

## Visa Inc. Reports Fiscal Third Quarter 2021 Results

San Francisco, CA, July 27, 2021 – Visa Inc. (NYSE: V)

- GAAP net income of \$2.6B or \$1.18 per share and non-GAAP net income of \$3.3B or \$1.49 per share
- Net revenues of \$6.1B, an increase of 27%. Net revenues growth would have been 39% if service revenues were recognized on current quarter's payments volume
- Our key business driver growth rates increased significantly from the COVID-19 impacted levels in 2020, making year-over-year comparisons difficult to interpret
- Indexed to 2019, fiscal third quarter payments volume, cross-border volume and processed transactions all accelerated from the fiscal second quarter
- Returned \$2.9B of capital to shareholders in the form of share repurchases and dividends

## **Income Statement Summary**

	Q3 2021			
In billions, except percentages and per share data. % change is calculated over the comparable prior-year period.	USD	% Change		
Net Revenues	\$6.1	27%		
GAAP Net Income	\$2.6	9%		
GAAP Earnings Per Share	\$1.18	10%		
Non-GAAP Net Income <sup>(1)</sup>	\$3.3	39%		
Non-GAAP Earnings Per Share <sup>(1)</sup>	\$1.49	41%		

<sup>(1)</sup> Non-GAAP results exclude a special item, equity investment gains and losses, amortization of acquired intangible assets, non-recurring acquisition-related costs and the related tax impacts.

## **Key Business Drivers**

YoY increase / (decrease), volume in constant dollars	Q3 2021
Payments Volume	34%
Cross-Border Volume Excluding Intra-Europe <sup>(1)</sup>	53%
Cross-Border Volume Total	47%
Processed Transactions	39%

<sup>&</sup>lt;sup>(1)</sup> Cross-border volume excluding transactions within Europe.

Alfred F. Kelly, Jr., Chairman and Chief Executive Officer, Visa Inc., commented on the results:

"Visa delivered another strong quarter as many key economies are well into a reopening-driven recovery. This was best demonstrated by credit and face-to-face spending bouncing back while debit and eCommerce volumes remained robust from accelerated cash digitization sparked by the pandemic. Additionally, crossborder travel spending improved as vaccination rates rose and more borders opened. Visa grew net revenues 27% and non-GAAP EPS 41% while continuing to make investments in strategies that will drive future growth."

## Fiscal Third Quarter 2021 — Financial Highlights

GAAP net income in the fiscal third quarter was \$2.6 billion or \$1.18 per share, an increase of 9% and 10%, respectively, over prior year's results. Current year's results included a \$1.0 billion tax charge pertaining to a special item for remeasurement of deferred tax balances, \$439 million of net gains from equity investments and \$18 million from the amortization of acquired intangible assets and non-recurring acquisition-related costs. Prior year's results included \$51 million of net gains from equity investments and \$17 million from the amortization of acquired intangible assets and non-recurring acquisition-related costs. Excluding these items and related tax impacts, non-GAAP net income for the quarter was \$3.3 billion or \$1.49 per share, increases of 39% and 41%, respectively, over prior year's results (refer to the accompanying financial tables for further details and a reconciliation of the non-GAAP measures presented). Non-GAAP earnings per share growth was approximately 39% on a constant-dollar basis. All references to earnings per share assume fully-diluted class A share count.

Net revenues in the fiscal third quarter were \$6.1 billion, an increase of 27%, driven by the year-over-year growth in payments volume, cross-border volume and processed transactions. Net revenues increased approximately 26% on a constant-dollar basis. Had we recognized service revenues on current quarter's payments volume and other revenue components remained unchanged, net revenues would have increased 39%.

Payments volume for the three months ended March 31, 2021, on which fiscal third quarter service revenue is recognized, increased 11% over the prior year on a constant-dollar basis.

Payments volume for the three months ended June 30, 2021, increased 34% over the prior year on a constant-dollar basis.

Cross-border volume excluding transactions within Europe, which drive our international transaction revenues, increased 53% on a constant-dollar basis for the three months ended June 30, 2021. Total cross-border volume on a constant-dollar basis increased 47% in the quarter.

Total processed transactions, which represent transactions processed by Visa, for the three months ended June 30, 2021, were 42.6 billion, a 39% increase over the prior year, led by domestic transactions.

Fiscal third quarter service revenues were \$2.8 billion, an increase of 17% over the prior year, and are recognized based on payments volume in the prior quarter. All other revenue categories are recognized based on current quarter activity. Data processing revenues rose 32% over the prior year to \$3.3 billion. International transaction revenues grew 54% over the prior year to \$1.7 billion. Other revenues of \$409 million rose 31% over the prior year. Client incentives, a contrarevenue item, were \$2.1 billion and represented 25.8% of gross revenues.

GAAP operating expenses were \$2.1 billion for the fiscal third quarter, a 12% increase over the prior year's results, including the amortization of acquired intangible assets and non-recurring acquisition-related costs in the current and prior year. Excluding these operating expense items, non-GAAP operating expenses increased 12% over the prior year, primarily driven by an increase in personnel and marketing expenses.

GAAP non-operating income was \$325 million for the fiscal third quarter, including \$439 million of net equity investment gains. Excluding this item, non-GAAP non-operating expense was \$114 million.

GAAP effective income tax rate was 41.3% for the quarter ended June 30, 2021, including the special item and the tax impacts from the net equity investment gains, amortization of acquired intangible assets and non-recurring acquisition-related costs. Excluding these items, the non-GAAP effective income tax rate was 17.9% for the quarter ended June 30, 2021.

Cash, cash equivalents and investment securities were \$20.4 billion at June 30, 2021.

The weighted-average number of diluted shares of class A common stock outstanding was 2.18 billion for the quarter ended June 30, 2021.



#### Other Notable Items

On June 24, 2021, Visa announced it signed a definitive agreement to acquire Tink, a European open banking platform that enables financial institutions, fintechs and merchants to build tailored financial management tools, products and services for European consumers and businesses based on their financial data. The transaction is subject to regulatory approvals and other customary closing conditions.

On July 22, 2021, Visa announced it signed a definitive agreement to acquire Currencycloud, a global platform that enables banks and fintechs to provide innovative foreign exchange solutions for cross-border payments. The transaction is subject to regulatory approvals and other customary closing conditions.

During the three months ended June 30, 2021, Visa repurchased 9.5 million shares of class A common stock at an average price of \$227.83 per share for \$2.2 billion. In the nine months ended June 30, 2021, Visa repurchased a total of 26.5 million shares of class A common stock, at an average price of \$213.38 per share, using \$5.7 billion of cash on hand. The Company had \$7.7 billion of remaining authorized funds for share repurchase as of June 30, 2021.

On July 23, 2021, the board of directors declared a quarterly cash dividend of \$0.32 per share of class A common stock (determined in the case of class B and C common stock and series A, B and C convertible participating preferred stock on an as-converted basis) payable on September 1, 2021, to all holders of record as of August 13, 2021.

#### Financial Outlook for Fiscal Full-Year 2021

Given the continuing impact of COVID-19 and the significant uncertainty in the global economy, it is difficult to reasonably estimate the Company's annual results; therefore we are not providing a fiscal full-year 2021 outlook at this time.





## Fiscal Third Quarter 2021 Earnings Results Call Details

Visa's executive management team will host a live audio webcast beginning at 5:00 p.m. Eastern Time (2:00 p.m. Pacific Time) today to discuss the financial results and business highlights. All interested parties are invited to listen to the live webcast at <a href="http://investor.visa.com">http://investor.visa.com</a>. A replay of the webcast will be available on the Visa Investor Relations website for 30 days. Investor information, including supplemental financial information, is available on Visa Inc.'s Investor Relations website at <a href="http://investor.visa.com">http://investor.visa.com</a>.

### Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995 that relate to, among other things, the impact on our underlying business drivers and other volume and transaction trends as a result of COVID-19, our future operations, prospects, developments, strategies, business growth and anticipated timing and benefits of our acquisitions. Forward-looking statements generally are identified by words such as "anticipates," "estimates," "expects," "intends," "may," "projects," "outlook," "could," "should," "will," "continue" and other similar expressions. All statements other than statements of historical fact could be forward-looking statements, which speak only as of the date they are made, are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, many of which are beyond our control and are difficult to predict.

Actual results could differ materially from those expressed in, or implied by, our forward-looking statements due to a variety of factors, including, but not limited to:

- impact of global economic, political, market, health and social events or conditions, including the impact of COVID-19, the measures taken in response, as well as the speed and strength of an economic recovery;
- increased oversight and regulation of the global payments industry and our business;
- impact of government-imposed obligations and/or restrictions on international payment systems;
- outcome of tax, litigation and governmental investigation matters;
- increasingly intense competition in the payments industry, including competition for our clients and merchants;
- proliferation and continuous evolution of new technologies and business models;
- our ability to maintain relationships with our clients, acquirers, processors, merchants and other third parties;
- brand or reputational damage;
- exposure to loss or illiquidity due to settlement guarantees;
- the impact of the United Kingdom's withdrawal from the European Union;
- a disruption, failure, breach or cyber-attack of our networks or systems;
- risks, uncertainties and the failure to achieve the anticipated benefits with respect to our acquisitions and other strategic investments; and
- other factors described in our filings with the U.S. Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended September 30, 2020, and our subsequent reports on Forms 10-Q and 8-K.

Except as required by law, we do not intend to update or revise any forward-looking statements as a result of new information, future events or otherwise.

#### About Visa Inc.

Visa Inc. (NYSE: V) is the world's leader in digital payments. Our mission is to connect the world through the most innovative, reliable and secure payment network – enabling individuals, businesses and economies to thrive. Our advanced global processing network, VisaNet, provides secure and reliable payments around the world, and is capable of handling more than 65,000 transaction messages a second. Our relentless focus on innovation is a catalyst for the rapid growth of digital commerce on any device for everyone, everywhere. As the world moves from analog to digital, Visa is applying our brand, products, people, network and scale to reshape the future of commerce. For more information, visit usa.visa.com/about-visa.html, usa.visa.com/visa-everywhere/blog.html and @VisaNews.

Contacts

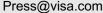
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## Fiscal Third Quarter 2021 — Financial Summary

#### **Q3 FISCAL 2021 INCOME STATEMENT SUMMARY**

	Three Mor June 3			YoY C	hange
(in millions, except percentages and per share data)	GAAP	N	on-GAAP	GAAP	Non-GAAP
Revenues					
Service revenues	\$ 2,828	\$	2,828	17%	17%
Data processing revenues	3,327		3,327	32%	32%
International transaction revenues	1,696		1,696	54%	54%
Other revenues	409		409	31%	31%
Client incentives	(2,130)		(2,130)	41%	41%
Net revenues	6,130		6,130	27%	27%
Operating Expenses					
Personnel	1,098		1,094	17%	17%
Marketing	268		268	54%	54%
Network and processing	186		185	8%	9%
Professional fees	108		108	13%	13%
Depreciation and amortization	204		191	3%	3%
General and administrative	204		204	(21%)	(21%)
Litigation provision	(2)		(2)	(309%)	(309%)
Total operating expenses	2,066		2,048	12%	12%
Operating income	4,064		4,082	36%	35%
Non-operating income/(expense)	325		(114)	(591%)	(3%)
Effective income tax rate	41.3%		17.9%	22 ppt	(1 ppt)
Net income	\$ 2,575	\$	3,256	9%	39%
Earnings per share	\$ 1.18	\$	1.49	10%	41%

#### **Q3 FISCAL 2021 KEY BUSINESS DRIVERS**

	YoY C	hange
	Constant	Nominal
Payments volume	34%	39%
Cross-border volume excluding intra-Europe <sup>(1)</sup>	53%	62%
Cross-border volume total	47%	59%
Processed transactions	39%	39%

<sup>&</sup>lt;sup>(1)</sup> Cross-border volume excluding transactions within Europe.



## Visa Inc. Consolidated Balance Sheets (unaudited)

Assets         \$ 18,034         \$ 12,298           Cash and cash equivalents—U.S. lligation escrow         84         90.00           Investincia equivalents—U.S. lligation escrow         84         90.00           Settlement receivable         1,663         1,224           Customer collisteral         2,221         1,850         1,618           Current portion of cilent incentives         81         7,77           Preparal expresses and other current assets         82,042         2,276.55           Investment securities         1,111         2,23           Clear incentives         3,219         3,175           Proparty equipment and technology, net         2,007         2,273           Godwell         1,500         1,500         1,500           Clear incentives         2,202         2,202         2,765           Proparty equipment and technology, net         3,252         3,252         3,217           Clear incentives         2,202         3,252         3,215           Ch		June 30, 2021		September 30, 2020
Cash and cash equivalents         \$ 18,03 ±         10,208           Restricted cash equivalents—U.S. litigation escrow         184 ±         901           Investment securities         1,206 ±         3,782           Sefflement receivable         1,805 ±         1,818           Customer collateral         2,221 ±         1,818           Customer collateral         3,21 ±         1,221 ±         1,818           Customer collateral         3,21 ±         1,221 ±         1,221 ±           Customer collateral         8,51 ±         7.77           Total current assets         8,61 ±         7.77           Collection Incentives         2,10 ±         1,111 ±         23           Intention Section         3,219 ±         1,111 ±         23           Codedition         1,60,21 ±         1,50 ±         1,50 ±           United pleasests, set         3,54 ±         3,413         3,13 ±           Total assets         3,54 ±         3,13 ±         3,13 ±           Mounts payable         \$         1,72 ±         1,72 ±           Customer collateral         2,22 ±         1,850         1,73 ±           Customer collateral         2,22 ±         1,850         1,74 ±           Custo		(in millions, exce	pt p	er share data)
Restrictor cash equivalents—U.S. itigation escrowl invastment securities         1,063         3,725           Settlement receivable         1,663         1,264           Accounts receivable         1,863         1,818           Cursent portion of client incentives         2,221         1,850           Current portion of client incentives         351         7,57           Total current assets         351         7,57           Total current assets         351         7,57           Client incentives         3,219         3,775           Client incentives         3,219         3,775           Cloud incentives         2,077         3,737           Goodwill         16,021         3,517           Property, equipment and technology, net         2,027         3,737           Goodwill         8,027         3,034         3,43           Total assets         2,221         8,509         1,991           Libilities         3,247         3,508         3,413           Course assets         3,247         3,508         3,131           Client incentives         3,247         3,508         1,519           Libilities         2,219         8,50         1,72         1,73	Assets			
Investment securities   1,206   3.752   3.75	·	\$ •	\$	•
Settlement receivable         1,863         1,264           Couronts receivable         1,852         1,818           Current portion of client incentives         2,221         1,850           Current portion of client incentives         81         7,724           Total current assests         28,042         27,645           Investment securities         1,111         2,231           Client incentives         3,219         3,175           Clord incentives         16,021         15,703           Client incentives         16,021         15,703           Client incentives         8,267         \$ 2,729           Cody, Illiance in the contract of the c	Restricted cash equivalents—U.S. litigation escrow			
Accounts receivable         2,21         1,852         1,818         1,214         1,224 <td>Investment securities</td> <td>1,206</td> <td></td> <td>3,752</td>	Investment securities	1,206		3,752
Customer collateria         1,221         1,815           Current portion of client incentives         1,851         7.67           Current portion of client incentives         8,941         7.67           Total current assests         1,911         2,915           Client incentives         3,218         3,175           Client incentives         2,273         2,737           Goodwill         16,021         15,910           Intengible assets, net         16,021         5,910           Intengible assets, net         3,248         3,418           Stotal sests         8,267         \$ 8,919           Excounts payable         \$ 1,72         \$ 1,72           Scottlement payable         \$ 1,72         \$ 1,73           Customer collateral         2,221         1,850           Customer collateral         2,221         1,850           Customer collateral         2,236         1,73           Customer collateral         2,236         1,73           Customer collateral         2,221         1,850           Customer collateral         2,221         1,850           Customer collateral         2,221         1,850           Customer collateral         2,221         1,8	Settlement receivable	•		,
Preparate portion of client incentives		•		1,618
Pepal despenses and other current assets		•		•
Total current asserts         28,042         27,645           Client incentives         3,219         3,175           Properly, equipment and technology, net         2,707         2,737           Properly, equipment and technology, net         2,707         2,737           Coodwill         16,021         15,910           Intangible assets, net         28,023         27,808           Other assets         8,2671         \$         8,919           Intabilities         2,022         \$         8,099           Accounts payable         \$         17,2         \$         17,26           Settlement payable         \$         17,2         \$         17,26           Customer collateral         2,762         1,800         8,211         \$         1,736           Customer collateral         9,00         2,196         8,24         1,800         8,24         1,800           Accrued compensation and benefits         1,044         82         2,196         8,184         1,176         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,180         1,18	Current portion of client incentives	1,321		1,214
Investment securities	Prepaid expenses and other current assets			
Client incentives         3,219         3,175           Properly, equipment and technology, net         2,707         2,737           Coodwill         16,021         5,901           Intangible assets, net         28,023         27,808           Other assets         3,548         3,413           Total assets         \$ 82,671         \$ 80,919           Labilities         2,726         1,728           Accounts payable         2,721         1,856           Accrued compensation and benefits         1,044         821           Client incentives         1,044         821           Accrued liabilities         1,044         4,176           Accrued liabilities of debt         2,291         1,856           Accrued liabilities         14,023         1,510           Current maturities of debt         2,099         1,041           Coursel tilabilities         14,023         1,510           Total current liabilities         1,402         5,237           Other liabilities         3,249         5,237           Total liabilities         4,801         4,802           Total liabilities         4,801         4,802           Total liabilities         3,243         3,802 <td></td> <td>28,042</td> <td></td> <td>·</td>		28,042		·
Property, equipment and technology, net         2,707         2,737         15,910	Investment securities	1,111		231
Goodwill         16.021         15.910           Intangible assets, net         28.023         27.808           Other assets         3.548         3.431           Total assets         2.021         3.548         3.431           Total assets         2.021         3.548         3.909           Labilities         2.271         1.74           Accounts payable         \$ 17.2         1.74           Settlement payable         2.236         1.738           Customer collateral         2.236         1.78           Accrued compensation and benefits         1.614         4.76           Accrued inabilities         5.114         4.76           Accrued inabilities         9.00         9.01           Current maturities of debt         9.00         9.01           Cong-term debt         20.996         2.21,01           Cong-term dayable         2.09.96         2.21,01           Deferred tax liabilities         3.622         3.83           Total current liabilities         3.	Client incentives	3,219		3,175
Intargible assets, net	Property, equipment and technology, net	2,707		2,737
Other assets         \$ 3,481         3,413           Total assets         \$ 36,71         \$ 0,919           Liabilities         ************************************	Goodwill	16,021		15,910
Total asserts         \$ 82,671         \$ 80,919           Liabilities         172         \$ 1772         \$ 1774         \$ 1774         \$ 1775         \$ 1774 <th< td=""><td>Intangible assets, net</td><td>28,023</td><td></td><td>27,808</td></th<>	Intangible assets, net	28,023		27,808
Name	Other assets	3,548		3,413
Accounts payable         \$ 172         \$ 174           Settlement payable         2,376         1,736           Customer collateral         2,221         1,850           Accrued compensation and benefits         1,044         821           Client incentives         1,044         821           Client incentives         2,196         1,840           Current maturities of debt         900         90           Accrued lidigation         900         91           Accrued litigation         900         91           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         4,881         44,801         44,709           Equity         Fefered stock, \$0,0001 par value, 25 shares authorized and 5 shares issued and outstanding at follows:         5,382         2,389           Preferred stock, \$0,0001 par value, 25 shares authorized and 5 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,016         5,389         2,437           Series A conwertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,021         1,021         1,021         1,04	Total assets	\$ 82,671	\$	80,919
Settlement payable         2,376         1,736           Customer collateral         2,221         1,850           Accrued compensation and benefits         1,044         821           Client incentives         5,114         4,176           Accrued liabilities         2,196         1,840           Current maturities of debt         900         914           Current maturities of debt         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total current liabilities         44,881         44,709           Equity           Freferred stock, slobilities         5,247         5,237           Total current liabilities         3,622         3,891           Terefered stock, slobilities         3,622         3,891           Terefered stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as for shares and participating participating preferred stock, sless than one shares issued and outstanding at June 30, 2021 and September 30, 2020         1,101         1,106           Series A convertible participating pareferred stock, 2 shares issued and outstanding at June 30, 2021 and September	Liabilities			
Customer collateral         2,221         1,850           Accrued compensation and benefits         1,044         821           Client incentives         5,114         4,767           Accrued liabilities         2,196         1,840           Current maturities of debt         —         2,999           Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         6,240         5,237           Other liabilities         6,240         5,237           Other liabilities         4,881         4,881         4,809           Equity         Total liabilities         4,881         4,809         2,839           Total liabilities         4,881         4,809         2,839           Equity         8,622         3,891         3,622         3,891           Total liabilities         4,881         4,870         8,982         8,982         8,982         8,983         1,983         2,923         1,983         2,933         1,983         2,933         1,983         2,933         1,983         2,933         1,983         2,933         1,983         2,933         1,983         2,933         1,983         2,93	Accounts payable	\$ 172	\$	174
Accrued compensation and benefits         1,044         821           Client incentives         5,114         4,176           Accrued litigation         2,196         1,340           Current maturities of debt         -         2,999           Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         4,881         44,709           Equity           Freferred tax liabilities         4,881         44,709           Equity           Freferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:         538         2,437           Series B convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series A convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Series A convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stoc	Settlement payable	2,376		1,736
Client incentives         5,114         4,176           Accrued liabilities         2,196         1,840           Current maturities of debt         —         2,999           Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Cher liabilities         6,240         5,237           Other liabilities         4,881         44,709           Equity         Febrers of convertible participating preferred stock, sponsor         8,243         4,812           Frefered stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as trollows:         538         2,437           Feires A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         3,622         3,810           Series & Convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,016           Series & Convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         1,523         1,534           Class & Common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         1,817         6,2	Customer collateral	2,221		1,850
Accrued liabilities         2,196         1,840           Current maturities of debt         -         2,999           Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         44,881         44,709           Equity         44,881         44,709           Fetuity         Freferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding at June 30, 2021 and September 30, 2020         538         2,437           Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series Convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Series Convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         2         2           Class A common stock, \$0.0001 par value, £22 shares authorized, 2,45 shares issued and outstanding at Jun	Accrued compensation and benefits	1,044		821
Current maturities of debt         —         2,999           Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         44,881         44,709           Equity         Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:         Series A convertible participating preferred stock, less than one shares issued and outstanding at follows:         538         2,437           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, 50,0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020,202 nespectively         —         —           Class B common stock, 50,0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         4         4         4           Class B common stock, 50,0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         4	Client incentives	5,114		4,176
Accrued litigation         900         914           Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total liabilities         44,881         44,709           Equity         Preferred stock, \$0,0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:         538         2,437           Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, \$0,0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, \$0,0001 par value, 622 shares authorized, 2,45 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         2         2           Class B common stock, \$0,0001 par value, 622 shares authorized, 2,45 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         2         2           Class C common stock, \$0,0001 par value, 622 shares authorized, 2,45 shares issued	Accrued liabilities	2,196		1,840
Total current liabilities         14,023         14,510           Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total liabilities         44,881         44,709           Equity           Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:           Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Series B convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, 2021 and September 30, 2020         1,523         1,543           Class B common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,629         1,629         1,620         1,620         1,620         1,620         1,620         1,620	Current maturities of debt	_		2,999
Long-term debt         20,996         21,071           Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total liabilities         44,881         44,709           Equity         Februity         February           Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:         538         2,437           Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Series B convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares         —         —           Iclass A common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,683         1,683           Class B common stock, \$0.0001 par value, 622 shares authorized, 10 and 11 shares issued and outstanding at June	Accrued litigation	900		914
Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total liabilities         44,881         44,709           Equity         Preferred stock, \$0,0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:           Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         538         2,437           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, 80,0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         —         —           Class A common stock, 80,0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         2020 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         4         —           Class A common stock, 80,0001 par value, 2,091,622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         4         4         3           Class A common stock, 80,0001 par value, 622 shares authorized, 245 shares issued and outstanding at	Total current liabilities	14,023		14,510
Deferred tax liabilities         6,240         5,237           Other liabilities         3,622         3,891           Total liabilities         44,881         44,709           Equity         Preferred stock, \$0,0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:           Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020         538         2,437           Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,071         1,106           Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020         1,523         1,543           Class A common stock, 80,0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively         —         —           Class A common stock, 80,0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         2020 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         4         —           Class A common stock, 80,0001 par value, 2,091,622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020         4         4         3           Class A common stock, 80,0001 par value, 622 shares authorized, 245 shares issued and outstanding at	Long-term debt	20,996		21,071
Total liabilities44,88144,709EquityEquityPreferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:5382,437Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 20201,0711,106Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 20201,5231,543Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 20201,5231,543Class A common stock, \$0.0001 par value, 2,001.622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively——Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively——Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively(24)(39)Right to recover for covered losses(24)(39)Additional paid-in capital18,78716,721Accumulated income(1)3Accumulated other comprehensive income (loss), net:(1)3Investment securities(1)3Defined benefit pension and other postretirement plans(187)(196)Derivative instruments(371)(291)Foreign currency translation adjustments37,79036,210Total accumulated other comprehensive inc		6,240		5,237
Equity Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows: Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020 Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020 Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020 Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 622 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively Right to recover for covered losses  4 (24) (39) Additional paid-in capital  Accumulated income  Accumulated income (loss), net:  Investment securities  Investment securities  Defined benefit pension and other postretirement plans  Defined benefit pension and other postretirement plans  Defined benefit pension and other postretirement plans  Total accumulated other comprehensive income (loss), net  Total accumulated other comprehensive income (loss), net	Other liabilities	3,622		3,891
Preferred stock, \$0.0001 par value, 25 shares authorized and 5 shares issued and outstanding as follows:  Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020  Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020  Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020  Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 22 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  (24) (39)  Additional paid-in capital  Accumulated income  Accumulated other comprehensive income (loss), net:  Investment securities  (1) 3  Defined benefit pension and other postretirement plans  (187) (196)  Derivative instruments  Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  Total equity  37,790  36,210	Total liabilities	44,881		44,709
follows: Series A convertible participating preferred stock, less than one shares issued and outstanding at June 30, 2021 and September 30, 2020 Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020 Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively Class B common stock, \$0.0001 par value, 2,021 and September 30, 2020, respectively Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 1,097 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively Class B common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively Right to recover for covered losses  (24) (39) Additional paid-in capital Accumulated income Accumulated income Accumulated other comprehensive income (loss), net: Investment securities (11) 3 Defined benefit pension and other postretirement plans (187) (196) Derivative instruments Foreign currency translation adjustments 1,160 838 Total accumulated other comprehensive income (loss), net Total equity  Total equity	Equity			
June 30, 2021 and September 30, 2020  Series B convertible participating preferred stock, 2 shares issued and outstanding at June 30, 2021 and September 30, 2020  Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  4 (24) (39)  Accumulated income  Accumulated income  4 18,787  16,721  Accumulated other comprehensive income (loss), net:  Investment securities  (1) 3  Defined benefit pension and other postretirement plans  (187) (196)  Derivative instruments  (371) (291)  Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  601  Total equity	follows:			
Series C convertible participating preferred stock, 3 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 6,1097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  (24) (39)  Additional paid-in capital  Accumulated income  15,294  Accumulated income  Accumulated other comprehensive income (loss), net:  Investment securities  (1) 3  Defined benefit pension and other postretirement plans  (187) (196)  Derivative instruments  (371) (291)  Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  37,790  36,210	June 30, 2021 and September 30, 2020	538		2,437
2021 and September 30, 2020 1,345  Class A common stock, \$0.0001 par value, 2,001,622 shares authorized, 1,689 and 1,683 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  (24) (39)  Additional paid-in capital 18,787 16,721  Accumulated income 15,294 14,088  Accumulated other comprehensive income (loss), net:  Investment securities (1) 3  Defined benefit pension and other postretirement plans (187) (196)  Derivative instruments (371) (291)  Foreign currency translation adjustments 1,160 838  Total accumulated other comprehensive income (loss), net 601 354  Total equity 37,790 36,210	2021 and September 30, 2020	·		1,106
issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Class B common stock, \$0.0001 par value, 622 shares authorized, 245 shares issued and outstanding at June 30, 2021 and September 30, 2020  Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  (24)  Additional paid-in capital  Accumulated income  Accumulated other comprehensive income (loss), net:  Investment securities  Defined benefit pension and other postretirement plans  Derivative instruments  (371)  Derivative instruments  Total accumulated other comprehensive income (loss), net  Total equity  37,790  36,210	2021 and September 30, 2020	1,523		1,543
outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and outstanding at June 30, 2021 and September 30, 2020, respectively  Right to recover for covered losses  (24) (39) Additional paid-in capital  Accumulated income  Accumulated other comprehensive income (loss), net:  Investment securities  Investment securities  Defined benefit pension and other postretirement plans  Derivative instruments  Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  37,790  36,210	issued and outstanding at June 30, 2021 and September 30, 2020, respectively	_		_
Right to recover for covered losses       (24)       (39)         Additional paid-in capital       18,787       16,721         Accumulated income       15,294       14,088         Accumulated other comprehensive income (loss), net:       Investment securities       (1)       3         Defined benefit pension and other postretirement plans       (187)       (196)         Derivative instruments       (371)       (291)         Foreign currency translation adjustments       1,160       838         Total accumulated other comprehensive income (loss), net       601       354         Total equity       37,790       36,210	outstanding at June 30, 2021 and September 30, 2020 Class C common stock, \$0.0001 par value, 1,097 shares authorized, 10 and 11 shares issued and	_		_
Additional paid-in capital       18,787       16,721         Accumulated income       15,294       14,088         Accumulated other comprehensive income (loss), net:       Investment securities       (1)       3         Defined benefit pension and other postretirement plans       (187)       (196)         Derivative instruments       (371)       (291)         Foreign currency translation adjustments       1,160       838         Total accumulated other comprehensive income (loss), net       601       354         Total equity       37,790       36,210				
Accumulated income Accumulated other comprehensive income (loss), net:  Investment securities Defined benefit pension and other postretirement plans Derivative instruments Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  15,294 14,088 13 3 13 13 13 13 14,088 11 13 13 13 14,088 11 13 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15		, ,		, ,
Accumulated other comprehensive income (loss), net:  Investment securities  Defined benefit pension and other postretirement plans Derivative instruments (371) Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  Accumulated other comprehensive income (loss), net  (187) (196) (291) (291) (371	•	•		•
Investment securities  Defined benefit pension and other postretirement plans  Derivative instruments  Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  (1)  3  (187) (196) (291) (291) (371) (291) (37		15,294		14,088
Defined benefit pension and other postretirement plans Derivative instruments Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  (187) (291) (291) (371) (291) (371) (371) (391)				
Derivative instruments (291) Foreign currency translation adjustments 1,160 838  Total accumulated other comprehensive income (loss), net 601 354  Total equity 37,790 36,210				
Foreign currency translation adjustments  Total accumulated other comprehensive income (loss), net  Total equity  1,160 838 601 354 36,210		` '		, ,
Total accumulated other comprehensive income (loss), net601354Total equity37,79036,210		` '		, ,
Total equity 37,790 36,210	· · · · · · · · · · · · · · · · · · ·	•		
	Total accumulated other comprehensive income (loss), net	601		354
<b>Total liabilities and equity</b> \$ <b>82,671</b> \$ 80,919	Total equity	37,790		36,210
	Total liabilities and equity	\$ 82,671	\$	80,919

## Visa Inc. Consolidated Statements of Operations (unaudited)

			nths Ended e 30,		nths Ended ne 30,
		2021	2020	2021	2020
			(in millions, exce	ept per share data	a)
Net revenues	\$				
Operating Expenses					
Personnel		1,098	941	3,193	2,863
Marketing		268	174	679	683
Network and processing		186	172	538	536
Professional fees		108	95	273	304
Depreciation and amortization		204	197	602	571
General and administrative		204	258	770	840
Litigation provision		(2)	1	2	9
Total operating expenses		2,066	1,838	6,057	5,806
Operating income		4,064	2,999	11,489	10,939
Non-operating Income (Expense)					
Interest expense, net		(131)	(142)	(388)	(371
Investment income and other		456	75	664	167
Total non-operating income (expense)		325	(67)	276	(204
Income before income taxes		4,389	2,932	11,765	10,735
Income tax provision		1,814	559	3,038	2,006
Net income	\$	2,575	\$ 2,373	\$ 8,727	\$ 8,729
Basic Earnings Per Share					
Class A common stock	<u>\$</u>	1.18	\$ 1.07		\$ 3.92
Class B common stock	<u>\$</u>	1.92	\$ 1.74	\$ 6.47	\$ 6.37
Class C common stock	<u>\$</u>	4.72	\$ 4.29	\$ 15.94	\$ 15.70
Basic Weighted-average Shares Outstanding					
Class A common stock	_	1,691	1,690	1,693	1,702
Class B common stock	_	245	245	245	245
Class C common stock	=	10	11	11	11
Diluted Earnings Per Share					
Class A common stock	<u>\$</u>		\$ 1.07	\$ 3.98	\$ 3.92
Class B common stock	<u>\$</u>	1.91	\$ 1.74	\$ 6.46	\$ 6.36
Class C common stock	<u>\$</u>	4.72	\$ 4.29	\$ 15.92	\$ 15.68
Diluted Weighted-average Shares Outstanding					
Class A common stock	_	2,184	2,214	2,192	2,227
Class B common stock	_	245	245	245	245
Class C common stock		10	11	11	11

## Visa Inc. Consolidated Statements of Cash Flows (unaudited)

		Nine Mon Jun		nded
		2021		2020
		(in mi	llions)	
Operating Activities				
Net income	\$	8,727	\$	8,729
Adjustments to reconcile net income to net cash provided by (used in) operating activities:				
Client incentives		5,980		4,966
Share-based compensation		434		322
Depreciation and amortization of property, equipment, technology and intangible assets		602		571
Deferred income taxes		981		(116)
VE territory covered losses incurred		(38)		(22)
(Gains) losses on equity investments, net		(611)		(62)
Other		(82)		(87)
Change in operating assets and liabilities:				
Settlement receivable		(351)		966
Accounts receivable		(220)		108
Client incentives		(5,202)		(6,261)
Other assets		(164)		(464)
Accounts payable		1		7
Settlement payable		574		(1,324)
Accrued and other liabilities		639		1,058
Accrued litigation		(14)		(47)
Net cash provided by (used in) operating activities		11,256		8,344
Investing Activities				
Purchases of property, equipment and technology		(497)		(568)
Investment securities:				
Purchases		(3,223)		(549)
Proceeds from maturities and sales		5,286		3,675
Acquisitions, net of cash acquired		(75)		(77)
Purchases of / contributions to other investments		(50)		(254)
Other investing activities		105		81
Net cash provided by (used in) investing activities		1,546		2,308
Financing Activities				
Repurchase of class A common stock		(5,709)		(6,572)
Repayments of debt		(3,000)		_
Dividends paid		(2,102)		(2,002)
Proceeds from issuance of senior notes		_		3,985
Cash proceeds from issuance of class A common stock under employee equity plans		162		142
Restricted stock and performance-based shares settled in cash for taxes		(142)		(158)
Other financing activities		_		(118)
Net cash provided by (used in) financing activities		(10,791)		(4,723)
Effect of exchange rate changes on cash, cash equivalents, restricted cash and restricted cash equivalents	3	92		173
Increase (decrease) in cash, cash equivalents, restricted cash and restricted cash equivalents		2,103		6,102
Cash, cash equivalents, restricted cash and restricted cash equivalents at beginning of period		19,171		10,832
Cash, cash equivalents, restricted cash and restricted cash equivalents at end of period	\$	21,274	\$	16,934
Supplemental Disclosure				
Cash paid for income taxes, net	\$	2,134	\$	1,793
Interest payments on debt	\$	583	\$	503
Accruals related to purchases of property, equipment and technology	\$	52	\$	34

# Visa Inc. Fiscal 2021 and 2020 Quarterly Results of Operations (unaudited)

		Fisca	2021 Qı	Fiscal 2020 Quarter Ended						
	June 20	e <b>30</b> ,	March 202	31,	Decer 31, 2		September 30, 2020			June 30, 2020
					(in mil	lions)				
Net revenues	\$	6,130	\$	5,729	\$	5,687	\$	5,101	\$	4,837
Operating Expenses										
Personnel		1,098		1,114		981		922		941
Marketing		268		206		205		288		174
Network and processing		186		179		173		191		172
Professional fees		108		82		83		104		95
Depreciation and amortization		204		201		197		196		197
General and administrative		204		363		203		256		258
Litigation provision		(2)		3		1		2		1
Total operating expenses		2,066		2,148		1,843		1,959		1,838
Operating income		4,064		3,581		3,844		3,142		2,999
Non-operating Income (Expense)										
Interest expense, net		(131)		(121)		(136)		(145)		(142)
Investment income and other		456		168		40		58		75
Total non-operating income (expense)		325		47		(96)		(87)		(67)
Income before income taxes		4,389		3,628		3,748		3,055		2,932
Income tax provision		1,814		602		622		918		559
Net income	\$	2,575	\$	3,026	\$	3,126	\$	2,137	\$	2,373

## Visa Inc. Reconciliation of Non-GAAP Financial Results (unaudited)

We use non-GAAP financial measures of our performance which exclude certain items which we believe are not representative of our continuing operations, as they may be non-recurring or have no cash impact, and may distort our longer-term operating trends. We consider non-GAAP measures useful to investors because they provide greater transparency into management's view and assessment of our ongoing operating performance.

- Gains and losses on equity investments. Gains and losses on equity investments include periodic non-cash fair
  value adjustments and gains and losses upon sale of an investment. These long-term investments are strategic in
  nature and are primarily private company investments. Gains and losses and the related tax impacts associated
  with these investments are tied to the performance of the companies that we invest in and therefore do not
  correlate to the underlying performance of our business.
- Amortization of acquired intangible assets. Amortization of acquired intangible assets consists of amortization of
  intangible assets such as developed technology, customer relationships and brands acquired in connection with
  business combinations executed beginning in fiscal 2019. Amortization charges for our acquired intangible assets
  are non-cash and are significantly affected by the timing, frequency and size of our acquisitions, rather than our
  core operations. As such, we have excluded this amount and the related tax impact to facilitate an evaluation of
  our current operating performance and comparison to our past operating performance.
- Acquisition-related costs. Acquisition-related costs consist primarily of one-time transaction and integration costs
  associated with our business combinations. These costs include professional fees, technology integration fees,
  restructuring activities and other direct costs related to the purchase and integration of acquired entities. It also
  includes retention equity and deferred equity compensation when they are agreed upon as part of the purchase
  price of the transaction but are required to be recognized as expense post-combination. We have excluded these
  amounts and the related tax impacts as the expenses are recognized for a limited duration and do not reflect the
  underlying performance of our business.
- Remeasurement of deferred tax balances. During the three and nine months ended June 30, 2021, in connection with the UK enacted legislation on June 10, 2021 that will increase the tax rate from 19% to 25%, effective April 1, 2023, we remeasured our net deferred tax liabilities, resulting in the recognition of a non-recurring, non-cash income tax expense of \$1.0 billion.
- *Indirect taxes.* During the nine months ended June 30, 2021, we recognized a one-time charge within general and administrative expense of \$152 million, before tax. Net of the related income tax benefit of \$40 million, determined by applying applicable tax rates, non-GAAP net income increased by \$112 million. This charge is to record our estimate of probable additional indirect taxes, related to prior periods, for which we could be liable as a result of certain changes in applicable law. This one-time charge is not representative of our ongoing operations.

Non-GAAP operating expense, non-operating income (expense), income tax provision, effective income tax rate, net income and diluted earnings per share should not be relied upon as substitutes for, or considered in isolation from, measures calculated in accordance with U.S. GAAP. The following tables reconcile our as-reported financial measures, calculated in accordance with U.S. GAAP, to our respective non-GAAP financial measures for the three and nine months ended June 30, 2021 and 2020.

## Visa Inc. Reconciliation of Non-GAAP Financial Results - continued (unaudited)

	Three Months Ended June 30, 2021													
	Operating Expenses		Non- perating ncome expense)	Income Tax Provision		Effective Income Tax Rate <sup>(1)</sup>	Net Income		Ea	iluted rnings Per nare <sup>(1)</sup>				
	(in millions, except percentages and per share data)													
As reported	\$ 2,066	\$	325	\$	1,814	41.3%	\$	2,575	\$	1.18				
(Gains) losses on equity investments, net	_		(439)		(99)			(340)		(0.16)				
Amortization of acquired intangible assets	(13)		_		3			10		_				
Acquisition-related costs	(5)		_		1			4		_				
Remeasurement of deferred tax balances	_		_		(1,007)			1,007		0.46				
Non-GAAP	\$ 2,048	\$	(114)	\$	712	17.9%	\$	3,256	\$	1.49				

	Nine Months Ended June 30, 2021											
	Operating Expenses		Non- perating ncome expense)	Income Tax Provision		Effective Income Tax Rate <sup>(1)</sup>	Net Income		E	Diluted arnings Per Share <sup>(1)</sup>		
	(in millions, except percentages and per share data)											
As reported	\$ 6,057	\$	276	\$	3,038	25.8%	\$	8,727	\$	3.98		
(Gains) losses on equity investments, net	_		(611)		(138)			(473)		(0.22)		
Amortization of acquired intangible assets	(38)		_		9			29		0.01		
Acquisition-related costs	(13)		_		3			10		_		
Remeasurement of deferred tax balances	_		_		(1,007)			1,007		0.46		
Indirect taxes	(152)		_		40			112		0.05		
Non-GAAP	\$ 5,854	\$	(335)	\$	1,945	17.1%	\$	9,412	\$	4.29		

	Three Months Ended June 30, 2020										
	 Operating Expenses	Non- operating Income (Expense)		Income Tax Provision	Effective Income Tax Rate <sup>(1)</sup>	Net Income	Diluted Earnings Per Share <sup>(1)</sup>				
		(in millio	ıs, ex	cept percen	tages and per	share data)					
As reported	\$ 1,838	\$ (67	7) \$	559	19.1%	\$ 2,373	\$ 1.07				
(Gains) losses on equity investments, net	_	(5	1)	(11)		(40)	(0.02)				
Amortization of acquired intangible assets	(13)	_	-	3		10	_				
Acquisition-related costs	(4)	_	-	_		4	_				
Non-GAAP	\$ 1.821	\$ (118	3) \$	551	19.0%	\$ 2.347	\$ 1.06				

	Nine Months Ended June 30, 2020											
	 Operating Expenses		on- rating come pense)	Income Tax Provision		Tax Income		Net Income	Earr P	uted nings er are <sup>(1)</sup>		
		(in	millions	, exce <sub>l</sub>	pt percen	tages and per	sha	re data)				
As reported	\$ 5,806	\$	(204)	\$	2,006	18.7%	\$	8,729	\$	3.92		
(Gains) losses on equity investments, net	_		(62)		(14)			(48)		(0.02)		
Amortization of acquired intangible assets	(35)		_		8			27		0.01		
Acquisition-related costs	(11)		_		2			9		_		
Non-GAAP	\$ 5,760	\$	(266)	\$	2,002	18.7%	\$	8,717	\$	3.91		

<sup>(1)</sup> Figures in the table may not recalculate exactly due to rounding. Effective income tax rate, diluted earnings per share and their respective totals are calculated based on unrounded numbers.