

Investor Fact Sheet

Q1 2015

5/6/2015

Q1 2015 Financial Highlights

On Track for a Better 2015



Bookings **\$102M**

Revenue **\$98M**

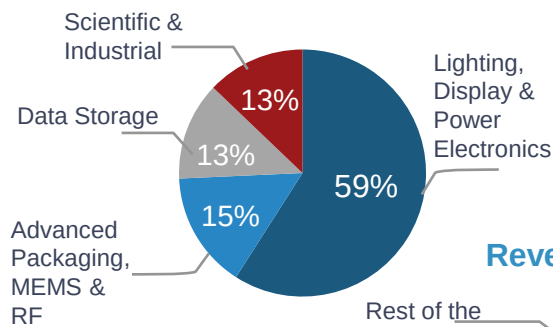
Non-GAAP Gross Margin **38%**

EBITDA **\$2.7M**

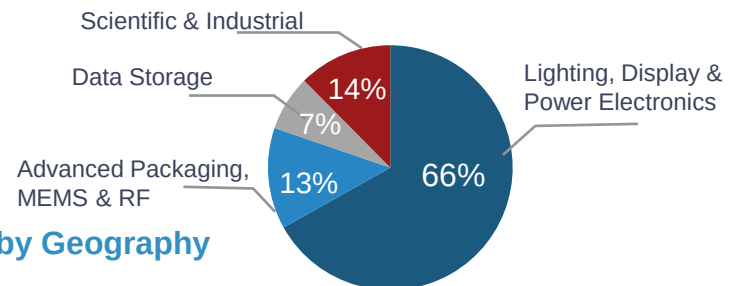
Cash Stable at **\$393M**

Q1'15 Market and Geography Data

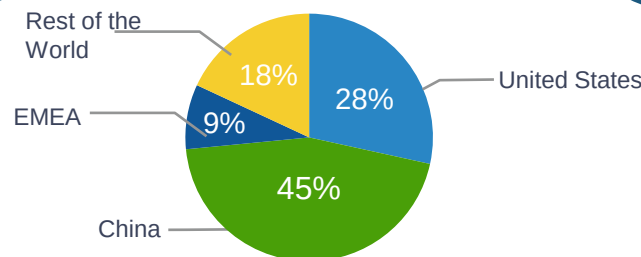
\$102M Bookings by Market



\$98M Revenue by Market



Revenue by Geography



Q2 2015 Guidance

	GAAP	Non-GAAP
Net Sales	\$100M - \$150M	\$100M - \$150M
Gross Margins	35% - 38%	36% - 39%
Adjusted EBITDA	N/A	\$0 - \$20M
Net income (loss)	(\$20M) - \$2M	(\$3M) - \$14M
EPS	(\$0.49) - \$0.04	(\$0.06) - \$0.33



EPIK™700 deferred revenue to increase by \$25-\$65 million in Q2 2015

TREND

Mid-power LEDs gain share in lighting market – Greater China “sweet spot”

Move to larger wafer sizes to reduce back-end processing cost

LED customers continue to focus on lowest Cost of Ownership and ease of use

China Central government may limit new MOCVD subsidies

IMPLICATION FOR VEECO

Veeco's leading installed base and customer position

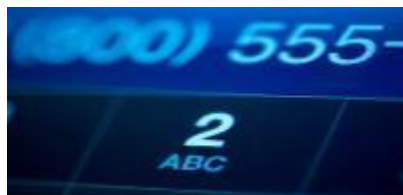
TurboDisc architecture enables easy transition; lowers customers' cost per die

EPIK 700™ ahead of the competition

Top customers pulling in activity...longer term supply and demand driven dynamics will be healthy

Veeco PSP Off to a Solid Start

- > Veeco sales team opening up new opportunities in Asia
- > Mobility (MEMS, RF & Advanced Packaging) driving growth in sales — particularly in Europe & US
- > Good momentum with 3D TSV demos
- > Expect to achieve performance better than our acquisition plan for 2015



On Track for a Better 2015

Existing and New Market Opportunities Drive Revenue Growth



LED, Power Electronics & Mobility

Focus on Differentiated Products & Reliable Performance



Forecasting 2015 Revenue Growth >35%

Lower Manufacturing & Services Cost



Targeting Gross Margins >40%

Veeco Instruments Inc. (Nasdaq: VECO)

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To the extent that this news release discusses expectations or otherwise makes statements about the future, such statements are forward-looking and are subject to a number of risks and uncertainties that could cause actual results to differ materially from the statements made. These factors include the risks discussed in the Business Description and Management's Discussion and Analysis sections of Veeco's Annual Report on Form 10-K for the year ended December 31, 2014 and in our subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and press releases. Veeco does not undertake any obligation to update any forward-looking statements to reflect future events or circumstances after the date of such statements. In addition, this presentation includes non-GAAP financial measures. For GAAP reconciliation, please refer to the reconciliation section in this presentation as well as Veeco's financial press releases and 10-K and 10-Q filings available on www.veeco.com.