

CORPORATE PROFILE

Advance Auto Parts, Inc. is a leading automotive aftermarket parts provider that serves both professional installer and do-it-yourself customers.



As of **JANUARY 3, 2026**

4,305
ADVANCE AND
CARQUEST STORES

809
INDEPENDENTS

During 2025, we laid the foundation to build a better future for the Company and I want to thank our team members for their hard work. We returned to full year positive comparable sales growth following three years of negative results and expanded this year's adjusted operating income margin by over 200-basis points.

- Shane O'Kelly, President and CEO

Q4 FINANCIAL HIGHLIGHTS

+1.1%

COMPARABLE STORE SALES⁽²⁾



DIY⁽³⁾



PRO

44.2%

ADJ. GROSS MARGIN⁽⁴⁾

3.7%

ADJ. OPERATING MARGIN⁽⁴⁾

\$0.86

ADJ. DILUTED EARNINGS PER SHARE⁽⁴⁾

⁽¹⁾On August 22, 2024, the company entered into a definitive purchase agreement to sell its Worldpac Inc. business ("Worldpac"), which reflected a strategic shift in its business. The sale was completed on November 1, 2024. As a result, the company has classified the results of operations and cash flows of the Worldpac business as discontinued operations in its consolidated statements of operations and consolidated statements of cash flows for all periods presented. The related assets and liabilities associated with the discontinued operations are classified as held for sale in the consolidated balance sheets. Unless otherwise noted, the discussion presented herein relates to the company's continuing operations.

⁽²⁾The company calculates comparable store sales based on the change in store or branch sales starting once a location has been open for approximately one year and by including e-commerce sales and excluding sales fulfilled by distribution centers to independently owned Carquest locations. Acquired stores are included in the company's comparable store sales one year after acquisition. The company includes sales from relocated stores in comparable store sales from the original date of opening.

⁽³⁾DIY includes stores and e-commerce

⁽⁴⁾Adjusted Gross Margin, Adjusted Operating Income Margin and Adjusted Diluted Loss Per Share are non-GAAP measures. For a better understanding of the company's non-GAAP adjustments, refer to the reconciliation of non-GAAP financial measures in the accompanying financial tables.

Q4 AND FY CATEGORY STRENGTH



BRAKES



UNDERCAR



ENGINE MANAGEMENT

FY FINANCIAL HIGHLIGHTS

+0.8%

COMPARABLE STORE SALES⁽²⁾



DIY⁽³⁾



PRO

43.9%

ADJ. GROSS MARGIN⁽⁴⁾

2.5%

ADJ. OPERATING MARGIN⁽⁴⁾

\$2.26

ADJ. DILUTED EARNINGS PER SHARE⁽⁴⁾

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⁽²⁾The company calculates comparable store sales based on the change in store or branch sales starting once a location has been open for approximately one year and by including e-commerce sales and excluding sales fulfilled by distribution centers to independently owned Carquest locations. Acquired stores are included in the company's comparable store sales one year after acquisition. The company includes sales from relocated stores in comparable store sales from the original date of opening.

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⁽⁴⁾Adjusted Gross Margin, Adjusted Operating Income Margin and Adjusted Diluted Loss Per Share are non-GAAP measures. For a better understanding of the company's non-GAAP adjustments, refer to the reconciliation of non-GAAP financial measures in the accompanying financial tables.

INTRODUCING

ADVANCE
REWARDS

EARN POINTS EVERY TIME YOU BUY.
CASH IN FOR REWARDS.



ARGOS

**AFFORDABLE.
RELIABLE.
STRONG.**

NEW OWNED OIL AND
FLUIDS BRAND

