### **Investor Fact Sheet**

WENDY'S CREATES JOY & OPPORTUNITY THROUGH FOOD, FAMILY & COMMUNITY

#### **RESTAURANTS**



A place I love to go

CLEAN & WELL MAINTAINED

UP TO DATE

EASY & CONVENIENT

UPBEAT & COMFORTABLE

#### **FOOD**

Food I love

FRESH
HONEST INGREDIENTS
CRAVEABLE TASTE

MADE RIGHT



# The Wendy's Way

**DELIGHT EVERY CUSTOMER.**WENDY'S KIND OF PEOPLE



#### **SERVICE**

An experience that brings me back

FRIENDLY ACCURATE FAST

QUALITY IS OUR RECIPE

TREAT PEOPLE WITH RESPECT

Worth what I pay

COMPETITIVE PRICE WENDY'S QUALITY GREAT EXPERIENCE

**VALUE** 

PROFIT MEANS GROWTH



GIVE SOMETHING BACK

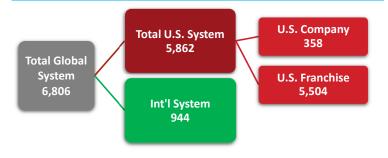
## WE WILL BECOME THE WORLD'S MOST THRIVING & BELOVED RESTAURANT BRAND

DO THE RIGHT THING

Same-Restaurant Sales										
2019							2020			
	<u>1Q</u>	<u>2Q</u>	<u>3Q</u>	<u>4Q</u>	FY2019			<u>1Q</u>	<u>2Q</u>	
U.S.	1.2%	1.3%	4.5%	4.5%	2.9%		U.S.	0.0%	-4.4%	
International	2.7%	3.9%	3.3%	2.7%	3.2%		International	-1.6%	-18.4%	
Global	1.4%	1.6%	4.4%	4.3%	2.9%		Global	-0.2%	-5.8%	

#### **Company-Operated Restaurant Margin** 2019 **1Q 2Q 3Q** 4Q FY2019 **1Q** 15.0% 16.5% 16.2% 14.3% 15.5% 10.1% Company Company

### **Q2 2020 Restaurant Counts**

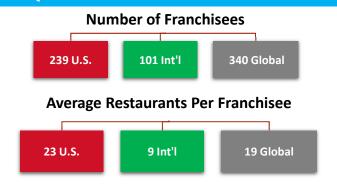


#### **Q2 2020 Franchisee Information**

1Q

14.4%

2020



Certain information provided in this document includes key business measures. Please visit the Company's Investor Relations website to review the Company's disclosures regarding key business measures. For complete information regarding the Company's results for a certain fiscal period, please refer to the Company's most recent earnings release and corresponding Annual Report on Form 10-K or Quarterly Report on Form 10-Q. These releases and reports are publicly available on the Company's Investor Relations website and the SEC's website.