

OTTER TAIL CORPORATION FOUNDATION

Annual Report

2021



Making a difference together

In 2021 the Otter Tail Corporation Foundation continued to support charitable efforts strengthening the communities where our companies operate. We make a difference by working alongside our neighbors and giving locally within our areas of emphasis—education; health and human services; community, civic, and cultural development; and the environment.

As we reflect on the past year, we've been privileged to be part of some incredible work. From providing at-risk women with care in Vinyltech Corporation's home state of Arizona to supporting the needs of teachers in Northern Pipe Products' backyard of North Dakota—our employees, companies, and communities make an impact.

There is strength in community, and we remain steadfast in our dedication to making a difference together.



Stephanie A. Hoff

A handwritten signature in black ink, appearing to read 'SA Hoff'.

Stephanie A. Hoff
Director, Corporate Communications
Otter Tail Corporation

President
Otter Tail Corporation Foundation

A handwritten signature in black ink, appearing to read 'Charles S. MacFarlane'.

Charles S. MacFarlane
President and Chief Executive Officer
Otter Tail Corporation



Charles S. MacFarlane

Giving in action

Education

Minnesota Private College Fund, St. Paul, MN

"Your contribution gives me hope that one day I may be able to do the same for future students like me."

– Lori Tran, scholarship recipient

Fargo Area Dollars for Scholars, Fargo, ND

"Thank you for your generous support for the teachers and students of Fargo Public Schools. From providing grants for teachers trying innovative ideas in the classroom, to helping students in need, you are making an impact."

– Becky Bakke, Executive Director

Community, civic, and cultural development

The Plains Art Museum, Fargo, ND

"Thank you for supporting the Museum's Gala. We believe that art is for everyone, and your support of the Summer Gala brings this belief to life."

– Andy Maus, Director & CEO

Trollwood Performing Arts School, Moorhead, MN

"Thank you for your contribution in support of Trollwood Performing Arts School. We are grateful to you for playing such an important role in Trollwood's success. It is because of donors like you that we are able to fulfill our mission of inspiring youth to realize their fullest potential and be a positive influence in the global community."

– Kathy Anderson, Executive Director



Trollwood Performing Arts School's performance of Rodgers + Hammerstein's Cinderella.

Health and human services

Georgia Mountain Food Bank, Gainesville, GA

"Thank you for supporting our mission of addressing hunger, health, and quality of life by serving those in need. Your grant allowed us to purchase a critical security system for our facility."

– Kay Blackstock, Executive Director

Florence Critenton, Phoenix, AZ

"Please accept our sincere appreciation for your gracious grant to help provide at-risk girls and young women with comprehensive health and wellness care in the agency's Girls Living Well program. The program impacted the health and well-being of girls and young women residing within the agency's Therapeutic Group Home and fostered the development of life-long wellness practices."

– Amy Holstein, Director

Environment

Ducks Unlimited, Eastern South Dakota

"Your gift is greatly appreciated and will engage conservation and agricultural patterns in holistic methods to improve soil health and farm resilience. This provides great impact across the Prairies Pothole Region for the benefit of both wildlife and people. Thank you for standing with us during tough times and helping us push ahead to a brighter future for wetlands and waterfowl."

– Amy Batson, Chief Fundraising Officer



Ducks Unlimited agronomist and donors examine cover crop varieties.

Prioritizing community

Areas we've impacted

Arizona

- Camp Verde
- Mesa
- Phoenix
- Tempe
- Tucson

Georgia

- Gainesville
- Tucker

Minnesota

- Eagan
- Fergus Falls
- Marshall
- Minneapolis
- St. Paul

North Dakota

- Fargo
- Grand Forks

We focus our resources on the communities where we work and live. Our funds are dedicated to innovative projects and programs that create measurable impact in our areas of emphasis.



Community, civic, and cultural development

Programs and projects that focus on local, regional, or statewide economic and cultural development, including efforts that increase awareness of culture and the arts and encourage their growth, particularly for regions or populations that would otherwise be unable to participate.



Education

Early childhood education initiatives and programs that support schools of higher learning with special interest in curricula and capital improvements in the study of business, political science, economics, engineering, and natural/physical sciences as they relate to the energy and industrial industries.



Environment

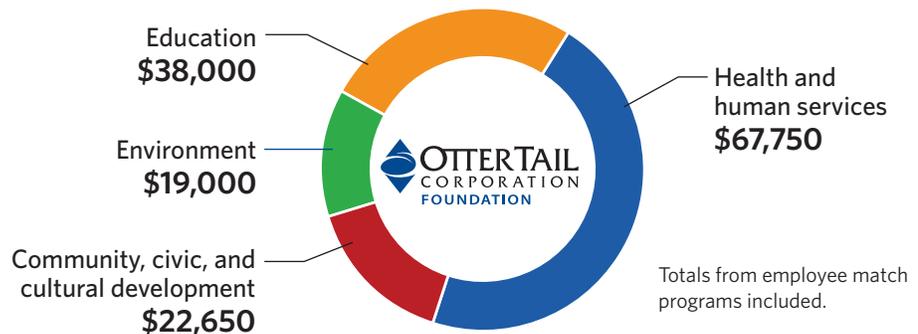
Programs that emphasize sustainability, preservation, environmental education, and stewardship of our land, water, and air with an emphasis on collaborative programs that strengthen ties between businesses and communities.



Health and human services

Initiatives and programs that help individuals and families struggling with daily living challenges, including hunger, poverty, domestic violence, homelessness, and disabilities.

In 2021 our Foundation gave \$147,400 to strengthen our communities.



Employee match programs

The Foundation funds two matching gifts programs for Otter Tail Corporation employees.

Charity Choice

Charity Choice is a matching gifts program designed to support the causes favored by Otter Tail Corporation employees and encourage employee volunteerism. If an Otter Tail Corporation employee contributes at least \$100 or provides a minimum of 24 hours of personal volunteer time a year to one qualifying nonprofit organization, the Foundation makes one matching donation (up to \$500) to that organization on the employee's behalf.



Higher Education

If an Otter Tail Corporation employee or board member is making a cash donation to a college, university, or local community scholarship fund, the Foundation will match it dollar for dollar, up to \$1,000.

Looking ahead

We reflect on past accomplishments while directing our sights toward the future with optimism.

We're proud of Otter Tail Corporation Foundation's role in community support and look forward to expanding that role through collaborative efforts, partnerships, and volunteerism. As our communities grow, we'll continue to focus our resources with measurable impact on supporting area needs.

To our partners, shareholders, and Otter Tail Corporation employees—thank you. Together we're making a difference for those where we work and live.

About our Foundation

Our mission

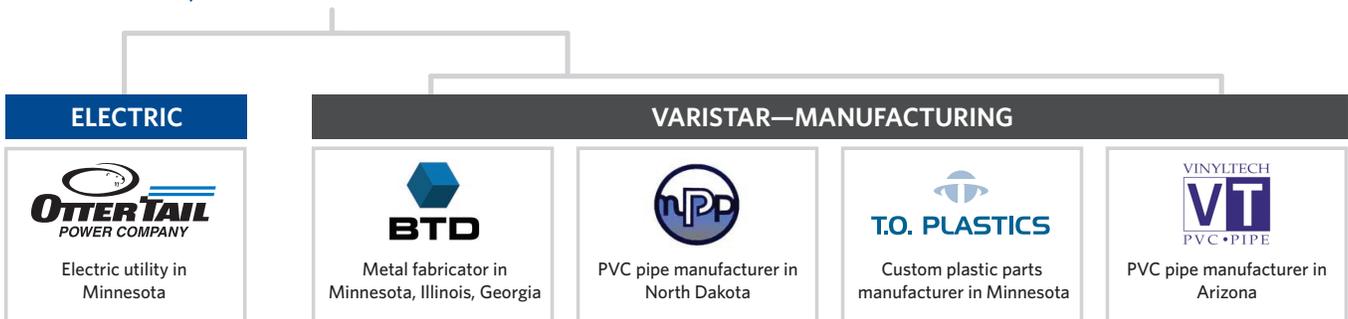
We value community. Our mission is to connect with our communities to support young minds, invest in our current and future workforce, create vibrant culture and vital communities, improve health and human services, and protect our natural resources.

The Otter Tail Corporation Foundation engages in charitable activity with Otter Tail Corporation subsidiaries including Otter Tail Power Company, BTD Manufacturing, Inc., T.O. Plastics, Inc., Northern Pipe Products, Inc., and Vinyltech Corporation. The majority of Foundation funding comes from Otter Tail Corporation.

Otter Tail Power Company, our Corporation’s largest operating company, coordinates their giving efforts through the Otter Tail Power Company Foundation. While their mission and priority giving areas are similar to the Corporation’s Foundation, the utility Foundation focuses resources on the rural communities Otter Tail Power Company serves.

For more information visit otpc.com/foundation.

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Stephanie Hoff <i>President</i>	Tyler Nelson <i>Secretary/Treasurer</i>	Niki Vaagene <i>Foundation Contact</i> foundation@ottertail.com
Kari Alme <i>Vice President</i>	Kevin Moug <i>Board Member</i>	



Grant application process

Visit **ottertail.com/foundation** for step-by-step grant application instructions and our online application. Applications are reviewed throughout the year and awarded based on impact to our service areas and community need. Collaborative efforts and initiatives that fit more than one of our areas of emphasis receive greater consideration for funding.

To be considered for a grant, organizations must be 501(c)(3) and include the following information:

- A description of the organization, its history, and where the organization serves.
- An overview of the project for which you're requesting a grant.
- An outline of your project's anticipated impact and how you plan to measure that impact.
- A summary of how your project fits one or more of our priority funding areas.
- Your organization's tax-exempt status letter under Section 501(c)(3) of the Internal Revenue Service Code.
- A list of your organization's officers and board of directors.
- Your organization's current annual report.
- A commitment to completing a Minnesota Common Report form after receiving your grant and fulfilling your project's objectives.



For more information visit **ottertail.com/foundation**
or email **foundation@ottertail.com**.



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This Annual Report is published by the Otter Tail Corporation Foundation to provide an overview of the Foundation's giving. The information presented in this report is based on financial commitments made in the 2021 calendar year.