Investor Presentation

Claros Mortgage Trust, Inc. (CMTG)

March 2023

CMTG | CLAROS MORTGAGE TRUST







The properties above are not representative of all transactions.

Important Notices

The information herein generally speaks as of the date hereof or such earlier date referred to on specific pages herein. In furnishing this document, Claros Mortgage Trust, Inc. and its consolidated subsidiaries (the "Company" or "CMTG") do not undertake to update the information herein. No legal commitment or obligation shall arise by the provision of this presentation. All financial information is provided for general reference purposes only and is superseded by, and is qualified in its entirety by reference to, CMTG's financial statements.

No Offer or Solicitation

This document does not constitute (i) an offer to sell or a solicitation of an offer to purchase any securities in CMTG, (ii) a means by which any other investment may be offered or sold or (iii) advice or an expression of our view as to whether an investment in CMTG is suitable for any person.

Portfolio Metrics; Basis of Accounting

The performance information set forth in this document has generally been prepared on the basis of generally accepted accounting principles in the United States (U.S. GAAP). The basis on which CMTG's operating metrics are presented in this document may vary from other reports or documents that CMTG prepares from time to time for internal or external use.

Net Debt / Equity Ratio, Total Leverage Ratio, and Distributable Earnings

Net Debt / Equity Ratio, Total Leverage Ratio, and Distributable Earnings are non-GAAP measures used to evaluate the Company's performance excluding the effects of certain transactions, non-cash items and GAAP adjustments, as determined by our Manager, which the Company believes are not necessarily indicative of the Company's current performance and operations. Net Debt / Equity Ratio is a non-GAAP measure, which the Company defines as the ratio of asset-specific debt and Secured Term Loan, less cash and cash equivalents, to total equity. Total Leverage Ratio is a non-GAAP measure, which the Company defines as the ratio of asset-specific debt and Secured Term Loan, plus non-consolidated senior interests held by third parties, less cash and cash equivalents, to total equity. Distributable Earnings is a non-GAAP measure, which the Company defines as net income as determined in accordance with GAAP, excluding (i) non-cash equity compensation expense (income), (ii) incentive fees, (iii) real estate depreciation and amortization, (iv) any unrealized gains or losses from mark-to-market valuation changes (other than permanent impairments) that are included in net income for the applicable period, (v) one-time events pursuant to changes in GAAP and (vi) certain non-cash items, which in the judgment of the Company's Manager, should not be included in Distributable Earnings. Distributable Earnings is substantially the same as Core Earnings, excluding incentive fees, as defined in the Management Agreement, for the periods presented.

The Company believes that Net Debt / Equity Ratio and Total Leverage Ratio provide meaningful information to consider in addition to the Company's total liabilities and balance sheets. Net Debt / Equity Ratio and Total Leverage Ratio are used to evaluate the Company's financial leverage. The Company believes that Distributable Earnings provides meaningful information to consider in addition to the Company's net income and cash flows from operating activities determined in accordance with GAAP. The Company believes the Distributable Earnings measure helps it to evaluate the Company's performance excluding the effects of certain transactions, non-cash items and GAAP adjustments, as determined by the Company's Manager, that it believes are not necessarily indicative of the Company's current performance and operations. Distributable Earnings does not represent net income or cash flows from operating activities and should not be considered as an alternative to GAAP net income, an indication of the Company's cash flows from operating activities, a measure of the Company's liquidity or an indication of funds available for the Company's cash needs. In addition, the Company's methodology for calculating Net Debt / Equity Ratio, Total Leverage Ratio, and Distributable Earnings may differ from the methodologies employed by other companies to calculate the same or similar supplemental performance measures and, accordingly, the Company's reported Distributable Earnings may not be comparable to the Distributable Earnings reported by other companies.

In order to maintain the Company's status as a REIT, the Company is required to distribute at least 90% of its REIT taxable income, determined without regard to the deduction for dividends paid and excluding net capital gain, as dividends. Distributable Earnings, and other similar measures, have historically been a useful indicator of mortgage REITs' ability to cover their dividends, and to mortgage REITs themselves in determining the amount of any dividends. Distributable Earnings is a key factor considered by the board of directors in setting the dividend and as such the Company believes Distributable Earnings is useful to investors. Accordingly, the Company believes providing Distributable Earnings on a supplemental basis to the Company's net income as determined in accordance with GAAP is helpful to its stockholders in assessing the overall performance of its business.

While Distributable Earnings excludes the impact of the Company's unrealized current provision for credit losses, loan losses are charged off and recognized through Distributable Earnings when deemed non-recoverable. Non-recoverability is determined (i) upon the resolution of a loan (i.e. when the loan is repaid, fully or partially, or in the case of foreclosure, when the underlying asset is sold), or (ii) with respect to any amount due under any loan, when such amount is determined to be non-collectible.

The information provided herein is as of December 31, 2022 unless otherwise noted.

Important Notices (cont'd)

Determinations of Loan-to-Value / Loan-to-Cost

LTV represents "loan-to-value" or "loan-to-cost", which is calculated as our total loan commitment from time to time, as if fully funded, plus any financings that are pari passu with or senior to our loan, divided by our estimate of either (1) the value of the underlying real estate, determined in accordance with our underwriting process (typically consistent with, if not less than, the value set forth in a third-party appraisal) or (2) the borrower's projected, fully funded cost basis in the asset, in each case, as we deem appropriate for the relevant loan and other loans with similar characteristics. Loans with specific current expected credit loss ("CECL") reserves are reflected as having an LTV of 100%. Underwritten values and projected costs should not be assumed to reflect our judgment of current market values or project costs, which may have changed materially since the date of origination. LTV is updated only in connection with a partial loan paydown and/or release of collateral, material changes to expected project costs, the receipt of a new appraisal (typically in connection with financing or refinancing activity) or a change in our loan commitment. Totals represent weighted average based on loan commitment, including non-consolidated senior interests and pari passu interests.

Forward-Looking Statements

This document and oral statements made in connection therewith contain forward-looking statements within the meaning of U.S. federal securities laws. Forward-looking statements express CMTG's views regarding future plans, expectations and the potential impact of the COVID-19 pandemic. They include statements that include words such as "may," "could," "would," "should," "believe," "expect," "anticipate," "plan," "estimate," "target," "project," "plan," "intend" and similar words or expressions. Forward-looking statements in this presentation include, but are not limited to, statements regarding future operations, business strategy, cash flows, income, costs, expenses, liabilities and profits of CMTG. These statements are based on numerous assumptions and are subject to risks, uncertainties or change in circumstances that are difficult to predict or quantify, in particular due to the uncertainties created by the COVID-19 pandemic, including the projected impact of COVID-19 on our business, financial performance and operating results. Actual future results may vary materially from those expressed or implied in these forward-looking statements, and CMTG's business, financial condition and results of operations could be materially and adversely affected by numerous factors, including such known and unknown risks and uncertainties. As a result, forward-looking statements should be understood to be only predictions and statements of our current beliefs, and are not guarantees of performance. Statements regarding the following subjects, among others, may be forward-looking:

- expected investments by CMTG or any other parties;
- CMTG's business and investment strategy;
- CMTG's projected operating results;
- the timing of cash flows from CMTG's investments;
- the state of the U.S. economy generally or in specific geographic regions;
- actions and initiatives of the U.S. government and changes to U.S. government policies;
- CMTG's ability to obtain financing arrangements;
- CMTG's expected leverage;
- general volatility of the markets in which CMTG may invest;
- the return or impact of current and future investments;
- changes in interest rates;
- rates of default or decreased recovery rates on CMTG's target assets;
- changes in governmental regulations, tax law and rates, and similar matters (including interpretation thereof);
- CMTG's ability to maintain its qualification as a REIT;
- availability of investment opportunities in mortgage-related and real estate-related investments and securities;
- the ability to locate suitable investments for CMTG, monitor, service, and administer CMTG's investments and execute its investment strategy;
- availability of qualified personnel;
- estimates relating to CMTG's ability to make distributions to its stockholders in the future;
- projections of net equity investment, yield, internal rate of return, and loan-to-value or loan-to-cost ratios;
- continuing impact of COVID-19;
- CMTG's understanding of its competition; and
- market trends in CMTG's industry, interest rates, real estate values, the debt securities markets or the general economy.

The forward-looking statements are based on beliefs, assumptions, and expectations about future performance, taking into account all information currently available. You should not place undue reliance on these forward-looking statements. These beliefs, assumptions, and expectations can change as a result of many possible events or factors, not all of which are known. If a change occurs, CMTG's business, financial condition, liquidity, and results of operations may vary materially from those expressed in any forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made. New risks and uncertainties arise over time, and it is not possible to predict those events or how they may affect CMTG. Except as required by law, CMTG is not obligated to, and does not intend to, update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

CMTG Snapshot

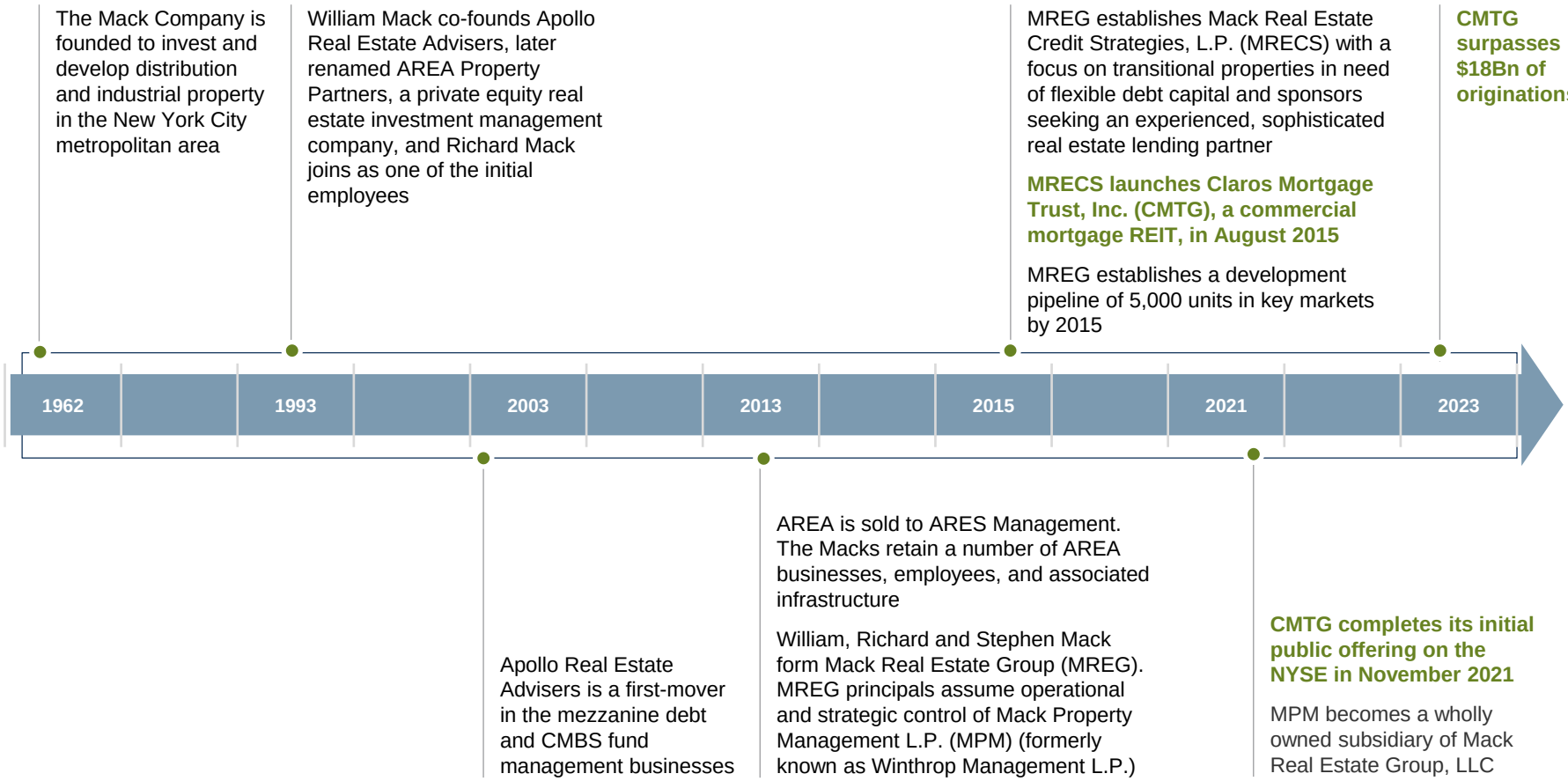
CMTG | CLAROS MORTGAGE TRUST

$7.4 billion ***Loan Portfolio[1]***	**$2.5 billion** ***Equity Book Value***	**8.5%** ***Dividend Yield[2]***	**8.6%** ***Weighted Average All-In Yield[3]***
97% ***Senior Loans[1,4]***	**98%** ***Floating Rate Loans[1]***	**68.2%** ***Weighted Average Portfolio LTV[5]***	**2.2x** ***Net Debt / Equity Ratio[6]***

See Endnotes in the Appendix.

Mack Family Real Estate History

The Mack family has a long and accomplished history in the commercial real estate industry since 1962



Mack family real estate history is provided for informational purposes only and is not intended as a guarantee or prediction of performance.

Mack Real Estate Group Profile

- Integrated real estate investor, lender, operator and developer
- Principals and members of senior management have decades of global real estate investing experience
- CMTG is externally managed and advised by Claros REIT Management LP, an affiliate of MRECS, the CRE lending and debt investment business affiliated with MREG

MACK REAL ESTATE GROUP

Real Estate Equity ("MREG")

- **Multi-family and Industrial Investments** Est. 2013
- **Opportunity Zone Investments** Est. 2019

Real Estate Development ("MRED")

- **Experienced, Integrated Development Team**

Property Management ("MPM")

- **Comprehensive Property Management Services**

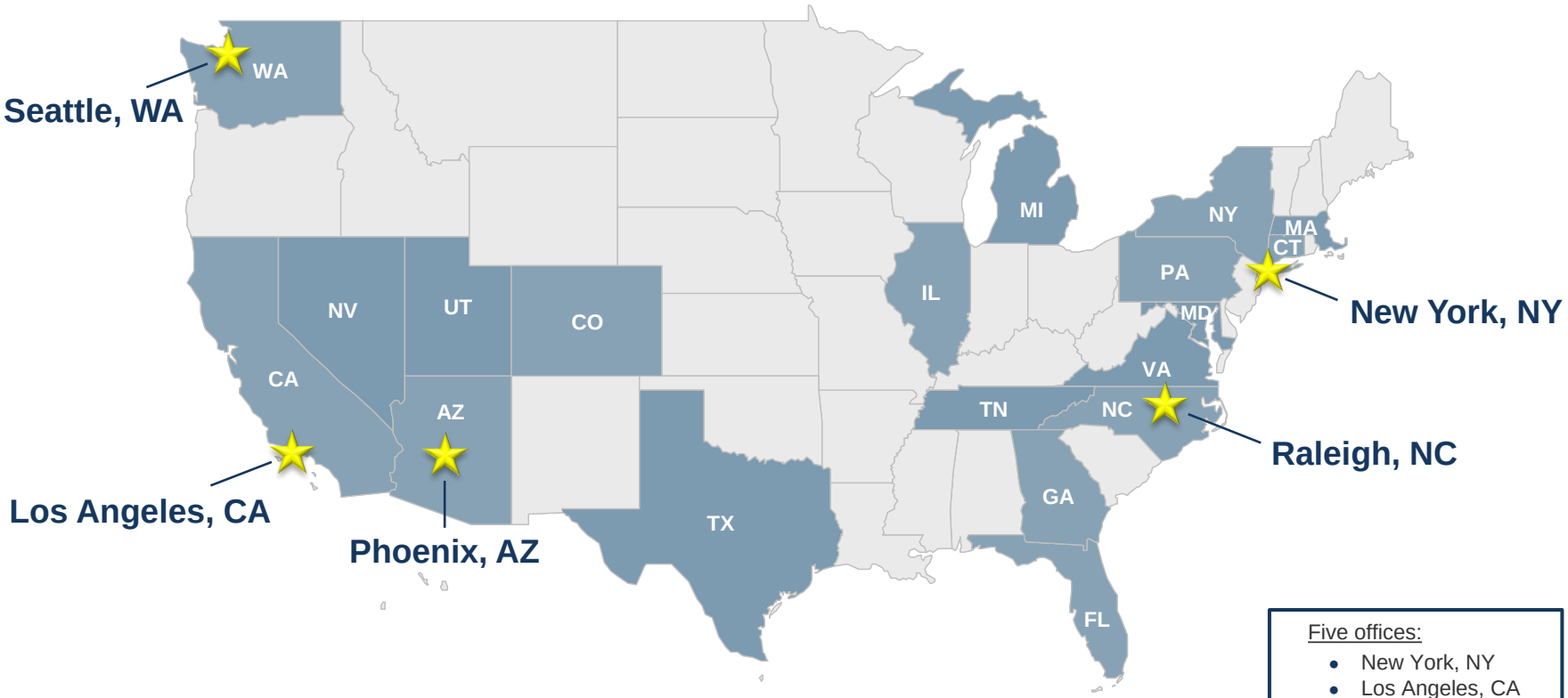
Real Estate Credit ("MRECS")

- **Senior Transitional Lending** Est. 2015
- **High Yield Real Estate Debt** Est. 2018

As of December 31, 2022.

MREG Regional Office and Investment Platform

Integrated platform with approximately 275 employees across the United States in investment, development, property management and lending



Mack Real Estate Group, LLC Office

MREG / MRECS Investments; and/or Mack Property Management, L.P. (MPM) Presence

Five offices:

- New York, NY
- Los Angeles, CA
- Seattle, WA
- Phoenix, AZ
- Raleigh, NC

~275 Employees

As of December 31, 2022.

CMTG Overview

Focus on transitional loan opportunities secured by high quality CRE assets, generally with institutional-grade sponsorship, located in major U.S. markets where MREG has infrastructure and / or experience

PLATFORM

- Roots in real estate development and operations dating back to the 1960s
- Managed by experienced operator with integrated credit, equity, development and property management business
- Established and scaled platform with demonstrated track record

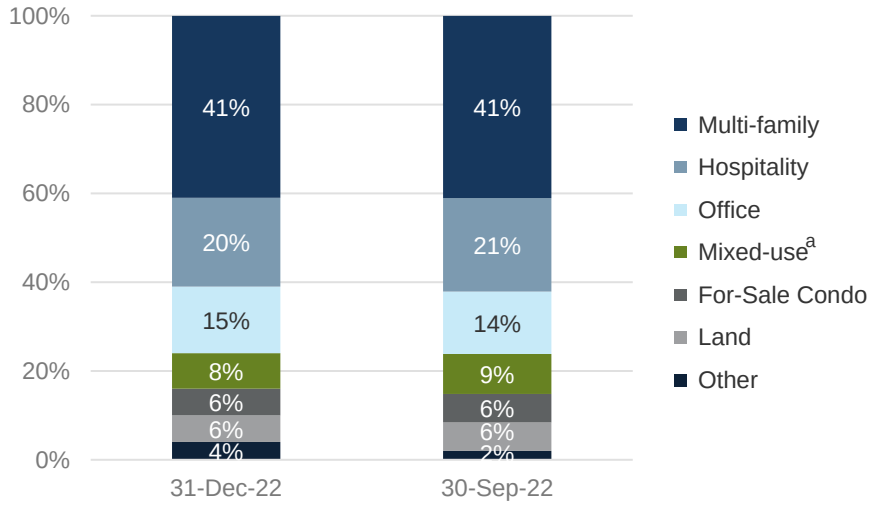
KEY DIFFERENTIATORS

- "Ownership mindset" investment approach
- Well-capitalized, institutional borrowers
- Markets with local intelligence / experience / expertise
- Focus on downside protection; highly structured loans with credit support
- Proactive asset management with a focus on staying ahead of the borrower
- Utilize modest leverage

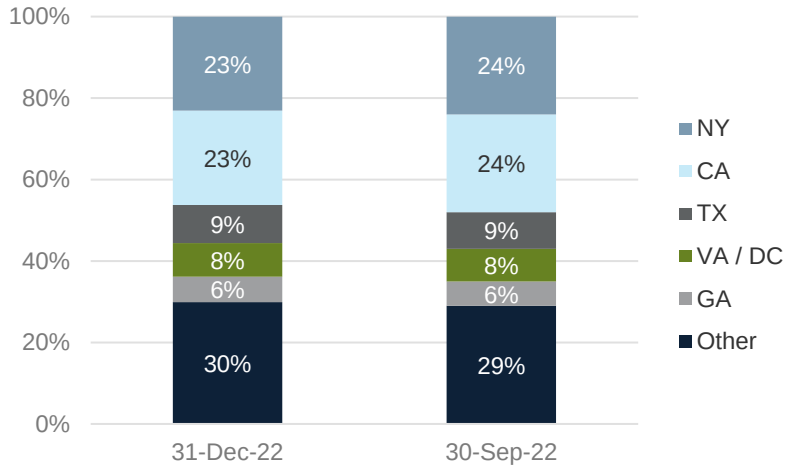
Loan Portfolio Overview

Key Portfolio Metrics[8]	December 31, 2022	September 30, 2022
Loan Portfolio[1]	$7.4Bn	$7.4Bn
Total Loan Commitments[9]	$9.4Bn	$9.2Bn
Number of Loans	77	77
LTV[5]	68.2%	67.8%
Average Commitment Size	~$120MM	~$120MM
Weighted Average All-In Yield[3]	8.6%	7.7%
Floating Rate Loans[1]	98%	98%
Senior Loans[1,4]	97%	97%

Collateral Diversification[1,8]



Geographical Diversification[1,8]



a. Mixed-use comprises 4% office, 2% retail, 1% for-sale condo, 1% multi-family, and immaterial hospitality and signage components. Mixed-use allocations are based upon allocable square footage except where another method is deemed more appropriate under the applicable facts and circumstances.

Loan Portfolio Overview (cont'd)

$ amounts in millions

Collateral Type	Number of Loans	Carrying Value $	% of Total Carrying Value	Region Exposure by Carrying Value and as a % of Total Carrying Value						
				West	Northeast	Southeast	Mid Atlantic	Southwest	Midwest	Other
Multi-family	**26**	**3,045**	**41%**	$1,378 / 19%	$389 / 5%	$162 / 2%	$351 / 5%	$485 / 7%	$278 / 4%	-
Hospitality	**11**	**1,552**	**20%**	$586 / 7%	$419 / 6%	$276 / 4%	$149 / 2%	$122 / 2%	-	-
Office	**11**	**1,086**	**15%**	$242 / 3%	$302 / 4%	$329 / 4%	-	$88 / 1%	$125 / 2%	-
Mixed-use[a]	**6**	**616**	**8%**	-	$362 / 5%	$28 / 0%	$226 / 3%	-	-	-
For-Sale Condo	**4**	**434**	**6%**	$222 / 3%	$20 / 0%	$158 / 2%	$35 / 0%	-	-	-
Land	**5**	**427**	**6%**	-	$398 / 5%	$29 / 0%	-	-	-	-
Other[b]	**14**	**269**	**4%**	$22 / 0%	$110 / 1%	$26 / 0%	$50 / 1%	-	$58 / 1%	$4 / 0%
Total	**77**	**7,429**	**100%**	**$2,451 / 33%**	**$2,000 / 27%**	**$1,009 / 14%**	**$810 / 11%**	**$695 / 9%**	**$462 / 6%**	**$4 / 0%**

Totals may not foot due to rounding.

a. Mixed-use comprises 4% office, 2% retail, 1% for-sale condo, 1% multi-family, and immaterial hospitality and signage components. Mixed-use allocations are based upon allocable square footage except where another method is deemed more appropriate under the applicable facts and circumstances.

b. Includes six loans secured by a portfolio of build-to-rent homes, representing $201 million in loan commitments and $28 million in unpaid principal balance

Financial Overview

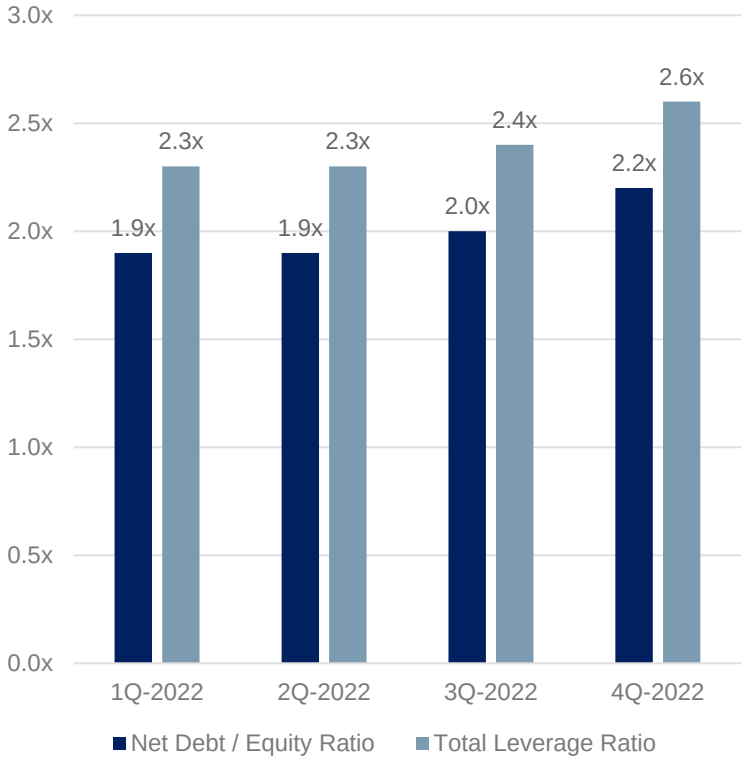
- GAAP net loss of $(22.7) million, or $(0.17) per share, and distributable earnings of $53.7 million, or $0.38 per share[10]
- Paid a cash dividend of $0.37 per share for the fourth quarter of 2022

Key Financial Metrics	4Q-2022	YE 2022
GAAP Net (Loss) Income ($MM)	**$(22.7)**	**$112.1**
Per Share	$(0.17)	$0.79
Distributable Earnings (Including Realized Losses) ($MM)[10]	**$53.7**	**$194.4**
Per Share	$0.38	$1.38
Distributable Earnings (Excluding Realized Losses) ($MM)[10]	**$53.8**	**$205.9**
Per Share	$0.38	$1.47
Dividends ($MM)	**$52.0**	**$208.4**
Per Share	$0.37	$1.48
Book Value ($MM)	**$2,456.5**	
Per Share	$17.48	
Adjusted Book Value per Share[11]	$18.20	
Net Debt / Equity Ratio[6]	**2.2x**	
Total Leverage Ratio[12]	2.6x	

Conservative and Diversified Funding Strategy

- Total financing capacity of $7.8 billion with approximately $2.1 billion of undrawn capacity at December 31, 2022; compared to $6.7 billion and $1.2 billion respectively at September 30, 2022[13]
- Unencumbered loan assets totaled $365 million
- Continually monitor the capital markets to opportunistically access capital and optimize the balance sheet

Leverage Ratios[6,12]

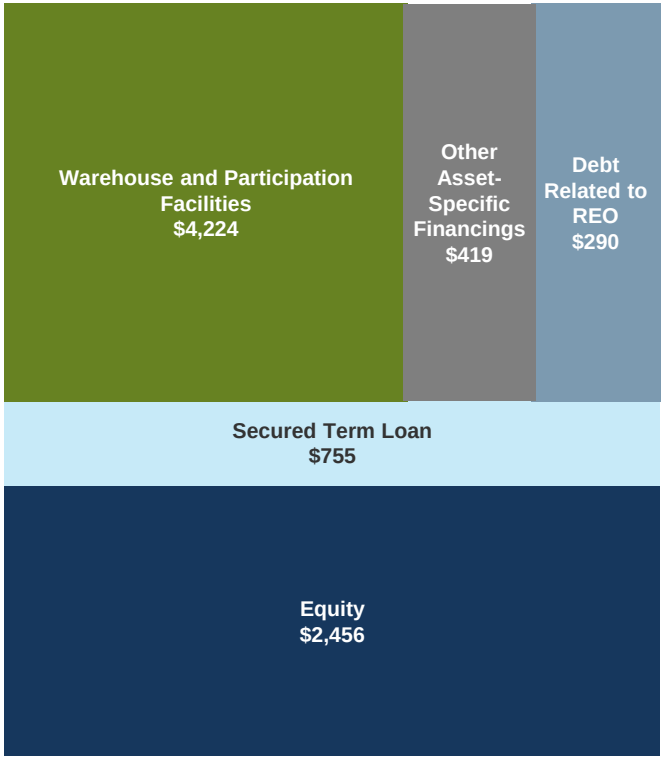


Summary of Outstanding Financing

$ amounts in millions	Capacity	UPB at December 31, 2022	Weighted Average Spread[14]
Repurchase agreements and term participation facility	$5,700	$4,013	2.25%
Warehouse Sidecar	$271	$212	4.51%
Asset Specific Financing	$760	$419	3.46%
Secured Term Loan	$755	$755	4.50%
Debt Related to REO	$290	$290	2.78%
Total as of 4Q-2022	$7,776	$5,688	2.75%

Capital Structure Overview

Capital Structure Composition
($ amounts in millions)



Conservative Capital Structure

- **Weighted average advance rate of 65% on asset-specific financings (74% advance rate on multi-family loans and 58% on other loans)**
- **2.2x Net Debt / Equity Ratio[6]**
- **$6.0 billion total warehouse and participation financing capacity across six counterparties with $4.2 billion outstanding[13]**
- **Unencumbered loan assets totaled $365 million ($177 million in senior mortgages)**

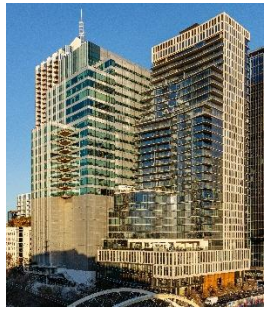
For illustrative and discussion purposes only. Not intended to illustrate order of priority.

Appendix

A







The properties above are not representative of all transactions.

MRECS Senior Leadership

CMTG Leadership



Richard Mack[15]
CEO and Chairman, CMTG;
Co-Founder and CEO, MREG

- Co-founded MREG in 2013 and MRECS in 2014
- Formerly at AREA Property Partners and Shearson Lehman Hutton



Mike McGillis[15]
President, CMTG;
President and COO, MREG

- Joined MRECS in 2015
- Formerly at J.E. Robert Companies, Freddie Mac, and AEW Capital Management



Jai Agarwal[15]
CFO, CMTG;
CFO, MREG

- Joined MREG in 2022
- Formerly at Apollo Commercial Real Estate Finance, Blackstone Mortgage Trust, and iStar



Kevin Cullinan[15]
Executive Vice President, CMTG;
MD, Co-Head of Credit Strategies, Head of Originations, MREG

- Joined MRECS in 2015
- Formerly at J.P. Morgan and CBRE



Priyanka Garg[15]
Executive Vice President, CMTG;
MD, Co-Head of Credit Strategies, Head of Asset Management, MREG

- Joined MRECS in 2020
- Formerly at Treeview Real Estate Advisors, Westbrook Partners, and Goldman Sachs

Other IC Members / Advisers



Barden Gale[15]
Vice Chairman, MREG

- Joined MREG in 2014
- Formerly at J.E. Robert Companies, Starwood Capital Group, and ABP Investments



Paul Keller[16]
Chairman, MRED;
Vice Chairman, MREG

- Joined MREG in 2013
- Formerly at Mack Urban, Urban Partners, and Keller Equity Group



J.D. Siegel[15,17]
Executive Vice President, CMTG;
General Counsel, MREG

- Joined MREG in 2015
- Formerly at Aetos Capital Real Estate, Centerbridge Partners, and Sherman & Sterling



Dave Germond[15,17]
MD, Head of Capital Raising, MREG

- Joined MRECS in 2016
- Formerly at Tishman Speyer and Prudential Real Estate Investors

As of October 31, 2022.

Portfolio Overview

CMTG Portfolio Summary by Unpaid Principal Balance as of December 31, 2022 *($ amounts in millions)*

Investment	Carrying Value	Unpaid Principal Balance	Loan Commitment[9]	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 1	396.9	399.5	405.0	Dec-21	Multifamily	CA	Senior	N	3
Investment 2	388.9	390.0	390.0	Nov-19	Multifamily	NY	Senior	N	3
Investment 3	281.1	280.0	280.0	Jul-18	Hospitality	NY	Senior	N	3
Investment 4	222.9	224.1	225.0	Jul-21	Hospitality	GA	Senior	N	3
Investment 5	221.6	221.6	260.0	Oct-19	For Sale Condo	CA	Senior	Y	3
Investment 6	213.1	213.5	252.1	Oct-19	Mixed-Use	DC	Senior	Y	3
Investment 7	208.9	211.2	227.0	Jun-22	Hospitality	CA	Senior	N	3
Investment 8	166.8	208.8	210.0	Dec-18	Mixed-Use	NY	Senior	N	5
Investment 9	206.0	207.9	235.0	Aug-22	Hospitality	CA	Senior	N	3
Investment 10	192.4	192.6	192.6	Sep-18	Land	NY	Senior	N	3
Investment 11	188.1	190.3	262.5	Feb-22	Multifamily	CA	Senior	Y	3
Investment 12	168.8	170.0	170.0	Jan-22	Multifamily	CO	Senior	N	3
Investment 13	165.2	166.7	193.4	Apr-22	Multifamily	MI	Senior	N	3
Investment 14	162.7	164.0	258.4	Sep-19	Office	GA	Senior	N	4
Investment 15	157.8	159.4	225.0	Sep-19	For Sale Condo	FL	Senior	Y	3
Investment 16	150.1	151.5	160.0	Sep-22	Multifamily	AZ	Senior	N	3
Investment 17	149.9	150.0	150.0	Feb-19	Office	CT	Senior	N	3
Investment 18	148.5	148.5	148.5	Jan-18	Hospitality	VA	Senior	N	4
Investment 19	147.2	147.5	147.5	Dec-21	Multifamily	PA	Senior	N	3
Investment 20	120.0	138.8	155.0	Aug-19	Multifamily	CA	Senior	N	5

Portfolio Overview

CMTG Portfolio Summary by Unpaid Principal Balance as of December 31, 2022 *($ amounts in millions)*

Investment	Carrying Value	Unpaid Principal Balance	Loan Commitment[9]	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 21	131.6	133.1	151.7	Apr-22	Multifamily	TX	Senior	N	3
Investment 22	129.3	130.0	130.0	Dec-21	Multifamily	VA	Senior	N	3
Investment 23	124.8	125.0	125.0	Dec-21	Office	IL	Subordinate	N	3
Investment 24	121.7	122.5	127.5	Sep-21	Hospitality	TX	Senior	N	3
Investment 25	122.4	122.5	122.5	Sep-19	Office	NY	Senior	N	3
Investment 26	119.3	119.5	120.0	Apr-19	Mixed-Use	NY	Senior	N	3
Investment 27	117.8	118.6	122.0	Mar-22	Multifamily	TX	Senior	N	3
Investment 28	114.1	115.0	115.0	Aug-22	Multifamily	CO	Senior	N	3
Investment 29	113.3	113.5	113.5	Jul-21	Multifamily	IL	Senior	N	3
Investment 30	112.1	112.4	124.8	Feb-20	Office	CA	Senior	N	4
Investment 31	110.1	111.5	127.3	Jun-22	Multifamily	TX	Senior	N	3
Investment 32	105.3	104.3	104.3	Jun-18	Land	NY	Senior	N	4
Investment 33	102.4	103.0	103.0	Dec-21	Multifamily	TN	Senior	N	3
Investment 34	96.8	97.8	141.1	Apr-20	Office	TN	Senior	Y	3
Investment 35	97.1	97.5	97.5	Oct-17	Hospitality	CA	Senior	N	3
Investment 36	96.2	96.7	100.0	Aug-21	Office	CA	Senior	N	4
Investment 37	95.2	95.9	100.8	Jan-22	Multifamily	NV	Senior	N	3
Investment 38	87.8	87.8	87.8	Mar-20	Office	TX	Senior	N	4
Investment 39[a]	78.2	78.5	115.3	Aug-22	Hospitality	NY	Senior	Y	4
Investment 40	74.2	76.4	76.4	Jul-18	Hospitality	CA	Senior	N	4

Portfolio Overview

CMTG Portfolio Summary by Unpaid Principal Balance as of December 31, 2022 *($ amounts in millions)*

Investment	Carrying Value	Unpaid Principal Balance	Loan Commitment[9]	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 41	75.5	75.5	75.5	Apr-19	Mixed-Use	NY	Senior	N	3
Investment 42	75.0	75.0	75.0	Dec-18	Multifamily	DC	Senior	N	3
Investment 43	73.2	73.7	76.0	Jul-22	Multifamily	UT	Senior	N	3
Investment 44	70.2	71.1	148.3	Mar-21	Other	MA	Senior	Y	3
Investment 45	69.3	69.9	84.8	Aug-21	Office	GA	Senior	N	4
Investment 46	67.0	67.0	67.0	Jul-19	Land	NY	Senior	N	4
Investment 47	63.9	64.5	76.4	Dec-21	Multifamily	TX	Senior	N	3
Investment 48	59.7	60.3	77.1	Nov-21	Multifamily	FL	Senior	Y	3
Investment 49	59.9	60.0	60.0	Aug-18	Hospitality	NY	Senior	N	3
Investment 50	58.3	58.8	79.6	Jun-21	Other	MI	Senior	N	3
Investment 51	53.5	54.1	73.7	Jan-22	Hospitality	TN	Senior	N	3
Investment 52	49.5	50.8	130.5	Jan-22	Other	PA	Senior	Y	3
Investment 53	49.5	49.8	53.3	Mar-22	Multifamily	AZ	Senior	N	3
Investment 54	38.7	40.1	140.0	Nov-22	Other	MA	Senior	Y	3
Investment 55	37.7	38.0	44.8	Feb-22	Multifamily	TX	Senior	N	3
Investment 56	34.2	35.1	90.0	Feb-22	Office	WA	Senior	Y	3
Investment 57	34.7	34.9	34.9	Dec-21	For Sale Condo	VA	Senior	N	3
Investment 58	33.1	32.9	32.9	Dec-18	Land	NY	Subordinate	N	3
Investment 59	30.0	30.0	30.0	Apr-19	Office	MA	Senior	N	3
Investment 60	28.3	29.6	141.8	Dec-21	Mixed-use	FL	Senior	Y	3

Portfolio Overview

CMTG Portfolio Summary by Unpaid Principal Balance as of December 31, 2022 *($ amounts in millions)*

Investment	Carrying Value	Unpaid Principal Balance	Loan Commitment[9]	Origination Date	Property Type	Location	Loan Type	Construction	Risk Rating
Investment 61	28.9	28.9	30.2	Jul-21	Land	FL	Subordinate	N	3
Investment 62	25.4	26.0	60.3	Nov-21	Multifamily	NV	Senior	Y	3
Investment 63	24.3	24.5	28.5	Feb-22	Multifamily	TX	Senior	N	3
Investment 64	20.1	19.9	19.9	Aug-19	For Sale Condo	NY	Senior	N	3
Investment 65	18.4	18.7	34.6	Jan-22	Other	FL	Senior	Y	3
Investment 66	16.3	16.8	48.5	Jun-22	Other	NV	Senior	Y	3
Investment 67	12.6	14.6	202.5	May-22	Mixed-Use	VA	Senior	Y	3
Investment 68	5.7	6.8	106.5	Oct-22	Other	NV	Senior	Y	3
Investment 69	3.2	3.5	32.8	Jan-22	Other	GA	Senior	Y	3
Investment 70	3.5	3.5	3.5	Jul-19	Other	Other	Senior	N	5
Investment 71	2.6	2.9	23.4	Apr-22	Other	GA	Senior	Y	3
Investment 72	1.2	1.7	54.0	Feb-22	Other	GA	Senior	Y	3
Investment 73	1.0	1.4	32.1	Feb-22	Other	FL	Senior	Y	3
Investment 74	0.9	0.9	0.9	Aug-18	Other	NY	Subordinate	N	2
Investment 75	(0.1)	0.1	24.2	Apr-22	Other	GA	Senior	Y	3
Investment 76	(1.8)	-	176.3	Sep-22	Multifamily	UT	Senior	Y	3
Investment 77	(1.1)	-	112.1	Dec-22	Multifamily	WA	Senior	Y	3
Total / Wtd. Average[18]	**$7,428.8**	**$7,538.5**	**$9,434.0**					**31%**	
Investment in unconsolidated joint venture[a]	$41.9								
Real Estate Owned, net	401.2								
Portfolio Total	**$7,871.9**								

a. Comprised of loans backed by the same property.

Consolidated Balance Sheets

December 31, 2022 and December 31, 2021

($ amounts in thousands)	December 31, 2022	December 31, 2021
Assets		
Cash and cash equivalents	$ 306,456	$ 310,194
Restricted cash	41,703	23,942
Loan principal payments held by servicer	-	154,600
Loans receivable held-for-investment	7,489,074	6,407,305
Less: current expected credit loss reserve	(128,647)	(67,010)
Loans receivable held-for-investment, net	7,360,427	6,340,295
Equity method investment	41,880	
Interests in loans receivable held-for-investment, net	-	161,850
Real estate owned, net	401,189	406,887
Other assets	89,858	57,503
Total assets	**$ 8,241,513**	**$ 7,455,271**
Liabilities and Stockholders' Equity		
Repurchase agreements	$ 3,966,859	$ 3,489,511
Term participation facility	257,531	-
Loan participations sold, net	263,798	167,744
Notes payable, net	149,521	48,000
Secured term loan, net	736,853	739,762
Debt related to real estate owned, net	289,389	289,806
Other liabilities	59,223	54,457
Dividends payable	52,001	51,741
Management fee payable – affiliate	9,867	9,983
Total liabilities	**$ 5,785,042**	**4,851,004**
Stockholders' Equity		
Common stock, $0.01 par value, 500,000,000 shares authorized, 140,055,714 and 140,055,714 shares issued and 138,376,144 and 139,840,088 shares outstanding at December 31, 2022 and 2021, respectively	1,400	1,400
Additional paid-in capital	2,712,316	2,726,190
Accumulated deficit	(257,245)	(160,959)
Total Claros Mortgage Trust, Inc. equity	2,456,471	2,566,631
Non-controlling interests	-	37,636
Total stockholders' equity	**2,456,471**	**2,604,267**
Total liabilities and stockholders' equity	**$ 8,241,513**	**$ 7,455,271**

Source: CMTG financials.

Income Statement

For the Three Months Ended December 31, 2022 and 2021

($ amounts in thousands, except share and per share data)	Three Months Ended December 31, 2022	Three Months Ended December 31, 2021
Revenue		
Interest and related income	$ 154,461	$ 100,937
Less: interest and related expense	92,501	42,403
Net interest income	61,960	58,534
Revenue from real estate owned	21,657	12,364
Total revenue	83,617	70,898
Expenses		
Management fees – affiliate	9,867	9,936
General and administrative expenses	4,776	7,117
Stock-based compensation expense	3,427	9,187
Real estate owned:		
Operating expenses	12,300	8,342
Interest expense	4,964	2,619
Depreciation	2,039	1,963
Total expenses	37,373	39,163
Proceeds from interest rate cap	495	-
Unrealized gain on interest rate cap	429	-
Income from equity method investment	1,556	-
Realized loss on sale of investments	-	(141)
Provision for current expected credit loss reserve	(71,377)	(8,452)
Income before income taxes	(22,653)	23,142
Income tax benefit	-	(6,060)
Net (loss) Income	$ (22,653)	$ 17,082
Net (loss) income attributable to non-controlling interests	$ -	$ (46)
Net (loss) income attributable to preferred stock	$ -	$ 4
Net (loss) income attributable to common stock	$ (22,653)	$ 17,124
Net (loss) income per share of common stock		
Basic and diluted	$ (0.17)	$ 0.13
Weighted-average shares of common stock outstanding		
Basic and diluted	138,457,076	134,539,645

Source: CMTG financials.

Reconciliation of GAAP Net Income to Distributable Earnings

For the Three Months Ended December 31, 2022

CMTG | CLAROS MORTGAGE TRUST

($ amounts in thousands)	GAAP Net (Loss) Income Attributable to Common Stock	Adjustments	Distributable Earnings
Interest and related income	$154,461	-	$154,461
Interest and related expense	(92,501)	-	(92,501)
Revenue less expenses from real estate owned	4,393	-	4,393
Depreciation on real estate owned	(2,039)	2,039	-
Management fees - affiliate	(9,867)	-	(9,867)
General and administrative expenses	(4,776)	-	(4,776)
Stock-based compensation expense	(3,427)	3,427	-
Unrealized gain on interest rate cap	429	(429)	-
Proceeds from interest rate cap	495	-	495
Income from equity method investment	1,556	-	1,556
Provision for current expected credit loss reserve	(71,377)	71,377	-
Principal charge-off	-	(27)	(27)
Net income attributable to non-controlling interests	-	-	-
Total	***$(22,653)***	***$76,387***	***$53,734***
Per share, basic and diluted	***$(0.17)***	***$0.54***	***$0.38***

Weighted average diluted shares – GAAP	138,457,076
Weighted average unvested RSUs	2,159,280
Weighted average diluted shares – Distributable Earnings	**140,616,356**

Refer to page 1 for definition of Distributable Earnings.

Endnotes

1. Based on carrying value.
2. Calculated as the annualized quarterly dividend per share divided by book value per share.
3. All-in yield represents the weighted average annualized yield to initial maturity of each loan, inclusive of coupon and contractual fees, based on the applicable floating benchmark rate/floors (if applicable), in place as of December 31, 2022. For loans placed on non-accrual, the annualized yield to initial maturity used in calculating the weighted average annualized yield to initial maturity is 0%.
4. Senior loans include senior mortgages and similar loans, including related contiguous subordinate loans (if any), and pari passu participations in senior mortgage loans.
5. LTV represents underwritten “loan-to-value” or “loan-to-cost.” Underwritten values and projected costs should not be assumed to reflect our judgment of current market values or project costs, which may have changed materially since the date of origination. See Important Notices beginning on page 1 for additional information.
6. Net Debt / Equity Ratio is calculated as the ratio of asset-specific debt and Secured Term Loan, less cash and cash equivalents, to total equity. For further information, please refer to Item 7 (MD&A) of our 10-K.
7. Includes originations, co-originations, and acquisitions made by CMTG and its JV subsidiaries in which CMTG owns a 51% interest.
8. Excludes our one real estate owned (REO) investment, unless otherwise noted.
9. Loan commitment represents principal outstanding plus remaining unfunded loan commitments.
10. Refer to page 21 for a reconciliation of Distributable Earnings to GAAP Net Income attributable to its common stock.
11. Adjusted book value per share includes general CECL and depreciation.
12. Total Leverage Ratio is calculated as the ratio of asset-specific debt and Secured Term Loan, plus non-consolidated senior interests held by third parties, less cash and cash equivalents, to total equity.
13. Subject to approval of financing counterparty as well as pledging of additional unencumbered assets.
14. Weighted average spreads exclude LIBOR / SOFR floors. Fixed-rate financings are presented as a spread over the relevant floating benchmark rate.
15. MRECS Investment Committee Member.
16. Paul Keller is an Adviser to the MRECS Investment Committee for construction investments.
17. J.D. Siegel and Dave Germond are non-voting members of the MRECS Investment Committee.
18. Based on total loan commitments.