

# Voya Financial Fact Sheet



## Q1 2019

Voya Financial, Inc. (NYSE: VOYA), helps Americans plan, invest and protect their savings — to get ready to retire better. With a clear mission to make a secure financial future possible — one person, one family, one institution at a time — Voya's vision is to be America's Retirement Company®.



6,000  
employees

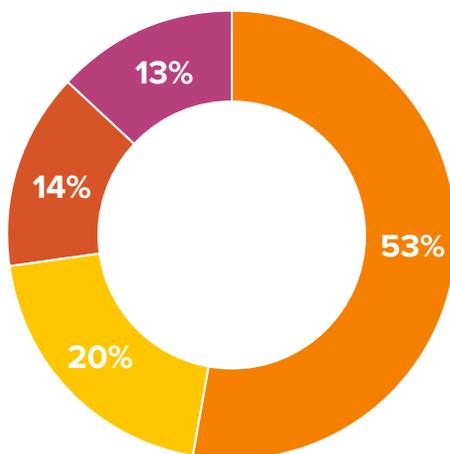


13.8 million  
customers

\$8.5 billion  
2018 revenues

\$547 billion  
total AUM and AUA\*

\$7.3 billion  
market cap\*  
\*as of March 31, 2019



Percentage of adjusted operating earnings before income taxes by segment – twelve months ended March 31, 2019\*\*

- Retirement
- Individual Life (ceased new sales as of 12/31/18)
- Investment Management
- Employee Benefits

\*\*Excludes Corporate. Excludes deferred acquisition costs and value of business acquired and other intangibles unlocking.

## Our Businesses:

**Retirement** is a leading provider of retirement products and services in the U.S. serving more than 49,000 institutional clients and nearly 5.1 million individual retirement plan investors. Voya also has approximately 1,700 financial advisors serving the retail market. Voya's Retirement business is focused on guiding Americans to greater retirement readiness and financial wellness through employer-sponsored savings plans and holistic retirement and income guidance.

**Individual Life**, which ceased new sales as of Dec. 31, 2018, is an in-force block of nearly 800,000 individual life insurance policies. Individual Life continues to provide Voya with free cash flow as well as earnings and capital diversification.

**Investment Management** is a leading, active asset management firm serving both affiliated and external institutions as well as individual investors. Drawing on over 40 years of history in investment management, the firm has the experience and resources to provide clients with investment solutions with an emphasis on equities, fixed income, and multi-asset strategies and solutions.

**Employee Benefits** is a top provider of stop-loss coverage in the U.S. In addition, Voya provides a comprehensive and highly flexible portfolio of life, disability, voluntary insurance products, and health savings and spending accounts to businesses covering 6.2 million individuals through the workplace.

## Our Culture: One Voya

Voya's culture is a differentiator and key to its financial performance. It is built on a foundation of trust, integrity and transparency with 95% of employees saying they have great pride in working for Voya, according to the 2018 "Great Place to Work" survey. Our unique culture is also backed up by numerous awards and recognitions — all key factors that lead to customers choosing Voya.

## Awards and Recognition:



## Voya Cares®



The Voya Cares program is an extension of our mission to help all Americans plan, invest and protect their financial future. Specifically, the program impacts the lives of people with disabilities and special needs, as well as their caregivers, by helping them think differently — and holistically — about their financial future.

At the intersection of our culture and business expertise, Voya Cares is designed to help serve the one in four Americans who are impacted by a disability<sup>1</sup>, which is a vast and largely underserved community. Learn more by visiting [Voya.com/VoyaCares](http://Voya.com/VoyaCares).

Included in the 2018 Disability Equality Index®, designating the company as one of 145 companies named as a "Best Place to Work for Disability Inclusion" and received the 2018 Employer of the Year: Champion Award by Disability:IN

1. "Prevalence of Disabilities and Health Care Access by Disability Status and Type Among Adults — U.S., 2016." CDC: <http://dx.doi.org/10.15585/mmwr.mm6732a3>.



## Our Four Pillars of Corporate Responsibility



### Empowering Our People

- Executive Committee has 50/50 gender representation and more than half of our employees are women\*
- Member of the 30% Club, an organization that seeks greater representation of women on boards and in leadership

\*As of March 31, 2019.



### Serving Our Clients

- Provide retirement plans to more than two dozen *Fortune* 500 companies
- 2018 DALBAR recognition for digital retirement-planning excellence



### Investing in Communities

- \$5.9 million in employee donations in 2018 (including Voya Foundation match)
- 42,000 hours volunteered by Voya employees in 2018



### Protecting the Environment

- Ranked #6 on *Barron's* 2019 "100 Most Sustainable Companies" list
- Included in the Sustainability Yearbook, an annual publication that showcases the environmental, social and governance performance of the world's largest companies