



NEWS RELEASE

Werner® Marks 25 Years of Excellence in Mexico

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OMAHA, Neb.--(BUSINESS WIRE)-- **Werner Enterprises, Inc.** (Nasdaq: WERN), a premier transportation and logistics provider, celebrates a significant milestone as it commemorates 25 years of Mexico-based operations. Since its inception in 1999, Werner has been at the forefront of facilitating seamless trade between Mexico and the United States, solidifying its position as a trusted partner for businesses across North America.

From humble beginnings with just three associates and one office in Mexico City, Werner has expanded its footprint significantly over the past quarter-century. Today, the company boasts a robust presence with offices in Mexico City, Monterrey, Queretaro and Guadalajara, in addition to strategically located terminals in Laredo and El Paso along the U.S.-Mexico border. Complementing these facilities are strategic properties in key border locations including Brownsville, Texas; Nogales, Arizona; Calexico, California and San Diego.

"Our journey in Mexico has been one of growth, innovation and unwavering commitment to our customers," said Werner's Senior Vice President of Mexico/Canada/TCU Divisions, Lance Dixon. "We take pride in our ability to adapt and evolve with the changing needs of the industry while maintaining the highest standards of safety and service excellence. We deeply appreciate our partner carriers in Mexico who have made this success possible."

Over the years, Werner has diversified its service offerings to meet the evolving demands of cross-border trade. What began as a through-trailer dry van service has expanded to include temperature-controlled (reefer), pure brokerage, power-only, intermodal, cross-docking and transloading. Werner's 25-year venture in Mexico has been marked by significant milestones and accomplishments, such as inaugurating its Laredo Terminal in 2001, purchasing the El Paso terminal in 2006 and opening its world-class refrigerated cross-dock at the Laredo terminal in 2019.

The company's commitment to security and compliance was highlighted with the receipt of its C-TPAT Certification in 2003, further solidifying its reputation as a reliable and trustworthy partner in cross-border operations. Other notable achievements include the initiation of logistics services in 2009 and the launch of temperature-controlled through-trailer services in 2010, reflecting Werner's proactive approach to meeting the evolving needs of the market.

"While we celebrate our accomplishments, we also recognize the challenges inherent in cross-border freight," said Werner's Chairman and CEO, Derek Leathers. "Navigating documentation, requirements, permits, duties and foreign laws can be daunting for businesses, but our 25 years of experience and strong relationships enable us to overcome these obstacles swiftly and efficiently."

Today, Werner's Cross-Border Team comprises of 150 associates across 10 offices in Mexico and the United States. As Werner looks ahead to the next chapter of its journey in Mexico, the company remains dedicated to driving innovation, fostering relationships and delivering unparalleled value to its customers. To learn more about Werner's service offerings, visit www.werner.com.

About Werner Enterprises

Werner Enterprises, Inc. (Nasdaq: WERN) delivers superior truckload transportation and logistics services to customers across the United States, Mexico and Canada. With 2023 revenues of \$3.3 billion, an industry-leading modern truck and trailer fleet, nearly 14,000 talented associates and our innovative Werner EDGE® technology, we are an essential solutions provider for customers who value the integrity of their supply chain and require safe and exceptional on-time service. Werner provides Dedicated and One-Way Truckload services as well as Logistics services that include truckload brokerage, freight management, intermodal and final mile. As an industry leader, Werner is deeply committed to promoting sustainability and supporting diversity, equity and inclusion.

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