

# Virtus Investment Partners Announces Fourth Quarter, Full Year Long-Term, Open-End Mutual Fund Flows and Assets

HARTFORD, Conn., Jan. 9, 2014 /PRNewswire/ -- [Virtus Investment Partners, Inc.](#) (NASDAQ: VRTS), which operates a multi-manager asset management business, today reported preliminary flows and assets under management for its long-term, open-end mutual funds for the fourth quarter and full year of 2013:

<i>(\$ millions)</i>	<u>Quarter Ending 12/31/13</u>	<u>Year Ending 12/31/13</u>
Assets under management, beginning of period	\$ 34,173.0	\$ 25,827.1
Inflows	4,101.1	19,137.6
Outflows	<u>(3,249.4)</u>	<u>(10,991.7)</u>
Net Flows	851.7	8,145.9
Market Appreciation	1,277.0	2,124.6
Other (1)	<u>66.0</u>	<u>270.1</u>
Assets under management, end of period	\$ 36,367.7	\$ 36,367.7

(1) Includes dividend distributions, marketable securities investments/(liquidations), and the impact on assets from use of leverage

Full-year sales of \$19.1 billion represent an annual sales rate of 74 percent and full-year net flows of \$8.1 billion represent an annual organic growth rate of 32 percent.

## About Virtus Investment Partners

Virtus Investment Partners (NASDAQ: VRTS) is a distinctive partnership of boutique investment managers singularly committed to the long-term success of individual and institutional investors. Virtus offers access to a variety of investment styles across multiple disciplines to meet a wide array of investor needs, and provides products and services through affiliated managers and select subadvisers, each with a distinct investment style, autonomous investment process and individual brand. Its affiliated managers include [Cliffwater Investments](#), [Duff & Phelps Investment Management](#), [Euclid Advisors](#), [Kayne Anderson Rudnick Investment Management](#), [Kleinwort Benson Investors International](#), [Newfleet Asset Management](#), [Newfound Investments](#), [Rampart Investment Management](#) and [Zweig Advisers](#). Additional information can be found at [www.virtus.com](http://www.virtus.com).

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