

# Home BancShares Announces Acquisition of Happy Bancshares

#### **Creating a Happy HOMB from Panhandle to Panhandle**



#### FORWARD LOOKING STATEMENT

This presentation contains forward-looking statements which include, but are not limited to, statements about the benefits of the business combination transaction involving Home BancShares, Inc. ("Home") and Happy Bancshares, Inc. ("Happy"), including the combined company's future financial and operating results, plans, expectations, goals and outlook for the future. Statements in this presentation that are not historical facts should be considered forwardlooking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements of this type speak only as of the date of this presentation. By nature, forward-looking statements involve inherent risk and uncertainties. Various factors could cause actual results to differ materially from those contemplated by the forward-looking statements, including, but not limited to, (i) the possibility that the acquisition does not close when expected or at all because required regulatory, shareholder or other approvals and other conditions to closing are not received or satisfied on a timely basis or at all; (ii) the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; (iii) the risk that the benefits from the transaction may not be fully realized or may take longer to realize than expected, including as a result of changes in general economic and market conditions, ongoing or future effects of the COVID-19 pandemic, interest and exchange rates, monetary policy, laws and regulations and their enforcement, and the degree of competition in the geographic and business areas in which Home and Happy operate; (iv) the ability to promptly and effectively integrate the businesses of Home and Happy; (v) the reaction to the transaction of the companies' customers, employees and counterparties; and (vi) diversion of management time on acquisition-related issues. Additional information on factors that might affect Home's financial results is included in its Annual Report on Form 10-K for the year ended December 31, 2020, filed with the SEC on February 26, 2021. Home assumes no obligation to update the information in this presentation, except as otherwise required by law.



# **ADDITIONAL INFORMATION AND WHERE TO FIND IT**

This presentation may be deemed to be solicitation material in respect of the proposed transaction by Home and Happy. In connection with the proposed acquisition, Home intends to file with the Securities and Exchange Commission (the "SEC") a Registration Statement on Form S-4 (the "Registration" Statement") to register the shares of Home common stock to be issued to shareholders of Happy in connection with the transaction. The Registration Statement will include a Joint Proxy Statement of Home and Happy and a Prospectus of Home, as well as other relevant materials regarding the proposed merger transaction involving Home and Happy. INVESTORS AND SECURITY HOLDERS OF HOME AND HAPPY ARE ADVISED TO READ THE JOINT PROXY STATEMENT/PROSPECTUS WHEN IT BECOMES AVAILABLE AND ANY OTHER DOCUMENTS FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE JOINT PROXY STATEMENT/PROSPECTUS BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION REGARDING THE PROPOSED MERGER TRANSACTION. Investors and security holders may obtain free copies of these documents, once they are filed, and other documents filed with the SEC on the SEC's website at http://www.sec.gov. Investors and security holders may also obtain free copies of the documents filed with the SEC by Home at Home's website at http://www.homebancshares.com, Investor Relations, or by contacting Donna Townsell, by telephone at (501) 328-4625.

Home and Happy and certain of their directors and executive officers may be deemed to be participants in the solicitation of proxies from the shareholders of Home and Happy in connection with the merger transaction. Information about the directors and executive officers of Home and their ownership of Home common stock is set forth in the proxy statement for Home's 2021 Annual Meeting of Shareholders, as filed with the SEC on Schedule 14A on March 2, 2021. Information about the directors and executive officers of Happy and their ownership of Happy common stock will be set forth in the Joint Proxy Statement/Prospectus to be included in the Registration Statement. Additional information regarding the interests of those participants and other persons who may be deemed participants in the transaction may be obtained by reading the Joint Proxy Statement/Prospectus regarding the merger transaction. Free copies of this document may be obtained as described in the preceding paragraph when it becomes available.



# CREATING A DOMINANT SOUTHERN INSTITUTION FROM PANHANDLE TO PANHANDLE

**Brings Strong Gulf Presence Into** One Bank

Meaningful Entrance into High-Growth Texas Markets

- \$6.3 billion in total assets
- #25 ranked by Texas deposits
- Dominant Panhandle and South Plains market share and an entrance into Dallas/Fort Worth and Austin markets
- Largest privately held Texas bank to sell in over 30 years
- Opportunity to better compete in future Texas consolidations

Complementary Franchise Enhancing an Already Peer-Leading Growth Institution

- Enhances ROATCE by ~90bps
- Provides new growth markets to leverage low-cost deposits
- Adds over \$3B in wealth and trust assets, bolstering fee income

Financially Compelling and Low-Risk Transaction

- Triple accretive: accretive to earnings per share, book value per share, and tangible book value per share inclusive of more than \$50M of transaction costs plus \$28M impact of CECL "double count"
- Conservative assumptions supported by strong deal experience and thorough due diligence

Addition of Strong Management to Ensure Continuity

- Long-tenured, seasoned risk professionals
- Happy to operate as our base platform for future expansion



### **EXPANSION INTO HIGH GROWTH TEXAS MARKETS**



(1) Represents MSAs with population of at least 250,000

(2) Deposit and market share information per FDIC from S&P Global Market Intelligence as of June 30, 2021; Ranking excludes credit unions, credit card companies, trust companies and subsidiaries of foreign banks

Source: S&P Global Market Intelligence, Company Filings

# POSITIONED TO BENEFIT FROM DEMOGRAPHIC GROWTH TRENDS



#### **PROPOSED TERMS OF THE TRANSACTION**

Transaction Structure	<ul> <li>Home BancShares, Inc. (NASDAQ : HOMB) will be the surviving entity</li> <li>2.17x HOMB shares for each share of Happy Bancshares, Inc. common stock</li> <li>Options to be rolled into HOMB common stock</li> </ul>
Transaction Pricing	<ul> <li>Implied Price per Share: \$47.24<sup>1</sup></li> <li>Aggregate Transaction Value: \$919 Million<sup>1</sup></li> <li>Price / TBVPS: 166%</li> <li>Price / 2022E EPS: 13.4x</li> <li>Happy Ownership: ~21%</li> </ul>
Leadership & Branding	<ul> <li>J. Pat Hickman, Chairman, President and Founder of Happy Bancshares, Inc. and Chairman of Happy State Bank, to join the HOMB Board of Directors</li> <li>Mikel Williamson, CEO of Happy Bancshares, Inc. and President and CEO of Happy State Bank, to join Centennial Executive leadership team</li> <li>Happy executives to maintain leadership roles in Texas</li> <li>Texas franchise to be branded Happy State Bank, a Division of Centennial Bank</li> </ul>
Timing & Approval	<ul> <li>Anticipated Closing: Q1 2022</li> <li>HOMB and Happy Bancshares shareholder approval</li> <li>Customary regulatory approval</li> </ul>



#### **RARE, DAY 1 TRIPLE ACCRETIVE TRANSACTION**



1)

# HAPPY BANCSHARES OVERVIEW – A HIGH PERFORMING TEXAS BANK



J. Pat Hickman – Chairman, President and Founder of Happy Bancshares, Inc. Chairman of Happy State Bank 40+ Years of Banking Experience

Mikel Williamson – CEO of Happy Bancshares, Inc. President and CEO of Happy State Bank. 20+ Years of Banking Experience

ident	Headquartered	Amarillo, TX
es, Inc	- Assets	\$6.3B
/	Gross Loans	\$3.5B
	Deposits	\$5.3B
	LTM ROAA	1.28%
EO of	TCE / TA	9.10%
	Founded as First State Bank of Happy	1908
v	1990	J. Pat Hickman organized 10 local investors to finance the purchase of First State Bank of Happy
y shares	Expansion into Amarillo, eventually leading to asset growth to over \$100M over the decade	1993
	2002	Sets goal to become the first Regional Bank for the Texas Panhandle; Expands into Stratford
	Becomes Second Largest Bank in Texas Panhandle with \$860M in Assets	2008
2	2012	Entered into DFW market
	Happy reaches \$3B in Assets	2018
	2020	Mikel Williamson becomes CEO
	Happy exceeds \$6B in Assets following five acquisitions since 2019	2021





#### **GRANULAR, LOW COST DEPOSIT GENERATORS**



Note: Data as of or for the three months ended 6/30/21

#### **DIVERSIFIED, COMMERCIAL-FOCUSED LOAN PORTFOLIO**

Pro Forma<sup>(1)</sup> HOMB HAPPY **Energy Other** Energy Other Agriculture Other 2.3% 1-4 Family Agriculture 0.7% 2.6% 0.4% 1.8% Aariculture PPP 4.7% 1-4 Family PPP 1.9% PPP 13.1% 1-4 Family 11.7% 12.4% 14.5% 4.5% 4.8% Multifamily 3.5% Multifamily Multifamily Consume 3.3% 3.5% Consumer 4.2% 7.2% Consumer 9.3% Type of Loan 1.0% \$10.2B C&I \$3.5B \$13.7B 11.0% C&I C&I Total Total Total 12.0% 14.9% C&D CRE CRE C&D C&D 14.7% CRE 38.6% 32.3% 13.5% 15.1% 40.6% **CRE Concentration: 240.2%** CRE Concentration: 215.0% CRE Concentration: 233.7% C&D Concentration: 77.3% C&D Concentration: 66.7% C&D Concentration: 74.6% Central Lubbock / Other Other Texas South 21.0% 15.71% **Geography of Loans** 12.0% Texas Plains 28.79% Texas 17.7% 4.6% New York Dallas/Fort 4.7% Worth & Florida Austin Florida California 43.3% 32.33% 29.6% 4.9% New York ТΧ 3.49% Panhandle Arkansas 27.1% California 21.4% 3.69% Other Abilene Arkansas 15.98% 11.9% 1.7% Yield on Loans and Leases: 5.40% Yield on Loans and Leases: 5.80% Yield on Loans and Leases: 5.50%







# THE COMBINATION OF SHARED VALUES PROVIDES BENEFITS FOR ALL STAKEHOLDERS





# CREATING A DOMINANT SOUTHERN INSTITUTION FROM PANHANDLE TO PANHANDLE



With a meaningful entrance into high-growth Texas markets, HOMB now operates in two of the fastest growth states in the U.S.



Complementary franchise that is additive to an already top-tier institution



Financially compelling low-risk transaction consistent with stated M&A goals



Enhanced management team with legacy leadership in the Texas market



# **BENEFITS OF THE COMBINATION**



Triple Accretive: Accretive to EPS, BVPS and TBVPS inclusive of more than \$50M of transaction costs and the \$28M impact of CECL "double count"



Conservative Assumptions: credit mark, one-time costs, expense savings and no revenue synergies



Well-managed platform with strong loan yields and a low-cost deposit base providing for enhanced NIM trajectory



Detailed diligence and low-risk balance sheets



Happy is privately owned and will bring over 1,300 new HOMB shareholders



# **TOTAL SHAREHOLDER RETURN SINCE HOMB INITIAL** PUBLIC OFFERING



# **APPENDIX**





2) Includes full impact of one-time merger expenses for illustrative purposes



# **KEY MERGER ASSUMPTIONS**

Earnings Projections <sup>1</sup>	<ul> <li>HOMB 2021 and 2022 EPS estimates of \$1.89 and \$1.66, respectively, and 2023 net income estimate of \$278 million</li> <li>Happy net income estimates of \$68.3 million and \$71.7 million for 2022 and 2023, respectively</li> </ul>
Estimated Cost Savings	<ul> <li>Approximately 33% of Happy's projected expense base, representing fully phased-in cost savings of approximately \$53 million</li> <li>Assumes cost savings are phased-in 75% in 2022 and 100% thereafter</li> <li>Projected pre-tax reduction in fee income of \$6 million associated with the impact of the Durbin Amendment</li> </ul>
Merger & Integration Costs	<ul> <li>Approximately \$55 million, pretax</li> <li>Assumed to occur 100% at closing for modeling purposes</li> </ul>
Credit Assumptions and CECL Reserve	<ul> <li>Gross credit mark equal to 2.12% of Happy's gross loans projected at closing of \$3.6 billion</li> <li>CECL: 63% PCD / 37% Non-PCD</li> <li>ACL established post-closing on Happy loans of \$77 million, inclusive of the \$28 million CECL "double count", representing a 2.12% reserve coverage</li> <li>Assumes non-PCD credit mark is accreted through earnings over four years</li> <li>Establishment of a CECL reserve against unfunded commitments of \$11 million at closing</li> </ul>
Other Adjustments	<ul> <li>Fair value write-up on loans of \$42 million, pre-tax, relating to an interest rate mark, reversal of current loan discounts, and remaining PPP fees (positive impact to equity)</li> <li>Fair value write up of \$26 million on funding liabilities, pre-tax (negative impact to equity)</li> <li>Core deposit intangible of ~\$24 million, or 0.50% of non-time deposits, amortized 10 years using the straight line methodology</li> <li>Happy FHLB and Trust Preferred to be repaid post-closing</li> <li>HOMB legacy Trust Preferred securities to be recognized as Tier 2 Capital to comply with the Collins Amendment</li> </ul>



	DUE DILIGENCE SUMMARY				
Scope of HOMB's Review	<ul> <li>Extensive credit diligence consisting of 18 HOMB professionals conducting a deep dive across business, operations and risk         <ul> <li>~\$1.6B loans, or 45%, of total loans, were subject to review</li> <li>616 loans reviewed</li> <li>~2,000 diligence files reviewed consisting of over 56,000 pages</li> </ul> </li> <li>Engagement of outside consultants and extensive legal review supplemented by external counsel</li> <li>Management Meetings with Happy team members</li> <li>Strong integration experience directed by deeply seasoned HOMB professionals, with dedicated personnel from both companies to focus on maintaining quality customer experience throughout the integration process</li> <li>HOMB team alone has conducted 20+ acquisitions, with due diligence work performed on 60+ financial institutions</li> </ul>				
	Commercial Banking Consumer Banking Wealth and Trust Mortgage Banking Credit				
Key Focus Areas	TechnologyOperational RiskHuman ResourcesFinancial SystemsBusiness Continuity				
	Finance, Tax and AccountingRegulatory and ComplianceMarketing and CommunicationsInternal AuditLegal				
	20				

# **PRO FORMA DEMOGRAPHIC HIGHLIGHTS**

Meaningful Market Presence in Nearly Half of the Top 20 Growth MSAs in the Southeast and Southwest Sorted by Project '21-'26 Population Growth



Source: S&P Global Market Intelligence

# **EARNINGS PER SHARE RECONCILIATION**

(\$M, except per share values)	FY 2022E	FY 2023E
HOMB's Standalone Net Income to Common Estimate <sup>1</sup>	\$268.7	\$278.0
Happy's Standalone Net Income to Common Estimate	\$68.3	\$71.7
After-Tax Transaction Adjustments:		
Cost Savings	\$29.9	\$41.0
CDI Amort. Expense, net of Current CDI	(\$0.9)	(\$0.9)
Interest Expense Savings on FHLB and TruPS	\$1.8	\$1.8
Estimated Reduction in Income Related to Durbin	(\$4.5)	(\$4.5)
Accretion of Non-PCD Discount, Net of Other Purchase Accounting Marks	(\$6.0)	(\$3.6)
Other Merger Adjustments	(\$0.2)	(\$0.2)
Pro Forma Net Income to Common	\$357.2	\$383.3
Pro Forma Average Diluted Shares (Ms)	204.2	202.9
HOM B Pro Forma EPS	\$1.75	\$1.89
Accretion (\$)	\$0.09	\$0.16
Accretion (%)	5.5%	9.2%

