

Investor Fact Sheet

Q2 2014
July 30, 2014

Veeco's Top Priorities

Develop and launch game changing new products

Next-gen MOCVD and new ALD to drive growth

Improve customers' CoO and our gross margins

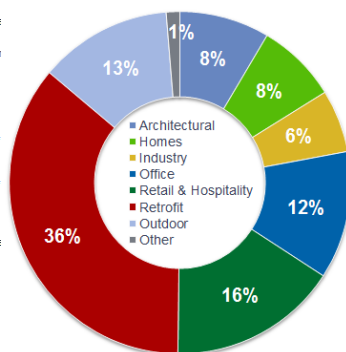
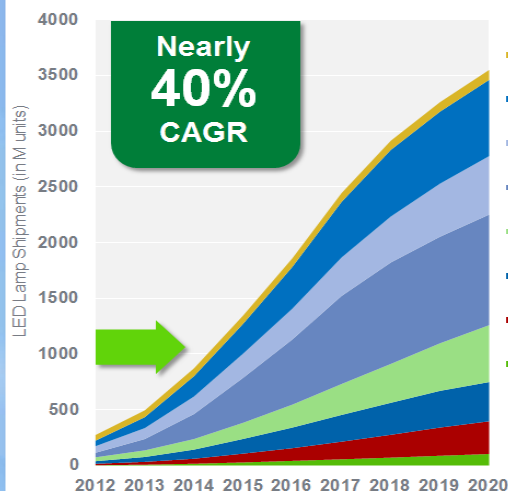
Targeting GMs >40%

Drive process improvement initiatives and lower expenses

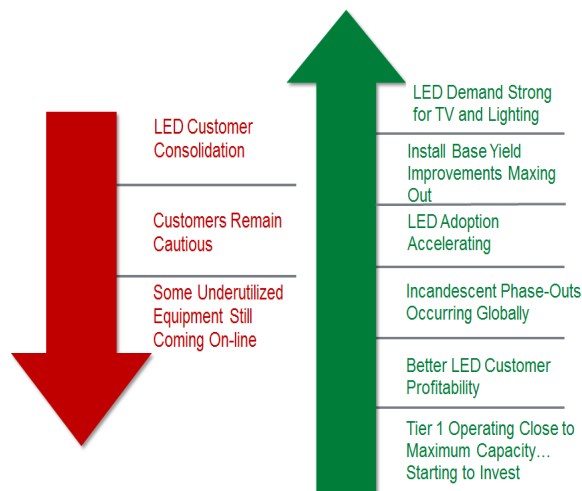
Streamlining initiatives to improve profitability

Transition to Profitable Growth in 2015

LED Lighting Demand Accelerating



Early Innings of Big Secular LED Lighting Trend



LED Lighting Market Value up 25% to \$5B in 2014

FAST-ALD Technology to Drive Growth in 2015 and Beyond

**OLED Mobile
\$200-400M TAM**

1



Focused on Winning for
OLED Flex Display
Encapsulation

**OLED TV & Lighting
>\$200M TAM**

2



Engaging Potential
New Customers

**Semiconductor &
Other
>\$200M TAM**

3



Market Validation Activity on
Track for New Applications

Innovation. Performance. Brilliant.



Q2 2014 Financial Highlights

Q2 Revenue up 5% sequentially to \$95M

Improvement in MOCVD & MBE drive revenue growth

Q2 Orders \$104M

Third sequential quarter with a positive book-to-bill ratio

Cash and Short Term Investments \$485M

Generated cash in a challenging quarter

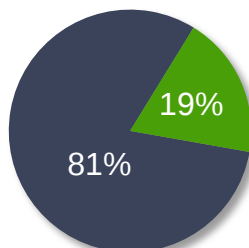
Q2 2014 Revenue Highlights - \$95M

**LED & Solar
~\$77M**

**MOCVD \$67M;
up 5%
sequentially**

MBE \$10M

(\$M)	Q2 14	Q1 14
Adj EBITA	(\$1.6M)	\$2.1M



**Data Storage
~\$18M**

**Data Storage
down 10%
sequentially**

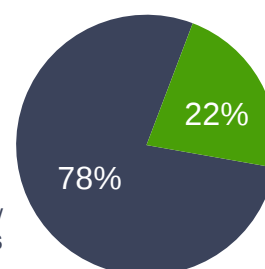
(\$M)	Q2 14	Q1 14
Adj EBITA	(\$0.3M)	(\$0.6M)

Q2 2014 Order Highlights - \$104M

**LED & Solar
~\$81M**

**MOCVD \$75M;
down 10%
sequentially**

**MBE \$6M; up slightly
on a sequential basis**



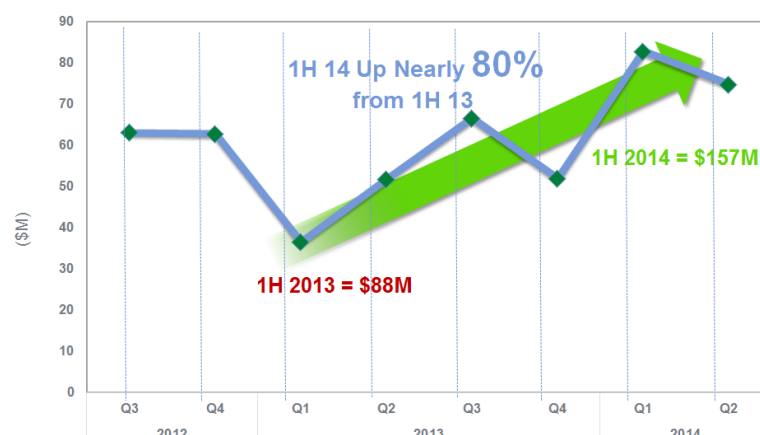
**Data Storage
~\$23M**

**Improves 52%
sequentially after
extremely weak
Q1 2014**

Q3 2014 Guidance

	Q3 2014
Orders	Higher than Q2
Revenue	\$92M-100M
Gross Margins	31.5 – 33.5%
OPEX*	\$41M – 42M
EBITA	(\$7M) – (\$3M)
EBITDA	(\$4M) – \$0M
GAAP EPS	(\$0.43) – (\$0.34)
Non-GAAP EPS**	(\$0.15) – (\$0.07)

Strong MOCVD Order Trend



Orders Expected to Grow in 2H 2014 Compared with 1H 2014

*Excludes amortization

**Non-GAAP EPS excludes \$2.6M restructuring charge planned in Q3 2014

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