VICI CHELSEA PIERS NEW YORK INVESTMENT OVERVIEW

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TRANSACTION SUMMARY

Chelsea Piers Investment Terms	
Mortgage Loan Amount	Up to \$80 million (Comprised of a \$65 million term loan and \$15 million delayed draw term loan)
Interest Rate	7.0% annually
Term	7 years
Origination Date	August 31, 2020
Final Maturity	August 31, 2027



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CHELSEA PIERS NEW YORK OVERVIEW

Property Highlights

- Chelsea Piers is the premier sports and entertainment complex in New York City, opened in 1995 and located on 28 acres between 17th and 23rd Streets alongside Manhattan's Hudson River
- Comprised of over 780,000 sq. ft. of irreplaceable real estate, Piers 59, 60, 61 and 62 have been an essential part of the fabric of New York for over 100 years
- Chelsea Piers has three principal areas of operation:
 - Sports & Recreation
 - Four state-of-the-art venues: golf, fitness, field/court sports and gymnastics and ice rinks
 - Dedicated spaces for 20+ sports and activities offered on both subscription and pay-per-use basis
 - Real Estate Leasing
 - Approximately 300,000 sq. ft. of high value, commercial space that is primarily utilized for production studios for filming Law & Order SVU and Blacklist, amongst others
 - Other subtenants include Bowlmor and MarineMax, which operates the largest commercial and private-boat marina in New York City

- Hospitality

 Three flexible and expansive event spaces featuring three ballrooms ranging in size from 6,000-20,000 sq. ft., accommodating events ranging from 100-2,000 guests

Property Images







TRANSACTION STRATEGIC RATIONALE

Chelsea Piers Strengths

- ✓ Truly irreplaceable asset with significant competitive advantages
 - Relatively low secular threat given limited supply of amateur sports facilities in New York City (e.g. no other recreational hockey rinks in New York City)
 - Contains New York's best-located film production studios, a category currently in very high demand
 - No competitive banquet halls have the combination of waterfront views and capacity of up to 2,000 guests
 - Highly coveted Chelsea waterfront location leads to low turnover among Chelsea Piers' tenants average tenancy of 20+ years
- Resilient business model with a historical track record of recovering quickly from financial (e.g. the Great Financial Crisis), civil (e.g. 9/11) and natural (e.g. Hurricane Sandy) crises
- ✓ Loyal customer base with resilient recurring revenue model
- ✓ Exceptional leadership team with a proven track record



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CHELSEA PIERS NEW YORK PROPERTY PHOTOS

