

CORPORATE PROFILE

Advance Auto Parts, Inc. is a leading automotive aftermarket parts provider that serves both professional installer and do-it-yourself customers.



4,776

ADVANCE AND
CARQUEST STORES

321

WORLDPAK
BRANCHES

1,138

INDEPENDENTS

6

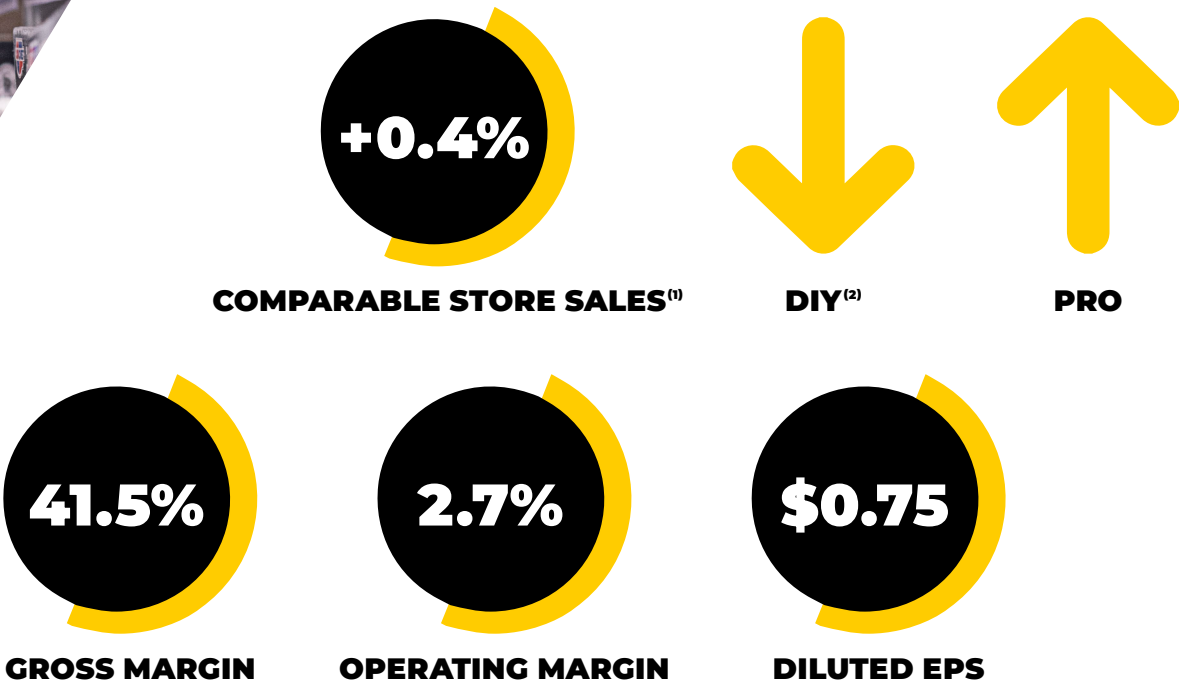
We continue to make progress on our decisive actions with an increased focus on the Advance blended box.

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- Shane O’Kelly, President and CEO



FINANCIAL HIGHLIGHTS



⁽¹⁾ The company calculates comparable store sales based on the change in store or branch sales starting once a location has been open for approximately one year and by including e-commerce sales and excluding sales fulfilled by distribution centers to independently owned Carquest locations. Acquired stores are included in the company’s comparable store sales one year after acquisition. The company includes sales from relocated stores in comparable store sales from the original date of opening.

⁽²⁾ DIY includes stores and eCommerce

CATEGORY STRENGTH



DECISIVE

ACTIONS

- Entered agreement to sell **WORLDPAK**
- Retaining our **CANADIAN BUSINESS**
- REDUCING OUR COSTS** to become more competitive, while reinvesting in the frontline
- Strengthened **MERCHANDISING ORGANIZATION**
- Opened **10 MARKET HUBS** to date
- IMPROVING THE PRODUCTIVITY** of all our assets



MERCHANDISING ORGANIZATIONAL REALIGNMENT

