

EXECUTING ON PLATFORM & SOFTWARE INNOVATION

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KEY ACCOMPLISHMENTS



Continued momentum in the Enterprise

- ✓ Taking share in Ethernet Switching
- ✓ Expanding in the Data Center with QFabric



Leading the SP architectural transition

- ✓ Delivered MX 100GE and SDG
- ✓ Delivered T4000 to evolve today's IP core
- ✓ Delivered PTX to enable packet/transport evolution



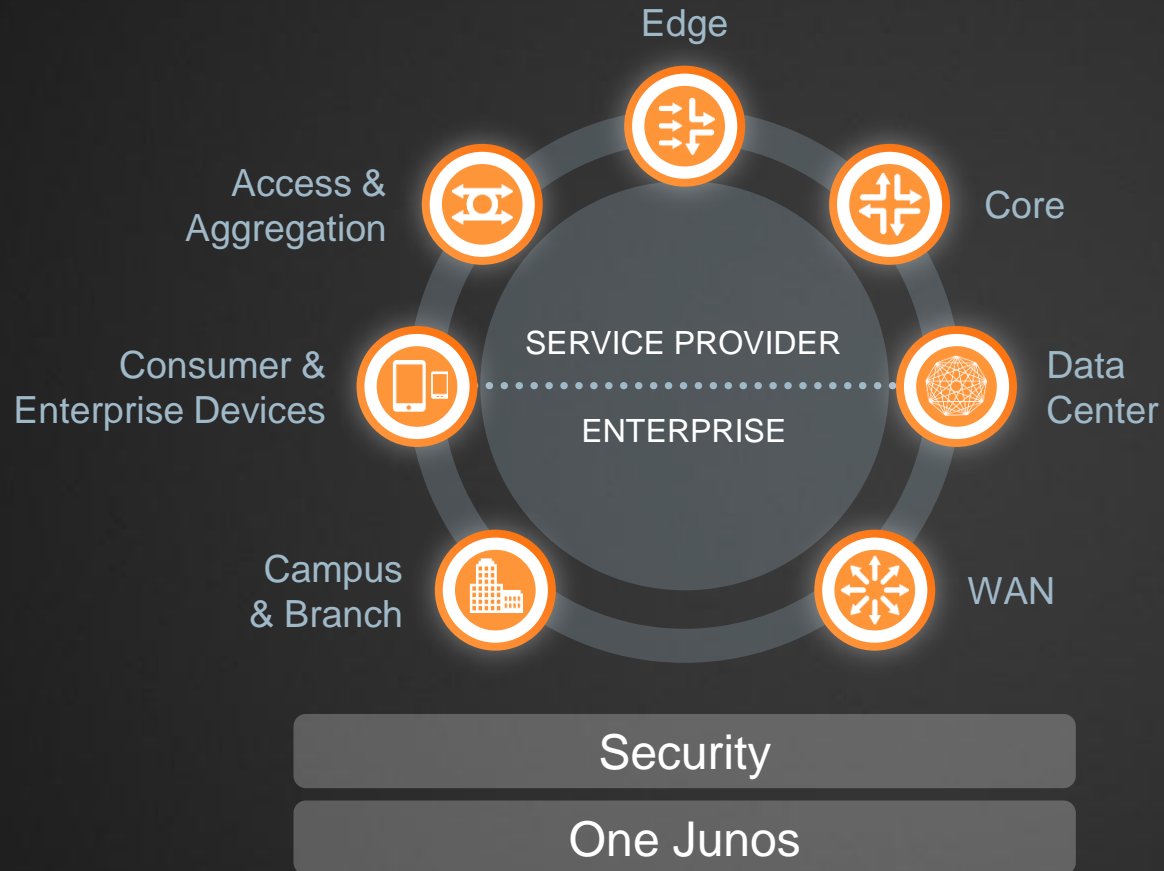
Turning the corner on security

- ✓ Mykonos acquisition
- ✓ V.1 of Security Design delivered

NEW NETWORK PLATFORM ARCHITECTURE

Domain
Optimized

Customers Segment Their Networking Challenges by Domain



DOMAIN TO PRODUCT FAMILY MAPPING

Domains Connect Value Across Product Families



Core

- T
- M
- PTX



Edge

- E
- M
- MX
- SRX
- MobileNext
- MediaFlow



Access &
Aggregation

- ACX
- MX



Data Center

- QFX
- MX
- EX
- SRX
- vGW
- MediaFlow



WAN

- MX
- SRX
- M



Campus &
Branch

- NetScreen
- EX
- SRX
- MX
- WLAN
- Junos Pulse



Consumer &
Business Device

- Junos Pulse

DOMAIN TO PRODUCT FAMILY MAPPING

Domains Connect Value Across Product Families

Core	Edge	Access & Aggregation	Data Center	WAN	Campus & Branch	Consumer & Business Device
<ul style="list-style-type: none">TMPTX	<ul style="list-style-type: none">EMMXSRXMobileNextMediaFlow	<ul style="list-style-type: none">ACXMX	<ul style="list-style-type: none">QFXMXEXSRXvGWMediaFlow	<ul style="list-style-type: none">MXSRXM	<ul style="list-style-type: none">NetScreenEXSRXMXWLANJunos Pulse	<ul style="list-style-type: none">Junos Pulse

Junos & Junos Space

ACCESS AND AGGREGATION



2011 TAM: **\$5.9B**

ACX Enables Universal Access

- Strong differentiation – performance, timing, seamless MPLS
- End-to-end solution with MX, managed by Junos Space
- SDK enables innovative solution development with RAN and microwave vendors
- Multiple ACX beta customers, FRS on track for Q3

EDGE



2011 TAM: **\$8.3B**

We're in a Strong Position

- Top 2 in business, broadband, data center, and mobile security edge
- Shipped over \$3B of MX products since launch in 2007
- 30,000+ MX chassis shipped since the introduction

And Capitalizing on Differentiation

- Universal Edge
- MobileNext/SDG
- Strong LTE security proposition

CORE



2011 TAM: **\$3.1B**

T4000 Momentum Building

- 2x slot capacity of CRS-3
- Significant upgrade opportunities with installed base of over 7,000 T Series

PTX Positioned to Win

- Market has embraced the Supercore architecture
- Verizon announced selection of PTX in the core
- LINX in production: Powering world's 3rd largest Internet exchange

DATA CENTER



2011 TAM: **\$6.5B**

QFabric Family Gaining Momentum

- More than 150 customers for QFX
- Demonstrated record speeds in independent test
- Focus on 10GE transition
- Portfolio broadens with smaller configuration

Security Portfolio Driving Revenue

- Growth in Healthcare, Education, Public Sector, and SP
- High-performance firewall portfolio: SRX and vGW
- Introducing new technology with Mykonos intrusion deception

CAMPUS & BRANCH



2011 TAM: **\$20.2B**

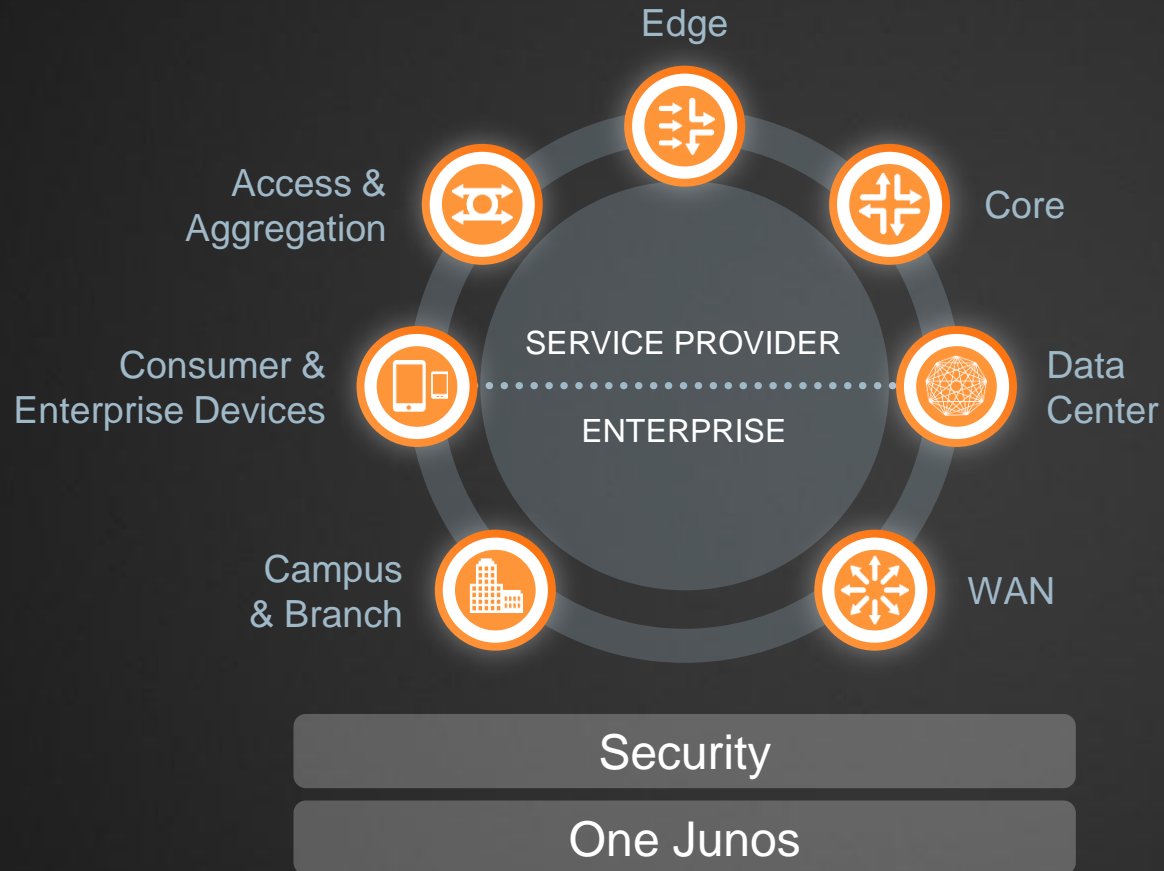
Simply Connected Enabling Growth

- Taking share in Ethernet switching, #3 market position
- Simply Connected portfolio delivers secure mobility at scale
- Operational simplicity and superior value for IT
- Consistent wired/wireless experience for end users
- Security Design emerging with good customer feedback

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Domain
Optimized

Customers Segment Their Networking Challenges by Domain



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Edge

EXECUTION

Access & Aggregation
Core
Enterprise Devices
Center

Campus
& Branch



WAN

Security

One Junos

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