

Corporate Communications Department NEWS Release

Textron Reports Fourth Quarter 2023 Results; Announces 2024 Financial Outlook

- EPS of \$1.01; adjusted EPS of \$1.60, up 30% from a year ago
- Full-year adjusted EPS of \$5.59, up from \$4.45 in 2022
- Full-year share repurchases \$1.168 billion
- Aviation backlog of \$7.2 billion at year-end 2023, up \$782 million from year-end 2022
- 2024 full-year EPS outlook of \$5.62 to \$5.82, full year adjusted EPS outlook of \$6.20 to \$6.40

Providence, Rhode Island – January 24, 2024 – Textron Inc. (NYSE: TXT) today reported fourth quarter 2023 income from continuing operations of \$1.01 per share, as compared to \$1.07 per share in the fourth quarter of 2022. Adjusted income from continuing operations, a non-GAAP measure that is defined and reconciled to GAAP in an attachment to this release, was \$1.60 per share for the fourth quarter of 2023, compared to \$1.23 per share in the fourth quarter of 2022.

Full year 2023 income from continuing operations was \$4.57 per share, up from \$4.01 in 2022. Full year 2023 adjusted income from continuing operations was \$5.59, as compared to \$4.45 in 2022.

"2023 was a strong year at Textron with solid revenue and profit growth along with segment profit margin expansion," said Textron Chairman and CEO Scott C. Donnelly. "At Aviation, we saw continued backlog growth and, at Bell, the team began executing on our transformational FLRAA program."

Cash Flow

Net cash provided by operating activities of the manufacturing group for the full year was \$1.3 billion. Manufacturing cash flow before pension contributions, a non-GAAP measure that is defined and reconciled to GAAP in an attachment to this release, totaled \$931 million for the full year, down from \$1.178 billion in 2022.

In the quarter, Textron returned \$283 million to shareholders through share repurchases. Full year 2023 share repurchases totaled \$1.168 billion.

Outlook

Textron is forecasting 2024 revenues of approximately \$14.6 billion, up from \$13.7 billion in 2023. Textron expects full-year 2024 GAAP earnings per share from continuing operations will be in the range of \$5.62 to \$5.82 or \$6.20 to \$6.40 on an adjusted basis, which is reconciled to GAAP in an attachment to this release.

The company is estimating net cash provided by operating activities of the manufacturing group will be between \$1.3 billion and \$1.4 billion and manufacturing cash flow before pension contributions, a non-GAAP measure, will be between \$900 million and \$1.0 billion, with planned pension contributions of about \$50 million.

"The 2024 outlook reflects higher revenues, increasing segment profit and operating margin expansion with a continuation of our growth strategy of ongoing investments in new products and programs to drive increases in long-term shareholder value," Donnelly concluded.

Fourth Quarter Segment Results

Textron Aviation

Revenues at Textron Aviation of \$1.5 billion were down \$58 million from the fourth quarter of 2022, reflecting lower volume and mix of \$158 million, partially offset by higher pricing of \$100 million.

Textron Aviation delivered 50 jets in the quarter, down from 52 last year, and 44 commercial turboprops, down from 47 last year.

Segment profit was \$193 million in the fourth quarter, up \$23 million from a year ago, reflecting a favorable impact from pricing, net of inflation, of \$51 million, partially offset by lower volume and mix of \$22 million.

Textron Aviation backlog at the end of the fourth quarter was \$7.2 billion.

Bell

Bell revenues were \$1.1 billion, up \$255 million from last year's fourth quarter, reflecting higher commercial revenues of \$171 million largely driven by increased deliveries and higher military revenues of \$84 million related to the FLRAA program.

Bell delivered 91 commercial helicopters in the guarter, up from 71 last year.

Segment profit of \$118 million was up \$55 million from a year ago, primarily driven by higher volume and mix of \$39 million.

Bell backlog at the end of the fourth quarter was \$4.8 billion.

Textron Systems

Revenues at Textron Systems were \$314 million, flat with last year's fourth quarter.

Segment profit of \$35 million was equal to last year's fourth quarter.

Textron Systems' backlog at the end of the fourth quarter was \$2.0 billion.

Industrial

Industrial revenues were \$961 million, up \$54 million from last year's fourth quarter, largely reflecting higher volume and mix at Kautex and a favorable impact from pricing at Textron Specialized Vehicles.

Segment profit of \$57 million was up \$14 million from the fourth quarter of 2022, primarily due to higher pricing, net of inflation, of \$18 million.

Textron eAviation

Textron eAviation segment revenues were \$10 million and segment loss was \$23 million in the fourth quarter of 2023, which reflected the operating results of Pipistrel along with research and development costs for initiatives related to the development of sustainable aviation solutions.

Finance

Finance segment revenues were \$12 million, and profit was \$4 million in the fourth quarter of 2023.

Restructuring

In November, we announced a restructuring plan that resulted in pre-tax special charges of \$126 million in the fourth quarter. We anticipate the restructuring plan will be substantially completed in the first half of 2024, resulting in annualized cost savings of approximately \$75 million.

Conference Call Information

Textron will host its conference call today, January 24, 2024 at 8:00 a.m. (Eastern) to discuss its results and outlook. The call will be available via webcast at www.textron.com or by direct dial at (844) 867-6169 in the U.S. or (409) 207-6975 outside of the U.S.; Access Code: 2046023.

In addition, the call will be recorded and available for playback beginning at 11:00 a.m. (Eastern) on Wednesday, January 24, 2024 by dialing (402) 970-0847; Access Code: 4065507.

A package containing key data that will be covered on today's call can be found in the Investor Relations section of the company's website at www.textron.com.

About Textron Inc.

Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance businesses to provide customers with innovative solutions and services. Textron is known around the world for its powerful brands such as Bell, Cessna, Beechcraft, Hawker, Pipistrel, Jacobsen, Kautex, Lycoming, E-Z-GO, Arctic Cat, and Textron Systems. For more information visit: www.textron.com.

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Forward-looking Information

Certain statements in this release and other oral and written statements made by us from time to time are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as "believe," "expect," "anticipate," "intend," "plan," "estimate," "guidance," "project," "target," "potential," "will," "should," "could," "likely" or "may" and similar expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described in our Annual Report on Form 10-K and our Quarterly Reports on Form 10-Q under "Risk Factors", among the factors that could cause actual results to differ materially from past and projected future results are the following: Interruptions in the U.S. Government's ability to fund its activities and/or pay its obligations; changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries; our ability to perform as anticipated and to control costs under contracts with the U.S. Government; the U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to withhold payment or suspend or debar us as a contractor eligible to receive future contract awards; changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products; volatility in the global economy or changes in worldwide political conditions that adversely impact demand for our products; volatility in interest rates or foreign exchange rates and inflationary pressures; risks related to our international business, including establishing and maintaining facilities in locations around the world and relying on joint venture partners, subcontractors, suppliers, representatives, consultants and other business partners in connection with international business, including in emerging market countries; our Finance segment's ability to maintain portfolio credit quality or to realize full value of receivables; performance issues with key suppliers or subcontractors; legislative or regulatory actions, both domestic and foreign, impacting our operations or demand for our products;

our ability to control costs and successfully implement various cost-reduction activities; the efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs; the timing of our new product launches or certifications of our new aircraft products; our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers; pension plan assumptions and future contributions; demand softness or volatility in the markets in which we do business; cybersecurity threats, including the potential misappropriation of assets or sensitive information, corruption of data or, operational disruption; difficulty or unanticipated expenses in connection with integrating acquired businesses; the risk that acquisitions do not perform as planned, including, for example, the risk that acquired businesses will not achieve revenue and profit projections; the impact of changes in tax legislation; the risk of disruptions to our business and the business of our suppliers, customers and other business partners due to unexpected events, such as pandemics, natural disasters, acts of war, strikes, terrorism, social unrest or other societal or political conditions; and the ability of our businesses to hire and retain the highly skilled personnel necessary for our businesses to succeed.

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TEXTRON INC.

Revenues by Segment and Reconciliation of Segment Profit to Net Income (Dollars in millions, except per share amounts)

iars in	millions,	except	per	snare	amo
	(U	Inaudite	ed)		

	Three Months Ended			-	Twelve Mo	nths Ended		
		ember 30, 2023		ember 31, 2022	Dece	ember 30, 2023		ember 31, 2022
<u>REVENUES</u>								
MANUFACTURING:								
Textron Aviation	\$	1,524	\$	1,582	\$	5,373	\$	5,073
Bell		1,071		816		3,147		3,091
Textron Systems		314		314		1,235		1,172
Industrial		961		907		3,841		3,465
Textron eAviation		10		6_		32		16
		3,880		3,625		13,628		12,817
FINANCE		12		11_		55		52
Total revenues	\$	3,892	\$	3,636	\$	13,683	\$	12,869
SEGMENT PROFIT								
MANUFACTURING:								
Textron Aviation	\$	193	\$	170	\$	649	\$	560
Bell		118		63		320		282
Textron Systems		35		35		147		132
Industrial		57		43		228		155
Textron eAviation		(23)		(10)		(63)		(24)
		380		301		1,281		1,105
FINANCE		4		5		46		31
Segment profit (a)		384		306		1,327		1,136
Corporate expenses and other, net		(45)		(50)		(143)		(143)
Interest expense, net for Manufacturing group		(13)		(17)		(62)		(94)
Special charges (b)		(126)		_		(126)		_
LIFO inventory provision		(21)		(29)		(107)		(71)
Intangible asset amortization		(9)		(13)		(39)		(52)
Non-service components of pension and postretirement income, net		60		60		237		240
Income from continuing operations before income taxes	-	230		257		1,087		1,016
Income tax expense		(31)		(31)		(165)		(154)
Income from continuing operations	\$	199	\$	226	\$	922	\$	862
Discontinued operations, net of income taxes		(1)	-	_		(1)		(1)
Net income	\$	198	\$	226	\$	921	\$	861
Earnings Per Share from continuing operations	\$	1.01	\$	1.07	\$	4.57	\$	4.01
Diluted average shares outstanding	197	7,584,000	210	,488,000	20:	1,774,000	214	1,973,000

Income from continuing operations and Diluted earnings per share (EPS) GAAP to Non-GAAP Reconciliation:

Income from continuing operations - GAAP
Add: Special charges, net of tax (b)
LIFO inventory provision, net of tax
Intangible asset amortization, net of tax
Adjusted income from continuing operations - Non-
GAAP (a)
Earnings Per Share:
Income from continuing operations - GAAP
Add: Special charges, net of tax (b)
LIFO inventory provision, net of tax
Intangible asset amortization, net of tax
Adjusted income from continuing operations - Non-GAAP (a) $$

Dec	cember 30, 2023	Dec	ember 31, 2022	December 30, 2023		ember 31, 2022
\$	199	\$	226	\$ 922	\$	862
	94		_	94		_
	16		22	81		54
	7		10	 30		40
\$	316	\$	258	\$ 1,127	\$	956
		-				
\$	1.01	\$	1.07	\$ 4.57	\$	4.01
-	0.47		_	0.47	-	_
	0.08		0.11	0.40		0.25
	0.04		0.05	0.15		0.19
\$	1.60	\$	1.23	\$ 5.59	\$	4.45

TEXTRON INC.

Revenues by Segment and Reconciliation of Segment Profit to Net Income (Continued)

(Dollars in millions, except per share amounts)
(Unaudited)

- (a) Segment profit, adjusted income from continuing operations and adjusted diluted earnings per share are non-GAAP financial measures as defined in "Non-GAAP Financial Measures and Outlook" attached to this release.
- (b) In the fourth quarter of 2023, we initiated a restructuring plan to reduce operating expenses through headcount reductions at the Industrial, Bell and Textron Systems segments. In connection with this plan, we recorded special charges of \$126 million (\$94 million, net of tax) for the three and twelve months ended December 30, 2023. These charges included \$39 million of severance and related costs and \$87 million in asset impairment charges related to both fixed and intangible assets within the powersports product line at Textron Specialized Vehicles and fixed assets at Kautex.

Textron Inc. Condensed Consolidated Balance Sheets

(In millions) (Unaudited)

	Dec	cember 30, 2023	Dec	cember 31, 2022
Assets				
Cash and equivalents	\$	2,121	\$	1,963
Accounts receivable, net		868		855
Inventories		3,914		3,550
Other current assets		857		1,033
Net property, plant and equipment		2,477		2,523
Goodwill		2,295		2,283
Other assets		3,663		3,422
Finance group assets		661		664
Total Assets	\$	16,856	\$	16,293
Liabilities and Shareholders' Equity				
Current portion of long-term debt	\$	357	\$	7
Accounts payable	l '	1,023	'	1,018
Other current liabilities		2,998		2,645
Other liabilities		1,904		1,879
Long-term debt		3,169		3,175
Finance group liabilities		418		456
Total Liabilities		9,869		9,180
Total Shareholders' Equity		6,987		7,113
Total Liabilities and Shareholders' Equity	\$	16,856	\$	16,293

TEXTRON INC. MANUFACTURING GROUP Condensed Schedule of Cash Flows

(In millions) (Unaudited)

		Three Mon	ths En	ded	Twelve Months			nded
	Dece	ember 30, 2023		mber 31, 022	Dec	ember 30, 2023		ember 31, 2022
Cash Flows from Operating Activities:								
Income from continuing operations	\$	194	\$	220	\$	884	\$	835
Depreciation and amortization		103		109		395		396
Deferred income taxes and income taxes receivable/payable		(106)		(56)		(183)		(182)
Pension, net		(50)		(42)		(202)		(165)
Asset impairments		87		2		88 2		2
Changes in assets and liabilities:								
Accounts receivable, net		36		(3)		(9)		(26)
Inventories		300		298		(359)		(55)
Accounts payable		(200)		119		2		235
Other, net		169		(131)		654		421
Net cash from operating activities		533		516		1,270		1,461
Cash Flows from Investing Activities:								
Capital expenditures		(178)		(162)		(402)		(354)
Net cash used in business acquisitions		-		(1)		(1)		(202)
Net proceeds from corporate-owned life insurance policies		1		_		40		23
Proceeds from sale of property, plant and equipment		14		1		18		22
Net cash from investing activities		(163)		(162)		(345)		(511)
Cash Flows from Financing Activities:								
Increase/(decrease) in short-term debt		-		1		_		(14)
Net proceeds from long-term debt		347		_		348		_
Principal payments on long-term debt and nonrecourse debt		(2)		(2)		(7)		(18)
Purchases of Textron common stock		(283)		(228)		(1,168)		(867)
Dividends paid		(4)		(4)		(16)		(17)
Other financing activities, net		7		8		67		41
Net cash from financing activities		65		(225)		(776)		(875)
Total cash flows from continuing operations		435		129		149		75
Total cash flows from discontinued operations		-		_		(1)		(2)
Effect of exchange rate changes on cash and equivalents		15		17		10		(32)
Net change in cash and equivalents		450	-	146		158		41
Cash and equivalents at beginning of period		1,671		1,817		1,963		1,922
Cash and equivalents at end of period	\$	2,121	\$	1,963	\$	2,121	\$	1,963

Manufacturing Cash Flow GAAP to Non-GAAP Reconciliation:

Net cash from operating activities - GAAP
Less: Capital expenditures
Plus: Total pension contribution
Proceeds from sale of property, plant and equipment
Manufacturing cash flow before pension contributions - $\operatorname{Non-GAAP}$ (a)

	Three Mon	ths Er	nded		Twelve Mo	nths	Ended
Dec	December 30, 2023		December 31, 2022		December 30, 2023		cember 31, 2022
\$	533	\$	516	\$	1,270	\$	1,461
	(178)		(162)		(402)		(354)
	11		13		45		49
	14		1		18		22
\$	380	\$	368	\$	931	\$	1,178

⁽a) Manufacturing cash flow before pension contributions is a non-GAAP financial measure as defined in "Non-GAAP Financial Measures and Outlook" attached to this release.

TEXTRON INC. Condensed Consolidated Schedule of Cash Flows

(In millions) (Unaudited)

Three Months Ended

Twelve Months Ended

	Dece	ember 30, 2023	December 31, 2022	December 30, 2023	December 31, 2022
Cash Flows from Operating Activities:					
Income from continuing operations	\$	199	\$ 226	\$ 922	\$ 862
Depreciation and amortization		103	109	395	397
Deferred income taxes and income taxes receivable/payable		(112)	(63)	(188)	(202)
Pension, net		(50)	(42)	(202)	(165)
Asset impairments		87	2	88	2
Changes in assets and liabilities:					
Accounts receivable, net		36	(3)	(9)	(26)
Inventories		300	298	(359)	(55)
Accounts payable		(200)	119	2	235
Captive finance receivables, net		15	6	(17)	35
Other, net		171	(125)	635	407
Net cash from operating activities		549	527	1,267	1,490
Cash Flows from Investing Activities:					
Capital expenditures		(178)	(162)	(402)	(354)
Net cash used in business acquisitions		_	(1)	(1)	(202)
Net proceeds from corporate-owned life insurance policies		1	_	40	23
Proceeds from sale of property, plant and equipment		14	1	18	22
Finance receivables repaid		_	(1)	26	20
Other investing activities, net		_	_	2	44
Net cash from investing activities		(163)	(163)	(317)	(447)
Cash Flows from Financing Activities:					
Increase/(decrease) in short-term debt		_	1	_	(14)
Net proceeds from long-term debt		347	_	348	_
Principal payments on long-term debt and nonrecourse debt		(3)	(7)	(44)	(234)
Purchases of Textron common stock		(283)	(228)	(1,168)	(867)
Dividends paid		(4)	(4)	(16)	(17)
Other financing activities, net		7	8	67	41
Net cash from financing activities		64	(230)	(813)	(1,091)
Total cash flows from continuing operations		450	134	137	(48)
Total cash flows from discontinued operations		_	_	(1)	(2)
Effect of exchange rate changes on cash and equivalents		15	17	10	(32)
Net change in cash and equivalents		465	151	146	(82)
Cash and equivalents at beginning of period		1,716	1,884	2,035	2,117
Cash and equivalents at end of period	\$	2,181	\$ 2,035	\$ 2,181	\$ 2,035

TEXTRON INC. Non-GAAP Financial Measures and Outlook

(Dollars in millions, except per share amounts)

We supplement the reporting of our financial information determined under U.S. generally accepted accounting principles (GAAP) with certain non-GAAP financial measures. These non-GAAP financial measures exclude certain significant items that may not be indicative of, or are unrelated to, results from our ongoing business operations. We believe that these non-GAAP measures may be useful for period-over-period comparisons of underlying business trends and our ongoing business performance, however, they should be used in conjunction with GAAP measures. Our non-GAAP measures should not be considered in isolation or as a substitute for the related GAAP measures, and other companies may define similarly named measures differently. We encourage investors to review our financial statements and publicly filed reports in their entirety and not to rely on any single financial measure. We utilize the following definitions for the non-GAAP financial measures included in this release and have provided a reconciliation of the GAAP to non-GAAP amounts for each measure:

Segment Profit

Segment profit is an important measure used by our chief operating decision maker for evaluating performance and for decision-making purposes. Beginning in 2023, we changed how we measure our manufacturing segment operating results to exclude the non-service components of pension and postretirement income, net; LIFO inventory provision; and intangible asset amortization. This measure also continues to exclude interest expense, net for Manufacturing group; certain corporate expenses; gains/losses on major business dispositions; and special charges. The prior period has been recast to conform to this presentation. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense.

Adjusted Income from Continuing Operations, Adjusted Diluted Earnings Per Share and Outlook

Adjusted income from continuing operations and adjusted diluted earnings per share exclude special charges, net of tax and gains/losses on major business dispositions, net of tax. We consider items recorded in special charges, such as enterprise-wide restructuring, certain asset impairment charges, and acquisition-related restructuring, integration and transaction costs, to be of a non-recurring nature that is not indicative of ongoing operations.

Beginning in 2023, these measures also exclude LIFO inventory provision, net of tax and Intangible asset amortization, net of tax. LIFO inventory provision is excluded to improve comparability with other companies in our industry who have not elected to use the LIFO inventory costing method. Intangible asset amortization is excluded to improve comparability as the impact of such amortization can vary substantially from company to company depending upon the nature and extent of acquisitions and exclusion of this expense is consistent with the presentation of non-GAAP measures provided by other companies within our industry. Management believes that it is important for investors to understand that these intangible assets were recorded as part of purchase accounting and contribute to revenue generation. The prior period has been recast to conform to this presentation.

Income from continuing operations - GAAP

Add: Special charges, net of tax

LIFO inventory provision, net of tax Intangible asset amortization, net of tax

Adjusted income from continuing operations - Non-GAAP

Income from continuing operations - GAAP

Add: Special charges, net of tax

LIFO inventory provision, net of tax Intangible asset amortization, net of tax

Adjusted income from continuing operations - Non-GAAP

Three Mon	ths E	nded	Twelve Months Ended				
ember 30, 2023	December 31, 2022		December 30, 2023			mber 31, 2022	
\$ 199	\$	226	\$	922	\$	862	
94		_		94		_	
16		22		81		54	
7		10		30		40	
\$ 316	\$	258	\$	1,127	\$	956	
\$ 1.01	\$	1.07	\$	4.57	\$	4.01	
\$ 0.47	\$	_	\$	0.47	\$	_	
0.08		0.11		0.40		0.25	
0.04		0.05		0.15		0.19	
\$ 1.60	\$	1.23	\$	5.59	\$	4.45	

Income from continuing operations - GAAP

Add: LIFO inventory provision, net of tax

Intangible asset amortization, net of tax

Adjusted income from continuing operations - Non-GAAP

2024 Outlook									
Diluted EPS									
\$ 1,073		\$ 1,108	\$	5.62		\$	5.82		
	85				0.44				
	27				0.14				
\$ 1,185	_	\$ 1,220	\$	6.20	_	\$	6.40		

TEXTRON INC. Non-GAAP Financial Measures and Outlook (Continued)

(Dollars in millions, except per share amounts)

Manufacturing Cash Flow Before Pension Contributions and Outlook

Manufacturing cash flow before pension contributions adjusts net cash from operating activities (GAAP) for the following:

- Deducts capital expenditures and includes proceeds from insurance recoveries and the sale of property, plant and equipment to arrive at the net capital investment required to support ongoing manufacturing operations;
- Excludes dividends received from Textron Financial Corporation (TFC) and capital contributions to TFC provided under the Support Agreement and debt agreements as these cash flows are not representative of manufacturing operations;
- Adds back pension contributions as we consider our pension obligations to be debt-like liabilities. Additionally, these
 contributions can fluctuate significantly from period to period and we believe that they are not representative of cash used by
 our manufacturing operations during the period.

While we believe this measure provides a focus on cash generated from manufacturing operations, before pension contributions, and may be used as an additional relevant measure of liquidity, it does not necessarily provide the amount available for discretionary expenditures since we have certain non-discretionary obligations that are not deducted from the measure.

Net cash from operating activities - GAAP

Less: Capital expenditures

Plus: Total pension contribution

Proceeds from sale of property, plant and equipment

Manufacturing cash flow before pension contributions - Non-GAAP

Three Mon	ths	Ended		Twelve Mo	nths	Ended
December 30, December 31, 2023		December 30, 2023		December 31, 2022		
\$ 533	\$	516	\$	1,270	\$	1,461
(178)		(162)		(402)		(354)
11		13		45		49
14		1		18		22
\$ 380	\$	368	\$	931	\$	1,178

Net cash from operating activities - GAAP

Less: Capital expenditures
Plus: Total pension contribution

Manufacturing cash flow before pension contributions - Non-GAAP

2024 Outlook				
\$	1,275	_	\$	1,375
		(425)		
		50		
\$	900	_	\$	1,000