. The transaction closed on January 29, 2016. The results of Veritas are presented as discontinued operations in our Consolidated Statements of Operations and thus have been excluded from non-GAAP net income and segment results for all reported periods.

Diluted GAAP and non-GAAP weighted-average shares outstanding: Diluted GAAP and non-GAAP weighted-average shares outstanding are the same, except in periods that there is a GAAP loss from continuing operations. In accordance with GAAP, we do not present dilution for GAAP in periods in which there is a loss from continuing operations. However, if there is non-GAAP net income, we present dilution for non-GAAP weighted-average shares outstanding in an amount equal to the dilution that would have been presented had there been GAAP income from continuing operations for the period.

Implied billings: We define implied billings as total revenue plus the change in adjusted contract liabilities. The change in contract liabilities excludes contract liabilities acquired or divested during the period as well as the change in contract liabilities related to discontinued operations that does not amortize to revenue from continuing operations. We consider implied billings to be a useful metric for management and investors because it facilitates an analysis of changes in contract liabilities balances that are an indicator of the health and visibility of our business. There are several limitations related to the use of implied billings versus revenue calculated in accordance with GAAP. First, implied billings include amounts that have not yet been recognized as revenue. Second, our calculation of implied billings may be different from other companies in our industry, some of which may not use implied billings, may calculate implied billings differently, may have different implied billing frequencies, or may use other financial measures to evaluate their performance, all of which could reduce the usefulness of implied billings as a comparative measure. We compensate for these limitations by providing specific information regarding GAAP revenue and evaluating implied billings together with revenue calculated in accordance with GAAP.