

PG&E Corporation  
Consolidated Statements of Income  
(in millions, except per share amounts)

	Year ended December 31,		
	2007	2006	2005
<b>Operating Revenues</b>			
Electric	\$ 9,480	\$ 8,752	\$ 7,927
Natural gas	3,757	3,787	3,776
<b>Total operating revenues</b>	<b>13,237</b>	<b>12,539</b>	<b>11,703</b>
<b>Operating Expenses</b>			
Cost of electricity	3,437	2,922	2,410
Cost of natural gas	2,035	2,097	2,191
Operating and maintenance	3,881	3,703	3,397
Depreciation, amortization, and decommissioning	1,770	1,709	1,735
<b>Total operating expenses</b>	<b>11,123</b>	<b>10,431</b>	<b>9,733</b>
<b>Operating Income</b>	<b>2,114</b>	<b>2,108</b>	<b>1,970</b>
Interest income	164	188	80
Interest expense	(762)	(738)	(583)
Other income (expense), net	29	(13)	(19)
<b>Income Before Income Taxes</b>	<b>1,545</b>	<b>1,545</b>	<b>1,448</b>
Income tax provision	539	554	544
<b>Income From Continuing Operations</b>	<b>1,006</b>	<b>991</b>	<b>904</b>
<b>Discontinued Operations</b>			
Gain on disposal of NEGT (net of income tax benefit of \$13 million in 2005)	-	-	13
<b>Net Income</b>	<b>\$ 1,006</b>	<b>\$ 991</b>	<b>\$ 917</b>
<b>Weighted Average Common Shares Outstanding, Basic</b>	<b>351</b>	<b>346</b>	<b>372</b>
<b>Weighted Average Common Shares Outstanding, Diluted</b>	<b>353</b>	<b>349</b>	<b>378</b>
<b>Earnings Per Common Share from Continuing Operations, Basic</b>	<b>\$ 2.79</b>	<b>\$ 2.78</b>	<b>\$ 2.37</b>
<b>Net Earnings Per Common Share, Basic</b>	<b>\$ 2.79</b>	<b>\$ 2.78</b>	<b>\$ 2.40</b>
<b>Earnings Per Common Share from Continuing Operations, Diluted</b>	<b>\$ 2.78</b>	<b>\$ 2.76</b>	<b>\$ 2.34</b>
<b>Net Earnings Per Common Share, Diluted</b>	<b>\$ 2.78</b>	<b>\$ 2.76</b>	<b>\$ 2.37</b>
<b>Dividends Declared Per Common Share</b>	<b>\$ 1.44</b>	<b>\$ 1.32</b>	<b>\$ 1.23</b>

Reconciliation of PG&E Corporation's Earnings from Operations to Consolidated Net Income in Accordance with Generally Accepted Accounting Principles (GAAP)  
Fourth Quarter and Year-to-Date, 2007 vs. 2006  
(in millions, except per share amounts)

	Three months ended December 31,				Twelve months ended December 31,			
	Earnings (Loss)		Earnings (Loss) per Common Share Diluted		Earnings (Loss)		Earnings (Loss) per Common Share Diluted	
	2007	2006	2007	2006	2007	2006	2007	2006
PG&E Corporation Earnings from Operations (1)	\$ 203	\$ 170	\$ 0.56	\$ 0.48	\$ 1,006	\$ 922	\$ 2.78	\$ 2.57
Items Impacting Comparability (2)								
Scheduling Coordinator								
Cost Recovery	-	-	-	-	-	77	-	0.21
Environmental Remediation								
Liability	-	-	-	-	-	(18)	-	(0.05)
Recovery of Interest on PX								
Liability	-	-	-	-	-	28	-	0.08
Severance Costs	-	(18)	-	(0.05)	-	(18)	-	(0.05)
Total	-	(18)	-	(0.05)	-	69	-	0.19
PG&E Corporation Earnings on a GAAP basis	\$ 203	\$ 152	\$ 0.56	\$ 0.43	\$ 1,006	\$ 991	\$ 2.78	\$ 2.76

- Earnings from operations exclude items impacting comparability as noted in the following discussion.
- Items impacting comparability reconcile earnings from operations with consolidated net income as reported in accordance with GAAP. For the three months and twelve months ended December 31, 2007, PG&E Corporation did not have any items impacting comparability to report.

Items impacting comparability for the three months ended December 31, 2006 include:

- Severance costs of approximately \$18 million (\$0.05 per common share), after-tax, to reflect consolidation of various positions in connection with the Utility's effort to streamline processes and achieve cost and operating efficiencies through implementation of various initiatives.

Items impacting comparability for the twelve months ended December 31, 2006 include:

- The recovery of approximately \$77 million (\$0.21 per common share), after-tax, of Scheduling Coordinator, or SC, costs, incurred from April 1998 through September 2006, which were determined by the Federal Energy Regulatory Commission, or FERC, to be recoverable through the transmission revenue balancing account;
- An increase of approximately \$18 million (\$0.05 per common share), after-tax, in the estimated cost of environmental remediation associated with the Utility's gas compressor station located near Hinkley, California, as a result of changes in the California Regional Water Quality Control Board's imposed remediation levels;
- The recovery of approximately \$28 million (\$0.08 per common share), after-tax, of previously recorded net interest expense on the Power Exchange Corporation, or PX, liability from April 12, 2004 to February 10, 2005, in the Energy Recovery Bond Balancing Account as a result of completion of the verification audit by the CPUC in the Utility's 2005 annual electric true-up proceeding; and
- Severance costs of approximately \$18 million (\$0.05 per common share), after-tax, to reflect consolidation of various positions in connection with the Utility's effort to streamline processes and achieve cost and operating efficiencies through implementation of various initiatives.

Reconciliation of Pacific Gas and Electric Company's Earnings from Operations to Consolidated Net Income in Accordance with GAAP  
Fourth Quarter and Year-to-Date, 2007 vs. 2006  
(in millions)

	Three months ended December 31,		Twelve months ended December 31,	
	Earnings (Loss)		Earnings (Loss)	
	2007	2006	2007	2006
Pacific Gas and Electric Company Earnings from Operations (1)	\$ 203	\$ 173	\$ 1,010	\$ 902
Items Impacting Comparability (2)				
Scheduling Coordinator Cost Recovery	-	-	-	77
Environmental Remediation Liability	-	-	-	(18)
Recovery of Interest on PX Liability	-	-	-	28
Severance Costs	-	(18)	-	(18)
Total	-	(18)	-	69
Pacific Gas and Electric Company Earnings on a GAAP basis	\$ 203	\$ 155	\$ 1,010	\$ 971

- Earnings from operations exclude items impacting comparability as noted in the following discussion.
- Items impacting comparability reconcile earnings from operations with consolidated net income as reported in accordance with GAAP. For the three months and twelve months ended December 31, 2007, Pacific Gas and Electric Company did not have any items impacting comparability to report.

Items impacting comparability for the three months ended December 31, 2006 include:

- Severance costs of approximately \$18 million (\$0.05 per common share), after-tax, to reflect consolidation of various positions in connection with the Utility's effort to streamline processes and achieve cost and operating efficiencies through implementation of various initiatives.

Items impacting comparability for the twelve months ended December 31, 2006 include:

- The recovery of approximately \$77 million (\$0.21 per common share), after-tax, of Scheduling Coordinator, or SC, costs, incurred from April 1998 through September 2006, which were determined by the Federal Energy Regulatory Commission, or FERC, to be recoverable through the transmission revenue balancing account;
- An increase of approximately \$18 million (\$0.05 per common share), after-tax, in the estimated cost of environmental remediation associated with the Utility's gas compressor station located near Hinkley, California, as a result of changes in the California Regional Water Quality Control Board's imposed remediation levels;
- The recovery of approximately \$28 million (\$0.08 per common share), after-tax, of previously recorded net interest expense on the Power Exchange Corporation, or PX, liability from April 12, 2004 to February 10, 2005, in the Energy Recovery Bond Balancing Account as a result of completion of the verification audit by the CPUC in the Utility's 2005 annual electric true-up proceeding; and
- Severance costs of approximately \$18 million (\$0.05 per common share), after-tax, to reflect consolidation of various positions in connection with the Utility's effort to streamline processes and achieve cost and operating efficiencies through implementation of various initiatives.

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PG&E Corporation Earnings per Common Share from Operations  
Fourth Quarter 2007 vs. Fourth Quarter 2006  
(\$/Share, Diluted)

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Q4 2006 EPS from Operations (1)	\$ 0.48
Rate base revenue increase	0.09
Storm and outage costs (2)	0.01
Share variance	(0.01)
Miscellaneous items	(0.01)
Q4 2007 EPS from Operations (1)	<u>\$ 0.56</u>

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Year-to-Date 2007 vs. Year-to-Date 2006  
(\$/Share, Diluted)

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2006 YTD EPS from Operations (1)	\$ 2.57
Rate base revenue increase	0.35
Storm and outage costs (2)	0.02
Gas transmission revenue	0.01
Tax benefit for capital loss utilization (3)	(0.05)
Recovery of energy supplier litigation costs (3)	(0.03)
LTD Plan savings (3)	(0.02)
Billing OII	(0.02)
Environmental remediation	(0.02)
Share variance	(0.02)
Miscellaneous items	(0.01)
2007 YTD EPS from Operations (1)	<u>\$ 2.78</u>

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- For a reconciliation of EPS from operations to EPS on a GAAP basis, see table titled Reconciliation of PG&E Corporation's Earnings from Operations to Consolidated Net Income in Accordance with GAAP.
  - Costs incurred in 2006 with lower level of costs in 2007.
  - Benefits realized in 2006 with no similar benefits in 2007.
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PG&E Corporation Earnings per Common Share Guidance

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2008 EPS Guidance	Low	High
EPS Guidance on an Earnings from Operations Basis	\$ 2.90	\$ 3.00
Estimated Items Impacting Comparability	\$ 0.00	\$ 0.00
EPS Guidance on a GAAP Basis	<u>\$ 2.90</u>	<u>\$ 3.00</u>

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2009 EPS Guidance	Low	High
EPS Guidance on an Earnings from Operations Basis	\$ 3.15	\$ 3.25
Estimated Items Impacting Comparability	\$ 0.00	\$ 0.00
EPS Guidance on a GAAP Basis	<u>\$ 3.15</u>	<u>\$ 3.25</u>

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Management's statements regarding 2008 and 2009 guidance for earnings from operations per common share for PG&E Corporation, estimated rate base for 2008 and 2009, and general sensitivities for 2008 and 2009 earnings, constitute forward-looking statements that are based on current expectations and assumptions which management believes are reasonable, including that the Utility earns its authorized rate of return. These statements and assumptions are necessarily subject to various risks and uncertainties. Actual results may differ materially. Factors that could cause actual results to differ materially include:

- the Utility's ability to manage capital expenditures and operating costs within authorized levels and recover costs through rates in a timely manner;
  - the outcome of regulatory proceedings, including pending and future ratemaking proceedings at the CPUC and the FERC;
  - the adequacy and price of electricity and natural gas supplies, and the ability of the Utility to manage and respond to the volatility of the electricity and natural gas markets;
  - the effect of weather, storms, earthquakes, fires, floods, disease, other natural disasters, explosions, accidents, mechanical breakdowns, acts of terrorism, and other events or hazards on the Utility's facilities and operations, its customers, and third parties on which the Utility relies;
  - the potential impacts of climate change on the Utility's electricity and natural gas businesses;
  - changes in customer demand for electricity and natural gas resulting from unanticipated population growth or decline, general economic and financial market conditions, changes in technology, including the development of alternative energy sources, or other reasons;
  - operating performance of the Utility's Diablo Canyon nuclear generating facilities ("Diablo Canyon"), the occurrence of unplanned outages at Diablo Canyon, or the temporary or permanent cessation of operations at Diablo Canyon;
  - whether the Utility can maintain the cost efficiencies it has recognized from its completed initiatives to improve its business processes and customer service, improve its performance following the October 2007 implementation of new work processes and systems, and identify and successfully implement additional cost-savings measures;
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- whether the Utility incurs substantial unanticipated expense to improve the safety and reliability of its electric and natural gas distribution systems;
  - whether the Utility achieves the CPUC's energy efficiency targets and recognizes any incentives the Utility may earn in a timely manner;
  - the impact of changes in federal or state laws, or their interpretation, on energy policy and the regulation of utilities and their holding companies;
  - the impact of changing wholesale electric or gas market rules, including new rules of the California Independent System Operator ("CAISO") to restructure the California wholesale electricity market;
  - how the CPUC administers the conditions imposed on PG&E Corporation when it became the Utility's holding company;
  - the extent to which PG&E Corporation or the Utility incurs costs and liabilities in connection with litigation that are not recoverable through rates, from insurance, or from other third parties;
  - the ability of PG&E Corporation and/or the Utility to access capital markets and other sources of credit in a timely manner on favorable terms;
  - the impact of environmental laws and regulations and the costs of compliance and remediation;
  - the effect of municipalization, direct access, community choice aggregation, or other forms of bypass;
  - the impact of changes in federal or state tax laws, policies, or regulations; and
  - other factors and risks discussed in PG&E Corporation's and the Utility's annual and other reports filed with the Securities and Exchange Commission.
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