

# 5G Tech Talk

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Delivering a differentiated customer experience

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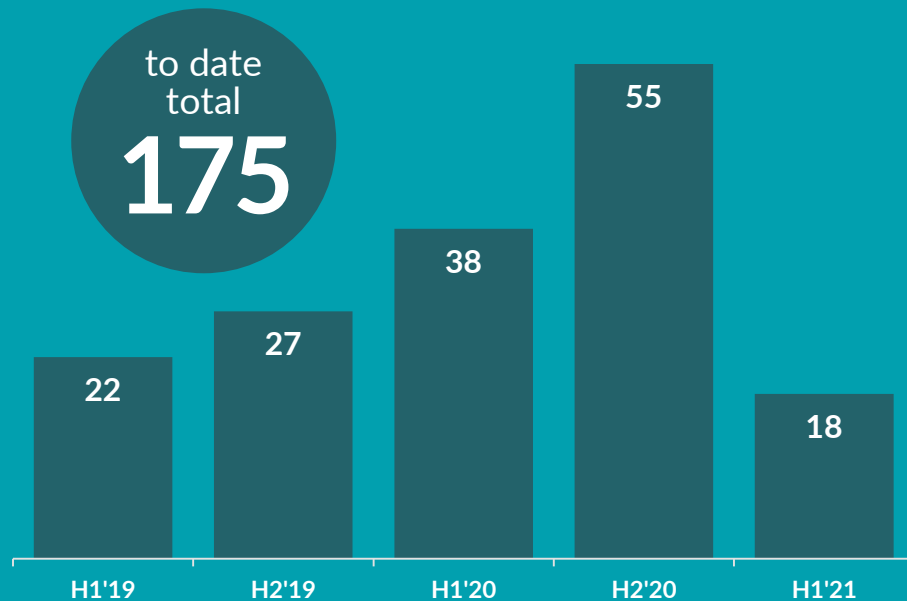
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# 5G is gathering momentum

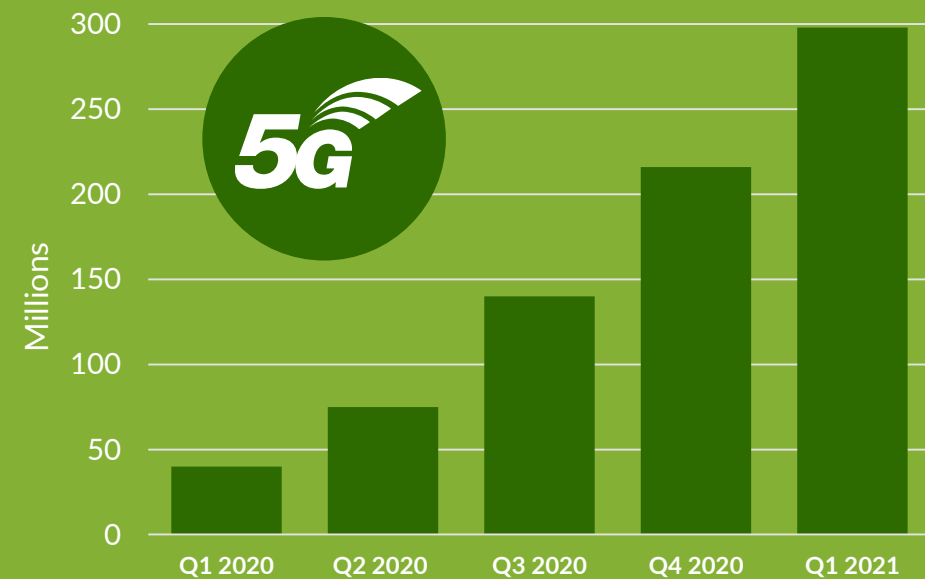
## Commercial 5G launches



Source: S&P Market Intelligence, GSA

## 5G global connections

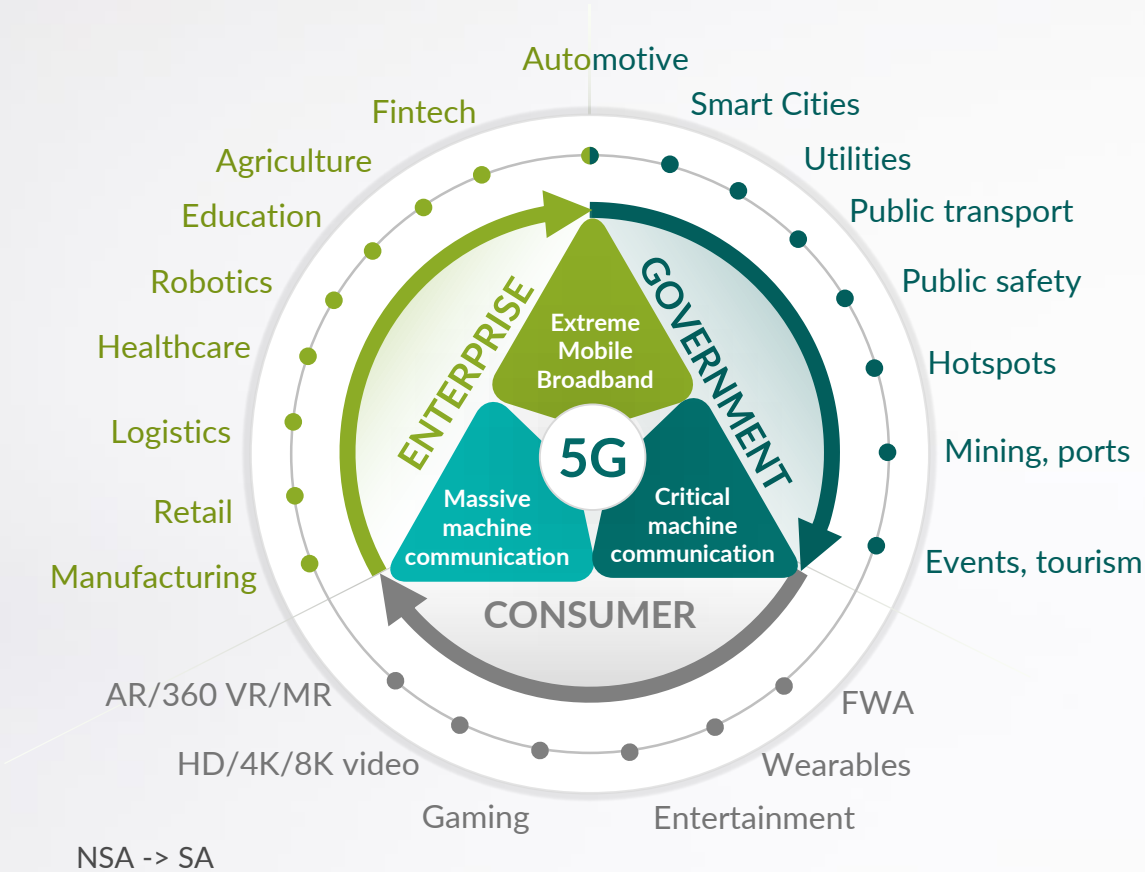
Growth year over year



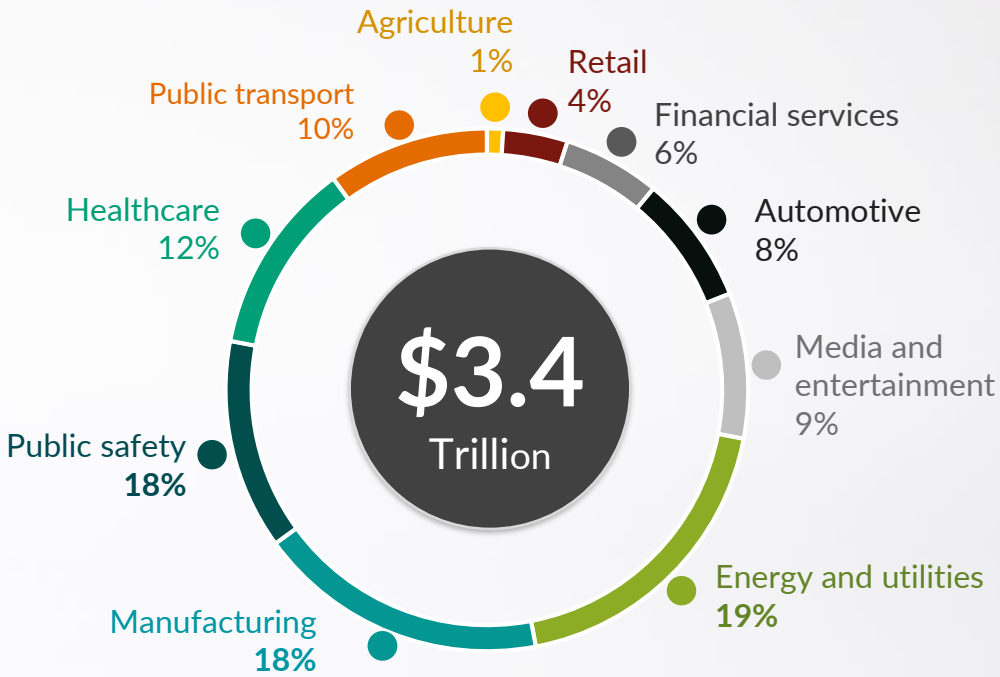
Source: OMDIA



# 5G era opens new opportunities for **Service Providers** across consumers, enterprises and governments



Prepares the network for 'unknown' use-cases



5G enabled revenues by 2026

Source: Ericsson

Killer segment is 'enterprise'

# Experience-First focus areas for 5G

## Cloud Metro



## Private 5G



## ORAN



# New applications shifting service delivery into the Metro

82%

video IP traffic  
by 2022

Video caching getting  
distributed into **Metro**

54%

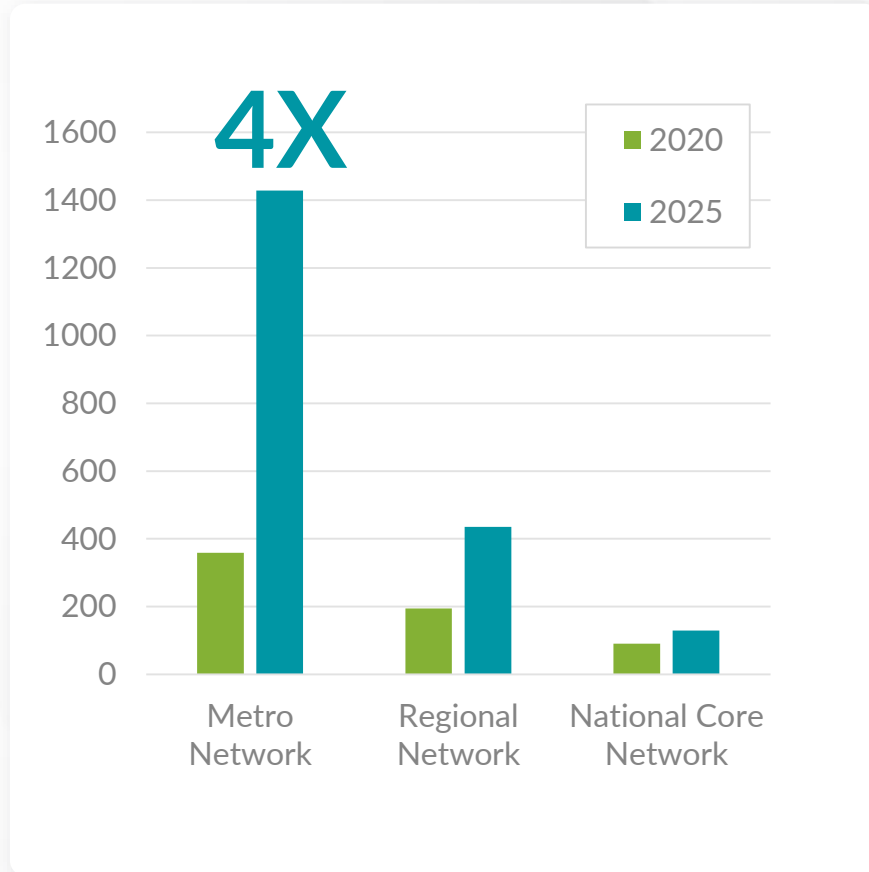
Mobile data  
traffic will be  
5G by 2025

5G user planes and security  
gateways getting distributed  
into **Metro**

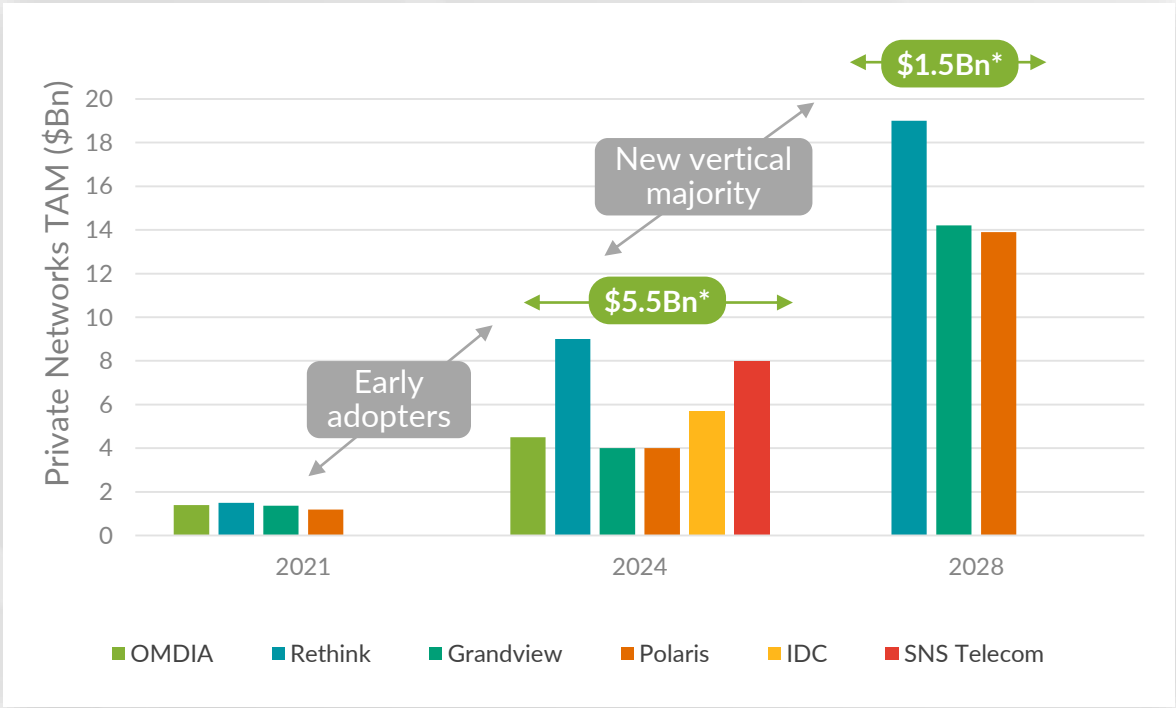
30%

workloads  
reside in edge  
cloud by 2025

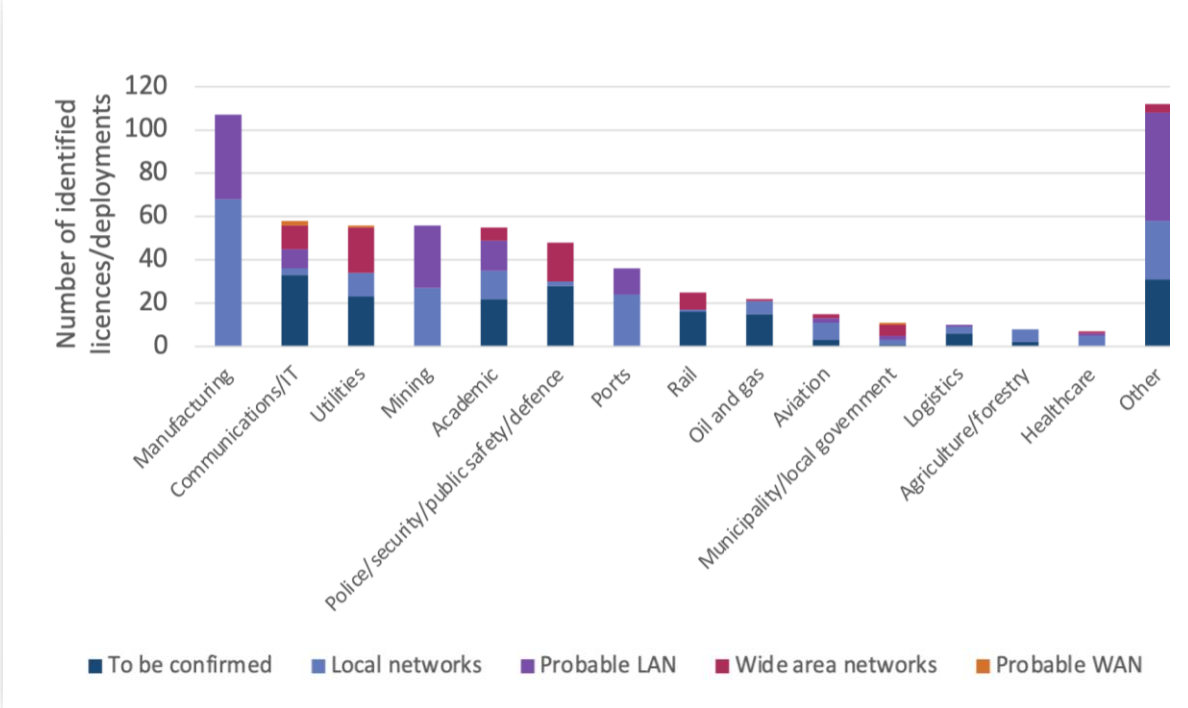
Applications moving to the  
edge pushing into **Metro**



# The enterprise 5G market



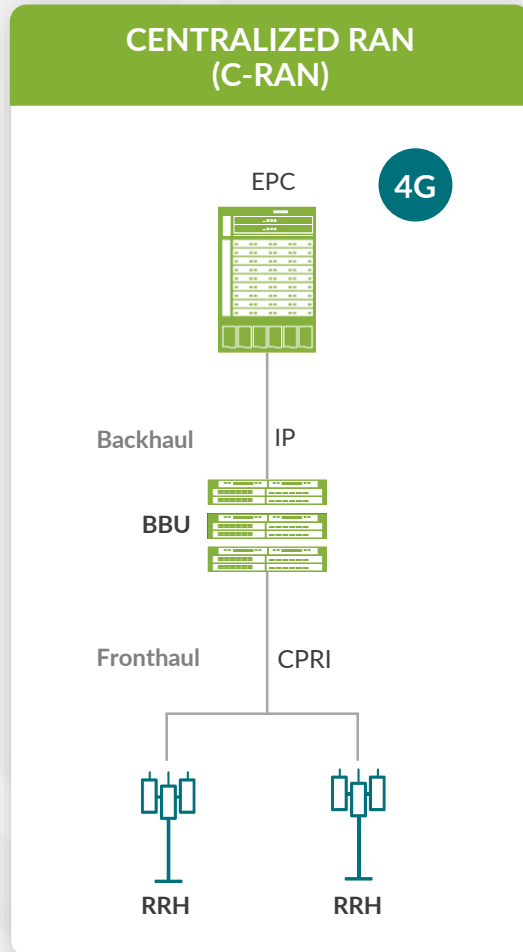
\* Includes E2E Private Network Solution



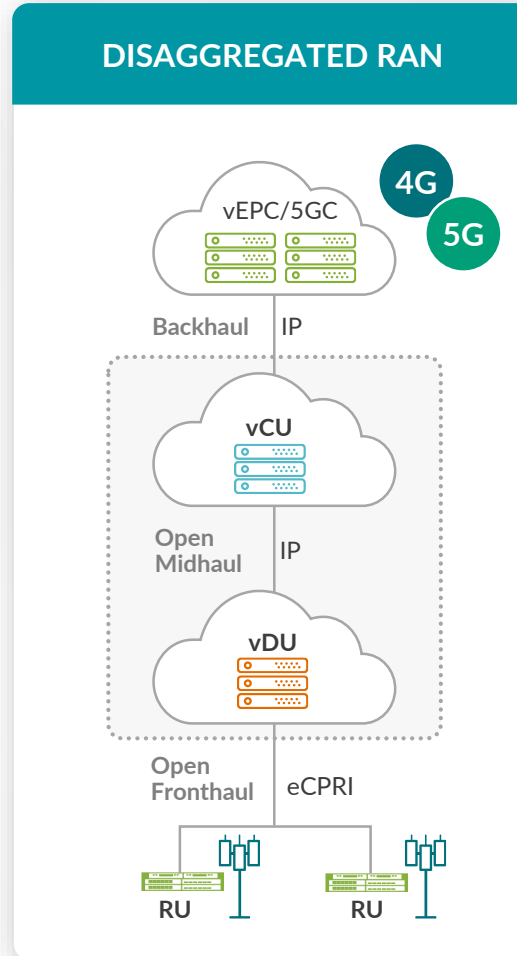
Source: GSA (Based on Sep 2021 database of 600+ companies)



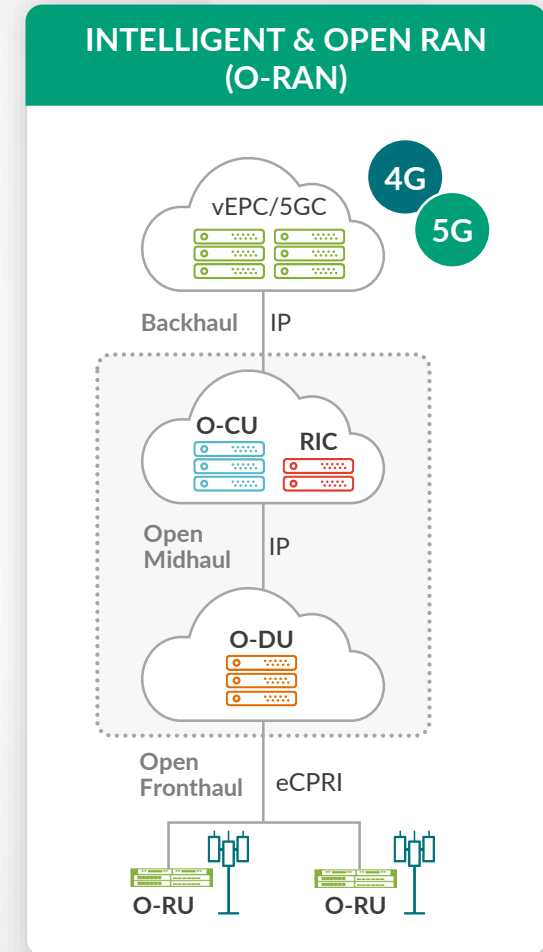
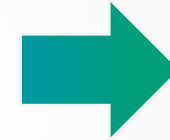
# RAN evolution to disaggregation, openness and intelligence



EPC Evolved Packet Core  
RRH Remote Radio Head  
BBU BaseBand Unit  
CPRI Common Private Radio Interface



vCU Virt. Centralized Unit  
vDU Virt. Distributed Unit  
RU Remote Unit  
eCPRI Ethernet CPRI



RIC RAN Intelligent Controller





# Addressing the key opportunities

# Juniper Cloud Metro built for Experience-First Networking

## Cloud Metro


- ✓ One converged Metro for all use cases
- ✓ Agile service delivery
- ✓ Brownfield & Greenfield



**Converged  
Network**



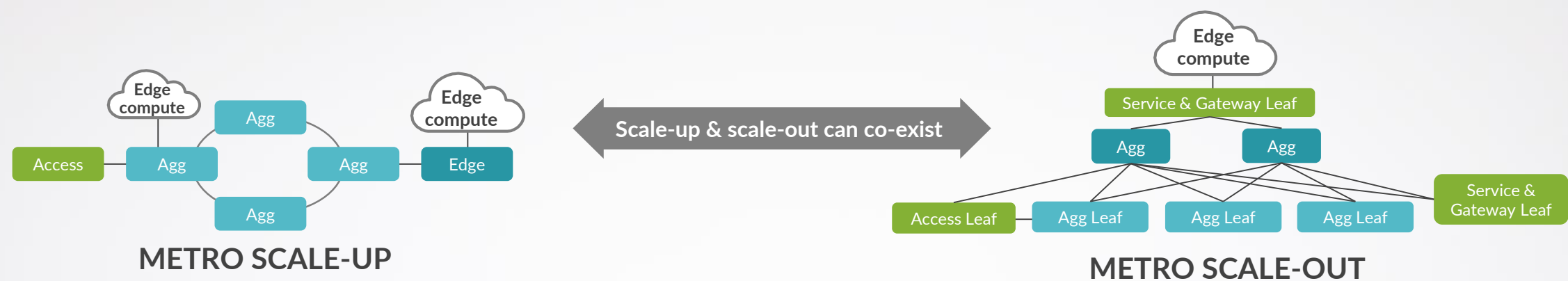
**Distributed  
Services**











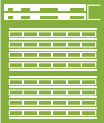



**New Capacity &  
Architectures**

- Cloud native architecture with disaggregation.
- Network Slicing: Granular SLA capabilities; flexible service placement.
- Automation enabled with One Junos, streaming telemetry and Open APIs.
- Experience-First networking with assured experience flywheel.

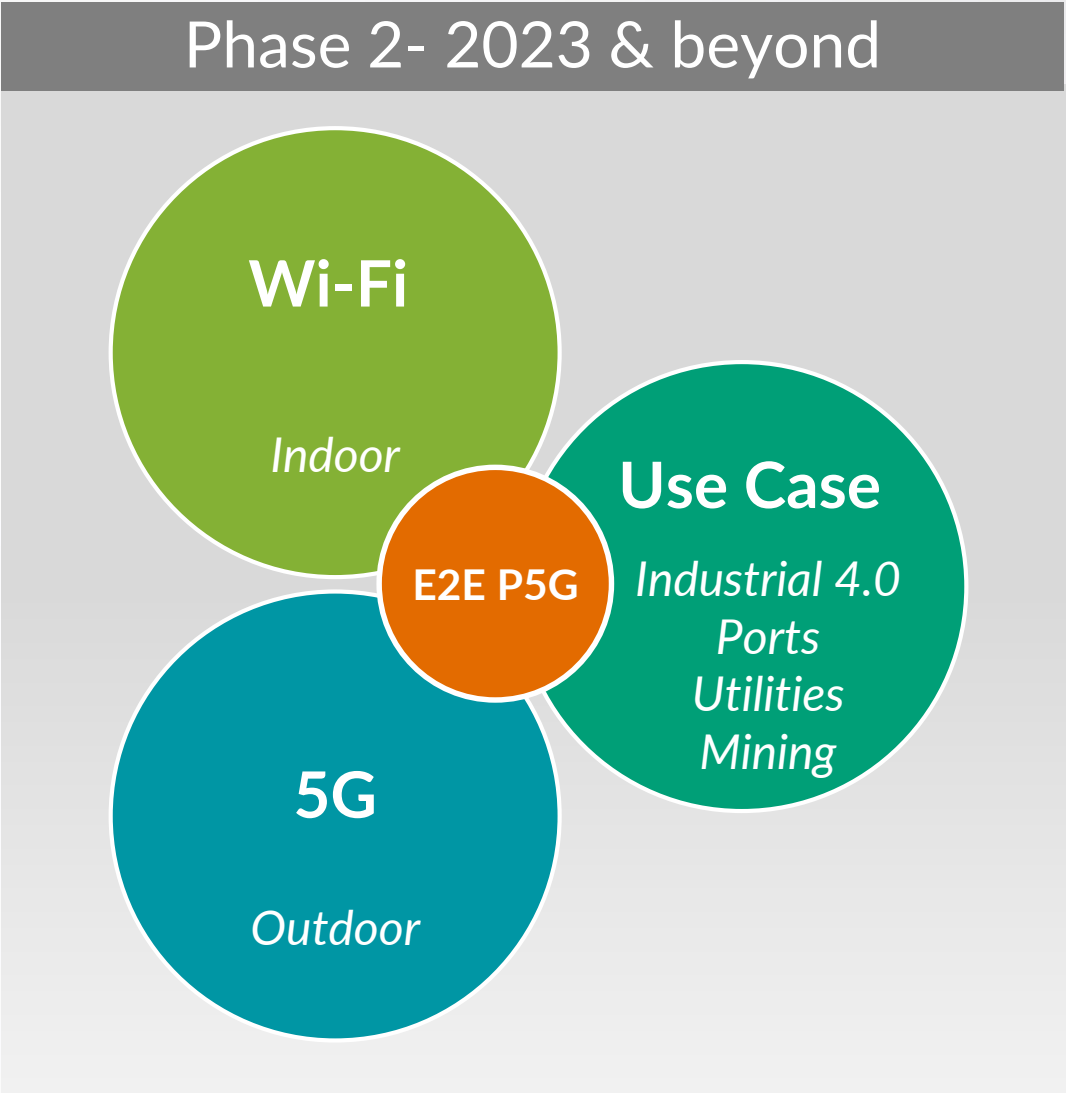
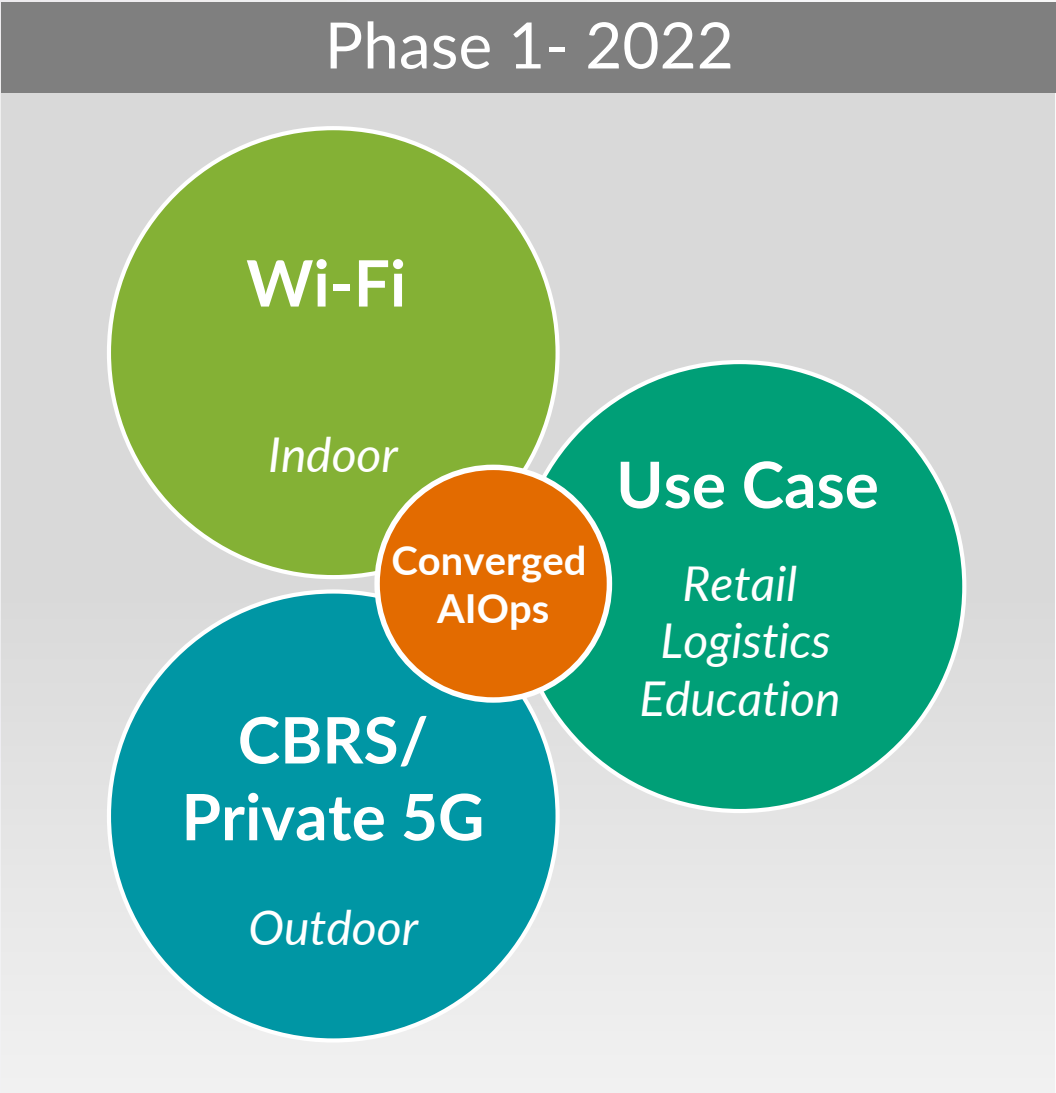
# Comprehensive Cloud Metro portfolio for converged networks



ACCESS	AGGREGATION	SERVICE & GATEWAY LEAFS
<div></div> <div>ACX5448-M</div> <div></div> <div>ACX710 (Hardened)</div> <div></div>	<div>ACX5448</div> <div></div> <div>ACX7100-48L</div> <div></div> <div>ACX5448-D</div> <div></div> <div>ACX7100-32C</div> <div></div>	<div>MX240</div> <div></div> <div>MX480</div> <div></div> <div>MX10003</div> <div></div> <div>MX10008</div> <div></div> <div>MX960</div> <div></div>

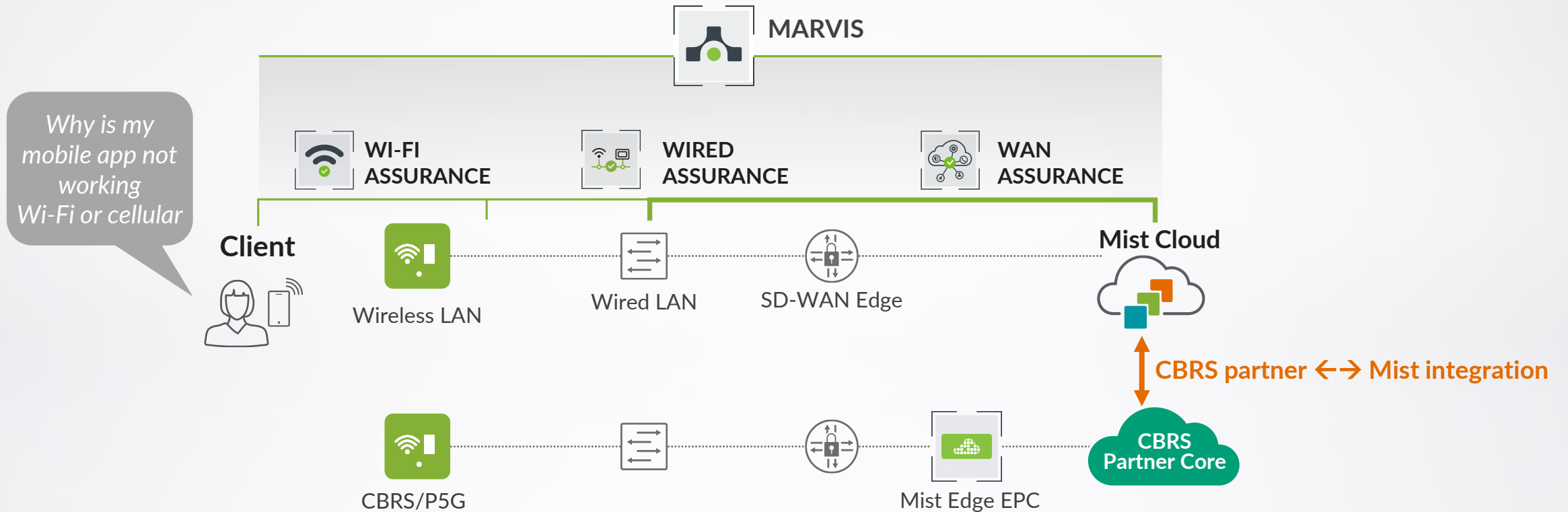
Scalable IP services fabric with One Junos experience

# Juniper private network strategy



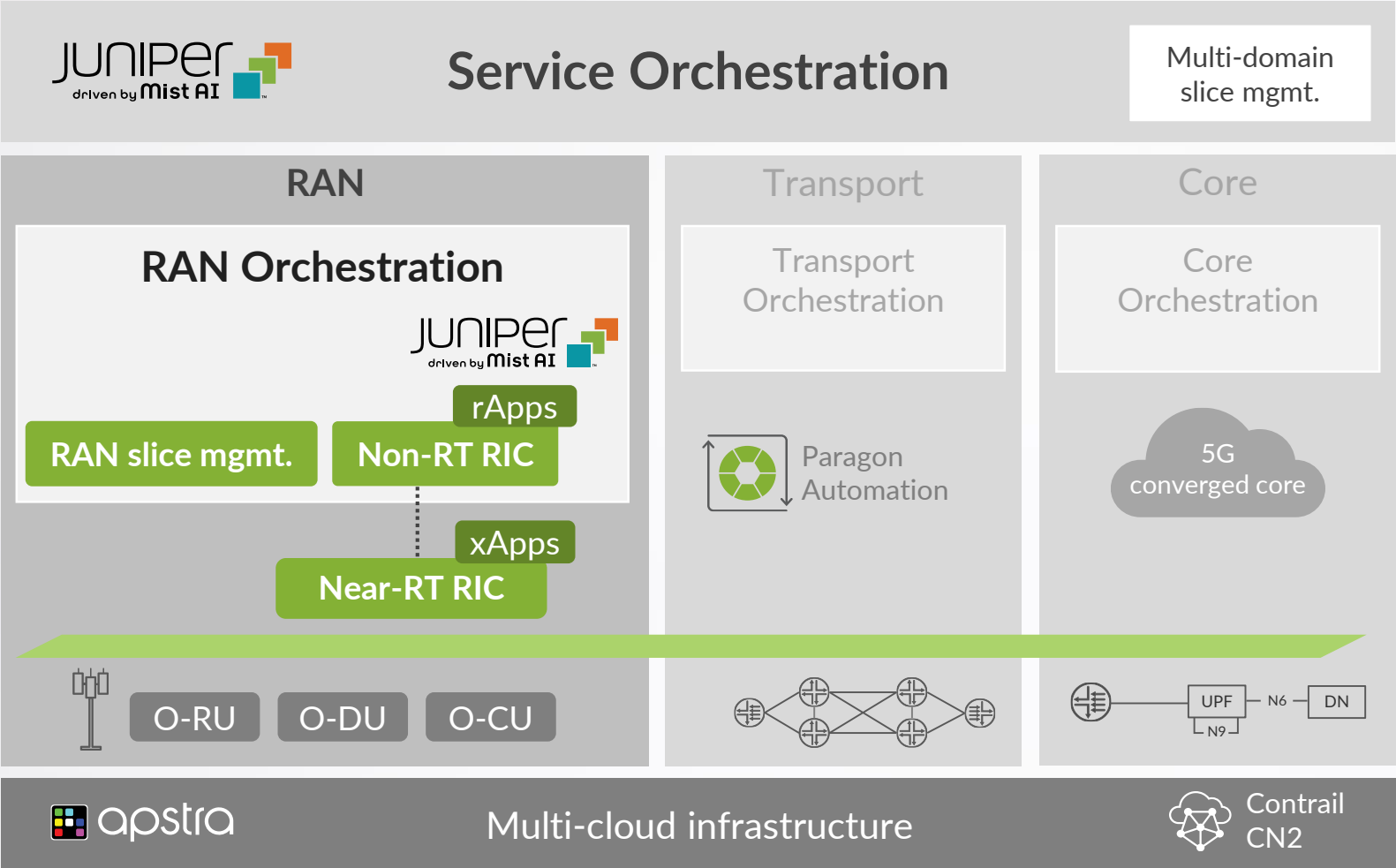
# Wi-Fi + CBRs/P5G Marvis AIOPs value proposition

This is the use case where mobility is needed between a customer's Wi-Fi and CBRs network. For example, remote learning where students have both chrome books with Wi-Fi and cellular or retail associates moving between an indoor Wi-Fi and outdoor private cellular network.



Single pane of operational glass across public cellular and private cellular and Wi-Fi networks

# Juniper enters radio access network with ORAN



Multi-cloud, multi-domain, multi-tenant network slicing and orchestration.

Open and interoperable RIC platform.



# Leading the ORAN narrative in the industry

## Old Approach



## New Approach



## Momentum

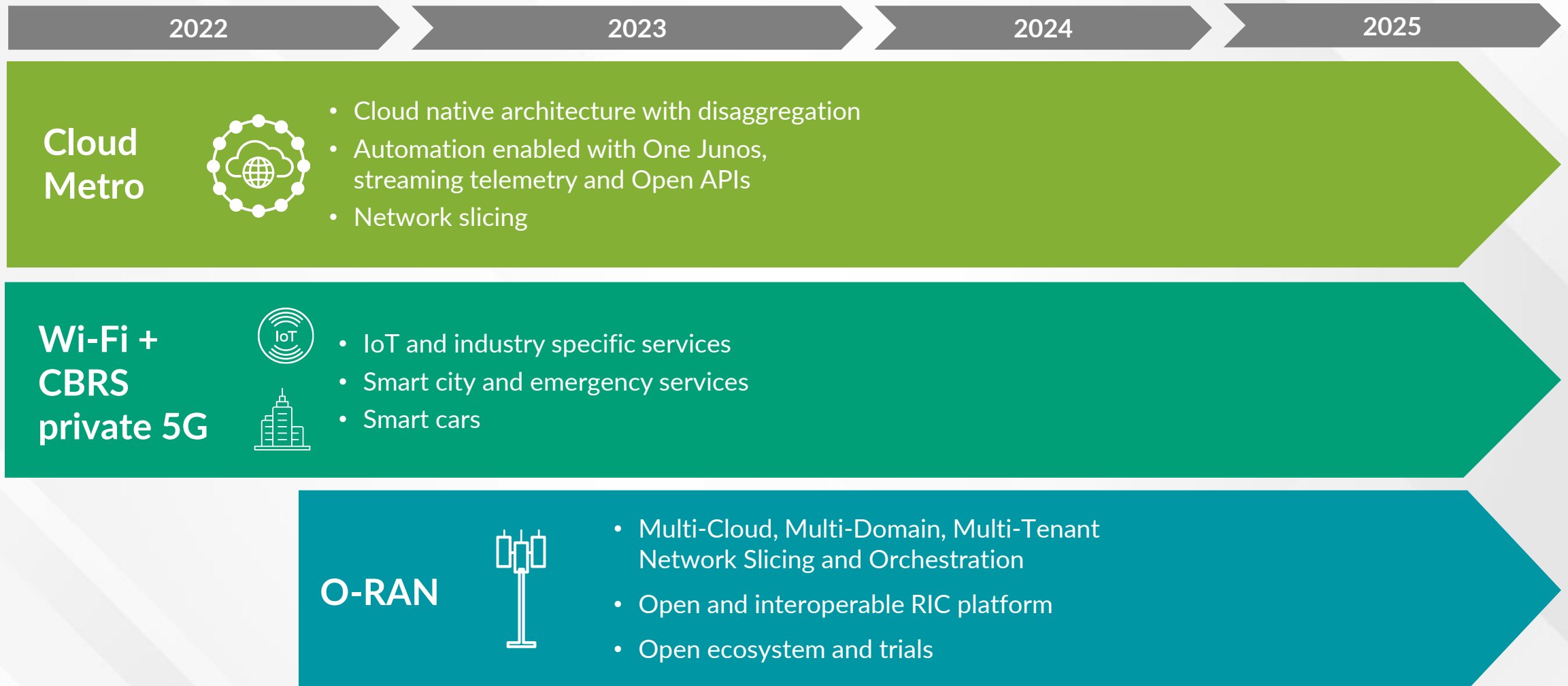


TELECOM INFRA PROJECT





# Timing and phases of 5G transformation





Experience-First  
Networking with  
best-in-class solutions



Open and secure  
networking solutions  
driven by intelligent  
automation



A trusted partner for  
service provider  
transformation

A woman with dark hair tied back, wearing a blue scarf and a dark jacket, is looking down at a smartphone in her hands. She is standing on a city street at night. In the background, there is a blurred car with its headlights on, and other city lights are visible, creating a bokeh effect. The overall scene is dimly lit, with the primary light sources being the car's headlights and the ambient city lights.

# Thank you

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