



Q3 2025

INVESTOR PRESENTATION

Forward-Looking Statements & Non-GAAP Measures

FORWARD-LOOKING STATEMENTS

This presentation contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 as amended, including without limitation, our expectations regarding the company's revenues, costs and expenses; expected liquidity; the U.S. economic condition; the success of the company's business strategies; the company's disciplined and opportunistic capital allocation strategies, including share repurchases, dividends, investments, and M&A; the company's profitability and total shareholder return; maintaining the company's investment grade credit rating; favorable capital structure and healthy and resilient balance sheet; the company's debt metrics; interest rates and expenses; expected returns on invested capital; forecasted capital expenditures; corporate expenses; pension expenses; taxes; the effect of a change in lumber prices on our annual EBITDDA; the effect of a change in sawlog prices on cash flows; percent of Idaho sawlogs indexed to lumber prices in the future; percent of harvested logs used internally; expected duties and tariffs; third quarter and full year 2025 outlook; favorable long-term fundamental drivers and our ability to benefit from them, including forecasted residential improvement spend and housing starts; projected increase in U.S. incremental demand for mass timber; the reduction in global greenhouse gas emissions and other benefits resulting from the substitution of mass timber; forecasted North American lumber prices, demand and capacity, including growth to drain dynamics of the U.S. South; lumber shipment volumes; expected IRR and contribution to EBITDDA from our Waldo, Arkansas sawmill modernization project; expected timber harvest volumes, sawlog and pulpwood mix, pricing, and region of origin; the stabilizing effect of log sales on our performance; rural real estate and development real estate pipeline, interest, demand and sales; land basis and average price per acre and per developed lot; the pipeline of options contracts with solar developers and the potential for solar options to be executed; natural climate solutions opportunities, including potential carbon capture and storage, solar, bioenergy, forest carbon credit generation, and lithium projects; the effect of natural climate solutions opportunities on EBITDDA per acre of our timberlands; demand for lithium; and similar matters. Words such as "continuous," "could," "estimated," "expected," "forecast," "future," "long-term," "near-term," "opportunities," "outlook," "over time," "over the long term," "potential," "projected," "pursuing," "target," "will," and similar expressions are intended to identify such forward-looking statements.

You should carefully read forward-looking statements, including statements that contain these words, because they discuss the future expectations or state other "forward-looking" information about PotlatchDeltic. A number of important factors could cause actual results or events to differ materially from those indicated by such forward-looking statements, many of which are beyond PotlatchDeltic's control, such as changes in the U.S. housing market; changes in timberland values; changes in timber harvest levels on the company's lands; changes in timber prices; changes in policy regarding governmental timber sales; availability of logging contractors and shipping capacity; changes in the United States and international economies and effects on our customers and suppliers; changes in interest rates, credit availability, and homebuyers' ability to qualify for mortgages; availability of labor and developable land; changes in the level of construction and remodeling activity; changes in foreign demand; changes in tariffs, duties, countervailing duties and trade agreements involving wood products, timber, supplies, or equipment; currency fluctuation; changes in demand for our products and real estate; changes in production and production capacity in the forest products industry; competitive pricing pressures for our products; unanticipated manufacturing disruptions; disruptions or inefficiencies in our supply chain and/or operations; changes in general and industry-specific environmental laws and regulations, or building codes; unforeseen environmental liabilities or expenditures; the impact of pandemic disease or other human health threats; weather conditions; fires at our facilities and on our timberland and other catastrophic events; restrictions on harvesting due to fire danger; changes in raw material, fuel and other costs; transportation shortages and disruptions; share price; the successful execution of the company's strategic plans; the company's ability to maintain its expected efficiencies at the Waldo, Arkansas sawmill; the company's ability and timing to bring natural climate solutions products to market, and the development of markets for those products; government action with respect to the royalty rate for lithium; the company's ability to achieve its corporate responsibility commitments and goals; the failure of contracted options to be exercised; and the other factors described in PotlatchDeltic's Annual Report on Form 10-K and in the company's other filings with the SEC. PotlatchDeltic assumes no obligation to update the information in this communication, except as otherwise required by law. Readers are cautioned not to place undue reliance on these forward-looking statements, all of which speak only as of the date hereof.

NON-GAAP MEASURES

This presentation includes non-GAAP financial measures. A reconciliation of those measures to U.S. GAAP is included in the appendix to this presentation, which is available on the company's website at <http://www.potlatchdeltic.com/>.

Successfully Harvesting Long-Term Returns Through Advantaged Positioning



Leading Timberland REIT with a strategically managed portfolio of **geographically attractive, high quality, and productive assets**



Significant **positive leverage to lumber pricing** and well-positioned to benefit from robust long-term fundamental drivers



Business model provides distinct synergies, cost leadership, and **operational efficiencies**



Leverage to increasingly important natural climate solutions including solar and carbon credits, as well as long-term opportunities in lithium, carbon capture & storage, and bioenergy



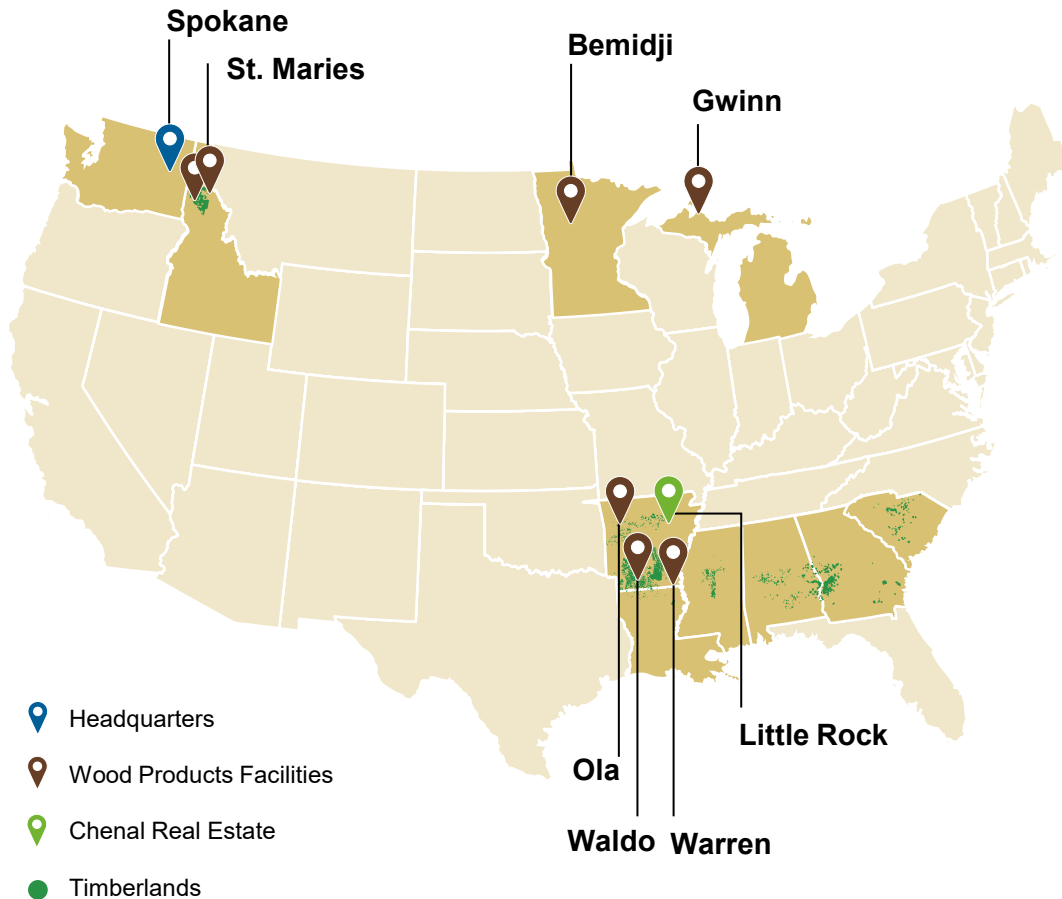
Delivering **strong wood products industry margins** and **attractive total shareholder returns**



Strong balance sheet supports disciplined capital allocation, including sustainable and increasing dividends over time, share repurchases, prudent investments for growth, and opportunistic M&A

PotlatchDeltic At a Glance

Leading \$4B timberland REIT with a high quality, productive and geographically attractive portfolio



2.1M

Acres of
timberland

TOP 10

U.S. Lumber
producer

7

Manufacturing facilities
producing lumber or plywood

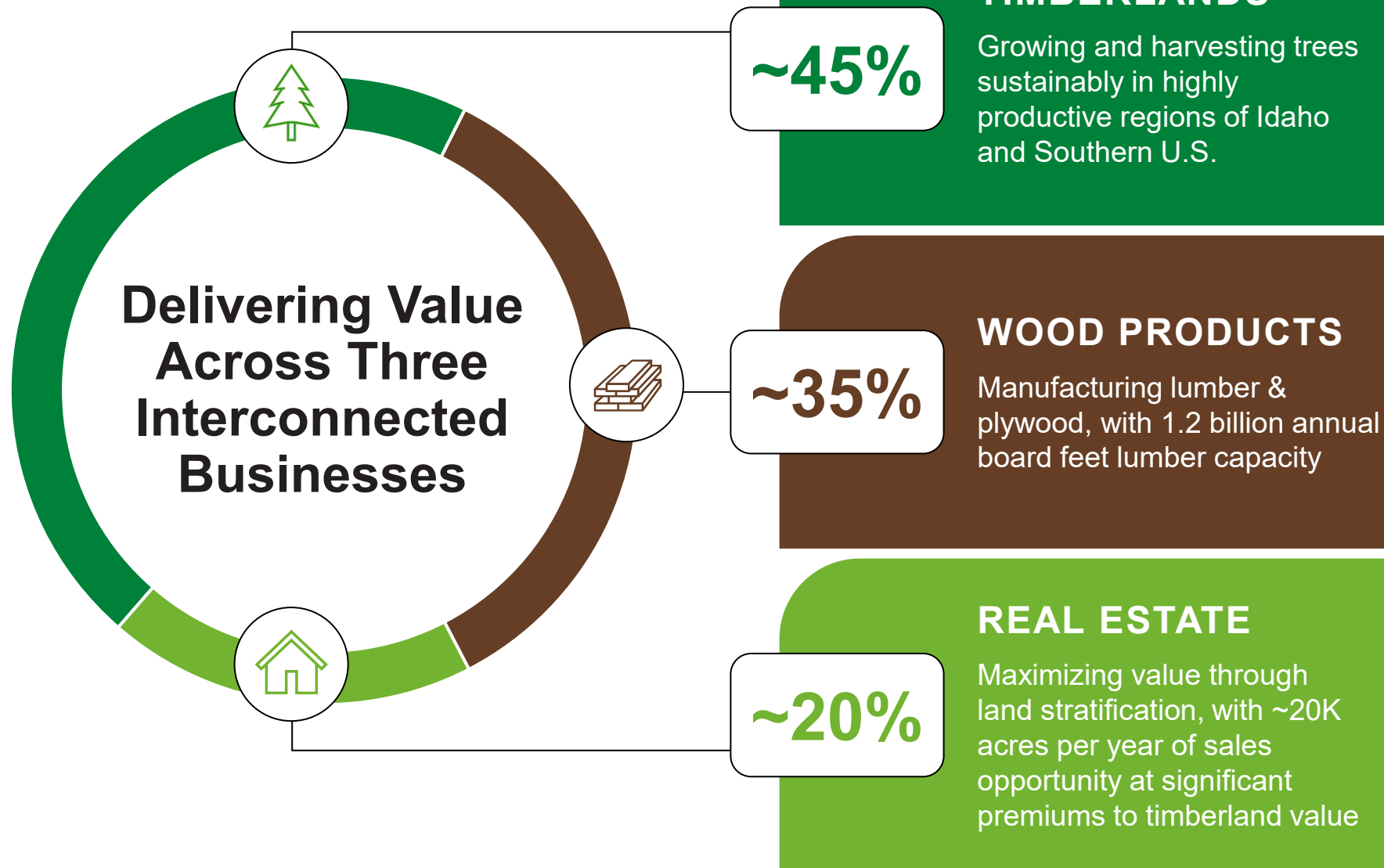
45%

Increase in regular
dividends since 2012

100%

Dedicated U.S.
Lumber production

EBITDDA Contribution



Unlocking Synergies Through a Strategically Integrated Portfolio

Best-in-class silviculture practices

Superior timberlands productivity and sustainable returns

Most indexed to lumber prices

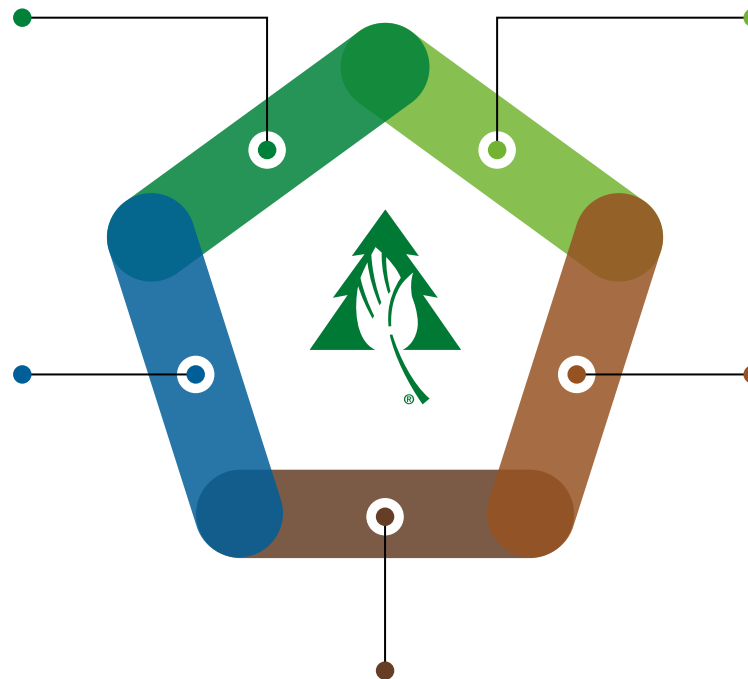
Well positioned to benefit from robust long-term fundamental drivers

Low-cost producer

Achieving strong wood products industry margins

Integrated wood products model

Visibility and alignment enabling low-cost structure and operational efficiencies



Proven portfolio management approach

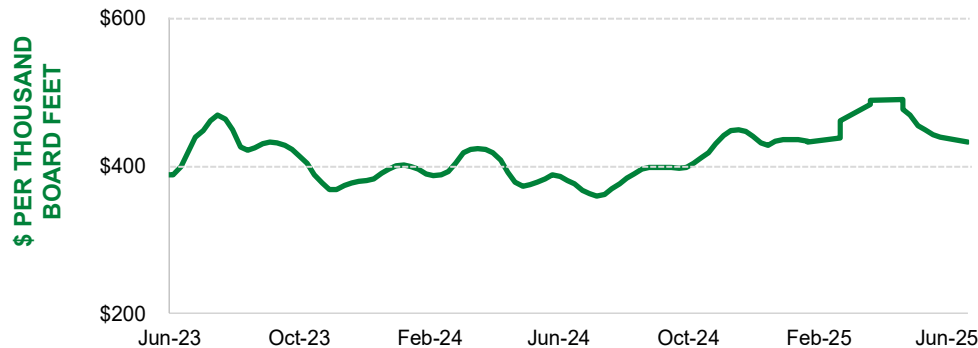
Capturing incremental value from land stratification and disciplined capital allocation



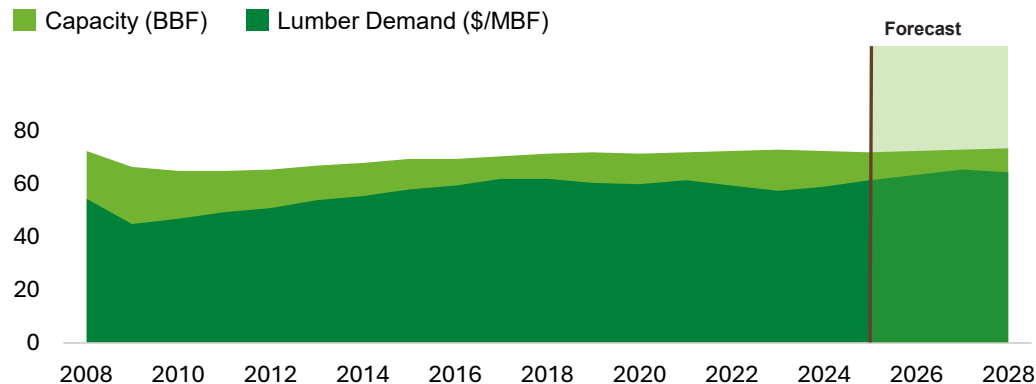
Well-Positioned to Benefit from Multiple Growth Drivers

Well-Positioned to Capitalize on the Lumber Price Inflection and Favorable Long-Term Outlook

NORTH AMERICAN LUMBER PRICES¹



NORTH AMERICAN LUMBER DEMAND & CAPACITY²



KEY DRIVERS

Capacity and supply reductions

- Canadian lumber duties increasing
- Canadian capacity under pressure, with lumber production moving to U.S.

Long-term housing fundamentals

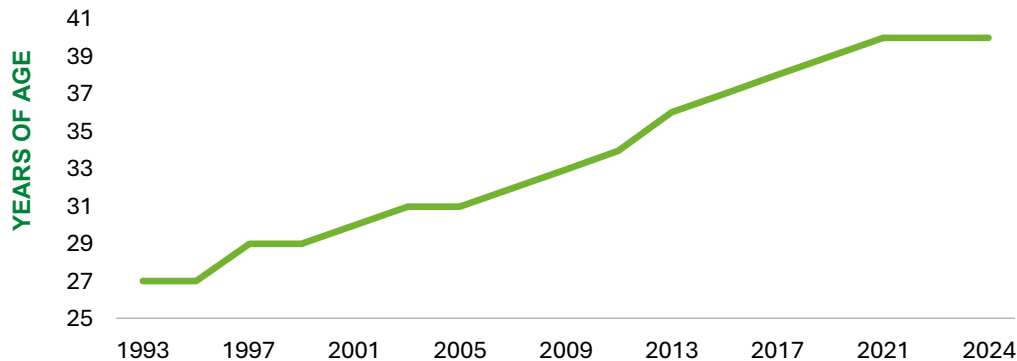
- Repair & remodel growth
- Underbuilt housing stock

Sustainability driving demand in non-residential construction

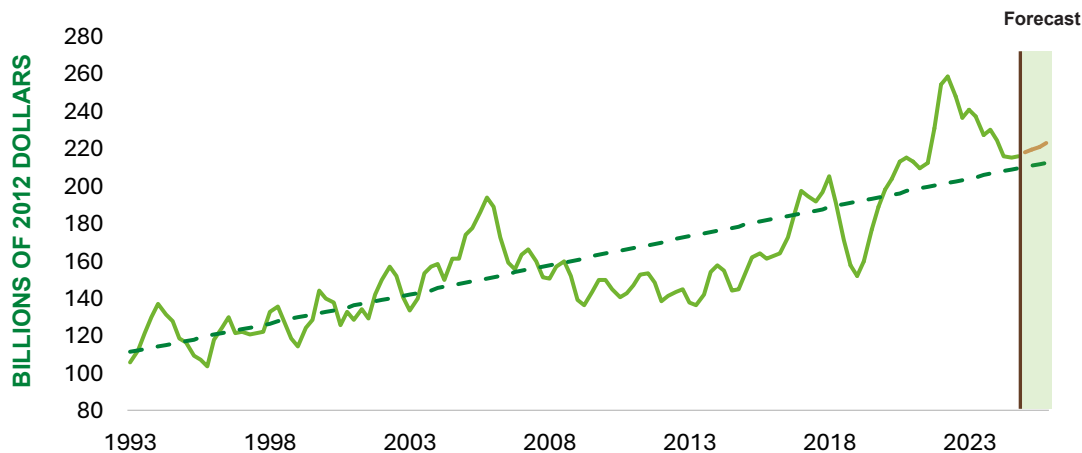
Growing new uses of wood products such as mass timber

Repair and Remodel Driving Majority of U.S. Lumber Demand

MEDIAN AGE OF OWNER-OCCUPIED HOUSING¹



RESIDENTIAL IMPROVEMENT SPEND²



KEY DRIVERS

Considerable **age of U.S. housing stock**

- Median age over **40 years**
- **49%** of U.S. owner-occupied homes built before 1980

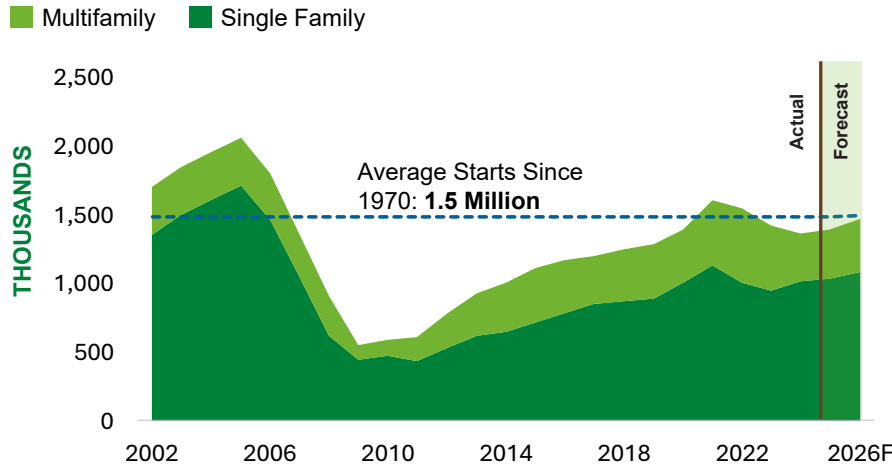
Home Equity at **record levels**

Increasing reconstruction post natural disasters

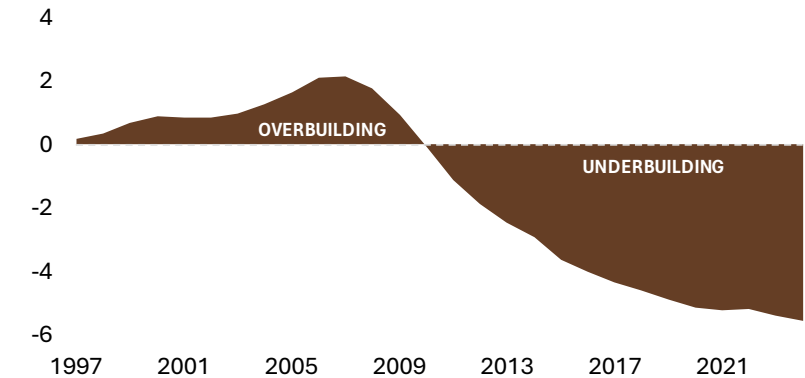
Limited housing supply

Favorable Structural Tailwinds in Housing Starts

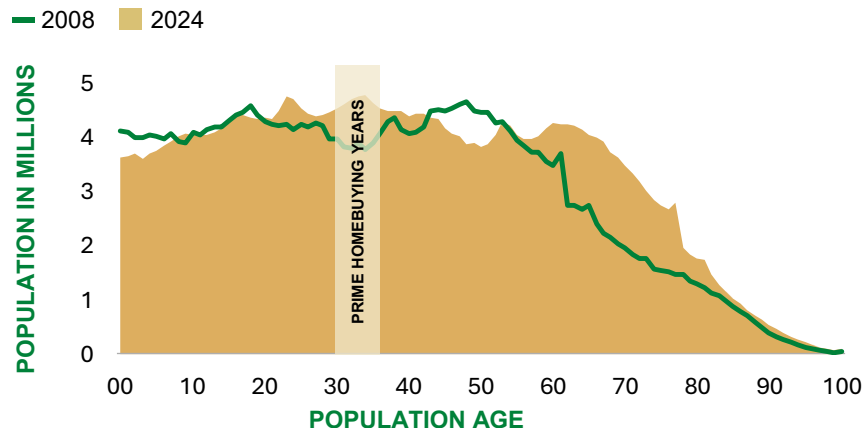
U.S. HOUSING STARTS²



U.S. CUMULATIVE UNDERBUILDING²



STRONG POTENTIAL NEW HOME BUYER DEMOGRAPHICS¹



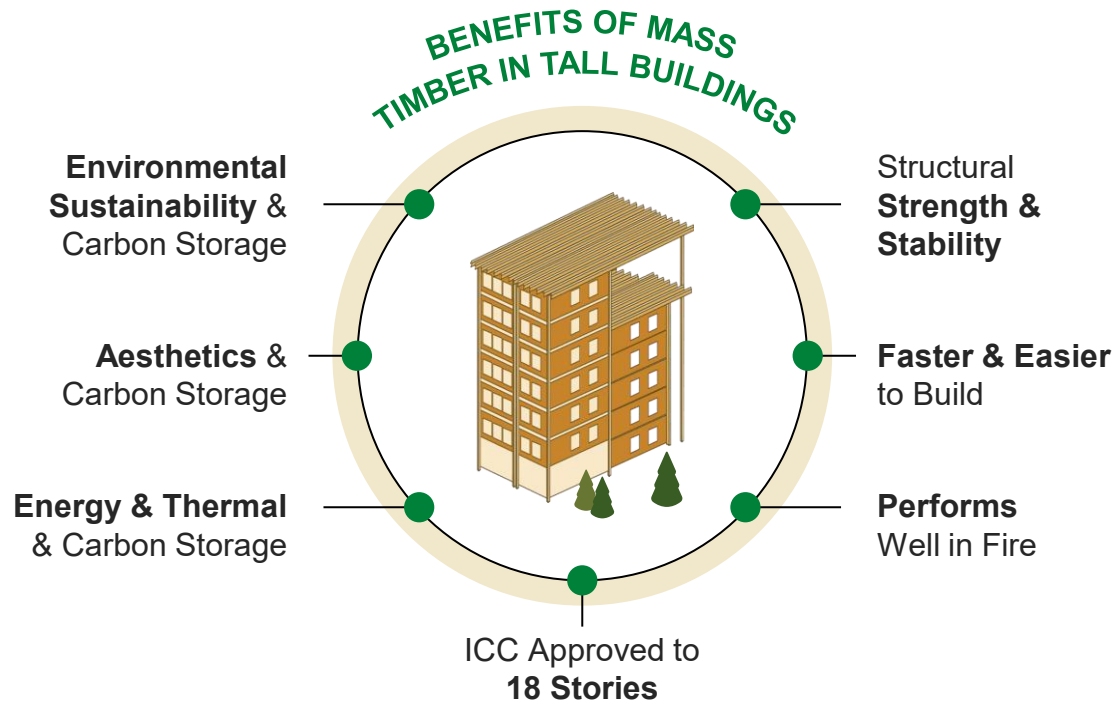
KEY DRIVERS

Prolonged period of **underbuilding**

Strong millennial demographic in prime home buying years

Low inventory of existing homes for sale

Expanding Mass Timber Demand Supported by Sustainability and Building Advantages



CARBON VAULT

Wood is 50% Carbon
by weight

LUMBER CO₂ PRODUCTION INTENSITY¹

▼ Less than concrete
25%
▼ Less than steel
50%



SUBSTITUTION²

Substitution could prevent
14 to 31%
of global GHG emissions

Projected increase in mass timber U.S. incremental demand from 2025-2035³

**3.77-6.75
BBF**

**TOTAL
INCREMENTAL
INCREASE**



Focused Strategy to Maximize Value Creation

Focused Strategy to Maximize Value Creation

TIMBERLANDS

Maximizing returns and
managing sustainably over
the long-term



WOOD PRODUCTS

Continuously investing in
productive operations



REAL ESTATE

Proactively managing our
lands for the highest value



**INTEGRATED
OPERATING MODEL**

**COMMITMENT TO
SUSTAINABILITY**

Sustainability is Integrated with Our Strategy

Focused on Our Mission

Grow and produce the resources that build a foundation for our lives and improve the communities where we live, work and play

OUR PILLARS



FORESTS

Managing our forests sustainably and protecting water, wildlife, and species at risk



PLANET

Minimizing our environmental footprint and being part of the solution to climate change



PEOPLE

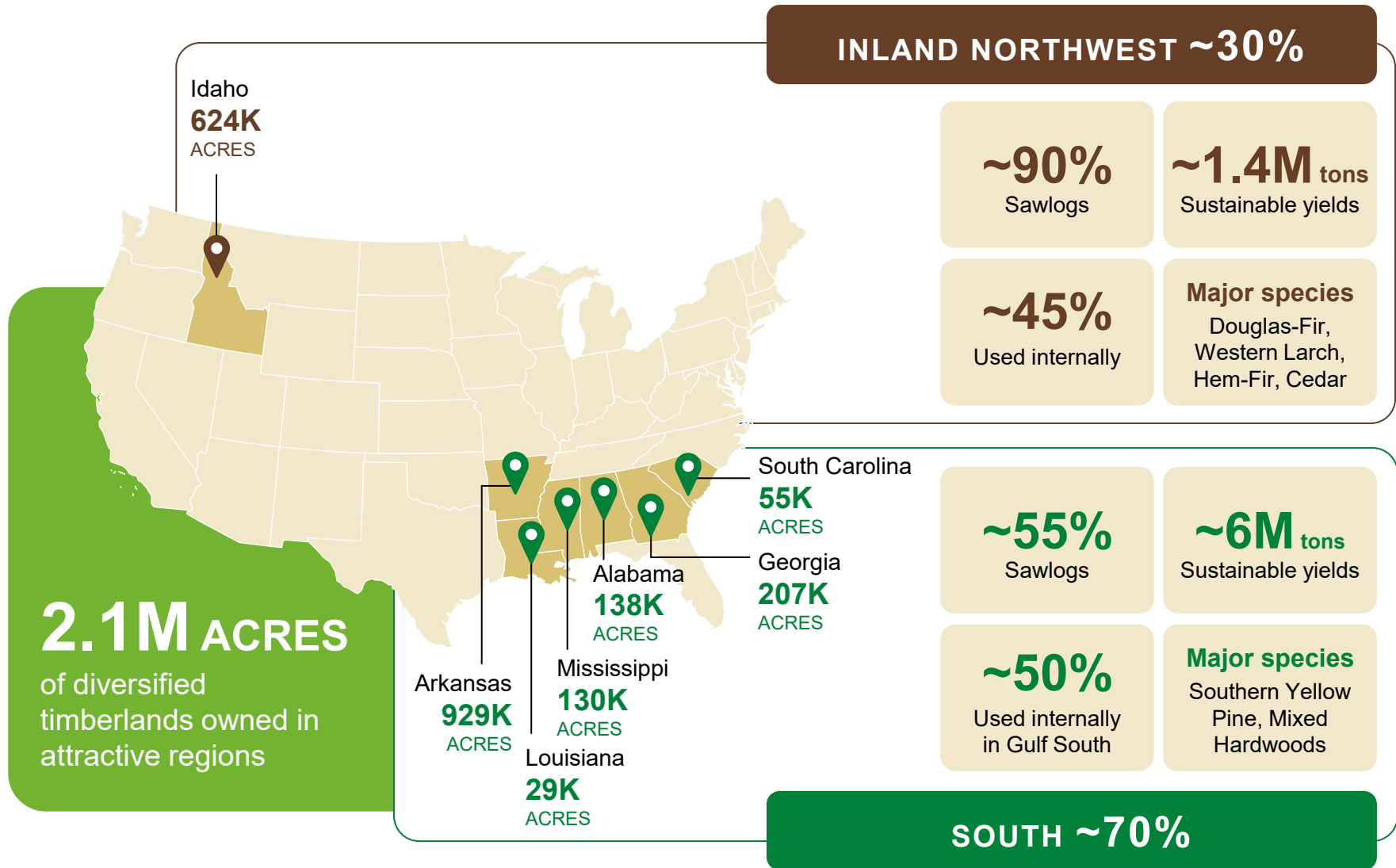
Empowering Team Members, focusing on safety, and strengthening our communities



PERFORMANCE

Prioritizing ethics, economic contribution, operational excellence, integrity, and accountability in all we do

Strategically Positioned in Geographically Diverse, High-Quality Timberlands



Creating Value Through Sustainable Management



Producing consistent and cost competitive supply of high-quality logs at scale, providing stability to our performance

STRATEGIC & SUSTAINABLE MANAGEMENT PLANS

Focused management to generate **sustainable cash flows**

BEST-IN-CLASS SILVICULTURE PRACTICES

Drives **sustainable harvest levels** and investment decisions

DELIVERED-CENTRIC HARVEST MODEL

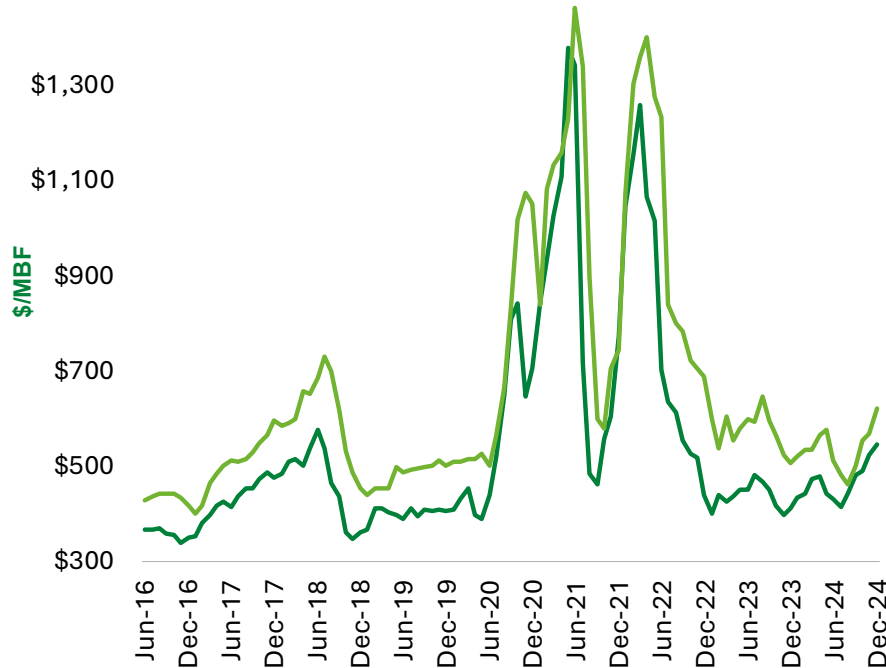
Proactively addressing customer-needs through **strong relationships** with our independent contractors

Most Productive Timberlands in the Inland Northwest



SIGNIFICANT PORTION OF SAWLOGS INDEXED TO LUMBER¹

■ Idaho Hem-Fir Sawlog ■ Inland Hem-Fir Lumber Index



Largest private landowner in Idaho with **~100 years** of operating experience in the region

Strong market conditions with milder climate, more precipitation, favorable soils and ideal elevation

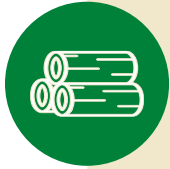
Diverse and high-value species mix

~75% of Idaho sawlogs indexed to lumber prices

Well-Positioned in the Strengthening U.S. Southern Markets



Strong customer base and proximity to **major housing markets**



Log markets more tensioned with **tight growth-to-drain dynamics** in the Southeastern markets

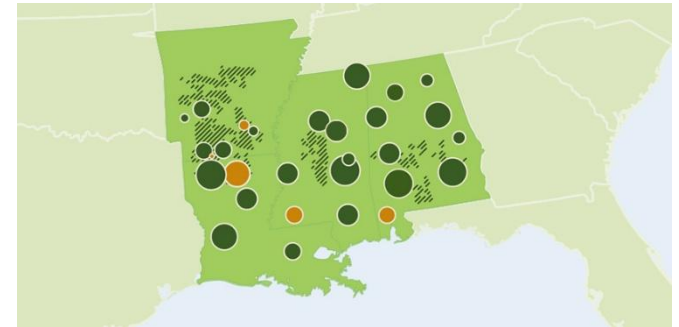


Significant capacity additions made since 2018 (~4.0 BBF)

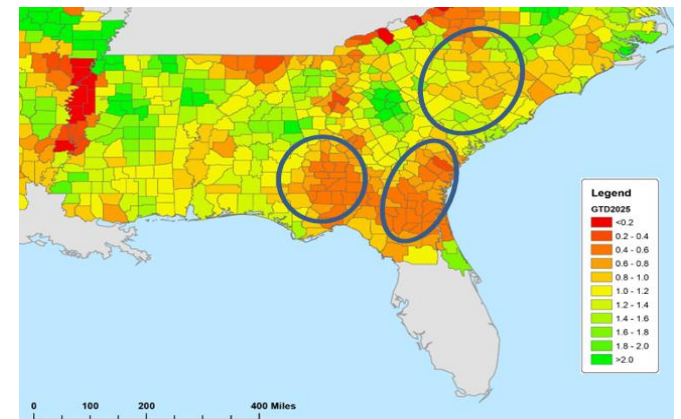


Naturally hedged in the Gulf South with a 10% change in sawlog pricing corresponding to a 2% change in PCH cash flows

CENTRAL SOUTH CAPACITY ADDITIONS SINCE 2018¹



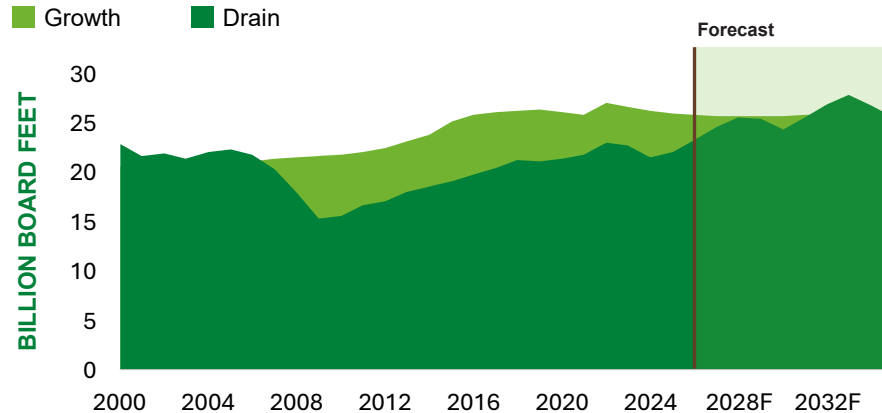
GULF SOUTH CAPACITY MARKETS²



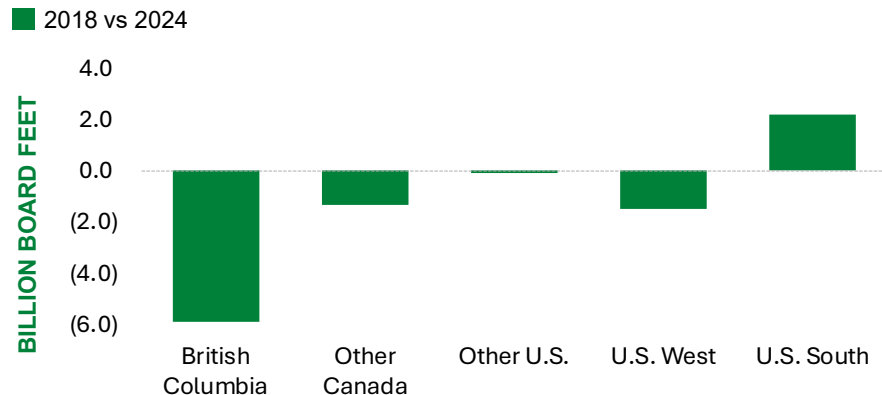


Shift to U.S. South Driven by Capacity Expansions, Cost and Productivity Advantages

Growth vs Drain¹



ANNUAL CHANGE IN LUMBER PRODUCTION 2018-2024¹



Sawmill capacity additions are expected to **tighten timber markets**

Increasing duties and tariffs on Canadian imports into the U.S.

- Combined rate of duties increased from **~14% to ~35%** in Q3 2025

Lumber production in British Columbia has been **declining** due to mortality impact from mountain pine beetle, reduced allowable harvest levels

U.S. South has increased share of North American production from ~30% in 2018 to ~38% in 2024

Highly Productive and Efficient Wood Products Facilities



Dimensional lumber & industrial plywood



St. Maries, Idaho

Lumber: **185MMBF¹**
Plywood: **150MMSF¹**

Precision-end trim studs



Bemidji, Minnesota

Lumber: **140MMBF¹**



Gwinn, Michigan

Lumber: **185MMBF¹**

Dimensional lumber, machine-stress rated lumber and small timbers



Ola, Arkansas

Lumber: **150MMBF¹**



Waldo, Arkansas

Lumber: **275MMBF¹**



Warren, Arkansas

Lumber: **220MMBF¹**

Well-Positioned with Significant Positive Leverage to Lumber Pricing



Poised to benefit from robust long-term fundamental drivers in the housing and R&R markets



LEADING LUMBER MANUFACTURER

TOP 10 LUMBER MANUFACTURER

Established position with scale

Strategic customer relationships

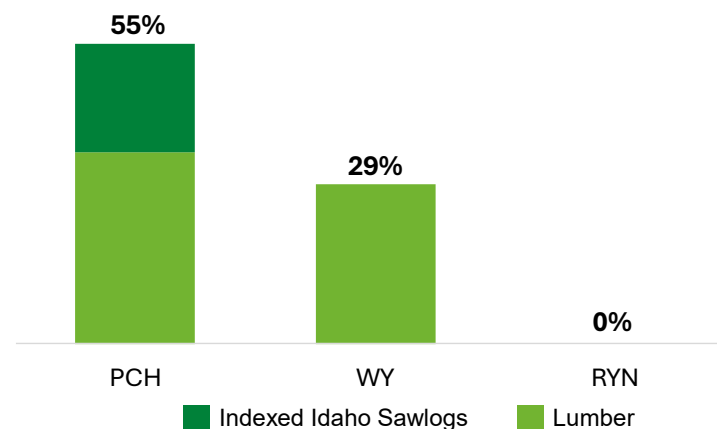


INDEXED IDAHO SAWLOGS

One of the most productive Timberlands regions

Largest private owner in Idaho

HIGHEST DIRECT LEVERAGE TO LUMBER PRICES¹



\$10
per MBF in
Lumber Price

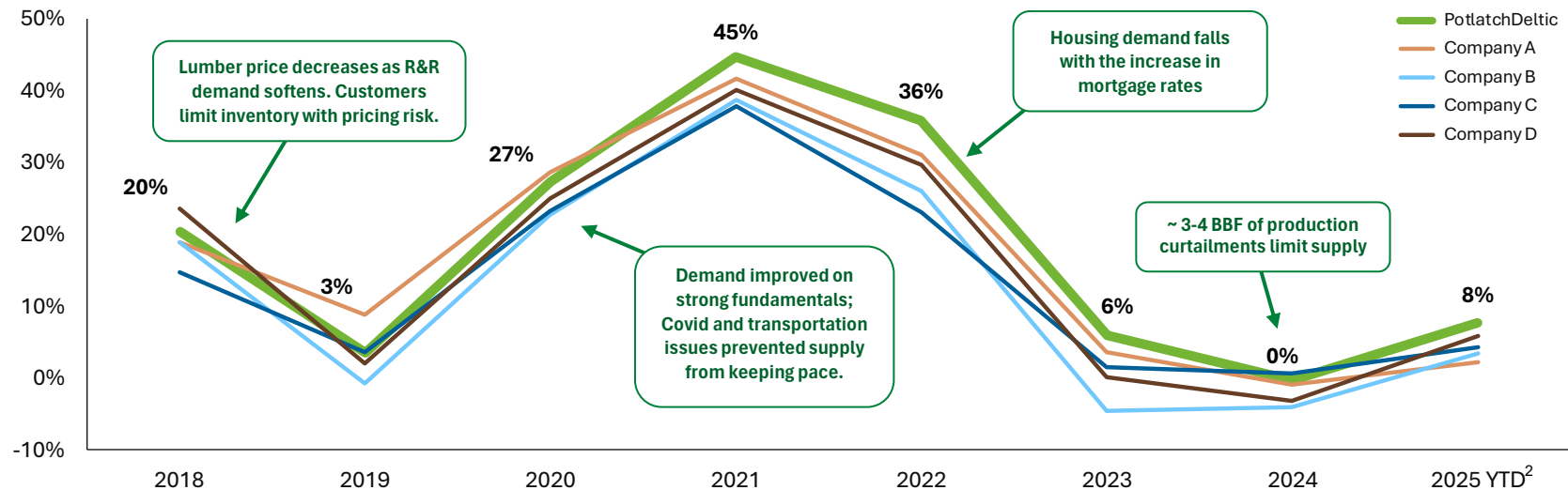


\$15 Million
in PCH
EBITDDA²



Enhancing Cost Leadership and Driving Operational Excellence

PCH LUMBER VS. LEADING COMPETITORS ADJUSTED EBITDDA MARGIN¹



KEY DRIVERS

Proactively
managing costs

Culture of continuous
improvement through
operational excellence

Prioritizing **high-return**
capital investment projects

Proactively Managing Land for Optimal Value



RURAL LAND SALES

Continuously assessing potential uses of lands and **managing them proactively for the highest value**

KEY AREAS

~50% conservation outcomes

~50% recreational/ other purposes

Land sales
~3-5x
Timberland management value

Expect to sell
~1%
of rural acres per year

CHENAL VALLEY DEVELOPMENT

Developing and selling lots in the highly desirable 4,800 acre master-planned community of Little Rock, Arkansas

~60%
Commercial Sold

~270 acres¹
remaining
~\$280,000 / acre²

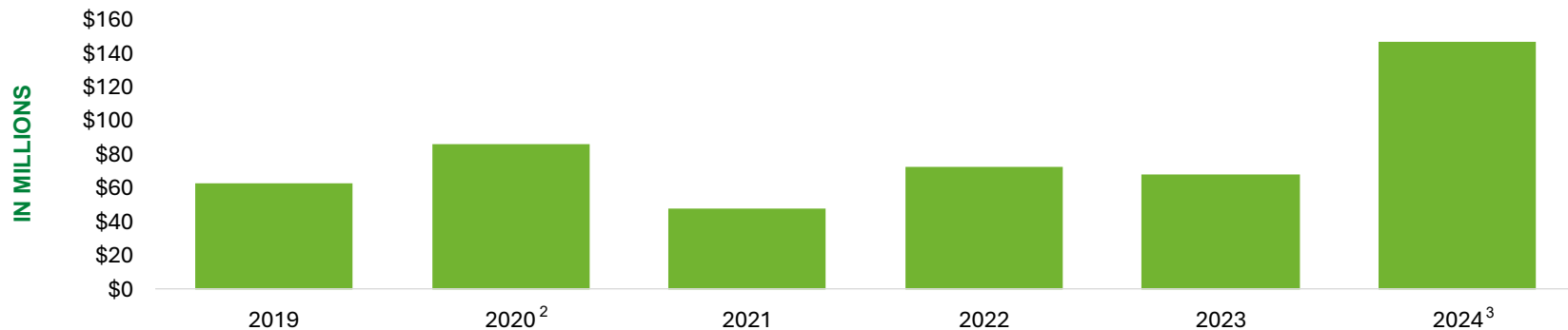
~70%
Residential Sold

~1,200 lots¹
remaining
~\$90,000/lot²

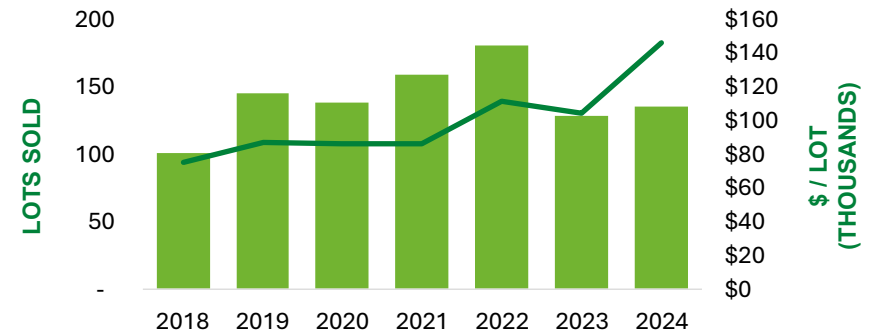
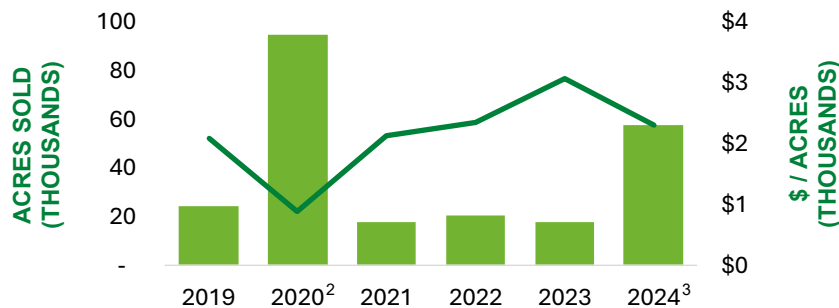
Strong Track Record of Value Creation through Real Estate



REAL ESTATE SEGMENT EBITDDA¹



RURAL SALES



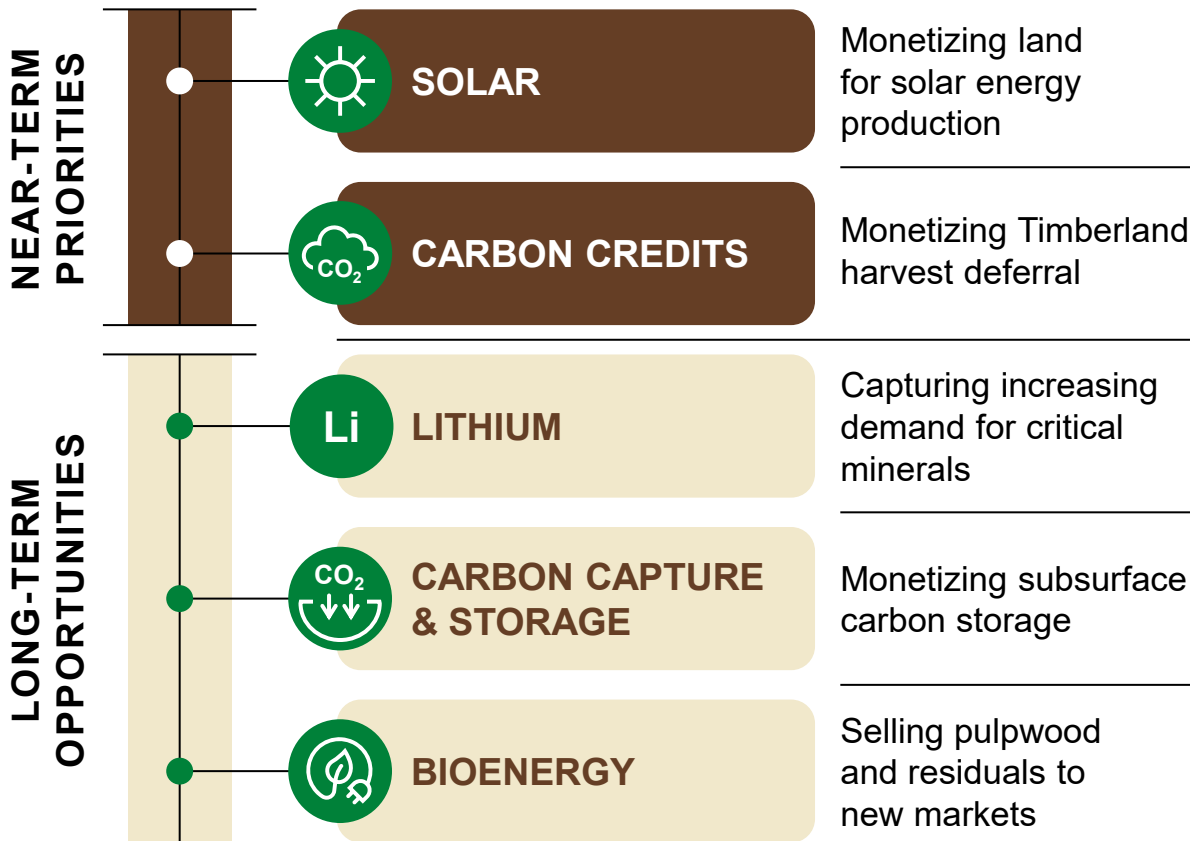
Opportunistic rural land sales at **significant premium** to timberland value

Effective management of development sales



Unlocking Timberlands Value Through Multiple Natural Climate Solutions Opportunities

Leveraging silviculture and real estate expertise to maximize Timberlands value and be part of the solution to climate change and net zero transition



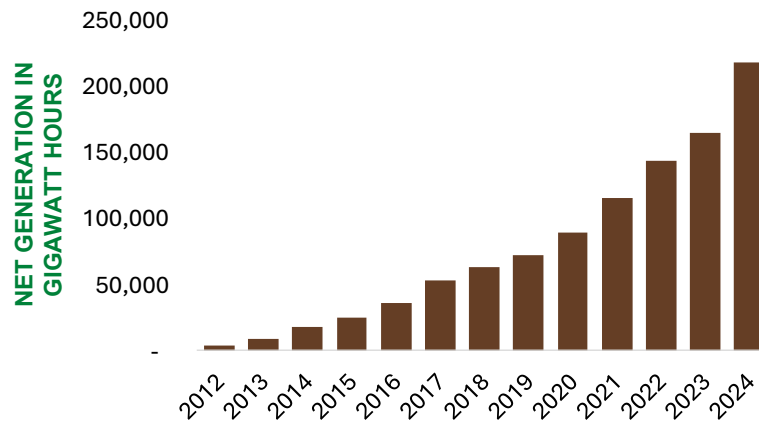
Potential of
5-20x
Timberland
EBITDDA
per acre

Strategically Positioned to Capitalize on the Growing Solar Opportunity



GROWING SOLAR OPPORTUNITY

SOLAR POWER NET GENERATION IN THE U.S.¹

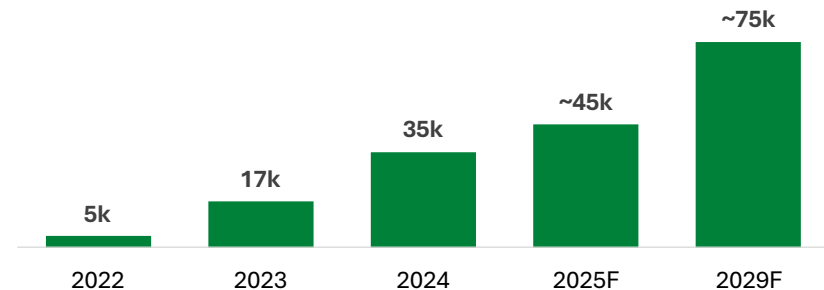


Accounts for **over 80% of all new electricity generating capacity in 2024**

Utility and corporations expected to drive significant solar buildout **over the next five years**

THE PCH OPPORTUNITY

POTLATCHDELTIC ACRES UNDER OPTION



Well-positioned due to proximity to utilities and available land

Partner with sophisticated and well capitalized developers

34K acres under solar option with an estimated **net present value ~\$400M²**

Identified **~75K acres of potential solar opportunities**

Focused on options to lease for terms of **30+ years**, with option payments for **3-5 years**

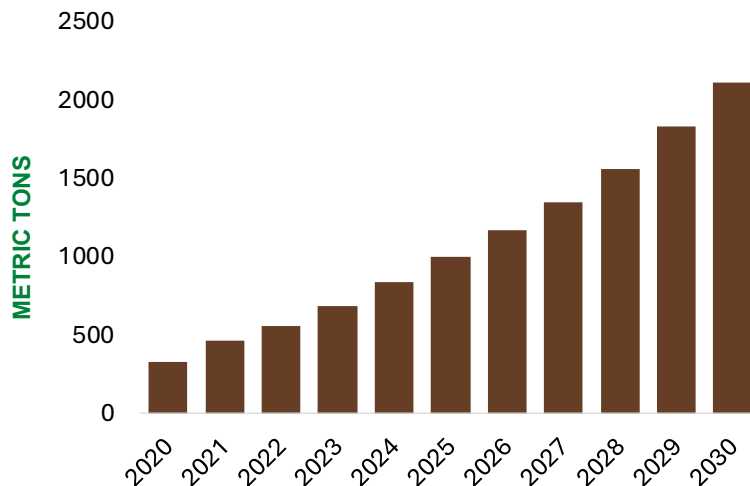
Opportunistically Pursuing the Rising Demand for Lithium



Li

GROWING DEMAND FOR LITHIUM

LITHIUM DEMAND¹



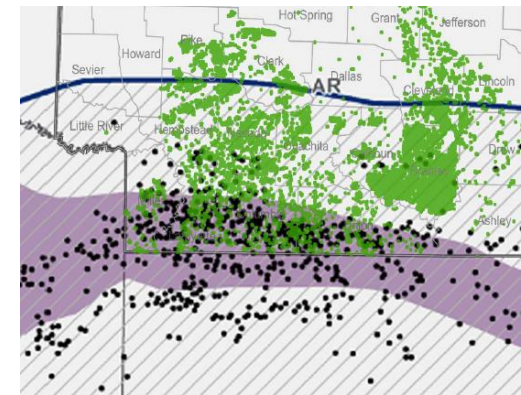
Significant demand for uses related to electric vehicles, battery storage and renewable energy

Increasingly viewed as a **strategic resource** in the U.S.

THE PCH OPPORTUNITY

LITHIUM POTENTIAL IN SMACKOVER FORMATION

- Smackover Formation
- Represents Wells in the Smackover Formation
- PCH Land Ownership



Lithium bearing **opportunities for 5-7K acres** in the Smackover formation in Southern Arkansas

Executed **~900 surface acres lithium/brine lease**

Discussions underway with **additional partners**



Proven Portfolio Management to Drive Shareholder Returns

Proven Portfolio Management Approach

Opportunistic Timberland management
and **operational excellence**

+

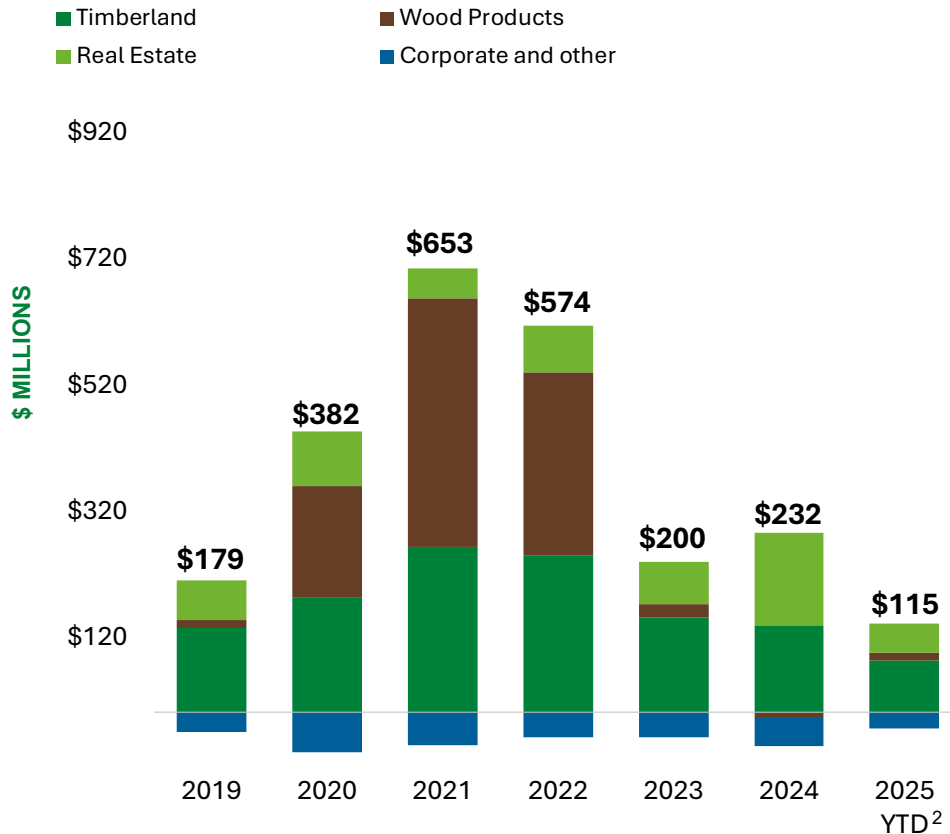
Disciplined capital allocation,
with opportunistic share repurchases and M&A

=

**Maximizing
profitability and total
shareholder returns**

Significant Opportunities to Drive Value

ADJUSTED EBITDDA¹



FUTURE DRIVERS

Well-positioned in **high quality timberland regions**

Poised to benefit from long-term housing fundamentals with **highest direct leverage to lumber prices**

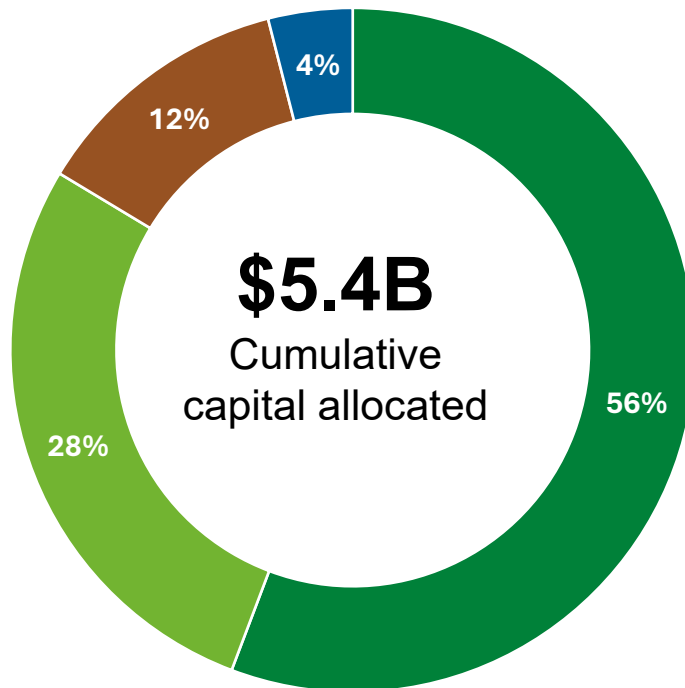
Maximize timberland portfolio through **NCS opportunities**

Strategic investments in capacity and efficiency

- Waldo modernization project with 22% IRR & expected **incremental EBITDDA of ~\$25M/year midcycle**

Disciplined Capital Allocation Strategy

HISTORICAL CAPITAL ALLOCATION (2014-2025³)



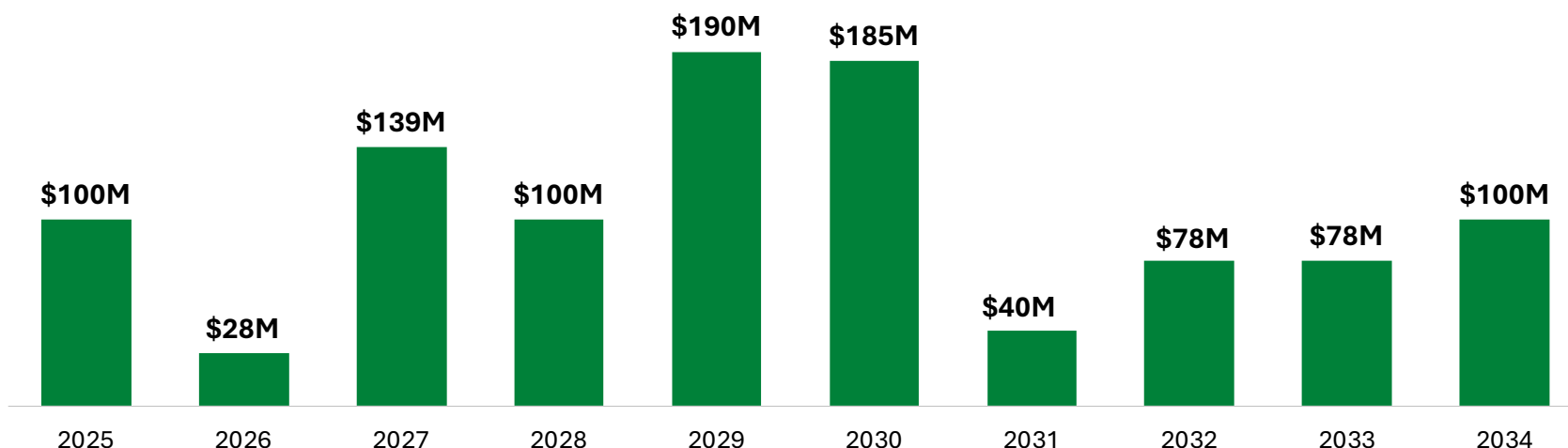
● Acquisitions ● Dividends¹ ● CAPEX ● Share Repurchases

FUTURE PRIORITIES

1. Maintaining a strong, investment-grade balance sheet
2. Sustainable and growing dividend (\$139M annually)²
3. Maintenance CAPEX (~\$50M-\$60M annually)
4. Supplementary cash flow: investing in the business, share repurchases, M&A

Maintaining a Healthy and Resilient Balance Sheet

WELL-LADDERED DEBT MATURITIES¹



HIGHLIGHTS

Committed to maintaining
investment grade ratings
Moody's: Baa3 | S&P: BBB-

Strong liquidity position of \$395M¹

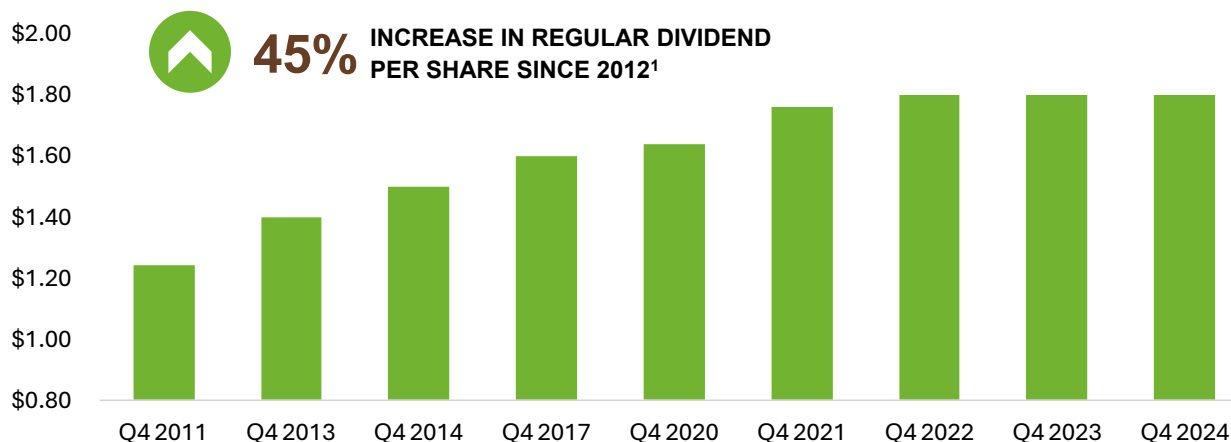
Maintain EBITDDA leverage below **4.0x target**
June 30, 2025: 4.4x²

All interest rates on outstanding debt are fixed

Weighted average cost of debt **~2.3%³**

Opportunistically Returning Capital to Shareholders

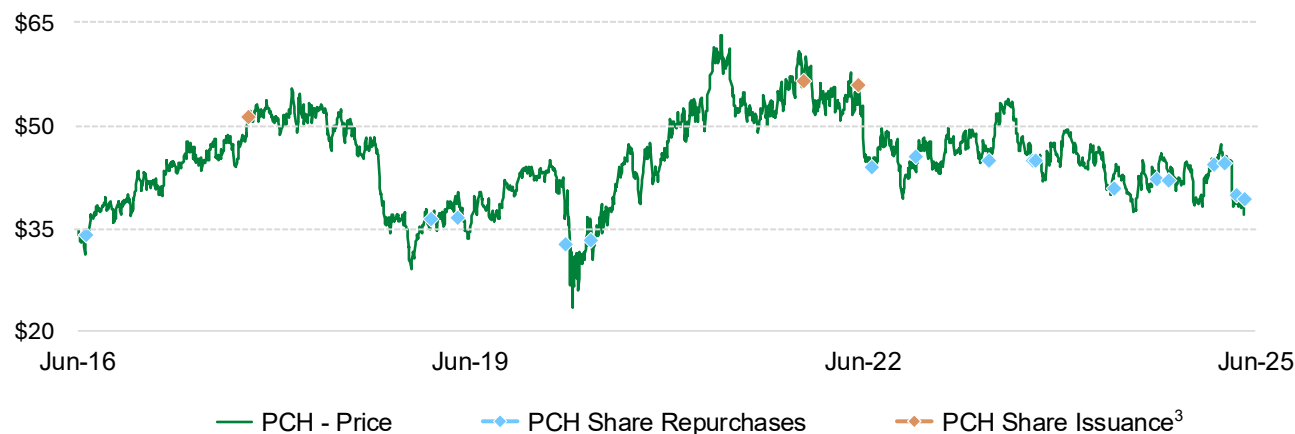
SUSTAINABLE AND GROWING DIVIDEND¹



4.7%
Yield²

Timberlands
>**80%** of gross
asset value

OPPORTUNISTIC SHARE REPURCHASES

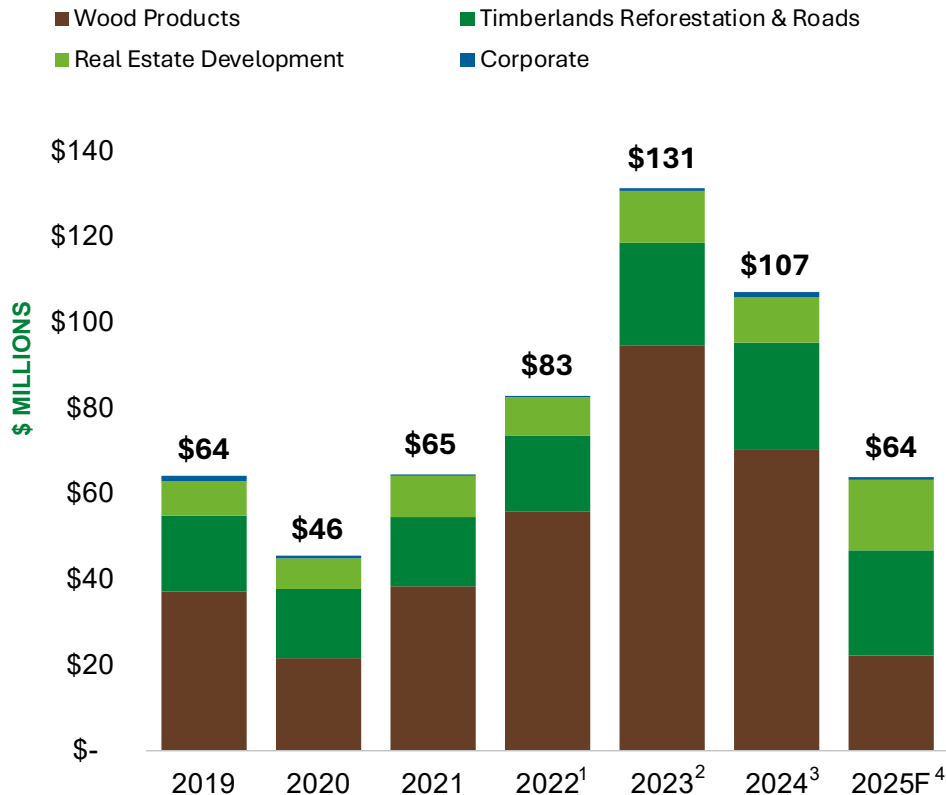


\$200M
share repurchase
authorization
with **\$30M⁴** remaining

2025 Repurchases
\$60M⁴ at
\$40 per share

Strategic Capital Investments to Support Growth

CAPITAL EXPENDITURES



FUTURE PRIORITIES

1. Targeted **~\$50-\$60M** in maintenance CAPEX per year
 - **Wood Products (~\$15-\$20M)**
maintain reliability and improve efficiency and cost
 - **Timberlands (~\$25M)**
reforestation and silviculture, roads
 - **Real Estate (~\$10-\$15M)**
residential and commercial development
2. Discretionary investments to increase capacity and efficiency

1 | Includes \$15 million for the Ola, Arkansas sawmill rebuild and \$12 million for the Waldo, Arkansas sawmill modernization and expansion. The Ola sawmill rebuild funding was mostly covered by insurance. 2 | Includes \$74 million for the Waldo, Arkansas sawmill modernization and expansion. 3 | Includes \$44 million for the Waldo, Arkansas sawmill modernization and expansion. 4 | Estimate between \$60-65 million CAPEX 2025.

Pursuing Selective and Opportunistic M&A

CRITERIA

Selective and opportunistic bolt-on & **larger strategic acquisitions**

Accretive with near and long-term **cash flow generation**

Generate returns to support sustainable and **growing dividend**

Shareholder Value Creation:
IRR > cost of capital

PRIORITY AREAS

TIMBERLAND

Complement and improve overall Timberland **quality and harvest profile**

Non-timber income **natural climate solutions opportunities**

Regions trending towards **fiber-tensioned markets**

Embedded **real estate highest and best use opportunities**

WOOD PRODUCTS

Mill acquisition opportunities **integrated with timberland ownership**

Focused on **high quality, efficient mills**

Committed to Driving Outstanding Returns

Strategically
managed portfolio

Well-positioned to
benefit from **favorable**
long-term drivers

Disciplined
management
of assets and
capital allocation

2025 OUTLOOK



TIMBERLANDS

Harvest Volume
Geographic harvest
Sawlog mix

Sawlog pricing

Q3 2025

1.9 – 2.0 million tons
~80% of volume in South
North: ~96% sawlogs
South: ~55 % sawlogs
North: 
South: 

FY 2025

~7.4 million tons
~80% of volume in South
North: ~95% sawlogs
South: ~55% sawlogs



WOOD PRODUCTS

Lumber shipments
Lumber prices

310 - 320 MMBF


~1.2 BBF



REAL ESTATE

Land sales
Average price
Land basis

RURAL

DEVELOPMENT

~15,000 acres ~50 lots
~\$3,100 / acre ~\$140,000 / lot
~40% ~80%

RURAL

DEVELOPMENT

~31,000 acres ~130 lots
~\$3,100 / acre ~\$120,000 / lot
~40% ~80%



OTHER

Corporate
Non-op pension & OPEB
Interest expense, net¹
Income taxes
Capital expenditures²

~\$13 million
~\$0.4 million
~\$11 million
2% - 8%
\$25 - \$30 million

\$50 - \$53 million
~\$1.5 million
~\$35 million
~Breakeven
\$60 - \$65 million



APPENDIX

Total Adjusted EBITDDA



\$ MILLIONS

	2019	2020	2021	2022	2023	2024	2024 YTD ¹	2025 YTD ¹
Total Adjusted EBITDDA								
Net income (GAAP)	\$ 56	\$ 167	\$ 424	\$ 334	\$ 62	\$ 22	\$ 13	\$ 33
Interest expense, net	30	30	29	27	24	29	8	12
Income taxes	1	27	85	65	—	(14)	(9)	(4)
Depreciation, depletion and amortization	70	76	76	97	119	111	60	52
Basis in real estate sold	21	25	27	30	31	87	61	21
CatchMark merger-related expenses	—	—	—	27	2	—	—	—
Loss on extinguishment of debt	5	—	—	—	—	—	—	—
Net gain on fire damage	—	—	(3)	(35)	(39)	—	—	—
Pension settlement charge	—	43	—	14	—	—	—	—
Non-operating pension and other postretirement benefits	4	14	13	8	1	(1)	—	1
Gain on sale of facility	(9)	—	—	—	—	—	—	—
Loss on disposal of assets	1	—	2	1	1	1	—	—
Environmental charge	—	—	—	6	—	—	—	1
Other	—	—	—	—	(1)	(3)	—	(1)
Total Adjusted EBITDDA	\$ 179	\$ 382	\$ 653	\$ 574	\$ 200	\$ 232	\$ 133	\$ 115

1 | As of June 30.

Operating Segment Adjusted EBITDDA Reconciliation



\$ MILLIONS

	2019	2020	2021	2022	2023	2024	2024 YTD ¹	2025 YTD ¹
TIMBERLANDS								
Northern Timberlands operating income	\$ 63	\$ 114	\$ 197	\$ 167	\$ 50	\$ 46	\$ 21	\$ 38
Depreciation, depletion and amortization	8	8	8	8	8	7	3	4
Northern Timberlands EBITDDA	71	122	205	175	58	53	24	42
Southern Timberlands operating income	25	18	20	22	26	26	14	13
Depreciation, depletion and amortization	38	43	38	52	67	60	31	27
Southern Timberlands EBITDDA	63	61	58	74	93	86	45	40
Timberlands Segment Adjusted EBITDDA	134	183	263	249	151	139	69	82
WOOD PRODUCTS								
Operating income (loss)	(10)	152	363	255	(24)	(51)	(32)	(7)
Depreciation, non-cash impairments & eliminations	23	24	31	36	44	43	25	20
Wood Products Segment Adjusted EBITDDA	13	176	394	291	20	(8)	(7)	13
REAL ESTATE								
Operating income	43	60	20	42	36	60	35	24
Basis of real estate sold and depreciation	20	27	28	31	32	87	61	21
Real Estate Segment Adjusted EBITDDA	63	87	48	73	68	147	96	45
CORPORATE								
Corporate expense	(37)	(50)	(48)	(56)	(46)	(50)	(25)	(26)
Depreciation and eliminations	\$ 6	\$ (14)	\$ (4)	\$ 11	\$ 7	\$ 4	—	—
Environmental Charges	—	—	—	6	—	—	—	1
Total Adjusted EBITDDA	\$ 179	\$ 382	\$ 653	\$ 574	\$ 200	\$ 232	\$ 133	\$ 115

1 | As of June 30.

Definitions



TOTAL ADJUSTED EBITDDA

is a non-GAAP measure and is calculated as net income (loss) adjusted for interest expense, net, income taxes, depletion, depreciation and amortization, basis of real estate sold, non-operating pension and other post-retirement benefits, pension settlement charge, environmental charge, gains and losses on disposition of assets, net gains and losses on fire damage, merger-related expenses, and other special items. Throughout this presentation, references to EBITDDA are intended to be Total Adjusted EBITDDA.

ADJUSTED EBITDDA LEVERAGE

is a non-GAAP measure and is calculated as Net Debt divided by Total Adjusted EBITDDA.

SEGMENT ADJUSTED EBITDDA

is a non-GAAP measure and is calculated as segment operating income (loss) adjusted for depletion, depreciation and amortization, basis of real estate sold, gains and losses on disposition of assets, non-cash impairments and other special items.

ADJUSTED EBITDDA MARGIN

is adjusted EBITDDA divided by revenues.

NET DEBT

is a non-GAAP measure and is calculated as long-term debt (plus long-term debt due within a year), less cash and cash equivalents.

NET DEBT TO ENTERPRISE VALUE

is a non-GAAP measure and is calculated as Net Debt divided by enterprise value.