Q4 2024 EARNINGS

> "Amidst a stable demand market, our team delivered strong performance throughout 2024 by staying focused on what matters and delivering an outstanding experience. Looking to 2025, we will remain committed to our purpose, We Keep The World Working®, as we continue to provide exceptional service and enhance our capabilities for the future.
>
> **D.G. Macpherson** Chairman & CEO

Performance Overview

VS. Q4 2023

+4.7%
Company Sales Growth
(Daily, Organic Constant Currency)

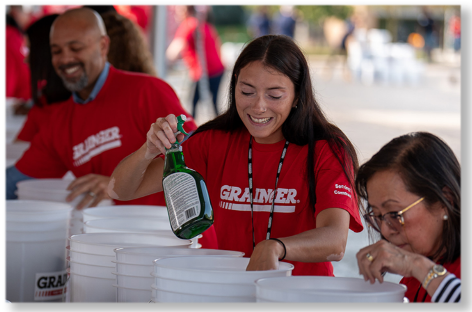
15.0%
Operating Margin
(Adjusted)

$9.71
Diluted Earnings Per Share
(Adjusted)

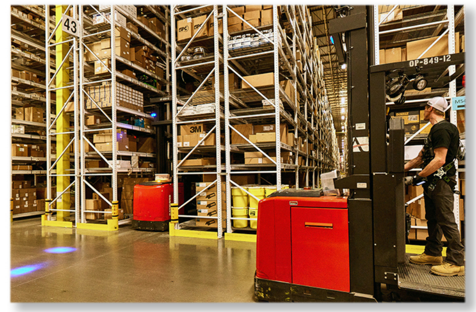
+3.0%
High-Touch Solutions N.A. Sales Growth
(Daily, Organic Constant Currency)

+13.2%
Endless Assortment Sales Growth
(Daily, Constant Currency)

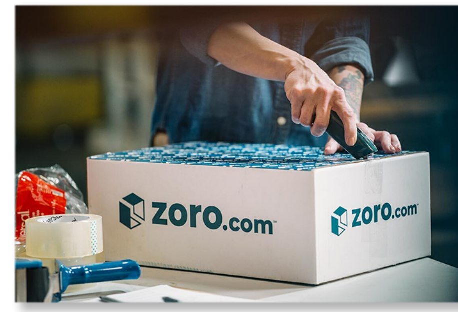
Company Highlights



Supported natural disaster recovery for our customers and communities



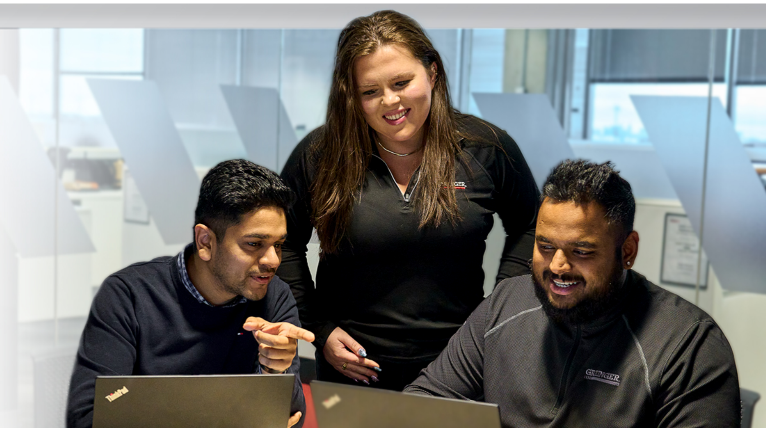
Announced plans to open a **new bulk warehouse** near the Illinois DC



Zoro U.S. grew revenue by **13.9% on a daily basis**

About Grainger

W.W. Grainger, Inc., is a leading broad line distributor with operations primarily in North America, Japan and the United Kingdom. Known for its commitment to service and award-winning culture, the Company had 2024 revenue of $17.2 billion across its two business models.



For more information on Grainger's Q4 results, including non-GAAP reconciliations, refer to Grainger's Q4 2024 Earnings Release or visit Grainger's Investor Relations website.

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