



RR Donnelley Awarded a Five Year Contract by Janney Montgomery Scott for Post-Sale Fulfillment

Jan 21, 2015

CHICAGO, Jan. 22, 2015 (GLOBE NEWSWIRE) -- R. R. Donnelley & Sons Company (Nasdaq:RRD) announced today that they have been awarded a five year contract by Janney Montgomery Scott LLC (Janney) to provide post-sale fulfillment and regulatory communications services to investors. Janney is a leading full-service wealth management, financial services and investment banking firm headquartered in Philadelphia, Pennsylvania.

RR Donnelley will draw on a broad set of capabilities and technologies that will leverage a strategic relationship with Mediant Communications, a provider of investor communications technology and services. The solution will enhance compliance document distribution by enabling advisors to send and track the delivery of regulatory documents, both electronic and mail, from the initial sale through to the required delivery of a prospectus and confirmation following an investment, all in the same user interface.

"We send our clients thousands of communications each year, an operational challenge made more complex by the regulatory demand for the timely delivery of post-sale documents," stated Anthony Miller, Executive Vice President, Chief Administrative Officer of Janney. "Through a combination of technology and proven expertise, RR Donnelley offers us an innovative solution and a more efficient way for us to manage and deliver prospectuses, confirmation statements and other disclosure documents critical to our client communications."

Eric Johnson, RR Donnelley's Sr. Vice President Global Investment Markets **Financial Services**, commented, "We are very pleased to have the opportunity to serve the needs of Janney. Our solution leverages integrated services from across RR Donnelley's extensive, end-to-end communications platform, including prospectus hosting, delivery-tracking technology, and sophisticated data analysis tools."

About RR Donnelley

RR Donnelley (Nasdaq:RRD) helps organizations communicate more effectively by working to create, manage, produce, distribute and process content on behalf of our customers. The company assists customers in developing and executing multichannel communication strategies that engage audiences, reduce costs, drive revenues and increase compliance. RR Donnelley's innovative technologies enhance digital and print communications to deliver integrated messages across multiple media to highly targeted audiences at optimal times for clients in virtually every private and public sector. Strategically located operations provide local service and responsiveness while leveraging the economic, geographic and technological advantages of a global organization. For more information, and for RR Donnelley's Global Social Responsibility Report, visit the company's web site at <http://www.rrdonnelley.com>.

Use of Forward-Looking Statements

This news release may contain "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended, and the U.S. Private Securities Litigation Reform Act of 1995. Readers are cautioned not to place undue reliance on these forward-looking statements and any such forward-looking statements are qualified in their entirety by reference to the following cautionary statements. All forward-looking statements speak only as of the date of this news release and are based on current expectations and involve a number of assumptions, risks and uncertainties that could cause the actual results to differ materially from such

forward-looking statements. Readers are strongly encouraged to read the full cautionary statements contained in RR Donnelley's filings with the SEC. RR Donnelley disclaims any obligation to update or revise any forward-looking statements.

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