



Fourth Quarter 2023 Earnings Conference Call

February 28, 2024

Forward-looking Statements

Certain statements in this presentation constitute “forward-looking statements” within the meaning of, and subject to the protection of, the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve known and unknown risks, uncertainties, and other factors that may cause the actual results, performance or achievements of EVERTEC to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Statements preceded by, followed by, or that otherwise include the words “believes,” “expects,” “anticipates,” “intends,” “projects,” “estimates,” and “plans” and similar expressions of future or conditional verbs such as “will,” “should,” “would,” “may,” and “could” are generally forward-looking in nature and not historical facts. Any statements that refer to expectations or other characterizations of future events, circumstances or results are forward-looking statements, including expectations that the expanded revolving facility will provide the Company with greater flexibility to execute on its strategic imperatives with a continued focus on M&A. Various factors that could cause actual future results and other future events to differ materially from those estimated by management include, but are not limited to: our reliance on our relationship with Popular, Inc. (“Popular”) for a significant portion of our revenues pursuant to our second amended and restated Master Services Agreement (“MSA”) with them, and as it may impact our ability to grow our business; our ability to renew our client contracts on terms favorable to us, including but not limited to the current term and any extension of the MSA with Popular; our dependence on our processing systems, technology infrastructure, security systems and fraudulent payment detection systems, as well as on our personnel and certain third parties with whom we do business, and the risks to our business if our systems are hacked or otherwise compromised; our ability to develop, install and adopt new software, technology and computing systems; a decreased client base due to consolidations and/or failures in the financial services industry; the credit risk of our merchant clients, for which we may also be liable; the continuing market position of the ATH network; a reduction in consumer confidence, whether as a result of a global economic downturn or otherwise, which leads to a decrease in consumer spending; our dependence on credit card associations, including any adverse changes in credit card association or network rules or fees; changes in the regulatory environment and changes in macroeconomic, market, international, legal, tax, political, or administrative conditions, including inflation or the risk of recession; the geographical concentration of our business in Puerto Rico, including our business with the government of Puerto Rico and its instrumentalities, which are facing severe political and fiscal challenges; additional adverse changes in the general economic conditions in Puerto Rico, whether as a result of the government’s debt crisis or otherwise, including the continued migration of Puerto Ricans to the U.S. mainland, which could negatively affect our customer base, general consumer spending, our cost of operations and our ability to hire and retain qualified employees; operating an international business in Latin America and the Caribbean, in jurisdictions with potential political and economic instability; the impact of foreign exchange rates on operations; our ability to protect our intellectual property rights against infringement and to defend ourselves against claims of infringement brought by third parties; our ability to comply with U.S. federal, state, local and foreign regulatory requirements; evolving industry standards and adverse changes in global economic, political and other conditions; our level of indebtedness and the impact of rising interest rates, restrictions contained in our debt agreements, including the secured credit facilities, as well as debt that could be incurred in the future; our ability to prevent a cybersecurity attack or breach to our information security; the possibility that we could lose our preferential tax rate in Puerto Rico; our inability to integrate Sinqia successfully into the Company or to achieve expected accretion to our earnings per common share; any loss of personnel or customers in connection with the Transaction; any cost and other terms of new debt financing incurred in connection with the Transaction; and any possibility of future catastrophic hurricanes, earthquakes and other potential natural disasters affecting our main markets in Latin America and the Caribbean; and the other factors set forth under “Part 1, Item 1A. Risk Factors,” in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2023 filed with the Securities and Exchange Commission (the “SEC”) on or about February 29, 2024, as any such factors may be updated from time to time in the Company’s filings with the SEC. The Company undertakes no obligation to release publicly any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events unless it is required to do so by law.

Use of Non-GAAP Measures

This presentation will reference certain non-GAAP financial information. For a description and reconciliation of non-GAAP measures presented in this document, please see the appendix attached to this presentation or visit the Investor Relations section of the Evertec website at www.evertecinc.com.



Business Summary

Mac Schuessler, President and CEO



2023 Financial Highlights

Strong Results

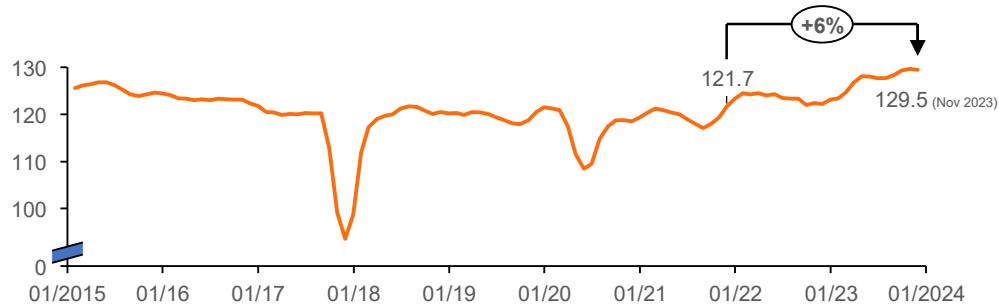
- Total Revenue **\$694.7 million, 12% increase**
- Adjusted EBITDA **\$292.0 million, 6% increase**
- Adjusted EBITDA margin of **42.0%**
- Adjusted EPS **\$2.82, 11% increase**

Cash Flow and Liquidity

- Delivered operating cash flow of approximately \$224.3 million
- Returned \$49 million to shareholders through dividends and share repurchases
- Liquidity of approximately \$490 million as of December 31, 2023

Puerto Rico **Update**: Key Economic Indicators trending positively

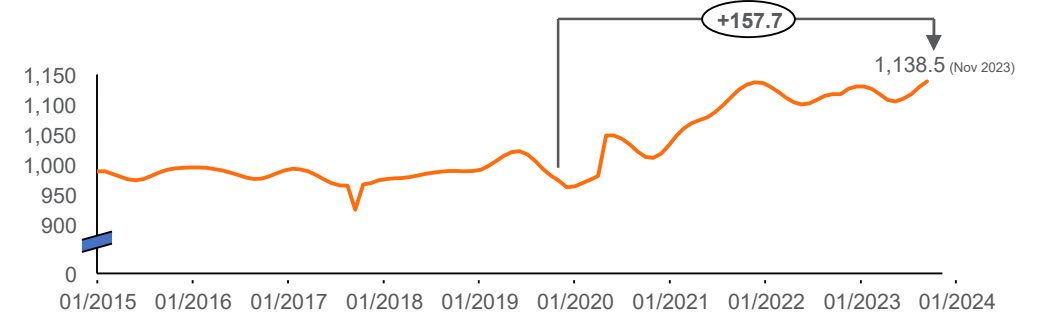
Economic Activity Index (EAI)



The EAI increased by 6% in the past two years, reaching the highest level in the last 10 years

Employment

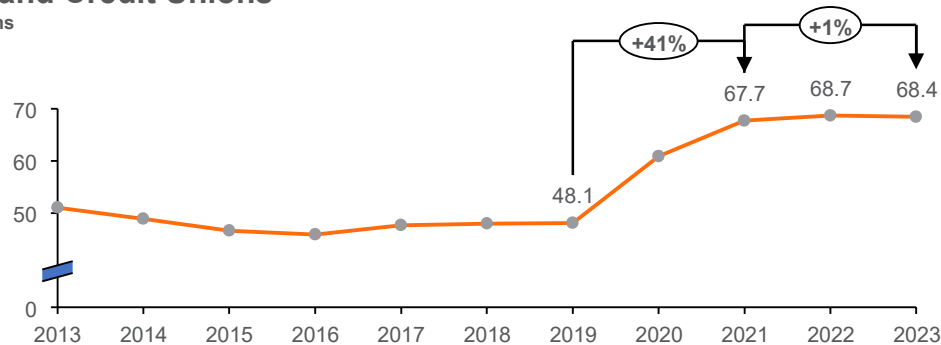
Thousand Individuals



After an important surge during 2021, total employment has remained at its highest levels since 2009, despite a reduction of ~15% in total population in the last 15 years

Individual & Commercial Deposits in Banks and Credit Unions

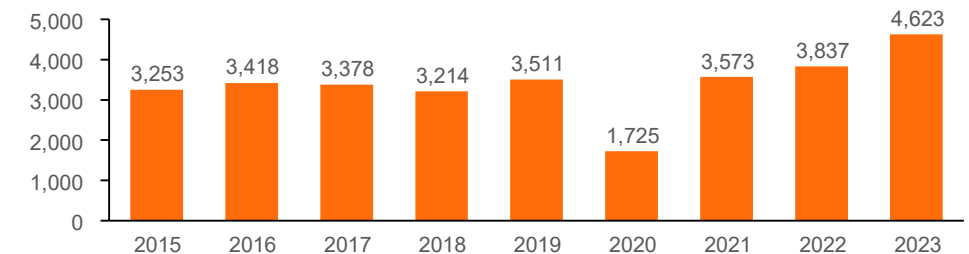
\$USD Billions



Liquidity of Individuals and Businesses deposited in local banks jumped by 19.6B (41%) between 2019 and 2021 and has remained relatively stable during the past two years

Arrivals to LMM airport ('000)

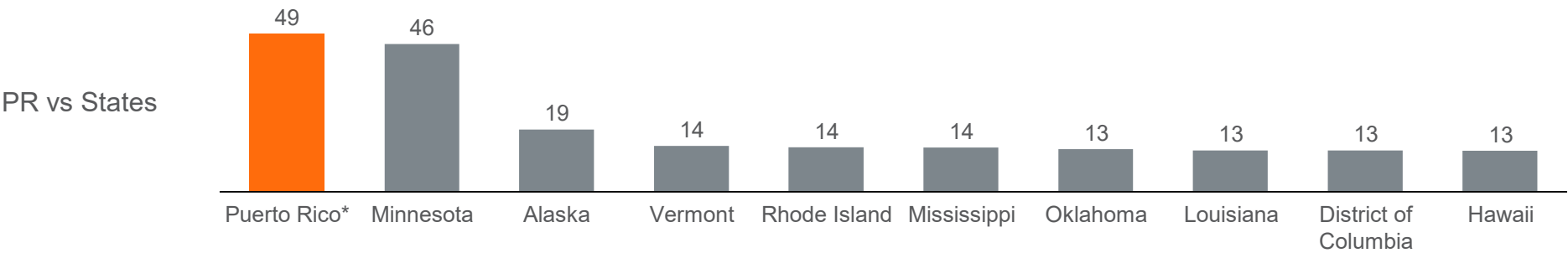
Jan - Sep



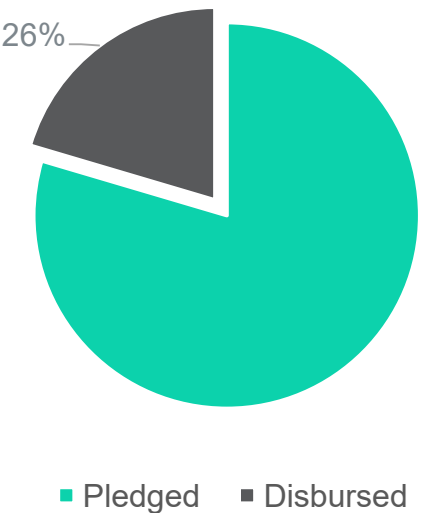
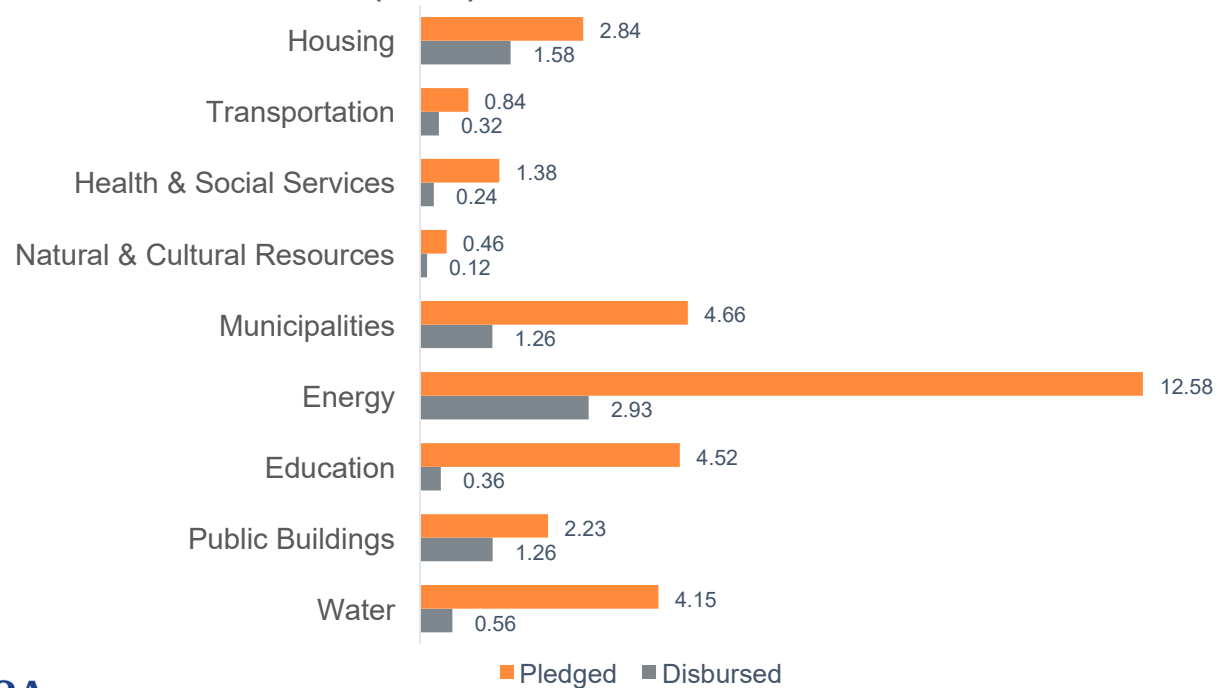
Number of visitors to Puerto Rico has reached record levels, with airport arrivals well exceeding pre-pandemic levels

Puerto Rico **Update**: Relief and Reconstruction funds supporting economic growth





Covid-19 Relief Funds as a % of Gross Domestic Product (%)



FEMA Funds Disbursement (US\$B)



Puerto Rico **Update:** Federal Funds are expected to continue to positively impact the economy

Package	Detail	Forecast					Main Economic Sectors Impacted
		2021(B\$)	2022(B\$)	2023(B\$)	2024(B\$)	2025(B\$)	
 Disaster Recovery	Total: \$73.78B* Time: 2018 - 2035	1.50	2.19	3.37	3.79	3.48	Main sectors: Construction
 Covid19 Relief	Total: \$44.83B Time: 2020 - 2025	12.37	5.97	3.37	2.93	1.29	Main sectors: Education, Construction, Health
 Incremental Federal Benefits	Total: ~\$1-1.6B annually Time: Starting 2022		1.63	1.00	1.05	1.08	Direct payments to consumer impacting multiple sectors
 Infrastructure Bill	Total: \$1.62B Time: 2022 - 2026	0.16	0.32	0.32	0.32	0.33	Main sectors: Construction

Total	14.0	10.1	8.1	8.1	6.2
% of GNP	19%	13%	10%	10%	7%

Puerto Rico **Update:** Manufacturing operations and capacity expansions contributing to long-term growth

Sartorius: German biotech company inaugurates manufacturing plant in Yauco, Puerto Rico (July 2023)

- \$33M investment
- Production/"harvest" of cell culture media for drugs
- Additionally, current plant is expanding capacity with goal of ~300 additional employees

CooperVision: Manufacturing Puerto Rico announces new investment and expansion in Juana Díaz y Ponce (June 2023)

- \$500M investment with 700 new employees
- Development of product MiSight, for childhood myopia, and increase in current production of other vision products

Neolpharma: Announces \$16M Investment In Puerto Rico (May 2023)

- Development and commercialization of Neolcare, a COVID oral treatment
- Investment will create 40 new specialized jobs in Puerto Rico in addition to maintaining the existing 200 jobs
- Products manufactured in PR are considered "Made in America": Neolpharma can export products under the US FDA rules

CytolImmune Therapeutics: inaugurates manufacturing plant in Toa Baja (2022)

- Therapeutic agents for cancer treatment

Aurobindo Pharma: Indian company Arrives in Puerto Rico as Auro PR, Inc. to Expand the Island's Pharma Capabilities (May 2021)

- \$100M investment to potentially generate 500 new jobs in 3 years
- #1 supplier by volume of oral solids (tablets)

Brazil Update: Brazil macroeconomic environment supportive of growth

	2022	2023	Drivers
Real GDP growth	2.9%	2.9%	Political stability, rising purchasing power, and commodities performance, particularly in agriculture
Inflation (IPCA)	5.8% — -130 bp →	4.5%	Normalization of production and supply chains and deflation of food prices
Interest rate (Average of the year)	12.6% — -80 bp →	11.8%	Inflation control and reduction of perceived market risk
FX rate (BRL/USD)	R\$ 5.16 — -R\$ 0.26 →	R\$ 4.90	Elevated international reserves, a favorable trade balance driven by the agricultural sector, and a degree of fiscal compliance
Unemployment (Average of the year)	9.3% — -130 bp →	8.0%	Increase in formal jobs since the labor reform, cash inflows from the agricultural sector and GDP improvements

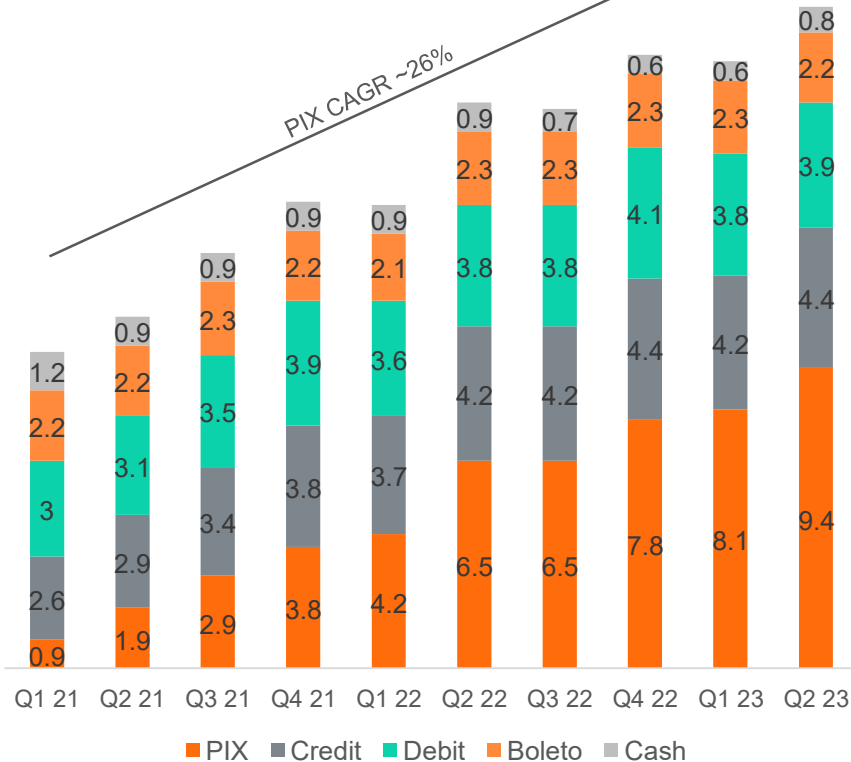


Brazil Update: Evertec is well positioned to extract value from the soaring Pix ecosystem

Since launch, Pix has been gaining share and is expected to maintain its momentum

Transactions by payment method
(#transactions BB)

PIX CAGR ~26%



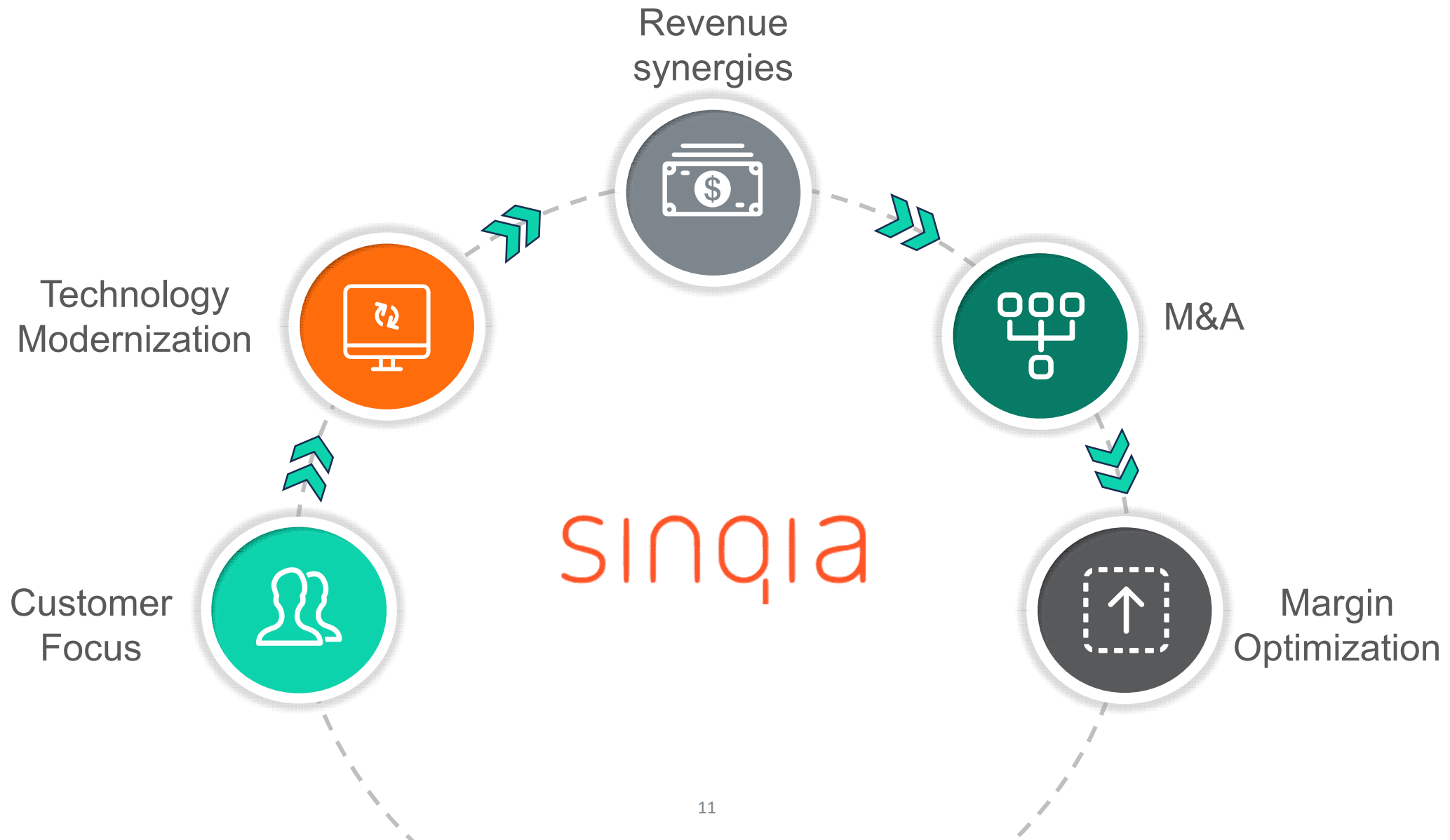
To have a strong pix offer companies must rely on partners

	pay ^{smart}	sinqia
Payment initiator	✓ Digital payments account	✗
Indirect participant	✓ Pix as a service through Arbi's partnership	✓ High-frequency pix through CrediSeara partnership
Direct participant	... Client charges R\$ 0.08 to R\$ 0.25/transaction ¹	... Client charges 40% of revenues
PSTI Provider	✗ Fees embedded on Arbi's fees	✓ Sinqia's PSTI services for direct participants

With the upgraded license, Evertec will have a comprehensive pix offer

pay ^{smart} + sinqia
✓ Digital payment accounts
✓ Pix as a service and high-frequency pix internally structured
✓ Upgraded license will allow the company to be a direct participant New revenue stream of liquidation services to indirect participants
✓ Sinqia's PSTI services for direct participants Lower direct liquidation costs

Brazil Update: Areas of Focus 2024



Other Updates



Key Wins

- GetNet Acquiring contract extension into 2027
- Expanded GetNet relationship to include Chile ATMs
- Compensar in Bogotá renewed
- New relationship with Sears for issuing services in Mexico

Capital Allocation

- \$70M Accelerated Share Repurchase to be entered into in the next couple of weeks

Financial Summary

Joaquin Castrillo, Chief Financial Officer



Consolidated Results Q4 and Full- Year 2023

<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Revenue	\$194.6	20%	\$694.7	12%
Adjusted EBITDA⁽¹⁾	\$71.7	4%	\$292.0	6%
<i>Adj. EBITDA margin</i>	<i>36.8%</i>	<i>-590bps</i>	<i>42.0%</i>	<i>-262bps</i>
Adjusted Net Income⁽¹⁾	\$40.8	-6%	\$185.5	6%
Adjusted EPS⁽¹⁾	\$0.62	-6%	\$2.82	11%

- The increase in revenue in the quarter was driven by growth in Latin America driven by the contribution from Singia acquisition and organic growth. Revenue in Puerto Rico benefitted from higher transaction volumes and continued growth from ATH Movil Business.
- The decrease in margin for the quarter was mainly a result of the Singia acquisition which contributes at a lower margin and the impact of expected corporate initiatives that resulted in higher operating expenses.

Merchant Acquiring 2023

<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Revenue	\$40.2	1%	\$162.4	7%
Adjusted EBITDA⁽¹⁾	\$14.4	-5%	\$61.0	-4%
<i>Adj. EBITDA margin</i>	<i>35.9%</i>	<i>-190bps</i>	<i>37.6%</i>	<i>-450bps</i>

- Slight increase in revenue driven by higher sales volume offset by lower spread as we anniversary pricing initiatives implemented last year, lower average ticket, and card mix.
- The margin decrease was primarily due to an increase in transaction processing fees, driven by the lower average ticket.

*See Non-GAAP reconciliation summary in appendix, p.27-28.


Payment Services, PR and Caribbean 2023

<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Revenue	\$52.4	10%	\$203.2	14%
Adjusted EBITDA⁽¹⁾	\$30.9	10%	\$118.3	17%
<i>Adj. EBITDA margin</i>	<i>58.9%</i>	<i>40bps</i>	<i>58.2%</i>	<i>170bps</i>

- Revenue growth was driven by an increase in transaction volumes, ATH Movil Business growth and higher transaction processing and monitoring services provided to the Payment Services Latin America Segment.
- Increased margin reflects the increase in revenues and scale in the business segment.

*See Non-GAAP reconciliation summary in appendix, p.27-28.

Latin America Payments and Solutions 2023



<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Revenue	\$66.0	89%	\$186.5	45%
Adjusted EBITDA⁽¹⁾	\$18.3	55%	\$60.2	41%
<i>Adj. EBITDA margin</i>	<i>27.7%</i>	<i>-620bps</i>	<i>32.3%</i>	<i>-90bps</i>

- Increase in revenue mainly driven by Sinqia acquisition for the quarter as well as organic growth throughout the region.
- Margin decrease primarily reflects the impact from acquisitions, which contribute at a lower margin.

*See Non-GAAP reconciliation summary in appendix, p.27-28.

Business Solutions 2023



<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Revenue	\$57.8	-2%	\$227.0	-4%
Adjusted EBITDA⁽¹⁾	\$20.0	-19%	\$86.9	-14%
<i>Adj. EBITDA margin</i>	<i>34.6%</i>	<i>-770bps</i>	<i>38.3%</i>	<i>-440bps</i>

- Revenue decrease primarily a result of a decrease in core banking services as the prior year included revenue from transition services agreement with Popular.
- Margin decrease was primarily due to the decrease in revenue as well as higher equipment operating expenses and equipment costs.

*See Non-GAAP reconciliation summary in appendix, p.27-28.

Corporate and Other 2023



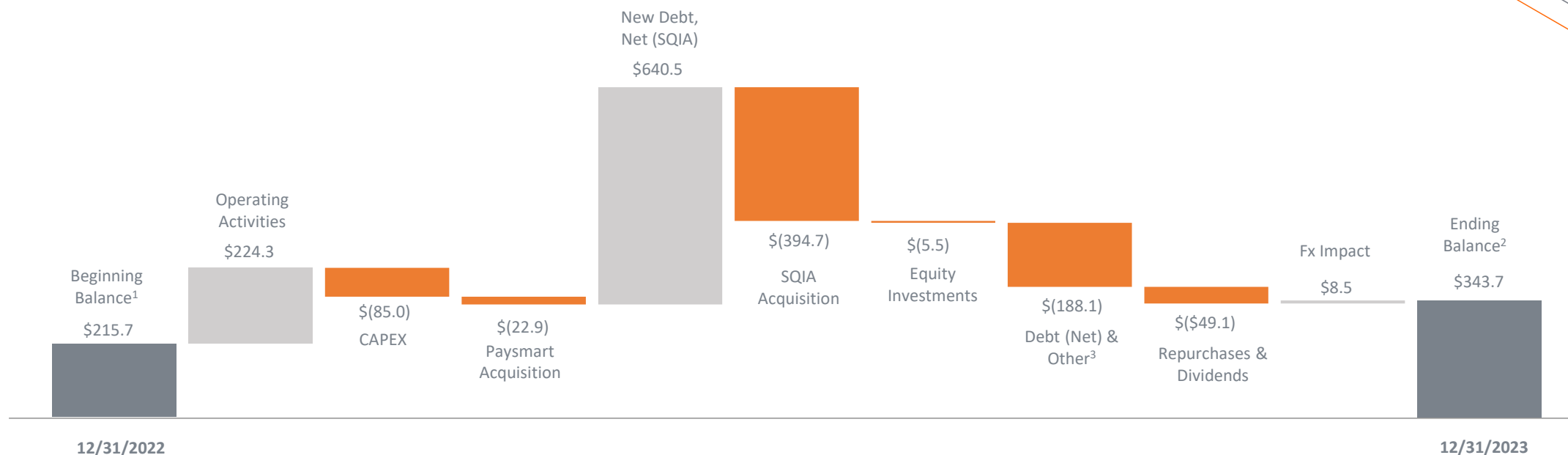
<i>(in USD mm, except per share)</i>	Q4 2023	Y-o-Y %	2023	Y-o-Y %
Adjusted EBITDA⁽¹⁾	-\$11.8	12%	-\$34.3	9%
<i>% of Total Revenue</i>	<i>6.1%</i>	<i>50bps</i>	<i>4.9%</i>	<i>20bps</i>

- Corporate and Other Adjusted EBITDA as a percentage of total revenues of 6.1%.

*See Non-GAAP reconciliation summary in appendix, p.27-28.

Roll Forward of 2023 Cash Balance

(\$ in millions)



(1) Includes ~\$19M in restricted cash. (2) Includes ~\$23M in restricted cash. (3) Includes long-term debt repayments of ~(\$154M), withholding taxes paid on share-based compensation ~(\$6M), repayment of short term borrowings ~(\$8M) and net decrease in short-term borrowings ~(\$20M), rounded.

Debt Summary

		December 31,	
		2023	2022
<i>(in USD mm, except per share)</i>			
Unrestricted Cash		\$295.6	\$197.2
Total Debt		\$1,002.8	\$435.2
Term A Loan (2027 Maturity)	<i>S+150bps⁽⁴⁾</i>	453.5	415.0
Term B Loan (2030 Maturity)	<i>S+350bps</i>	540.0	-
Revolver (\$200M)		-	20.0
Other		9.4	0.2
EVTC Net Debt		\$707.2	\$238.0
Lev. Ratio Net Debt⁽¹⁾		\$732.2	\$410.2
<i>Weighted Average Interest Rate⁽²⁾</i>		7.45%	5.15%
Net Debt / Adjusted LTM EBITDA⁽¹⁾⁽³⁾		2.24x	0.99x
Ending Liquidity		\$489.6	\$371.2

(1) Effective December 31, 2022 Senior Secured Leverage Ratio is presented at EVERTEC Inc level for Credit Agreement purposes and considered up to \$25 million of unrestricted cash as required by the Credit Agreement dated December 1, 2022.

(2) The weighted average interest rate does not consider the impact of the 150 bps applicable to the outstanding letter of credits.

(3) December 31, 2023 Leverage Ratio is based on the EBITDA balances per credit Agreement, normalizing the results of Sinqia for the full year 2023 based on actual results for the months of November and December.

(4) Based on the projected leverage ratio for 2024, spread for the TLA in 2024 will be SOFR+200bps.

Outlook 2024

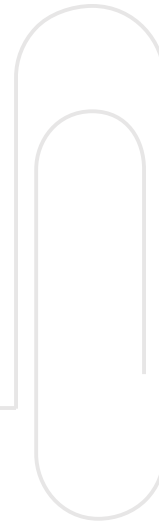
<i>(in USD mm, except per share)</i>		Low	High
Total Revenue		\$844	\$854
<i>Growth, %</i>		<i>21.5%</i>	<i>22.9%</i>
GAAP EPS – Diluted		\$1.45	\$1.61
Adjusted EPS		\$2.82	\$2.94
<i>Growth, %</i>		<i>-</i>	<i>4.3%</i>
Capital Expenditures			\$80
Assumptions:			
Adjusted EBITDA Margin		38.5%	39.5%
Tax Rate		7%	8%
Share Count to compute Adjusted EPS		65.5mm	65.5mm

*See Non-GAAP reconciliation summary in appendix, p.31.

Q&A



Appendix



Non-GAAP Reconciliation Summary

The non-GAAP measures referenced in this release material are supplemental measures of the Company's performance and are not required by, or presented in accordance with, accounting principles generally accepted in the United States of America ("GAAP"). They are not measurements of the Company's financial performance under GAAP and should not be considered as alternatives to total revenue, net income or any other performance measures derived in accordance with GAAP or as alternatives to cash flows from operating activities, as indicators of operating performance or as measures of the Company's liquidity. In addition to GAAP measures, management uses these non-GAAP measures to focus on the factors the Company believes are pertinent to the daily management of the Company's operations and believes that they are also frequently used by analysts, investors and other interested parties to evaluate companies in the industry. Reconciliations of the non-GAAP measures to the most directly comparable GAAP measure are included in the schedules to this release. These non-GAAP measures include EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings per common share and are defined below.

EBITDA is defined as earnings before interest, taxes, depreciation and amortization.

Adjusted EBITDA is defined as EBITDA further adjusted to exclude certain non-cash items and unusual expenses such as: share-based compensation, restructuring related expenses, fees and expenses from corporate transactions such as M&A activity and financing, equity investment income net of dividends received, and the impact from unrealized gains and losses on foreign currency remeasurement for assets and liabilities in non-functional currency. This measure is reported to the chief operating decision maker for purposes of making decisions about allocating resources to the segments and assessing their performance. For this reason, Adjusted EBITDA, as it relates to the Company's segments, is presented in conformity with Accounting Standards Codification 280, Segment Reporting, and is excluded from the definition of non-GAAP financial measures under the Securities and Exchange Commission's Regulation G and Item 10(e) of Regulation S-K. The Company's presentation of Adjusted EBITDA is substantially consistent with the equivalent measurements that are contained in the secured credit facilities in testing EVERTEC Group's compliance with covenants therein such as the secured leverage ratio.

Adjusted Net Income is defined as Adjusted EBITDA less: operating depreciation and amortization expense, defined as GAAP Depreciation and amortization less amortization of intangibles related to acquisitions such as customer relationships, trademarks; cash interest expense defined as GAAP interest expense, less GAAP interest income adjusted to exclude non-cash amortization of debt issue costs, premium and accretion of discount; income tax expense which is calculated on adjusted pre-tax income using the applicable GAAP tax rate, adjusted for uncertain tax position releases, tax true-ups, windfall from share-based compensation, unrealized gains and losses from foreign currency remeasurement, among others; and non-controlling interests, net of amortization for intangibles created as part of the purchase.

Adjusted Earnings per common share is defined as Adjusted Net Income divided by diluted shares outstanding.

The Company uses Adjusted Net Income to measure the Company's overall profitability because the Company believes it better reflects the comparable operating performance by excluding the impact of the non-cash amortization and depreciation that was created as a result of merger and acquisition activity. In addition, in evaluating EBITDA, Adjusted EBITDA, Adjusted Net Income and Adjusted Earnings per common share, you should be aware that in the future the Company may incur expenses such as those excluded in calculating them.



Reconciliation of GAAP to Non-GAAP Operating Results

(Dollar amounts in thousands, except share data)

Net income

Income tax expense

Interest expense, net

Depreciation and amortization

EBITDA

Equity income ⁽¹⁾

Compensation and benefits ⁽²⁾

Transaction, refinancing and other fees ⁽³⁾

Loss on foreign currency remeasurement ⁽⁴⁾

Adjusted EBITDA

Operating depreciation and amortization ⁽⁵⁾

Cash interest expense, net ⁽⁶⁾

Income tax expense ⁽⁷⁾

Non-controlling interest ⁽⁸⁾

Adjusted net income

Net income per common share (GAAP):

Diluted

Adjusted Earnings per common share (Non-GAAP):

Diluted

Shares used in computing adjusted earnings per common share:

Diluted

	Three months ended December 31,		Year ended December 31,	
	2023	2022	2023	2022
Net income	\$11,807	\$28,708	\$79,876	\$238,869
Income tax expense	931	6,072	5,477	28,983
Interest expense, net	11,979	5,688	23,809	21,651
Depreciation and amortization	29,941	20,186	93,621	78,618
EBITDA	54,658	60,654	202,783	368,121
Equity income ⁽¹⁾	(1,148)	(848)	(1,945)	(1,121)
Compensation and benefits ⁽²⁾	7,796	4,980	29,312	20,335
Transaction, refinancing and other fees ⁽³⁾	9,453	3,583	53,545	(118,860)
Loss on foreign currency remeasurement ⁽⁴⁾	939	787	8,276	7,645
Adjusted EBITDA	71,698	69,156	291,971	276,120
Operating depreciation and amortization ⁽⁵⁾	(14,648)	(11,262)	(52,913)	(44,418)
Cash interest expense, net ⁽⁶⁾	(12,711)	(5,876)	(24,286)	(21,008)
Income tax expense ⁽⁷⁾	(3,183)	(8,564)	(29,038)	(35,631)
Non-controlling interest ⁽⁸⁾	(353)	(24)	(257)	34
Adjusted net income	\$40,803	\$43,430	\$185,477	\$175,097
Net income per common share (GAAP):				
Diluted	\$0.18	\$0.44	\$1.21	\$3.45
Adjusted Earnings per common share (Non-GAAP):				
Diluted	\$0.62	\$0.66	\$2.82	\$2.53
Shares used in computing adjusted earnings per common share:				
Diluted	66,273,215	65,824,242	65,814,317	69,312,717

(1) Represents the elimination of non-cash equity earnings from our 19.99% equity investment in Dominican Republic, Consorcio de Tarjetas Dominicanas S.A. ("CONTADO"), net of dividends received.

(2) Primarily represents share-based compensation and severance payments.

(3) Represents fees and expenses associated with corporate transactions as defined in the Credit Agreement, the gain from the Popular Transaction and the foreign currency swap.

(4) Represents non-cash unrealized gains (losses) on foreign currency remeasurement for assets and liabilities denominated in non-functional currencies.

(5) Represents operating depreciation and amortization expense, which excludes amounts generated as a result mergers and acquisitions activity.

(6) Represents interest expense, less interest income, as they appear on our consolidated statements of income and comprehensive income, adjusted to exclude non-cash amortization of debt issue costs, premiums and accretion of discount.

(7) Represents income tax expense calculated on adjusted pre-tax income using the applicable GAAP tax rate, adjusted for certain discrete items.

(8) Represents non-controlling equity interests, net of amortization for intangibles created as part of the purchase.

Reconciliation of Q4 2023 Segment Non-GAAP Results

Three months ended December 31, 2023

(In thousands)

	Payment Services - Puerto Rico & Caribbean	Latin America Payments and Solutions	Merchant Acquiring, net	Business Solutions	Corporate and Other ⁽¹⁾	Total
Revenues	\$ 52,408	\$ 65,955	\$ 40,214	\$ 57,772	\$ (21,728)	\$ 194,621
Operating costs and expenses	29,798	65,461	27,952	43,110	6,565	172,886
Depreciation and amortization	7,000	12,233	1,212	4,236	5,260	29,941
Non-operating income (expenses)	123	(2,558)	—	137	5,280	2,982
EBITDA	29,733	10,169	13,474	19,035	(17,753)	54,658
Compensation and benefits ⁽²⁾	875	1,099	949	981	3,892	7,796
Transaction, refinancing and other fees ⁽³⁾	313	5,972	—	—	2,020	8,305
(Gain) loss on foreign currency remeasurement ⁽⁴⁾	(70)	1,011	—	—	(2)	939
Adjusted EBITDA	\$ 30,851	\$ 18,251	\$ 14,423	\$ 20,016	\$ (11,843)	\$ 71,698

(1) Corporate and Other consists of corporate overhead, certain leveraged activities, other non-operating expenses and intersegment eliminations. Intersegment revenue eliminations predominantly reflect the \$13.0 million processing fee from Payments Services - Puerto Rico & Caribbean to Merchant Acquiring, intercompany software developments and transaction processing of \$4.3 million from Latin America Payments and Solutions to both Payment Services - Puerto Rico & Caribbean and Business Solutions, and transaction processing and monitoring fees of \$4.4 million from Payment Services - Puerto Rico & Caribbean to Latin America Payments and Solutions.

(2) Primarily represents share-based compensation.

(3) Primarily represents fees and expenses associated with corporate transactions as defined in the 2022 Credit Agreement, the elimination of non-cash equity earnings from our 19.99% equity investment in Consorcio de Tarjetas Dominicanas S.A. and the foreign currency swap.

(4) Represents non-cash unrealized gains (losses) on foreign currency remeasurement for assets and liabilities denominated in non-functional currencies.

Reconciliation of 2023 Segment Non-GAAP Results

Year ended December 31, 2023

(In thousands)

	Payment Services - Puerto Rico & Caribbean	Latin America Payments and Solutions	Merchant Acquiring, net	Business Solutions	Corporate and Other ⁽¹⁾	Total
Revenues	\$ 203,232	\$ 186,503	\$ 162,366	\$ 226,960	\$ (84,352)	\$ 694,709
Operating costs and expenses	114,817	167,047	109,254	161,763	5,668	558,549
Depreciation and amortization	25,178	25,235	4,569	17,672	20,967	93,621
Non-operating income (expenses)	713	(6,201)	308	804	(22,622)	(26,998)
EBITDA	114,306	38,490	57,989	83,673	(91,675)	202,783
Compensation and benefits ⁽²⁾	2,908	3,609	3,003	3,207	16,585	29,312
Transaction, refinancing and other fees ⁽³⁾	1,163	9,676	—	—	40,761	51,600
(Gain) loss on foreign currency remeasurement ⁽⁴⁾	(111)	8,383	—	—	4	8,276
Adjusted EBITDA	\$ 118,266	\$ 60,158	\$ 60,992	\$ 86,880	\$ (34,325)	\$ 291,971

(1) Corporate and Other consists of corporate overhead, certain leveraged activities, other non-operating expenses and intersegment eliminations. Intersegment revenue eliminations predominantly reflect the \$52.9 million processing fee from Payments Services - Puerto Rico & Caribbean to Merchant Acquiring, intercompany software developments and transaction processing of \$17.1 million from Latin America Payments and Solutions to both Payment Services - Puerto Rico & Caribbean and Business Solutions, and transaction processing and monitoring fees of \$14.3 million from Payment Services - Puerto Rico & Caribbean to Latin America Payments and Solutions.

(2) Primarily represents share-based compensation and severance payments.

(3) Primarily represents fees and expenses associated with corporate transactions as defined in the Credit Agreement, the foreign currency swap and the elimination of unrealized equity earnings from our 19.99% equity investment in Consorcio de Tarjetas Dominicanas S.A., net of dividends received.

(4) Represents non-cash unrealized gains (losses) on foreign currency remeasurement for assets and liabilities denominated in non-functional currencies.

Reconciliation of Q4 2022 Segment Non-GAAP Results

Three months ended December 31, 2022

(In thousands)

	Payment Services - Puerto Rico & Caribbean	Latin America Payments and Solutions	Merchant Acquiring, net	Business Solutions	Corporate and Other ⁽¹⁾	Total
Revenues	\$ 47,803	\$ 34,913	\$ 40,006	\$ 58,679	\$ (19,614)	\$ 161,787
Operating costs and expenses	26,853	29,561	26,688	39,168	(1,373)	120,897
Depreciation and amortization	5,317	4,493	1,056	4,240	5,080	20,186
Non-operating income (expenses)	330	47	392	491	(1,682)	(422)
EBITDA	26,597	9,892	14,766	24,242	(14,843)	60,654
Compensation and benefits ⁽²⁾	788	840	357	611	2,384	4,980
Transaction, refinancing and other fees ⁽³⁾	748	145	—	—	1,872	2,735
Loss (gain) on foreign currency remeasurement ⁽⁴⁾	(147)	934	—	—	—	787
Adjusted EBITDA	\$ 27,986	\$ 11,811	\$ 15,123	\$ 24,853	\$ (10,617)	\$ 69,156

(1) Corporate and Other consists of corporate overhead, certain leveraged activities, other non-operating expenses and intersegment eliminations. Intersegment revenue eliminations predominantly reflect the \$13.0 million processing fee from Payments Services - Puerto Rico & Caribbean to Merchant Acquiring and intercompany software developments and transaction processing of \$3.8 million from Latin America Payments and Solutions to both Payment Services - Puerto Rico & Caribbean and Business Solutions, and transaction processing and monitoring fees of \$2.8 million from Payment Services - Puerto Rico & Caribbean to Latin America Payments and Solutions.

(2) Primarily represents share-based compensation.

(3) Primarily represents fees and expenses associated with corporate transactions as defined in the 2022 Credit Agreement and the elimination of non-cash equity earnings from our 19.99% equity investment in Consorcio de Tarjetas Dominicanas S.A.

(4) Represents non-cash unrealized gains (losses) on foreign currency remeasurement for assets and liabilities denominated in non-functional currencies.

Reconciliation of 2022 Segment Non-GAAP Results

Year ended December 31, 2022

(In thousands)

	Payment Services - Puerto Rico & Caribbean	Latin America Payments and Solutions	Merchant Acquiring, net	Business Solutions	Corporate and Other ⁽¹⁾	Total
Revenues	\$ 178,481	\$ 128,221	\$ 151,085	\$ 235,299	\$ (74,677)	\$ 618,409
Operating costs and expenses	103,773	106,693	94,976	156,915	(1,348)	461,009
Depreciation and amortization	20,379	14,121	4,160	17,027	22,931	78,618
Non-operating income (expenses)	1,258	(3,318)	1,372	138,033	(5,242)	132,103
EBITDA	96,345	32,331	61,641	233,444	(55,640)	368,121
Compensation and benefits ⁽²⁾	3,357	3,598	1,641	2,114	9,625	20,335
Transaction, refinancing and other fees ⁽³⁾	1,078	145	325	(134,990)	13,461	(119,981)
Loss (gain) on foreign currency remeasurement ⁽⁴⁾	80	6,533	—	—	1,032	7,645
Adjusted EBITDA	\$ 100,860	\$ 42,607	\$ 63,607	\$ 100,568	\$ (31,522)	\$ 276,120

(1) Corporate and Other consists of corporate overhead, certain leveraged activities, other non-operating expenses and intersegment eliminations. Intersegment revenue eliminations predominantly reflect the \$49.5 million processing fee from Payments Services - Puerto Rico & Caribbean to Merchant Acquiring and intercompany software developments of \$14.5 million from Latin America Payments and Solutions to both Payment Services - Puerto Rico & Caribbean and Business Solutions, and transaction processing and monitoring fees of \$10.7 million from Payment Services - Puerto Rico & Caribbean to Latin America Payments and Solutions.

(2) Primarily represents share-based compensation and severance payments.

(3) Primarily represents fees and expenses associated with corporate transactions as defined in the 2022 Credit Agreement and the elimination of non-cash equity earnings from our 19.99% equity investment in Consorcio de Tarjetas Dominicanas S.A., net of dividends received, a software impairment charge and a gain from sale of assets.

(4) Represents non-cash unrealized gains (losses) on foreign currency remeasurement for assets and liabilities denominated in non-functional currencies.

Outlook Summary and Reconciliation to Non-GAAP Adjusted Earnings per Share

(Dollar amounts in millions, except share data)

Revenues

Earnings per Share (EPS) (GAAP)

Per share adjustment to reconcile GAAP EPS to Non-GAAP Adjusted EPS:

Share-based comp, non-cash equity earnings and other ⁽¹⁾

Merger and acquisition related depreciation and amortization ⁽²⁾

Non-cash interest expense ⁽³⁾

Tax effect of non-gaap adjustments ⁽⁴⁾

Non-controlling interest ⁽⁵⁾

Total adjustments

Adjusted EPS (Non-GAAP)

Shares used in computing adjusted earnings per share

2024 Outlook			2023 Actual
<u>Low</u>		<u>High</u>	
\$844	to	\$854	\$695
\$1.45	to	\$1.61	\$1.21
0.78		0.78	1.36
0.71		0.67	0.62
0.05		0.05	-0.01
(0.11)		(0.11)	(0.36)
(0.06)		(0.06)	—
1.37		1.33	\$1.61
\$2.82	to	\$2.94	\$2.82
		65.5	65.8

1. Represents share-based compensation, the elimination of non-cash equity earnings from our 19.99% equity investment in CONTADO, the gain from the Popular Transaction, severance and other adjustments to reconcile GAAP EPS to non-GAAP EPS.

2. Represents depreciation and amortization expenses amounts generated as a result of M&A activity.

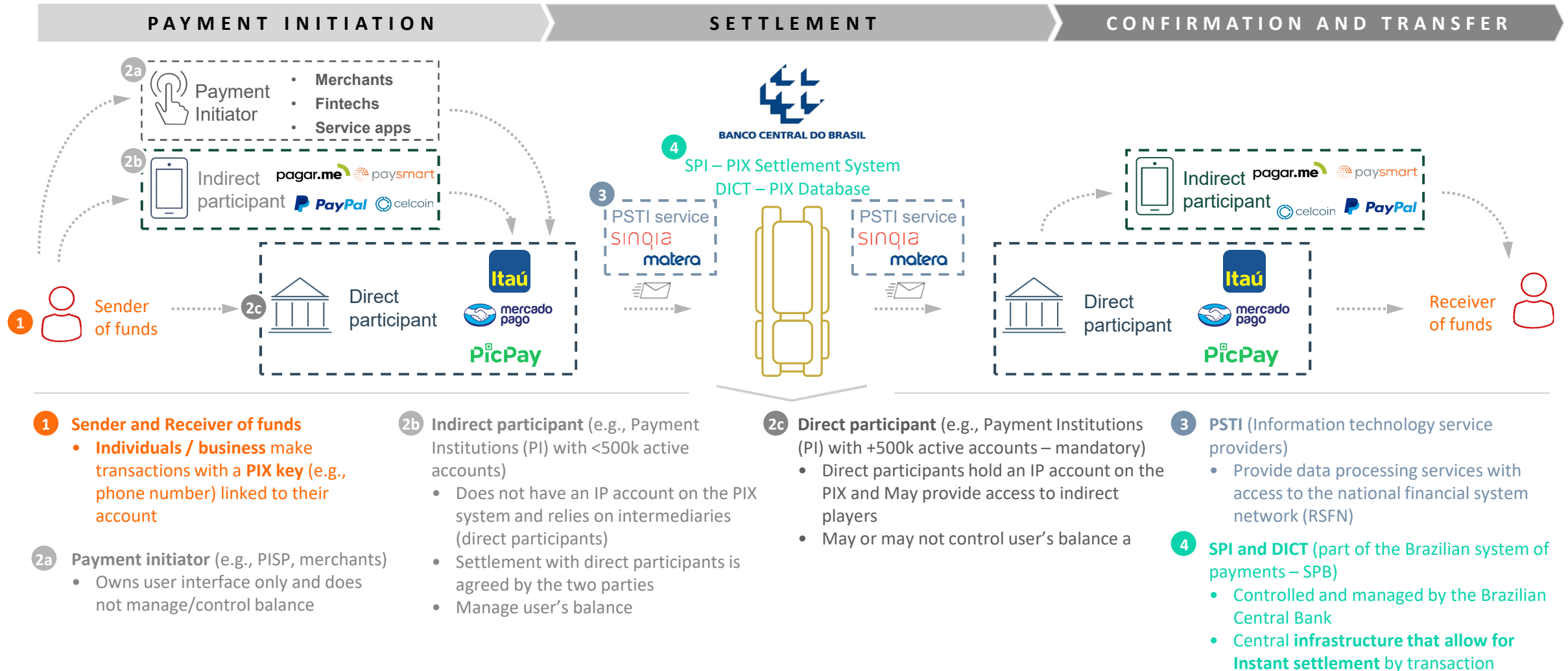
3. Represents non-cash amortization of the debt issue costs, premium and accretion of discount.

4. Represents income tax expense on non-GAAP adjustments using the applicable GAAP tax rate. (anticipated at approximately 7% to 8%).

5. Represents the non-controlling equity interests, net of amortization for intangibles created as part of the purchase.

Instant Payment (Pix) – How does pix work?

PIX is an Instant Payment Platform developed and managed by the Brazilian Central Bank, that reduced the costs & settlement time for transfers and transactions





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