



EARNINGS RELEASE

SUPPLEMENTAL DATA

FIRST QUARTER / 2016



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MAA REPORTS FIRST QUARTER RESULTS

MEMPHIS, Tenn., May 4, 2016 /PRNewswire/ -- Mid-America Apartment Communities, Inc., or MAA, (NYSE: MAA) today announced operating results for the quarter ended March 31, 2016.

Highlights

- Core Funds from Operations, or Core FFO, per diluted common share and unit, or per Share, was \$1.44 for the first quarter, a record first quarter performance, compared to \$1.32 in the same period in the prior year.
- Same Store net operating income, or NOI, for the first quarter increased 7.1% as compared to the same period in the prior year, based on a 5.5% increase in revenue and a 2.9% increase in property operating expenses.
- Average Effective Rent per Unit for the Same Store Portfolio increased to \$1,017 during the first quarter, a 4.5% increase as compared to the same period in the prior year, while Average Physical Occupancy increased 0.6% to 96.2%.
- Resident turnover for the Same Store Portfolio remained low for the first quarter of 2016 at 52.2% on a rolling twelve month basis.
- During the first quarter, the company acquired one property, The Apartments at Cobblestone Square, an upscale 314-unit community located in historic downtown Fredericksburg, Virginia, constructed in 2012, located near major employment centers and with walkable access to retail centers, restaurants and entertainment venues.
- MAA has a total of four expansion development projects underway, containing 628 units, with a total projected cost of approximately \$96.7 million.
- MAA completed the construction of Station Square at Cosner's Corner II, an expansion of an existing property, during the first quarter. This community, along with Cityscape at Market Center II, remained in lease-up as of quarter-end with average quarter-end physical occupancy of 81.7%.
- During the quarter, the company completed redevelopment of 1,406 units, achieving average rental rate increases of 9.4% above non-renovated units.
- MAA ended the quarter with Net Debt/Recurring EBITDA at a record low of 5.74x. As of the end of the first quarter, unencumbered assets increased to 73.5% of Gross Real Estate Assets.
- During the first quarter, Moody's Investors Service affirmed MAA's senior unsecured rating at Baa2 and the outlook was revised to positive from stable. The positive outlook reflects MAA's solid operating performance supported by a balanced investment strategy in both large and secondary apartment markets.
- MAA increased prior guidance for full year Core FFO to reflect the first quarter performance and changes in transaction expectations, now projecting a range of \$5.71 to \$5.91 per Share, or \$5.81 at the midpoint.

Eric Bolton, Chairman and Chief Executive Officer, said,

"We had a great start to 2016 with strong growth in NOI and Core FFO. Leasing conditions across our high-growth Sunbelt markets continue to support high occupancy and solid rent growth. MAA's diversified and balanced portfolio approach across the Sunbelt region, coupled with strong balance sheet metrics and significant growth capacity, has the company well-positioned as the current apartment cycle continues to play out."

Funds from Operations

For the quarter ended March 31, 2016, FFO was \$119.4 million, or \$1.50 per Share, compared to \$106.9 million, or \$1.34 per Share, for the quarter ended March 31, 2015. Core FFO, which excludes certain non-cash and/or non-routine items, for the quarter ended March 31, 2016 was \$114.5 million, or \$1.44 per Share, as compared to \$105.2 million, or \$1.32 per Share, for the quarter ended March 31, 2015.

A reconciliation of FFO and Core FFO to net income available for MAA common shareholders, and an expanded discussion of the components of FFO and Core FFO, can be found later in this release.

Net Income Available for Common Shareholders

For the quarter ended March 31, 2016, net income available for MAA common shareholders was \$43.4 million, or \$0.58 per diluted common share, compared to \$61.3 million, or \$0.81 per diluted common share, for the quarter ended March 31, 2015. Results for the quarter ended March 31, 2016 included \$2.4 million, or \$0.03 per diluted common share, of gains related to the sale of real estate assets as compared to \$30.2 million, or \$0.40 per diluted common share, for the quarter ended March 31, 2015.

First Quarter Same Store Operating Results

Operating results for the Same Store Portfolio of 72,329 units for the company's Large Market and Secondary Market communities are presented below:

	Percent Change From Three months ended March 31, 2015				Three months ended March 31, 2016
	Revenue	Expense	NOI	Average Effective Rent per Unit	Average Physical Occupancy
Large Market	5.9%	3.7%	7.3%	5.4%	96.2%
Secondary Market	4.6%	1.4%	6.5%	3.2%	96.3%
Same Store	5.5%	2.9%	7.1%	4.5%	96.2%

Total Same Store revenue growth of 5.5% during the first quarter was primarily produced by a 4.5% increase in Average Effective Rent per Unit, combined with a 0.6% increase in Average Physical Occupancy for the quarter, as compared to the same period in the prior year. Overall physical occupancy for the Same Store Portfolio averaged 96.2% for the first quarter. Operating expenses increased 2.9% for the quarter, with the largest portion of the growth related to property taxes.

A reconciliation of NOI, including Same Store NOI, to net income available for MAA common shareholders, and an expanded discussion of the components of NOI, can be found later in this release.

Acquisition and Disposition Activity

During the first quarter, MAA acquired one new community, The Apartments at Cobblestone Square, a 314-unit community located in Fredericksburg, Virginia, which was constructed in 2012. Additionally, MAA disposed of one retail property during the first quarter, Colonial Promenade Nord du Lac, a 295,000 square foot retail property in Covington, Louisiana.

Development and Lease-up Activity

As of the end of the first quarter, MAA had four development communities under construction with a total projected cost of \$96.7 million, and an expected stabilized NOI yield of 7.5%. During the first quarter, MAA funded \$13.0 million of construction costs, of which \$10.0 million related to the four projects under construction and the remaining \$3.0 million related to projects completed during the quarter. An estimated \$62.7 million remains to be funded on current development projects. The company had two communities remaining in lease-up during the first quarter: Cityscape at Market Center II, located in Dallas, Texas, which was acquired in lease-up during the fourth quarter of 2015; and Station Square at Cosner's Corner II, a development community located in Fredericksburg, Virginia, which was completed during the first quarter. Physical occupancy for the two communities averaged 81.7% at the end of the first quarter.

Redevelopment Activity

The company continues its interior redevelopment program at select communities throughout the portfolio. During the first quarter, MAA redeveloped a total of 1,406 units at an average cost of \$4,417 per unit, achieving average rental rate increases of 9.4% above non-renovated units. We expect a total of 4,000 to 6,000 units to be redeveloped in 2016.

Capital Expenditures

Recurring capital expenditures totaled \$9.5 million for the first quarter of 2016, or approximately \$0.12 per Share, as compared to \$10.6 million, or \$0.13 per Share, for the same period in 2015. These expenditures led to Core Adjusted Funds from Operations, or Core AFFO, of \$1.32 per Share, for the first quarter of 2016, compared to \$1.19 per Share for the same period in 2015, which represents an 11% increase.

Redevelopment, revenue enhancing and other capital expenditures during the first quarter were \$15.3 million, as compared to \$14.2 million for the same period in 2015. These expenditures led to Funds Available for Distribution, or FAD, of \$1.13 per Share, for the first quarter of 2016, compared to \$1.01 per Share for the same period in 2015, which represents a 12% increase.

A reconciliation of FFO, Core FFO, Core AFFO and FAD to net income available for MAA common shareholders, and an expanded discussion of the components of FFO, Core FFO, Core AFFO and FAD, can be found later in this release.

Balance Sheet

As of March 31, 2016,

- Total debt to total market capitalization was 29.7% (based on the March 31, 2016 closing stock price), compared to 32.2% as of December 31, 2015,
- Net Debt to Gross Assets (based on gross book value at March 31, 2016) was 40.7%, compared to 40.6% as of December 31, 2015,
- Total debt outstanding was \$3.4 billion at an average effective interest rate of 3.7%,
- 92.9% of total debt was fixed or hedged against rising interest rates for an average of 4.9 years,
- Fixed charge coverage ratio (Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment) was 4.23x and Net Debt to Recurring EBITDA was 5.74x,
- Approximately \$645.4 million combined cash and capacity under the company's unsecured credit facility was available, and
- Unencumbered assets increased to 73.5% of Gross Real Estate Assets, as compared to 72.8% as of December 31, 2015.

A reconciliation of EBITDA and Recurring EBITDA to consolidated net income, and an expanded discussion of the components of EBITDA and Recurring EBITDA, can be found later in this release.

In addition, a reconciliation of the following items and an expanded discussion of their components can be found later in this release:

- Net Debt to Unsecured notes payable and Secured notes payable,
- Gross Assets to Total assets, and
- Gross Real Estate Assets to Real estate assets, net.

89th Consecutive Quarterly Common Dividend Declared

The company declared its 89th consecutive quarterly common dividend at an annual rate of \$3.28 per Share, which was paid on April 29, 2016 to holders of record on April 15, 2016.

2016 Core FFO and Core AFFO per Share Guidance

MAA is updating prior guidance for full year Core FFO, now projected to be in a range of \$5.71 to \$5.91 per Share or \$5.81 per Share at the midpoint. Core AFFO is now projected to be in the range of \$5.01 to \$5.21 per Share or \$5.11 per Share at the midpoint. Our acquisition volume is now expected to be in the range of \$250 to \$350 million, down from our prior guidance of \$300 to \$400 million. We will reevaluate our full-year 2016 Core FFO and Same Store growth assumptions with our second quarter 2016 earnings report. MAA continues to expect full year NOI growth for the Same Store Portfolio to be in the 4% to 5% range.

Supplemental Material and Conference Call

Supplemental data to this press release can be found on the "For Investors" page of our website at www.maac.com. MAA will host a conference call to further discuss first quarter results on Thursday, May 5, 2016, at 9:00 AM Central Time. The conference call-in number is 866-952-7534. You may also join the live webcast of the conference call by accessing the "For Investors" page of our website at www.maac.com. Our filings with the Securities and Exchange Commission, or SEC, are filed under the registrant names of Mid-America Apartment Communities, Inc. and Mid-America Apartments, L.P.

About MAA

MAA is a self-administered, self-managed real estate investment trust, which owned 79,896 apartment units throughout the Southeast and Southwest regions of the United States as of March 31, 2016. For further details, please visit the MAA website at www.maac.com or contact Investor Relations at investor.relations@maac.com, or via mail at MAA, 6584 Poplar Ave., Memphis, TN 38138, Attn: Investor Relations.

Forward-Looking Statements

Sections of this press release contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, with respect to our expectations for future periods. Forward-looking statements do not discuss historical fact, but instead include statements related to expectations, projections, intentions or other items related to the future. Such forward-looking statements include, without limitation, statements concerning property acquisitions and dispositions, joint venture activity, development and renovation activity as well as other capital expenditures, capital raising activities, rent and expense growth, occupancy, financing activities, operating performance and results and interest rate and other economic expectations. Words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "estimates," and variations of such words and similar expressions are intended to identify such

forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements to be materially different from the results of operations, financial conditions or plans expressed or implied by such forward-looking statements. Such factors include, among other things, unanticipated adverse business developments affecting us, or our properties, adverse changes in the real estate markets and general and local economies and business conditions. Although we believe that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could be inaccurate, and therefore such forward-looking statements included in this report may not prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by us or any other person that the results or conditions described in such statements or our objectives and plans will be achieved.

The following factors, among others, could cause our future results to differ materially from those expressed in the forward-looking statements:

- inability to generate sufficient cash flows due to market conditions, changes in supply and/or demand, competition, uninsured losses, changes in tax and housing laws, or other factors;
- exposure, as a multifamily focused REIT, to risks inherent in investments in a single industry and sector;
- adverse changes in real estate markets, including, but not limited to, the extent of future demand for multifamily units in our significant markets, barriers of entry into new markets, which we may seek to enter in the future, limitations on our ability to increase rental rates, competition, our ability to identify and consummate attractive acquisitions or development projects on favorable terms, our ability to consummate any planned dispositions in a timely manner on acceptable terms, and our ability to reinvest sale proceeds in a manner that generates favorable returns;
- failure of new acquisitions to achieve anticipated results or be efficiently integrated;
- failure of development communities to be completed, if at all, within budget and on a timely basis or to lease-up as anticipated;
- unexpected capital needs;
- changes in operating costs, including real estate taxes, utilities and insurance costs;
- losses from catastrophes in excess of our insurance coverage;
- ability to obtain financing at favorable rates, if at all, and refinance existing debt as it matures;
- level and volatility of interest or capitalization rates or capital market conditions;
- loss of hedge accounting treatment for interest rate swaps or interest rate caps;
- the continuation of the good credit of our interest rate swap and cap providers;
- price volatility, dislocations and liquidity disruptions in the financial markets and the resulting impact on financing;
- the effect of any rating agency actions on the cost and availability of new debt financing;
- significant decline in market value of real estate serving as collateral for mortgage obligations;
- significant change in the mortgage financing market that would cause single-family housing, either as an owned or rental product, to become a more significant competitive product;
- our ability to continue to satisfy complex rules in order to maintain our status as a REIT for federal income tax purposes, the ability of our operating partnership to satisfy the rules to maintain its status as a partnership for federal income tax purposes, the ability of our taxable REIT subsidiaries to maintain their status as such for federal income tax purposes, and our ability and the ability of our subsidiaries to operate effectively within the limitations imposed by these rules;
- inability to attract and retain qualified personnel;
- cyberliability or potential liability for breaches of our privacy or information security systems;
- potential liability for environmental contamination;
- adverse legislative or regulatory tax changes;
- litigation and compliance costs associated with laws requiring access for disabled persons; and
- other risks identified in this press release and, from time to time, in other reports we file with the SEC or in other documents that we publicly disseminate.

We undertake no obligation to publicly update or revise these forward-looking statements to reflect events, circumstances or changes in expectations after the date of this press release.

FINANCIAL HIGHLIGHTS

Dollars in thousands, except per share data

	Three months ended March 31,	
	2016	2015
Total property revenues	\$ 269,016	\$ 258,552
Total NOI	\$ 168,135	\$ 157,903
Recurring EBITDA	\$ 152,580	\$ 142,641
Earnings per common share:		
Basic	\$ 0.58	\$ 0.81
Diluted	\$ 0.58	\$ 0.81
Funds from operations per Share (diluted):		
FFO	\$ 1.50	\$ 1.34
Core FFO	\$ 1.44	\$ 1.32
Core AFFO	\$ 1.32	\$ 1.19
FAD	\$ 1.13	\$ 1.01
Dividends declared per common share	\$ 0.82	\$ 0.77
Dividends/ Core FFO (diluted) payout ratio	56.9%	58.3%
Dividends/ Core AFFO (diluted) payout ratio	62.1%	64.7%
Dividends/ FAD (diluted) payout ratio	72.6%	76.2%
Consolidated interest expense	\$ 32,211	\$ 30,848
Mark-to-market debt adjustment	3,851	5,394
Debt discount and debt issuance cost amortization ⁽¹⁾	(1,218)	(1,114)
Capitalized interest	380	474
Total interest incurred	\$ 35,224	\$ 35,602
Amortization of principal on notes payable	\$ 1,874	\$ 2,272

⁽¹⁾ Debt discount and debt issuance cost amortization includes \$897,000 of debt issuance cost amortization and \$321,000 of debt discount amortization for the first quarter of 2016 and \$917,000 of debt issuance cost amortization (previously disclosed as amortization of deferred financing costs) and \$197,000 of debt discount amortization for the first quarter of 2015.

FINANCIAL HIGHLIGHTS (CONTINUED)*Dollars in thousands, except per share data*

	As of	
	March 31, 2016	December 31, 2015
Gross Assets	\$ 8,399,404	\$ 8,346,994
Gross Real Estate Assets	\$ 8,314,033	\$ 8,255,138
Total debt	\$ 3,443,963	\$ 3,427,568
Common shares and units, outstanding end of period	79,667,188	79,571,567
Share price, end of period	\$ 102.21	\$ 90.81
Book equity value, end of period	\$ 3,144,646	\$ 3,166,073
Market equity value, end of period	\$ 8,142,783	\$ 7,225,894
Debt to total market capitalization ratio	29.7%	32.2%
Net Debt/Gross Assets	40.7%	40.6%
Unencumbered Assets/Gross Real Estate Assets	73.5%	72.8%
Recurring EBITDA ⁽¹⁾ /Debt Service	4.02x	4.13x
Fixed Charge Coverage ⁽²⁾	4.23x	4.36x
Net Debt/Recurring EBITDA ⁽³⁾	5.74x	5.79x

⁽¹⁾ Recurring EBITDA in this calculation represents the three month period ended for each period presented.

⁽²⁾ Fixed charge coverage represents Recurring EBITDA for the three month period divided by interest expense adjusted for mark-to-market debt adjustment and any preferred dividends. As of March 31, 2016 and December 31, 2015, interest expense included debt issuance costs of \$897,000 and \$872,000, respectively.

⁽³⁾ Recurring EBITDA in this calculation represents the trailing twelve month time-frame for each period presented.

CONSOLIDATED STATEMENTS OF OPERATIONS

Dollars in thousands, except per share data

	Three months ended March 31,	
	2016	2015
Operating revenues:		
Rental revenues	\$ 245,665	\$ 234,941
Other property revenues	23,351	23,611
Total operating revenues	269,016	258,552
Property operating expenses:		
Personnel	25,197	25,661
Building repairs and maintenance	6,099	6,625
Real estate taxes and insurance	35,172	33,321
Utilities	22,136	22,077
Landscaping	5,321	5,445
Other Operating	6,956	7,520
Depreciation and amortization	75,127	73,112
Total property operating expenses	176,008	173,761
Acquisition expense	713	339
Property management expenses	9,004	8,492
General and administrative expenses	6,582	6,567
Income from continuing operations before non-operating items	76,709	69,393
Interest and other non-property income (expense)	32	(210)
Interest expense	(32,211)	(30,848)
Gain (loss) on debt extinguishment	3	(3,376)
Net casualty loss after insurance and other settlement proceeds	(947)	(19)
Gain on sale of depreciable real estate assets	755	30,228
Gain on sale of non-depreciable real estate assets	1,627	—
Income before income tax expense	45,968	65,168
Income tax expense	(288)	(510)
Income from continuing operations before joint venture activity	45,680	64,658
Gain from real estate joint ventures	128	19
Consolidated net income	45,808	64,677
Net income attributable to noncontrolling interests	2,395	3,410
Net income available for MAA common shareholders	\$ 43,413	\$ 61,267
Earnings per common share - basic:		
Net income available for common shareholders	\$ 0.58	\$ 0.81
Earnings per common share - diluted:		
Net income available for common shareholders	\$ 0.58	\$ 0.81
Dividends declared per common share	\$ 0.82	\$ 0.77

SHARE AND UNIT DATA*Shares and units in thousands*

	Three months ended March 31,	
	2016	2015
NET INCOME SHARES ⁽¹⁾		
Weighted average common shares - Basic	75,249	75,145
Weighted average partnership units outstanding	—	—
Effect of dilutive securities	240	—
Weighted average common shares - Diluted	<u>75,489</u>	<u>75,145</u>
FUNDS FROM OPERATIONS SHARES AND UNITS		
Weighted average common shares and units - Basic	79,411	79,336
Weighted average common shares and units - Diluted	79,614	79,506
PERIOD END SHARES AND UNITS		
Common shares at March 31,	75,505	75,345
Partnership units at March 31,	4,162	4,190
Total shares and units at March 31,	<u>79,667</u>	<u>79,535</u>

- ⁽¹⁾ For additional information on the calculation of diluted common shares and earnings per common share, please refer to the Notes to Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2016, expected to be filed with the SEC on May 6, 2016.

CONSOLIDATED BALANCE SHEETS

Dollars in thousands

	March 31, 2016	December 31, 2015
Assets		
Real estate assets		
Land	\$ 931,667	\$ 926,532
Buildings and improvements	6,999,815	6,939,288
Furniture, fixtures and equipment	235,054	228,157
Capital improvements in progress	49,476	44,355
	8,216,012	8,138,332
Accumulated depreciation	(1,554,195)	(1,482,368)
	6,661,817	6,655,964
Undeveloped land	43,034	51,779
Corporate property, net	8,989	8,812
Investments in real estate joint ventures	526	1,811
Real estate assets, net	6,714,366	6,718,366
Cash and cash equivalents	28,184	37,559
Restricted cash	21,640	26,082
Deferred financing cost, net	4,916	5,232
Other assets	57,208	58,935
Goodwill	1,607	1,607
Total assets	\$ 6,827,921	\$ 6,847,781
Liabilities and Shareholders' Equity		
Liabilities		
Unsecured notes payable	\$ 2,196,214	\$ 2,141,332
Secured notes payable	1,247,749	1,286,236
Accounts payable	8,222	5,922
Fair market value of interest rate swaps	12,257	10,358
Accrued expenses and other liabilities	206,781	226,237
Security deposits	12,052	11,623
Total liabilities	3,683,275	3,681,708
Redeemable stock	9,413	8,250
Shareholders' equity		
Common stock	754	753
Additional paid-in capital	3,627,707	3,627,074
Accumulated distributions in excess of net income	(653,756)	(634,141)
Accumulated other comprehensive loss	(3,976)	(1,589)
Total MAA shareholders' equity	2,970,729	2,992,097
Noncontrolling interest	164,504	165,726
Total equity	3,135,233	3,157,823
Total liabilities and shareholders' equity	\$ 6,827,921	\$ 6,847,781

RECONCILIATION OF CERTAIN NON-GAAP MEASURES TO NET INCOME

Dollars in thousands, except per share data

	Three months ended March 31,	
	2016	2015
Net income available for MAA common shareholders	\$ 43,413	\$ 61,267
Depreciation and amortization of real estate assets	74,322	72,453
Gain on sale of depreciable real estate assets	(755)	(30,228)
Gain on disposition within unconsolidated entities	—	(12)
Depreciation and amortization of real estate assets of real estate joint ventures	6	6
Net income attributable to noncontrolling interests	2,395	3,410
Funds from operations attributable to the Company	119,381	106,896
Acquisition expense	713	339
Gain on sale of non-depreciable real estate assets	(1,756)	—
Mark-to-market debt adjustment	(3,851)	(5,394)
(Gain) loss on debt extinguishment	(3)	3,376
Core funds from operations attributable to the Company	114,484	105,217
Recurring capital expenditures	(9,525)	(10,597)
Core adjusted funds from operations	104,959	94,620
Redevelopment and revenue enhancing	(13,062)	(9,649)
Other capital expenditures	(2,279)	(4,556)
Funds available for distribution	\$ 89,618	\$ 80,415
Dividends and distributions paid	\$ 65,270	\$ 61,063
Weighted average common shares and units - Diluted	79,614	79,506
Funds from operations per Share	\$ 1.50	\$ 1.34
Core funds from operations per Share	\$ 1.44	\$ 1.32
Core adjusted funds from operations per Share	\$ 1.32	\$ 1.19
Funds available for distribution per Share	\$ 1.13	\$ 1.01

RECONCILIATION OF NET OPERATING INCOME TO NET INCOME

Dollars in thousands

	Three Months Ended		
	March 31, 2016	December 31, 2015	March 31, 2015
NOI			
MAA same store	\$ 151,252	\$ 150,772	\$ 141,279
Non-same store	16,883	15,024	16,624
Total NOI	168,135	165,796	157,903
Depreciation and amortization	(75,127)	(73,914)	(73,112)
Acquisition expense	(713)	(622)	(339)
Property management expenses	(9,004)	(7,884)	(8,492)
General and administrative expenses	(6,582)	(6,613)	(6,567)
Interest and other non-property income (expense)	32	(8)	(210)
Interest expense	(32,211)	(30,834)	(30,848)
Gain (loss) on debt extinguishment	3	(218)	(3,376)
Gain (loss) on sale of depreciable real estate assets	755	(72)	30,228
Net casualty loss and other settlement proceeds	(947)	(13)	(19)
Income tax expense	(288)	(254)	(510)
Gain on sale of non-depreciable real estate assets	1,627	—	—
Gain from real estate joint ventures	128	3	19
Net income attributable to noncontrolling interests	(2,395)	(2,380)	(3,410)
Net income available for MAA common shareholders	<u>\$ 43,413</u>	<u>\$ 42,987</u>	<u>\$ 61,267</u>

RECONCILIATION OF EBITDA AND RECURRING EBITDA TO NET INCOME

Dollars in thousands

	Three Months Ended March 31, 2016	Twelve Months Ended March 31, 2016
Consolidated net income	\$ 45,808	\$ 331,876
Depreciation and amortization	75,127	296,535
Interest expense	32,211	123,707
(Gain) loss on debt extinguishment	(3)	223
Net casualty loss and other settlement proceeds	947	455
Income tax expense	288	1,452
Gain on sale of non-depreciable assets	(1,756)	(1,928)
Gain on sale of depreciable real estate assets	(755)	(160,486)
EBITDA	151,867	591,834
Acquisition expense	713	3,150
Recurring EBITDA	<u>\$ 152,580</u>	<u>\$ 594,984</u>

RECONCILIATION OF NET DEBT TO UNSECURED NOTES PAYABLE AND SECURED NOTES PAYABLE*Dollars in thousands*

	As of	
	March 31, 2016	December 31 2015
Unsecured notes payable	\$ 2,196,214	\$ 2,141,332
Secured notes payable	1,247,749	1,286,236
Total debt	3,443,963	3,427,568
Cash and cash equivalents	(28,184)	(37,559)
Net Debt	<u>\$ 3,415,779</u>	<u>\$ 3,390,009</u>

RECONCILIATION OF GROSS ASSETS TO TOTAL ASSETS*Dollars in thousands*

	As of	
	March 31, 2016	December 31 2015
Total assets	\$ 6,827,921	\$ 6,847,781
Accumulated depreciation	1,554,195	1,482,368
Accumulated depreciation for corporate property ⁽¹⁾	17,288	16,845
Gross Assets	<u>\$ 8,399,404</u>	<u>\$ 8,346,994</u>

⁽¹⁾ Included in Corporate properties, net on the Consolidated Balance Sheets**RECONCILIATION OF GROSS REAL ESTATE ASSETS TO REAL ESTATE ASSETS, NET***Dollars in thousands*

	As of	
	March 31, 2016	December 31 2015
Real estate assets, net	\$ 6,714,366	\$ 6,718,366
Accumulated depreciation	1,554,195	1,482,368
Accumulated depreciation for corporate property ⁽¹⁾	17,288	16,845
Cash and cash equivalents	28,184	37,559
Gross Real Estate Assets	<u>\$ 8,314,033</u>	<u>\$ 8,255,138</u>

⁽¹⁾ Included in Corporate properties, net on the Consolidated Balance Sheets

Core Adjusted Funds From Operations (Core AFFO)

Core AFFO is composed of Core FFO less recurring capital expenditures. Core AFFO should not be considered as an alternative to net income. As an owner and operator of real estate, MAA considers Core AFFO to be an important measure of performance from core operations because Core AFFO measures the ability to control revenues, expenses and recurring capital expenditures.

Core Funds From Operations (Core FFO)

Core FFO represents FFO excluding certain non-cash or non-routine items such as acquisition, merger and integration expenses, mark-to-market debt adjustments, loss or gain on debt extinguishment, and loss or gain on sale of non-depreciable assets. While MAA's definition of Core FFO is similar to others in the industry, MAA's precise methodology for calculating Core FFO may differ from that utilized by other REITs and, accordingly, may not be comparable to such other REITs. Core FFO should not be considered as an alternative to net income. MAA believes that Core FFO is helpful in understanding operating performance in that it removes certain items that by their nature are not comparable over periods and therefore tend to obscure actual operating performance.

EBITDA

For purposes of calculations in this document, EBITDA is composed of net income before net gain on asset sales and insurance and other settlement proceeds, and gain or loss on debt extinguishment, plus depreciation, interest expense, income taxes, and amortization of deferred financing costs. As an owner and operator of real estate, MAA considers EBITDA to be an important measure of performance from core operations because EBITDA does not include various income and expense items that are not indicative of operating performance. EBITDA should not be considered as an alternative to net income as an indicator of financial performance. MAA's computation of EBITDA may differ from the methodology utilized by other companies to calculate EBITDA.

Funds Available for Distribution (FAD)

FAD is composed of Core FFO less total capital expenditures, excluding development spending and property acquisitions. FAD should not be considered as an alternative to net income. As an owner and operator of real estate, MAA considers FAD to be an important measure of performance from core operations because FAD measures the ability to control revenues, expenses and total capital expenditures.

Funds From Operations (FFO)

FFO represents net income available for common shareholders (computed in accordance with U.S. generally accepted accounting principles, or GAAP) excluding extraordinary items, asset impairment, gains or losses on disposition of real estate assets, plus net income attributable to noncontrolling interest, depreciation of real estate, and adjustments for joint ventures to reflect FFO on the same basis. Because noncontrolling interest is added back, FFO, when used in this document, represents FFO attributable to the Company. While MAA's definition of FFO is in accordance with the National Association of Real Estate Investment Trusts' definition, it may differ from the methodology for calculating FFO utilized by other REITs and, accordingly, may not be comparable to such other REITs. FFO should not be considered as an alternative to net income as an indicator of operating performance. MAA believes that FFO is helpful in understanding operating performance in that FFO excludes depreciation expense of real estate assets. MAA believes that GAAP historical cost depreciation of real estate assets is generally not correlated with changes in the value of those assets, whose value does not diminish predictably over time, as historical cost depreciation implies.

Gross Assets

Gross Assets represents Total assets plus Accumulated depreciation and the accumulated depreciation for corporate properties. We believe that Gross Assets can be used as a helpful tool in evaluating MAA's balance sheet positions. MAA believes that GAAP historical cost depreciation of real estate assets is generally not correlated with changes in the value of those assets, whose value does not diminish predictably over time, as historical cost depreciation implies.

Gross Real Estate Assets

Gross Real Estate Assets represents Real estate assets, net plus Accumulated depreciation and the accumulated depreciation for corporate properties plus Cash and cash equivalents. We believe that Gross Real Estate Assets can be used as a helpful tool in evaluating MAA's balance sheet positions. MAA believes that GAAP historical cost depreciation of real estate assets is generally not correlated with changes in the value of those assets, whose value does not diminish predictably over time, as historical cost depreciation implies.

NON-GAAP FINANCIAL MEASURES (CONTINUED)

Net Debt

Net Debt represents Unsecured notes payable and Secured notes payable less Cash and cash equivalents. We believe Net Debt is a helpful tool in evaluating MAA's debt position.

Net Operating Income (NOI)

Net operating income represents total property revenues less total property operating expenses, excluding depreciation, for all properties held during the period, regardless of their status as held for sale. MAA believes NOI by market is a helpful tool in evaluating the operating performance within MAA's markets because it measures the core operations of property performance by excluding corporate level expenses and other items not related to property operating performance.

Recurring EBITDA

Recurring EBITDA represents EBITDA excluding certain non-cash or non-routine items such as acquisition and merger and integration expenses. MAA believes Recurring EBITDA is an important performance measure as it adjusts for certain items that by their nature are not comparable over periods and therefore tend to obscure actual operating performance. Recurring EBITDA should not be considered as an alternative to net income as an indicator of operating performance. MAA's computation of Recurring EBITDA may differ from the methodology utilized by other companies to calculate Recurring EBITDA.

OTHER KEY DEFINITIONS

Average Effective Rent per Unit

Average effective rent per unit represents the average of gross rent amounts after the effect of leasing concessions for occupied units plus prevalent market rates asked for unoccupied units, divided by the total number of units. Leasing concessions represent discounts to the current market rate. MAA believes average effective rent is a helpful measurement in evaluating average pricing. It does not represent actual rental revenue collected per unit.

Average Physical Occupancy

Average physical occupancy represents the average of the daily physical occupancy for the quarter.

Development Portfolio

Communities remain identified as development until certificates of occupancy are obtained for all units under development. Once all units are delivered and available for occupancy, the community moves into the Lease-up Portfolio.

Lease-up Portfolio

New acquisitions acquired during lease-up and newly developed communities remain in the Lease-up Portfolio until stabilized.

Other Non-Same Store Portfolio

Other Non-Same Store Portfolio includes recent acquisitions, communities in development or lease-up, communities that have undergone a significant casualty loss, and commercial assets.

Same Store Portfolio

MAA reviews its Same Store Portfolio at the beginning of each calendar year, or as significant transactions warrant. Communities are generally added into the Same Store Portfolio if they were owned and stabilized at the beginning of the previous year. Communities that have been approved by the Board of Directors for disposition are excluded from the Same Store Portfolio. Communities that have undergone a significant casualty loss are also excluded from the Same Store Portfolio. Within the Same Store Portfolio communities are designated as operating in Large or Secondary Markets:

Large Market Same Store communities are generally those communities in markets with a population of at least one million and at least 1% of the total public multifamily REIT units.

Secondary Market Same Store communities are generally those communities in markets with either a population less than one million or less than 1% of the total public multifamily REIT units, or both.

OTHER KEY DEFINITIONS (CONTINUED)

Stabilized Communities

Communities are considered stabilized after achieving 90% occupancy for 90 days.

CONTACT: Investor Relations of MAA, 866-576-9689 (toll free), investor.relations@maac.com

PORTFOLIO STATISTICS

TOTAL MULTIFAMILY PORTFOLIO AT MARCH 31, 2016 (In apartment units)

	Same Store	Non Same Store	In Lease-Up	Total for Completed Communities	Current Development Units Delivered	Total
Atlanta, GA	6,074	3	—	6,077	—	6,077
Austin, TX	5,838	—	—	5,838	—	5,838
Dallas, TX	4,743	554	318	5,615	—	5,615
Charlotte, NC	4,401	600	—	5,001	—	5,001
Raleigh/Durham, NC	4,397	266	—	4,663	—	4,663
Fort Worth, TX	4,093	426	—	4,519	—	4,519
Nashville, TN	3,207	569	—	3,776	—	3,776
Orlando, FL	3,190	462	—	3,652	—	3,652
Houston, TX	3,232	—	—	3,232	—	3,232
Tampa, FL	2,878	—	—	2,878	—	2,878
Phoenix, AZ	1,976	325	—	2,301	—	2,301
Las Vegas, NV	721	—	—	721	—	721
South Florida	480	—	—	480	—	480
Large Markets	45,230	3,205	318	48,753	—	48,753
Jacksonville, FL	3,202	294	—	3,496	—	3,496
Charleston, SC	2,648	—	—	2,648	—	2,648
Savannah, GA	2,219	—	—	2,219	—	2,219
Richmond, VA	1,668	254	—	1,922	—	1,922
Memphis, TN	1,811	—	—	1,811	—	1,811
Greenville, SC	1,748	—	—	1,748	—	1,748
San Antonio, TX	1,504	—	—	1,504	—	1,504
Birmingham, AL	1,462	—	—	1,462	—	1,462
Fredericksburg, VA	741	574	120	1,435	—	1,435
Huntsville, AL	1,228	152	—	1,380	—	1,380
Little Rock, AR	1,368	—	—	1,368	—	1,368
Jackson, MS	1,241	—	—	1,241	—	1,241
Lexington, KY	924	—	—	924	—	924
Other	5,335	2,650	—	7,985	—	7,985
Secondary Markets	27,099	3,924	120	31,143	—	31,143
Total Multifamily Units	72,329	7,129	438	79,896	—	79,896

PORTFOLIO STATISTICS (CONTINUED)

TOTAL MULTIFAMILY COMMUNITY STATISTICS

Dollars in thousands, except Average Effective Rent

	As of March 31, 2016			Average Effective Rent for the Three Months Ended March 31, 2016	As of March 31, 2016	
	Gross Real Assets	Percent to Total of Gross Real Assets	Physical Occupancy		Completed Units	Total Units, Including Development
Atlanta, GA	\$ 667,716	8.2%	96.8%	\$ 1,103	6,077	
Charlotte, NC	\$ 610,361	7.5%	96.9%	\$ 1,001	5,001	
Austin, TX	\$ 582,250	7.1%	96.2%	\$ 1,068	5,838	
Raleigh/Durham, NC	\$ 549,161	6.7%	96.5%	\$ 958	4,663	
Dallas, TX	\$ 547,629	6.7%	96.2%	\$ 1,098	5,297	
Orlando, FL	\$ 480,646	5.9%	97.3%	\$ 1,175	3,652	
Fort Worth, TX	\$ 385,211	4.7%	96.6%	\$ 995	4,519	
Nashville, TN	\$ 379,385	4.6%	96.5%	\$ 1,108	3,776	
Tampa, FL	\$ 306,180	3.8%	96.3%	\$ 1,105	2,878	
Phoenix, AZ	\$ 293,586	3.6%	97.1%	\$ 1,001	2,301	
Houston, TX	\$ 282,132	3.5%	96.9%	\$ 1,052	3,232	
Las Vegas, NV	\$ 66,354	0.8%	97.1%	\$ 844	721	
South Florida	\$ 58,877	0.7%	96.3%	\$ 1,543	480	
Large Markets	\$ 5,209,488	63.8%	96.6%	\$ 1,062	48,435	
Jacksonville, FL	\$ 291,254	3.6%	97.5%	\$ 987	3,496	
Charleston, SC	\$ 264,397	3.2%	95.9%	\$ 1,055	2,648	
Richmond, VA	\$ 232,129	2.8%	97.5%	\$ 996	1,922	
Savannah, GA	\$ 225,743	2.8%	96.8%	\$ 981	2,219	
Fredericksburg, VA	\$ 217,790	2.7%	97.3%	\$ 1,266	1,315	
San Antonio, TX	\$ 157,128	1.9%	96.4%	\$ 1,053	1,504	
Kansas City, MO	\$ 153,351	1.9%	95.5%	\$ 1,167	956	
Birmingham, AL	\$ 146,937	1.8%	96.3%	\$ 938	1,462	
Norfolk, Hampton, VA Beach, VA	\$ 141,263	1.7%	98.1%	\$ 1,030	1,285	
Memphis, TN	\$ 125,428	1.5%	96.8%	\$ 864	1,811	
Huntsville, AL	\$ 115,136	1.4%	96.6%	\$ 751	1,380	
Little Rock, AR	\$ 114,518	1.4%	95.2%	\$ 875	1,368	
Greenville, SC	\$ 96,571	1.2%	96.5%	\$ 771	1,748	
All Other Secondary Markets by State (individual markets <1% gross real assets)						
Florida	\$ 141,818	1.7%	96.6%	\$ 983	1,790	
Kentucky	\$ 91,332	1.1%	96.9%	\$ 826	1,308	
Mississippi	\$ 72,327	0.9%	96.6%	\$ 856	1,241	
North Carolina	\$ 71,664	0.9%	97.4%	\$ 688	1,172	
Alabama	\$ 59,949	0.7%	98.2%	\$ 925	628	
Virginia	\$ 48,045	0.6%	98.4%	\$ 1,358	251	
Tennessee	\$ 47,598	0.6%	97.5%	\$ 790	943	
South Carolina	\$ 36,011	0.4%	96.2%	\$ 773	576	
Secondary Markets	\$ 2,850,389	34.8%	96.8%	\$ 946	31,023	
Subtotal	\$ 8,059,877	98.6%	96.7%	\$ 1,017	79,458	
Dallas, TX	Large \$ 58,633	0.7%	83.0%	\$ 1,389	318	318
Orlando, FL	Large \$ 16,181	0.2%	0.0%	\$ —	—	314
Fredericksburg, VA	Secondary \$ 19,589	0.2%	78.3%	\$ 1,177	120	120
Charleston, SC	Secondary \$ 11,037	0.1%	0.0%	\$ —	—	78
Richmond, VA	Secondary \$ 4,080	0.1%	0.0%	\$ —	—	82
Kansas City, MO	Secondary \$ 2,655	0.1%	0.0%	\$ —	—	154
Lease-up and Development	\$ 112,175	1.4%	81.7%	\$ 1,331	438	1,066
Total Wholly Owned Multifamily Communities	\$ 8,172,052	100.0%	96.6%	\$ 1,019	79,896	80,524

COMPONENTS OF PROPERTY NET OPERATING INCOME

Dollars in thousands

	Apartment	Gross Real	Three Months Ended		Percent Change
	Units	Assets	March 31, 2016	March 31, 2015	
Property Revenue					
Same Store Communities	72,329	\$ 7,235,618	\$ 242,314	\$ 229,745	5.5%
Non-Same Store Communities	7,129	824,259	23,761	27,136	
Lease up/Development Communities	438	112,175	1,408	—	
Total Multifamily Portfolio	79,896	\$ 8,172,052	\$ 267,483	\$ 256,881	
Commercial Property/Land	—	\$ 31,114	\$ 1,533	\$ 1,671	
Total Property Revenue	79,896	\$ 8,203,166	\$ 269,016	\$ 258,552	
Property Expenses					
Same Store Communities			\$ 91,062	\$ 88,466	2.9%
Non-Same Store Communities			8,559	11,500	
Lease up/Development Communities			622	—	
Total Multifamily Portfolio			\$ 100,243	\$ 99,966	
Commercial Property/Land			\$ 638	\$ 683	
Total Property Expenses			\$ 100,881	\$ 100,649	
Property Net Operating Income					
Same Store Communities			\$ 151,252	\$ 141,279	7.1%
Non-Same Store Communities			15,202	15,636	
Lease up/Development Communities			786	—	
Total Multifamily Portfolio			\$ 167,240	\$ 156,915	
Commercial Property/Land			\$ 895	\$ 988	
Total Property Net Operating Income			\$ 168,135	\$ 157,903	6.5%

COMPONENTS OF SAME STORE PROPERTY EXPENSES

Dollars in thousands

	Three Months Ended		Percent Increase/ (Decrease)
	March 31, 2016	March 31, 2015	
Personnel	\$ 22,813	\$ 22,281	2.4 %
Building Repair and Maintenance	10,325	10,377	(0.5)%
Utilities	19,887	19,296	3.1 %
Marketing	2,544	2,943	(13.6)%
Office Operations	3,511	3,414	2.8 %
Property Taxes	28,965	27,249	6.3 %
Insurance	3,017	2,906	3.8 %
Total Property Expenses	\$ 91,062	\$ 88,466	2.9 %

NOI CONTRIBUTION PERCENTAGE BY REGION

	Apartment Units	Percent of Same Store NOI	Average Physical Occupancy	
			Three months ended March 31, 2016	Three months ended March 31, 2015
Atlanta, GA	6,074	9.2 %	96.3 %	95.2 %
Austin, TX	5,838	7.4 %	96.0 %	95.5 %
Charlotte, NC	4,401	6.8 %	96.6 %	96.0 %
Dallas, TX	4,743	6.5 %	95.7 %	95.8 %
Raleigh/Durham, NC	4,397	6.3 %	96.2 %	95.4 %
Fort Worth, TX	4,093	5.3 %	96.1 %	95.4 %
Orlando, FL	3,190	5.3 %	96.7 %	96.8 %
Nashville, TN	3,207	5.2 %	95.5 %	94.4 %
Tampa, FL	2,878	4.2 %	96.0 %	96.4 %
Houston, TX	3,232	4.0 %	96.2 %	96.2 %
Phoenix, AZ	1,976	2.8 %	97.2 %	96.1 %
South Florida	480	1.0 %	96.5 %	97.5 %
Las Vegas, NV	721	0.9 %	97.3 %	94.9 %
Large Markets	45,230	64.9%	96.2%	95.7%
Jacksonville, FL	3,202	4.2 %	96.6 %	96.5 %
Charleston, SC	2,648	4.1 %	95.6 %	95.4 %
Savannah, GA	2,219	3.2 %	96.4 %	95.3 %
Richmond, VA	1,668	2.3 %	97.0 %	95.2 %
Memphis, TN	1,811	1.9 %	96.6 %	93.8 %
Birmingham, AL	1,462	1.9 %	96.1 %	95.0 %
Greenville, SC	1,748	1.9 %	95.7 %	95.1 %
San Antonio, TX	1,504	1.9 %	96.1 %	96.1 %
Little Rock, AR	1,368	1.6 %	95.4 %	94.4 %
Jackson, MS	1,241	1.5 %	96.4 %	95.9 %
Huntsville, AL	1,228	1.3 %	96.1 %	94.5 %
Fredericksburg, VA	741	1.3 %	96.8 %	95.0 %
Lexington, KY	924	1.1 %	97.0 %	96.1 %
Other	5,335	6.9 %	96.4 %	95.4 %
Secondary Markets	27,099	35.1%	96.3%	95.3%
Total Same Store	72,329	100.0%	96.2%	95.6%

MULTIFAMILY SAME STORE QUARTER OVER QUARTER COMPARISONS

Dollars in thousands, except unit and per unit data

	Units	Revenues			Expenses			NOI			Effective Rent per Unit		
		Q1 2016	Q1 2015	% Chg	Q1 2016	Q1 2015	% Chg	Q1 2016	Q1 2015	% Chg	Q1 2016	Q1 2015	% Chg
Atlanta, GA	6,074	\$ 22,313	\$ 20,895	6.8 %	\$ 8,367	\$ 8,307	0.7 %	\$ 13,946	\$ 12,588	10.8 %	\$ 1,103	\$ 1,035	6.6 %
Austin, TX	5,838	20,539	19,287	6.5 %	9,377	8,551	9.7 %	11,162	10,736	4.0 %	1,068	1,012	5.5 %
Charlotte, NC	4,401	14,985	14,068	6.5 %	4,684	4,660	0.5 %	10,301	9,408	9.5 %	1,028	969	6.1 %
Dallas, TX	4,743	17,148	16,395	4.6 %	7,266	6,971	4.2 %	9,882	9,424	4.9 %	1,116	1,070	4.3 %
Raleigh/Durham, NC	4,397	14,098	13,451	4.8 %	4,611	4,404	4.7 %	9,487	9,047	4.9 %	968	933	3.8 %
Fort Worth, TX	4,093	13,734	12,761	7.6 %	5,767	5,467	5.5 %	7,967	7,294	9.2 %	1,003	941	6.6 %
Orlando, FL	3,190	12,296	11,298	8.8 %	4,347	4,205	3.4 %	7,949	7,093	12.1 %	1,175	1,081	8.7 %
Nashville, TN	3,207	11,355	10,725	5.9 %	3,564	3,550	0.4 %	7,791	7,175	8.6 %	1,096	1,056	3.8 %
Tampa, FL	2,878	10,463	9,968	5.0 %	4,038	3,889	3.8 %	6,425	6,079	5.7 %	1,105	1,042	6.0 %
Houston, TX	3,232	11,068	10,915	1.4 %	5,039	4,815	4.7 %	6,029	6,100	(1.2)%	1,052	1,041	1.1 %
Phoenix, AZ	1,976	6,303	5,922	6.4 %	2,056	2,134	(3.7)%	4,247	3,788	12.1 %	958	905	5.9 %
South Florida	480	2,334	2,227	4.8 %	818	803	1.9 %	1,516	1,424	6.5 %	1,543	1,459	5.8 %
Las Vegas, NV	721	2,085	1,914	8.9 %	708	700	1.1 %	1,377	1,214	13.4 %	844	792	6.6 %
Large Markets	45,230	\$ 158,721	\$149,826	5.9%	\$ 60,642	\$ 58,456	3.7 %	\$ 98,079	\$ 91,370	7.3 %	\$ 1,066	\$ 1,011	5.4 %
Jacksonville, FL	3,202	\$ 9,792	\$ 9,354	4.7 %	\$ 3,387	\$ 3,411	(0.7)%	\$ 6,405	\$ 5,943	7.8 %	\$ 957	\$ 919	4.1 %
Charleston, SC	2,648	9,220	8,695	6.0 %	3,090	3,072	0.6 %	6,130	5,623	9.0 %	1,055	999	5.6 %
Savannah, GA	2,219	7,289	6,921	5.3 %	2,506	2,455	2.1 %	4,783	4,466	7.1 %	981	958	2.4 %
Richmond, VA	1,668	5,321	5,116	4.0 %	1,853	1,800	2.9 %	3,468	3,316	4.6 %	960	933	2.9 %
Memphis, TN	1,811	5,146	4,843	6.3 %	2,224	2,184	1.8 %	2,922	2,659	9.9 %	864	844	2.4 %
Birmingham, AL	1,462	4,646	4,494	3.4 %	1,844	1,771	4.1 %	2,802	2,723	2.9 %	938	932	0.6 %
Greenville, SC	1,748	4,531	4,286	5.7 %	1,681	1,650	1.9 %	2,850	2,636	8.1 %	771	742	3.9 %
San Antonio, TX	1,504	5,108	5,040	1.3 %	2,200	2,186	0.6 %	2,908	2,854	1.9 %	1,053	1,035	1.7 %
Little Rock, AR	1,368	3,848	3,788	1.6 %	1,354	1,376	(1.6)%	2,494	2,412	3.4 %	875	876	(0.1)%
Jackson, MS	1,241	3,558	3,450	3.1 %	1,303	1,281	1.7 %	2,255	2,169	4.0 %	856	840	1.9 %
Huntsville, AL	1,228	3,246	3,142	3.3 %	1,227	1,193	2.8 %	2,019	1,949	3.6 %	765	755	1.3 %
Fredericksburg, VA	741	2,951	2,833	4.2 %	923	943	(2.1)%	2,028	1,890	7.3 %	1,206	1,163	3.7 %
Lexington, KY	924	2,509	2,419	3.7 %	865	885	(2.3)%	1,644	1,534	7.2 %	835	815	2.5 %
Other	5,335	16,428	15,538	5.7 %	5,963	5,803	2.8 %	10,465	9,735	7.5 %	941	903	4.2 %
Secondary Markets	27,099	\$ 83,593	\$ 79,919	4.6%	\$ 30,420	\$ 30,010	1.4 %	\$ 53,173	\$ 49,909	6.5 %	\$ 937	\$ 908	3.2 %
Total Same Store	72,329	\$ 242,314	\$229,745	5.5%	\$ 91,062	\$ 88,466	2.9 %	\$151,252	\$141,279	7.1 %	\$ 1,017	\$ 973	4.5 %

MULTIFAMILY SAME STORE SEQUENTIAL QUARTER COMPARISONS

Dollars in thousands, except unit and per unit data

	Units	Revenues			Expenses			NOI			Effective Rent per Unit		
		Q1 2016	Q4 2015	% Chg	Q1 2016	Q4 2015	% Chg	Q1 2016	Q4 2015	% Chg	Q1 2016	Q4 2015	% Chg
Atlanta, GA	6,074	\$ 22,313	\$ 21,965	1.6 %	\$ 8,367	\$ 7,713	8.5 %	\$ 13,946	\$ 14,252	(2.1) %	\$ 1,103	\$ 1,093	0.9 %
Austin, TX	5,838	20,539	20,351	0.9 %	9,377	8,531	9.9 %	11,162	11,820	(5.6) %	1,068	1,058	0.9 %
Charlotte, NC	4,401	14,985	14,692	2.0 %	4,684	4,822	(2.9) %	10,301	9,870	4.4 %	1,028	1,018	1.0 %
Dallas, TX	4,743	17,148	17,007	0.8 %	7,266	7,068	2.8 %	9,882	9,939	(0.6) %	1,116	1,109	0.6 %
Raleigh/Durham, NC	4,397	14,098	13,928	1.2 %	4,611	4,478	3.0 %	9,487	9,450	0.4 %	968	961	0.7 %
Fort Worth, TX	4,093	13,734	13,597	1.0 %	5,767	5,488	5.1 %	7,967	8,109	(1.8) %	1,003	992	1.1 %
Orlando, FL	3,190	12,296	12,124	1.4 %	4,347	4,395	(1.1) %	7,949	7,729	2.8 %	1,175	1,159	1.4 %
Nashville, TN	3,207	11,355	11,307	0.4 %	3,564	3,739	(4.7) %	7,791	7,568	2.9 %	1,096	1,093	0.3 %
Tampa, FL	2,878	10,463	10,370	0.9 %	4,038	3,858	4.7 %	6,425	6,512	(1.3) %	1,105	1,093	1.1 %
Houston, TX	3,232	11,068	11,030	0.3 %	5,039	4,467	12.8 %	6,029	6,563	(8.1) %	1,052	1,057	(0.5) %
Phoenix, AZ	1,976	6,303	6,204	1.6 %	2,056	2,098	(2.0) %	4,247	4,106	3.4 %	958	948	1.1 %
South Florida	480	2,334	2,259	3.3 %	818	830	(1.4) %	1,516	1,429	6.1 %	1,543	1,522	1.4 %
Las Vegas, NV	721	2,085	2,092	(0.3) %	708	741	(4.5) %	1,377	1,351	1.9 %	844	831	1.6 %
Large Markets	45,230	\$ 158,721	\$ 156,926	1.1 %	\$ 60,642	\$ 58,228	4.1 %	\$ 98,079	\$ 98,698	(0.6) %	\$ 1,066	\$ 1,057	0.9 %
Jacksonville, FL	3,202	\$ 9,792	\$ 9,709	0.9 %	\$ 3,387	\$ 3,417	(0.9) %	\$ 6,405	\$ 6,292	1.8 %	\$ 957	\$ 951	0.6 %
Charleston, SC	2,648	9,220	9,158	0.7 %	3,090	3,546	(12.9) %	6,130	5,612	9.2 %	1,055	1,050	0.5 %
Savannah, GA	2,219	7,289	7,237	0.7 %	2,506	2,589	(3.2) %	4,783	4,648	2.9 %	981	985	(0.4) %
Richmond, VA	1,668	5,321	5,253	1.3 %	1,853	1,708	8.5 %	3,468	3,545	(2.2) %	960	954	0.6 %
Memphis, TN	1,811	5,146	5,019	2.5 %	2,224	2,179	2.1 %	2,922	2,840	2.9 %	864	857	0.8 %
Birmingham, AL	1,462	4,646	4,591	1.2 %	1,844	1,713	7.6 %	2,802	2,878	(2.6) %	938	937	0.1 %
Greenville, SC	1,748	4,531	4,492	0.9 %	1,681	1,755	(4.2) %	2,850	2,737	4.1 %	771	768	0.4 %
San Antonio, TX	1,504	5,108	5,068	0.8 %	2,200	2,018	9.0 %	2,908	3,050	(4.7) %	1,053	1,050	0.3 %
Little Rock, AR	1,368	3,848	3,804	1.2 %	1,354	1,380	(1.9) %	2,494	2,424	2.9 %	875	871	0.5 %
Jackson, MS	1,241	3,558	3,512	1.3 %	1,303	1,318	(1.1) %	2,255	2,194	2.8 %	856	854	0.2 %
Huntsville, AL	1,228	3,246	3,197	1.5 %	1,227	1,273	(3.6) %	2,019	1,924	4.9 %	765	765	0.0 %
Fredericksburg, VA	741	2,951	2,929	0.8 %	923	877	5.2 %	2,028	2,052	(1.2) %	1,206	1,200	0.5 %
Lexington, KY	924	2,509	2,494	0.6 %	865	895	(3.4) %	1,644	1,599	2.8 %	835	833	0.2 %
Other	5,335	16,428	16,201	1.4 %	5,963	5,922	0.7 %	10,465	10,279	1.8 %	941	935	0.6 %
Secondary Markets	27,099	\$ 83,593	\$ 82,664	1.1 %	\$ 30,420	\$ 30,590	(0.6) %	\$ 53,173	\$ 52,074	2.1 %	\$ 937	\$ 933	0.4 %
Total Same Store	72,329	\$ 242,314	\$ 239,590	1.1 %	\$ 91,062	\$ 88,818	2.5 %	\$151,252	\$150,772	0.3 %	\$ 1,017	\$ 1,011	0.6 %

MULTIFAMILY DEVELOPMENT PIPELINE

Dollars in thousands

		Units as of March 31, 2016				Projected			Development Costs			
		Location	Total	Delivered	Leased	Start Date	Initial	Completion Date	Stabilization Date	Total Cost	Thru	After
							Occupancy Date				Q1 2016	
River's Walk Phase II	Charleston, South Carolina	78	—	6	2Q15	2Q16	3Q16	4Q16	\$ 14,900	\$ 11,037	\$ 3,863	
Retreat at West Creek II	Richmond, Virginia	82	—	—	4Q15	4Q16	2Q17	2Q17	15,100	4,080	11,020	
CG at Randal Lakes Phase II	Orlando, Florida	314	—	—	2Q15	3Q16	2Q17	4Q17	41,300	16,181	25,119	
The Denton II	Kansas City, Missouri-Kansas MSA	154	—	—	4Q15	2Q17	4Q17	3Q18	25,400	2,655	22,745	
Total Active		628	—	6					\$ 96,700	\$ 33,953	\$ 62,747	

MULTIFAMILY LEASE-UP COMMUNITIES

	MSA	As of March 31, 2016		Construction Finished	Expected Stabilized
		Total	Percent		
		Units	Occupied		
Cityscape at Market Center II	Dallas, Texas	318	83.0 %	⁽¹⁾	3Q16
Station Square at Cosner's Corner II	Fredericksburg, Virginia	120	78.3 %	1Q16	3Q16
Total		438	81.7%		

⁽¹⁾ Property was acquired while still in lease-up and construction was complete prior to acquisition by MAA.

2016 ACQUISITION ACTIVITY

Dollars in thousands

Multifamily Acquisitions	Location	Apartment Units	Year Built	Closing Date	YTD NOI
The Apartments at Cobblestone Square	Fredericksburg, Virginia	314	2012	March 1, 2016	\$301

2016 DISPOSITION ACTIVITY

Dollars in thousands

Commercial Dispositions	Location	Square Feet	Year Built	Closing Date	YTD NOI
Colonial Promenade Nord du Lac	Covington, Louisiana	295,447	2011	March 28, 2016	\$470

Land Dispositions	Location	Acres	Closing Date
McKinney ⁽¹⁾	McKinney, TX	30	February 4, 2016
Colonial Promenade Nord du Lac - Outparcels	Covington, Louisiana	25	March 28, 2016

⁽¹⁾ This property consisting of undeveloped land was sold by McDowell CRLP McKinney JV, LLC, a joint venture, in which MAA owned a 25% interest.

DEBT AND DEBT COVENANTS AS OF MARCH 31, 2016
Dollars in thousands
DEBT SUMMARIES

	Balance	Percent of Total	Effective Interest Rate	Contract Interest Rate	Average Years to Rate Maturity
Floating Versus Fixed Rate or Hedged Debt					
Fixed rate or swapped debt	\$ 3,123,963	90.7 %	3.9 %	4.4 %	5.0
Capped debt	75,000	2.2 %	1.1 %	1.1 %	1.6
Floating (unhedged) debt	245,000	7.1 %	1.3 %	1.3 %	0.1
Total	\$ 3,443,963	100.0%	3.7%	4.1%	4.6
	Balance	Percent of Total	Effective Interest Rate	Contract Interest Rate	Average Years to Contract Maturity
Secured Versus Unsecured Debt					
Unsecured Debt	\$ 2,196,214	63.8 %	3.7 %	3.8 %	5.8
Secured Debt	1,247,749	36.2 %	3.6 %	4.7 %	3.0
Total	\$ 3,443,963	100.0%	3.7%	4.1%	4.8
	Total Cost	Percent of Total	Q1 2016 NOI		Percent of Total
Unencumbered Versus Encumbered Assets					
Unencumbered gross assets	\$ 6,111,334	72.8 %	\$ 122,577		72.9 %
Encumbered gross assets	2,288,070	27.2 %	45,558		27.1 %
Total	\$ 8,399,404	100.0%	\$ 168,135		100.0%

FIXED OR HEDGED INTEREST RATE MATURITIES

Maturity	Fixed Rate Debt	Interest Rate Swaps	Total Fixed Rate Balances	Contract Rate	Interest Rate Caps	Total Fixed or Hedged	Average Years to Rate Maturity
2016	\$ 76,418	\$ —	\$ 76,418	6.1 %	\$ 25,000	\$ 101,418	
2017	128,467	298,979	427,446	3.0 %	25,000	452,446	
2018	140,895	250,876	391,771	4.1 %	25,000	416,771	
2019	566,925	—	566,925	5.7 %	—	566,925	
2020	169,554	—	169,554	4.8 %	—	169,554	
Thereafter	1,491,849	—	1,491,849	4.3 %	—	1,491,849	
Total	\$ 2,574,108	\$ 549,855	\$ 3,123,963	4.4%	\$ 75,000	\$ 3,198,963	4.9

DEBT AND DEBT COVENANTS AS OF MARCH 31, 2016 (CONTINUED)*Dollars in thousands***DEBT MATURITIES OF OUTSTANDING BALANCES**

	Credit Facilities		Other Secured	Other Unsecured	Total
	Fannie Mae Secured	Key Bank Unsecured			
2016	\$ 80,000	\$ —	\$ —	\$ 76,418	\$ 156,418
2017	80,000	—	60,503	17,964	158,467
2018	80,000	—	91,008	300,762	471,770
2019	—	—	546,988	19,937	566,925
2020	—	130,000	169,554	149,723	449,277
Thereafter	—	—	139,696	1,501,410	1,641,106
Total	\$ 240,000	\$ 130,000	\$ 1,007,749	\$ 2,066,214	\$3,443,963

DEBT COVENANT ANALYSIS⁽¹⁾

Public Bond Covenants	Required	Actual	Compliance
Limit on Incurrence of Total Debt	60% or less	41.1%	Yes
Limit on Incurrence of Secured Debt	40% or less	14.9%	Yes
Ratio of Income Available for Debt Service/Annual Debt Service Charge	1.5:1 or greater for trailing 4 quarters	4.81x	Yes
Maintenance of Unencumbered Total Asset Value	Greater than 150%	277.9%	Yes
Bank Covenants	Required	Actual	Compliance
Total Leverage Ratio	60% or less	34.0%	Yes
Total Secured Leverage Ratio	40% or Less	12.0%	Yes
Adjusted EBITDA to Fixed Charges	1.5:1 or greater for trailing 4 quarters	3.95x	Yes
Unencumbered Leverage Ratio	60% or less	29.9%	Yes

⁽¹⁾ The calculations of the Public Bond Covenants and Bank Covenants above are specifically defined in our debt agreements. These calculations may not be consistent with those found earlier in this document.

BALANCE SHEET RATIOS

	Three Months Ended March 31,	
	2016	2015
Recurring EBITDA/Debt Service	4.02x	3.70x
Fixed Charge Coverage ⁽¹⁾	4.23x	3.94x
Total Debt/Total Market Capitalization ⁽²⁾	29.7%	36.1%
Total Debt/Gross Assets	41.0%	42.3%
Net Debt/Gross Assets	40.7%	42.1%
Unencumbered Assets/Gross Real Estate Assets	73.5%	70.5%

- ⁽¹⁾ Fixed charge coverage represents Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment and any preferred dividends. As of March 31, 2016 and 2015, interest expense includes debt issuance costs of \$897,000 and \$872,000, respectively.
- ⁽²⁾ Total Market Capitalization equals the number of shares of common stock and units at period end times the closing stock price at period end plus total debt outstanding.

	Twelve Months Ended March 31,	
	2016	2015
Fixed Charge Coverage ⁽¹⁾	4.19x	3.81x
Net Debt/Recurring EBITDA	5.74x	6.22x

- ⁽¹⁾ Fixed charge coverage represents Recurring EBITDA divided by interest expense adjusted for mark-to-market debt adjustment and any preferred dividends. As of March 31, 2016 and 2015, interest expense includes debt issuance costs of \$3.6 million and \$4.1 million, respectively.

Full Year 2016

Earnings

Core FFO per Share - diluted	\$5.71 to \$5.91
Midpoint	\$5.81
Core AFFO per Share - diluted	\$5.01 to \$5.21
Midpoint	\$5.11

Same Store Communities:

Number of units	72,329
Property revenue growth	3.75% to 4.25%
Property operating expense growth	2.75% to 3.75%
Property NOI growth	4.0% to 5.0%
Real estate tax expense growth	4.5% to 5.5%

Corporate Expenses:

General and administrative and property management expenses	\$60.0 to \$62.0 million
Income tax expense	\$1.5 to \$2.5 million

Transaction/Investment Volume:

Acquisition volume (multifamily)	\$250 to \$350 million
Disposition volume (multifamily)	\$200 to \$300 million
Commercial / land disposition volume	\$30 to \$60 million
Development investment	\$50 to \$60 million

Debt:

Average Interest Rate (excluding mark-to-market debt adjustment)	4.1% to 4.3%
Average Effective Interest Rate	3.6% to 3.9%
Capitalized Interest	\$1.0 to \$2.0 million
Leverage (Total Net Debt/Total Gross Assets)	39% to 41%
Unencumbered Asset Pool (Percent of Total Gross Assets)	72% to 75%

Non Core Items:

Acquisition expense	\$1.8 to \$2.4 million
Projected amortization of debt mark-to-market	\$15 to \$16 million

MAA provides guidance on Core FFO per Share and Core AFFO per Share but does not forecast net income available for common shareholders per diluted share. It is not reasonable to accurately predict the timing and certainty of acquisitions and dispositions that would materially affect depreciation, capital gains or losses, merger and acquisition expenses and net income attributable to noncontrolling interests or to forecast extraordinary items, which, combined, generally represent the difference between net income available for common shareholders and Core FFO.

CREDIT RATINGS

	Rating	Outlook
Fitch Ratings ⁽¹⁾	BBB	Positive
Moody's Investors Service ⁽²⁾	Baa2	Positive
Standard & Poor's Ratings Services ⁽¹⁾	BBB	Stable

⁽¹⁾ Corporate credit rating assigned to Mid-America Apartment Communities, Inc. and its primary operating partnership, Mid-America Apartments, LP.

⁽²⁾ Corporate credit rating assigned to Mid-America Apartments, LP, the primary operating partnership of Mid-America Apartment Communities, Inc.

COMMON STOCK

Stock Symbol: MAA

Exchange Traded: NYSE

Estimated Future Dates:	Q2 2016	Q3 2016	Q4 2016	Q1 2017
Earnings release & conference call	Late July	Late October	Early February	Late April

Dividend Information - Common Shares:	Q1 2015	Q2 2015	Q3 2015	Q4 2015	Q1 2016
Declaration Date	3/12/2015	5/19/2015	9/24/2015	12/8/2015	3/22/2016
Record Date	4/15/2015	7/15/2015	10/15/2015	1/15/2016	4/15/2016
Payment Date	4/30/2015	7/31/2015	10/30/2015	1/29/2016	4/29/2016
Distributions Per Share	\$ 0.77	\$ 0.77	\$ 0.77	\$ 0.82	\$ 0.82

INVESTOR RELATIONS DATA

MAA does not send quarterly reports to shareholders, but provides quarterly reports, earnings releases and supplemental data upon request.

For recent press releases, 10-Q's, 10-K's and other information call 866-576-9689 (toll free) or email investor.relations@maac.com. This information, as well as access to MAA's quarterly conference call, is also available on the "For Investors" page of our website at www.maac.com.

For Questions Contact:

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