

September 2023







The Power of Social Media

48%

of Americans get their news on social media 94%

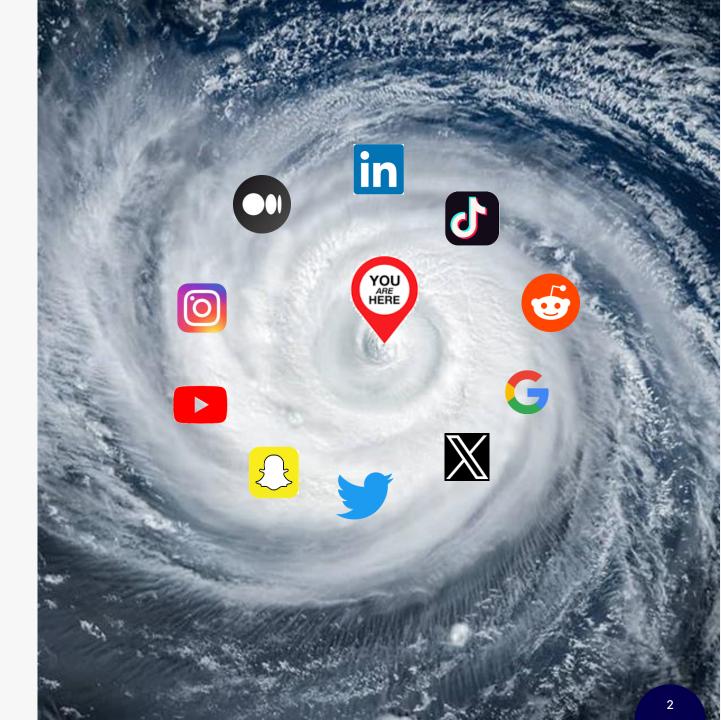
of journalists use social media as a cited source

330 million

Reddit monthly users

Most used app ever

TikTok surpassed Google as the most used app worldwide





The Power of Social Media

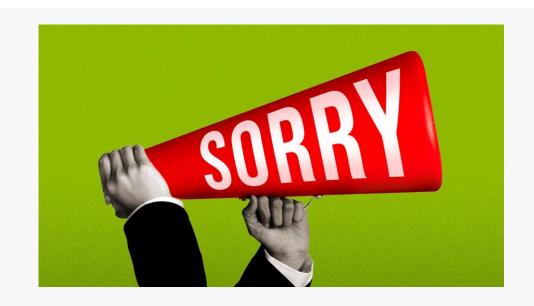
FP

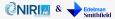
Social Media Is Now a Financial WMD

Forbes

Why Social Media Can Make Or Break A Crisis Response Plan **/XIOS**

Social media algorithms fuel rise in public apologies





How Social Media Caused the Downfall of Silicon Valley Bank



Social media raises bank run risk, fueled Silicon Valley Bank's collapse, paper says



Regulators blame social media for SVB's rapid collapse: 'Complete game changer'



'The first Twitter-fuelled bank run': how social media compounded SVB's collapse



It's Not Fair!!!

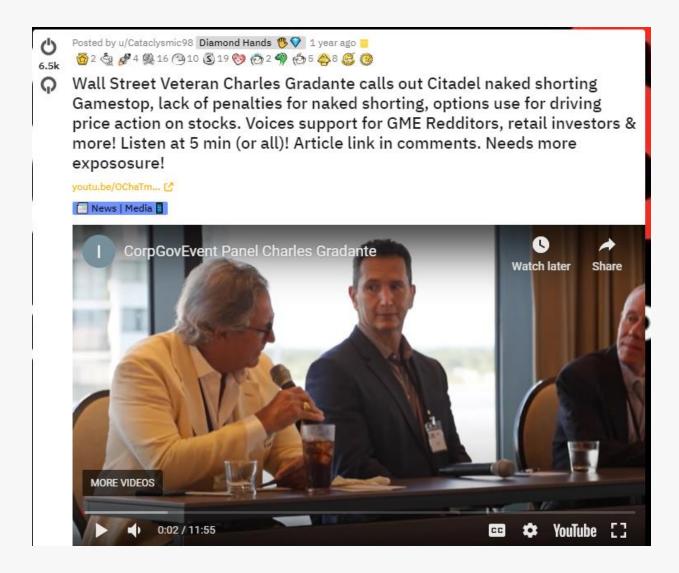
How your company, executives or you are treated on social media has

nothing to do with fairness

and little if anything to do with the truth.



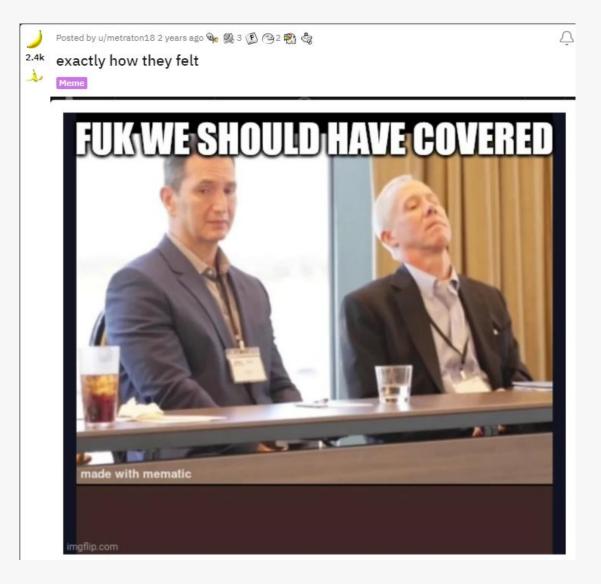
Real Life Example

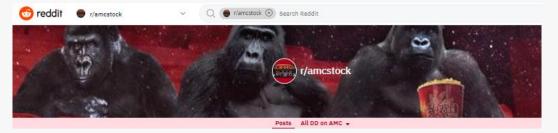






Truth Didn't Matter – False Assumptions

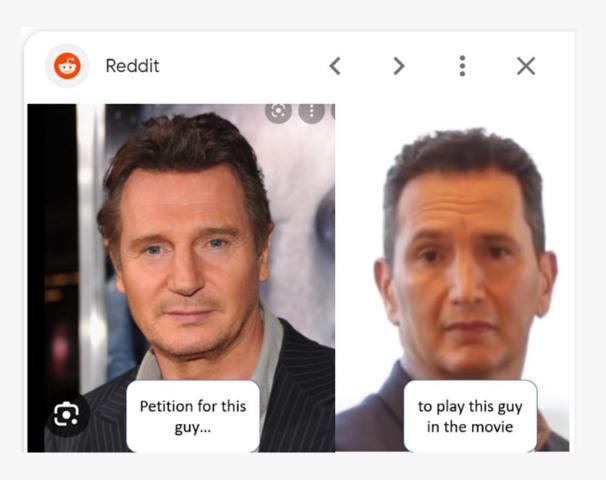




- Haha totally, I was watching this dude, he's like "oh no I knew it was a bad idea, I knew we were gonna get caught"
- This hedgie is naked short Game Stop
- "This guy looks spooked, comically exaggerated spookage"
- "He scanning the crowd and sees way too many people who are extremely interested in the content."
- This dude is embodying the "don't say that" cringe



Funny Memes Have a Life of their Own



Who is this guy?

- Sus dude looks like a scared Liam Neeson
- Non-union Liam Neeson
- Dollar Store Liam Neeson
- It's Liam Neeson's second cousin, they're running out of people to take for the Taken movies.





Scenario: Omni Consumer Products

Comfort Zone

 Omni Consumer Products is a large publicly traded tech company with charismatic CEO and strong historical stock performance encounters a tougher macro environment.

NYSE: OCP











The Gathering Storm

 With sales under pressure financial pressure forces a progression of cuts, employee perks and benefits to layoffs

INSIDER

Tech companies got rid of your free lunch. Now they're coming for your 401(k) and healthcare.





NASDAQ Index, SP500, Dow Jones Analysis – NASDAQ Retreats As Tech Stocks Remain Under Pressure

FXEmpire.com -. Key Insights. SP500 made an attempt to settle below the 4450 level as the pullback continued. NASDAQ tested new lows as...



Tech Stocks Lead the Market Lower

Stocks were sliding Wednesday, with technology stocks leading the way down after Fitch downgraded the U.S. credit rating, and Treasury yields spiked higher. The Dow Jones Industrial Average dropped ...



Featured Article

A comprehensive list of 2023 tech layoffs

From major layoffs at Google, Amazon and Microsoft to small fintech startups and apps



Backlash Begins

- Anonymous internal employee groups vent their frustration
- Complaints spread to Reddit, Glassdoor, Twitter, TikTok



"OCP took my food, benefits and fired my friends, now I have twice the work and could still be fired"

Pros: Cool logo

Cons: Run by a soulless CEO named Dan O'Herlihy who crushes your spirit and might actually be possessed by a demon.

Advice to Management:

Hire an exorcist.

'GLASSDOOR'

Reviews

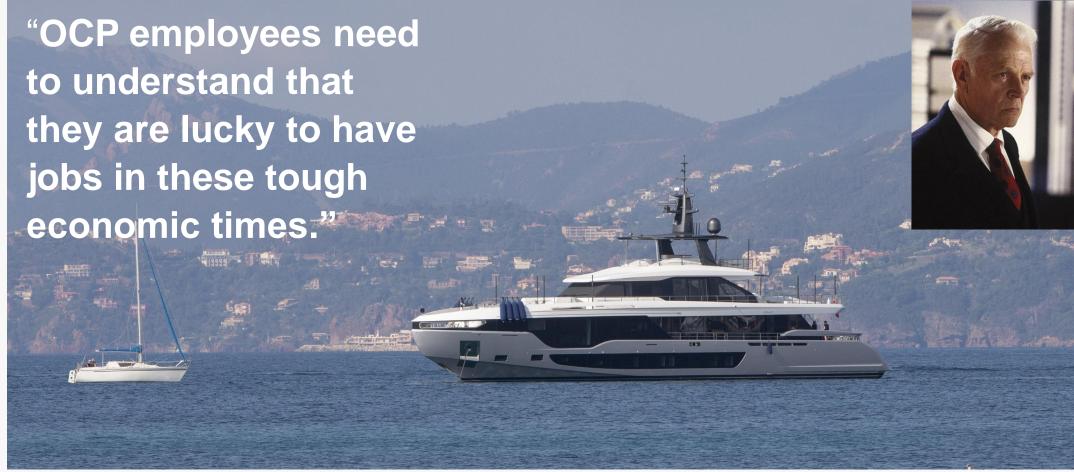
Who's the Lowest of them All? Glassdoor Reports Companies with Lowest Overall Ratings

#10CP 0.65% approval rating



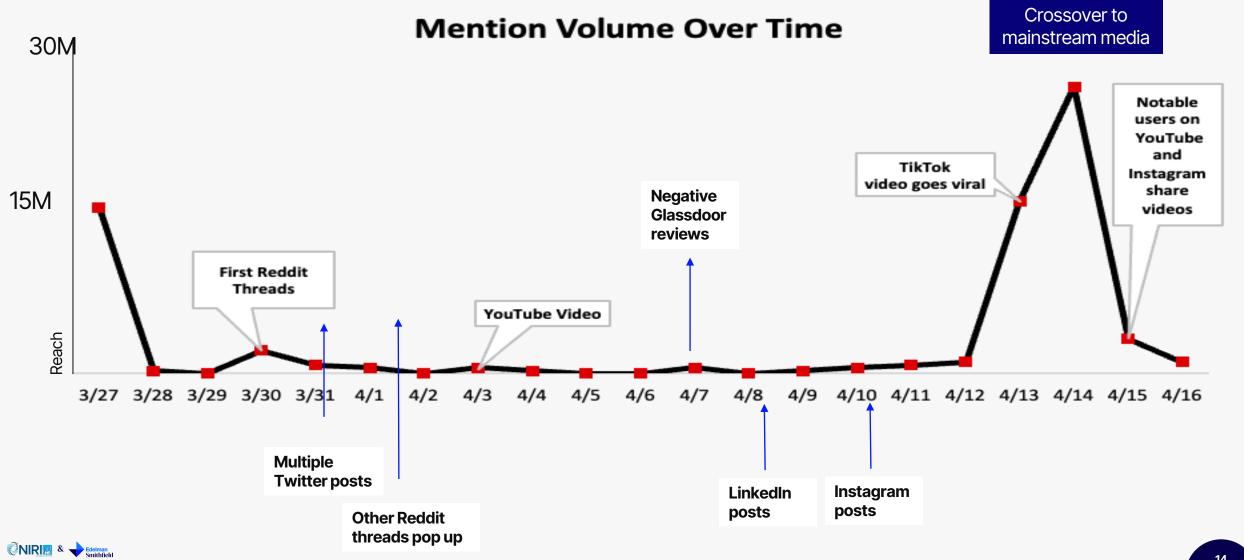
Self-Inflicted Wound

While attending the Cannes Film Festival OCP CEO Dan O'Herilhy made the following statement in response to questions about employee discontent at OCP.





The Lifecycle of a Crisis on Social Media



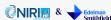
There will be memes...





There will be memes...





Spillover to mainstream media

THE WALL STREET JOURNAL.

Last model: DJIA 11388.44 ¥33.55 -0.35 NASDAQ 2273.90 &0.65 MIKKEI 11920.86 ¥2.45 DJ STOOK \$0 2809.38 ¥1.75 10-YR TREASURY ¥11/32, yield 3.7715 OIL \$104.55 &\$3.37 EURO \$1.4474 YEN 107.27

OCP Under the Gun After Stumble

CEO Bob Morton Under Pressure After Insensitive Comments

End of Traditional Investment Banking, as Storied Firms Face Closer Supervision and Stringent New Capital Requirements

BY JON HILSENBATH. DAMIAN PALETTA AND AARON LUCCHETTI

The Federal Reserve, in an attempt to prevent the crisis on Wall Street from infecting its two premier institutions, took the extraordinary measure on Sunday night of agreeing to convert investment banks Morgan Stanley and Goldman Sachs Group Inc. into traditional bank holding companies.

With the move, Wall Street as it has long been known-a coterie of independent brokerage firms that buy and sell securities, advise clients and are less regulated than old-fashioned banks-will cease to exist. Wall Street's two most prestigious institutions will come under the close supervision of national bank regulators, subjecting them to new capital requirements, additional oversight, and have historically enjoyed.

Cos.-have merged into larger have become of mounting con- nal, for it suggests that Gold- much better position to be ac- be able to classify assets as to require the program's partici-

Under the Gun

Instead of being everseen by just the Securities and Exchange Commission, Goldman Sachs and Morgan Stanley will now face much stricter oversight. The Federal Reservo will regulate the parent companies, the Treasury Department's Office of the Comptroller of the Currency will regulate national bank chartors and the Federal Deposit Insurance Corp. will likely play a bigger role.



Already, the biggest rivals of "By becoming a bank holding suggests it is deeper than many Goldman Sachs and Morgan Stan-company and being regulated by on Wall Street were willing to company can help both Morgan panies to value their assets ley-Merrill Lynch & Co., Leb- the Federal Reserve, we have di- admit. Some Investors may Stanley and Goldman organize based on the current market man Brothers and Bear Stearns rectly addressed issues that view the move as a negative sig-their assets, and puts both in a price. Instead, these firm may fight is over Democratic efforts

The rapid pace of change in ered rock solid, may have been deposits. It also may allow Goldfar less profitability than they the landscape," a Goldman Sachs recent weeks highlights the se-facing greater liquidity issues man and Morgan Stanley to spokesman said Sunday night. verity of the financial crisis, and than was apparent.

With the move, Wall Street as OCP

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stitutions will come under their

close supervision of national

far less profitability than they

bank regulators, subjecting room them to new capital require (John Mack, Morgan Stanley ments, additional oversight, and chief essentive

▼ 49%

VERSIONATE

avoid using of mark-to-market Becoming a bank holding accounting-which forces com-

Activist Whipple Capital Takes 8.5% Stake in **OCP Demands Immediate** Change

WASHINGTON-Lowenskers are scrambling to put their mark on the Bush administration's \$700 billion plan to save financial markets-a fast-moving test of wills that could reshape one of the biggest bailouts in U.S. history.

There's no sign yet that Congress will delay or derail the proposal. Democrats are looking to add provisions that include beefed-up congressional oversight, aid for individual homeowners and changes to bank ruptcy laws.

Some of the measures are opposed by the administration. Perhaps the biggest looming





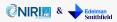
FLORIDA MAN MAKES ANNOUNCEMENT PAGE 26



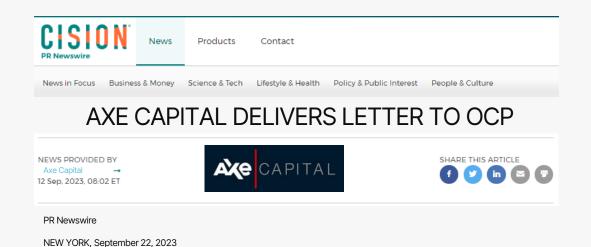


Now the mob comes for you





Knives out...others will try to personally benefit from this crisis



AXE Capital believes that OCP is Deeply Undervalued

CEO Dan O'Herlihy has Lost the Confidence of Investors and Should Resign

NEW YORK, Sept. 22, 2023 /PRNewswire/ -- Axe Capital LLP (together with its affiliates, "Axe Capital"), a significant stockholder of Omni Consumer Products ("OCP" or the "Company") (NYSE: OCP), today announced that it has delivered a letter to Dan O'Herilhy, OCP's Chief Executive Officer, and Old Man, Chair of the Board of Directors (the "Board"), with copies to Ronny Cox, the Company's Chief Financial Officer, and the full Board.

Customers, employees and investors have lost confidence in Mr. O'Herihy's ability to effectively lead the company. The letter goes on to say mean things about everyone involved and disparaging the company, its management, family members and taste in music. The CEO believes that Andrew Tate makes some interesting points and thinks Kim Jong Un is a man of the people. In addition, the CEO has bad breath, dandruff and toenail fungus.

พง Washington Post

California, N.Y. AGs will investigate OCP over workplace allegations

The attorneys general of California and New York jointly will investigate allegations that OCP fostered a hostile workplace environment.









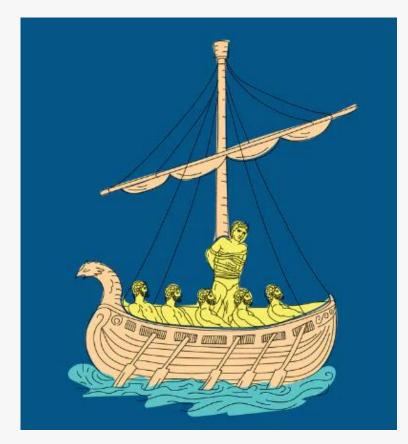


What mitigation measure could have been taken?

Establish Protocols & Procedures

Ulysses Pact – tying your future self to the choices you want

- Plan for crises when there is time and things are calm
- Establish decision protocols in advance with group buy-in to avoid power struggles
- Rushed decisions when emotions are raw could lead to poor outcomes
- Allow dissenting opinions absent contrary views, the base line assumption will not be thoroughly tested
- Take a probabilistic approach to decision making know that there is a wide range of outcomes,
- We won't be able to predict all eventualities, but a good decision process should help mitigate adverse outcomes
- Reassess assumptions, are they still valid?





What to do about negative comments?

Scenario: Most companies have extensive social media profiles: What do you do about negative comments?

Range of Actions

Negative reviews on Glassdoor, Google, Facebook, etc.

Negative comments about the company and leadership on social media platforms

Posting of CEO's home address

Implicit and explicit threats of violence

Response Options

- Suspend social media activity
- Disable comment function for additional comments
- Delete abusive posts
- Remind employees about social media policies
- Warn employees about violating confidentiality
- Contact social media platform and report violation of policy
- Contact law enforcement

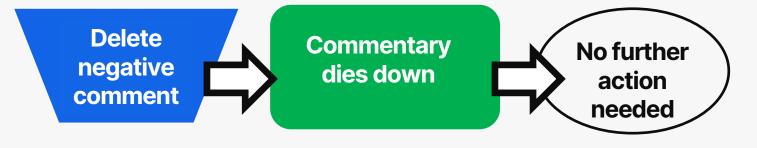




Risk and Reward: Responding/Not responding to Comments

Most companies have extensive social media profiles: What do you do about negative comments?

Scenario 1



Making the least bad choice



Scenario 2

Delete negative comment

Audiences call out company for deletions

More negative attention



Escalation Protocol, who to tell and when?

Scenario: Negative social media reaction is gaining moment. Posts, reposts, and comments are growing rapidly, but no mainstream media coverage yet.

At what point to do you inform:

The General counsel? CEO? The Board?

Metrics to Track

- Volume of views
- Number of comments
- Issue moving cross platform
- Awareness amongst stakeholders:
- Employees, customers, suppliers,
- Inbound investor inquiries

Responses

- Increase monitoring
- Widen internal dissemination of information
- Activate 'break glass' crisis plan
- Determine trigger points based on events to initiate specific responses, e.g., CEO apology
- Use of paid promotion
- Announcement of new initiatives





The Delicate Balance of Timing of Apologies

Too early –
 executives need to be
 leaders and can't be
 shaken off courses of
 actions when facing a
 resistance.



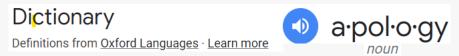
Court of Public Opinion

 Too late – apology is viewed as capitulation and therefore insincere if given after considerable pressure mounts.



Apology Threshold

The decision to apologize can be agonizing.



"regretful acknowledgement of offense or failure"

DISCUSSION:

- What circumstances warrant an apology?
- How does an organization establish those guidelines?
- What litigation exposure does an apology create?





Apology Classifications: Elements of an Apology

The effectiveness of an apology needs to match the circumstances. If not delivered properly could exacerbate the issue.

- Boilerplate / Half-hearted
- Absent "sorry" or "apologize"
- Tone deaf
- Shifting blame "Sorry you feel that way"
- Conveying the issue is an inconvencience
 "I'd like my life back" BP CEO Tony Hayward
- True Expression of remorse
- Taking responsibility
- Unqualified admission of error or wrongdoing
- Commitment to action at personal and organizational level



"Look fella, I'm sorry. What more can I say?"



Proactive Measures

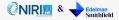
- Extensive social media and traditional media monitoring
- Establish crisis decision making mechanism
- Run Scenario analysis
- Review Decision points
- Broaden the understanding of the unique risks and rewards with senior management

Be prepared to

RESPOND

not just

React



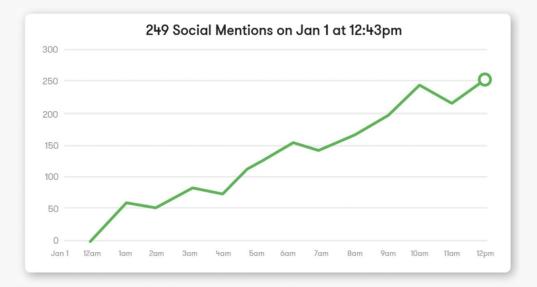
Set Up Robust Social Media Monitoring

Use real-time data to monitor conversations consistently across social platforms and help companies understand public sentiment to inform their communications strategy and crisis response plans.

Understand audience conversations

Protect your brand from threats

React to trends that matter

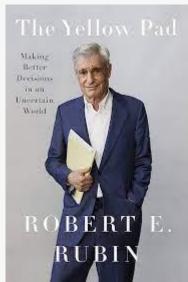


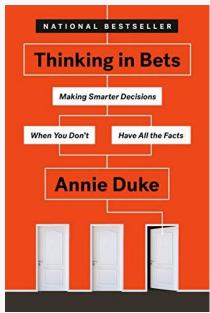


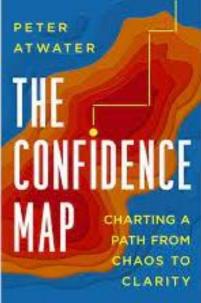
Interactive Exercise

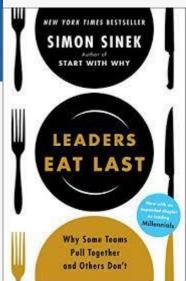
How does your crisis plan incorporate social media?

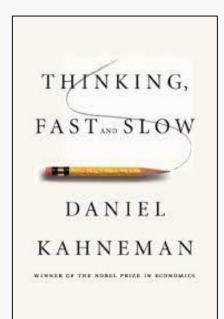
Acknowledgements of Reference Material

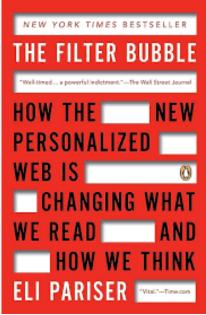












Why OCP for the case study?





most evil fictitious companies in movies



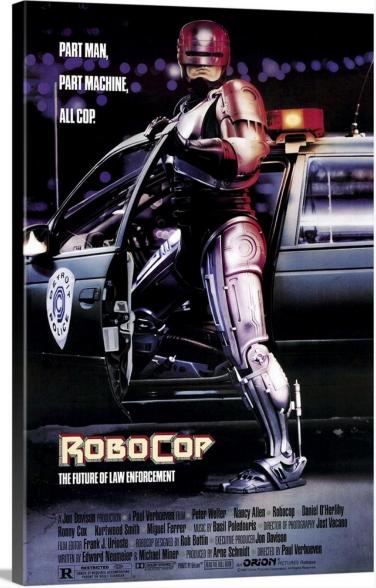


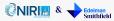




5 Omni Consumer Products – 'RoboCop' (1987)









Ira Gorsky

Executive Vice President Ira.gorsky@edelmansmithfield.com

Shama Hussain

Senior Vice President Shama.hussain@edelmansmithfield.com