

# Blackstone's 3Q'15 Supplemental Financial Data

October 15, 2015

## Total Segments

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
<b>Management and Advisory Fees, Net</b>													
Base Management Fees	\$ 408,747	\$ 425,674	\$ 437,294	\$ 469,092	\$ 476,878	\$ 496,570	\$ 505,493	\$ 508,588	\$ 516,397	\$ 516,492	\$ 564,287	\$ 1,478,941	\$ 1,597,176
Advisory Fees	67,020	120,734	83,602	139,158	69,963	114,914	84,131	151,837	84,238	76,998	146,153	269,008	307,389
Transaction and Other Fees, Net	37,974	66,464	42,806	59,733	59,910	49,196	90,885	46,446	37,073	11,728	32,403	199,991	81,204
Management Fee Offsets	(9,662)	(10,535)	(8,271)	(43,752)	(16,644)	(20,218)	(22,763)	(27,146)	(17,945)	(18,434)	(34,176)	(59,625)	(70,555)
Total Management and Advisory Fees, Net	504,079	602,337	555,431	624,231	590,107	640,462	657,746	679,725	619,763	586,784	708,667	1,888,315	1,915,214
<b>Performance Fees</b>													
Realized Carried Interest	294,170	183,288	182,654	283,846	333,623	641,659	638,752	836,562	1,207,594	937,483	435,189	1,614,034	2,580,266
Realized Incentive Fees	24,727	74,867	31,238	343,501	53,837	39,291	36,840	131,777	29,670	47,819	34,785	129,968	112,274
Unrealized Carried Interest	177,347	456,706	290,052	1,233,905	330,288	660,712	222,026	495,935	373,852	(441,949)	(1,055,977)	1,213,026	(1,124,074)
Unrealized Incentive Fees	107,755	4,358	40,992	(173,033)	61,266	56,776	(6,531)	(140,936)	62,620	26,311	(53,346)	111,511	35,585
Total Performance Fees	603,999	719,219	544,936	1,688,219	779,014	1,398,438	891,087	1,323,338	1,673,736	569,664	(639,349)	3,068,539	1,604,051
<b>Investment Income (Loss)</b>													
Realized	38,110	54,586	11,492	66,283	111,917	202,199	75,832	153,477	107,792	136,497	87,526	389,948	331,815
Unrealized	96,661	42,533	87,680	290,460	4,550	(26,228)	4,934	(55,053)	81,849	(125,723)	(223,657)	(16,744)	(267,531)
Total Investment Income (Loss)	134,771	97,119	99,172	356,743	116,467	175,971	80,766	98,424	189,641	10,774	(136,131)	373,204	64,284
Interest Income and Dividend Revenue	14,661	15,342	21,539	19,394	22,362	22,094	23,585	28,303	30,451	31,026	35,459	68,041	96,936
Other	2,143	(1,164)	4,708	4,621	869	(6)	719	7,823	(4,872)	3,973	(841)	1,582	(1,740)
<b>Total Revenues</b>	<b>1,259,653</b>	<b>1,432,853</b>	<b>1,225,786</b>	<b>2,693,208</b>	<b>1,508,819</b>	<b>2,236,959</b>	<b>1,653,903</b>	<b>2,137,613</b>	<b>2,508,719</b>	<b>1,202,221</b>	<b>(32,195)</b>	<b>5,399,681</b>	<b>3,678,745</b>
<b>Expenses</b>													
<b>Compensation</b>													
Performance Fee Compensation	266,977	306,477	279,498	262,688	306,545	323,015	324,426	199,525	329,838	289,352	329,575	953,986	948,765
<b>Realized Carried Interest</b>													
Realized Carried Interest	89,437	75,910	60,369	31,485	149,398	260,301	186,003	219,941	292,248	238,032	97,799	595,702	628,079
<b>Realized Incentive Fees</b>													
Realized Incentive Fees	10,508	35,014	14,599	140,794	23,635	18,509	19,029	48,926	12,227	21,837	15,061	61,173	49,125
<b>Unrealized Carried Interest</b>													
Unrealized Carried Interest	95,472	172,824	82,341	616,080	40,690	114,336	164,132	59,879	74,380	(50,559)	(228,697)	319,158	(204,876)
<b>Unrealized Incentive Fees</b>													
Unrealized Incentive Fees	44,478	3,084	11,084	(70,297)	23,531	24,692	(9,002)	(58,497)	24,961	6,131	(14,642)	39,221	16,450
Total Compensation and Benefits	506,872	593,309	447,891	980,750	543,799	740,853	684,588	469,774	733,654	504,793	199,096	1,969,240	1,437,543
<b>Other Operating Expenses</b>													
Other Operating Expenses	114,444	120,152	122,872	129,171	139,774	145,111	131,440	137,457	143,282	168,401	157,565	416,325	469,248
<b>Total Expenses</b>	<b>621,316</b>	<b>713,461</b>	<b>570,763</b>	<b>1,109,921</b>	<b>683,573</b>	<b>885,964</b>	<b>816,028</b>	<b>607,231</b>	<b>876,936</b>	<b>673,194</b>	<b>356,661</b>	<b>2,385,565</b>	<b>1,906,791</b>
<b>Economic Income (Loss)</b>	<b>\$ 638,337</b>	<b>\$ 719,392</b>	<b>\$ 655,023</b>	<b>\$ 1,583,287</b>	<b>\$ 825,246</b>	<b>\$ 1,350,995</b>	<b>\$ 837,875</b>	<b>\$ 1,530,382</b>	<b>\$ 1,631,783</b>	<b>\$ 529,027</b>	<b>\$ (388,856)</b>	<b>\$ 3,014,116</b>	<b>\$ 1,771,954</b>
Total Assets Under Management	\$ 218,210,672	\$ 229,571,741	\$ 248,064,888	\$ 265,757,630	\$ 271,745,583	\$ 278,917,713	\$ 284,414,936	\$ 290,381,069	\$ 310,451,289	\$ 332,723,546	\$ 333,925,521	\$ 284,414,936	\$ 333,925,521
Fee-Earning Assets Under Management	\$ 170,949,347	\$ 176,338,947	\$ 188,649,817	\$ 197,981,739	\$ 203,599,604	\$ 209,913,760	\$ 214,819,600	\$ 216,691,799	\$ 223,511,700	\$ 239,342,214	\$ 240,939,356	\$ 214,819,600	\$ 240,939,356

## Private Equity

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
<b>Management Fees, Net</b>													
Base Management Fees	\$ 86,246	\$ 86,621	\$ 95,281	\$ 99,998	\$ 98,584	\$ 103,204	\$ 108,236	105,817	\$ 108,383	\$ 121,918	\$ 128,452	\$ 310,024	\$ 358,753
Transaction and Other Fees, Net	24,453	38,348	16,052	18,135	42,847	27,616	48,996	15,183	20,359	(12,131)	9,358	119,459	17,586
Management Fee Offsets	(480)	(1,950)	(2,080)	(1,173)	(1,713)	(4,246)	(5,837)	(7,350)	(4,949)	(9,028)	(12,262)	(11,796)	(26,239)
<b>Total Management Fees, Net</b>	<b>110,219</b>	<b>123,019</b>	<b>109,253</b>	<b>116,960</b>	<b>139,718</b>	<b>126,574</b>	<b>151,395</b>	<b>113,650</b>	<b>123,793</b>	<b>100,759</b>	<b>125,548</b>	<b>417,687</b>	<b>350,100</b>
<b>Performance Fees</b>													
Realized Carried Interest	139,892	3,899	85,121	101,081	119,805	212,394	124,913	297,290	382,978	546,575	214,532	457,112	1,144,085
Unrealized Carried Interest	(83,954)	182,926	(86,300)	385,560	167,065	502,210	96,455	457,098	566,822	(305,573)	(809,363)	765,730	(548,114)
<b>Total Performance Fees</b>	<b>55,938</b>	<b>186,825</b>	<b>(1,179)</b>	<b>486,641</b>	<b>286,870</b>	<b>714,604</b>	<b>221,368</b>	<b>754,388</b>	<b>949,800</b>	<b>241,002</b>	<b>(594,831)</b>	<b>1,222,842</b>	<b>595,971</b>
<b>Investment Income (Loss)</b>													
Realized	24,162	21,586	11,495	30,783	60,535	74,812	20,421	46,951	44,816	50,258	46,917	155,768	141,991
Unrealized	31,711	21,088	23,621	85,329	(9,033)	17,662	(12,754)	(19,789)	31,487	(22,301)	(110,689)	(4,125)	(101,503)
<b>Total Investment Income (Loss)</b>	<b>55,873</b>	<b>42,674</b>	<b>35,116</b>	<b>116,112</b>	<b>51,502</b>	<b>92,474</b>	<b>7,667</b>	<b>27,162</b>	<b>76,303</b>	<b>27,957</b>	<b>(63,772)</b>	<b>151,643</b>	<b>40,488</b>
Interest Income and Dividend Revenue	2,984	3,251	5,231	4,136	5,228	4,666	5,346	6,743	7,617	7,667	8,119	15,240	23,403
Other	424	366	1,521	1,948	864	564	2,150	2,991	(1,825)	2,515	471	3,578	1,161
<b>Total Revenues</b>	<b>225,438</b>	<b>356,135</b>	<b>149,942</b>	<b>725,797</b>	<b>484,182</b>	<b>938,882</b>	<b>387,926</b>	<b>904,934</b>	<b>1,155,688</b>	<b>379,900</b>	<b>(524,465)</b>	<b>1,810,990</b>	<b>1,011,123</b>
<b>Expenses</b>													
Compensation	60,203	63,747	55,800	56,370	73,307	73,038	79,007	51,095	70,089	67,079	69,522	225,352	206,690
<b>Performance Fee Compensation</b>													
Realized Carried Interest	16,246	877	19,824	2,006	85,771	112,720	30,944	36,958	39,482	106,502	16,303	229,435	162,287
Unrealized Carried Interest	16,619	88,111	(36,198)	274,201	(27,148)	66,194	93,434	77,966	178,120	(25,574)	(141,448)	132,480	11,098
<b>Total Compensation and Benefits</b>	<b>93,068</b>	<b>152,735</b>	<b>39,426</b>	<b>332,577</b>	<b>131,930</b>	<b>251,952</b>	<b>203,385</b>	<b>166,019</b>	<b>287,691</b>	<b>148,007</b>	<b>(55,623)</b>	<b>587,267</b>	<b>380,075</b>
Other Operating Expenses	29,168	32,178	30,024	32,767	33,006	39,193	34,109	36,590	38,755	62,458	43,693	106,308	144,906
<b>Total Expenses</b>	<b>122,236</b>	<b>184,913</b>	<b>69,450</b>	<b>365,344</b>	<b>164,936</b>	<b>291,145</b>	<b>237,494</b>	<b>202,609</b>	<b>326,446</b>	<b>210,465</b>	<b>(11,930)</b>	<b>693,575</b>	<b>524,981</b>
<b>Economic Income (Loss)</b>	<b>\$ 103,202</b>	<b>\$ 171,222</b>	<b>\$ 80,492</b>	<b>\$ 360,453</b>	<b>\$ 319,246</b>	<b>\$ 647,737</b>	<b>\$ 150,432</b>	<b>\$ 702,325</b>	<b>\$ 829,242</b>	<b>\$ 169,435</b>	<b>\$ (512,535)</b>	<b>\$ 1,117,415</b>	<b>\$ 486,142</b>
Total Assets Under Management	\$ 52,491,811	\$ 53,287,294	\$ 62,619,813	\$ 65,675,031	\$ 66,142,945	\$ 68,294,162	\$ 69,890,367	\$ 73,073,252	\$ 76,327,189	\$ 92,026,337	\$ 91,490,669	\$ 69,890,367	\$ 91,490,669
Fee-Earning Assets Under Management	\$ 36,785,770	\$ 36,635,224	\$ 43,645,106	\$ 42,600,515	\$ 41,150,728	\$ 42,888,756	\$ 43,817,741	\$ 43,890,167	\$ 49,342,211	\$ 49,537,189	\$ 50,560,404	\$ 43,817,741	\$ 50,560,404

## Real Estate

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
<b>Management Fees, Net</b>													
Base Management Fees	\$ 138,346	\$ 137,000	\$ 136,721	\$ 153,115	\$ 159,336	\$ 157,869	\$ 155,089	\$ 156,208	\$ 152,348	\$ 140,743	\$ 175,710	\$ 472,294	\$ 468,801
Transaction and Other Fees, Net	9,140	19,013	19,205	32,317	13,564	13,514	38,312	26,220	15,216	21,510	21,390	65,390	58,116
Management Fee Offsets	(7,286)	(6,312)	(2,385)	(6,838)	(9,224)	(7,702)	(8,977)	(8,540)	(4,866)	(5,428)	(10,147)	(25,903)	(20,441)
<b>Total Management Fees, Net</b>	<b>140,200</b>	<b>149,701</b>	<b>153,541</b>	<b>178,594</b>	<b>163,676</b>	<b>163,681</b>	<b>184,424</b>	<b>173,888</b>	<b>162,698</b>	<b>156,825</b>	<b>186,953</b>	<b>511,781</b>	<b>506,476</b>
<b>Performance Fees</b>													
Realized Carried Interest	68,773	143,481	93,878	180,641	194,658	417,826	349,237	526,041	811,249	363,983	169,051	961,721	1,344,283
Realized Incentive Fees	3,092	31,102	3,737	7,931	(26)	6,070	1,159	4,296	723	1,220	3,879	7,203	5,822
Unrealized Carried Interest	280,076	259,972	340,406	771,246	140,237	119,461	187,175	77,173	(181,019)	(188,608)	(128,854)	446,873	(498,481)
Unrealized Incentive Fees	2,400	(32,279)	2,481	(1,355)	2,737	(3,483)	(374)	(4,401)	6,069	3,935	2,784	(1,120)	12,788
<b>Total Performance Fees</b>	<b>354,341</b>	<b>402,276</b>	<b>440,502</b>	<b>958,463</b>	<b>337,606</b>	<b>539,874</b>	<b>537,197</b>	<b>603,109</b>	<b>637,022</b>	<b>180,530</b>	<b>46,860</b>	<b>1,414,677</b>	<b>864,412</b>
<b>Investment Income (Loss)</b>													
Realized	9,534	18,577	928	23,320	31,357	122,664	49,173	105,901	71,344	85,432	39,821	203,194	196,597
Unrealized	60,303	30,636	57,656	201,606	5,379	(50,437)	14,492	(28,364)	37,510	(107,691)	(95,382)	(30,566)	(165,563)
<b>Total Investment Income (Loss)</b>	<b>69,837</b>	<b>49,213</b>	<b>58,584</b>	<b>224,926</b>	<b>36,736</b>	<b>72,227</b>	<b>63,665</b>	<b>77,537</b>	<b>108,854</b>	<b>(22,259)</b>	<b>(55,561)</b>	<b>172,628</b>	<b>31,034</b>
Interest Income and Dividend Revenue	4,298	4,396	6,060	6,809	6,110	8,009	7,135	8,943	9,997	10,259	11,057	21,254	31,313
Other	(133)	(274)	2,113	1,678	317	(218)	976	1,788	(3,977)	1,077	(938)	1,075	(3,838)
<b>Total Revenues</b>	<b>568,543</b>	<b>605,312</b>	<b>660,800</b>	<b>1,370,470</b>	<b>544,445</b>	<b>783,573</b>	<b>793,397</b>	<b>865,265</b>	<b>914,594</b>	<b>326,432</b>	<b>188,371</b>	<b>2,121,415</b>	<b>1,429,397</b>
<b>Expenses</b>													
<b>Compensation</b>													
Realized Carried Interest	25,863	55,005	38,942	29,027	51,833	143,442	64,187	173,534	246,496	116,168	52,546	259,462	415,210
Realized Incentive Fees	1,724	15,733	1,919	4,502	(16)	3,081	592	2,323	356	671	1,838	3,657	2,865
Unrealized Carried Interest	89,057	78,604	99,323	299,853	56,985	27,339	108,789	4,061	(98,084)	(50,559)	(23,018)	193,113	(171,661)
Unrealized Incentive Fees	1,034	(16,329)	615	(335)	1,382	(1,783)	(123)	(2,227)	2,575	230	5,215	(524)	8,020
<b>Total Compensation and Benefits</b>	<b>187,137</b>	<b>206,805</b>	<b>216,145</b>	<b>408,672</b>	<b>190,417</b>	<b>257,661</b>	<b>264,031</b>	<b>247,607</b>	<b>236,177</b>	<b>145,994</b>	<b>135,836</b>	<b>712,109</b>	<b>518,007</b>
Other Operating Expenses	28,462	27,617	30,614	29,698	33,107	36,542	36,138	40,296	40,143	43,346	42,050	105,787	125,539
<b>Total Expenses</b>	<b>215,599</b>	<b>234,422</b>	<b>246,759</b>	<b>438,370</b>	<b>223,524</b>	<b>294,203</b>	<b>300,169</b>	<b>287,903</b>	<b>276,320</b>	<b>189,340</b>	<b>177,886</b>	<b>817,896</b>	<b>643,546</b>
<b>Economic Income</b>	<b>\$ 352,944</b>	<b>\$ 370,890</b>	<b>\$ 414,041</b>	<b>\$ 932,100</b>	<b>\$ 320,921</b>	<b>\$ 489,370</b>	<b>\$ 493,228</b>	<b>\$ 577,362</b>	<b>\$ 638,274</b>	<b>\$ 137,092</b>	<b>\$ 10,485</b>	<b>\$ 1,303,519</b>	<b>\$ 785,851</b>
Total Assets Under Management	\$ 59,475,215	\$ 63,919,906	\$ 68,964,455	\$ 79,410,788	\$ 81,333,562	\$ 80,410,988	\$ 80,188,858	\$ 80,863,187	\$ 92,785,658	\$ 91,578,634	\$ 93,187,556	\$ 80,188,858	\$ 93,187,556
Fee-Earning Assets Under Management	\$ 42,140,507	\$ 43,635,493	\$ 44,715,985	\$ 50,792,803	\$ 53,490,834	\$ 52,823,975	\$ 52,308,175	\$ 52,563,068	\$ 50,783,247	\$ 62,683,857	\$ 64,858,622	\$ 52,308,175	\$ 64,858,622

## Hedge Fund Solutions

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
<b>Management Fees, Net</b>													
Base Management Fees	\$ 92,791	\$ 100,113	\$ 103,392	\$ 113,025	\$ 113,384	\$ 123,008	\$ 121,484	\$ 125,105	\$ 130,637	\$ 130,216	\$ 133,592	\$ 357,876	\$ 394,445
Transaction and Other Fees, Net	4	61	295	263	93	126	161	189	25	-	219	380	244
Management Fee Offsets	(324)	(714)	(1,200)	(1,149)	(1,455)	(1,531)	(1,099)	(929)	(280)	(608)	(507)	(4,085)	(1,395)
<b>Total Management Fees, Net</b>	<b>92,471</b>	<b>99,460</b>	<b>102,487</b>	<b>112,139</b>	<b>112,022</b>	<b>121,603</b>	<b>120,546</b>	<b>124,365</b>	<b>130,382</b>	<b>129,608</b>	<b>133,304</b>	<b>354,171</b>	<b>393,294</b>
<b>Performance Fees</b>													
Realized Incentive Fees	13,709	13,845	5,320	174,861	39,845	7,973	6,683	86,028	10,516	16,915	2,783	54,501	30,214
Unrealized Carried Interest	-	-	-	-	-	-	-	-	-	8,014	(5,394)	-	2,620
Unrealized Incentive Fees	55,501	20,989	29,208	(97,980)	18,085	30,556	25,473	(74,993)	47,427	15,855	(29,711)	74,114	33,571
<b>Total Performance Fees</b>	<b>69,210</b>	<b>34,834</b>	<b>34,528</b>	<b>76,881</b>	<b>57,930</b>	<b>38,529</b>	<b>32,156</b>	<b>11,035</b>	<b>57,943</b>	<b>40,784</b>	<b>(32,322)</b>	<b>128,615</b>	<b>66,405</b>
<b>Investment Income (Loss)</b>													
Realized	852	13,668	(598)	13,691	16,820	2,394	2,693	(357)	(10,375)	(1,757)	(468)	21,907	(12,600)
Unrealized	3,913	(12,054)	6,439	(7,604)	4,431	1,057	(1,168)	812	4,483	2,032	(6,411)	4,320	104
<b>Total Investment Income (Loss)</b>	<b>4,765</b>	<b>1,614</b>	<b>5,841</b>	<b>6,087</b>	<b>21,251</b>	<b>3,451</b>	<b>1,525</b>	<b>455</b>	<b>(5,892)</b>	<b>275</b>	<b>(6,879)</b>	<b>26,227</b>	<b>(12,496)</b>
Interest Income and Dividend Revenue	1,216	1,878	2,523	1,988	2,661	2,340	2,724	3,389	3,949	3,970	4,136	7,725	12,055
Other	85	(254)	595	262	122	(203)	740	1,196	(1,607)	459	(66)	659	(1,214)
<b>Total Revenues</b>	<b>167,747</b>	<b>137,532</b>	<b>145,974</b>	<b>197,357</b>	<b>193,986</b>	<b>165,720</b>	<b>157,691</b>	<b>140,440</b>	<b>184,775</b>	<b>175,096</b>	<b>98,173</b>	<b>517,397</b>	<b>458,044</b>
<b>Expenses</b>													
Compensation	33,868	36,844	37,611	28,147	40,571	43,341	41,940	5,806	56,104	45,841	44,408	125,852	146,353
<b>Performance Fee Compensation</b>													
Realized Incentive Fees	5,022	5,116	1,954	53,701	13,271	2,918	2,312	23,950	3,470	8,711	(436)	18,501	11,745
Unrealized Carried Interest	-	-	-	-	-	-	-	-	-	4,077	(3,041)	-	1,036
Unrealized Incentive Fees	19,836	7,666	10,177	(34,823)	6,761	11,252	8,778	(27,064)	15,651	3,764	(7,011)	26,791	12,404
<b>Total Compensation and Benefits</b>	<b>58,726</b>	<b>49,626</b>	<b>49,742</b>	<b>47,025</b>	<b>60,603</b>	<b>57,511</b>	<b>53,030</b>	<b>2,692</b>	<b>75,225</b>	<b>62,393</b>	<b>33,920</b>	<b>171,144</b>	<b>171,538</b>
Other Operating Expenses	15,159	16,535	19,575	15,697	19,480	25,101	20,480	21,068	21,206	20,499	24,147	65,061	65,852
<b>Total Expenses</b>	<b>73,885</b>	<b>66,161</b>	<b>69,317</b>	<b>62,722</b>	<b>80,083</b>	<b>82,612</b>	<b>73,510</b>	<b>23,760</b>	<b>96,431</b>	<b>82,892</b>	<b>58,067</b>	<b>236,205</b>	<b>237,390</b>
<b>Economic Income</b>	<b>\$ 93,862</b>	<b>\$ 71,371</b>	<b>\$ 76,657</b>	<b>\$ 134,635</b>	<b>\$ 113,903</b>	<b>\$ 83,108</b>	<b>\$ 84,181</b>	<b>\$ 116,680</b>	<b>\$ 88,344</b>	<b>\$ 92,204</b>	<b>\$ 40,106</b>	<b>\$ 281,192</b>	<b>\$ 220,654</b>
Total Assets Under Management	\$ 48,187,865	\$ 50,128,028	\$ 53,162,174	\$ 55,657,463	\$ 58,262,659	\$ 60,672,759	\$ 64,183,863	\$ 63,585,670	\$ 66,378,908	\$ 67,829,866	\$ 68,405,948	\$ 64,183,863	\$ 68,405,948
Fee-Earning Assets Under Management	\$ 45,585,454	\$ 47,572,465	\$ 50,829,734	\$ 52,865,837	\$ 55,571,357	\$ 58,084,020	\$ 62,037,082	\$ 61,417,558	\$ 64,114,498	\$ 65,512,170	\$ 65,182,338	\$ 62,037,082	\$ 65,182,338

**Credit**

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
<b>Management Fees, Net</b>													
Base Management Fees	\$ 91,364	\$ 101,940	\$ 101,900	\$ 102,954	\$ 105,574	\$ 112,489	\$ 120,684	\$ 121,458	\$ 125,029	\$ 123,615	\$ 126,533	\$ 338,747	\$ 375,177
Transaction and Other Fees, Net	4,374	9,002	7,058	8,152	3,344	7,064	3,025	4,728	1,457	2,060	1,289	13,433	4,806
Management Fee Offsets	(1,572)	(1,559)	(2,606)	(34,592)	(4,252)	(6,739)	(6,850)	(10,327)	(7,850)	(3,370)	(11,260)	(17,841)	(22,480)
<b>Total Management Fees, Net</b>	<b>94,166</b>	<b>109,383</b>	<b>106,352</b>	<b>76,514</b>	<b>104,666</b>	<b>112,814</b>	<b>116,859</b>	<b>115,859</b>	<b>118,636</b>	<b>122,305</b>	<b>116,562</b>	<b>334,339</b>	<b>357,503</b>
<b>Performance Fees</b>													
Realized Carried Interest	85,505	35,908	3,655	2,124	19,160	11,439	164,602	13,231	13,367	26,925	51,606	195,201	91,898
Realized Incentive Fees	7,926	29,920	22,181	160,709	14,018	25,248	28,998	41,453	18,431	29,684	28,123	68,264	76,238
Unrealized Carried Interest	(18,775)	13,808	35,946	77,099	22,986	39,041	(61,604)	(38,336)	(11,951)	44,218	(112,366)	423	(80,099)
Unrealized Incentive Fees	49,854	15,648	9,303	(73,698)	40,444	29,703	(31,630)	(61,542)	9,124	6,521	(26,419)	38,517	(10,774)
<b>Total Performance Fees</b>	<b>124,510</b>	<b>95,284</b>	<b>71,085</b>	<b>166,234</b>	<b>96,608</b>	<b>105,431</b>	<b>100,366</b>	<b>(45,194)</b>	<b>28,971</b>	<b>107,348</b>	<b>(59,056)</b>	<b>302,405</b>	<b>77,263</b>
<b>Investment Income (Loss)</b>													
Realized	3,328	901	496	(627)	3,071	2,223	3,040	1,020	2,237	2,723	1,735	8,334	6,695
Unrealized	1,093	4,381	(1,042)	9,519	3,079	4,521	4,892	(7,437)	6,887	2,760	(10,177)	12,492	(530)
<b>Total Investment Income (Loss)</b>	<b>4,421</b>	<b>5,282</b>	<b>(546)</b>	<b>8,892</b>	<b>6,150</b>	<b>6,744</b>	<b>7,932</b>	<b>(6,417)</b>	<b>9,124</b>	<b>5,483</b>	<b>(8,442)</b>	<b>20,826</b>	<b>6,165</b>
Interest Income and Dividend Revenue	4,547	4,071	5,288	4,240	5,861	4,892	5,968	6,319	5,651	5,938	6,053	16,721	17,642
Other	1,828	(1,063)	(357)	119	(259)	11	(3,619)	1,557	3,493	34	(73)	(3,867)	3,454
<b>Total Revenues</b>	<b>229,472</b>	<b>212,957</b>	<b>181,822</b>	<b>255,999</b>	<b>213,026</b>	<b>229,892</b>	<b>227,506</b>	<b>72,124</b>	<b>165,875</b>	<b>241,108</b>	<b>55,044</b>	<b>670,424</b>	<b>462,027</b>
<b>Expenses</b>													
<b>Compensation</b>													
Realized Carried Interest	47,328	20,028	1,603	452	11,794	4,139	90,872	9,449	6,270	15,362	28,950	106,805	50,582
Realized Incentive Fees	3,762	14,165	10,726	82,591	10,380	12,510	16,125	22,653	8,401	12,455	13,659	39,015	34,515
Unrealized Carried Interest	(10,204)	6,109	19,216	42,026	10,853	20,803	(38,091)	(22,148)	(5,656)	21,497	(61,190)	(6,435)	(45,349)
Unrealized Incentive Fees	23,608	11,747	292	(35,139)	15,388	15,223	(17,657)	(29,206)	6,735	2,137	(12,846)	12,954	(3,974)
<b>Total Compensation and Benefits</b>	<b>110,015</b>	<b>107,990</b>	<b>85,087</b>	<b>121,732</b>	<b>99,167</b>	<b>103,985</b>	<b>106,126</b>	<b>12,009</b>	<b>65,627</b>	<b>98,575</b>	<b>19,897</b>	<b>309,278</b>	<b>184,099</b>
Other Operating Expenses	20,962	22,961	23,451	29,566	32,839	22,159	20,860	14,666	21,836	23,539	24,898	75,858	70,273
<b>Total Expenses</b>	<b>130,977</b>	<b>130,951</b>	<b>108,538</b>	<b>151,298</b>	<b>132,006</b>	<b>126,144</b>	<b>126,986</b>	<b>26,675</b>	<b>87,463</b>	<b>122,114</b>	<b>44,795</b>	<b>385,136</b>	<b>254,372</b>
<b>Economic Income</b>	<b>\$ 98,495</b>	<b>\$ 82,006</b>	<b>\$ 73,284</b>	<b>\$ 104,701</b>	<b>\$ 81,020</b>	<b>\$ 103,748</b>	<b>\$ 100,520</b>	<b>\$ 45,449</b>	<b>\$ 78,412</b>	<b>\$ 118,994</b>	<b>\$ 10,249</b>	<b>\$ 285,288</b>	<b>\$ 207,655</b>
Total Assets Under Management	\$ 58,055,781	\$ 62,236,513	\$ 63,318,446	\$ 65,014,348	\$ 66,006,417	\$ 69,539,804	\$ 70,151,848	\$ 72,858,960	\$ 74,959,534	\$ 81,288,709	\$ 80,841,348	\$ 70,151,848	\$ 80,841,348
Fee-Earning Assets Under Management	\$ 46,437,616	\$ 48,495,765	\$ 49,458,992	\$ 51,722,584	\$ 53,386,685	\$ 56,117,009	\$ 56,656,602	\$ 58,821,006	\$ 59,271,744	\$ 61,608,998	\$ 60,337,992	\$ 56,656,602	\$ 60,337,992

## Financial Advisory

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Revenues</b>													
Advisory Fees	\$ 67,020	\$ 120,734	\$ 83,602	\$ 139,158	\$ 69,963	\$ 114,914	\$ 84,131	\$ 151,837	\$ 84,238	\$ 76,998	\$ 146,153	\$ 269,008	\$ 307,389
Transaction and Other Fees, Net	3	40	196	866	62	876	391	126	16	289	147	1,329	452
<b>Total Advisory and Transaction Fees</b>	<b>67,023</b>	<b>120,774</b>	<b>83,798</b>	<b>140,024</b>	<b>70,025</b>	<b>115,790</b>	<b>84,522</b>	<b>151,963</b>	<b>84,254</b>	<b>77,287</b>	<b>146,300</b>	<b>270,337</b>	<b>307,841</b>
<b>Investment Income (Loss)</b>													
Realized	234	(146)	(829)	(884)	134	106	505	(38)	(230)	(159)	(479)	745	(868)
Unrealized	(359)	(1,518)	1,006	1,610	694	969	(528)	(275)	1,482	(523)	(998)	1,135	(39)
<b>Total Investment Income (Loss)</b>	<b>(125)</b>	<b>(1,664)</b>	<b>177</b>	<b>726</b>	<b>828</b>	<b>1,075</b>	<b>(23)</b>	<b>(313)</b>	<b>1,252</b>	<b>(682)</b>	<b>(1,477)</b>	<b>1,880</b>	<b>(907)</b>
Interest Income and Dividend Revenue	1,616	1,746	2,437	2,221	2,502	2,187	2,412	2,909	3,237	3,192	6,094	7,101	12,523
Other	(61)	61	836	614	(175)	(160)	472	291	(956)	(112)	(235)	137	(1,303)
<b>Total Revenues</b>	<b>68,453</b>	<b>120,917</b>	<b>87,248</b>	<b>143,585</b>	<b>73,180</b>	<b>118,892</b>	<b>87,383</b>	<b>154,850</b>	<b>87,787</b>	<b>79,685</b>	<b>150,682</b>	<b>279,455</b>	<b>318,154</b>
<b>Expenses</b>													
Compensation	57,926	76,153	57,491	70,744	61,682	69,744	58,016	41,447	68,934	49,824	65,066	189,442	183,824
Total Compensation and Benefits	57,926	76,153	57,491	70,744	61,682	69,744	58,016	41,447	68,934	49,824	65,066	189,442	183,824
Other Operating Expenses	20,693	20,861	19,208	21,443	21,342	22,116	19,853	24,837	21,342	18,559	22,777	63,311	62,678
<b>Total Expenses</b>	<b>78,619</b>	<b>97,014</b>	<b>76,699</b>	<b>92,187</b>	<b>83,024</b>	<b>91,860</b>	<b>77,869</b>	<b>66,284</b>	<b>90,276</b>	<b>68,383</b>	<b>87,843</b>	<b>252,753</b>	<b>246,502</b>
<b>Economic Income (Loss)</b>	<b>\$ (10,166)</b>	<b>\$ 23,903</b>	<b>\$ 10,549</b>	<b>\$ 51,398</b>	<b>\$ (9,844)</b>	<b>\$ 27,032</b>	<b>\$ 9,514</b>	<b>\$ 88,566</b>	<b>\$ (2,489)</b>	<b>\$ 11,302</b>	<b>\$ 62,839</b>	<b>\$ 26,702</b>	<b>\$ 71,652</b>

## Total Segments

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
<b>Management and Advisory Fees, Net</b>					
Base Management Fees	\$ 1,069,471	\$ 1,281,185	\$ 1,591,403	\$ 1,740,807	\$ 1,987,529
Advisory Fees	426,140	382,240	357,417	410,514	420,845
Transaction and Other Fees, Net	137,748	247,513	227,119	206,977	246,437
Management Fee Offsets	(2,313)	(33,393)	(40,953)	(72,220)	(86,771)
<b>Total Management and Advisory Fees, Net</b>	<b>1,631,046</b>	<b>1,877,545</b>	<b>2,134,986</b>	<b>2,286,078</b>	<b>2,568,040</b>
<b>Performance Fees</b>					
Realized Carried Interest	244,963	138,907	327,422	943,958	2,450,596
Realized Incentive Fees	116,700	89,029	301,464	474,333	261,745
Unrealized Carried Interest	457,002	971,518	994,190	2,158,010	1,708,961
Unrealized Incentive Fees	107,624	(24,928)	(29,311)	(19,928)	(29,425)
<b>Total Performance Fees</b>	<b>926,289</b>	<b>1,174,526</b>	<b>1,593,765</b>	<b>3,556,373</b>	<b>4,391,877</b>
<b>Investment Income (Loss)</b>					
Realized	46,915	102,575	95,398	170,471	543,425
Unrealized	501,634	82,689	190,846	517,334	(71,797)
<b>Total Investment Income</b>	<b>548,549</b>	<b>185,264</b>	<b>286,244</b>	<b>687,805</b>	<b>471,628</b>
Interest Income and Dividend Revenue	36,096	38,844	46,630	70,936	96,344
Other	(618)	7,415	5,149	10,308	9,405
<b>Total Revenues</b>	<b>3,141,362</b>	<b>3,283,594</b>	<b>4,066,774</b>	<b>6,611,500</b>	<b>7,537,294</b>
<b>Expenses</b>					
Compensation	859,114	960,569	1,030,776	1,115,640	1,153,511
<b>Performance Fee Compensation</b>					
Realized Carried Interest	70,716	43,615	96,433	257,201	815,643
Realized Incentive Fees	57,600	55,912	140,042	200,915	110,099
Unrealized Carried Interest	165,340	237,944	321,599	966,717	379,037
Unrealized Incentive Fees	63,306	(20,759)	(44,528)	(11,651)	(19,276)
<b>Total Compensation and Benefits</b>	<b>1,216,076</b>	<b>1,277,281</b>	<b>1,544,322</b>	<b>2,528,822</b>	<b>2,439,014</b>
Other Operating Expenses	344,516	421,342	481,445	486,639	553,782
<b>Total Expenses</b>	<b>1,560,592</b>	<b>1,698,623</b>	<b>2,025,767</b>	<b>3,015,461</b>	<b>2,992,796</b>
<b>Economic Income</b>	<b>\$ 1,580,770</b>	<b>\$ 1,584,971</b>	<b>\$ 2,041,007</b>	<b>\$ 3,596,039</b>	<b>\$ 4,544,498</b>
Total Assets Under Management	\$ 128,123,920	\$ 166,228,504	\$ 210,219,960	\$ 265,757,630	\$ 290,381,069
Fee-Earning Assets Under Management	\$ 109,500,222	\$ 136,756,753	\$ 167,880,440	\$ 197,981,739	\$ 216,691,799



## Private Equity

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
Management Fees, Net					
Base Management Fees	\$ 263,307	\$ 331,997	\$ 348,594	\$ 368,146	\$ 415,841
Transaction and Other Fees, Net	72,243	133,004	100,080	96,988	134,642
Management Fee Offsets	(188)	(27,073)	(5,926)	(5,683)	(19,146)
Total Management Fees, Net	335,362	437,928	442,748	459,451	531,337
Performance Fees					
Realized Carried Interest	156,869	37,393	109,797	329,993	754,402
Unrealized Carried Interest	151,494	33,490	148,381	398,232	1,222,828
Total Performance Fees	308,363	70,883	258,178	728,225	1,977,230
Investment Income (Loss)					
Realized	15,332	44,988	25,823	88,026	202,719
Unrealized	153,288	9,476	85,337	161,749	(23,914)
Total Investment Income	168,620	54,464	111,160	249,775	178,805
Interest Income and Dividend Revenue	14,044	13,749	13,556	15,602	21,983
Other	2,021	1,810	2,417	4,259	6,569
<b>Total Revenues</b>	<b>828,410</b>	<b>578,834</b>	<b>828,059</b>	<b>1,457,312</b>	<b>2,715,924</b>
<b>Expenses</b>					
Compensation	179,345	217,556	222,709	236,120	276,447
Performance Fee Compensation					
Realized Carried Interest	32,627	1,465	3,679	38,953	266,393
Unrealized Carried Interest	21,320	(2,229)	58,555	342,733	210,446
Total Compensation and Benefits	233,292	216,792	284,943	617,806	753,286
Other Operating Expenses	109,589	120,918	130,845	124,137	142,898
<b>Total Expenses</b>	<b>342,881</b>	<b>337,710</b>	<b>415,788</b>	<b>741,943</b>	<b>896,184</b>
<b>Economic Income</b>	<b>\$ 485,529</b>	<b>\$ 241,124</b>	<b>\$ 412,271</b>	<b>\$ 715,369</b>	<b>\$ 1,819,740</b>
Total Assets Under Management	\$ 29,319,136	\$ 45,863,673	\$ 51,002,973	\$ 65,675,031	\$ 73,073,252
Fee-Earning Assets Under Management	\$ 24,188,555	\$ 37,237,791	\$ 37,050,167	\$ 42,600,515	\$ 43,890,167

## Real Estate

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
Management Fees, Net					
Base Management Fees	\$ 338,428	\$ 394,778	\$ 551,322	\$ 565,182	\$ 628,502
Transaction and Other Fees, Net	59,914	109,510	85,681	79,675	91,610
Management Fee Offsets	(1,071)	(4,950)	(28,609)	(22,821)	(34,443)
Total Management Fees, Net	397,271	499,338	608,394	622,036	685,669
Performance Fees					
Realized Carried Interest	16,113	22,844	165,114	486,773	1,487,762
Realized Incentive Fees	24,175	9,629	25,656	45,862	11,499
Unrealized Carried Interest	218,706	913,418	683,764	1,651,700	524,046
Unrealized Incentive Fees	38,265	3,658	(119)	(28,753)	(5,521)
Total Performance Fees	297,259	949,549	874,415	2,155,582	2,017,786
Investment Income (Loss)					
Realized	11,251	27,972	45,302	52,359	309,095
Unrealized	318,979	92,648	90,875	350,201	(58,930)
Total Investment Income	330,230	120,620	136,177	402,560	250,165
Interest Income and Dividend Revenue	11,173	12,902	14,448	21,563	30,197
Other	(336)	(1,061)	894	3,384	2,863
<b>Total Revenues</b>	<b>1,035,597</b>	<b>1,581,348</b>	<b>1,634,328</b>	<b>3,205,125</b>	<b>2,986,680</b>
<b>Expenses</b>					
Compensation					
Compensation	183,177	236,771	271,122	294,222	326,317
Performance Fee Compensation					
Realized Carried Interest	4,545	10,103	62,418	148,837	432,996
Realized Incentive Fees	11,299	4,564	13,060	23,878	5,980
Unrealized Carried Interest	103,406	221,140	165,482	566,837	197,174
Unrealized Incentive Fees	19,458	3,106	(583)	(15,015)	(2,751)
Total Compensation and Benefits	321,885	475,684	511,499	1,018,759	959,716
Other Operating Expenses	74,189	103,859	123,714	116,391	146,083
<b>Total Expenses</b>	<b>396,074</b>	<b>579,543</b>	<b>635,213</b>	<b>1,135,150</b>	<b>1,105,799</b>
<b>Economic Income</b>	<b>\$ 639,523</b>	<b>\$ 1,001,805</b>	<b>\$ 999,115</b>	<b>\$ 2,069,975</b>	<b>\$ 1,880,881</b>
Total Assets Under Management	\$ 33,165,124	\$ 42,852,669	\$ 56,695,645	\$ 79,410,788	\$ 80,863,187
Fee-Earning Assets Under Management	\$ 26,814,714	\$ 31,236,540	\$ 41,931,339	\$ 50,792,803	\$ 52,563,068

## Hedge Fund Solutions

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
Management Fees, Net					
Base Management Fees	\$ 272,773	\$ 315,863	\$ 346,210	\$ 409,321	\$ 482,981
Transaction and Other Fees, Net	3,572	2,798	188	623	569
Management Fee Offsets	(330)	(980)	(1,414)	(3,387)	(5,014)
Total Management Fees, Net	276,015	317,681	344,984	406,557	478,536
Performance Fees					
Realized Incentive Fees	56,626	11,472	83,433	207,735	140,529
Unrealized Incentive Fees	2,982	774	9,042	7,718	(879)
Total Performance Fees	59,608	12,246	92,475	215,453	139,650
Investment Income (Loss)					
Realized	9,818	17,722	7,270	27,613	21,550
Unrealized	19,361	(19,031)	8,517	(9,306)	5,132
Total Investment Income (Loss)	29,179	(1,309)	15,787	18,307	26,682
Interest Income and Dividend Revenue	1,869	2,025	2,139	7,605	11,114
Other	97	7,902	3,816	688	1,855
<b>Total Revenues</b>	<b>366,768</b>	<b>338,545</b>	<b>459,201</b>	<b>648,610</b>	<b>657,837</b>
<b>Expenses</b>					
Compensation	95,386	128,959	119,731	136,470	131,658
Performance Fee Compensation					
Realized Incentive Fees	20,633	3,498	23,080	65,793	42,451
Unrealized Incentive Fees	1,067	234	1,317	2,856	(273)
Total Compensation and Benefits	117,086	132,691	144,128	205,119	173,836
Other Operating Expenses	51,360	65,072	57,809	66,966	86,129
<b>Total Expenses</b>	<b>168,446</b>	<b>197,763</b>	<b>201,937</b>	<b>272,085</b>	<b>259,965</b>
<b>Economic Income</b>	<b>\$ 198,322</b>	<b>\$ 140,782</b>	<b>\$ 257,264</b>	<b>\$ 376,525</b>	<b>\$ 397,872</b>
Total Assets Under Management	\$ 34,587,292	\$ 40,534,768	\$ 46,092,505	\$ 55,657,463	\$ 63,585,670
Fee-Earning Assets Under Management	\$ 33,159,795	\$ 37,819,636	\$ 43,478,791	\$ 52,865,837	\$ 61,417,558

## Credit

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
<b>Management Fees, Net</b>					
Base Management Fees	\$ 194,963	\$ 238,547	\$ 345,277	\$ 398,158	\$ 460,205
Transaction and Other Fees, Net	1,657	1,880	40,875	28,586	18,161
Management Fee Offsets	(724)	(390)	(5,004)	(40,329)	(28,168)
<b>Total Management Fees, Net</b>	<b>195,896</b>	<b>240,037</b>	<b>381,148</b>	<b>386,415</b>	<b>450,198</b>
<b>Performance Fees</b>					
Realized Carried Interest	71,981	78,670	52,511	127,192	208,432
Realized Incentive Fees	35,899	67,928	192,375	220,736	109,717
Unrealized Carried Interest	86,802	24,610	162,045	108,078	(37,913)
Unrealized Incentive Fees	66,377	(29,360)	(38,234)	1,107	(23,025)
<b>Total Performance Fees</b>	<b>261,059</b>	<b>141,848</b>	<b>368,697</b>	<b>457,113</b>	<b>257,211</b>
<b>Investment Income (Loss)</b>					
Realized	9,700	11,299	15,611	4,098	9,354
Unrealized	9,472	(708)	4,769	13,951	5,055
<b>Total Investment Income</b>	<b>19,172</b>	<b>10,591</b>	<b>20,380</b>	<b>18,049</b>	<b>14,409</b>
Interest Income and Dividend Revenue	3,038	3,369	9,330	18,146	23,040
Other	(488)	(853)	(1,174)	527	(2,310)
<b>Total Revenues</b>	<b>478,677</b>	<b>394,992</b>	<b>778,381</b>	<b>880,250</b>	<b>742,548</b>
<b>Expenses</b>					
<b>Compensation</b>					
Compensation	123,257	128,588	182,077	186,514	188,200
<b>Performance Fee Compensation</b>					
Realized Carried Interest	33,544	32,047	30,336	69,411	116,254
Realized Incentive Fees	25,668	47,850	103,902	111,244	61,668
Unrealized Carried Interest	40,614	19,033	97,562	57,147	(28,583)
Unrealized Incentive Fees	42,781	(24,099)	(45,262)	508	(16,252)
<b>Total Compensation and Benefits</b>	<b>265,864</b>	<b>203,419</b>	<b>368,615</b>	<b>424,824</b>	<b>321,287</b>
Other Operating Expenses	39,106	49,955	84,488	96,940	90,524
<b>Total Expenses</b>	<b>304,970</b>	<b>253,374</b>	<b>453,103</b>	<b>521,764</b>	<b>411,811</b>
<b>Economic Income</b>	<b>\$ 173,707</b>	<b>\$ 141,618</b>	<b>\$ 325,278</b>	<b>\$ 358,486</b>	<b>\$ 330,737</b>
Total Assets Under Management	\$ 31,052,368	\$ 36,977,394	\$ 56,428,837	\$ 65,014,348	\$ 72,858,960
Fee-Earning Assets Under Management	\$ 25,337,158	\$ 30,462,786	\$ 45,420,143	\$ 51,722,584	\$ 58,821,006

## Financial Advisory

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Revenues</b>					
Advisory Fees	\$ 426,140	\$ 382,240	\$ 357,417	\$ 410,514	\$ 420,845
Transaction and Other Fees, Net	362	321	295	1,105	1,455
<b>Total Advisory and Transaction Fees</b>	<b>426,502</b>	<b>382,561</b>	<b>357,712</b>	<b>411,619</b>	<b>422,300</b>
<b>Investment Income (Loss)</b>					
Realized	814	594	1,392	(1,625)	707
Unrealized	534	304	1,348	739	860
<b>Total Investment Income (Loss)</b>	<b>1,348</b>	<b>898</b>	<b>2,740</b>	<b>(886)</b>	<b>1,567</b>
Interest Income and Dividend Revenue	5,972	6,799	7,157	8,020	10,010
Other	(1,912)	(383)	(804)	1,450	428
<b>Total Revenues</b>	<b>431,910</b>	<b>389,875</b>	<b>366,805</b>	<b>420,203</b>	<b>434,305</b>
<b>Expenses</b>					
Compensation	277,949	248,695	235,137	262,314	230,889
<b>Total Compensation and Benefits</b>	<b>277,949</b>	<b>248,695</b>	<b>235,137</b>	<b>262,314</b>	<b>230,889</b>
Other Operating Expenses	70,272	81,538	84,589	82,205	88,148
<b>Total Expenses</b>	<b>348,221</b>	<b>330,233</b>	<b>319,726</b>	<b>344,519</b>	<b>319,037</b>
<b>Economic Income</b>	<b>\$ 83,689</b>	<b>\$ 59,642</b>	<b>\$ 47,079</b>	<b>\$ 75,684</b>	<b>\$ 115,268</b>

## Reconciliation of GAAP to Non-GAAP Measures

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15 (m)	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
<b>Net Income (Loss) Attributable to The Blackstone Group L.P.</b>	\$ 167,635	\$ 211,148	\$ 171,164	\$ 621,255	\$ 265,617	\$ 517,016	\$ 250,505	\$ 551,451	\$ 629,448	\$ 134,168	\$ (254,697)	\$ 1,033,138	\$ 508,919
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	207,090	249,134	208,332	675,289	299,505	543,819	271,194	586,582	645,230	134,870	(247,318)	1,114,518	532,782
Net Income (Loss) Attributable to Non-Controlling Interests in Consolidated Entities	(9,452)	27,944	30,231	149,834	43,961	140,061	55,491	95,557	81,796	66,716	30,671	239,513	179,183
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	62,316	22,366	51,188	47,445	45,792	22,486	(23,328)	29,844	7,527	13,780	(12,520)	44,950	8,787
<b>Net Income (Loss)</b>	\$ 427,589	\$ 510,592	\$ 460,915	\$ 1,493,823	\$ 654,875	\$ 1,223,382	\$ 553,862	\$ 1,263,434	\$ 1,364,001	\$ 349,534	\$ (483,864)	\$ 2,432,119	\$ 1,229,671
Provision for Taxes	50,993	56,082	57,477	91,090	54,097	83,282	79,108	74,686	99,344	43,251	1,573	216,487	144,168
<b>Income (Loss) Before Provision for Taxes</b>	\$ 478,582	\$ 566,674	\$ 518,392	\$ 1,584,913	\$ 708,972	\$ 1,306,664	\$ 632,970	\$ 1,338,120	\$ 1,463,345	\$ 392,785	\$ (482,291)	\$ 2,648,606	\$ 1,373,839
Transaction-Related Charges (a)	186,962	178,706	190,525	166,514	177,024	178,568	209,240	291,550	231,862	192,018	80,962	564,832	504,842
Amortization of Intangibles (b)	25,657	24,322	27,525	29,139	29,003	28,310	27,828	26,113	25,899	24,720	30,624	85,141	81,243
(Income) Associated with Non-Controlling Interests of Consolidated Entities (c)	(52,864)	(50,310)	(81,419)	(197,279)	(89,753)	(162,547)	(32,163)	(125,401)	(89,323)	(80,496)	(18,151)	(284,463)	(187,970)
<b>Economic Income (Loss)</b>	\$ 638,337	\$ 719,392	\$ 655,023	\$ 1,583,287	\$ 825,246	\$ 1,350,995	\$ 837,875	\$ 1,530,382	\$ 1,631,783	\$ 529,027	\$ (388,856)	\$ 3,014,116	\$ 1,771,954
Taxes (d)	(10,031)	(16,152)	(14,792)	(41,189)	(11,312)	(25,032)	(79,519)	(83,649)	(9,719)	(20,587)	(27,070)	(115,863)	(57,376)
<b>Economic Net Income (Loss)</b>	\$ 628,306	\$ 703,240	\$ 640,231	\$ 1,542,098	\$ 813,934	\$ 1,325,963	\$ 758,356	\$ 1,446,733	\$ 1,622,064	\$ 508,440	\$ (415,926)	\$ 2,898,253	\$ 1,714,578
Taxes (d)	10,031	16,152	14,792	41,189	11,312	25,032	79,519	83,649	9,719	20,587	27,070	115,863	57,376
Performance Fee Adjustment (e)	(603,999)	(719,219)	(544,936)	(1,688,219)	(779,014)	(1,398,438)	(891,087)	(1,323,338)	(1,673,736)	(569,664)	639,349	(3,068,539)	(1,604,051)
Investment (Income) Loss Adjustment (f)	(134,771)	(97,119)	(99,172)	(356,743)	(116,467)	(175,971)	(80,766)	(98,424)	(189,641)	(10,774)	136,131	(373,204)	(64,284)
Net Interest Loss (g)	11,408	10,618	3,729	7,213	8,036	11,988	10,636	5,851	8,402	14,411	9,522	30,660	32,335
Performance Fee Compensation and Benefits Adjustment (h)	239,895	286,832	168,393	718,062	237,254	417,838	360,162	270,249	403,816	215,441	(130,479)	1,015,254	488,778
<b>Fee Related Earnings</b>	\$ 150,870	\$ 200,504	\$ 183,037	\$ 263,600	\$ 175,055	\$ 206,412	\$ 236,820	\$ 384,720	\$ 180,624	\$ 178,441	\$ 265,667	\$ 618,287	\$ 624,732
Net Realized Performance Fees (i)	218,952	147,231	138,924	455,068	214,427	402,140	470,560	699,472	932,789	725,433	357,114	1,087,127	2,015,336
Realized Investment Income (j)	38,110	54,586	11,492	66,283	111,917	202,199	75,832	153,477	107,792	136,497	87,526	389,948	331,815
Net Interest (Loss) (g)	(11,408)	(10,618)	(3,729)	(7,213)	(8,036)	(11,988)	(10,636)	(5,851)	(8,402)	(14,411)	(9,522)	(30,660)	(32,335)
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (k)	(12,148)	(44,220)	(31,756)	(68,610)	(31,054)	(44,841)	(96,437)	(108,456)	(16,994)	(20,587)	(27,070)	(172,332)	(64,651)
Equity-Based Compensation (l)	12,085	10,985	8,745	98,309	16,337	11,250	9,947	10,692	44,398	28,547	17,819	37,534	90,764
<b>Distributable Earnings</b>	\$ 396,461	\$ 358,468	\$ 306,713	\$ 807,437	\$ 478,646	\$ 765,172	\$ 686,086	\$ 1,134,054	\$ 1,240,207	\$ 1,033,920	\$ 691,534	\$ 1,929,904	\$ 2,965,661
Interest Expense	26,069	25,960	25,268	26,607	30,398	34,082	34,221	34,154	38,853	45,437	44,981	98,701	129,271
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (k)	12,148	44,220	31,756	68,610	31,054	44,841	96,437	108,456	16,994	20,587	27,070	172,332	64,651
Depreciation and Amortization	8,643	9,116	8,956	8,726	10,373	7,170	7,557	7,200	6,927	6,715	6,719	25,100	20,361
<b>Adjusted EBITDA</b>	\$ 443,321	\$ 437,764	\$ 372,693	\$ 911,380	\$ 550,471	\$ 851,265	\$ 824,301	\$ 1,283,864	\$ 1,302,981	\$ 1,106,659	\$ 770,304	\$ 2,226,037	\$ 3,179,944

See Reconciliation of GAAP to Non-GAAP Measures – Notes.

## Reconciliation of GAAP to Non-GAAP Measures

(Dollars in Thousands)	2010	2011	2012	2013	2014
<b>Net Income (Loss) Attributable to The Blackstone Group L.P.</b>	<b>\$ (370,028)</b>	<b>\$ (168,303)</b>	<b>\$ 218,598</b>	<b>\$ 1,171,202</b>	<b>\$ 1,584,589</b>
Net Income (Loss) Attributable to Non-Controlling Interests in Blackstone Holdings	(668,444)	(83,234)	407,727	1,339,845	1,701,100
Net Income Attributable to Non-Controlling Interests in Consolidated Entities	343,498	7,953	99,959	198,557	335,070
Net Income (Loss) Attributable to Redeemable Non-Controlling Interests in Consolidated Entities	87,651	(24,869)	103,598	183,315	74,794
<b>Net Income (Loss)</b>	<b>\$ (607,323)</b>	<b>\$ (268,453)</b>	<b>\$ 829,882</b>	<b>\$ 2,892,919</b>	<b>\$ 3,695,553</b>
Provision for Taxes	84,669	345,711	185,023	255,642	291,173
<b>Income (Loss) Before Provision for Taxes</b>	<b>\$ (522,654)</b>	<b>\$ 77,258</b>	<b>\$ 1,014,905</b>	<b>\$ 3,148,561</b>	<b>\$ 3,986,726</b>
Transaction-Related Charges (a)	2,369,195	1,269,932	1,079,511	722,707	856,382
Amortization of Intangibles (b)	165,378	220,865	150,148	106,643	111,254
(Income) Loss Associated with Non-Controlling Interests of Consolidated Entities (c)	(431,149)	16,916	(203,557)	(381,872)	(409,864)
<b>Economic Income</b>	<b>\$ 1,580,770</b>	<b>\$ 1,584,971</b>	<b>\$ 2,041,007</b>	<b>\$ 3,596,039</b>	<b>\$ 4,544,498</b>
Taxes (d)	(28,932)	(45,763)	(45,708)	(82,164)	(199,512)
<b>Economic Net Income</b>	<b>\$ 1,551,838</b>	<b>\$ 1,539,208</b>	<b>\$ 1,995,299</b>	<b>\$ 3,513,875</b>	<b>\$ 4,344,986</b>
Taxes (d)	28,932	45,763	45,708	82,164	199,512
Performance Fee Adjustment (e)	(926,289)	(1,174,526)	(1,593,765)	(3,556,373)	(4,391,877)
Investment (Income) Adjustment (f)	(548,549)	(185,264)	(286,244)	(687,805)	(471,628)
Net Interest Loss (g)	570	14,357	22,522	32,968	36,511
Performance Fee Compensation and Benefits Adjustment (h)	356,962	316,712	513,546	1,413,182	1,285,503
<b>Fee Related Earnings</b>	<b>\$ 463,464</b>	<b>\$ 556,250</b>	<b>\$ 697,066</b>	<b>\$ 798,011</b>	<b>\$ 1,003,007</b>
Net Realized Performance Fees (i)	233,347	128,409	392,411	960,175	1,786,599
Realized Investment Income (j)	46,915	102,575	95,398	170,471	543,425
Net Interest (Loss) (g)	(570)	(14,357)	(22,522)	(32,968)	(36,511)
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (k)	(48,867)	(74,696)	(132,325)	(156,734)	(280,788)
Equity-Based Compensation (l)	68,900	84,626	90,040	130,124	48,226
<b>Distributable Earnings</b>	<b>\$ 763,189</b>	<b>\$ 782,807</b>	<b>\$ 1,120,068</b>	<b>\$ 1,869,079</b>	<b>\$ 3,063,958</b>
Interest Expense	36,666	53,201	69,152	103,904	132,855
Taxes and Related Payables Including Payable Under Tax Receivable Agreement (k)	48,867	74,696	132,325	156,734	280,788
Depreciation and Amortization	26,629	32,764	42,235	35,441	32,300
<b>Adjusted EBITDA</b>	<b>\$ 875,351</b>	<b>\$ 943,468</b>	<b>\$ 1,363,780</b>	<b>\$ 2,165,158</b>	<b>\$ 3,509,901</b>

See Reconciliation of GAAP to Non-GAAP Measures – Notes.

## Reconciliation of GAAP to Non-GAAP Measures – Notes

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- (a) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for Transaction-Related Charges which include principally equity-based compensation charges associated with Blackstone's initial public offering and long-term retention programs outside of annual deferred compensation and other corporate actions.
- (b) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes amounts for the Amortization of Intangibles which are associated with Blackstone's initial public offering and other corporate actions.
- (c) This adjustment adds back to Income (Loss) Before Provision (Benefit) for Taxes the amount of (Income) Loss Associated with Non-Controlling Interests of Consolidated Entities and includes the amount of Management Fee Revenues associated with Consolidated CLO Entities.
- (d) Taxes represent the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes.
- (e) This adjustment removes from EI the total segment amount of Performance Fees.
- (f) This adjustment removes from EI the total segment amount of Investment Income (Loss).
- (g) This adjustment represents Interest Income and Dividend Revenue less Interest Expense.
- (h) This adjustment removes from expenses the compensation and benefit amounts related to Blackstone's profit sharing plans related to Performance Fees.
- (i) Represents the adjustment for realized Performance Fees net of corresponding actual amounts due under Blackstone's profit sharing plans related thereto.
- (j) Represents the adjustment for Blackstone's Investment Income (Loss) - Realized.
- (k) Taxes and Related Payables Including Payable Under Tax Receivable Agreement represent the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.
- (l) Represents equity-based award expense included in EI.
- (m) Blackstone adopted new GAAP consolidation guidance in 2Q'15 which resulted in the deconsolidation of certain Blackstone Funds as of January 1, 2015. Adoption did not change Net Income Attributable to The Blackstone Group L.P. in 1Q'15, but did change Income Before Taxes, Net Income and Net Income Attributable to Non-Controlling and Redeemable Non-Controlling Interests in Consolidated Entities. Such amounts have been recast here from the amounts originally reported in 1Q'15.



## Walkdown of Financial Metrics

	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
▶ Base Management Fees (a)	\$ 408,747	\$ 425,674	\$ 437,294	\$ 469,092	\$ 476,878	\$ 496,570	\$ 505,493	\$ 508,588	\$ 516,397	\$ 516,492	\$ 564,287	\$ 1,478,941	\$ 1,597,176
▶ Advisory Fees (a)	67,020	120,734	83,602	139,158	69,963	114,914	84,131	151,837	84,238	76,998	146,153	269,008	307,389
▶ Transaction and Other Fees, Net (a)	37,974	66,464	42,806	59,733	59,910	49,196	90,885	46,446	37,073	11,728	32,403	199,991	81,204
▶ Management Fee Offsets (a)	(9,662)	(10,535)	(8,271)	(43,752)	(16,644)	(20,218)	(22,763)	(27,146)	(17,945)	(18,434)	(34,176)	(59,625)	(70,555)
▶ Other Revenue (a)	2,143	(1,164)	4,708	4,621	869	(6)	719	7,823	(4,872)	3,973	(841)	1,582	(1,740)
▶ Compensation (a)	(266,977)	(306,477)	(279,498)	(262,688)	(306,545)	(323,015)	(324,426)	(199,525)	(329,838)	(289,352)	(329,575)	(953,986)	(948,765)
▶ Non-Interest Operating Expenses (b)	(88,375)	(94,192)	(97,604)	(102,564)	(109,376)	(111,029)	(97,219)	(103,303)	(104,429)	(122,964)	(112,584)	(317,624)	(339,977)
<b>Fee Related Earnings</b>	<b>\$ 150,870</b>	<b>\$ 200,504</b>	<b>\$ 183,037</b>	<b>\$ 263,600</b>	<b>\$ 175,055</b>	<b>\$ 206,412</b>	<b>\$ 236,820</b>	<b>\$ 384,720</b>	<b>\$ 180,624</b>	<b>\$ 178,441</b>	<b>\$ 265,667</b>	<b>\$ 618,287</b>	<b>\$ 624,732</b>
▶ Net Realized Incentive Fees (b)	14,219	39,853	16,639	202,707	30,202	20,782	17,811	82,851	17,443	25,982	19,724	68,795	63,149
▶ Net Realized Carried Interest (b)	204,733	107,378	122,285	252,361	184,225	381,358	452,749	616,621	915,346	699,451	337,390	1,018,332	1,952,187
▶ Realized Investment Income (a)	38,110	54,586	11,492	66,283	111,917	202,199	75,832	153,477	107,792	136,497	87,526	389,948	331,815
▶ Net Interest (Loss) (b)	(11,408)	(10,618)	(3,729)	(7,213)	(8,036)	(11,988)	(10,636)	(5,851)	(8,402)	(14,411)	(9,522)	(30,660)	(32,335)
▶ Taxes and Related Payables (b) (c)	(12,148)	(44,220)	(31,756)	(68,610)	(31,054)	(44,841)	(96,437)	(108,456)	(16,994)	(20,587)	(27,070)	(172,332)	(64,651)
▶ Equity-Based Compensation (b) (d)	12,085	10,985	8,745	98,309	16,337	11,250	9,947	10,692	44,398	28,547	17,819	37,534	90,764
<b>Distributable Earnings</b>	<b>\$ 396,461</b>	<b>\$ 358,468</b>	<b>\$ 306,713</b>	<b>\$ 807,437</b>	<b>\$ 478,646</b>	<b>\$ 765,172</b>	<b>\$ 686,086</b>	<b>\$ 1,134,054</b>	<b>\$ 1,240,207</b>	<b>\$ 1,033,920</b>	<b>\$ 691,534</b>	<b>\$ 1,929,904</b>	<b>\$ 2,965,661</b>
▶ Net Unrealized Incentive Fees (b)	63,277	1,274	29,908	(102,736)	37,735	32,084	2,471	(82,439)	37,659	20,180	(38,704)	72,290	19,135
▶ Net Unrealized Carried Interest (b)	81,875	283,882	207,711	617,825	289,598	546,376	57,894	436,056	299,472	(391,390)	(827,280)	893,868	(919,198)
▶ Unrealized Investment Income (Loss) (a)	96,661	42,533	87,680	290,460	4,550	(26,228)	4,934	(55,053)	81,849	(125,723)	(223,657)	(16,744)	(267,531)
▶ Add Back: Related Payables (b) (e)	2,117	28,068	16,964	27,421	19,742	19,809	16,918	24,807	7,275	-	-	56,469	7,275
▶ Less: Equity-Based Compensation (b) (d)	(12,085)	(10,985)	(8,745)	(98,309)	(16,337)	(11,250)	(9,947)	(10,692)	(44,398)	(28,547)	(17,819)	(37,534)	(90,764)
<b>Economic Net Income (Loss)</b>	<b>\$ 628,306</b>	<b>\$ 703,240</b>	<b>\$ 640,231</b>	<b>\$ 1,542,098</b>	<b>\$ 813,934</b>	<b>\$ 1,325,963</b>	<b>\$ 758,356</b>	<b>\$ 1,446,733</b>	<b>\$ 1,622,064</b>	<b>\$ 508,440</b>	<b>\$ (415,926)</b>	<b>\$ 2,898,253</b>	<b>\$ 1,714,578</b>

Fee Earnings

Distributable Earnings

Economic Net Income

(a) Represents the total segment amounts of the respective captions.

(b) See Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics for details.

(c) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(d) Represents equity-based award expense included in Economic Income.

(e) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

## Walkdown of Financial Metrics

(Dollars in Thousands)

	2010	2011	2012	2013	2014		
▶ Base Management Fees (a)	\$ 1,069,471	\$ 1,281,185	\$ 1,591,403	\$ 1,740,807	\$ 1,987,529	Fee Earnings	Distributable Earnings
▶ Advisory Fees (a)	426,140	382,240	357,417	410,514	420,845		
▶ Transaction and Other Fees, Net (a)	137,748	247,513	227,119	206,977	246,437		
▶ Management Fee Offsets (a)	(2,313)	(33,393)	(40,953)	(72,220)	(86,771)		
▶ Other Revenue (a)	(618)	7,415	5,149	10,308	9,405		
▶ Compensation (a)	(859,114)	(960,569)	(1,030,776)	(1,115,640)	(1,153,511)		
▶ Non-Interest Operating Expenses (b)	(307,850)	(368,141)	(412,293)	(382,735)	(420,927)		
<b>Fee Related Earnings</b>	<b>\$ 463,464</b>	<b>\$ 556,250</b>	<b>\$ 697,066</b>	<b>\$ 798,011</b>	<b>\$ 1,003,007</b>		
▶ Net Realized Incentive Fees (b)	59,100	33,117	161,422	273,418	151,646	Distributable Earnings	Economic Net Income
▶ Net Realized Carried Interest (b)	174,247	95,292	230,989	686,757	1,634,953		
▶ Realized Investment Income (a)	46,915	102,575	95,398	170,471	543,425		
▶ Net Interest (Loss) (b)	(570)	(14,357)	(22,522)	(32,968)	(36,511)		
▶ Taxes and Related Payables (b) (c)	(48,867)	(74,696)	(132,325)	(156,734)	(280,788)		
▶ Equity-Based Compensation (b) (d)	68,900	84,626	90,040	130,124	48,226		
<b>Distributable Earnings</b>	<b>\$ 763,189</b>	<b>\$ 782,807</b>	<b>\$ 1,120,068</b>	<b>\$ 1,869,079</b>	<b>\$ 3,063,958</b>		
▶ Net Unrealized Incentive Fees (b)	44,318	(4,169)	15,217	(8,277)	(10,149)		
▶ Net Unrealized Carried Interest (b)	291,662	733,574	672,591	1,191,293	1,329,924		
▶ Unrealized Investment Income (Loss) (a)	501,634	82,689	190,846	517,334	(71,797)		
▶ Add Back: Related Payables (b) (e)	19,935	28,933	86,617	74,570	81,276		
▶ Less: Equity-Based Compensation (b) (d)	(68,900)	(84,626)	(90,040)	(130,124)	(48,226)		
<b>Economic Net Income</b>	<b>\$ 1,551,838</b>	<b>\$ 1,539,208</b>	<b>\$ 1,995,299</b>	<b>\$ 3,513,875</b>	<b>\$ 4,344,986</b>		

(a) Represents the total segment amounts of the respective captions.

(b) See Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics for details.

(c) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(d) Represents equity-based award expense included in Economic Income.

(e) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

## Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics

(Dollars in Thousands)	1Q'13	2Q'13	3Q'13	4Q'13	1Q'14	2Q'14	3Q'14	4Q'14	1Q'15	2Q'15	3Q'15	Year-to-Date	
												3Q'14	3Q'15
Other Operating Expenses	\$ 114,444	\$ 120,152	\$ 122,872	\$ 129,171	\$ 139,774	\$ 145,111	\$ 131,440	\$ 137,457	\$ 143,282	\$ 168,401	\$ 157,565	\$ 416,325	\$ 469,248
Less: Interest Expense	(26,069)	(25,960)	(25,268)	(26,607)	(30,398)	(34,082)	(34,221)	(34,154)	(38,853)	(45,437)	(44,981)	(98,701)	(129,271)
<b>Non-Interest Operating Expenses</b>	<b>\$ 88,375</b>	<b>\$ 94,192</b>	<b>\$ 97,604</b>	<b>\$ 102,564</b>	<b>\$ 109,376</b>	<b>\$ 111,029</b>	<b>\$ 97,219</b>	<b>\$ 103,303</b>	<b>\$ 104,429</b>	<b>\$ 122,964</b>	<b>\$ 112,584</b>	<b>\$ 317,624</b>	<b>\$ 339,977</b>
Realized Incentive Fees	24,727	74,867	31,238	343,501	53,837	39,291	36,840	131,777	29,670	47,819	34,785	129,968	112,274
Less: Realized Incentive Fee Compensation	(10,508)	(35,014)	(14,599)	(140,794)	(23,635)	(18,509)	(19,029)	(48,926)	(12,227)	(21,837)	(15,061)	(61,173)	(49,125)
<b>Net Realized Incentive Fees</b>	<b>\$ 14,219</b>	<b>\$ 39,853</b>	<b>\$ 16,639</b>	<b>\$ 202,707</b>	<b>\$ 30,202</b>	<b>\$ 20,782</b>	<b>\$ 17,811</b>	<b>\$ 82,851</b>	<b>\$ 17,443</b>	<b>\$ 25,982</b>	<b>\$ 19,724</b>	<b>\$ 68,795</b>	<b>\$ 63,149</b>
Realized Carried Interest	294,170	183,288	182,654	283,846	333,623	641,659	638,752	836,562	1,207,594	937,483	435,189	1,614,034	2,580,266
Less: Realized Carried Interest Compensation	(89,437)	(75,910)	(60,369)	(31,485)	(149,398)	(260,301)	(186,003)	(219,941)	(292,248)	(238,032)	(97,799)	(595,702)	(628,079)
<b>Net Realized Carried Interest</b>	<b>\$ 204,733</b>	<b>\$ 107,378</b>	<b>\$ 122,285</b>	<b>\$ 252,361</b>	<b>\$ 184,225</b>	<b>\$ 381,358</b>	<b>\$ 452,749</b>	<b>\$ 616,621</b>	<b>\$ 915,346</b>	<b>\$ 699,451</b>	<b>\$ 337,390</b>	<b>\$ 1,018,332</b>	<b>\$ 1,952,187</b>
Interest Income and Dividend Revenue	14,661	15,342	21,539	19,394	22,362	22,094	23,585	28,303	30,451	31,026	35,459	68,041	96,936
Less: Interest Expense	(26,069)	(25,960)	(25,268)	(26,607)	(30,398)	(34,082)	(34,221)	(34,154)	(38,853)	(45,437)	(44,981)	(98,701)	(129,271)
<b>Net Interest (Loss)</b>	<b>\$ (11,408)</b>	<b>\$ (10,618)</b>	<b>\$ (3,729)</b>	<b>\$ (7,213)</b>	<b>\$ (8,036)</b>	<b>\$ (11,988)</b>	<b>\$ (10,636)</b>	<b>\$ (5,851)</b>	<b>\$ (8,402)</b>	<b>\$ (14,411)</b>	<b>\$ (9,522)</b>	<b>\$ (30,660)</b>	<b>\$ (32,335)</b>
<b>Equity-Based Compensation (a)</b>	<b>\$ 12,085</b>	<b>\$ 10,985</b>	<b>\$ 8,745</b>	<b>\$ 98,309</b>	<b>\$ 16,337</b>	<b>\$ 11,250</b>	<b>\$ 9,947</b>	<b>\$ 10,692</b>	<b>\$ 44,398</b>	<b>\$ 28,547</b>	<b>\$ 17,819</b>	<b>\$ 37,534</b>	<b>\$ 90,764</b>
<b>Taxes and Related Payables (b)</b>	<b>\$ (12,148)</b>	<b>\$ (44,220)</b>	<b>\$ (31,756)</b>	<b>\$ (68,610)</b>	<b>\$ (31,054)</b>	<b>\$ (44,841)</b>	<b>\$ (96,437)</b>	<b>\$ (108,456)</b>	<b>\$ (16,994)</b>	<b>\$ (20,587)</b>	<b>\$ (27,070)</b>	<b>\$ (172,332)</b>	<b>\$ (64,651)</b>
Unrealized Incentive Fees	107,755	4,358	40,992	(173,033)	61,266	56,776	(6,531)	(140,936)	62,620	26,311	(53,346)	111,511	35,585
Less: Unrealized Incentive Fee Compensation	(44,478)	(3,084)	(11,084)	70,297	(23,531)	(24,692)	9,002	58,497	(24,961)	(6,131)	14,642	(39,221)	(16,450)
<b>Net Unrealized Incentive Fees</b>	<b>\$ 63,277</b>	<b>\$ 1,274</b>	<b>\$ 29,908</b>	<b>\$ (102,736)</b>	<b>\$ 37,735</b>	<b>\$ 32,084</b>	<b>\$ 2,471</b>	<b>\$ (82,439)</b>	<b>\$ 37,659</b>	<b>\$ 20,180</b>	<b>\$ (38,704)</b>	<b>\$ 72,290</b>	<b>\$ 19,135</b>
Unrealized Carried Interest	177,347	456,706	290,052	1,233,905	330,288	660,712	222,026	495,935	373,852	(441,949)	(1,055,977)	1,213,026	(1,124,074)
Less: Unrealized Carried Interest Compensation	(95,472)	(172,824)	(82,341)	(616,080)	(40,690)	(114,336)	(164,132)	(59,879)	(74,380)	50,559	228,697	(319,158)	204,876
<b>Net Unrealized Carried Interest</b>	<b>\$ 81,875</b>	<b>\$ 283,882</b>	<b>\$ 207,711</b>	<b>\$ 617,825</b>	<b>\$ 289,598</b>	<b>\$ 546,376</b>	<b>\$ 57,894</b>	<b>\$ 436,056</b>	<b>\$ 299,472</b>	<b>\$ (391,390)</b>	<b>\$ (827,280)</b>	<b>\$ 893,868</b>	<b>\$ (919,198)</b>
<b>Related Payables (c)</b>	<b>\$ 2,117</b>	<b>\$ 28,068</b>	<b>\$ 16,964</b>	<b>\$ 27,421</b>	<b>\$ 19,742</b>	<b>\$ 19,809</b>	<b>\$ 16,918</b>	<b>\$ 24,807</b>	<b>\$ 7,275</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 56,469</b>	<b>\$ 7,275</b>

Unless otherwise noted, all amounts are the respective captions from the Total Segment information.

(a) Represents equity-based award expense included in Economic Income.

(b) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(c) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

## Walkdown of Financial Metrics – Calculation of Certain Non-GAAP Financial Metrics

(Dollars in Thousands)	2010	2011	2012	2013	2014
Other Operating Expenses	\$ 344,516	\$ 421,342	\$ 481,445	\$ 486,639	\$ 553,782
Less: Interest Expense	(36,666)	(53,201)	(69,152)	(103,904)	(132,855)
<b>Non-Interest Operating Expenses</b>	<b>\$ 307,850</b>	<b>\$ 368,141</b>	<b>\$ 412,293</b>	<b>\$ 382,735</b>	<b>\$ 420,927</b>
Realized Incentive Fees	116,700	89,029	301,464	474,333	261,745
Less: Realized Incentive Fee Compensation	(57,600)	(55,912)	(140,042)	(200,915)	(110,099)
<b>Net Realized Incentive Fees</b>	<b>\$ 59,100</b>	<b>\$ 33,117</b>	<b>\$ 161,422</b>	<b>\$ 273,418</b>	<b>\$ 151,646</b>
Realized Carried Interest	244,963	138,907	327,422	943,958	2,450,596
Less: Realized Carried Interest Compensation	(70,716)	(43,615)	(96,433)	(257,201)	(815,643)
<b>Net Realized Carried Interest</b>	<b>\$ 174,247</b>	<b>\$ 95,292</b>	<b>\$ 230,989</b>	<b>\$ 686,757</b>	<b>\$ 1,634,953</b>
Interest Income and Dividend Revenue	36,096	38,844	46,630	70,936	96,344
Less: Interest Expense	(36,666)	(53,201)	(69,152)	(103,904)	(132,855)
<b>Net Interest (Loss)</b>	<b>\$ (570)</b>	<b>\$ (14,357)</b>	<b>\$ (22,522)</b>	<b>\$ (32,968)</b>	<b>\$ (36,511)</b>
<b>Equity-Based Compensation (a)</b>	<b>\$ 68,900</b>	<b>\$ 84,626</b>	<b>\$ 90,040</b>	<b>\$ 130,124</b>	<b>\$ 48,226</b>
<b>Taxes and Related Payables (b)</b>	<b>\$ (48,867)</b>	<b>\$ (74,696)</b>	<b>\$ (132,325)</b>	<b>\$ (156,734)</b>	<b>\$ (280,788)</b>
Unrealized Incentive Fees	107,624	(24,928)	(29,311)	(19,928)	(29,425)
Less: Unrealized Incentive Fee Compensation	(63,306)	20,759	44,528	11,651	19,276
<b>Net Unrealized Incentive Fees</b>	<b>\$ 44,318</b>	<b>\$ (4,169)</b>	<b>\$ 15,217</b>	<b>\$ (8,277)</b>	<b>\$ (10,149)</b>
Unrealized Carried Interest	457,002	971,518	994,190	2,158,010	1,708,961
Less: Unrealized Carried Interest Compensation	(165,340)	(237,944)	(321,599)	(966,717)	(379,037)
<b>Net Unrealized Carried Interest</b>	<b>\$ 291,662</b>	<b>\$ 733,574</b>	<b>\$ 672,591</b>	<b>\$ 1,191,293</b>	<b>\$ 1,329,924</b>
<b>Related Payables (c)</b>	<b>\$ 19,935</b>	<b>\$ 28,933</b>	<b>\$ 86,617</b>	<b>\$ 74,570</b>	<b>\$ 81,276</b>

Unless otherwise noted, all amounts are the respective captions from the Total Segment information.

(a) Represents equity-based award expense included in Economic Income.

(b) Represents the current tax provision (benefit) calculated on Income (Loss) Before Provision (Benefit) for Taxes and the Payable Under Tax Receivable Agreement.

(c) Represents tax-related payables including the Payable Under Tax Receivable Agreement, which is a component of Taxes and Related Payables.

**Investment Records as of September 30, 2015<sup>(a)</sup>**

(Dollars in Thousands, Except Where Noted)	Committed Capital	Available Capital (b)	Unrealized Investments			Realized Investments		Total Investments		Net IRRs (d)	
			Value	MOIC (c)	% Public	Value	MOIC (c)	Value	MOIC (c)	Realized	Total
<b>Private Equity</b>											
BCP I (Oct 1987 / Oct 1993)	\$ 859,081	\$ -	\$ -	n/a	-	\$ 1,741,738	2.6x	\$ 1,741,738	2.6x	19%	19%
BCP II (Oct 1993 / Aug 1997)	1,361,100	-	-	n/a	-	3,256,819	2.5x	3,256,819	2.5x	32%	32%
BCP III (Aug 1997 / Nov 2002)	3,967,422	-	-	n/a	-	9,184,688	2.3x	9,184,688	2.3x	14%	14%
BCOM (Jun 2000 / Jun 2006)	2,137,330	199,298	305,478	1.4x	-	2,619,040	1.4x	2,924,518	1.4x	7%	6%
BCP IV (Nov 2002 / Dec 2005)	6,773,182	221,559	2,360,762	1.3x	27%	18,652,893	3.2x	21,013,655	2.8x	45%	36%
BCP V (Dec 2005 / Jan 2011)	21,024,105	1,330,193	13,220,032	1.6x	59%	23,805,670	2.0x	37,025,702	1.8x	10%	8%
BCP VI (Jan 2011 / Jan 2017)	15,183,973	5,537,622	12,254,533	1.3x	18%	2,004,781	1.9x	14,259,314	1.4x	47%	12%
BEP (Aug 2011 / Feb 2015)	2,438,835	230,025	2,784,328	1.3x	21%	539,484	2.0x	3,323,812	1.4x	56%	20%
BEP II (Feb 2015 / Feb 2021)	4,951,351	4,951,351	-	n/a	-	-	n/a	-	n/a	n/a	n/a
BCP VII (TBD)	16,775,000	16,775,000	-	n/a	-	-	n/a	-	n/a	n/a	n/a
<b>Total Corporate Private Equity</b>	<b>\$ 75,471,379</b>	<b>\$ 29,245,048</b>	<b>\$ 30,925,133</b>	<b>1.4x</b>	<b>36%</b>	<b>\$ 61,805,113</b>	<b>2.3x</b>	<b>\$ 92,730,246</b>	<b>1.9x</b>	<b>19%</b>	<b>16%</b>
Tactical Opportunities	11,999,235	7,057,842	5,598,643	1.1x	1%	1,208,134	1.5x	6,806,777	1.2x	38%	12%
Strategic Partners	17,280,564	4,227,205	6,971,984	1.7x	n/a	12,720,524	1.1x	19,692,508	1.3x	n/a	15%
Other Funds and Co-Investment (e)	1,868,221	277,682	1,311,485	1.1x	45%	108,013	1.8x	1,419,498	1.1x	n/a	n/m
<b>Total Private Equity</b>	<b>\$ 106,619,399</b>	<b>\$ 40,807,777</b>	<b>\$ 44,807,245</b>	<b>1.4x</b>	<b>27%</b>	<b>\$ 75,841,784</b>	<b>1.9x</b>	<b>\$ 120,649,029</b>	<b>1.7x</b>	<b>19%</b>	<b>15%</b>
<b>Real Estate</b>											
<b>Dollar</b>											
Pre-BREP	\$ 140,714	\$ -	\$ -	n/a	-	\$ 345,190	2.5x	\$ 345,190	2.5x	33%	33%
BREP I (Sep 1994 / Oct 1996)	380,708	-	-	n/a	-	1,327,708	2.8x	1,327,708	2.8x	40%	40%
BREP II (Oct 1996 / Mar 1999)	1,198,339	-	-	n/a	-	2,531,613	2.1x	2,531,613	2.1x	19%	19%
BREP III (Apr 1999 / Apr 2003)	1,522,708	-	-	n/a	-	3,328,504	2.4x	3,328,504	2.4x	21%	21%
BREP IV (Apr 2003 / Dec 2005)	2,198,694	-	1,027,268	0.9x	11%	3,632,929	2.2x	4,660,197	1.7x	45%	13%
BREP V (Dec 2005 / Feb 2007)	5,539,418	-	5,071,272	2.3x	30%	7,729,999	2.2x	12,801,271	2.2x	13%	11%
BREP VI (Feb 2007 / Aug 2011)	11,059,523	584,807	8,799,927	2.2x	65%	16,589,673	2.4x	25,389,600	2.3x	15%	13%
BREP VII (Aug 2011 / Apr 2015)	13,486,361	3,002,256	15,819,308	1.6x	1%	7,514,814	1.9x	23,334,122	1.7x	34%	24%
BREP VIII (Apr 2015 / Oct 2020)	15,928,531	14,984,719	1,087,193	1.1x	-	-	n/a	1,087,193	1.1x	n/a	n/m
<b>Total Global BREP</b>	<b>\$ 51,454,996</b>	<b>\$ 18,571,782</b>	<b>\$ 31,804,968</b>	<b>1.7x</b>	<b>24%</b>	<b>\$ 43,000,430</b>	<b>2.2x</b>	<b>\$ 74,805,398</b>	<b>2.0x</b>	<b>22%</b>	<b>17%</b>
<b>Euro</b>											
BREP Int'l (Jan 2001 / Sep 2005)	€ 824,172	€ -	€ -	n/a	-	€ 1,364,490	2.1x	€ 1,364,490	2.1x	23%	23%
BREP Int'l II (Sep 2005 / Jun 2008)	1,629,748	53,252	817,019	1.2x	45%	1,417,697	2.1x	2,234,716	1.6x	10%	6%
BREP Europe III (Jun 2008 / Sep 2013)	3,205,140	464,993	3,451,390	1.8x	7%	2,356,583	2.2x	5,807,973	2.0x	25%	20%
BREP Europe IV (Sep 2013 / Mar 2019)	6,693,483	3,064,932	4,836,148	1.3x	-	354,935	1.3x	5,191,083	1.3x	35%	21%
<b>Total Euro BREP</b>	<b>€ 12,352,543</b>	<b>€ 3,583,177</b>	<b>€ 9,104,557</b>	<b>1.4x</b>	<b>7%</b>	<b>€ 5,493,705</b>	<b>2.0x</b>	<b>€ 14,598,262</b>	<b>1.6x</b>	<b>18%</b>	<b>14%</b>
BREP Co-Investment (f)	\$ 5,709,088	\$ -	\$ 5,555,712	1.8x	67%	\$ 5,804,079	2.2x	\$ 11,359,791	2.0x	16%	16%
BREP Asia (Jun 2013 / Dec 2017)	5,079,687	2,944,998	2,709,568	1.3x	-	52,498	1.4x	2,762,066	1.3x	22%	14%
<b>Total BREP</b>	<b>\$ 78,314,999</b>	<b>\$ 25,614,141</b>	<b>\$ 52,158,982</b>	<b>1.6x</b>	<b>23%</b>	<b>\$ 56,167,818</b>	<b>2.2x</b>	<b>\$ 108,326,800</b>	<b>1.9x</b>	<b>21%</b>	<b>17%</b>
BPP (g)	\$ 7,925,523	\$ 3,278,618	\$ 5,400,419	1.2x	-	\$ -	n/a	\$ 5,400,419	1.2x	n/a	20%
BREDS (h)	\$ 7,256,058	\$ 2,359,876	\$ 2,482,860	1.2x	-	\$ 5,197,513	1.3x	\$ 7,680,373	1.3x	13%	12%
<b>Hedge Fund Solutions</b>											
BSCH (Dec 2013 / Jun 2020) (i)	\$ 3,301,000	\$ 3,015,745	\$ 297,429	1.1x	-	\$ 54,573	n/a	\$ 352,002	1.3x	n/m	8%
<b>Hedge Fund Solutions</b>	<b>\$ 3,301,000</b>	<b>\$ 3,015,745</b>	<b>\$ 297,429</b>	<b>1.1x</b>	<b>-</b>	<b>\$ 54,573</b>	<b>n/a</b>	<b>\$ 352,002</b>	<b>1.3x</b>	<b>n/m</b>	<b>8%</b>
<b>Credit (j)</b>											
Mezzanine I (Jul 2007 / Oct 2011)	\$ 2,000,000	\$ 102,380	\$ 472,638	1.8x	-	\$ 4,384,595	1.6x	\$ 4,857,233	1.6x	n/a	18%
Mezzanine II (Nov 2011 / Nov 2016)	4,120,000	2,731,998	2,507,099	1.2x	-	1,514,372	1.5x	4,021,471	1.3x	n/a	19%
Rescue Lending I (Sep 2009 / May 2013)	3,253,143	552,445	1,848,064	1.3x	-	4,034,599	1.5x	5,882,663	1.4x	n/a	13%
Rescue Lending II (Jun 2013 / Jun 2018)	5,125,000	3,485,668	1,924,642	1.1x	-	88,846	1.1x	2,013,488	1.1x	n/a	22%
<b>Total Credit</b>	<b>\$ 14,498,143</b>	<b>\$ 6,872,491</b>	<b>\$ 6,752,443</b>	<b>1.2x</b>	<b>-</b>	<b>\$ 10,022,412</b>	<b>1.5x</b>	<b>\$ 16,774,855</b>	<b>1.4x</b>	<b>n/a</b>	<b>16%</b>

See Investment Records as of September 30, 2015 – Notes.

## Investment Records as of September 30, 2015 – Notes

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n/m Not meaningful.

n/a Not applicable.

(a) Preliminary.

(b) Available Capital represents total investable capital commitments, including side-by-side, adjusted for certain expenses and expired or callable capital, less invested capital. This amount is not reduced by outstanding commitments to investments.

(c) Multiple of Invested Capital (“MOIC”) represents carrying value, before management fees, expenses and Carried Interest, divided by invested capital.

(d) Net Internal Rate of Return (“IRR”) represents the annualized inception to September 30, 2015 IRR on total invested capital based on realized proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.

(e) Returns for Other Funds and Co-Invest are not meaningful as these funds have limited transaction activity.

(f) BREP Co-Investment represents co-investment capital raised for various BREP investments. The Net IRR reflected is calculated by aggregating each co-investment’s realized proceeds and unrealized value, as applicable, after management fees, expenses and Carried Interest.

(g) BPP, or Blackstone Property Partners, are the core+ real estate funds which invest with a more modest risk profile and lower leverage.

(h) Excludes Capital Trust drawdown funds.

(i) BSCH is a permanent capital vehicle focused on acquiring strategic minority positions in alternative asset managers.

(j) The Total Investments MOIC for Mezzanine I, Mezzanine II, Rescue Lending I and Rescue Lending II Funds, excluding recycled capital during the investment period, was 2.0x, 1.7x, 1.6x and 1.3x, respectively. Funds presented represent the flagship credit drawdown funds only. The Total Credit Net IRR is the combined IRR of the four flagship credit drawdown funds presented.