



**VIRTUS INVESTMENT PARTNERS, INC.**

**BOARD OF DIRECTORS**

**CORPORATE GOVERNANCE PRINCIPLES**

### **Introduction**

The Board of Directors (the “Board”) of Virtus Investment Partners, Inc. (the “Company”) has adopted the following Corporate Governance Principles (the “Principles”) in order to inform the Company’s shareholders of the policies and procedures by which the Board is guided in its governance of the Company. They will be available to all shareholders, both electronically on the Company’s website and in print for any shareholder who requests a copy. The Principles have been drafted so as to be consistent with the Company’s Certificate of Incorporation and Bylaws, as well as with the Corporate Governance Standards of The Nasdaq Stock Market (“Nasdaq”).

#### **1. Director Qualifications**

The Board will have a majority of directors who meet the criteria for independence required by Nasdaq. The Governance Committee is responsible for reviewing with the Board the requisite skills and characteristics of new Board members as well as the composition of the Board as a whole. This assessment will include members’ qualifications as independent, as well as considerations of diversity, age, skills and experience in the context of the needs of the Board. Nominees for directorship will be selected by the Governance Committee in accordance with the policies and principles in its charter.

The Board shall periodically assess the size of the Board and make any adjustments it deems appropriate in accordance with the Bylaws of the Company.

It is the sense of the Board that individual directors who face significant changes to the responsibilities they held when they were elected to the Board should volunteer to resign from the Board. It is not the sense of the Board that in every instance the directors who change from the positions they held when they came on the Board should necessarily leave the Board. In the event of a normal retirement from a director’s principal occupation, it is the sense of the Board that the director would remain on the Board. There should, however, be an opportunity for the Board through the Governance Committee to review the continued appropriateness of Board membership under the circumstances.

Directors must advise the Chair of the Board and the Chair of the Governance Committee in advance of accepting invitations to serve on other public company boards.

A director will retire no later than the first annual meeting following his or her 74<sup>th</sup> birthday. Under exigent circumstances, the Board may request that the Director continue to serve, provided however, that no Director shall serve beyond the first annual meeting following his or her 75<sup>th</sup> birthday.

The term of any director who is an officer of the Company shall expire on the date when he or she retires or resigns as an officer of the Company.

The Board does not believe it should establish term limits. While term limits could help insure that there are fresh ideas and viewpoints available to the Board, they hold the disadvantage of losing the contribution of directors who have been able to develop, over a period of time, increasing insight into the Company and its operations and, therefore, provide an increasing contribution to the Board as a whole. As an alternative to term limits, the Governance Committee will review and evaluate each director's continuation on the Board every three years.

## **2. Directors' Responsibilities**

The basic responsibility of the directors is to exercise their business judgment to act in what they reasonably believe to be the best interests of the Company and its shareholders. In discharging that obligation, directors are entitled to rely on the honesty and integrity of the Company's senior executives and its outside advisors and auditors. The directors are also entitled to have the Company purchase reasonable directors' and officers' liability insurance on their behalf; to receive the benefits of indemnification to the fullest extent permitted by law and the Company's Certificate of Incorporation, Bylaws and any indemnification agreements; and to benefit from exculpation as provided by state law and the Company's Certificate of Incorporation.

Directors are expected to attend all Board meetings, the annual meeting of shareholders, and meetings of committees on which they serve, and to spend the time needed and meet as frequently as necessary to properly discharge their responsibilities. Director attendance and meeting preparation will be a part of the annual evaluation process conducted by the Governance Committee. Information and data that are important to the Board's understanding of the business to be conducted at a Board or committee meeting should generally be distributed in writing to the directors before the meeting, and directors should review these materials in advance of the meeting.

The Board has no policy with respect to the separation of the offices of the Chair and the Chief Executive Officer. The Board believes that this issue is part of the succession planning process and that it is in the best interests of the Company for the Board to make a determination when it elects a new Chief Executive Officer.

The Chair will establish the agenda for each Board meeting. Each Board member is free to suggest the inclusion of items on the agenda. Each Board member is free to raise at any Board meeting subjects that are not on the agenda for that meeting. The Board will review the Company's long-term strategic plans and the principal issues that the Company will face in the future during at least one Board meeting each year. That meeting will be of extended duration and will take place after development of management's proposed plans for the coming year and beyond have been substantially completed.

The non-management directors will meet at regularly scheduled executive sessions without management. The Non-Executive Chair, or, if none, the Lead Director of the Board will preside at these meetings, and the Non-Executive Chair's or Lead Director's name will be disclosed in the annual proxy statement.

The Board believes that management speaks for the Company. Individual Board members may, from time to time, meet or otherwise communicate with various constituencies that are involved with the Company. It is expected, however, that absent unusual circumstances or as contemplated by the Committee Charters, Board members will do this only in coordination with management.

### **3. Board Committees**

The Board will have at all times an Audit Committee, a Compensation Committee and a Governance Committee. All of the members of these Committees will be independent directors under the criteria established by Nasdaq. Members of the Audit Committee will meet the additional qualifications for service on that Committee specified by Nasdaq and mandated by the Sarbanes-Oxley Act of 2002. In addition to the foregoing Committees, the Board may have a Risk and Finance Committee, which may include management and non-management directors, but must be composed of a majority of non-management directors.

Committee members will be appointed by the Board upon recommendation of the Governance Committee, with consideration of the desires of individual directors. It is the sense of the Board that Committee assignments and Committee Chair assignments should be reviewed and changed periodically in order to keep the Committees open to new and varying points of view, with a focus on making changes that best reflect changing needs of the business, as well as individual competencies of Board members.

Each Committee will have its own Charter. Each Committee Charter will set forth the purposes, goals and responsibilities of the Committee as well as qualifications for Committee membership, Committee structure and operations and Committee reporting to the Board. Each Charter will also provide that the Committee will annually evaluate its performance.

The Chair of each Committee, in consultation with the Committee members, will determine the frequency and length of the Committee meetings consistent with any requirements set forth in the Committee's charter. The Chair of each Committee, in consultation with the appropriate members of the Committee and management, will develop the Committee's agenda. At the beginning of the year, each Committee will establish a schedule of agenda subjects to be discussed during the year (to the degree these can be foreseen). The schedule for each Committee will be furnished to all directors.

The Board and each Committee have the power to hire independent legal, financial or other advisors as they may deem necessary, without consulting or obtaining the approval of any officer of the Company in advance.

The Board may, from time to time, establish or maintain additional committees as necessary or appropriate.

#### **4. Director Access to Officers and Employees**

Directors have full and free access to officers and employees of the Company. Directors may contact members of the Company's senior management directly and use judgment in notifying the Board Chair or when contacting management concerning matters within the purview of a Committee, the Committee Chair and Board Chair. The directors and Chair will use their judgment to ensure that any contact is not disruptive to the business operations of the Company and will, to the extent appropriate, copy the Chief Executive Officer or the Board Chair on any written communications between a director and an officer or employee of the Company.

The Board welcomes regular attendance, as appropriate, at each Board meeting of senior officers of the Company. If the Chief Executive Officer wishes to have additional Company personnel attendees on a regular basis, this suggestion should be brought to the Board for approval.

## **5. Director Compensation**

The form and amount of director compensation will be determined by the Board based on the recommendation of the Compensation Committee in accordance with the policies and principles set forth in its Charter, and the Compensation Committee will conduct an annual review of director compensation. The Compensation Committee will consider that directors' independence may be jeopardized if director compensation and perquisites exceed customary levels, if the Company makes substantial charitable contributions to organizations with which a director is affiliated, or if the Company enters into consulting contracts with (or provides other indirect forms of compensation to) a director or an organization with which the director is affiliated.

## **6. Director Orientation and Continuing Education**

Each new director must participate in the Company's Orientation Program, which should be conducted within two months of the meeting at which he or she is elected. This orientation will include presentations by senior management to familiarize new directors with the Company's strategic plans; its significant financial, accounting and risk management issues; its compliance programs; its Code of Business Conduct and Ethics; its principal officers; and its internal and independent auditors. In addition, the Orientation Program and continuing education will include visits to Company headquarters and, to the extent practical, certain of the Company's significant facilities. All other directors are also invited to attend the Orientation Program.

It is the sense of the Board that director education on an ongoing basis is in the best interests of the Company. The Company will provide periodic education to the members of the Board at meetings of the directors on issues of importance to the Board, the Company and the businesses in which the Company is engaged. Such sessions may be conducted by members of management or third parties having expertise in the subject areas discussed. In addition, each member of the Board may attend educational programs or seminars offered by outside individuals or entities on a periodic basis. The topics of such programs may be determined by each director at his or her discretion and all reasonable costs of attending such program shall be paid by the Company in accordance with the Board's guidelines.

## **7. CEO Evaluation and Management Succession**

The Board will conduct an annual review of the Chief Executive Officer's performance in order to ensure that the Chief Executive Officer is providing the best leadership for the Company in the long- and short-term. The Governance Committee will receive comments from all directors. The Board Chair will relay summary commentary to the Compensation Committee and the Board. The Compensation Committee will then annually evaluate and recommend for approval to the independent members of the

Board of Directors the compensation levels and incentive targets and awards of the Chief Executive Officer.

The results of this review will be communicated to the Chief Executive Officer directly by the Chair of the Board.

The Governance Committee should conduct an annual review of succession planning. The entire Board will work with the Governance Committee to nominate and evaluate potential successors to the Chief Executive Officer. The Chief Executive Officer should at all times make available his or her recommendations and evaluations of potential successors, along with a review of any development plans recommended for such individuals.

## **8. Annual Performance Evaluation**

The Board of Directors and each Committee thereof will conduct an annual self-evaluation to determine whether it and its committees are functioning effectively. The Governance Committee will receive comments from all directors and report annually to the Board with an assessment of the Board's performance. This assessment will be focused on the full Board's contribution to the Company and specifically focus on areas in which the Board or management believes that the Board could improve.