



NEWS RELEASE

Logitech Delivers Record Q2 Sales and Double-Digit Profit Growth

10/22/2018

LAUSANNE, Switzerland & NEWARK, Calif.--(BUSINESS WIRE)-- Logitech International (SIX: LOGN) (Nasdaq: LOGI) today announced financial results for the second quarter of Fiscal Year 2019.

- Q2 sales were \$691 million, up 9 percent in US dollars and 10 percent in constant currency, compared to Q2 of the prior year.
- Q2 GAAP operating income reached \$65 million, compared to \$59 million in the same quarter a year ago. Q2 GAAP earnings per share (EPS) grew 15 percent to \$0.38, compared to \$0.33 in the same quarter a year ago.
- Q2 non-GAAP operating income grew 18 percent to \$85 million, compared to \$71 million in the same quarter a year ago. Q2 non-GAAP EPS grew 26 percent to \$0.49, compared to \$0.39 in the same quarter a year ago.
- Q2 cash flow from operations was \$85 million, up 24 percent compared to Q2 of the prior year. Cash flow from operations for the fiscal year to date was \$97 million, compared to \$67 million for the same period a year ago.

"Q2 showcased the power and diversity of our portfolio," said Bracken Darrell, Logitech president and chief executive officer. "We delivered our highest ever sales for a second quarter, with double-digit growth in both Gaming and Video Collaboration and solid growth in our PC Peripherals categories. Our innovation engine is on display as we move into the holiday quarter with a line-up of new, innovative products already well-received by consumers."

Vincent Pilette, chief financial officer, said, "With healthy sales growth of 10 percent in constant currency, we delivered a strong gross margin, above our long-term target. Our constant and obsessive focus on operational efficiency allowed us to continue to invest for future growth while growing non-GAAP operating profit 18 percent



and once again delivering strong leverage to the bottom line.”

Outlook

Logitech confirmed its Fiscal Year 2019 outlook of 9 to 11 percent sales growth in constant currency and \$325 million to \$335 million in non-GAAP operating income.

Prepared Remarks Available Online

Logitech has made its prepared written remarks for the financial results teleconference available online on the Logitech corporate website at <http://ir.logitech.com>.

Financial Results Teleconference and Webcast

Logitech will hold a financial results teleconference to discuss the results for Q2 FY 2019 on Tuesday, October 23, 2018 at 8:30 a.m. Eastern Daylight Time and 2:30 p.m. Central European Summer Time. A live webcast of the call will be available on the Logitech corporate website at <http://ir.logitech.com>.

Use of Non-GAAP Financial Information and Constant Currency

To facilitate comparisons to Logitech’s historical results, Logitech has included non-GAAP adjusted measures, which exclude share-based compensation expense, amortization of intangible assets, purchase accounting effect on inventory, acquisition-related costs, change in fair value of contingent consideration for business acquisition, restructuring charges (credits), loss (gain) on investments in privately held companies, non-GAAP income tax adjustment, and other items detailed under “Supplemental Financial Information” after the tables below. Logitech also presents percentage sales growth in constant currency to show performance unaffected by fluctuations in currency exchange rates. Percentage sales growth in constant currency is calculated by translating prior period sales in each local currency at the current period’s average exchange rate for that currency and comparing that to current period sales. Logitech believes this information, used together with the GAAP financial information, will help investors to evaluate its current period performance and trends in its business. With respect to the Company’s outlook for non-GAAP operating income, most of these excluded amounts pertain to events that have not yet occurred and are not currently possible to estimate with a reasonable degree of accuracy. Therefore, no reconciliation to the GAAP amounts has been provided for Fiscal Year 2019.

About Logitech

Logitech designs products that have an everyday place in people's lives, connecting them to the digital experiences

they care about. More than 35 years ago, Logitech started connecting people through computers, and now it's a multi-brand company designing products that bring people together through music, gaming, video and computing. Brands of Logitech include **Logitech**, **Ultimate Ears**, **Jaybird**, **Blue Microphones**, **Logitech G** and **ASTRO Gaming**. Founded in 1981, and headquartered in Lausanne, Switzerland, Logitech International is a Swiss public company listed on the SIX Swiss Exchange (LOGN) and on the Nasdaq Global Select Market (LOGI). Find Logitech at www.logitech.com, the [company blog](#) or [@Logitech](#).

This press release contains forward-looking statements within the meaning of the federal securities laws, including, without limitation, statements regarding: our preliminary financial results for the three and six months ended September 30, 2018, product portfolio, sales for the third quarter of Fiscal Year 2019, new products and consumer reception, target range for gross margin, growth investments, and outlook for Fiscal Year 2019 operating income and sales growth. The forward-looking statements in this release involve risks and uncertainties that could cause Logitech's actual results and events to differ materially from those anticipated in these forward-looking statements, including, without limitation: if our product offerings, marketing activities and investment prioritization decisions do not result in the sales, profitability or profitability growth we expect, or when we expect it; if we fail to innovate and develop new products in a timely and cost-effective manner for our new and existing product categories; if we do not successfully execute on our growth opportunities or our growth opportunities are more limited than we expect; the effect of pricing, product, marketing and other initiatives by our competitors, and our reaction to them, on our sales, gross margins and profitability; if our products and marketing strategies fail to separate our products from competitors' products; if we do not fully realize our goals to lower our costs and improve our operating leverage; if there is a deterioration of business and economic conditions in one or more of our sales regions or product categories, or significant fluctuations in exchange rates; changes in trade policies and agreements and the imposition of tariffs that affect our products or operations and our ability to mitigate; risks associated with acquisitions. A detailed discussion of these and other risks and uncertainties that could cause actual results and events to differ materially from such forward-looking statements is included in Logitech's periodic filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the fiscal year ended March 31, 2018 and our Quarterly Report on Form 10-Q for the fiscal quarter ended June 30, 2018, available at www.sec.gov, under the caption Risk Factors and elsewhere. Logitech does not undertake any obligation to update any forward-looking statements to reflect new information or events or circumstances occurring after the date of this press release.

Note that unless noted otherwise, comparisons are year over year.

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(LOGIIR)

LOGITECH INTERNATIONAL S.A.
PRELIMINARY RESULTS *
(In thousands, except per share amounts) - unaudited

GAAP CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (A)	Three Months Ended September 30,		Six Months Ended September 30,	
	2018	2017	2018	2017
Net sales (B)	\$ 691,146	\$ 632,470	\$ 1,299,626	\$ 1,162,416
Cost of goods sold	432,063	402,722	814,234	737,496
Amortization of intangible assets and purchase accounting effect on inventory	2,966	2,011	5,338	3,515
Gross profit	<u>256,117</u>	<u>227,737</u>	<u>480,054</u>	<u>421,405</u>
Operating expenses:				
Marketing and selling	121,801	107,386	236,385	209,764
Research and development	39,542	36,647	78,529	71,746
General and administrative	25,206	25,266	50,679	50,675
Amortization of intangible assets and acquisition-related costs	4,317	2,491	6,838	3,881
Change in fair value of contingent consideration for business acquisition	—	(2,930)	—	(4,908)
Restructuring charges (credits), net	119	(61)	10,040	(116)
Total operating expenses	<u>190,985</u>	<u>168,799</u>	<u>382,471</u>	<u>331,042</u>
Operating income	65,132	58,938	97,583	90,363
Interest income	1,858	1,048	4,227	2,223
Other income (expense), net	3,389	459	1,818	(570)
Income before income taxes	<u>70,379</u>	<u>60,445</u>	<u>103,628</u>	<u>92,016</u>
Provision for (benefit from) income taxes	6,203	4,087	986	(1,349)
Net income	<u>\$ 64,176</u>	<u>\$ 56,358</u>	<u>\$ 102,642</u>	<u>\$ 93,365</u>
Net income per share:				
Basic	\$ 0.39	\$ 0.34	\$ 0.62	\$ 0.57
Diluted	\$ 0.38	\$ 0.33	\$ 0.61	\$ 0.55
Weighted average shares used to compute net income per share:				
Basic	165,630	164,120	165,474	163,765
Diluted	169,234	169,078	168,996	168,710
Cash dividend per share	\$ 0.69	\$ 0.63	\$ 0.69	\$ 0.63

LOGITECH INTERNATIONAL S.A.
PRELIMINARY RESULTS *
(In thousands) - unaudited

CONDENSED CONSOLIDATED BALANCE SHEETS (A)	September 30, 2018	March 31, 2018
Current assets:		
Cash and cash equivalents	\$ 424,950	\$ 641,947
Accounts receivable, net (B)	459,689	214,885
Inventories	358,774	259,906
Other current assets (B)	<u>70,412</u>	<u>56,362</u>
Total current assets	1,313,825	1,173,100
Non-current assets:		
Property, plant and equipment, net	83,731	86,304
Goodwill	346,548	275,451
Other intangible assets, net	130,538	87,547
Other assets	<u>131,565</u>	<u>120,755</u>
Total assets	<u>\$ 2,006,207</u>	<u>\$ 1,743,157</u>
Current liabilities:		
Accounts payable	\$ 440,564	\$ 293,988
Accrued and other current liabilities (B)	<u>434,615</u>	<u>281,732</u>
Total current liabilities	875,179	575,720
Non-current liabilities:		
Income taxes payable	34,456	34,956
Other non-current liabilities	<u>84,408</u>	<u>81,924</u>
Total liabilities	<u>994,043</u>	<u>692,600</u>
Shareholders' equity:		
Registered shares, CHF 0.25 par value:		
Issued shares — 173,106 at September 30 and March 31, 2018	30,148	30,148
Additional shares that may be issued out of the conditional capitals — 50,000 at September 30 and March 31, 2018		
Additional shares that may be issued out of the authorized capital — 36,621 at September 30, 2018 and none at March 31, 2018		
Additional paid-in capital	33,160	47,234
Shares in treasury, at cost — 7,384 at September 30, 2018 and 8,527 at March 31, 2018	(163,481)	(165,686)
Retained earnings (B)	1,210,105	1,232,316
Accumulated other comprehensive loss	<u>(97,768)</u>	<u>(93,455)</u>
Total shareholders' equity	<u>1,012,164</u>	<u>1,050,557</u>
Total liabilities and shareholders' equity	<u>\$ 2,006,207</u>	<u>\$ 1,743,157</u>

LOGITECH INTERNATIONAL S.A.
PRELIMINARY RESULTS *
(In thousands) - unaudited

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (A)	Three Months Ended September 30,		Six Months Ended September 30,	
	2018	2017	2018	2017
Cash flows from operating activities:				
Net income	\$ 64,176	\$ 56,358	\$ 102,642	\$ 93,365
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation	11,196	10,220	21,895	19,368
Amortization of intangible assets	5,448	3,645	10,341	6,238
Gain on investments in privately held companies	(395)	(695)	(382)	(436)
Share-based compensation expense	12,049	10,978	25,308	21,683
Deferred income taxes	(156)	(2,054)	(9,815)	(11,933)
Change in fair value of contingent consideration for business acquisition	—	(2,930)	—	(4,908)
Other	(49)	15	75	12
Changes in assets and liabilities, net of acquisitions:				
Accounts receivable, net	(64,918)	(56,016)	(133,475)	(91,718)
Inventories	(66,201)	(37,689)	(84,401)	(58,078)
Other assets	(6,831)	(5,402)	(11,056)	(8,490)
Accounts payable	86,998	71,489	138,186	110,136
Accrued and other liabilities	43,621	20,464	37,902	(7,739)
Net cash provided by operating activities	<u>84,938</u>	<u>68,383</u>	<u>97,220</u>	<u>67,500</u>
Cash flows from investing activities:				
Purchases of property, plant and equipment	(9,624)	(7,153)	(18,368)	(17,188)
Investment in privately held companies	(281)	(160)	(506)	(520)
Acquisitions, net of cash acquired	(133,665)	(85,000)	(133,908)	(85,000)
Proceeds from return of investment in privately held companies	—	237	—	237
Purchases of short-term investments	(1,505)	(6,789)	(1,505)	(6,789)
Purchases of trading investments	(1,222)	(390)	(3,722)	(999)
Proceeds from sales of trading investments	1,327	410	4,194	1,057
Net cash used in investing activities	<u>(144,970)</u>	<u>(98,845)</u>	<u>(153,815)</u>	<u>(109,202)</u>
Cash flows from financing activities:				
Payment of cash dividends	(113,971)	(104,248)	(113,971)	(104,248)
Purchases of registered shares	(9,919)	(10,058)	(19,901)	(10,682)
Proceeds from exercises of stock options	8,903	17,431	10,007	30,000
Tax withholdings related to net share settlements of restricted stock units	(2,299)	(2,023)	(27,380)	(23,706)
Net cash used in financing activities	<u>(117,286)</u>	<u>(98,898)</u>	<u>(151,245)</u>	<u>(108,636)</u>
Effect of exchange rate changes on cash and cash equivalents	<u>(1,848)</u>	<u>551</u>	<u>(9,157)</u>	<u>1,653</u>
Net decrease in cash and cash equivalents	<u>(179,166)</u>	<u>(128,809)</u>	<u>(216,997)</u>	<u>(148,685)</u>
Cash and cash equivalents, beginning of the period	604,116	527,657	641,947	547,533
Cash and cash equivalents, end of the period	<u>\$ 424,950</u>	<u>\$ 398,848</u>	<u>\$ 424,950</u>	<u>\$ 398,848</u>

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NET SALES SUPPLEMENTAL FINANCIAL INFORMATION	Three Months Ended September 30,			Six Months Ended September 30,		
	2018	2017	Change	2018	2017	Change
Net sales by product category:						
Pointing Devices	\$ 128,337	\$ 123,643	4 %	\$ 256,127	\$ 245,717	4 %
Keyboards & Combos	131,872	119,200	11	260,094	235,313	11
PC Webcams	28,221	27,466	3	57,895	53,091	9
Tablet & Other Accessories	36,710	30,784	19	69,146	54,002	28
Video Collaboration	57,176	46,139	24	115,968	81,756	42
Mobile Speakers	77,100	90,548	(15)	111,427	153,466	(27)
Audio & Wearables	61,560	62,445	(1)	113,714	112,647	1
Gaming	160,792	113,722	41	296,818	191,430	55
Smart Home	9,241	18,323	(50)	18,252	34,789	(48)
Other (1)	137	200	(32)	185	205	(10)
Total net sales	<u>\$ 691,146</u>	<u>\$ 632,470</u>	9	<u>\$ 1,299,626</u>	<u>\$ 1,162,416</u>	12

Other category includes products that we currently intend to transition out of, or have already transitioned out of, because they are no longer strategic to our business.

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GAAP TO NON-GAAP RECONCILIATION (A)(C)

SUPPLEMENTAL FINANCIAL INFORMATION

	Three Months Ended September 30,		Six Months Ended September 30,	
	2018	2017	2018	2017
Gross profit - GAAP	\$ 256,117	\$ 227,737	\$ 480,054	\$ 421,405
Share-based compensation expense	791	1,091	1,921	1,802
Amortization of intangible assets and purchase accounting effect on inventory	2,966	2,011	5,338	3,515
Gross profit - Non-GAAP	<u>\$ 259,874</u>	<u>\$ 230,839</u>	<u>\$ 487,313</u>	<u>\$ 426,722</u>
Gross margin - GAAP	37.1 %	36.0 %	36.9 %	36.3 %
Gross margin - Non-GAAP	37.6 %	36.5 %	37.5 %	36.7 %
Operating expenses - GAAP	\$ 190,985	\$ 168,799	\$ 382,471	\$ 331,042
Less: Share-based compensation expense	11,258	9,887	23,387	19,881
Less: Amortization of intangible assets and acquisition-related costs	4,317	2,491	6,838	3,881
Less: Change in fair value of contingent consideration for business acquisition	—	(2,930)	—	(4,908)
Less: Restructuring charges (credits), net	119	(61)	10,040	(116)
Operating expenses - Non-GAAP	<u>\$ 175,291</u>	<u>\$ 159,412</u>	<u>\$ 342,206</u>	<u>\$ 312,304</u>
% of net sales - GAAP	27.6 %	26.7 %	29.4 %	28.5 %
% of net sales - Non - GAAP	25.4 %	25.2 %	26.3 %	26.9 %
Operating income - GAAP	\$ 65,132	\$ 58,938	\$ 97,583	\$ 90,363
Share-based compensation expense	12,049	10,978	25,308	21,683
Amortization of intangible assets	5,448	3,645	10,341	6,238
Purchase accounting effect on inventory	379	114	379	114
Acquisition-related costs	1,456	741	1,456	1,042
Change in fair value of contingent consideration for business acquisition	—	(2,930)	—	(4,908)
Restructuring (charges) credits, net	119	(61)	10,040	(116)
Operating income - Non - GAAP	<u>\$ 84,583</u>	<u>\$ 71,425</u>	<u>\$ 145,107</u>	<u>\$ 114,416</u>
% of net sales - GAAP	9.4 %	9.3 %	7.5 %	7.8 %
% of net sales - Non - GAAP	12.2 %	11.3 %	11.2 %	9.8 %
Net income - GAAP	\$ 64,176	\$ 56,358	\$ 102,642	\$ 93,365
Share-based compensation expense	12,049	10,978	25,308	21,683
Amortization of intangible assets	5,448	3,645	10,341	6,238
Purchase accounting effect on inventory	379	114	379	114
Acquisition-related costs	1,456	741	1,456	1,042
Change in fair value of contingent consideration for business acquisition	—	(2,930)	—	(4,908)
Restructuring (charges) credits, net	119	(61)	10,040	(116)
Loss (gain) on investments in privately held companies	(395)	(695)	(382)	(436)
Non-GAAP income tax adjustment	(116)	(1,890)	(9,225)	(10,982)
Net income - Non - GAAP	<u>\$ 83,116</u>	<u>\$ 66,260</u>	<u>\$ 140,559</u>	<u>\$ 106,000</u>
Net income per share:				
Diluted - GAAP	\$ 0.38	\$ 0.33	\$ 0.61	\$ 0.55
Diluted - Non - GAAP	\$ 0.49	\$ 0.39	\$ 0.83	\$ 0.63
Shares used to compute net income per share:				
Diluted - GAAP and Non - GAAP	169,234	169,078	168,996	168,710

LOGITECH INTERNATIONAL S.A.
PRELIMINARY RESULTS *
(In thousands) - unaudited

SHARE-BASED COMPENSATION EXPENSE SUPPLEMENTAL FINANCIAL INFORMATION	Three Months Ended September 30,		Six Months Ended September 30,	
	2018	2017	2018	2017
Share-based Compensation Expense				
Cost of goods sold	\$ 791	\$ 1,091	\$ 1,921	\$ 1,802
Marketing and selling	4,864	4,343	10,650	8,724
Research and development	1,935	1,633	3,484	3,176
General and administrative	4,459	3,911	9,253	7,981
Total share-based compensation expense	12,049	10,978	25,308	21,683
Income tax benefit	(2,650)	(3,677)	(12,179)	(14,959)
Total share-based compensation expense, net of income tax	\$ 9,399	\$ 7,301	\$ 13,129	\$ 6,724

* Note: These preliminary results for the three and six months ended September 30, 2018 are subject to adjustments, including subsequent events that may occur through the date of filing our Quarterly Report on Form 10-Q.

(A) The preliminary fair value of assets acquired and liabilities assumed from the business acquisition during the current period is included in the tables. The fair value of identifiable intangible assets acquired was based on estimates and assumptions made by us at the time of the acquisition. As additional information becomes available, such as finalization of purchase price adjustment and the finalization of the estimated fair value of the assets acquired and liabilities assumed, we may revise our preliminary or interim estimated fair value of the assets acquired and liabilities assumed during the remainder of the measurement periods (which will not exceed 12 months from the acquisition dates). Any such revisions or changes may be material, and may have a material impact over our financial condition and results of operations.

(B) Adoption of ASC Topic 606

On April 1, 2018, we adopted the new revenue standards under Accounting Standards Codification ("ASC") Topic 606. The adoption of Topic 606 did not have an impact over the total cash flows from operating, investing, or financing activities. The following tables summarize the impacts of adopting Topic 606 on our condensed consolidated statements of operations for the three and six months ended as of September 30, 2018 and condensed consolidated balance sheets as of September 30, 2018 (in thousands):

	Three Months Ended September 30, 2018			Six Months Ended September 30, 2018		
	As Reported Under ASC 606	If Reported Under ASC 605	Effect of Change	As Reported Under ASC 606	If Reported Under ASC 605	Effect of Change
Net sales	\$ 691,146	\$ 696,090	\$ (4,944)	\$ 1,299,626	\$ 1,304,704	\$ (5,078)

	As of September 30, 2018		
	As Reported Under ASC 606	Balance Under ASC 605	Effect of Change
Accounts receivable, net	459,689	327,131	132,558
Other current assets	70,412	61,092	9,320
Accrued and other current liabilities	434,615	276,777	157,838
Retained earnings	1,210,105	1,226,065	(15,960)

(C) Non-GAAP Financial Measures

To supplement our condensed consolidated financial results prepared in accordance with GAAP, we use a number of financial measures, both GAAP and non-GAAP, in analyzing and assessing our overall business performance, for making operating decisions and for forecasting and planning future periods. We consider the use of non-GAAP financial measures helpful in assessing our current financial performance, ongoing operations and prospects for the future as well as understanding financial and business trends relating to our financial condition and results of operations.

While we use non-GAAP financial measures as a tool to enhance our understanding of certain aspects of our financial performance and to provide incremental insight into the underlying factors and trends affecting both our performance and our cash-generating potential, we do not consider these measures to be a substitute for, or superior to, the information provided by GAAP financial measures. Consistent with this approach, we believe that disclosing non-GAAP financial measures to the readers of our financial statements provides useful supplemental data that, while not a substitute for GAAP financial measures, can offer insight in the review of our financial and operational performance and enables investors to more fully understand trends in our current and future performance. In assessing our business during the quarter ended September 30, 2018 and previous periods, we excluded items in the following general categories, each of which are described below:

Share-based compensation expenses. We believe that providing non-GAAP measures excluding share-based compensation expense, in addition to the GAAP measures, allows for a more transparent comparison of our financial results from period to period. We prepare and maintain our budgets and forecasts for future periods on a basis consistent with this non-GAAP financial measure. Further, companies use a variety of types of equity awards as well as a variety of methodologies, assumptions and estimates to determine share-based compensation expense. We believe that excluding share-based compensation expense enhances our ability and the ability of

investors to understand the impact of non-cash share-based compensation on our operating results and to compare our results against the results of other companies.

Amortization of intangible assets. We incur intangible asset amortization expense, primarily in connection with our acquisitions of various businesses and technologies. The amortization of purchased intangibles varies depending on the level of acquisition activity. We exclude these various charges in budgeting, planning and forecasting future periods and we believe that providing the non-GAAP measures excluding these various non-cash charges, as well as the GAAP measures, provides additional insight when comparing our gross profit, operating expenses, and financial results from period to period.

Purchase accounting effect on inventory. Business combination accounting principles require us to measure acquired inventory at fair value. The fair value of inventory reflects the acquired company's cost of manufacturing plus a portion of the expected profit margin. The non-GAAP adjustment excludes the expected profit margin component that is recorded under business combination accounting principles associated with our business acquisitions. We believe the adjustment is useful to investors because such charges are not reflective of our ongoing operations.

Acquisition-related costs and change in fair value of contingent consideration for business acquisition. We incurred expenses and credits in connection with our acquisitions which we generally would not have otherwise incurred in the periods presented as a part of our continuing operations. Acquisition related costs include all incremental expenses incurred to effect a business combination. Fair value of contingent consideration is associated with our estimates of the value of earn-outs in connection with certain acquisitions. We believe that providing the non-GAAP measures excluding these costs and credits, as well as the GAAP measures, assists our investors because such costs are not reflective of our ongoing operating results.

Restructuring charges (credits). These expenses are associated with re-aligning our business strategies based on current economic conditions. We have undertaken several restructuring plans in recent years. In connection with our restructuring initiatives, we incurred restructuring charges related to employee terminations, facility closures and early cancellation of certain contracts. We believe that providing the non-GAAP measures excluding these charges, as well as the GAAP measures, assists our investors because such charges (credits) are not reflective of our ongoing operating results in the current period.

Loss (gain) on investments in privately held companies. We recognized loss (gain) related to our investments in various privately-held companies, which varies depending on the operational and financial performance of the privately-held companies in which we invested. We believe that providing the non-GAAP measures excluding these charges, as well as the GAAP measures, assists our investors because such charges are

not reflective of our ongoing operations.

Non-GAAP income tax adjustment. Non-GAAP income tax adjustment primarily measures the income tax effect of non-GAAP adjustments excluded above and other events; the determination of which is based upon the nature of the underlying items, the mix of income and losses in jurisdictions and the relevant tax rates in which we operate.

Each of the non-GAAP financial measures described above, and used in this press release, should not be considered in isolation from, or as a substitute for, a measure of financial performance prepared in accordance with GAAP. Further, investors are cautioned that there are inherent limitations associated with the use of each of these non-GAAP financial measures as an analytical tool. In particular, these non-GAAP financial measures are not based on a comprehensive set of accounting rules or principles and many of the adjustments to the GAAP financial measures reflect the exclusion of items that are recurring and may be reflected in the Company's financial results for the foreseeable future. We compensate for these limitations by providing specific information in the reconciliation included in this press release regarding the GAAP amounts excluded from the non-GAAP financial measures. In addition, as noted above, we evaluate the non-GAAP financial measures together with the most directly comparable GAAP financial information.

Additional Supplemental Financial Information - Constant Currency

In addition, Logitech presents percentage sales growth in constant currency to show performance unaffected by fluctuations in currency exchange rates. Percentage sales growth in constant currency is calculated by translating prior period sales in each local currency at the current period's average exchange rate for that currency and comparing that to current period sales.

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Source: Logitech International