



Quarterly Financial Supplement

Third Quarter 2024

The financial statements and financial exhibits included herein are unaudited. These financial statements and exhibits should be read in conjunction with the Company's periodic reports on Form 10-K, Form 10-Q and Form 8-K as applicable. All dollar amounts are presented in millions except for per share amounts.



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Financial Highlights

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
SELECTED CONSOLIDATED STATEMENT OF OPERATIONS DATA							
Net earnings (loss) attributable to F&G	\$ (6)	\$ 203	\$ 115	\$ (299)	\$ 306	\$ 312	\$ 241
Net earnings (loss) attributable to common shareholders	(10)	198	111	(299)	306	299	241
Net earnings (loss) attributable to common shareholders per diluted share ²	(0.08)	1.55	0.88	(2.41)	2.45	2.38	1.93
Weighted-average diluted shares outstanding (in millions)	124	131	130	124	125	131	125
RELATED NON-GAAP MEASURES ¹							
Adjusted net earnings attributable to common shareholders	156	139	108	75	120	403	260
Adjusted net earnings attributable to common shareholders per diluted share ²	1.22	1.10	0.86	0.60	0.96	3.18	2.08
Adjusted weighted-average diluted shares outstanding (in millions)	131	131	130	125	125	131	125
Adjusted return on assets attributable to common shareholders	1.05%	0.98%	0.87%	0.73%	0.76%	1.05%	0.76%
Adjusted return on average common shareholder equity, excluding AOCI	9.1%	8.4%	7.4%	6.5%	7.4%	9.1%	7.4%
SELECTED CONSOLIDATED BALANCE SHEET DATA							
Total assets	84,123	78,512	74,434	70,202	63,623	84,123	63,623
Total liabilities	79,648	74,724	70,751	67,099	61,251	79,648	61,251
Total equity	4,475	3,788	3,683	3,103	2,372	4,475	2,372
Total equity, excluding AOCI	5,706	5,741	5,566	5,093	5,412	5,706	5,412
Common shares outstanding (in millions)	126	126	126	126	125	126	125
RELATED NON-GAAP MEASURES ¹							
Total F&G equity attributable to common shareholders, excluding AOCI	5,327	5,357	5,179	5,093	5,412	5,327	5,412
Book value per common share	32.51	27.02	26.16	24.63	18.98	32.51	18.98
Book value per common share, excluding AOCI	42.28	42.52	41.10	40.42	43.30	42.28	43.30
Assets under management ("AUM")	52,464	52,208	49,787	49,103	47,103	52,464	47,103
Average assets under management ("AAUM") YTD	50,970	50,181	49,400	46,044	45,357	50,970	45,357
AUM before flow reinsurance	62,875	61,370	58,020	55,928	52,577	62,875	52,577
SALES ¹							
Indexed annuities ("FIA/RILA")	\$ 1,847	\$ 1,648	\$ 1,437	\$ 1,142	\$ 1,122	\$ 4,932	\$ 3,557
Fixed rate annuities ("MYGA")	1,655	1,475	1,327	1,753	736	4,457	3,313
Total annuity	3,502	3,123	2,764	2,895	1,858	9,389	6,870
Indexed universal life ("IUL")	39	44	42	39	38	125	117
Funding agreements ("FABN/FHLB")	—	915	105	385	415	1,020	871
Pension risk transfer ("PRT")	337	338	584	764	470	1,259	1,212
Gross sales	3,878	4,420	3,495	4,083	2,781	11,793	9,070
Sales attributable to flow reinsurance to third parties	(1,492)	(975)	(1,193)	(1,534)	(513)	(3,660)	(2,381)
Net sales	\$ 2,386	\$ 3,445	\$ 2,302	\$ 2,549	\$ 2,268	\$ 8,133	\$ 6,689

¹ Refer to "Non-GAAP Reconciliations" and "Non-GAAP Measures Definitions" in the additional information section.

² Beginning in 2024, diluted share count reflects the effect of 5 million common shares issuable upon the conversion of the FNF 6.875% Series A Mandatory Convertible Preferred Stock, par value \$0.001 par value per share, when their effect was dilutive. For time periods when dilutive, the weighted average number of diluted shares includes assumed issuance of common shares upon conversion of the preferred stock, as well as the preferred stock dividends are not deducted from net earnings (loss) or adjusted net earnings (loss).

Consolidated Statements of Operations (GAAP)

	Three months ended					Nine months ended	
	September 30, 2024 ¹	June 30, 2024 ¹	March 31, 2024 ¹	December 31, 2023	September 30, 2023	September 30, 2024 ¹	September 30, 2023
Revenues							
Life insurance premiums and other fees	\$ 506	\$ 487	\$ 718	\$ 890	\$ 582	\$ 1,711	\$ 1,523
Interest and investment income	712	684	616	589	578	2,012	1,622
Owned distribution revenues	20	18	23	—	—	61	—
Recognized gains and (losses), net	206	(17)	212	133	(309)	401	(257)
Total revenues	1,444	1,172	1,569	1,612	851	4,185	2,888
Benefits and expenses							
Benefits and other changes in policy reserves	1,095	608	1,161	1,632	292	2,864	1,921
Market risk benefit (gains) losses	71	20	(11)	115	(49)	80	(20)
Depreciation and amortization	147	147	123	110	108	417	302
Personnel costs	80	69	66	65	58	215	167
Other operating expenses	45	46	58	39	38	149	107
Interest expense	36	28	30	26	24	94	71
Total benefits and expenses	1,474	918	1,427	1,987	471	3,819	2,548
Earnings (loss) before income taxes	(30)	254	142	(375)	380	366	340
Income tax expense (benefit)	(25)	50	26	(76)	74	51	99
Net earnings (loss)	(5)	204	116	(299)	306	315	241
Less: Non-controlling interests	1	1	1	—	—	3	—
Net earnings (loss) attributable to F&G	(6)	203	115	(299)	306	312	241
Less: Preferred stock dividend	4	5	4	—	—	13	—
Net earnings (loss) attributable to F&G common shareholders	<u>\$ (10)</u>	<u>\$ 198</u>	<u>\$ 111</u>	<u>\$ (299)</u>	<u>\$ 306</u>	<u>\$ 299</u>	<u>\$ 241</u>
Net earnings (loss) attributable to F&G common shareholders per common share							
Basic	\$ (0.08)	\$ 1.60	\$ 0.90	\$ (2.41)	\$ 2.47	\$ 2.41	\$ 1.94
Diluted	\$ (0.08)	\$ 1.55	\$ 0.88	\$ (2.41)	\$ 2.45	\$ 2.38	\$ 1.93
Weighted average common shares used in computing net earnings (loss) per common share							
Basic	124	124	124	124	124	124	124
Diluted	124	131	130	124	125	131	125

¹ Reflects majority stake in owned distribution starting in January 2024.

Adjusted Net Earnings - Management View ¹

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Interest and investment income - fixed income and other	\$ 514	\$ 493	\$ 475	\$ 453	\$ 444	\$ 1,482	\$ 1,275
Interest and investment income - alternatives (including short term mark-to-market)	150	167	112	124	129	429	328
Interest and investment income - variable	26	6	8	—	—	40	6
Adjusted interest and investment income	690	666	595	577	573	1,951	1,609
Cost of funds	(406)	(390)	(362)	(384)	(344)	(1,158)	(961)
Product margin	284	276	233	193	229	793	648
Flow reinsurance fee income	22	21	15	23	27	58	35
Owned distribution margin	12	9	13	3	3	34	8
Operating expenses	(103)	(97)	(94)	(95)	(90)	(294)	(256)
Interest expense	(36)	(31)	(30)	(26)	(24)	(97)	(71)
Income tax (expense) benefit	(19)	(34)	(25)	(23)	(25)	(78)	(104)
Adjusted net earnings	160	144	112	75	120	416	260
Less: Preferred stock dividend	4	5	4	—	—	13	—
Adjusted net earnings attributable to common shareholders	<u>\$ 156</u>	<u>\$ 139</u>	<u>\$ 108</u>	<u>\$ 75</u>	<u>\$ 120</u>	<u>\$ 403</u>	<u>\$ 260</u>
Adjusted net earnings per common share							
Diluted	\$ 1.22	\$ 1.10	\$ 0.86	\$ 0.60	\$ 0.96	\$ 3.18	\$ 2.08
Weighted average common shares used in computing adjusted net earnings per common share							
Diluted	131	131	130	125	125	131	125

¹ Refer to "Non-GAAP Reconciliations" and "Non-GAAP Measures Definitions" in the additional information section..

Adjusted Net Earnings - Significant Income and Expense Items ¹

Each reporting period, we identify significant income and expense items that help explain the trends in our adjusted net earnings, as we believe these items provide further clarity to the financial performance of the business. Those significant income and expense items are reported after taxes (\$ and shares in table in millions).

	Significant Income and Expense Items (Reflected in Adjusted Net Earnings)	Alternatives Long-term Expected Return (Not Reflected in Adjusted Net Earnings)	Weighted Average Diluted Shares Outstanding
Three months ended			
September 30, 2024			
Adjusted net earnings of \$156 million for the three months ended September 30, 2024 included \$131 million of investment income from alternative investments, \$21 million of CLO redemptions and bond prepay income, and \$14 million tax valuation allowance, partially offset by \$17 million of net expense from actuarial assumption updates. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$172 million.	\$149	\$172	131
June 30, 2024			
Adjusted net earnings of \$139 million for the three months ended June 30, 2024 included \$145 million of investment income from alternative investments and \$4 million of CLO redemptions and bond prepay income, partially offset by \$16 million of actuarial model updates and refinements. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$165 million.	\$133	\$165	131
March 31, 2024			
Adjusted net earnings of \$108 million for the three months ended March 31, 2024 included \$100 million of investment income from alternative investments and \$6 million income of CLO redemption gains and bond prepay income. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$152 million.	\$106	\$152	130
December 31, 2023			
Adjusted net earnings of \$75 million for the three months ended December 31, 2023 included \$110 million of investment income from alternative investments, partially offset by \$10 million of one-time fixed asset impairment charge and \$9 million actuarial industry assumption updates. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$147 million.	\$91	\$147	125
September 30, 2023			
Adjusted net earnings of \$120 million for the three months ended September 30, 2023 included \$114 million of investment income from alternative investments. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$142 million.	\$114	\$142	125
Nine months ended			
September 30, 2024			
Adjusted net earnings of \$403 million for the nine months ended September 30, 2024 included \$376 million of investment income from alternative investments, \$31 million of CLO redemptions and bond prepay income, and \$14 million tax valuation allowance, partially offset by \$33 million of net expense from actuarial assumption and model updates. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$489 million.	\$388	\$489	131
September 30, 2023			
Adjusted net earnings of \$260 million for the nine months ended September 30, 2023 included \$295 million of investment income from alternative investments and \$5 million of bond prepay income, offset by \$37 million tax valuation allowance. Alternative investments investment income based on management's long-term expected return of approximately 10% was \$411 million.	\$263	\$411	125

¹ Refer to Reconciliation of net earnings (loss) to adjusted net earnings attributable to common shareholders on page 17 and Adjusted Net Earnings - Management View on page 5.

Adjusted Return on Assets ¹

	Annualized year to date				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
Adjusted interest and investment income	\$ 2,601	\$ 2,522	\$ 2,380	\$ 2,186	\$ 2,145
Cost of funds	(1,544)	(1,504)	(1,448)	(1,345)	(1,281)
Product margin	1,057	1,018	932	841	864
Flow reinsurance fee income	77	72	60	58	47
Owned distribution margin	45	44	52	11	11
Expenses (operating, interest and taxes)	(625)	(622)	(596)	(575)	(575)
Adjusted net earnings	\$ 554	\$ 512	\$ 448	\$ 335	\$ 347
Less: Preferred stock dividend	17	18	16	—	—
Adjusted net earnings attributable to common shareholders (A)	\$ 537	\$ 494	\$ 432	\$ 335	\$ 347
AAUM YTD (B)	50,970	50,181	49,400	46,044	45,357

	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
Adjusted interest and investment income	5.10 %	5.03 %	4.82 %	4.75 %	4.73 %
Cost of funds	(3.03)%	(3.00)%	(2.93)%	(2.92)%	(2.82)%
Product margin	2.07 %	2.03 %	1.89 %	1.83 %	1.91 %
Flow reinsurance fee income	0.15 %	0.14 %	0.12 %	0.13 %	0.10 %
Owned distribution margin	0.09 %	0.09 %	0.10 %	0.02 %	0.02 %
Expenses (operating, interest and taxes)	(1.23)%	(1.24)%	(1.21)%	(1.25)%	(1.27)%
Adjusted return on assets	1.08 %	1.02 %	0.90 %	0.73 %	0.76 %
Less: Preferred stock dividend	0.03 %	0.04 %	0.03 %	— %	— %
Adjusted return on assets attributable to common shareholders (A/B)	1.05 %	0.98 %	0.87 %	0.73 %	0.76 %

¹ Refer to "Non-GAAP Reconciliations" and "Non-GAAP Measures Definitions" in the additional information section.

Assets Under Management Rollforward and Average Assets Under Management ¹

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
AUM at beginning of period	\$ 52,208	\$ 49,787	\$ 49,103	\$ 47,103	\$ 46,004	\$ 49,103	\$ 43,568
Net new business asset flows	1,726	3,057	2,116	3,165	1,710	6,899	5,939
Net flow reinsurance to third parties	(1,248)	(930)	(1,407)	(1,352)	(530)	(3,585)	(2,609)
Net capital transaction proceeds (disbursements)	(222)	294	(25)	187	(81)	47	205
AUM at end of period	\$ 52,464	\$ 52,208	\$ 49,787	\$ 49,103	\$ 47,103	\$ 52,464	\$ 47,103
AAUM YTD	\$ 50,970	\$ 50,181	\$ 49,400	\$ 46,044	\$ 45,357	\$ 50,970	\$ 45,357
AUM before flow reinsurance	\$ 62,875	\$ 61,370	\$ 58,020	\$ 55,928	\$ 52,577	\$ 62,875	\$ 52,577

Interest and Investment Income and Yield ¹

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Adjusted interest and investment income ²	\$ 690	\$ 666	\$ 595	\$ 577	\$ 573	\$ 1,951	\$ 1,609
AAUM QTD	52,661	50,864	49,400	48,028	46,463	50,970	45,357
Yield on AAUM	5.24 %	5.24 %	4.82 %	4.80 %	4.93 %	5.10 %	4.73 %
Less: Alternatives investment income (including short term mark-to-market) ³	150	167	112	124	129	429	328
Less: Variable investment income ⁴	26	6	8	—	—	40	6
Fixed income and other net investment income ^{2 5}	\$ 514	\$ 493	\$ 475	\$ 453	\$ 444	\$ 1,482	\$ 1,275
AAUM QTD, excluding alternative investments	44,100	42,509	41,670	40,634	39,356	42,789	38,537
Yield on AAUM, excluding alternative investments and variable investment income	4.66 %	4.64 %	4.56 %	4.46 %	4.51 %	4.62 %	4.41 %

¹ Refer to "Non-GAAP Reconciliations" and "Non-GAAP Measures Definitions" in the additional information section.

² Reflects interest and investment income on an adjusted net earnings basis.

³ Comprised of alternative investment income, which includes mark-to-market movement that is reflected in adjusted net earnings, from limited partnerships and limited liability corporations classified as investments in unconsolidated affiliates and non-direct lending and direct lending securitizations classified as fixed maturity securities.

⁴ Includes significant, non-recurring interest and investment income items, which could include call and tender income, commercial loan obligation redemption gains and other miscellaneous investment income.

⁵ Includes interest and investment income from fixed maturity securities (excluding certain asset backed securities considered alternative investments), mortgage loans, equity securities, short-term investments, and long-term investments.

Consolidated Balance Sheets (GAAP)

Assets	September 30, 2024 ¹	June 30, 2024 ¹	March 31, 2024 ¹	December 31, 2023	September 30, 2023
Investments					
Fixed maturity securities available for sale, at fair value, (amortized cost of \$49,026), net of allowance for credit losses of \$62 at September 30, 2024	\$ 46,909	\$ 43,826	\$ 42,631	\$ 40,419	\$ 36,871
Preferred securities, at fair value	289	332	381	469	605
Equity securities, at fair value	146	147	138	137	116
Derivative investments	1,401	1,032	1,024	797	420
Mortgage loans, net of allowance for credit losses of \$69 at September 30, 2024	5,626	5,439	5,440	5,336	5,174
Investments in unconsolidated affiliates (certain investments at fair value of \$272 at September 30, 2024)	3,666	3,705	3,367	3,071	2,920
Other long-term investments	675	660	634	608	594
Short-term investments	681	421	263	1,452	168
Total investments	\$ 59,393	\$ 55,562	\$ 53,878	\$ 52,289	\$ 46,868
Cash and cash equivalents	3,539	3,526	2,372	1,563	1,742
Reinsurance recoverable, net of allowance for credit losses of \$21 at September 30, 2024	12,404	11,031	10,112	8,960	7,462
Goodwill	2,179	2,017	2,017	1,749	1,749
Prepaid expenses and other assets	942	983	980	931	1,076
Other intangible assets, net	5,349	4,952	4,612	4,207	4,005
Market risk benefits asset	134	103	95	88	118
Income taxes receivable	2	11	23	27	27
Deferred tax asset, net	181	327	345	388	576
Total assets	\$ 84,123	\$ 78,512	\$ 74,434	\$ 70,202	\$ 63,623
Liabilities and Equity					
Contractholder funds	\$ 55,468	\$ 53,602	\$ 50,875	\$ 48,798	\$ 46,011
Future policy benefits	8,268	7,636	7,441	7,050	5,823
Market risk benefits liability	603	459	425	403	278
Accounts payable and accrued liabilities	3,291	2,328	2,237	2,011	1,452
Notes payable	2,038	2,038	1,748	1,754	1,569
Funds withheld for reinsurance liabilities	9,980	8,661	8,025	7,083	6,118
Total liabilities	\$ 79,648	\$ 74,724	\$ 70,751	\$ 67,099	\$ 61,251
Equity					
Preferred stock \$0.001 par value; authorized 25,000,000 shares as of September 30, 2024; outstanding and issued shares of 5,000,000 as of September 30, 2024	—	—	—	—	—
Common stock \$0.001 par value; authorized 500,000,000 shares as of September 30, 2024; outstanding and issued shares of 126,094,481 and 127,123,308 as of September 30, 2024, respectively	—	—	—	—	—
Additional paid-in-capital	3,456	3,449	3,442	3,185	3,178
Retained earnings	2,145	2,182	2,011	1,926	2,252
Accumulated other comprehensive income (loss) ("AOCI")	(1,231)	(1,953)	(1,883)	(1,990)	(3,040)
Treasury stock, at cost (1,028,827 shares as of September 30, 2024)	(24)	(24)	(24)	(18)	(18)
Total F&G Annuities & Life, Inc. shareholders' equity	\$ 4,346	\$ 3,654	\$ 3,546	\$ 3,103	\$ 2,372
Non-controlling interests	129	134	137	—	—
Total equity	\$ 4,475	\$ 3,788	\$ 3,683	\$ 3,103	\$ 2,372
Total liabilities and equity	\$ 84,123	\$ 78,512	\$ 74,434	\$ 70,202	\$ 63,623

¹ Reflects majority stake in owned distribution starting in January 2024.

Capitalization ¹

	Three months ended				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
Notes payable	\$ 2,038	\$ 2,038	\$ 1,748	\$ 1,754	\$ 1,569
Net issuance costs (premium)	22	22	12	6	(4)
Notes payable (aggregate principal amount) (A)	\$ 2,060	\$ 2,060	\$ 1,760	\$ 1,760	\$ 1,565
Total equity	4,475	3,788	3,683	3,103	2,372
Less: AOCI	(1,231)	(1,953)	(1,883)	(1,990)	(3,040)
Total equity, excluding AOCI	\$ 5,706	\$ 5,741	\$ 5,566	\$ 5,093	\$ 5,412
Total Capitalization, excluding AOCI (B)	<u>\$ 7,766</u>	<u>\$ 7,801</u>	<u>\$ 7,326</u>	<u>\$ 6,853</u>	<u>\$ 6,977</u>
Debt-to-Capitalization, excluding AOCI (A/B)	26.5 %	26.4 %	24.0 %	25.7 %	22.4 %

Return on Equity Attributable to Common Shareholders ¹

	Twelve months ended				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
Net earnings (loss) attributable to common shareholders - rolling four quarters (C)	\$ —	\$ 316	\$ 248	\$ (58)	\$ 65
Adjusted net earnings attributable to common shareholders - rolling four quarters (D)	478	442	382	335	390
Average F&G equity attributable to common shareholders - 5 point average (E)	3,254	2,939	2,755	2,577	2,435
Less: Average AOCI - 5 point average	(2,020)	(2,295)	(2,414)	(2,601)	(2,808)
Average F&G equity attributable to common shareholders, excluding AOCI - 5 point average (F)	<u>\$ 5,274</u>	<u>\$ 5,234</u>	<u>\$ 5,169</u>	<u>\$ 5,178</u>	<u>\$ 5,243</u>
Return on average common shareholder equity (C/E)	— %	10.8 %	9.0 %	(2.3)%	2.7 %
Adjusted return on average common shareholder equity, excluding AOCI (D/F)	9.1 %	8.4 %	7.4 %	6.5 %	7.4 %

¹ Refer to "Non-GAAP Reconciliations" and "Non-GAAP Measures Definitions" in the additional information section.

Summary of Invested Assets by Asset Class

	September 30, 2024			December 31, 2023		
	Amortized Cost	Fair Value	Percent	Amortized Cost	Fair Value	Percent
Fixed maturity securities, available for sale						
United States Government full faith and credit	\$ 352	\$ 352	1 %	\$ 258	\$ 261	1 %
United States Government sponsored entities	33	31	— %	34	31	— %
United States municipalities, states and territories	1,635	1,473	2 %	1,776	1,567	3 %
Foreign Governments	237	206	— %	263	226	— %
Corporate securities:						
Finance, insurance and real estate	8,969	8,622	15 %	7,526	6,895	13 %
Manufacturing, construction and mining	1,515	1,416	2 %	1,077	947	2 %
Utilities, energy and related sectors	3,262	2,888	5 %	2,825	2,374	5 %
Wholesale/retail trade	3,408	3,109	5 %	2,799	2,433	5 %
Services, media and other	5,148	4,576	8 %	4,553	3,930	8 %
Hybrid securities	609	596	1 %	668	618	1 %
Non-agency residential mortgage-backed securities	2,575	2,560	4 %	2,467	2,393	5 %
Commercial mortgage-backed securities	5,304	5,124	9 %	4,732	4,410	9 %
Asset-backed securities	10,322	10,206	17 %	9,273	8,929	17 %
Collateral loan obligations ("CLO")	5,657	5,750	10 %	5,350	5,405	10 %
Total fixed maturity securities, available for sale	\$ 49,026	\$ 46,909	79 %	\$ 43,601	\$ 40,419	79 %
Equity securities	476	435	1 %	682	606	1 %
Limited partnerships:						
Private equity	1,839	1,839	3 %	1,277	1,277	2 %
Real assets	534	533	1 %	465	463	1 %
Credit	1,018	1,018	2 %	1,039	1,039	2 %
Limited partnerships	3,391	3,390	6 %	2,781	2,779	5 %
Commercial mortgage loans	2,572	2,342	4 %	2,538	2,253	4 %
Residential mortgage loans	3,054	2,830	5 %	2,798	2,545	5 %
Other (primarily derivatives, company owned life insurance and unconsolidated owned distribution investments)	1,677	2,352	4 %	1,621	1,697	3 %
Short term investments	681	681	1 %	1,452	1,452	3 %
Total investments ¹	\$ 60,877	\$ 58,939	100 %	\$ 55,473	\$ 51,751	100 %

¹ Asset duration of 5.2 years and 5.2 years vs. liability duration of 5.4 years and 4.7 years for the periods ending September 30, 2024 and December 31, 2023, respectively.

Credit Quality of Fixed Maturity Securities

NRSRO Rating	NAIC Designation	September 30, 2024	
		Fair Value	Percent
AAA/AA/A	1	\$ 29,764	64 %
BBB	2	15,028	32 %
BB	3	1,600	3 %
B	4	334	1 %
CCC	5	78	— %
CC and lower	6	105	— %
Total		\$ 46,909	100 %

Credit Quality of Asset-Backed Securities

NRSRO Rating	NAIC Designation	September 30, 2024	
		Fair Value	Percent
AAA/AA/A	1	\$ 7,888	78 %
BBB	2	1,665	16 %
BB	3	479	5 %
B	4	128	1 %
CCC	5	7	— %
CC and lower	6	39	— %
Total		\$ 10,206	100 %

Credit Quality of CLO Securities

NRSRO Rating	NAIC Designation	September 30, 2024	
		Fair Value	Percent
AAA/AA/A	1	\$ 3,826	67 %
BBB	2	1,442	25 %
BB	3	431	7 %
B	4	10	— %
CCC	5	—	— %
CC and lower	6	41	1 %
Total		\$ 5,750	100 %

GAAP Net Reserve Summary

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Indexed annuities	\$ 30,239	\$ 29,439	\$ 28,741	\$ 27,792	\$ 26,642	\$ 30,239	\$ 26,642
Fixed rate annuities	6,508	6,044	5,876	5,924	6,028	6,508	6,028
Single premium immediate annuity and other	1,660	1,606	1,650	1,699	1,598	1,660	1,598
Indexed universal and other life	2,795	2,624	2,542	2,521	2,253	2,795	2,253
Funding agreements	5,325	6,071	5,150	5,152	4,969	5,325	4,969
Pension risk transfer	5,408	4,882	4,670	4,203	3,160	5,408	3,160
Total product reserves	\$ 51,935	\$ 50,666	\$ 48,629	\$ 47,291	\$ 44,650	\$ 51,935	\$ 44,650

Annuity Account Balance Rollforward ¹

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Annuity balances at beginning of period:	\$ 34,371	\$ 33,545	\$ 32,967	\$ 32,541	\$ 32,003	\$ 32,967	\$ 30,403
Net deposits							
Indexed annuities	1,381	1,680	1,387	1,179	1,135	4,448	3,560
Fixed rate annuities	629	446	135	214	218	1,210	930
Total net deposits	2,010	2,126	1,522	1,393	1,353	5,658	4,490
Surrenders, withdrawals, deaths, etc.							
Indexed annuities	(1,264)	(1,101)	(804)	(769)	(639)	(3,169)	(1,746)
Fixed rate annuities	(249)	(376)	(305)	(334)	(289)	(930)	(834)
Total surrenders, withdrawals, deaths, etc.	(1,513)	(1,477)	(1,109)	(1,103)	(928)	(4,099)	(2,580)
Net flows	497	649	413	290	425	1,559	1,910
Premium and interest bonuses	23	25	22	24	20	70	63
Fixed interest credited and index credits	258	201	189	163	136	648	296
Guaranteed product rider fees	(46)	(49)	(46)	(51)	(43)	(141)	(131)
Account balance at end of period	\$ 35,103	\$ 34,371	\$ 33,545	\$ 32,967	\$ 32,541	\$ 35,103	\$ 32,541

¹ The rollforward reflects the vested account balance of our indexed annuities and fixed rate annuities, net of reinsurance.

Annuity Liability Characteristics

	Fixed Rate Annuities Account Value	Indexed Annuities Account Value
Surrender Charge Percentages:		
	September 30, 2024	
No surrender charge	\$ 317	\$ 2,198
0.0% < 2.0%	23	486
2.0% < 4.0%	131	1,591
4.0% < 6.0%	634	2,951
6.0% < 8.0%	2,241	5,244
8.0% < 10.0%	2,897	9,904
10.0% or greater	—	6,486
	<u>\$ 6,243</u>	<u>\$ 28,860</u>

	Fixed Rate Annuities Account Value	Indexed Annuities Account Value
Credited Rate (Including Bonus Interest) vs. Ultimate Minimum Guaranteed Rate Differential:		
	September 30, 2024	
No differential	\$ 426	\$ 1,303
0.0% - 1.0%	119	948
1.0% - 2.0%	1,241	462
2.0% - 3.0%	1,407	473
3.0% - 4.0%	877	499
4.0% - 5.0%	1,970	25
5.0% - 6.0%	203	—
Allocated to index strategies	—	25,150
	<u>\$ 6,243</u>	<u>\$ 28,860</u>

Top 5 Reinsurers

Parent Company/Principal Reinsurers	Reinsurance Recoverable ¹	September 30, 2024			
		Financial Strength Rating			
		AM Best	S&P	Fitch	Moody's
Aspida Life Re Ltd	\$ 7,543	A-	—	—	—
Somerset Reinsurance Ltd	2,181	A-	BBB+	—	—
Everlake	1,120	A	—	—	—
Wilton Re	1,073	A+	—	A	—
Canada Life Reinsurance Co.	81	A+	—	—	—

¹ Reinsurance recoverables do not include unearned ceded premiums that would be recovered in the event of early termination of certain traditional life policies.

'-' indicates not rated

Ratings Overview

	A.M. Best	S&P	Fitch	Moody's
Holding Company and Security Ratings				
F&G Annuities & Life, Inc.				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Baa3
Outlook		Stable	Stable	Stable
Senior Unsecured Notes ¹	Not Rated	BBB-	BBB-	Baa3
CF Bermuda Holdings Limited				
Issuer Credit / Default Rating	Not Rated	BBB-	BBB	Baa3
Outlook		Stable	Stable	Stable
Fidelity & Guaranty Life Holdings, Inc.				
Issuer Credit / Default Rating	BBB	BBB-	BBB	Not Rated
Outlook	Stable	Stable	Stable	
Senior Unsecured Notes (2025 maturity) ²	BBB	BBB	BBB	Baa2
Operating Subsidiary Ratings				
Fidelity & Guaranty Life Insurance Company				
Financial Strength Rating	A	A-	A-	A3
Outlook	Stable	Stable	Stable	Stable
Fidelity & Guaranty Life Insurance Company of New York				
Financial Strength Rating	A	A-	A-	Not Rated
Outlook	Stable	Stable	Stable	
F&G Life Re Ltd				
Financial Strength Rating	Not Rated	A-	A-	A3
Outlook		Stable	Stable	Stable
F&G Cayman Re Ltd				
Financial Strength Rating	Not Rated	Not Rated	A-	Not Rated
Outlook			Stable	

¹ Reflects Moody's rating of \$500 million Senior Notes due 2034 issued in October 2024

² Explicitly guaranteed by parent Fidelity National Financial, Inc. upon acquisition of F&G on June 1, 2020

Shareholder Information

NYSE: FG

Common Stock Information		High	Low	Close
2023				
First Quarter		\$ 24.41	\$ 15.56	\$ 18.12
Second Quarter		24.78	14.93	24.78
Third Quarter		30.76	23.06	28.06
Fourth Quarter		48.14	26.12	46.00
2024				
First Quarter		47.54	35.99	40.55
Second Quarter		42.76	35.11	38.05
Third Quarter		45.69	37.08	44.72

History of Quarterly Cash Dividend to Common Shareholders		Ex-Dividend Date	Record Date	Payable Date	Amount per Share
2023					
First Quarter		1/13/2023	1/17/2023	1/31/2023	\$ 0.20
Second Quarter		6/15/2023	6/16/2023	6/30/2023	\$ 0.20
Third Quarter		9/14/2023	9/15/2023	9/29/2023	\$ 0.20
Fourth Quarter		12/14/2023	12/15/2023	12/29/2023	\$ 0.21
2024					
First Quarter		3/14/2024	3/15/2024	3/29/2024	\$ 0.21
Second Quarter		6/13/2024	6/14/2024	6/28/2024	\$ 0.21
Third Quarter		9/13/2024	9/16/2024	9/30/2024	\$ 0.21

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Non-GAAP Reconciliations

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Reconciliation of net earnings (loss) to adjusted net earnings attributable to common shareholders ¹							
Net earnings (loss) attributable to common shareholders	\$ (10)	\$ 198	\$ 111	\$ (299)	\$ 306	\$ 299	\$ 241
Non-GAAP adjustments							
Recognized (gains) and losses, net							
Net realized and unrealized (gains) losses on fixed maturity available-for-sale securities, equity securities and other invested assets	(15)	(37)	(48)	9	14	(100)	89
Change in allowance for expected credit losses	10	21	1	15	5	32	33
Change in fair value of reinsurance related embedded derivatives	178	(10)	18	162	(36)	186	(34)
Change in fair value of other derivatives and embedded derivatives	(127)	8	61	(72)	13	(58)	12
Recognized (gains) losses, net	46	(18)	32	114	(4)	60	100
Market related liability adjustments	145	(71)	(55)	353	(237)	19	(95)
Purchase price amortization	22	19	22	6	5	63	16
Transaction costs and other non-recurring items	—	(3)	—	—	1	(3)	3
Non-controlling interest	(3)	(2)	(3)	—	—	(8)	—
Income taxes adjustment	(44)	16	1	(99)	49	(27)	(5)
Adjusted net earnings attributable to common shareholders ¹	<u>\$ 156</u>	<u>\$ 139</u>	<u>\$ 108</u>	<u>\$ 75</u>	<u>\$ 120</u>	<u>\$ 403</u>	<u>\$ 260</u>

¹ Refer to Adjusted Net Earnings - Significant Income and Expense Items on page 6.

Non-GAAP Reconciliations (continued)

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Reconciliation of interest and investment income to adjusted interest and investment income							
US GAAP interest and investment income	\$ 712	\$ 684	\$ 616	\$ 589	\$ 578	\$ 2,012	\$ 1,622
Adjustments							
Recognized (gains) losses, net	(16)	(16)	(17)	(9)	(2)	(49)	(6)
Transaction costs and other non-recurring items	—	—	—	—	—	—	1
Reclass of dividend income to owned distribution margin	(6)	(2)	(4)	(3)	(3)	(12)	(8)
Total adjustments to arrive at adjusted interest and investment income	(22)	(18)	(21)	(12)	(5)	(61)	(13)
Adjusted interest and investment income	<u>\$ 690</u>	<u>\$ 666</u>	<u>\$ 595</u>	<u>\$ 577</u>	<u>\$ 573</u>	<u>\$ 1,951</u>	<u>\$ 1,609</u>
Reconciliation of benefits and expenses to cost of funds							
US GAAP life insurance premiums and other fees	506	487	718	890	582	1,711	1,523
US GAAP recognized gains and (losses), net	206	(17)	212	133	(309)	401	(257)
US GAAP benefits and other changes in policy reserves	(1,095)	(608)	(1,161)	(1,632)	(292)	(2,864)	(1,921)
US GAAP market risk benefit gains (losses)	(71)	(20)	11	(115)	49	(80)	20
US GAAP depreciation and amortization	(147)	(147)	(123)	(110)	(108)	(417)	(302)
US GAAP line items subtotal	\$ (601)	\$ (305)	\$ (343)	\$ (834)	\$ (78)	\$ (1,249)	\$ (937)
Adjustments							
Recognized (gains) losses, net	61	(3)	45	120	(3)	103	101
Market related liability adjustments	145	(71)	(55)	353	(237)	19	(95)
Purchase price amortization	15	14	13	6	5	42	16
Reclass of acquisition expenses from operating expenses	(4)	(4)	(7)	(6)	(4)	(15)	(11)
Reclass of fee income to flow reinsurance margin	(22)	(21)	(15)	(23)	(27)	(58)	(35)
Total adjustments to arrive at cost of funds	195	(85)	(19)	450	(266)	91	(24)
Cost of funds	<u>\$ (406)</u>	<u>\$ (390)</u>	<u>\$ (362)</u>	<u>\$ (384)</u>	<u>\$ (344)</u>	<u>\$ (1,158)</u>	<u>\$ (961)</u>
Composition of flow reinsurance margin							
Reclass of fee income from cost of funds	22	21	15	23	27	58	35
Flow reinsurance margin	<u>\$ 22</u>	<u>\$ 21</u>	<u>\$ 15</u>	<u>\$ 23</u>	<u>\$ 27</u>	<u>\$ 58</u>	<u>\$ 35</u>

Non-GAAP Reconciliations (continued)

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Reconciliation of owned distribution revenues to owned distribution margin							
US GAAP owned distribution revenues	\$ 20	\$ 18	\$ 23	\$ —	\$ —	\$ 61	\$ —
US GAAP non-controlling interest	(1)	(1)	(1)	—	—	(3)	—
US GAAP line items subtotal	19	17	22	—	—	58	—
Adjustments							
Non-controlling interest	(3)	(2)	(3)	—	—	(8)	—
Reclass of owned distribution dividend income from interest and investment income	6	2	4	3	3	12	8
Reclass of owned distribution expenses from operating expenses	(10)	(8)	(10)	—	—	(28)	—
Total adjustments to arrive at owned distribution margin	(7)	(8)	(9)	3	3	(24)	8
Owned distribution margin	\$ 12	\$ 9	\$ 13	\$ 3	\$ 3	\$ 34	\$ 8
Reconciliation of operating expenses							
US GAAP personnel costs	\$ (80)	\$ (69)	\$ (66)	\$ (65)	\$ (58)	\$ (215)	\$ (167)
US GAAP other operating expenses	(45)	(46)	(58)	(39)	(38)	(149)	(107)
US GAAP line items subtotal	(125)	(115)	(124)	(104)	(96)	(364)	(274)
Adjustments							
Recognized (gains) losses, net	1	1	4	3	1	6	5
Purchase price amortization	7	5	9	—	—	21	—
Transaction costs and other non-recurring items	—	—	—	—	1	—	2
Reclass of acquisition expenses to cost of funds	4	4	7	6	4	15	11
Reclass of expenses to owned distribution margin	10	8	10	—	—	28	—
Total adjustments to arrive at operating expenses	22	18	30	9	6	70	18
Operating expenses	\$ (103)	\$ (97)	\$ (94)	\$ (95)	\$ (90)	\$ (294)	\$ (256)
Reconciliation of interest expense							
US GAAP interest expense	\$ (36)	\$ (28)	\$ (30)	\$ (26)	\$ (24)	\$ (94)	\$ (71)
US GAAP line items subtotal	(36)	(28)	(30)	(26)	(24)	(94)	(71)
Adjustments							
Transaction costs and other non-recurring items	—	(3)	—	—	—	(3)	—
Total adjustments to arrive at interest expense	—	(3)	—	—	—	(3)	—
Interest expense	\$ (36)	\$ (31)	\$ (30)	\$ (26)	\$ (24)	\$ (97)	\$ (71)

Non-GAAP Reconciliations (continued)

	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Reconciliation of income tax (expense) benefit to non-GAAP income tax (expense) benefit							
US GAAP income tax (expense) benefit	\$ 25	\$ (50)	\$ (26)	\$ 76	\$ (74)	\$ (51)	\$ (99)
Adjustments							
Income taxes on non-GAAP adjustments	(44)	16	1	(99)	49	(27)	(5)
Total adjustments to arrive at adjusted income tax (expense) benefit	(44)	16	1	(99)	49	(27)	(5)
Adjusted income tax (expense) benefit	\$ (19)	\$ (34)	\$ (25)	\$ (23)	\$ (25)	\$ (78)	\$ (104)
	Three months ended					Nine months ended	
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023	September 30, 2024	September 30, 2023
Reconciliation of total investments to AUM							
US GAAP total investments	\$ 59,393	\$ 55,562	\$ 53,878	\$ 52,289	\$ 46,868	\$ 59,393	\$ 46,868
US GAAP cash and cash equivalents	3,539	3,526	2,372	1,563	1,742	3,539	1,742
Less: US GAAP derivative investments	1,401	1,032	1,024	797	420	1,401	420
US GAAP line items subtotal	61,531	58,056	55,226	53,055	48,190	61,531	48,190
Adjustments							
Reinsurance assets ceded adjustment	(9,838)	(8,602)	(7,993)	(6,879)	(6,051)	(9,838)	(6,051)
Unrealized (gains)/losses and allowances adjustment	2,102	3,414	3,182	3,227	5,095	2,102	5,095
Owned distribution investments adjustment	(314)	(381)	(365)	(291)	(280)	(314)	(280)
Reclass from prepaid expenses and other assets ¹	770	666	677	604	601	770	601
Reclass from accounts payable and accrued liabilities ²	(1,787)	(945)	(940)	(613)	(452)	(1,787)	(452)
Total adjustments to arrive at AUM	(9,067)	(5,848)	(5,439)	(3,952)	(1,087)	(9,067)	(1,087)
AUM	52,464	52,208	49,787	49,103	47,103	52,464	47,103
Flow reinsurance	10,411	9,162	8,233	6,825	5,474	10,411	5,474
AUM before flow reinsurance	\$ 62,875	\$ 61,370	\$ 58,020	\$ 55,928	\$ 52,577	\$ 62,875	\$ 52,577
Reconciliation of total F&G Annuities & Life, Inc. shareholders' equity to total F&G equity attributable to common shareholders, excluding AOCI							
Total F&G Annuities & Life, Inc. shareholders' equity	\$ 4,346	\$ 3,654	\$ 3,546	\$ 3,103	\$ 2,372	\$ 4,346	\$ 2,372
Less: Preferred stock	250	250	250	—	—	250	—
Total F&G equity attributable to common shareholders	4,096	3,404	3,296	3,103	2,372	4,096	2,372
Less: AOCI	(1,231)	(1,953)	(1,883)	(1,990)	(3,040)	(1,231)	(3,040)
Total F&G equity attributable to common shareholders, excluding AOCI	\$ 5,327	\$ 5,357	\$ 5,179	\$ 5,093	\$ 5,412	\$ 5,327	\$ 5,412

¹ Includes accrued investment income, receivable for sale of investments and low income housing tax credit assets

² Includes derivative collateral and payable for purchase of investments

Non-GAAP Measures Definitions

Non-GAAP Measures

Generally Accepted Accounting Principles ("GAAP") is the term used to refer to the standard framework of guidelines for financial accounting. GAAP includes the standards, conventions, and rules accountants follow in recording and summarizing transactions and in the preparation of financial statements. In addition to reporting financial results in accordance with GAAP, this document includes non-GAAP financial measures, which the Company believes are useful to help investors better understand its financial performance, competitive position and prospects for the future. Management believes these non-GAAP financial measures may be useful in certain instances to provide additional meaningful comparisons between current results and results in prior operating periods. Our non-GAAP measures may not be comparable to similarly titled measures of other organizations because other organizations may not calculate such non-GAAP measures in the same manner as we do. The presentation of this financial information is not intended to be considered in isolation of or as a substitute for, or superior to, the financial information prepared and presented in accordance with GAAP. By disclosing these non-GAAP financial measures, the Company believes it offers investors a greater understanding of, and an enhanced level of transparency into, the means by which the Company's management operates the Company. Any non-GAAP measures should be considered in context with the GAAP financial presentation and should not be considered in isolation or as a substitute for GAAP net earnings, net earnings attributable to common shareholders, or any other measures derived in accordance with GAAP as measures of operating performance or liquidity. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP measures are provided within.

The following represents the definitions of non-GAAP measures used by F&G:

Adjusted Net Earnings attributable to common shareholders

Adjusted net earnings attributable to common shareholders is a non-GAAP economic measure we use to evaluate financial performance each period. Adjusted net earnings attributable to common shareholders is calculated by adjusting net earnings (loss) attributable to common shareholders to eliminate:

- (i) Recognized (gains) and losses, net: the impact of net investment gains/losses, including changes in allowance for expected credit losses and other than temporary impairment ("OTTI") losses, recognized in operations; and the effects of changes in fair value of the reinsurance related embedded derivative and other derivatives, including interest rate swaps and forwards;
- (ii) Market related liability adjustments: the impacts related to changes in the fair value, including both realized and unrealized gains and losses, of index product related derivatives and embedded derivatives, net of hedging cost; the impact of initial pension risk transfer deferred profit liability losses, including amortization from previously deferred pension risk transfer deferred profit liability losses; and the changes in the fair value of market risk benefits by deferring current period changes and amortizing that amount over the life of the market risk benefit;
- (iii) Purchase price amortization: the impacts related to the amortization of certain intangibles (internally developed software, trademarks and value of distribution asset and the change in fair value of liabilities recognized as a result of acquisition activities);
- (iv) Transaction costs: the impacts related to acquisition, integration and merger related items;
- (v) Other "non-recurring," "infrequent" or "unusual items": Management excludes certain items determined to be "non-recurring," "infrequent" or "unusual" from adjusted net earnings when incurred if it is determined these expenses are not a reflection of the core business and when the nature of the item is such that it is not reasonably likely to recur within two years and/or there was not a similar item in the preceding two years;
- (vi) Non-controlling interest on non-GAAP adjustments: the portion of the non-GAAP adjustments attributable to the equity interest of entities that F&G does not wholly own; and
- (vii) Income taxes: the income tax impact related to the above-mentioned adjustments is measured using an effective tax rate, as appropriate by tax jurisdiction.

While these adjustments are an integral part of the overall performance of F&G, market conditions and/or the non-operating nature of these items can overshadow the underlying performance of the core business. Accordingly, management considers this to be a useful measure internally and to investors and analysts in analyzing the trends of our operations. Adjusted net earnings should not be used as a substitute for net earnings (loss). However, we believe the adjustments made to net earnings (loss) in order to derive adjusted net earnings provide an understanding of our overall results of operations.

Adjusted Weighted Average Diluted Shares Outstanding

Adjusted weighted average diluted shares outstanding is the same as weighted average diluted shares outstanding except for periods in which our preferred stocks are calculated to be dilutive to either net earnings attributable to common shareholders or adjusted net earnings attributable to common shareholders, but not both, or there is a net earnings loss attributable to common shareholders on a GAAP basis, but positive adjusted net earnings attributable to common shareholders using the non-GAAP measure. The above exceptions are made to include relevant diluted shares when dilution occurs and exclude relevant diluted shares when dilution does not occur for adjusted net earnings attributable to common shareholders.

Management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

Non-GAAP Measures Definitions (continued)

Adjusted Net Earnings attributable to common shareholders per Diluted Share

Adjusted net earnings attributable to common shareholders per diluted share is calculated as adjusted net earnings plus preferred stock dividend (if the preferred stock has created dilution). This sum is then divided by the adjusted weighted-average diluted shares outstanding.

Management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

Adjusted Return on Assets attributable to Common Shareholders

Adjusted return on assets attributable to common shareholders is calculated by dividing year-to-date annualized adjusted net earnings attributable to common shareholders by year-to-date AAUM. Return on assets is comprised of net investment income, less cost of funds, flow reinsurance fee income, owned distribution margin and less expenses (including operating expenses, interest expense and income taxes) consistent with our adjusted net earnings definition and related adjustments. Cost of funds includes liability costs related to cost of crediting as well as other liability costs. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing financial performance and profitability earned on AAUM.

Adjusted Return on Average Common Shareholder Equity, excluding AOCI

Adjusted return on average common shareholder equity is calculated by dividing the rolling four quarters adjusted net earnings attributable to common shareholders, by total average F&G equity attributable to common shareholders, excluding AOCI. Average equity attributable to common shareholders, excluding AOCI for the twelve month rolling period is the average of 5 points throughout the period. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to be a useful internally and for investors and analysts to assess the level return driven by the Company's adjusted earnings.

Assets Under Management (AUM)

AUM is comprised of the following components and is reported net of reinsurance assets ceded in accordance with GAAP:

- (i) total invested assets at amortized cost, excluding investments in unconsolidated affiliates, owned distribution and derivatives;
- (ii) investments in unconsolidated affiliates at carrying value;
- (iii) related party loans and investments;
- (iv) accrued investment income;
- (v) the net payable/receivable for the purchase/sale of investments; and
- (vi) cash and cash equivalents excluding derivative collateral at the end of the period.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the size of our investment portfolio that is retained.

AUM before Flow Reinsurance

AUM before Flow Reinsurance is comprised of components consistent with AUM, but also includes flow reinsured assets.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the size of our investment portfolio including reinsured assets.

Average Assets Under Management (AAUM) (Quarterly and YTD)

AAUM is calculated as AUM at the beginning of the period and the end of each month in the period, divided by the total number of months in the period plus one.

Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the rate of return on retained assets.

Non-GAAP Measures Definitions (continued)

Book Value per Common Share, excluding AOCI

Book value per Common share, excluding AOCI is calculated as total F&G equity attributable to common shareholders divided by the total number of shares of common stock outstanding. Management considers this to be a useful measure internally and for investors and analysts to assess the capital position of the Company.

Return on Average F&G common shareholder Equity, excluding AOCI

Return on average F&G common shareholder equity, excluding AOCI is calculated by dividing the rolling four quarters net earnings (loss) attributable to common shareholders, by total average F&G equity attributable to common shareholders, excluding AOCI. Average F&G equity attributable to common shareholders, excluding AOCI for the twelve month rolling period is the average of 5 points throughout the period. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

Sales

Annuity, IUL, funding agreement and non-life contingent PRT sales are not derived from any specific GAAP income statement accounts or line items and should not be viewed as a substitute for any financial measure determined in accordance with GAAP. Sales from these products are recorded as deposit liabilities (i.e., contractholder funds) within the Company's consolidated financial statements in accordance with GAAP. Life contingent PRT sales are recorded as premiums in revenues within the consolidated financial statements. Management believes that presentation of sales, as measured for management purposes, enhances the understanding of our business and helps depict longer term trends that may not be apparent in the results of operations due to the timing of sales and revenue recognition.

Total Capitalization, excluding AOCI

Total capitalization, excluding AOCI is based on total equity excluding the effect of AOCI and the total aggregate principal amount of debt. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts to help assess the capital position of the Company.

Debt-to-Capitalization Ratio, excluding AOCI

Debt-to-capitalization ratio is computed by dividing total aggregate principal amount of debt by total capitalization (total debt plus total equity, excluding AOCI). Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing its capital position.

Total Equity, excluding AOCI

Total equity, excluding AOCI is based on total equity excluding the effect of AOCI. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to provide useful supplemental information internally and to investors and analysts assessing the level of earned equity on total equity.

Total F&G Equity attributable to common shareholders, excluding AOCI

Total F&G equity attributable to common shareholder, excluding AOCI is based on total F&G Annuities & Life, Inc. shareholders' equity excluding the effect of AOCI and preferred stocks, including additional paid-in-capital. Since AOCI fluctuates from quarter to quarter due to unrealized changes in the fair value of available for sale investments, changes in instrument-specific credit risk for market risk benefits and discount rate assumption changes for the future policy benefits, management considers this non-GAAP financial measure to be useful internally and for investors and analysts to assess the level of return driven by the Company that is available to common shareholders.

Yield on AAUM

Yield on AAUM is calculated by dividing annualized net investment income on an adjusted net earnings basis by AAUM. Management considers this non-GAAP financial measure to be useful internally and to investors and analysts when assessing the level of return earned on AAUM.