



NEWS RELEASE

Werner Enterprises to Participate in Three Upcoming Transportation Conferences

5/8/2012

OMAHA, Neb.--(BUSINESS WIRE)--May. 8, 2012-- Werner Enterprises, Inc. (NASDAQ:WERN) ("Werner"), one of the nation's largest transportation and logistics companies, announced that it will participate in three upcoming transportation conferences during the month of May.

Werner will first participate in the Bank of America Merrill Lynch 2012 Global Transportation Conference on Thursday, May 17, 2012 in Boston, Massachusetts. Werner will be represented at the conference by Derek J. Leathers, President and Chief Operating Officer, and John J. Steele, Executive Vice President, Treasurer and Chief Financial Officer. Messrs. Leathers and Steele will summarize Werner's business and operations in a presentation and question-and-answer ("Q&A") discussion with the investment community and during meetings with investors. The presentation and Q&A discussion are currently scheduled to begin at 8:40 a.m. (EDT) and will be approximately 35 minutes in length.

Mr. Steele will next represent Werner at the Wolfe Trahan & Co. 5th Annual Global Transportation Conference on Wednesday, May 23, 2012 in New York City, New York. During a 55-minute session, Mr. Steele will provide a general business overview of Werner during a brief introductory presentation and participate in a moderated Q&A panel discussion with executives from two other publicly traded transportation companies. The session is currently scheduled to begin at 8:00 a.m. (EDT) with each company's introduction, followed by the Q&A panel discussion. Mr. Steele will also participate in meetings with investors during the conference.

Werner will then take part in the 2012 KeyBanc Capital Markets Industrial, Automotive and Transportation Conference on Thursday, May 31, 2012 in Boston, Massachusetts. At the conference, Mr. Steele will provide a summary of Werner's business and operations to the investment community during a series of 50-minute small

group and general presentation meetings with investors. The meetings are currently scheduled to be conducted from 8:00 a.m. to 2:00 p.m. (EDT).

The investor materials and a live audio webcast of each presentation and Q&A discussion provided by Werner at the Bank of America Merrill Lynch and Wolfe Trahan & Co. conferences will be publicly available on the respective conference date on the internet through the “Investors” link on the Werner website at www.werner.com. Investor materials provided by Werner at the KeyBanc Capital Markets conference will be publicly available prior to the conference date on the Werner website. The investor materials and replays of the audio webcasts will then be archived and accessible by the public on the Werner website during the 30-day period following each individual conference date.

The conference dates and times provided in this press release may be subject to change. Should any such changes occur, Werner may update the information by giving notice on its website, issuing a revised press release, filing a report with the U.S. Securities and Exchange Commission or through other methods of public disclosure. Please consult the Werner website before or on the respective conference date for any such updated notices, press releases or reports. Also, refer to the forward-looking statement guidance set forth below.

Werner Enterprises, Inc. was founded in 1956 and is a premier transportation and logistics company, with coverage throughout North America, Asia, Europe, South America, Africa and Australia. Werner maintains its global headquarters in Omaha, Nebraska and maintains offices in the United States, Canada, Mexico, China and Australia. Werner is among the five largest truckload carriers in the United States, with a diversified portfolio of transportation services that includes dedicated van, temperature-controlled and flatbed; medium-to-long-haul, regional and local van; and expedited services. Werner's Value Added Services portfolio includes freight management, truck brokerage, intermodal, and international services. International services are provided through Werner's domestic and global subsidiary companies and include ocean, air and ground transportation; freight forwarding; and customs brokerage.

Werner Enterprises, Inc.'s common stock trades on the NASDAQ Global Select MarketSM under the symbol “WERN”. For further information about Werner, visit the company's website at www.werner.com.

This press release, as well as the investor materials provided by and the oral public statements made by any Werner representative during the conference presentations, discussions, meetings and webcasts announced in this press release, may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, as amended. Such forward-looking statements are based on information presently available to Werner's management and are current only as of the date made. Actual results could also differ materially from those anticipated as a result of a number of factors,

including, but not limited to, those discussed in Werner's Annual Report on Form 10-K for the year ended December 31, 2011. For those reasons, undue reliance should not be placed on any forward-looking statement. Werner assumes no duty or obligation to update or revise any forward-looking statement, although it may do so from time to time as management believes is warranted or as may be required by applicable securities law. Any such updates or revisions may be made by filing reports with the U.S. Securities and Exchange Commission, through the issuance of press releases or by other methods of public disclosure.

Source: Werner Enterprises, Inc.

Werner Enterprises, Inc.

John J. Steele, 402-894-3036

Executive Vice President, Treasurer and Chief Financial Officer