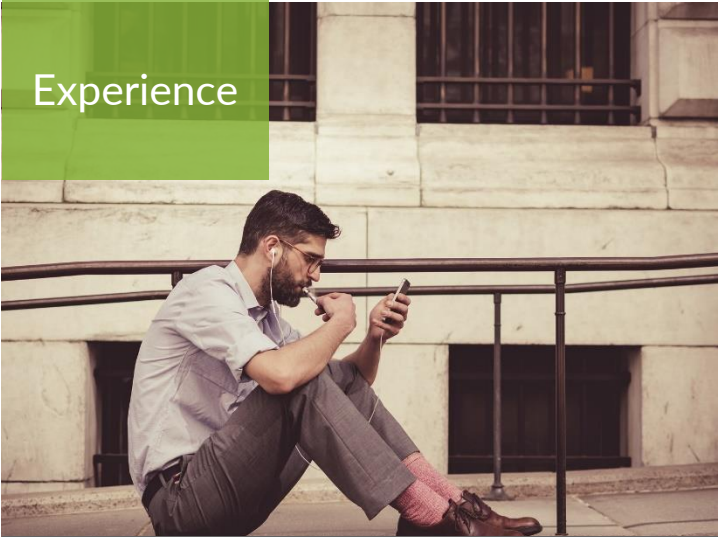


# Juniper's Secure SD-WAN

Chris Spain, VP Product Management

# TRENDS DRIVING THE ENTERPRISE

Experience



Loyalty is harder to achieve

Cloud first



Apps critical to business

Analytics & Insights



Drive security and optimization

It matters to everyone

Alternative consumption models

Reducing costs and risks

# Beyond SD-WAN, the demise of the Intranet

## Over time private WAN diminishes

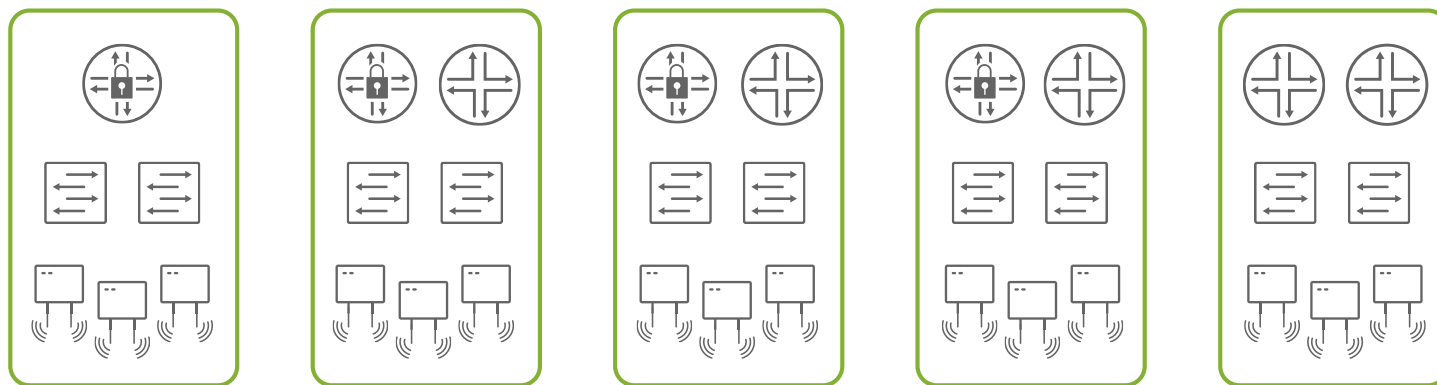
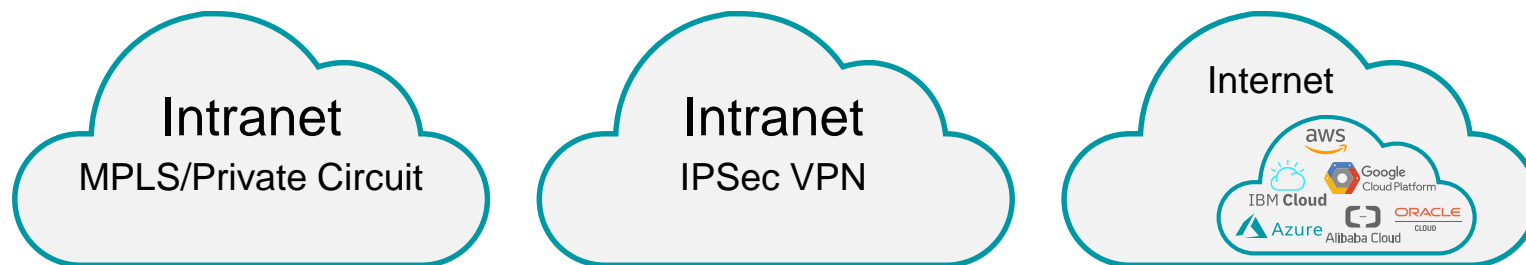
- SaaS first strategies
- Born in the cloud companies
- Retail and sales offices

## Security services move to cloud

- Always up to date
- Bandwidth savings
- Lower latency

## Cloud management a necessity

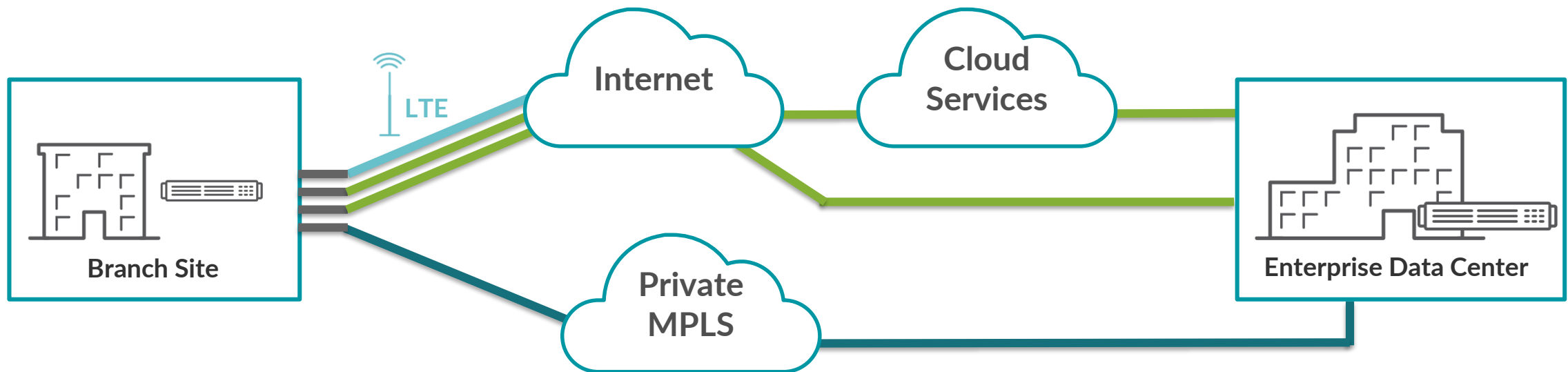
- ZTP
- Controller centric (SDN)
- Simplified operations
- ML/AI



	WAN	Hybrid WAN	SD-WAN 1.0	SD-WAN 2.0	No-Intranet
Intranet (Private - MPLS)	100%	50%	20%		
Intranet (Public - IPSec)		50%	60%	20%	
Internet			20%	80%	100%

# WHAT IS SD-WAN?

## Basic SD-WAN Operation



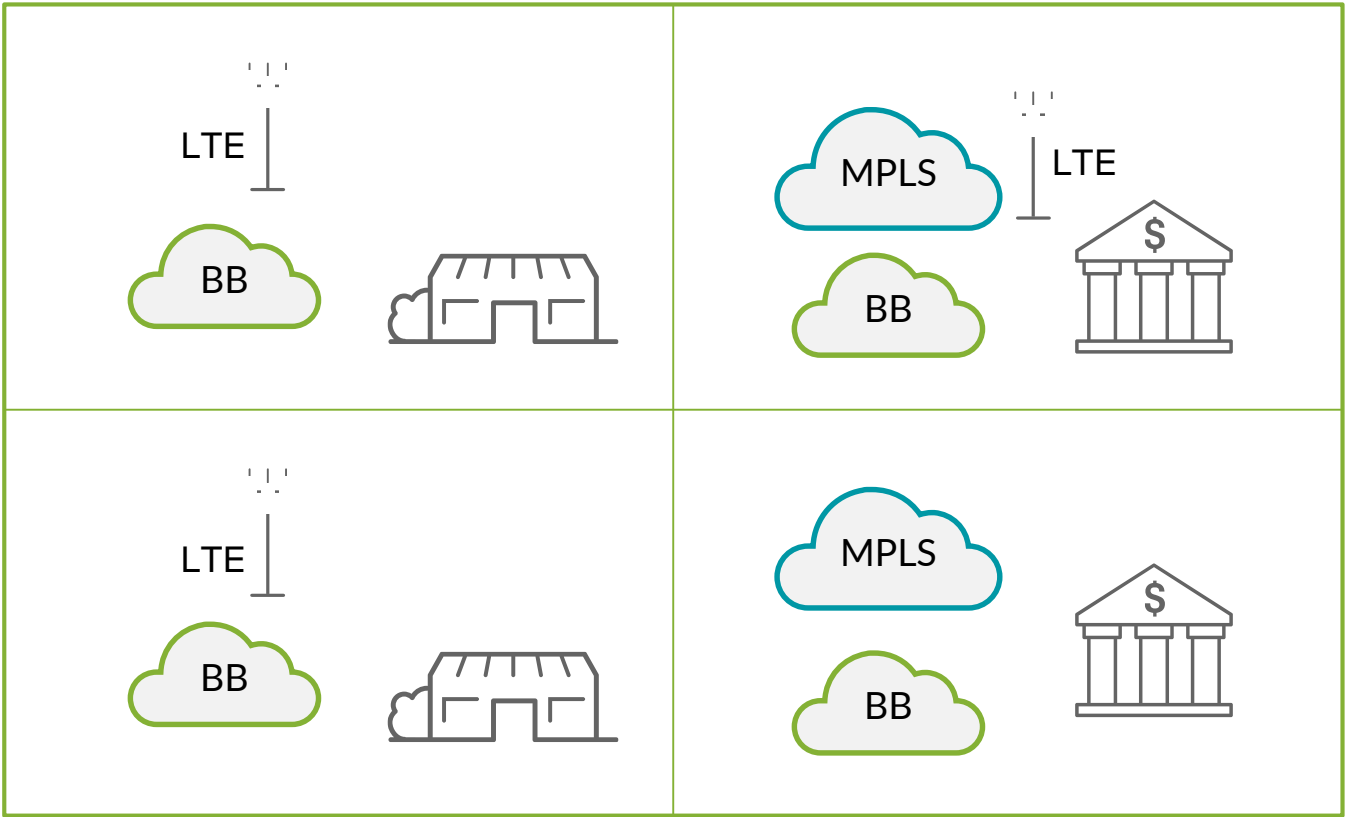
- Hybrid link types: IP VPN (MPLS), broadband Internet, LTE
- Simple, centralized management: ZTP, policies, SLAs
- Dynamic traffic distribution over links, central routing policies
- Tightly integrated security

# SD-WAN Deployment Options

Policy Definition

Dynamic

Prescriptive



Active/Backup

Active/Active

WAN Link Utilization

As broadband becomes cheaper, faster and more robust will the combination of:

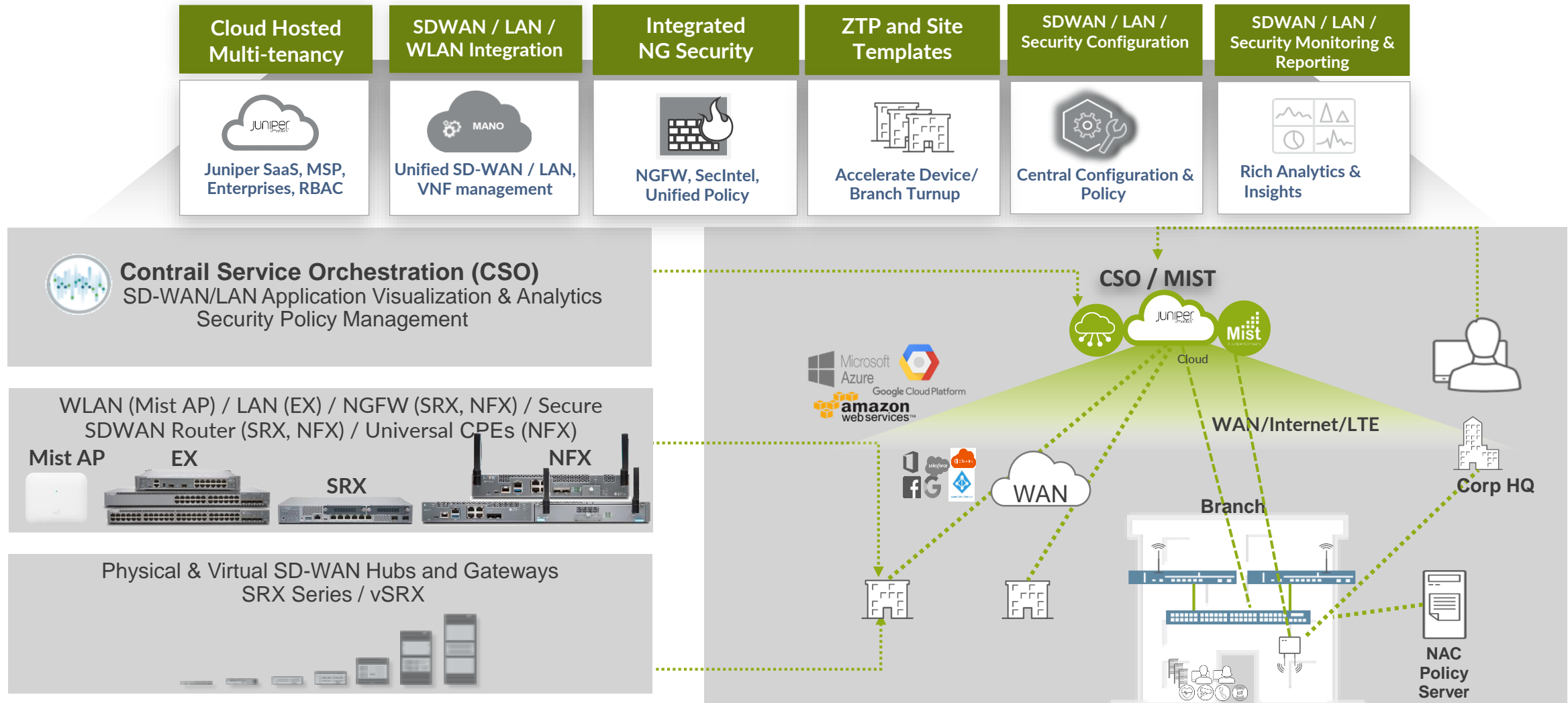
Fast wired Internet combined with 5G dominate for the majority of locations?

Cloud management

ZTP

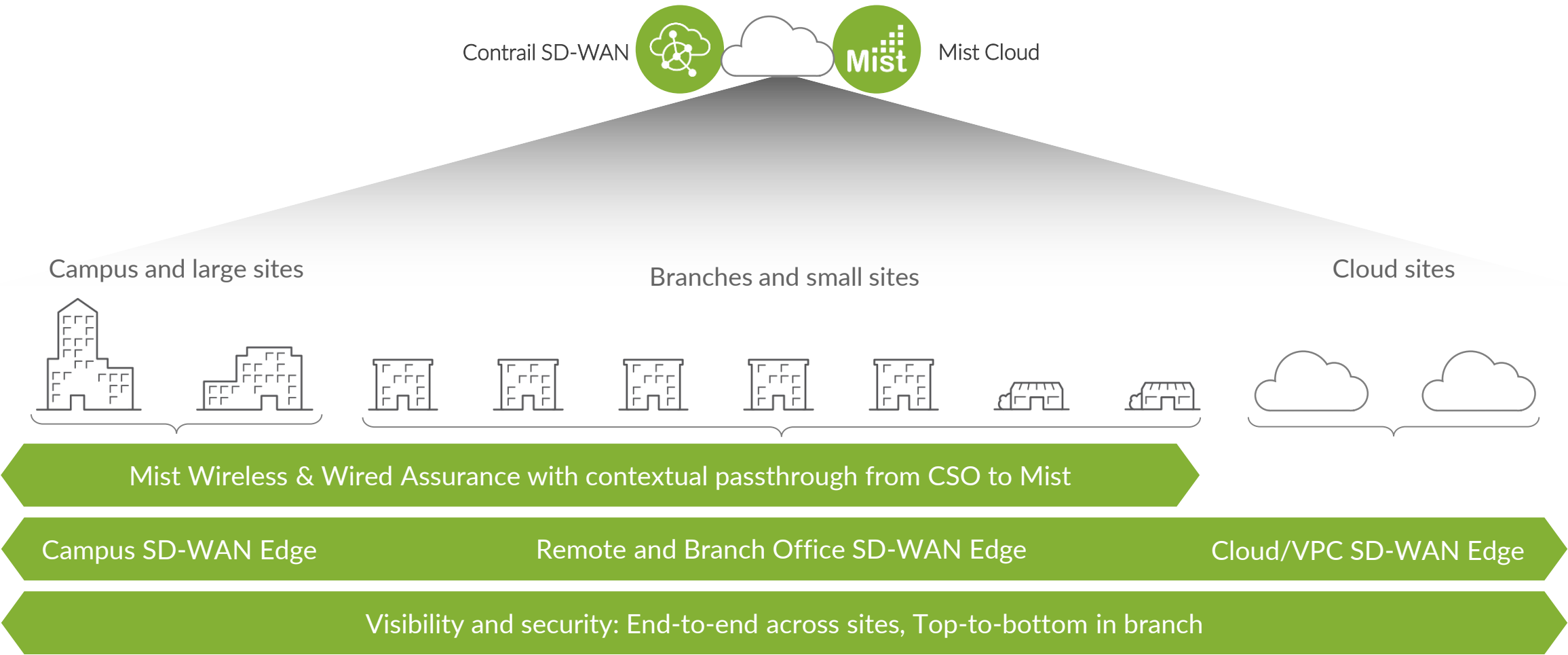
AI for operations become the key attributes

# SECURE SD-WAN OVERVIEW



# JUNIPER SD-WAN

## SOFTWARE DEFINED CAPABILITY EXPANDS BEYOND THE WAN



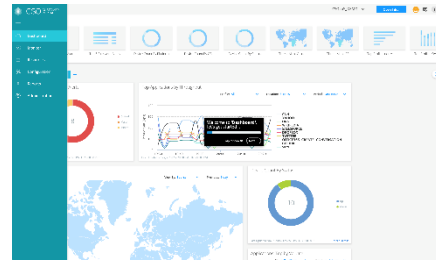
# JUNIPER SD-WAN - BENEFITS

Improvement in  
application performance



Faster cycle to develop  
and deliver applications

Application Performance and Innovation



Intent-driven  
workflows  
for  
applications  
& security

Simple and intuitive web UI

True Multi-Tenancy

Four Levels of RBAC

100% API Driven

Easy to White label

MSP/Large Enterprises Love It

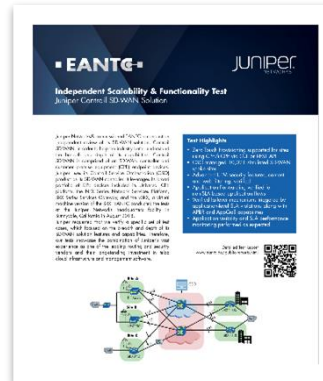


Beyond basic security

NGFW  
ATP

- SecIntel in WAN, LAN & Firewall
- Sandboxing (ML)

Consistently Managed/Reduced Risk



EANTC  
tested and reported  
to 10,000 endpoints

Carrier Class Scale and performance



Cloud-managed



Managed service  
via partners



On-premises

3 Consumption options



# REFERENCE CUSTOMERS & PARTNER PROVIDERS

## MSP & System Integrators



- Vodafone VPN+
- Announced September 2018



- Network infrastructure and services provider



- Global premier system integrator



- Network services provider

## Customers



ALLIED  
PINNACLE

- Major Australian bakery
- 20 sites



- Agile software company
- Major federal projects



- Major European airline
- 250+ fleet



- Digital printing services
- 90k+ employees



- Asian convenience stores
- 900+ stores

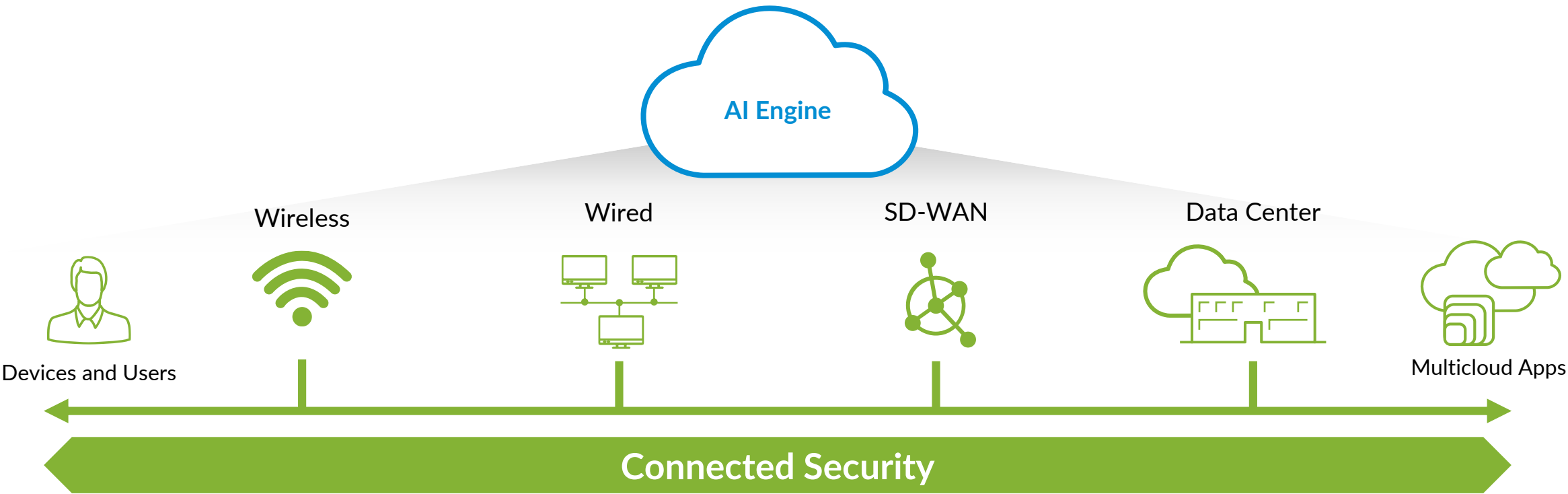


- Middle Eastern Government



- Global financial
- 60k+ employees

# Our AI Driven Enterprise Mission



## Our Mission:

We believe that Juniper-Mist is leading a new era of IT that uses AI to save time and money, deliver unprecedented scale and provide unparalleled user experiences.



# THANK YOU

JUNIPER  
NETWORKS

Engineering  
Simplicity