



# OPPORTUNITY TO ACCELERATE MOMENTUM

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Pierre-Paul Allard  
Chief Customer Officer  
Juniper Networks

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# Top Ranked SP Vendor

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INNOVATION



PRODUCT  
ROADMAP



PRODUCT  
RELIABILITY



SECURITY



SERVICE  
SUPPORT



PRICE  
PERFORMANCE



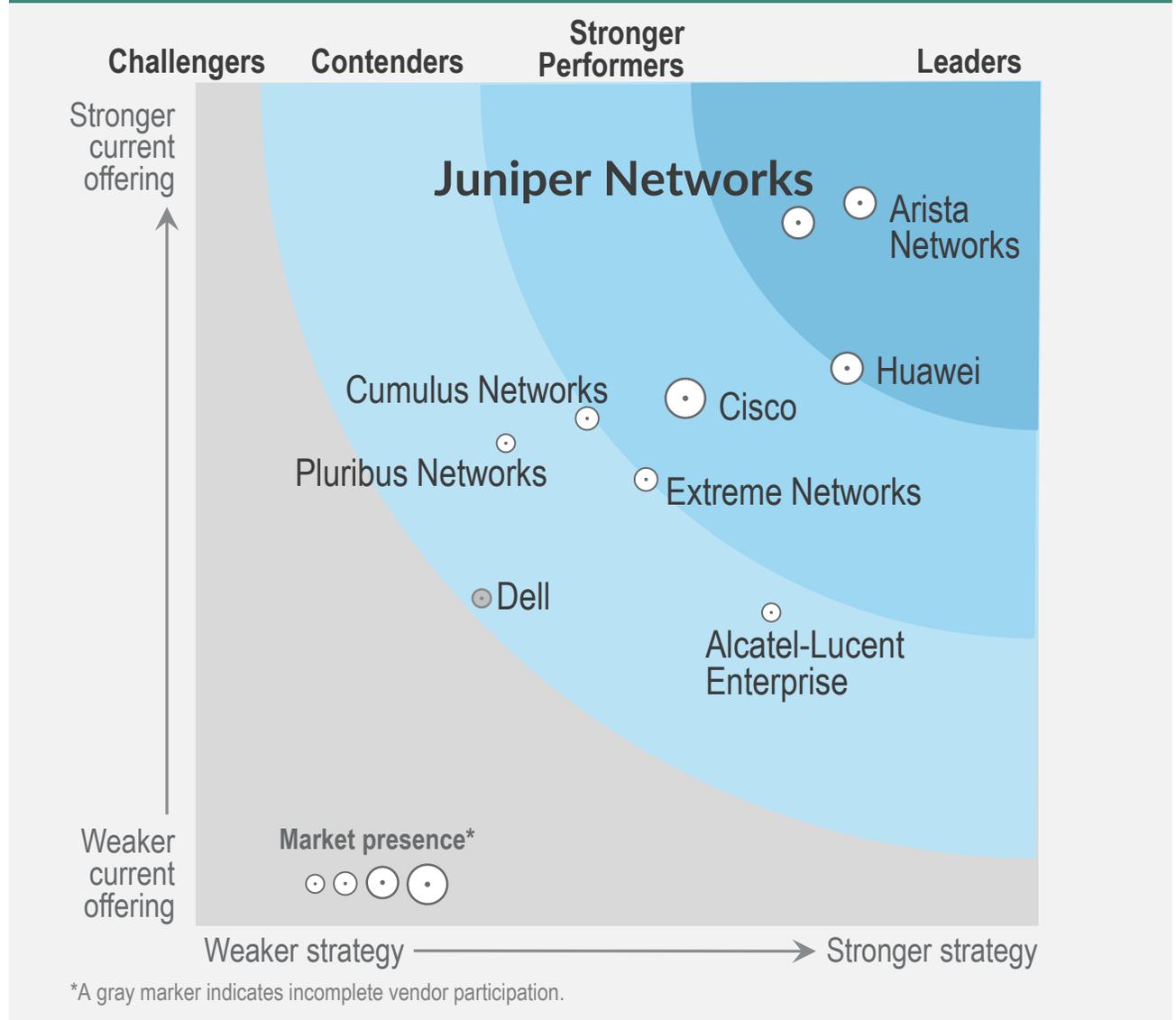
Source: 2018 IHS Markit Report

# MARKET VALIDATION

FORRESTER®

## THE FORRESTER WAVE™

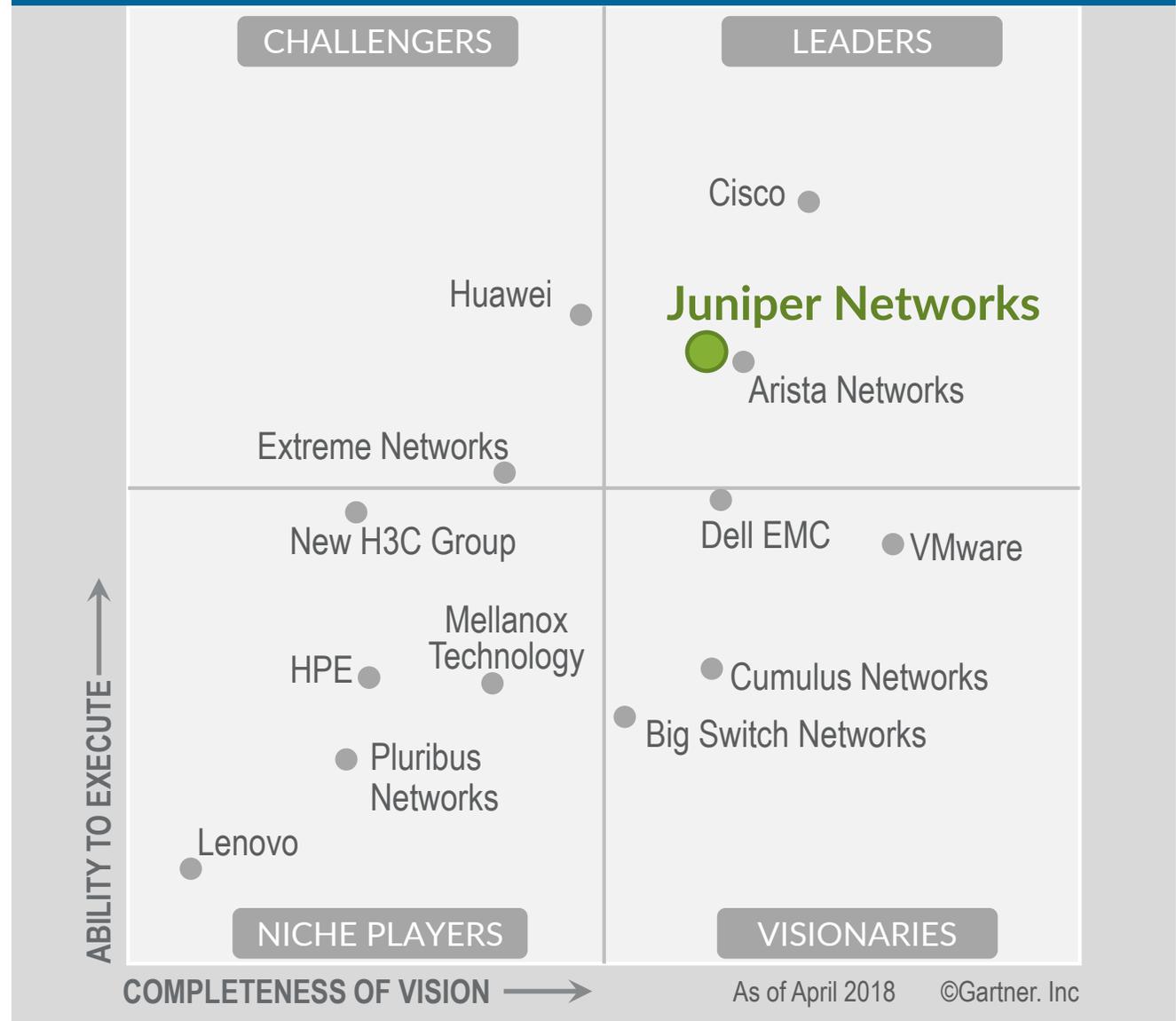
Hardware Platforms for Software-Defined Networking, Q1 2018.



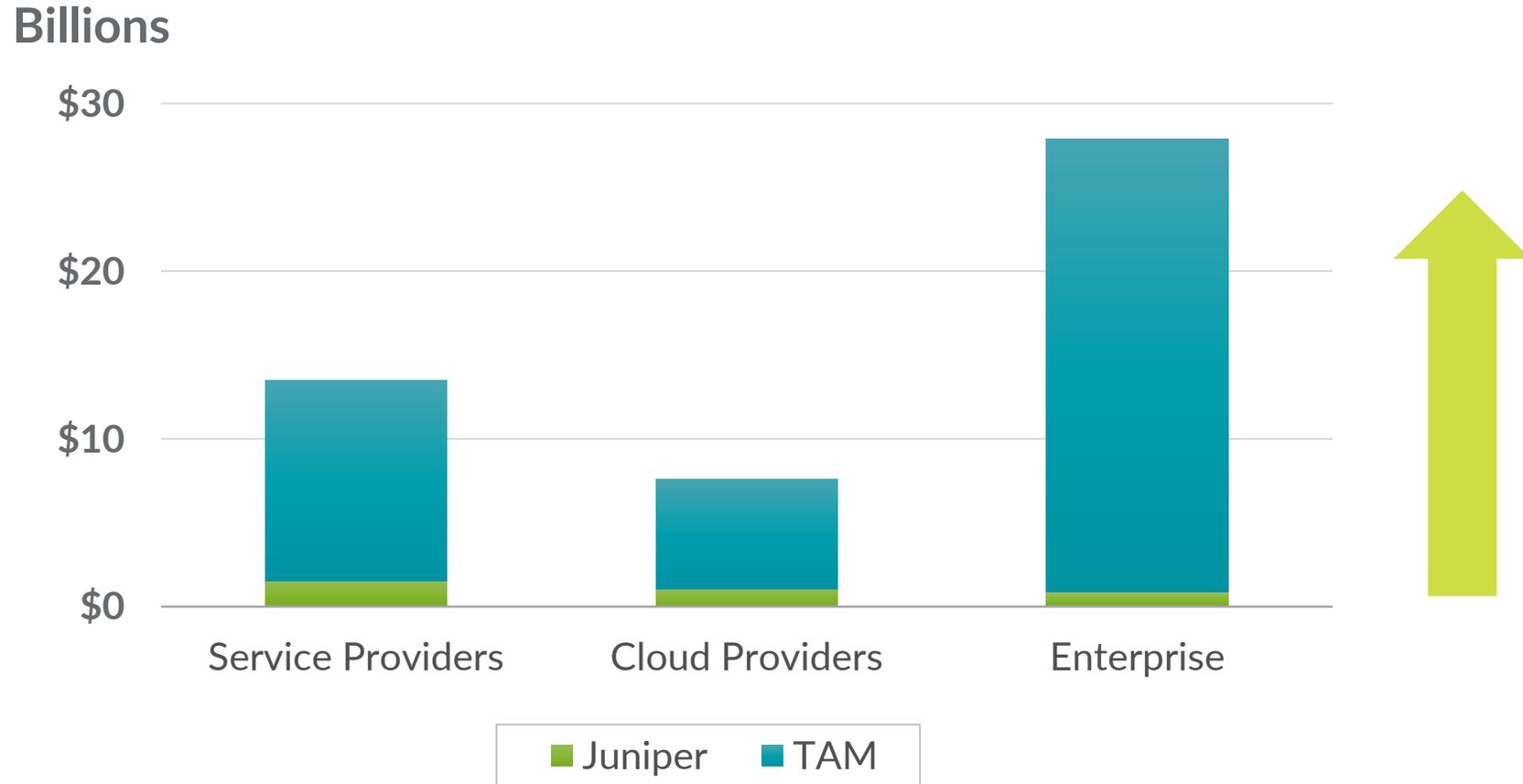
# MARKET VALIDATION

Gartner

## GARTNER DATA CENTER NETWORKING MAGIC QUADRANT



# LARGE OPPORTUNITY TO TAKE SHARE



FY2017 Data. Source: Dell'Oro, IHS Markit, 650 Group, Juniper Networks

# STRONG PARTNERSHIPS DRIVE STRONG SOLUTIONS

## Recent Partner News



Complete end-to-end solution to accelerate 5G transformation



Improved network automation and security



Simplified and more secure path to multcloud

## Strategic Alliance Partners



An aerial, high-angle photograph of a busy city street. The image is split into three vertical sections. The left and right sections are in grayscale, showing a dense crowd of people walking across a crosswalk. The central section is a vibrant green, also showing a crowd of people. The overall scene is a busy urban environment.

# THANK YOU

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