TE Connectivity Fourth Quarter 2022 Earnings

November 2, 2022







Forward-Looking Statements and Non-GAAP Financial Measures

Forward-Looking Statements

This presentation contains certain "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to risks, uncertainty and changes in circumstances, which may cause actual results, performance, financial condition or achievements to differ materially from anticipated results, performance, financial condition or achievements. All statements contained herein that are not clearly historical in nature are forward-looking and the words "anticipate," "believe," "expect," "estimate," "plan," and similar expressions are generally intended to identify forward-looking statements. We have no intention and are under no obligation to update or alter (and expressly disclaim any such intention or obligation to do so) our forward-looking statements whether as a result of new information, future events or otherwise, except to the extent required by law. The forward-looking statements in this presentation include statements addressing our future financial condition and operating results, and the impact on our operations resulting from the coronavirus disease 2019 ("COVID-19"). Examples of factors that could cause actual results to differ materially from those described in the forward-looking statements include, among others, the extent, severity and duration of COVID-19 negatively affecting our business operations; business, economic, competitive and regulatory risks, such as conditions affecting demand for products in the automotive and other industries we serve; competition and pricing pressure; fluctuations in foreign currency exchange rates and commodity prices; natural disasters and political, economic and military instability in countries in which we operate, including continuing military conflict between Russia and Ukraine resulting from Russia's invasion of Ukraine or escalating tensions in surrounding countries; developments in the credit markets; future goodwill impairment; compliance with current and future environmental and other laws and regulations; and the possible effects on us of changes in tax laws, tax treaties and other legislation, including the effects of Swiss tax reform. In addition, the extent to which COVID-19 will impact our business and our financial results will depend on future developments, which are highly uncertain and cannot be predicted. Such developments may include the geographic spread of the virus, the severity of the virus, the duration of the outbreak, the impact on our suppliers' and customers' supply chains, the actions that may be taken by various governmental authorities in response to the outbreak in jurisdictions in which we operate, and the possible impact on the global economy and local economies in which we operate. More detailed information about these and other factors is set forth in TE Connectivity Ltd.'s Annual Report on Form 10-K for the fiscal year ended Sept. 24, 2021 as well as in our Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and other reports filed by us with the U.S. Securities and Exchange Commission.

Non-GAAP Financial Measures

Where we have used non-GAAP financial measures, reconciliations to the most comparable GAAP measure are provided, along with a disclosure on the usefulness of the non-GAAP financial measure, in this presentation.



Earnings Highlights

Q4 Sales & Adjusted EPS above expectations; double digit organic growth in each segment

- Sales of \$4.4B, up 14% Y/Y on a reported 14-week basis
- Orders of \$4.3B; book to bill of 0.98
- Adjusted Operating Margins of 17.4%, with Adjusted EPS of \$1.88, up 11% Y/Y
- Generated record Free Cash Flow of \$745M, benefiting from focused inventory reduction; ~\$515M returned to shareholders
- On a 13-week basis, Sales of \$4.05B, up 12% organically Y/Y, and adjusted EPS of \$1.75

FY22 results demonstrate the strategic positioning of our portfolio

- Sales of \$16.3B, up 9% on a reported basis Y/Y despite FX headwinds of ~\$760M
 - 12% organic growth Y/Y; Industrial & Communications up double digits, with high single digit growth in Transportation
 - · Market outperformance driven by secular trends including EV, factory automation, renewables & cloud
- Adjusted Operating Margins of 18.2%, with Y/Y expansion in Industrial & Communications
- Adjusted EPS of \$7.33, up 13% Y/Y, despite currency exchange and inflation headwinds
- Free Cash Flow ~\$1.8B; ~\$2.1B returned to shareholders

Q1 Guidance reflects higher impact from currency exchange rates

- Expect Sales of ~\$3.75B, up 9% organically & down slightly on a reported basis Y/Y despite ~\$400M of FX headwinds
- Expect Adjusted EPS of ~\$1.50
 - Includes headwinds of ~\$0.25 Y/Y from currency exchange rates & tax
 - Sequential impacts to adjusted EPS from FX, lower volume and inventory reduction



Segment Orders Summary (\$ in millions)

Reported	FY21	FY22	FY22	Q4 Y/Y	Growth
	Q4	Q3	Q4*	13 week Reported	
Transportation	2,349	2,303	2,510	(1)%	8%
Industrial	1,140	1,320	1,258	4%	4%
Communications	647	575	504	(27)%	(28)%
Total TE	4,136	4,197	4,272	(4)%	1%
Book to Bill	1.08	1.02	0.98		

- Strong backlog of \$6B, up ~11% Y/Y
- Transportation and Industrial book to bill above 1.0, reflecting ongoing strong demand patterns
- Communications orders reflect moderation in end markets

Orders and Backlog Reflecting Resiliency in Transportation & Industrial and Moderation in Communications





Transportation Solutions

\$ in Millions



Q4 Adjusted Operating Margin

23.2%

21.4%

Margins reflecting the timing of pricing actions to offset inflation as well as the impacts from inventory reduction

Q4 2021

Q4 2022

Q4 Business Performance

Y/Y Growth Rates		Reported	14 Week Organic	13 week Organic
Automotive	\$1,725	14%	25%	16%
Commercial Transportation	423	14%	22%	13%
Sensors	299	(2)%	5%	(3)%
Transportation Solutions	\$2,447	11%	22%	13%

- Automotive organic growth across all regions.
 Continue to increase content per vehicle through our global leadership position in electric vehicles
- Commercial Transportation growth driven by North America and Europe. Significant market outperformance in each region for the full year
- Sensors organic decline with focused growth offset by portfolio optimization activities

Note: Comments based on 13 week organic results

Adjusted EBITDA Margin





Industrial Solutions

\$ in Millions



Q4 Adjusted Operating Margin



Q4 Business Performance

Y/Y Growth Rates			14 Week	13 Week
		Reported	Organic	Organic
Industrial Equipment	\$521	35%	30%	20%
Aerospace, Defense and Marine	313	21%	29%	20%
Energy	225	16%	25%	16%
Medical	193	8%	10%	3%
Industrial Solutions	\$1,252	23%	25%	16%

- Industrial Equipment double-digit growth in all regions, with continued benefits from factory automation applications
- AD&M growth driven primarily by ongoing market improvement in Commercial Aerospace
- Energy growth with increase in renewable applications
- Medical growth with increase in interventional procedures

Note: Comments based on 13 week organic results



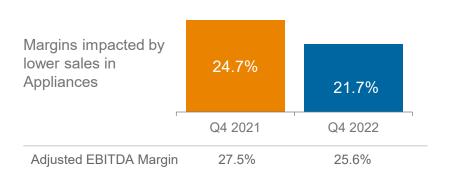


Communications Solutions

\$ in Millions



Q4 Adjusted Operating Margin



Q4 Business Performance

Y/Y Growth Rates		Reported	14 Week Organic	13 week Organic
Data & Devices	\$425	19%	17%	9%
Appliances	235	(5)%	0%	(6)%
Communications Solutions	\$660	10%	10%	3%

- Data & Devices outperformance driven by content growth and share gains in high-speed data and AI applications enabling improved data center energy efficiency
- Appliances organic decline reflects moderation in end market

Note: Comments based on 13 week organic results



Q4 Financial Summary

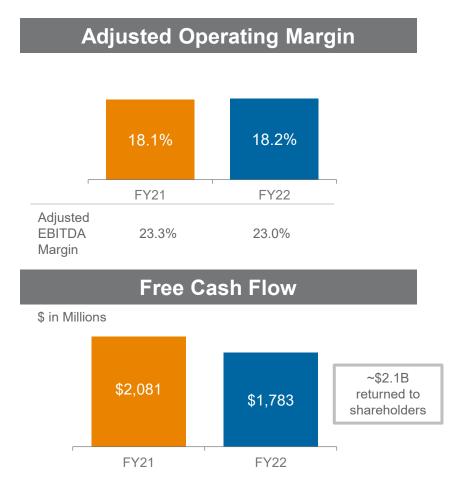
(\$ in Millions, except per share amounts)	Q4 FY21	Q4 FY2		
Net Sales	\$ 3,818	\$	4,359	
Operating Income	\$ 660	\$	660	
Operating Margin	17.3%		15.1%	
Acquisition-Related Charges	8		15	
Restructuring & Other Charges, Net	38		82	
Adjusted Operating Income	\$ 706	\$	757	
Adjusted Operating Margin	18.5%		17.4%	
Earnings Per Share*	\$ 2.40	\$	2.21	
Acquisition-Related Charges	0.02		0.04	
Restructuring & Other Charges, Net	0.12		0.21	
Other Items	0.07		-	
Tax Items	(0.92)		(0.57)	
Adjusted EPS	\$ 1.69	\$	1.88	

^{*} Represents Diluted Earnings Per Share from Continuing Operations.



Financial Performance





Results Reflect Strong Performance in a Challenging Environment Demonstrating the Strategic Positioning of Our Portfolio

Additional Information





Y/Y Q4 2022

	Sales (in millions)	Adjusted EPS
Q4 2021 Results	\$3,818	\$1.69
Operational Performance	889	0.26
FX Impact	(348)	(80.0)
Tax Rate Impact	-	0.01
Q4 2022 Results (14 weeks)	\$4,359	\$1.88
Extra week	(306)	(0.13)
Q4 2022 Results (13 weeks)	\$4,053	\$1.75



Y/Y FY 2022

	Sales (in millions)	Adjusted EPS
2021 Results	\$14,923	\$6.51
Operational Performance	2,121	0.95
FX Impact	(763)	(0.14)
Tax Rate Impact	-	0.01
2022 Results (53 weeks)	\$16,281	\$7.33
Extra week	(306)	(0.13)
2022 Results (52 weeks)	\$15,975	\$7.20



Y/Y Q1 2023

	Sales (in millions)	Adjusted EPS
Q1 2022 Results	\$3,818	\$1.76
Operational Performance	332	(0.01)
FX Impact	(400)	(0.19)
Tax Rate Impact	-	(0.06)
Q1 2023 Guidance	\$3,750	\$1.50



Balance Sheet & Cash Flow Summary

Free Cash Flow and Working Capital

(\$ in Millions)	FY21	FY22
Cash from Continuing Operating Activities	\$2,676	\$2,468
Capital expenditures	(690)	(768)
Proceeds from sales of property, plant and equipment	86	106
Cash (collected) paid pursuant to collateral requirements related to cross-currency swap contracts	9	(23)
Free Cash Flow	\$2,081	\$1,783
Free Cash Flow A/R Days Sales Outstanding*		\$1,783 \$2,865 64
A/R	\$2,928 69	\$2,865

Liquidity, Cash and Debt

(\$ in Millions)	FY21	FY22
Beginning Cash Balance	\$945	\$1,203
Free Cash Flow	2,081	1,783
Dividends	(647)	(685)
Share repurchases	(831)	(1,412)
Net increase (decrease) in debt	(47)	400
Acquisition of businesses, net of cash acquired	(423)	(220)
Other	125	19
Ending Cash Balance	\$1,203	\$1,088
Total Debt	\$4,092	\$4,206

Free Cash Flow is a non-GAAP financial measure, see Appendix for description and reconciliation

^{*} Calculated on a quarterly basis and adjusted to exclude the impact of acquisitions Note: FY22 includes an additional week

Appendix





Non-GAAP Financial Measures

We present non-GAAP performance and liquidity measures as we believe it is appropriate for investors to consider adjusted financial measures in addition to results in accordance with accounting principles generally accepted in the U.S. ("GAAP"). These non-GAAP financial measures provide supplemental information and should not be considered replacements for results in accordance with GAAP. Management uses non-GAAP financial measures internally for planning and forecasting purposes and in its decision-making processes related to the operations of our company. We believe these measures provide meaningful information to us and investors because they enhance the understanding of our operating performance, ability to generate cash, and the trends of our business. Additionally, we believe that investors benefit from having access to the same financial measures that management uses in evaluating our operations. The primary limitation of these measures is that they exclude the financial impact of items that would otherwise either increase or decrease our reported results. This limitation is best addressed by using these non-GAAP financial measures in combination with the most directly comparable GAAP financial measures in order to better understand the amounts, character, and impact of any increase or decrease in reported amounts. These non-GAAP financial measures may not be comparable to similarly-titled measures reported by other companies.

The following provides additional information regarding our non-GAAP financial measures:

- Organic Net Sales Growth (Decline) represents net sales growth (decline) (the most comparable GAAP financial measure) excluding the impact of foreign currency
 exchange rates, and acquisitions and divestitures that occurred in the preceding twelve months, if any. Organic Net Sales Growth (Decline) is a useful measure of our
 performance because it excludes items that are not completely under management's control, such as the impact of changes in foreign currency exchange rates, and items
 that do not reflect the underlying growth of the company, such as acquisition and divestiture activity. This measure is a significant component in our incentive compensation
 plans.
- Adjusted Gross Margin and Adjusted Gross Margin Percentage represent gross margin and gross margin percentage, respectively, (the most comparable GAAP financial measures) before special items including restructuring and other charges, and acquisition-related charges, if any.
- Adjusted Operating Income and Adjusted Operating Margin represent operating income and operating margin, respectively, (the most comparable GAAP financial
 measures) before special items including restructuring and other charges, acquisition-related charges, impairment of goodwill, and other income or charges, if any. We
 utilize these adjusted measures in combination with operating income and operating margin to assess segment level operating performance and to provide insight to
 management in evaluating segment operating plan execution and market conditions. Adjusted Operating Income is a significant component in our incentive compensation
 plans.
- Adjusted Other Income (Expense), Net represents net other income (expense) (the most comparable GAAP financial measure) before special items including tax sharing income related to adjustments to prior period tax returns and other items, if any.
- Adjusted Income Tax (Expense) Benefit and Adjusted Effective Tax Rate represent income tax (expense) benefit and effective tax rate, respectively, (the most
 comparable GAAP financial measures) after adjusting for the tax effect of special items including restructuring and other charges, acquisition-related charges, impairment of
 goodwill, other income or charges, and certain significant tax items, if any.
- Adjusted Income from Continuing Operations represents income from continuing operations (the most comparable GAAP financial measure) before special items including
 restructuring and other charges, acquisition-related charges, impairment of goodwill, tax sharing income related to adjustments to prior period tax returns and other tax
 items, other income or charges, and certain significant tax items, if any, and, if applicable, the related tax effects.



Non-GAAP Financial Measures (cont.)

- Adjusted Earnings Per Share represents diluted earnings per share from continuing operations (the most comparable GAAP financial measure) before special items
 including restructuring and other charges, acquisition-related charges, impairment of goodwill, tax sharing income related to adjustments to prior period tax returns and other
 tax items, other income or charges, and certain significant tax items, if any, and, if applicable, the related tax effects. This measure is a significant component in our
 incentive compensation plans.
- Adjusted EBITDA and Adjusted EBITDA Margin represent net income and net income as a percentage of net sales, respectively, (the most comparable GAAP financial
 measures) before interest expense, interest income, income taxes, depreciation, and amortization, as adjusted for net other income (expense), income (loss) from
 discontinued operations, and special items including restructuring and other charges, acquisition-related charges, impairment of goodwill, and other income or charges, if
 any.
- Net Sales Excluding the Impact of the Additional Week, Net Sales Growth (Decline) Excluding the Impact of the Additional Week, Organic Net Sales Growth (Decline) Excluding the Impact of the Additional Week, Adjusted Gross Margin Excluding the Impact of the Additional Week, Adjusted Gross Margin Percentage Excluding the Impact of the Additional Week, Adjusted Operating Margin Excluding the Impact of the Additional Week, Adjusted Earnings Per Share Excluding the Impact of the Additional Week, Adjusted EBITDA Excluding the Impact of the Additional Week, and Adjusted EBITDA Margin Excluding the Impact of the Additional Week represent certain GAAP and non-GAAP financial measures excluding the impact of the additional week in the fourth quarter of the fiscal year for fiscal years which are 53 weeks in length.
- Free Cash Flow (FCF) is a useful measure of our ability to generate cash. The difference between net cash provided by operating activities (the most comparable GAAP financial measure) and Free Cash Flow consists mainly of significant cash outflows and inflows that we believe are useful to identify. We believe Free Cash Flow provides useful information to investors as it provides insight into the primary cash flow metric used by management to monitor and evaluate cash flows generated from our operations. Free Cash Flow is defined as net cash provided by operating activities excluding voluntary pension contributions and the cash impact of special items, if any, minus net capital expenditures. Voluntary pension contributions are excluded from the GAAP financial measure because this activity is driven by economic financing decisions rather than operating activity. Certain special items, including net payments related to pre-separation tax matters and cash paid (collected) pursuant to collateral requirements related to cross-currency swap contracts, are also excluded by management in evaluating Free Cash Flow. Net capital expenditures consist of capital expenditures less proceeds from the sale of property, plant, and equipment. These items are subtracted because they represent long-term commitments. In the calculation of Free Cash Flow, we subtract certain cash items that are ultimately within management's and the Board of Directors' discretion to direct and may imply that there is less or more cash available for our programs than the most comparable GAAP financial measure indicates. It should not be inferred that the entire Free Cash Flow amount is available for future discretionary expenditures, as our definition of Free Cash Flow does not consider certain non-discretionary expenditures, such as debt payments. In addition, we may have other discretionary expenditures, such as discretionary dividends, share repurchases, and business acquisitions, that are not considered in the calculation of Free Cash Flow.
- Free Cash Flow Conversion represents the ratio of Free Cash Flow to Adjusted Income from Continuing Operations. We use Free Cash Flow Conversion as an indicator of our ability to convert earnings to cash.



Segment Summary

	For the Quarters Ended						For the Years Ended					
		September	30,		Septembe	r 24,	September 30,			September 24,		r 24,
		2022			2021			2022		2021		
						(\$ in m	nillions)					
	N	Net Sales		N	let Sales		N	Net Sales		N	let Sales	
Transportation Solutions	\$	2,447		\$	2,198		\$	9,219		\$	8,974	
Industrial Solutions		1,252			1,017			4,520			3,844	
Communications Solutions		660			603			2,542			2,105	
Total	\$	4,359		\$	3,818		\$	16,281		\$	14,923	
				•								
	0	norating	Operating	0	norating	Operating	0	Inorating	Operating	0	noratina	Operating

	Operating Operating		Ol	Operating Operating		0	perating	Operating		Operating	Operating	
	I	ncome	Margin		ncome	Margin Income		Margin	Income		Margin	
Transportation Solutions	\$	347	14.2 %	\$	387	17.6 %	\$	1,534	16.6 %	\$	1,526	17.0 %
Industrial Solutions		180	14.4		134	13.2		620	13.7		469	12.2
Communications Solutions		133	20.2		139	23.1		602	23.7		439	20.9
Total	\$	660	15.1 %	\$	660	17.3 %	\$	2,756	16.9 %	\$	2,434	16.3 %

	O	Adjusted Operating ncome ⁽¹⁾	Adjusted Operating Margin ⁽¹⁾	0	Adjusted Operating ncome (1)	Adjusted Operating Margin ⁽¹⁾	Adjusted Operating Income (1)	Adjusted Operating Margin ⁽¹⁾	(Adjusted Operating Income (1)	Adjusted Operating Margin ⁽¹⁾
Transportation Solutions	\$	407	16.6 %	\$	395	18.0 %	\$ 1,618	17.6 %	\$	1,679	18.7 %
Industrial Solutions		207	16.5		162	15.9	718	15.9		557	14.5
Communications Solutions		143	21.7		149	24.7	 630	24.8		465	22.1
Total	\$	757	17.4 %	\$	706	18.5 %	\$ 2,966	18.2 %	\$	2,701	18.1 %

⁽¹⁾ Adjusted operating income and adjusted operating margin are non-GAAP financial measures. See description of non-GAAP financial measures.



Reconciliation of Net Sales Growth

Change in Net Sales for the Quarter Ended September 30, 2022

		versus Ne	t Sale	s for the Quart	er Ended Septe	mber 2	4, 2021		
	Net Sales			Organic Net	Sales				
	 Growth (Decl	ine)		Growth (1)	Tra	nslation (2)	Acq	uisitions
				(\$ in mi	illions)				
Transportation Solutions (3):									
Automotive	\$ 205	13.5 %	\$	378	25.2 %	\$	(173)	\$	_
Commercial transportation	51	13.7		83	22.4		(32)		_
Sensors	(7)	(2.3)		15	5.2		(22)		_
Total	249	11.3		476	21.8		(227)		
Industrial Solutions (3):								-	
Industrial equipment	135	35.0		117	30.0		(45)		63
Aerospace, defense, and marine	55	21.3		75	28.8		(20)		_
Energy	31	16.0		50	25.2		(19)		_
Medical	 14	7.8		16	9.5		(2)		
Total	235	23.1		258	25.1		(86)		63
Communications Solutions (3):	 								
Data and devices	68	19.0		60	16.9		(14)		22
Appliances	 (11)	(4.5)			_		(11)		
Total	57	9.5		60	10.2		(25)		22
Total	\$ 541	14.2 %	\$	794	20.9 %	\$	(338)	\$	85

Change in Net Sales for the Year Ended September 30, 2022

			ver	sus N	let Sale	es for the Year	Ended Septem	ber 24, 2021	
		Net Sales				Organic Net	Sales		Acquisitions/
		Growth (Dec	line)	_		Growth (1)	Translation (2)	(Divestitures)
						(\$ in mi	llions)		
Transportation Solutions (3):									
Automotive	\$	148	2.3	%	\$	515	8.1 %	\$ (367)	\$ —
Commercial transportation		115	7.8			178	12.1	(63)	_
Sensors		(18)	(1.6)			34	3.0	(52)	_
Total		245	2.7			727	8.1	(482)	
Industrial Solutions (3):									
Industrial equipment		537	38.4			400	28.5	(100)	237
Aerospace, defense, and marine		52	5.0			91	8.7	(38)	(1)
Energy		66	8.9			119	16.0	(42)	(11)
Medical		21	3.1			28	4.2	(7)	
Total		676	17.6			638	16.6	(187)	225
Communications Solutions (3):									
Data and devices		378	31.6			355	29.6	(30)	53
Appliances		59	6.5			83	9.2	(24)	
Total		437	20.8			438	20.8	(54)	53
Total	\$ 1,358 9.1 %				\$	1,803	12.1 %	\$ (723)	\$ 278

⁽¹⁾ Organic net sales growth (decline) is a non-GAAP financial measure. See description of non-GAAP financial measures.

⁽²⁾ Represents the change in net sales resulting from changes in foreign currency exchange rates.

⁽³⁾ Industry end market information is presented consistently with our internal management reporting and may be periodically revised as management deems necessary.



Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended September 30, 2022

					Adj	ustments				
			Acq	uisition-	Rest	ructuring				
			R	elated	an	d Other			Ad	justed
	U.S	. GAAP	Ch	arges (I)	Char	ges, Net (1)	Tax	Items (2)	(Non-	GAAP) (3)
				(\$ in mil	lions, e	xcept per sl	iare da	nta)		
Operating income:										
Transportation Solutions	\$	347	\$	4	\$	56	\$	_	\$	407
Industrial Solutions		180		8		19		_		207
Communications Solutions		133		3		7		_		143
Total	\$	660	\$	15	\$	82	\$	_	\$	757
Operating margin		15.1 %								17.4 %
Other income, net	\$	4	\$		\$		\$		\$	4
Income tax (expense) benefit	\$	56	\$	(3)	\$	(16)	\$	(182)	\$	(145)
Effective tax rate		(8.6) %								19.4 %
Income from continuing operations	\$	708	\$	12	\$	66	\$	(182)	\$	604
Diluted earnings per share from continuing operations	\$	2.21	\$	0.04	\$	0.21	\$	(0.57)	\$	1.88

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Includes a \$67 million income tax benefit related to the tax impacts of certain intercompany transactions. Our annual effective tax rate for fiscal 2022 includes a total income tax benefit of \$124 million related to these transactions, with portions recognized in each quarter of the fiscal year. Also includes a \$64 million income tax benefit related primarily to a lapse of a statute of limitation and a \$51 million income tax benefit related to the release of a valuation allowance associated primarily with improved current and expected future operating profit and taxable income.

⁽³⁾ See description of non-GAAP financial measures.



Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended September 24, 2021

				quisition-		tructuring						
				Related		nd Other						ljusted
	U.S.	GAAP	<u>C</u>	harges (1)	Cha	rges, Net (1)	Oth	er Items (1)(2)	Ta	x Items (3)	(Non-	GAAP) (4)
					(\$ in	millions, exce	ept pe	r share data)				
Operating income:												
Transportation Solutions	\$	387	\$	3	\$	5	\$	_	\$	_	\$	395
Industrial Solutions		134		4		24		_				162
Communications Solutions		139		1		9						149
Total	\$	660	\$	8	\$	38	\$		\$		\$	706
Operating margin		17.3 %										18.5 %
Other income (expense), net	\$	(22)	\$		\$		\$	28	\$		\$	6
Income tax (expense) benefit	\$	167	\$	(1)	\$	3	\$	(6)	\$	(304)	\$	(141)
Effective tax rate		(26.6) %										20.1 %
Income from continuing operations	\$	794	\$	7	\$	41	\$	22	\$	(304)	\$	560
Diluted earnings per share from continuing operations	\$	2.40	\$	0.02	\$	0.12	\$	0.07	\$	(0.92)	\$	1.69

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Charge related to the transfer of certain U.S. pension plan liabilities to an insurance company through the purchase of a group annuity contract.

⁽³⁾ Represents a \$327 million income tax benefit for the net reduction in valuation allowances associated primarily with certain tax planning actions as well as improved current and expected future operating profit and taxable income, and \$23 million of income tax expense associated with the tax impacts of an intercompany transaction.

⁽⁴⁾ See description of non-GAAP financial measures.



Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Year Ended September 30, 2022

					A	djustments				
			Ac	quisition-	Re	structuring				
				Related	8	and Other			Ad	ljusted
	U.S	6. GAAP	C	harges (1)	Cha	rges, Net (1)(2)	Tax	Items (3)	(Non-	-GAAP) (4)
				(\$ in mill	ions,	, except per sh	iare d	ata)		
Operating income:										
Transportation Solutions	\$	1,534	\$	16	\$	68	\$	_	\$	1,618
Industrial Solutions		620		32		66		_		718
Communications Solutions		602		5		23				630
Total	\$	2,756	\$	53	\$	157	\$	_	\$	2,966
Operating margin	_	16.9_%								18.2 %
Other income, net	\$	28	\$		\$		\$	(11)	\$	17
Income tax expense	\$	(306)	\$	(11)	\$	(34)	\$	(200)	\$	(551)
Effective tax rate		11.2 %								18.8 %
Income from continuing operations	\$	2,427	\$	42	\$	123	\$	(211)	\$	2,381
Diluted earnings per share from continuing operations	\$	7.47	\$	0.13	\$	0.38	\$	(0.65)	\$	7.33

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Includes \$141 million recorded in net restructuring and other charges and \$16 million recorded in cost of sales.

⁽³⁾ Includes a \$124 million income tax benefit related to the tax impacts of certain intercompany transactions, a \$64 million income tax benefit related primarily to a lapse of a statute of limitation, and a \$51 million income tax benefit related to the release of a valuation allowance associated primarily with improved current and expected future operating profit and taxable income. Also includes \$27 million of income tax expense related to the write-down of certain deferred tax assets to the lower corporate tax rate enacted in the canton of Schaffhausen and \$12 million of income tax expense related to an income tax audit of an acquired entity, as well as the related impact of \$11 million to other income pursuant to the terms of the purchase agreement.

⁽⁴⁾ See description of non-GAAP financial measures.



Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Year Ended September 24, 2021

			Adjustments									
			Acq	uisition-	Res	structuring						
				Related		nd Other						djusted
	U.\$	S. GAAP	Ch	arges (1)	Cha	rges, Net (1)	Other	Items (1)(2)	Ta	x Items (3)	(Non	-GAAP) (4)
					(\$ in	millions, exce	ept per sh	are data)				
Operating income:												
Transportation Solutions	\$	1,526	\$	18	\$	135	\$	_	\$	_	\$	1,679
Industrial Solutions		469		15		73		_		_		557
Communications Solutions		439		1		25						465
Total	\$	2,434	\$	34	\$	233	\$		\$		\$	2,701
Operating margin		16.3 %										18.1 %
Other income (expense), net	\$	(17)	\$		\$		\$	28	\$		\$	11
Income tax expense	\$	(123)	\$	(7)	\$	(35)	\$	(6)	\$	(333)	\$	(504)
Effective tax rate		5.2 %										18.9 %
Income from continuing operations	\$	2,255	\$	27	\$	198	\$	22	\$	(333)	\$	2,169
Diluted earnings per share from continuing operations	\$	6.77	\$	0.08	\$	0.59	\$	0.07	\$	(1.00)	\$	6.51

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Charge related to the transfer of certain U.S. pension plan liabilities to an insurance company through the purchase of a group annuity contract.

⁽³⁾ Represents a \$327 million income tax benefit for the net reduction in valuation allowances associated primarily with certain tax planning actions as well as improved current and expected future operating profit and taxable income, \$29 million of income tax benefits related to an Internal Revenue Service approved change in the tax method of depreciating or amortizing certain assets, and \$23 million of income tax expense associated with the tax impacts of an intercompany transaction.

⁽⁴⁾ See description of non-GAAP financial measures.



Reconciliation of Non-GAAP Financial Measures to GAAP Financial Measures for the Quarter Ended December 24, 2021

					Adjus	tments				
			-	isition-		cturing				
				lated		Other				justed
	U.S.	GAAP	Cha	arges (1)	Charge	s, Net (1)(2)	Tax	Items (3)	(Non-	GAAP) (4)
				(\$ in mill	ions, exc	ept per sha	re da	ta)		
Operating income:										
Transportation Solutions	\$	395	\$	3	\$	(6)	\$	_	\$	392
Industrial Solutions		123		12		22		_		157
Communications Solutions		154		1		8		_		163
Total	\$	672	\$	16	\$	24	\$		\$	712
Operating margin		17.6 %								18.6 %
Other income, net	\$	15	\$		\$		\$	(11)	\$	4
Income tax expense	\$	(110)	\$	(3)	\$	(7)	\$	(5)	\$	(125)
Effective tax rate		16.2 %								17.7_%
Income from continuing operations	\$	567	\$	13	\$	17	\$	(16)	\$	581
Diluted earnings per share from continuing operations	\$	1.72	\$	0.04	\$	0.05	\$	(0.05)	\$	1.76

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Includes \$12 million recorded in net restructuring and other charges and \$12 million recorded in cost of sales.

⁽³⁾ Includes a \$17 million income tax benefit related to the tax impacts of an intercompany transaction. Our annual effective tax rate for fiscal 2022 includes a total income tax benefit of \$124 million related to such transactions. Also includes \$12 million of income tax expense related to an income tax audit of an acquired entity, as well as the related impact of \$11 million to other income pursuant to the indemnification terms of the purchase agreement.

⁽⁴⁾ See description of non-GAAP financial measures.



Reconciliation of Free Cash Flow

	For the Qua	irters E	nded		For the Ye	ears Ei	nded
Sept	ember 30,	Sept	ember 24,	Sep	tember 30,	Sep	otember 24,
	2022		2021		2022		2021
			(in mi	llions)			
\$	944	\$	774	\$	2,468	\$	2,676
	(310)		(540)		(878)		(1,037)
	(354)		(443)		(1,684)		(1,386)
	(12)		(4)		(21)		5
\$	\$ 268 \$		(213)	\$	(115)	\$	258
\$	944	\$	774	\$	2,468	\$	2,676
	5		(3)		(23)		9
	(204)		(235)		(662)		(604)
\$	745	\$	536	\$	1,783	\$	2,081
equivalents, and restricted cash		\$ 944 (310) (354) (12) \$ 268 \$ 944	September 30, 2022 September 30, 2022 \$ 944 \$ (310) (354) (12) \$ 268 \$ \$ 268 \$	September 30, 2022 September 24, 2021 (in miles) \$ 944 \$ 774 (310) (540) (354) (443) (12) (4) \$ 268 \$ (213) \$ 944 \$ 774 5 (204) (235)	September 30, 2022 September 24, 2021 September 24, (in millions) September 24, (i	September 30, 2022 September 24, 2022 September 30, 2022 (in millions) \$ 944 \$ 774 \$ 2,468 (310) (540) (878) (354) (443) (1,684) (12) (4) (21) \$ 268 \$ (213) \$ (115) \$ 944 \$ 774 \$ 2,468 \$ 5 (3) (23) (204) (235) (662)	September 30, 2022 September 24, 2021 September 30, 2022 September 30, 2022 (in millions) \$ 944 \$ 774 \$ 2,468 \$ (310) (540) (878) (354) (443) (1,684) (12) (4) (21) \$ 268 \$ (213) \$ (115) \$ \$ 944 \$ 774 \$ 2,468 \$ \$ 944 \$ 774 \$ 2,468 \$

⁽¹⁾ Free cash flow is a non-GAAP financial measure. See description of non-GAAP financial measures.



Reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin

		For the Qua	rters E	nded		For the	Ye	ars E	nded
	-	ember 30,	_	ember 24	Sep	tember 30,		_	tember 24
		2022		2021		2022			2021
				(\$ in 1	nillior	18)			
Net income	\$	708	\$	794	\$	2,428		\$	2,261
Income from discontinued operations		_		_		(1)			(6)
Income tax expense (benefit)		(56)		(167)		306			123
Other (income) benefit, net		(4)		22		(28)			17
Interest expense		18		14		66			56
Interest income		(6)		(3)	_	(15)			(17)
Operating income		660		660		2,756			2,434
Acquisition-related charges		15		8		53			34
Restructuring and other charges, net		82		38		157			233
Adjusted operating income (1)		757		706		2,966			2,701
Depreciation and amortization		188		179		785			769
Adjusted EBITDA (1)	\$	945	\$	885	\$	3,751		\$	3,470
Impact of additional week in fiscal 2022 (2)		(54)				(54)			
Adjusted EBITDA excluding the impact									
of the additional week in fiscal 2022 ⁽¹⁾	\$	891			\$	3,697			
Net sales	\$	4,359	\$	3,818	\$	16,281		\$	14,923
Impact of additional week in fiscal 2022 (2)		(306)				(306)			
Net sales excluding the impact of the		, ,							
additional week in fiscal 2022 ⁽¹⁾	\$	4,053			\$	15,975			
Net income as a percentage of net sales		16.2 %	,	20.8 %		14.9	%		15.2 %
Adjusted EBITDA margin (1)		21.7 %		23.2 %		23.0	%		23.3 %
Adjusted EBITDA margin excluding the							•		
impact of the additional week in fiscal 2022 (1)	22.0 %				23.1	%		

⁽¹⁾ See description of non-GAAP financial measures.

⁽²⁾ Impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average sales and adjusted EBITDA for the fourth quarter of the fiscal year.



Reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin by Segment - QTD

								For the Quar	rters En	ded							
				Septembe	er 30, 2	2022						Sept	embe	r 24, 2021			
	Trans	portation	In	dustrial	Com	munications			Trans	portation		Industria	l	Communi	ications		
	So	lutions	So	lutions		Solutions		Total		utions		Solutions	_	Soluti	ons		Total
								(\$ in mi									
Operating income	\$	347	\$	180	S	133	\$	660	\$	387		\$ 13	4	\$	139	\$	660
Acquisition-related charges		4		8		3		15		3			4		1		8
Restructuring and other charges, net		56		19		7		82		5		2	_		9		38
Adjusted operating income (1)		407		207		143		757		395		16	2		149		706
Depreciation and amortization		116		46		26		188		115		4	7_		17		179
Adjusted EBITDA (1)	\$	523	\$	253	\$	169	\$	945	\$	510		\$ 20	9	\$	166	\$	885
Impact of additional week in fiscal 2022 (2)		(28)	_	(15)		(11)	_	(54)									
Adjusted EBITDA excluding the impact																	
of the additional week in fiscal 2022 ⁽¹⁾	\$	495	\$	238	\$	158	\$	891									
Net sales	s	2,447	s	1,252	s	660	S	4,359	s	2,198		\$ 1,01	7	s	603	s	3,818
	•	•	•		•		•	•		2,170		1,01	_	<u> </u>		Ť	5,010
Impact of additional week in fiscal 2022 (2)		(180)		(84)		(42)		(306)									
Net sales excluding the impact of the																	
additional week in fiscal 2022 ⁽¹⁾	\$	2,267	\$	1,168	\$	618	\$	4,053									
Operating margin		14.2 %		14.4 %		20.2 %		15.1 %		17.6	%	13.	2 %		23.1 %	5	17.3 %
Adjusted operating margin (1)		16.6 %		16.5 %		21.7 %		17.4 %		18.0	%	15.	9 %		24.7 %	5	18.5 %
Adjusted EBITDA margin ⁽¹⁾		21.4 %		20.2 %		25.6 %		21.7 %		23.2	%	20.	6 %		27.5 %	5	23.2 %
Adjusted EBITDA margin excluding the impact	ct																
of the additional week in fiscal 2022 $^{(1)}$		21.8 %		20.4 %		25.6 %		22.0 %									

⁽¹⁾ See description of non-GAAP financial measures.

⁽²⁾ Impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average sales and adjusted EBITDA for the fourth quarter of the fiscal year.



Reconciliation of Adjusted EBITDA and Adjusted EBITDA Margin by Segment - YTD

								For the	Years	Ende	d										_
				Septembe	r 30, 2	2022			_					Septe	mbe	r 24, 2021					_
	Tran	sportation		dustrial	Con	nmunications			1	Transp	ortation	ı	Ind	ustrial		Commu	nications	1			
	So	lutions	So	olutions		Solutions	_	Total	_		ıtions	-	Sol	utions	_	Solu	tions			Total	_
									milli							_			_		
Operating income	\$	1,534	S	620	\$	602	\$	2,756		\$	1,526		\$	469		\$	439		\$	2,434	
Acquisition-related charges		16		32		5		53			18			15			1			34	
Restructuring and other charges, net		68		66		23	_	157	_		135	-		73	-		25			233	_
Adjusted operating income (1)		1,618		718		630		2,966			1,679			557			465			2,701	
Depreciation and amortization		505		194		86		785	_		512	_		189	_		68			769	_
Adjusted EBITDA (1)	\$	2,123	\$	912	\$	716	\$	3,751	3	\$	2,191	=	\$	746	=	\$	533		\$	3,470	=
Impact of additional week in fiscal 2022 ⁽²⁾ Adjusted EBITDA excluding the impact		(28)		(15)		(11)	_	(54)													
of the additional week in fiscal 2022 ⁽¹⁾	\$	2,095	\$	897	\$	705	\$	3,697													
Net sales	\$	9,219	\$	4,520	\$	2,542	\$	16,281	3	\$	8,974		\$	3,844	=	\$	2,105		\$	14,923	=
Impact of additional week in fiscal 2022 (2) Net sales excluding the impact of the		(180)	_	(84)	_	(42)	_	(306)													
additional week in fiscal 2022 ⁽¹⁾	\$	9,039	\$	4,436	\$	2,500	\$	15,975													
Operating margin		16.6 %		13.7 %		23.7 %		16.9	%		17.0	%		12.2	%		20.9	%		16.3	%
Adjusted operating margin (1)		17.6 %		15.9 %		24.8 %		18.2	%		18.7	%		14.5	%		22.1	%		18.1	%
Adjusted EBITDA margin ⁽¹⁾		23.0 %		20.2 %		28.2 %		23.0	%		24.4	%		19.4	%		25.3	%		23.3	%
Adjusted EBITDA margin excluding the impact	ct																				
of the additional week in fiscal 2022 ⁽¹⁾		23.2 %		20.2 %		28.2 %		23.1	%												

⁽¹⁾ See description of non-GAAP financial measures.

⁽²⁾ Impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average sales and adjusted EBITDA for the fourth quarter of the fiscal year.



Impact of Additional Week on Net Sales - QTD

Change in Net Sales for the Quarter Ended Change in Organic Net Sales for the Quarter Ended September 30, 2022 versus Net Sales for the September 30, 2022 versus Organic Net Sales for the For the Quarter Ended September 30, 2022 Quarter Ended September 24, 2021 Quarter Ended September 24, 2021 (2) For the Adjustment Adjustment Adjustment Quarter Ended 14 Weeks 14 Weeks Impact of 13 Weeks Impact of 13 Weeks 14 Weeks Impact of 13 Weeks September 24, (Non-GAAP) (1)(2) (Non-GAAP) (1)(2) U.S. GAAP 14th Week 2021 U.S. GAAP 14th Week (Non-GAAP) (1)(2) (Non-GAAP) (2) 14th Week (\$ in millions) Net Sales: Transportation Solutions \$ 1.725 S (126)\$ 1.599 S 1.520 13.5% (8.3)% 5.2% 25.2% (9.1)%16.1% Automotive Commercial transportation 423 (32)391 372 13.7 (8.6)5.1 22.4 (9.3)13.1 Sensors 299 (22)277 306 (2.3)(7.2)(9.5)5.2 (7.8)(2.6)Total 2,447 (180)2.267 2,198 21.8 12.9 11.3 (8.2)3.1 (8.9)Industrial Solutions Industrial equipment 521 (35)486 386 35.0 (9.1)25.9 30.0 (10.0)20.0 21.3 28.8 Aerospace, defense, and marine 313 (20)293 258 (7.7)136 (8.5)20.3 225 208 194 16.0 7.2 25.2 Energy (17)(8.8)(9.2)16.0 Medical 193 (12)181 179 7.8 1.1 9.5 2.7 (6.7)(6.8)Total 1,252 (84) 1.168 1.017 23.1 (8.3)14.8 25.1 (8.9)16.2 Communications Solutions Data and devices 425 (28)397 357 19.0 (7.8)11.2 16.9 (8.1)8.8 235 221 246 Appliances (14)(4.5)(5.7)(10.2)(5.6)(5.6)Total 660 (42)618 603 9.5 (7.0)2.5 10.2 (7.3)2.9 4,359 Total (306)\$ 4,053 3,818 14.2% (8.0)% 6.2% 20.9% (8.7)% 12.2%

⁽¹⁾ Excludes the impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average sales for the fourth quarter of the fiscal year.

⁽²⁾ See description of non-GAAP financial measures.



Impact of Additional Week on Net Sales - YTD

	Fiscal 2022								_	n Net Sales for Fi Net Sales for Fisc		Change in Organic Net Sales for Fiscal 2022 versus Organic Net Sales for Fiscal 2021 (2)				
			Adju	Adjustment					Adjustment				Adjustment			
			3 Weeks Impact of						53 Weeks	Impact of	52 Weeks	53 Weeks	Impact of	52 Weeks		
	U.S. GAAP 531		53rd	53rd Week		(Non-GAAP) (1)(2) Fi		seal 2021	U.S. GAAP	53rd Week	(Non-GAAP) (1)(2)	(Non-GAAP) (2)	53rd Week	(Non-GAAP) (1)(2)		
									(\$ in m	illions)						
Net Sales:																
Transportation Solutions																
Automotive	\$	6,527	\$	(126)	\$	6,401	\$	6,379	2.3%	(2.0)%	0.3%	8.1%	(2.2)%	5.9%		
Commercial transportation		1,582		(32)		1,550		1,467	7.8	(2.1)	5.7	12.1	(2.3)	9.8		
Sensors		1,110		(22)		1,088		1,128	(1.6)	(1.9)	(3.5)	3.0	(2.1)	0.9		
Total		9,219		(180)		9,039		8,974	2.7	(2.0)	0.7	8.1	(2.2)	5.9		
Industrial Solutions																
Industrial equipment		1,934		(35)		1,899		1,397	38.4	(2.5)	35.9	28.5	(2.8)	25.7		
Aerospace, defense, and marine		1,087		(20)		1,067		1,035	5.0	(1.9)	3.1	8.7	(2.1)	6.6		
Energy		804		(17)		787		738	8.9	(2.3)	6.6	16.0	(2.4)	13.6		
Medical		695		(12)		683		674	3.1	(1.8)	1.3	4.2	(1.8)	2.4		
Total		4,520		(84)		4,436		3,844	17.6	(2.2)	15.4	16.6	(2.4)	14.2		
Communications Solutions																
Data and devices		1,576		(28)		1,548		1,198	31.6	(2.4)	29.2	29.6	(2.4)	27.2		
Appliances		966		(14)		952		907	6.5	(1.5)	5.0	9.2	(1.7)	7.5		
Total		2,542		(42)		2,500		2,105	20.8	(2.0)	18.8	20.8	(2.1)	18.7		
Total	\$	16,281	\$	(306)	\$	15,975	\$	14,923	9.1%	(2.1)%	7.0%	12.1%	(2.3)%	9.8%		

⁽¹⁾ Excludes the impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average sales for the fourth quarter of the fiscal year.

⁽²⁾ See description of non-GAAP financial measures.



Impact of Additional Week – QTD

			Adjustments								Adju	ıstment		
	U.S. GAAP		Acqu	isition-	Restr	ucturing			14	Weeks			13	Weeks
			Re	Related		and Other			Adjusted		Impact of		Adjusted	
			Charges (1)		Charges, Net (1)		Tax Items (2)		(Non-GAAP) (3)		14th Week		(Non-GAAP) (3)(4)	
				(\$ in millio			ions, except per share o			re data)				
Gross margin	\$	1,349	\$	(1)	\$	_	\$	_	\$	1,348	\$	(96)	\$	1,252
Gross margin percentage		30.9%								30.9%				30.9%
Operating income:														
Transportation Solutions	\$	347	\$	4	S	56	\$	_	\$	407	\$	(28)	\$	379
Industrial Solutions		180		8		19		_		207		(15)		192
Communications Solutions		133		3		7		_		143		(11)		132
Total	\$	660	\$	15	\$	82	\$		\$	757	\$	(54)	\$	703
Operating margin:														
Transportation Solutions		14.2%								16.6%				16.7%
Industrial Solutions		14.4%								16.5%				16.4%
Communications Solutions		20.2%								21.7%				21.4%
Total		15.1%								17.4%				17.3%
Diluted earnings per share from														
continuing operations	\$	2.21	\$	0.04	\$	0.21	\$	(0.57)	\$	1.88	\$	(0.13)	\$	1.75

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Includes a \$67 million income tax benefit related to the tax impacts of certain intercompany transactions. Our annual effective tax rate for fiscal 2022 includes a total income tax benefit of \$124 million related to these transactions, with portions recognized in each quarter of the fiscal year. Also includes a \$64 million income tax benefit related primarily to a lapse of a statute of limitation and a \$51 million income tax benefit related to the release of a valuation allowance associated primarily with improved current and expected future operating profit and taxable income.

⁽³⁾ See description of non-GAAP financial measures.

⁽⁴⁾ Excludes the impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average adjusted gross margin, adjusted operating income, and adjusted earnings per share for the fourth quarter of the fiscal year.



Impact of Additional Week – YTD

				Adjustments							stment			
	U.S. GAAP		Acqu	isition-	Rest	ructuring			53	Weeks			52	Weeks
			Re	elated	and Other					justed	Impact of		Adjusted	
			Charges (1)		Charges, Net (1)(2)		Tax I	Tax Items (3)		(Non-GAAP) (4)		53rd Week		(Non-GAAP) (4)(5)
					(\$ in millions, exc			except per share data)						
Gross margin	\$	5,244	\$	8	\$	16	\$	_	\$	5,268	\$	(96)	\$	5,172
Gross margin percentage		32.2%								32.4%				32.4%
Operating income:														
Transportation Solutions	\$	1,534	\$	16	\$	68	\$	_	\$	1,618	\$	(28)	\$	1,590
Industrial Solutions		620		32		66		_		718		(15)		703
Communications Solutions		602		5		23		_		630		(11)		619
Total	\$	2,756	\$	53	\$	157	\$		\$	2,966	\$	(54)	\$	2,912
Operating margin:														
Transportation Solutions		16.6%								17.6%				17.6%
Industrial Solutions		13.7%								15.9%				15.8%
Communications Solutions		23.7%								24.8%				24.8%
Total		16.9%								18.2%				18.2%
Diluted earnings per share from														
continuing operations	\$	7.47	\$	0.13	\$	0.38	\$	(0.65)	\$	7.33	\$	(0.13)	\$	7.20

⁽¹⁾ The tax effect of each non-GAAP adjustment is calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.

⁽²⁾ Includes \$141 million recorded in net restructuring and other charges and \$16 million recorded in cost of sales.

⁽³⁾ Includes a \$124 million income tax benefit related to the tax impacts of certain intercompany transactions, a \$64 million income tax benefit related primarily to a lapse of a statute of limitation, and a \$51 million income tax benefit related to the release of a valuation allowance associated primarily with improved current and expected future operating profit and taxable income. Also includes \$27 million of income tax expense related to the write-down of certain deferred tax assets to the lower corporate tax rate enacted in the canton of Schaffhausen and \$12 million of income tax expense related to an income tax audit of an acquired entity, as well as the related impact of \$11 million to other income pursuant to the terms of the purchase agreement.

⁽⁴⁾ See description of non-GAAP financial measures.

⁽⁵⁾ Excludes the impact of an additional week in the fourth quarter of fiscal 2022. The impact of the additional week was estimated using average adjusted gross margin, adjusted operating income, and adjusted earnings per share for the fourth quarter of the fiscal year.



Reconciliation of Forward-Looking Non-GAAP Financial Measures to Forward-Looking GAAP Financial Measures

	Outle	ook for			
	Quarte				
	Decen	Outlook for			
	20	Fiscal 2023 (1)			
Diluted earnings per share from continuing operations	\$	1.31			
Restructuring and other charges, net		0.17			
Acquisition-related charges		0.02			
Adjusted diluted earnings per share from continuing operations (2)	\$	1.50			
Net sales growth (decline)		(1.8) %			
Translation		10.5			
(Acquisitions) divestitures, net		0.1			
Organic net sales growth (2)		8.8 %			
Effective tax rate		20.7 %	20.9	9 %	
Effective tax rate adjustments (3)		0.3	0.1	1_	
Adjusted effective tax rate (2)		21.0 %	21.0	0_%	

⁽¹⁾ Outlook is as of November 2, 2022.

⁽²⁾ See description of non-GAAP financial measures.

⁽³⁾ Includes adjustments for special tax items and the tax effect of acquisition-related charges and net restructuring and other charges, calculated based on the jurisdictions in which the expense (income) is incurred and the tax laws in effect for each such jurisdiction.