



# Q2 2017 Earnings

April 26, 2017



# Forward-Looking Statements and Non-GAAP Measures

#### Forward-Looking Statements

This presentation contains certain "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to risks, uncertainty and changes in circumstances, which may cause actual results, performance, financial condition or achievements to differ materially from anticipated results, performance, financial condition or achievements. All statements contained herein that are not clearly historical in nature are forward-looking and the words "anticipate," "believe," "expect," "estimate," "plan," and similar expressions are generally intended to identify forward-looking statements. We have no intention and are under no obligation to update or alter (and expressly disclaim any such intention or obligation to do so) our forward-looking statements whether as a result of new information, future events or otherwise, except to the extent required by law. The forward-looking statements in this presentation include statements addressing our future financial condition and operating results. Examples of factors that could cause actual results to differ materially from those described in the forward-looking statements include, among others, business, economic, competitive and regulatory risks, such as conditions affecting demand for products, particularly in the automotive and data and devices industries; competition and pricing pressure; fluctuations in foreign currency exchange rates and commodity prices; natural disasters and political, economic and military instability in countries in which we operate; developments in the credit markets; future goodwill impairment; compliance with current and future environmental and other laws and regulations; and the possible effects on us of changes in tax laws, tax treaties and other legislation. More detailed information about these and other factors is set forth in TE Connectivity Ltd.'s Annual Report on Form 10-K for the fiscal year ended Sept. 30, 2016 as well as in our Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports filed by us with the U.S. Securities and Exchange Commission.

#### Non-GAAP Measures

Where we have used non-GAAP financial measures, reconciliations to the most comparable GAAP measure are provided, along with a disclosure on the usefulness of the non-GAAP measure, in this presentation.



# **Q2 Highlights**

### **Record Q2 performance and raising FY17 Guidance**

- 8% organic growth year-over-year
  - Sales of \$3.2B, with organic growth across all segments and regions, with Asia up 16%
  - Organic growth of 10% in Transportation, with content growth driving market outperformance
  - Industrial markets improving with 3% organic growth driven by factory automation
  - Communications grew 9% organically with growth across all businesses

#### Record Q2 profitability

- Adjusted Operating Margin of 16.6% and Adjusted EPS of \$1.19, up 32% Y/Y
- 170bps Adjusted Operating Margin expansion Y/Y driven by Industrial and Communications

#### Raising FY17 guidance, with order momentum in all regions

- Increasing year over year organic growth from 4% to 6% and adjusted EPS to \$4.62 at the mid-point
- Second half year on year organic growth driven by all businesses
- Q2 orders up 20% organically year over year and up 15% organically excluding SubCom
- Free Cash Flow of \$387M with \$234M returned to shareholders



# **Segment Orders Summary**

(\$ in millions)

Reported	FY16	FY17	FY17	Q2 Growth		
	Q2	Q1	Q2	Reported	Organic	
Transportation	1,551	1,775	1,811	17%	18%	
Industrial	762	832	927	22%	8%	
Communications Ex SubCom*	422	417	446	6%	17%	
Total TE Ex SubCom*	2,735	3,024	3,184	16%	15%	
Book to Bill Ex SubCom*	0.99	1.06	1.06			

- Transportation Y/Y growth driven by strength in all regions
- Industrial Y/Y growth driven primarily by factory automation and interventional medical
- Communications Y/Y growth driven by strength in Asia in both Data and Devices and Appliances

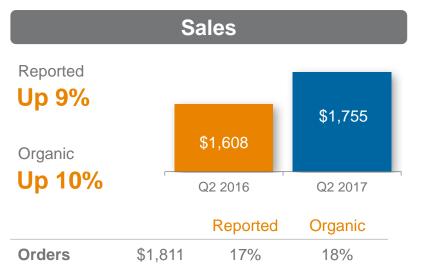
Q2 Book to Bill of 1.06 with momentum in all segments



<sup>\*</sup>SubCom is a project based business and excluded from the summary to provide a comparable view of orders in each period.

# **Transportation** Solutions

\$ in Millions



### **Adjusted Operating Margin**

Segment operating margins remain strong and support continued investments

19.0%

19.0%

Q2 2016

Q2 2017

24.3%

#### **Business Performance**

Y/Y Growth Rates		Reported	Organic
Automotive	\$1,309	8%	9%
Commercial Transportation	248	19%	21%
Sensors	198	7%	3%
Transportation Solutions	\$1,755	9%	10%

- Automotive sales significantly above market driven by content growth and growth in Asia and EMEA
- Commercial Transportation organic growth driven by Asia due to our strong position in the heavy truck market and electronic content from regulation changes
- Sensors organic growth driven by Transportation and improving Industrial markets

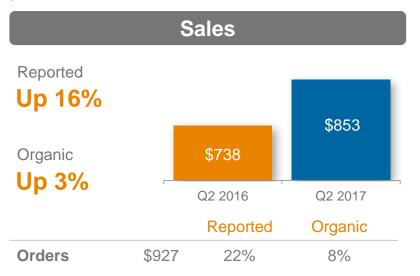


Adjusted EBITDA Margin

23.9%

## **Industrial** Solutions

\$ in Millions



## **Adjusted Operating Margin**

130bps expansion
Y/Y; No dilutive
impact from Oil
and Gas

12.7%

Q2 2016

Q2 2017

15.3%

Adjusted EBITDA Margin



#### **Business Performance**

Y/Y Growth Rates		Reported	Organic
Industrial Equipment	\$418	36%	4%
Aerospace, Defense and Marine	268	(2)%	-%
Energy	167	6%	7%
Industrial Solutions	\$853	16%	3%

- Industrial Equipment organic growth driven by factory automation
  - Industrial Equipment reported growth of 36% from Creganna and Intercontec acquisitions and strong performance
- Organic growth in Defense offset by Aerospace program timing
- Energy growth driven by strength in EMEA and Asia

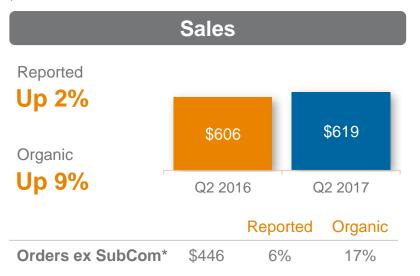


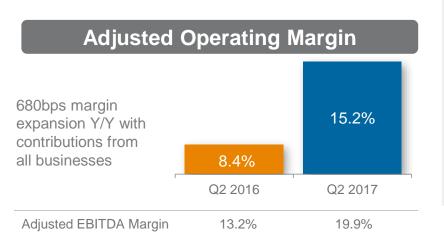
16.9%

## **Communications** Solutions



\$ in Millions





#### **Business Performance**

Y/Y Growth Rates		Reported	Organic
Data & Devices*	\$233	(10)%	5%
Appliances	165	12%	14%
SubCom	221	11%	11%
Communications Solutions	\$619	2%	9%

- Data & Devices growth driven primarily by high speed programs with cloud infrastructure customers
  - Data & Devices portfolio transformation and footprint optimization favorably impact operating margins
- Double digit Appliances growth driven by strength in Asia
- SubCom remains robust with multiple programs in force and a solid pipeline of opportunities



Organic Sales Growth, Adjusted Operating Margin and Adjusted EBITDA Margin are non-GAAP measures; see Appendix for description and reconciliation.

\*Prior year included the Circuit Protection business that was divested in Q2 FY16.

# **Q2 Financial Summary**

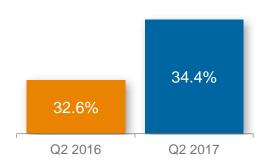
(\$ in Millions, except per share amounts)	Q2 FY16 Q2 FY			
Net Sales	\$	2,952	\$	3,227
Operating Income	\$	535	\$	473
Operating Margin		18.1%		14.7%
Acquisition Related Charges		4		3
Restructuring & Other Charges, net		(99)		59
<b>Adjusted Operating Income</b>	\$	440	\$	535
Adjusted Operating Margin		14.9%		16.6%
Earnings Per Share*	\$	1.06	\$	1.13
Acquisition Related Charges		0.01		0.01
Restructuring & Other Charges, net		(0.17)		0.12
Tax Items		0.01		(0.06)
Adjusted EPS	\$	0.90	\$	1.19



## **Q2 Operating Metrics**

\$ in Millions

### **Adjusted Gross Margin Percentage**



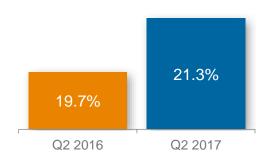
### **Adjusted Operating Margin**



#### **Free Cash Flow**



### **Adjusted EBITDA Margin**





## Q3 Outlook

**Guidance\*** 

**Highlights** 

Transportation Solutions

Up Low Single Digits
Up Mid Single Digits Organic

Industrial Solutions

Up Low Single Digits
Up Low Single Digits Organic

Communications Solutions

Up High Single Digits
Up High Single Digits Organic

- Transportation Solutions mid single digit organic growth expected on 1% global auto production;
   Heavy truck performance remains strong
- Industrial Solutions organic growth expected across all three business units
- Communications Solutions growth expected across all businesses; Expect strong growth in SubCom based on program timing

**TE Connectivity** 

Sales \$3.2B to \$3.3B Adjusted EPS \$1.14 to \$1.18

- Sales up 4% Y/Y and up 5% organically at midpoint
- Adjusted EPS up 7% at the midpoint
  - FX headwind unfavorably impacting sales by ~\$70M Y/Y and Adjusted EPS by \$0.04 Y/Y
  - Tax rate headwind unfavorably impacting Adjusted EPS by \$0.03 Y/Y

5% organic sales growth Y/Y driven by all segments



<sup>\*</sup> Assumes foreign exchange rates and commodity prices that are consistent with current levels

## FY17 Outlook\* vs 52 week prior year

#### Guidance

#### **Highlights**

Transportation Solutions

Up Mid Single Digits
Up High Single Digits Organic

 Transportation organic growth increases from prior view driven by 1H China strength; Expect 2-3% global auto production growth; Continue to expect strong growth in Commercial Transportation and growth in Sensors

Industrial Solutions

Up High Single Digits
Up Low Single Digits Organic

 Industrial organic growth consistent with prior view reflecting continued improvement in Industrial markets

Communications Solutions

Up Low Single Digits
Up Mid Single Digits Organic

 Communications organic growth up versus prior view due to strength in both Appliances and Data and Devices; SubCom now expected to grow high single digits

**TE Connectivity** 

Sales of \$12.6B to \$12.8B Adjusted EPS of \$4.58 - \$4.66

- Sales up 6% Y/Y; Expect organic growth of 6% Y/Y, up from 4% in Prior Guidance
- Adjusted EPS up 17% Y/Y at midpoint
  - FX headwind impacting sales by ~\$200M Y/Y and Adjusted EPS by \$0.10 Y/Y
  - Y/Y tax rate benefits 1H but negatively impacts 2H

Raising Guidance: 6% organic growth and Adjusted EPS up 17% Y/Y



<sup>\*</sup> Assumes foreign exchange rates and commodity prices that are consistent with current levels; Growth comparisons to prior year exclude the impact of an additional week in the fourth quarter of fiscal 2016 (\$238M Revenue and \$0.13 Adjusted EPS)

# **Additional Information**



# Y/Y Q2 2017

	Sales (in millions)	Adjusted EPS
Q2 2016 Results	\$2,952	\$0.90
Operational Performance	242	0.23
Acquisitions / Divestitures, net	78	0.03
Tax Impact	-	0.06
FX Impact	(45)	(0.03)
Q2 2017 Results	\$3,227	\$1.19



# Y/Y Q3 2017

	Sales (in millions)	Adjusted EPS
Q3 2016 Results	\$3,121	\$1.08
Operational Performance	162	0.14
Acquisitions / Divestitures, net	29	0.01
Tax Impact	-	(0.03)
FX Impact	(72)	(0.04)
Q3 2017 Guidance	\$3,240	\$1.16

Guidance Range: Sales of \$3.2B - \$3.3B Adjusted EPS of \$1.14 - \$1.18



# Y/Y FY 2017

	•	IH.		2H	FY17			
	Sales (in millions)	Adjusted EPS	Sales Adjusted (in millions) EPS		Sales (in millions)	Adjusted EPS		
2016 – 52 Weeks	\$5,785	\$1.74	\$6,215	\$2.21	\$12,000	\$3.95		
Operational Performance	429	0.36	282	0.19	711	0.55		
Acquisitions / Divestitures, net*	146	0.05	50	0.03	196	0.08		
Share Repurchase		0.12		0.02		0.14		
Tax Rate Impact		0.10		(0.10)		0.00		
FX Impact	(70)	(0.03)	(137)	(0.07)	(207)	(0.10)		
2017 Guidance	\$6,290	\$2.34	\$6,410	\$2.28	\$12,700	\$4.62		

<sup>\*</sup> The impact of Acquisitions and Divestitures is shown until one year after the event. Upon the annual anniversary, the impact is considered to be operational.

Guidance Range Sales of \$12.6B - \$12.8B Adjusted EPS of \$4.58 - \$4.66



# **Q2 Balance Sheet & Cash Flow Summary**

### **Free Cash Flow and Working Capital**

(\$ in Millions)	Q2 2016	Q2 2017
Cash from Continuing Operations	\$156	\$521
Capital expenditures, net	(131)	(155)
Cash paid pursuant to collateral requirements related to cross currency swaps	43	21
Pre-separation and BNS related tax payments, net	141	-
Free Cash Flow	\$209	\$387
A/R - \$ Days Sales Outstanding*	\$2,095 65	\$2,244 63
Inventory (Excl. CIP) - \$ Days on Hand*	\$1,562 72	\$1,527 65
Accounts Payable - \$ Days Outstanding*	\$1,116 51	\$1,226 52

### **Liquidity, Cash & Debt**

(\$ in Millions)	Q2 2016	Q2 2017
Beginning Cash Balance	\$2,223	\$665
Free Cash Flow	209	387
Dividends	(118)	(131)
Share repurchases	(1,274)	(105)
Divestiture, net of cash retained	261	-
Pre-separation and BNS related tax payments, net	(141)	-
Other	(10)	(43)
Ending Cash Balance	\$1,150	\$773
Total Debt	\$3,884	\$3,952



# **Appendix**



### **Non-GAAP Measures (cont.)**

We present non-GAAP performance and liquidity measures as we believe it is appropriate for investors to consider adjusted financial measures in addition to results in accordance with accounting principles generally accepted in the U.S. ("GAAP"). These non-GAAP financial measures provide supplemental information and should not be considered replacements for results in accordance with GAAP. Management uses non-GAAP financial measures internally for planning and forecasting purposes and in its decision making processes related to the operations of our company. We believe these measures provide meaningful information to us and investors because they enhance the understanding of our operating performance, ability to generate cash, and the trends of our business. Additionally, we believe that investors benefit from having access to the same financial measures that management uses in evaluating our operations. The primary limitation of these measures is that they exclude the financial impact of items that would otherwise either increase or decrease our reported results. This limitation is best addressed by using these non-GAAP financial measures in combination with the most directly comparable GAAP financial measures in order to better understand the amounts, character, and impact of any increase or decrease in reported amounts. These non-GAAP financial measures may not be comparable to similarly-titled measures reported by other companies.

The following provides additional information regarding our non-GAAP financial measures:

- Organic Net Sales Growth represents net sales growth (the most comparable GAAP financial measure) excluding the impact of foreign currency exchange rates, and acquisitions and divestitures that occurred in the preceding twelve months, if any. Organic Net Sales Growth is a useful measure of our performance because it excludes items that are not completely under management's control, such as the impact of changes in foreign currency exchange rates, and items that do not reflect the underlying growth of the company, such as acquisition and divestiture activity. This measure is a significant component in our incentive compensation plans.
- Adjusted Gross Margin and Adjusted Gross Margin Percentage represent gross margin and gross margin percentage, respectively, (the most comparable GAAP financial measures) before special items including acquisition related charges, if any.
- Adjusted Operating Income and Adjusted Operating Margin represent operating income and operating margin, respectively, (the most comparable GAAP financial
  measures) before special items including restructuring and other charges, acquisition related charges, and other income or charges, if any. We utilize these measures to
  assess segment level operating performance and to provide insight to management in evaluating segment operating plan execution and market conditions. Adjusted
  Operating Income is a significant component in our incentive compensation plans.
- Adjusted Other Income, Net represents net other income (the most comparable GAAP financial measure) before special items including tax sharing income related to adjustments to prior period tax returns and other items, if any.
- Adjusted Income Tax Expense and Adjusted Effective Tax Rate represent income tax expense and effective tax rate, respectively, (the most comparable GAAP financial
  measures) after adjusting for the tax effect of special items including restructuring and other charges, acquisition related charges, other income or charges, and certain
  significant tax items, if any.
- Adjusted Income from Continuing Operations represents income from continuing operations (the most comparable GAAP financial measure) before special items including
  restructuring and other charges, acquisition related charges, tax sharing income related to adjustments to prior period tax returns and other tax items, other income or
  charges, and certain significant tax items, if any, and, if applicable, the related tax effects.
- Adjusted Earnings Per Share represents diluted earnings per share from continuing operations (the most comparable GAAP financial measure) before special items
  including restructuring and other charges, acquisition related charges, tax sharing income related to adjustments to prior period tax returns and other tax items, other income
  or charges, and certain significant tax items, if any, and, if applicable, the related tax effects. This measure is a significant component in our incentive compensation plans.



### Non-GAAP Measures (cont.)

- Adjusted EBITDA and Adjusted EBITDA Margin represent net income and net income as a percentage of net sales, respectively, (the most comparable GAAP financial
  measures) before interest expense, interest income, income taxes, depreciation, and amortization, as adjusted for net other income, income from discontinued operations,
  and special items including restructuring and other charges, acquisition related charges, and other income or charges, if any.
- Net Sales Excluding the Impact of the Additional Week, Net Sales Growth Excluding the Impact of the Additional Week, Organic Net Sales Growth Excluding the Impact of the Additional Week, Adjusted Operating Income Excluding the Impact of the Additional Week, Adjusted Operating Margin Excluding the Impact of the Additional Week, and Adjusted Earnings Per Share Excluding the Impact of the Additional Week represent certain GAAP and non-GAAP financial measures excluding the impact of the additional week in the fourth quarter of the fiscal year for fiscal years which are 53 weeks in length. The impact of the additional week is estimated using an average weekly sales figure for the last month of the fiscal year.
- Free Cash Flow (FCF) is a useful measure of our ability to generate cash. The difference between net cash provided by continuing operating activities (the most comparable GAAP financial measure) and Free Cash Flow consists mainly of significant cash outflows and inflows that we believe are useful to identify. We believe Free Cash Flow provides useful information to investors as it provides insight into the primary cash flow metric used by management to monitor and evaluate cash flows generated from our operations.

Free Cash Flow is defined as net cash provided by continuing operating activities excluding voluntary pension contributions and the cash impact of special items, if any, minus net capital expenditures. Voluntary pension contributions are excluded from the GAAP financial measure because this activity is driven by economic financing decisions rather than operating activity. Certain special items, including net payments related to pre-separation tax matters and cash paid (collected) pursuant to collateral requirements related to cross currency swaps, are also excluded by management in evaluating Free Cash Flow. Net capital expenditures consist of capital expenditures less proceeds from the sale of property, plant, and equipment. These items are subtracted because they represent long-term commitments.

In the calculation of Free Cash Flow, we subtract certain cash items that are ultimately within management's and the Board of Directors' discretion to direct and may imply that there is less or more cash available for our programs than the most comparable GAAP financial measure indicates. It should not be inferred that the entire Free Cash Flow amount is available for future discretionary expenditures, as our definition of Free Cash Flow does not consider certain non-discretionary expenditures, such as debt payments. In addition, we may have other discretionary expenditures, such as discretionary dividends, share repurchases, and business acquisitions, that are not considered in the calculation of Free Cash Flow.



## **Segment Summary**

	For the Quarters Ended						For the S	Ended		
		March 25, 2016			March 3 2017	,	March 25, 2016			March 31, 2017
			_	(\$ in millions)						
	Net Sales			Net Sales			Net Sales		Net Sales	
<b>Transportation Solutions</b>	\$	1,608		\$	1,755		\$	3,115	\$	3,430
Industrial Solutions		738			853			1,447		1,648
Communications Solutions		606			619			1,223		1,212
Total	\$	2,952		\$	3,227		\$	5,785	\$	6,290

	Operating Income		g Operating Operating		Operating Operating		Operating	Operating		Operating		
			Margin	Income		Margin l		Income Margin		Income		Margin
Transportation Solutions	\$	289	18.0%	\$	300	17.1%	\$	550	17.7%	\$	643	18.7%
Industrial Solutions		63	8.5		86	10.1		129	8.9		153	9.3
Communications Solutions		183	30.2		87	14.1		254	20.8		163	13.4
Total	\$	535	18.1%	\$	473	14.7%	\$	933	16.1%	\$	959	15.2%

	Ор	justed erating ome <sup>(1)</sup>	Adjusted Operating Margin (1)	Adjusted Operating Income (1)		Adjusted Operating Margin (1)	Adjusted Operating Income (1)		Adjusted Operating Margin <sup>(1)</sup>	Adjusted Operating Income <sup>(1)</sup>		Adjusted Operating Margin <sup>(1)</sup>
Transportation Solutions	\$	305	19.0%	\$	333	19.0%	\$	585	18.8%	\$	701	20.4%
Industrial Solutions		84	11.4		108	12.7		162	11.2		198	12.0
Communications Solutions		51	8.4		94	15.2		137	11.2		172	14.2
Total	\$	440	14.9%	\$	535	16.6%	\$	884	15.3%	\$	1,071	17.0%

<sup>(1)</sup> Adjusted operating income and adjusted operating margin are non-GAAP measures. See description of non-GAAP measures contained in this Appendix.



### Reconciliation of Net Sales Growth - Q2 17 vs. Q2 16

Change in Net Sales for the Quarter Ended March 31, 2017 versus Net Sales for the Quarter Ended March 25, 2016

		Net Organic Net									
		1100		(	) rganic N	et			Acquis	itions	
	Sale	s Grov	wth	Sa	les Growt	th (1)	Transla	tion (2)	(Divestiture)		
					(\$ in m	illions)					
Transportation Solutions (3):											
Automotive	\$	94	7.7%	\$	112	9.3%	\$	(18)	\$	-	
Commercial transportation		40	19.2		44	21.0		(4)		-	
Sensors		13	7.0		6	3.5		(3)		10	
Total		147	9.1		162	10.1		(25)		10	
Industrial Solutions (3):										_	
Industrial equipment		110	35.7		14	4.4		(8)		104	
Aerospace, defense, oil, and gas		(5)	(1.8)		(1)	(0.3)		(5)		1	
Energy		10	6.4		11	7.0		(1)		_	
Total		115	15.6		24	3.3		(14)		105	
<b>Communications Solutions</b> (3):											
Data and devices		(26)	(10.0)		14	4.9		(6)		(34)	
Subsea communications		21	10.5		21	10.5		-		-	
Appliances		18	12.2		21	14.1		(3)		-	
Total		13	2.1		56	9.2		(9)		(34)	
Total	\$	275	9.3%	\$	242	8.2%	\$	(48)	\$	81	

<sup>(1)</sup> Organic net sales growth is a non-GAAP measure. See description of non-GAAP measures contained in this Appendix.

<sup>(3)</sup> Industry end market information is presented consistently with our internal management reporting and may be periodically revised as management deems necessary.



<sup>(2)</sup> Represents the change in net sales resulting from changes in foreign currency exchange rates.

### Reconciliation of Net Sales Growth by Region – Q2 17 vs. Q2 16

Change in Net Sales for the Quarter Ended March 31, 2017 versus Net Sales for the Quarter Ended March 25, 2016

	 Net Sales Growth			Organic I Sales Grow		Trans	lation (2)	Acquisitions (Divestiture)		
				(\$ in m	illions)		_	'		
Americas	\$ 78	7.9%	\$	31	3.1%	\$	4	\$	43	
EMEA	80	7.9		58	5.7		(36)		58	
Asia-Pacific	117	12.4		153	16.2		(16)		(20)	
Total	\$ 275	9.3%	\$	242	8.2%	\$	(48)	\$	81	

<sup>(1)</sup> Organic net sales growth is a non-GAAP measure. See description of non-GAAP measures contained in this Appendix.



<sup>(2)</sup> Represents the change in net sales resulting from changes in foreign currency exchange rates.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended March 31, 2017

					Adju	stments			
			-	iisition lated		ucturing Other	Tax	٨	lin ata d
	U.S	. GAAP		rges <sup>(1)</sup>		ges, Net (1)	ems <sup>(2)</sup>		justed GAAP) <sup>(3)</sup>
						cept per sh	 		
Operating Income:									
Transportation Solutions	\$	300	\$	-	\$	33	\$ -	\$	333
Industrial Solutions		86		3		19	-		108
Communications Solutions	-	87				7	 		94
Total	\$	473	\$	3	\$	59	\$ -	\$	535
Operating Margin		14.7%							16.6%
Other Expense, Net	\$	(2)	\$		\$		\$ 	\$	(2)
Income Tax Expense	\$	(39)	\$		\$	(17)	\$ (22)	\$	(78)
Effective Tax Rate		8.8%							15.4%
Income from Continuing Operations	\$	406	\$	3	\$	42	\$ (22)	\$	429
Diluted Earnings per Share from Continuing Operations	\$	1.13	\$	0.01	\$	0.12	\$ (0.06)	\$	1.19

<sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> Income tax benefits associated with the tax impacts of certain intercompany transactions.

 $<sup>^{\</sup>left( 3\right) }$  See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended December 30, 2016

					Adju	stments				
			Acqu	uisition	Restr	ucturing				
			Re	elated	and	Other		Tax	Ad	ljusted
	U.S	. GAAP	Cha	arges (1)	Charg	ges, Net (1)	Ite	ems (2)	(Non-	GAAP) (3)
				(\$ in mill	lions, ex	cept per sh	are dat	(a)		
Operating Income:										
Transportation Solutions	\$	343	\$	1	\$	24	\$	-	\$	368
Industrial Solutions		67		2		21		-		90
Communications Solutions		76		-		2				78
Total	\$	486	\$	3	\$	47	\$		\$	536
Operating Margin		15.9%								17.5%
Income Tax Expense	\$	(54)	\$	(1)	\$	(13)	\$	(30)	\$	(98)
Effective Tax Rate		11.7%								19.2%
Income from Continuing Operations	\$	406	\$	2	\$	34	\$	(30)	\$	412
Diluted Earnings per Share from Continuing Operations	\$	1.13	\$	0.01	\$	0.09	\$	(0.08)	\$	1.15

<sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> Income tax benefits associated with the tax impacts of certain intercompany restructurings and the corresponding reduction in the valuation allowance for U.S. tax loss carry forwards.

<sup>(3)</sup> See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended March 25, 2016

					Adju	stments				
					Restr	ucturing				
			Acqu	iisition	and	Other				
				lated		arges	,	Tax	Ad	justed
	U.S.	GAAP	Cha	rges (1)	(Credit	ts), Net (1)(2)	It	ems	(Non-	GAAP) (3)
				(\$ in mi	llions, ex	cept per sha	re data)			
Operating Income:										
Transportation Solutions	\$	289	\$	1	\$	15	\$	-	\$	305
Industrial Solutions		63		3		18		-		84
Communications Solutions		183		-		(132)		-		51
Total	\$	535	\$	4	\$	(99)	\$	-	\$	440
Operating Margin		18.1%								14.9%
Other Income, Net	\$	12	\$		\$	_	\$		\$	12
Income Tax Expense	\$	(130)	\$	(1)	\$	35	\$	3	\$	(93)
Effective Tax Rate		25.0%								21.9%
Income from Continuing Operations	\$	389	\$	3	\$	(64)	\$	3	\$	331
Diluted Earnings per Share from Continuing Operations	\$	1.06	\$	0.01	\$	(0.17)	\$	0.01	\$	0.90

<sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> Includes the gain on the divestiture of our Circuit Protection Devices business.

 $<sup>^{(3)}</sup>$  See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Six Months Ended March 31, 2017

					Adju	stments				
			Acqu	isition	Restr	ucturing				
				lated		Other		Tax		ljusted
	U.S.	. GAAP	Cha	rges (1)	Charg	ges, Net (1)	Ite	ems (2)	(Non-	GAAP) (3)
				(\$ in mill	ions, ex	cept per sh	are dat	a)		
Operating Income:										
Transportation Solutions	\$	643	\$	1	\$	57	\$	-	\$	701
Industrial Solutions		153		5		40		-		198
Communications Solutions		163				9				172
Total	\$	959	\$	6	\$	106	\$		\$	1,071
Operating Margin		15.2%								17.0%
Other Expense, Net	\$	(2)	\$		\$		\$		\$	(2)
Income Tax Expense	\$	(93)	\$	(1)	\$	(30)	\$	(52)	\$	(176)
Effective Tax Rate		10.3%								17.3%
Income from Continuing Operations	\$	812	\$	5	\$	76	\$	(52)	\$	841
Diluted Farnings per Share from Continuing Operations	\$	2.26	\$	0.01	\$	0.21	\$	(0.14)	\$	2.34

<sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> Income tax benefits associated with the tax impacts of certain intercompany transactions and the corresponding reduction in the valuation allowance for U.S. tax loss carry forwards.

<sup>(3)</sup> See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Six Months Ended March 25, 2016

					Adju	stments				
					Restr	ucturing				
			Acqu	iisition	and	Other				
			Re	lated	Ch	arges		Tax	Ad	justed
	U.S.	GAAP	Cha	rges (1)	(Credit	ts), Net (1)(2)	Ite	ems (3)	(Non-	GAAP) (4)
				(\$ in mi	llions, ex	cept per sha	re data	)		
Operating Income:										
Transportation Solutions	\$	550	\$	4	\$	31	\$	-	\$	585
Industrial Solutions		129		6		27		_		162
Communications Solutions		254				(117)				137
Total	\$	933	\$	10	\$	(59)	\$	_	\$	884
Operating Margin		16.1%								15.3%
Other Income, Net	\$	20	\$	_	\$	_	\$	_	\$	20
Income Tax Expense	\$	(188)	\$	(3)	\$	23	\$	(25)	\$	(193)
Effective Tax Rate		20.9%								22.7%
Income from Continuing Operations	\$	713	\$	7	\$	(36)	\$	(25)	\$	659
Diluted Farnings per Share from Continuing Operations	\$	1.88	\$	0.02	\$	(0.09)	\$	(0.07)	\$	1.74

<sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> Includes the gain on the divestiture of our Circuit Protection Devices business.

<sup>(3)</sup> Includes income tax benefits related to deferred tax assets recognized in connection with the sale of the Circuit Protection Devices business.

 $<sup>^{\</sup>left(4\right)}$  See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended June 24, 2016

					Adju	istments				
			Acqu	uisition	Restr	ructuring				
				elated		lOther		Tax		justed
	U.S	S. GAAP	Cha	rges (1)(2)	Char	ges, Net (2)	I	tems (3)	(Non-	GAAP) (4)
				(\$ in mi	llions, ex	xcept per sha	re data	1)		
Operating Income:										
Transportation Solutions	\$	297	\$	2	\$	21	\$	-	\$	320
Industrial Solutions		95		16		1		-		112
Communications Solutions		60		-		9				69
Total	\$	452	\$	18	\$	31	\$		\$	501
Operating Margin		14.5%								16.1%
Other Expense, Net	\$	(651)	\$		\$		\$	650	\$	(1)
Income Tax (Expense) Benefit	\$	1,019	\$	(3)	\$	(10)	\$	(1,086)	\$	(80)
Effective Tax Rate		446.9%								17.0%
Income from Continuing Operations	\$	791	\$	15	\$	21	\$	(436)	\$	391
Diluted Earnings per Share from Continuing Operations	\$	2.19	\$	0.04	\$	0.06	\$	(1.21)	\$	1.08

<sup>(1)</sup> Includes \$11 million of acquisition and integration costs and \$7 million of non-cash amortization associated with fair value adjustments related to acquired inventories and customer order backlog recorded in cost of sales.



<sup>(2)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

<sup>(3)</sup> Includes \$1,135 million of income tax benefits associated with the settlement of tax matters for the years 1997 through 2000 which resolved all aspects of the disputed debt matter with the IRS through the year 2007, as well as the related impact of \$604 million to other expense pursuant to the tax sharing agreement with Tyco International and Covidien. Also includes income tax charges related to a \$91 million increase in the valuation allowance for certain U.S. deferred tax assets; and an \$83 million net income tax benefit related to tax settlements in certain other tax jurisdictions, as well as the related impact of \$46 million to other expense pursuant to the tax sharing agreement with Tyco International and Covidien.

<sup>(4)</sup> See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended September 30, 2016

				Adju	stments		_	
			A	-:-:4:		ucturing		
			-	uisition		Other		
				elated		arges		justed
	U.S	. GAAP	Cha	rges (1)	(Credi	its), Net (1)	(Non-	GAAP) (2)
			(\$ in mi	llions, exc	ept per s	share data)		
Operating Income:								
Transportation Solutions	\$	344	\$	3	\$	(6)	\$	341
Industrial Solutions		119		1		3		123
Communications Solutions		54		_		33		87
Total	\$	517	\$	4	\$	30	\$	551
Operating Margin		15.5%						16.5%
Other Expense, Net	\$	(1)	\$		\$		\$	(1)
Income Tax Expense	\$	(52)	\$	(1)	\$	(15)	\$	(68)
Effective Tax Rate		10.6%						13.0%
<b>Income from Continuing Operations</b>	\$	437	\$	3	\$	15	\$	455
Diluted Farnings per Share from Continuing Operations	\$	1.22	\$	0.01	\$	0.04	\$	1.27

<sup>&</sup>lt;sup>(1)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.



<sup>(2)</sup> See description of non-GAAP measures contained in this Appendix.

## Impact of Additional Week for Q4 2016

Change in Net Sales for the Quarter Ended September 30, 2016 versus Net Sales for the Quarter Ended September 25, 2015 Change in Organic Net Sales for the Quarter Ended September 30, 2016 versus Organic Net Sales for the Ouarter Ended September 25, 2015 (2)

	For the Quarter Ended September 30, 2016 Adjustment				т.	For the	Quarter	Ended September	25, 2015	Quarter	Ended September	25, 2015 <sup>(2)</sup>	
		Weeks . GAAP	Imp	stment oact of Week	Weeks GAAP) (1)(2)	Quar Sept	rter Ended tember 25, 2015	14 Weeks U.S. GAAP	Adjustment Impact of 14th Week	13 Weeks (Non-GAAP) (1)(2)	14 Weeks (Non-GAAP) (2)	Adjustment Impact of 14th Week	13 Weeks (Non-GAAP) (1)(2)
N (G)								(\$ in n	nillions)				
Net Sales:													
Transportation Solutions													
Automotive	\$	1,311	\$	(102)	\$ 1,209	\$	1,128	16.2%	(9.0)%	7.2%	15.3%	(9.0)%	6.3%
Commercial transportation		215		(15)	200		190	13.2	(7.9)	5.3	12.1	(7.9)	4.2
Sensors		210		(13)	 197		190	10.5	(6.8)	3.7	4.2	(6.5)	(2.3)
Total		1,736		(130)	1,606		1,508	15.1	(8.6)	6.5	13.4	(8.5)	4.9
Industrial Solutions													
Industrial equipment		427		(32)	395		343	24.5	(9.3)	15.2	0.7	(7.8)	(7.1)
Aerospace, defense, oil, and gas		299		(20)	279		276	8.3	(7.2)	1.1	8.0	(7.1)	0.9
Energy		193		(13)	 180		173	11.6	(7.6)	4.0	13.4	(7.6)	5.8
Total		919		(65)	 854		792	16.0	(8.2)	7.8	6.0	(7.5)	(1.5)
Communications Solutions													
Data and devices		262		(21)	241		323	(18.9)	(6.5)	(25.4)	(5.8)	(7.5)	(13.3)
Subsea communications		239		(11)	228		202	18.3	(5.4)	12.9	18.3	(5.2)	13.1
Appliances		176		(11)	165		159	10.7	(6.9)	3.8	10.4	(7.4)	3.0
Total		677		(43)	634		684	(1.0)	(6.3)	(7.3)	5.9	(6.8)	(0.9)
Total	\$	3,332	\$	(238)	\$ 3,094	\$	2,984	11.7%	(8.0)%	3.7%	9.8%	(7.9)%	1.9%

			Adjustment		tments				Adj	ustment		
	U.S.	. GAAP	Re	Acquisition Related Charges		Restructuring and Other Charges, Net (\$ in millions, exc		14 Weeks (Non-GAAP) (2) cept per share data		pact of h Week	13 Weeks (Non-GAAP) (1)(1	
Operating Income	\$	517	\$	4	\$	30	\$	551	\$	(55)	\$	496
Operating Margin		15.5%						16.5%				16.0%
Diluted Farnings per Share from Continuing Operations	\$	1.22	\$	0.01	\$	0.04	\$	1.27	\$	(0.13)	\$	1.14

<sup>(1)</sup> Excludes the impact of an additional week in the fourth quarter of fiscal 2016. The impact of the additional week was estimated using an average weekly sales figure for the last month of the fiscal year.



<sup>(2)</sup> See description of non-GAAP measures contained in this Appendix.

# Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Year Ended September 30, 2016

					Adju	stments				
					Restri	ucturing				
			Acqı	isition	and	Other				
			Re	lated	Charges			Tax	Ac	ljusted
	U.S	. GAAP	Chai	rges (1)(2)	(Credi	ts), Net (2)	I	tems (3)	(Non	-GAAP) (4)
				(\$ in mil	lions, ex	cept per sh	are da	ta)		
Operating Income:										
Transportation Solutions	\$	1,191	\$	9	\$	46	\$	-	\$	1,246
Industrial Solutions		343		23		31		-		397
Communications Solutions		368				(75)				293
Total	\$	1,902	\$	32	\$	2	\$		\$	1,936
Operating Margin		15.5%								15.8%
Other Income (Expense), Net	\$	(632)	\$		\$		\$	650	\$	18
Income Tax (Expense) Benefit	\$	779	\$	(7)	\$	(2)	\$	(1,111)	\$	(341)
Effective Tax Rate		(67.0)%								18.5%
Income from Continuing Operations	\$	1,941	\$	25	\$		\$	(461)	\$	1,505
Diluted Earnings per Share from Continuing Operations	\$	5.26	\$	0.07	\$		\$	(1.25)	\$	4.08

<sup>(1)</sup> Includes \$22 million of acquisition and integration costs and \$10 million of non-cash amortization associated with fair value adjustments related to acquired inventories and customer order backlog recorded in cost of sales.



<sup>(2)</sup> The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

<sup>(3)</sup> Includes \$1,135 million of income tax benefits associated with the settlement of tax matters for the years 1997 through 2000 which resolved all aspects of the disputed debt matter with the IRS through the year 2007, as well as the related impact of \$604 million to other expense pursuant to the tax sharing agreement with Ty co International and Covidien. Also includes income tax charges related to a \$91 million increase in the valuation allowance for certain U.S. deferred tax assets; and an \$83 million net income tax benefit related to tax settlements in certain other tax jurisdictions, as well as the related impact of \$46 million to other expense pursuant to the tax sharing agreement with Tyco International and Covidien.

<sup>(4)</sup> See description of non-GAAP measures contained in this Appendix.

## **Impact of Additional Week for Fiscal 2016**

	Fiscal 2016								n Net Sales for Fi Net Sales for Fisc		Change in Organic Net Sales for Fiscal 2016 versus Organic Net Sales for Fiscal 2015 (2)						
			Adjı	istment						Adjustment			Adjustment	·			
	53	Weeks	Im	pact of		Weeks			53 Weeks	Impact of	52 Weeks	53 Weeks	Impact of	52 Weeks			
	U.S	. GAAP	53r	d Week	(Non-	GAAP) (1)(2)	Fiscal 2015		U.S. GAAP	53rd Week	(Non-GAAP) (1)(2)	(Non-GAAP) (2)	53rd Week	(Non-GAAP) (1)(2)			
									(\$ in millions)								
Net Sales:																	
Transportation Solutions																	
Automotive	\$	4,912	\$	(102)	\$	4,810	\$	4,780	2.8%	(2.2)%	0.6%	5.6%	(2.2)%	3.4%			
Commercial transportation		825		(15)		810		820	0.6	(1.8)	(1.2)	2.6	(1.8)	0.8			
Sensors		766		(13)		753		751	2.0	(1.7)	0.3	3.1	(1.7)	1.4			
Total		6,503		(130)		6,373		6,351	2.4	(2.1)	0.3	4.9	(2.1)	2.8			
Industrial Solutions																	
Industrial equipment		1,419		(32)		1,387		1,323	323 7.3 (2.5) 4.8 (5.2)		(5.2)	(2.1)	(7.3)				
Aerospace, defense, oil, and gas		1,100		(20)		1,080		1,151	(4.4)	(1.8)	(6.2)	(3.8)	(1.7)	(5.5)			
Energy		696		(13)		683		705	(1.3)	(1.8)	(3.1)	3.6	(1.9)	1.7			
Total		3,215		(65)		3,150		3,179	1.1	(2.0)	(0.9)	(2.8)	(1.9)	(4.7)			
Communications Solutions																	
Data and devices		1,020		(21)		999		1,357	(24.8)	(1.6)	(26.4)	(17.8)	(1.7)	(19.5)			
Subsea communications		885		(11)		874		709	24.8	(1.5)	23.3	24.8	(1.3)	23.5			
Appliances		615		(11)		604		637	(3.5)	(1.7)	(5.2)	(1.8)	(1.9)	(3.7)			
Total		2,520		(43)		2,477		2,703	(6.8)	(1.6)	(8.4)	(1.6)	(1.7)	(3.3)			
Total	\$	12,238	\$	(238)	\$	12,000	\$	12,233	-%	(1.9)%	(1.9)%	1.5%	(2.0)%	(0.5)%			

					stments				Adju	stment			
	U.S	. GAAP	Acquisition Related Charges (3)		Restructuring and Other Charges, Net		Tax Items (4)		53 Weeks (Non-GAAP) (2)		Impact of 53rd Week		Weeks GAAP) (1)(2)
						(\$ in mill	ions, e	xcept per si	nare da	ta)			
Operating Income	\$	1,902	\$	32	\$	2	\$	_	\$	1,936	\$	(55)	\$ 1,881
Operating Margin		15.5%								15.8%			 15.7%
Diluted Earnings per Share from Continuing Operations	\$	5.26	\$	0.07	\$	_	\$	(1.25)	\$	4.08	\$	(0.13)	\$ 3.95

<sup>(1)</sup> Excludes the impact of an additional week in the fourth quarter of fiscal 2016. The impact of the additional week was estimated using an average weekly sales figure for the last month of the fiscal year.

<sup>(2)</sup> See description of non-GAAP measures contained in this Appendix.

<sup>(3)</sup> Includes \$22 million of acquisition and integration costs and \$10 million of non-cash amortization associated with fair value adjustments related to acquired inventories and customer order backlog recorded in cost of sales.

<sup>(4)</sup> Includes \$1,135 million of income tax benefits associated with the settlement of tax matters for the years 1997 through 2000 which resolved all aspects of the disputed debt matter with the IRS through the year 2007, as well as the related impact of \$604 million to other expense pursuant to the tax sharing agreement with Tyco International and Covidien. Also includes income tax charges related to a \$91 million increase in the valuation allowance for certain U.S. deferred tax assets; and an \$83 million net income tax benefit related to tax settlements in certain other tax jurisdictions, as well as the related impact of \$46 million to other expense pursuant to the tax sharing agreement with Tyco International and Covidien.

## **Reconciliation of Gross Margin & Gross Margin Percentage**

	For the Quarters Ended								
	Ma	rch 25,	March 31,						
		2016		2017					
		(\$ in mi	illions)	)					
Net Sales	\$	2,952	\$	3,227					
Cost of Sales		1,990		2,119					
Gross Margin		962		1,108					
Gross Margin Percentage		32.6%		34.3%					
Acquisition Related Charges		1		1					
Adjusted Gross Margin (1)	\$	963	\$	1,109					
Adjusted Gross Margin Percentage (1)		32.6%		34.4%					

<sup>(1)</sup> See description of non-GAAP measures contained in this Appendix.



### **Reconciliation of Free Cash Flow**

		For the Qua	rters E	nded	F	or the Six M	Ionths Ended			
	Ma	arch 25,	Ma	rch 31,	Ma	arch 25,	Ma	rch 31,		
		2016		2017		2016	2	2017		
				(in mi	llions)					
Net cash provided by operating activities:										
Net cash provided by continuing operating activities	\$	156	\$	521	\$	547	\$	925		
Net cash used in discontinued operating activities		(1)		_		(2)		_		
		155		521		545		925		
Net cash provided by (used in) investing activities		136		(143)		15		(297)		
Net cash used in financing activities		(1,367)		(283)		(2,737)		(492)		
Effect of currency translation on cash		3	13			(2)		(10)		
Net increase (decrease) in cash and cash equivalents	\$	\$ (1,073)		108	\$	(2,179)	\$	126		
Net cash provided by continuing operating activities Excluding:	\$	156	\$	521	\$	547	\$	925		
Payments related to pre-separation U.S. tax matters, net		139		_		140		_		
Payments related to income taxes on the sale of the										
Broadband Network Solutions business		2		_		9		_		
Cash (collected) paid pursuant to collateral requirements related										
to cross currency swaps		43		21		19		(39)		
Capital expenditures, net		(131)		(155)		(269)		(281)		
Free cash flow <sup>(1)</sup>	\$	209	\$	387	\$	446	\$	605		

 $<sup>^{(1)}</sup>$  Free cash flow is a non-GAAP measure. See description of non-GAAP measures contained in this Appendix.



## **Reconciliation of Adjusted EBITDA Margin**

	For	For the Quarters Ended						
	Marc	h 25,	Ma	rch 31,				
	20	16	2017					
		(\$ in mi	llions)					
Net Income	\$	380	\$	405				
Loss from discontinued operations		9		1				
Income tax expense		130		39				
Other (income) expense, net		(12)		2				
Interest expense		32		32				
Interest (income)		(4)		(6)				
Operating Income		535		473				
Acquisition related charges		4		3				
Restructuring and other charges (credits), net		(99)		59				
Adjusted Operating Income <sup>(1)</sup>		440		535				
Depreciation and amortization (2)		143	151					
Adjusted EB ITDA <sup>(1)</sup>	\$	583	\$	686				
Net Sales	\$	2,952	\$	3,227				
Net income as a percentage of net sales		12.9%		12.6%				
Adjusted EBITDA margin <sup>(1)</sup>		19.7%		21.3%				

	March 25, 2016						March 31, 2017									
	Transportation			Industrial		Communications				ransportation	Industrial		Communications			
	Solutions		Solutions		Solutions		Total		Solutions		Solutions		Solutions		Total	
								(\$ in m	aillic	ons)						
Operating Income	\$	289	\$	63	\$	183	\$	535	9	\$ 300	\$	86	\$	87	\$	473
Acquisition related charges		1		3		-		4		-		3		-		3
Restructuring and other charges (credits), net		15		18		(132)		(99)		33		19		7		59
Adjusted Operating Income <sup>(1)</sup>		305		84		51		440		333		108		94		535
Depreciation and amortization		85		29		29		143	(2)	86		36		29		151 (2)
Adjusted EBITDA <sup>(1)</sup>	\$	390	\$	113	\$	80	\$	583	5	\$ 419	\$	144	\$	123	\$	686
Net Sales	\$	1,608	\$	738	\$	606	\$	2,952	9	\$ 1,755	\$	853	\$	619	\$	3,227
Operating margin		18.0%		8.5%		30.2%		18.1%		17.1%		10.1%		14.1%		14.7%
Adjusted operating margin (1)		19.0%		11.4%		8.4%		14.9%		19.0%		12.7%		15.2%		16.6%

15.3%

13.2%

For the Quarters Ended

19.7%

23.9%

16.9%

24.3%

21.3%

19.9%

Adjusted EBITDA margin<sup>(1)</sup>

<sup>(1)</sup> See description of non-GAAP measures contained in this Appendix.

<sup>(2)</sup> Excludes non-cash amortization associated with fair value adjustments related to acquired customer order backlog of \$1 million for the quarters ended March 25, 2016 and March 31, 2017 as these charges are included in the acquisition related charges line.

# Reconciliation of Forward-Looking Non-GAAP Financial Measures to Forward-Looking GAAP Financial Measures

	Quarter Ending June 30, 2017 (1)
Diluted earnings per share from continuing operations (GAAP)	\$1.08 - \$1.12
Restructuring and other charges, net	0.05
Acquisition related charges	0.01
Tax items	
Adjusted diluted earnings per share from continuing operations (non-GAAP) (2)	\$1.14 - \$ 1.18
Net sales growth (GAAP)	2 - 6%
Translation	2
(Acquisitions) divestitures, net	(1)
Organic net sales growth (non-GAAP) (2)	3 - 7%
	Outlook for Fiscal 2017 (1)
Diluted earnings per share from continuing operations (GAAP)	\$4.39 - \$4.47
Restructuring and other charges, net	0.30
Acquisition related charges	0.03
Tax items	(0.14)
Adjusted diluted earnings per share from continuing operations (non-GAAP) (2)	\$4.58 - \$4.66
Net sales growth (GAAP)	3 - 5%
Impact of additional week in fiscal 2016	2%
Net sales growth excluding the impact of the additional week in fiscal 2016 (non-GAAP) (2) Translation	5 - 7%
(Acquisitions) divestitures, net	2 (2)
• •	
Organic net sales growth excluding the impact of the additional week in fiscal 2016 (non-GAAP) (2)	5 - 7%

<sup>(1)</sup> Outlook is as of April 26, 2017.



Outlook for