ENHANCED VALUE PROPOSITION DRIVING SUSTAINABLE GROWTH

As of October 28, 2026

13%-14%
Expected Average Annual Total Shareholder Return[1]

14%-16%
Annual FFO/Debt[2] Target Through 2033

6%-8%
Annual Base Plan Adjusted EPS[2] Growth 2027-2033

10%-11%
Consolidated Adjusted EPS[2] CAGR 2027-2033

$40.0B
Consolidated Plan Capital Investment 2027-2033

$25.1B
Year-End 2025 Regulated Electric and Gas Rate Base

9%-10%
Consolidated Investment Base[4] CAGR 2027-2033

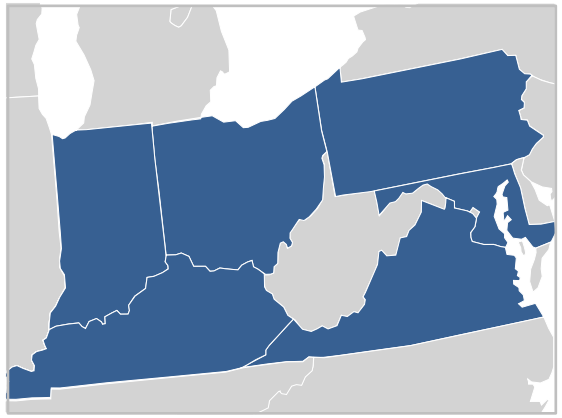
~$21B
Market Capitalization

Up to
4 GW
Additional Data Center Load[5]

Flat O&M[3]
Operational Excellence drives Customer Affordability

A PREMIER, INNOVATIVE & TRUSTED ENERGY PARTNER*

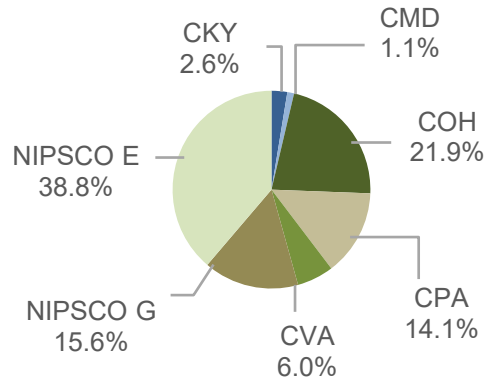
We exist to deliver safe, reliable and competitive energy that drives value to our customers



Value Proposition

NiSource offers a diversified and regulated utility portfolio with the opportunity to invest in programmatic gas infrastructure and the long-term energy transition through a fully integrated electric business. Emerging opportunities to support economic development, onshoring, and data center development truly differentiate our value proposition relative to many alternatives in the market.

Rate Base by Jurisdiction[6]



Regulated Gas and Electric Utility

NiSource GenCo Model
Scaling data center capacity

~2.4M
Columbia Customers

~1.3M
NIPSCO Customers

Key Differentiators

- Superior regulatory and stakeholder foundation — **>90% capital recovery within 12 months**
- Highly executable financial commitments — **8.5% Adjusted EPS[2] CAGR (2021-2025)[7]**
- Upside and incremental investment opportunities enhancing return
- Industry-leading safety and performance
- Top-tier customer satisfaction
- Dependable, predictable, and reliable service to customers and communities

Our **core business strategy** is driven by a strong commitment to **customer affordability** and is expected to **drive stable long-term earnings** and **dividend growth,** supported by **stable revenue streams** and **contemporary rate designs.**

*Information as of Third Quarter 2026 Earnings Report, dated 10/28/2026

1. Total shareholder return assumes constant P/E ratio, 3.0% dividend yield, and 10%-11% 2027-2033 Consolidated Adjusted EPS CAGR
2. Consolidated Adjusted Earnings Per Share, Base Plan Adjusted Earnings Per Share, and FFO/Debt (non-GAAP)
3. Flat O&M commitment reflects base business only
4. Inclusive of traditionally regulated assets and GenCo assets supporting data center customers
5. 2 GW of strategic negotiations and up to 2 GW of additional developing opportunities
6. 2025 Year-End Regulated Electric and Gas Rate Base
7. For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP Earnings Per Share see the Appendix of this presentation.

LEGAL DISCLAIMER

Forward-Looking Statements

This presentation contains "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). These forward-looking statements include, but are not limited to, statements concerning our financial guidance, plans, strategies, objectives, expected performance, planned expenditures, recovery of expenditures through rates, stated on either a consolidated or segment basis, and any and all underlying assumptions and other statements that are not statements of historical fact. Expressions of future goals and expectations and similar expressions reflecting something other than historical fact, including "may," "will," "should," "could," "would," "aims," "seeks," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "targets," "forecast," and "continue," are intended to identify forward-looking statements. All forward-looking statements are based on assumptions that management believes to be reasonable; however, there can be no assurance that actual results will not differ materially. Investors and prospective investors should understand that many factors impact whether any forward-looking statement contained herein will or can be realized. Any one of those factors could cause actual results to differ materially from those projected. Factors that could cause actual results to differ materially from those projected in any forward-looking statement discussed in this presentation include, among other things: our ability to execute our business plan or growth strategy, including utility infrastructure investments, or business opportunities; our ability to manage data center growth in our service territories; potential incidents and other operating risks associated with our business; our ability to work successfully with our JV partners; our ability to construct, develop and place into service the generation and transmission assets we develop to support our current and any future data center customers on time or at all and consistent with initial cost estimates, as well as the performance of such assets once constructed and placed into service; our ability to obtain the significant additional financing required to construct such generation and transmission assets we develop to support our current and any future data center contracts on favorable terms, if at all; our ability to recover our investments and realize our expected return under our current and any future data center contracts that we enter into; our ability to maintain our investment grade credit ratings as we finance and pursue our data center strategy, including our performance under our current and any future data center contracts that we enter into; performance by our customers under our current and any future data center contracts; any default by a current or future data center customer or any decision by a current or future data center customer, if applicable, to reduce the committed capacity under, or to terminate, such contracts; potential changes in the MISO accreditation treatment of capacity resources; our ability to adapt to, and manage costs related to, advances in technology, including alternative energy sources and changes in related laws and regulations; our increased dependency on technology; impacts related to our aging infrastructure; our ability to obtain sufficient insurance coverage and whether such coverage will protect us against significant losses; the success of our electric generation strategy; construction risks and supply risks; fluctuations in demand from residential and commercial customers; fluctuations in the price of energy commodities and related transportation costs or an inability to obtain an adequate, reliable and cost-effective fuel supply to meet customer demand; our ability to attract, retain or re-skill a qualified workforce and maintain good labor relations; our ability to manage new initiatives and organizational changes; the performance and quality of third-party suppliers and service providers; our ability to manage the financial and operational risks related to achieving our carbon emission reduction goals, including our Net Zero Goal, including any future associated impact from business opportunities such as data center development as those opportunities evolve; regulation and the impact of regulatory rate reviews; our ability to obtain expected financial or regulatory outcomes; any damage to our reputation; the impacts of natural disasters, acts of terrorism, acts of war or other catastrophic events; the physical impacts of climate change and the transition to a lower carbon future; potential cybersecurity attacks or security breaches; increased requirements and costs related to cybersecurity; our debt obligations; any changes to our credit ratings or the credit ratings of certain of our subsidiaries; adverse economic and capital market conditions, including increases in inflation or interest rates, recession, or changes in investor sentiment; the actions of activist stockholders; economic conditions in certain industries; the ability of customers and suppliers to fulfill their payment and contractual obligations; the ability of our subsidiaries to generate cash; pension funding obligations; potential impairments of goodwill; the outcome of legal and regulatory proceedings, investigations, incidents, claims and litigation; compliance with changes in, or new interpretations of applicable laws, regulations and tariffs; the cost of compliance with environmental laws and regulations and the costs of associated liabilities; changes in tax laws or the interpretation thereof; and other matters set forth in Item 1, "Business," Item 1A, "Risk Factors" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," of our Annual Report on Form 10-K for the fiscal year ended December 31, 2025 and matters set forth in our subsequent Quarterly Reports on Form 10-Q, some of which risks are beyond our control. In addition, the relative contributions to profitability by each business segment, and the assumptions underlying the forward-looking statements relating thereto, may change over time.

In this presentation, references to "GenCo" operations, including in the context of guidance with respect to capital investments, rate base growth, adjusted EPS and adjusted EPS growth, are to NiSource's investments and operations relating to provision of electric service to current and future data center or other large load customers, and not necessarily to the legal entity NiSource Generation Company LLC ("GenCo"), formerly known as NIPSCO Generation LLC, (except in the context of statements relating to the formation or launch of GenCo, the approval of GenCo's declination filing with the IURC or GenCo's operating model under such declination filing).

Unless otherwise indicated, the information in this presentation was prepared as of October 28, 2026. We undertake no obligation to update any forward-looking information in this presentation to reflect developments or events after such date. Projections or forecasts shown in this presentation are based on our assumptions as of October 28, 2026 and are subject to change at any time, including since October 28, 2026. For the avoidance of doubt, to the extent there have been developments or events or our assumptions have changed since October 28, 2026, such developments, events or assumption changes are not reflected in the forward-looking statements contained in this presentation.

Non-GAAP Disclosure Statement

Commencing in 2026, the company began to present base plan adjusted EPS, GenCo/data center adjusted EPS, and consolidated adjusted EPS. This presentation includes financial results and guidance for NiSource with respect to adjusted net income available to common shareholders, base plan adjusted EPS, GenCo/data center adjusted EPS, consolidated adjusted EPS, funds from operations/debt, and adjusted EPS CAGR, which are non-GAAP financial measures as defined by the Securities and Exchange Commission. As presented herein, guidance with respect to base plan adjusted EPS, including annual base plan adjusted EPS growth, excludes, in addition to the items historically excluded from adjusted EPS, the impact of data center operations and development activities relating to the provision of electric service to current and future data center or other large load customers. Guidance with respect to GenCo/data center adjusted EPS (which may also be referred to as GenCo adjusted EPS) excludes, in addition to the items historically excluded from adjusted EPS, the impact of all of our operations other than data center operations and development activities relating to serving data center or other large load customers. For the avoidance of doubt, base plan adjusted EPS combined with data center adjusted EPS will equal NiSource's consolidated adjusted EPS. The company provides guidance regarding base plan adjusted EPS because it expects that the earnings from its data center operations and development activities described above will experience a different growth profile compared to the base plan adjusted EPS growth. Providing guidance with respect to base plan adjusted EPS growth, GenCo/data center adjusted EPS growth and consolidated adjusted EPS growth provides investors with the same information that management considers to evaluate the company's ongoing business performance and provide greater transparency into the performance of different aspects of our business that are impacted by distinct trends and factors. Reconciliations of historical non-GAAP financial measures to the most comparable GAAP financial measures can be found in the Appendix to these materials. With respect to guidance, NiSource reminds investors that it does not provide a GAAP equivalent of its guidance on base plan adjusted EPS, GenCo/data center adjusted EPS or consolidated adjusted EPS or its funds from operations/debt due to the impact of unpredictable factors such as fluctuations in weather, the impact of asset sales and impairments, and other unusual or infrequent items included in the comparable GAAP measures, which may be material. The company is not able to estimate the impact of such factors on the comparable GAAP measures and, as such, the company is not able to provide a reconciliation of its non-GAAP base plan adjusted EPS, GenCo/data center adjusted EPS or consolidated adjusted EPS or its funds from operations/debt guidance to the comparable GAAP equivalents without unreasonable efforts.

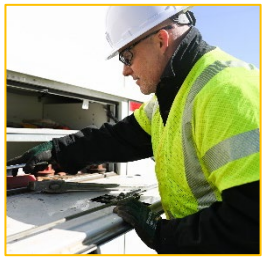
NiSource®

Appendix









OUR VISION IS TO BE A

PREMIER, INNOVATIVE & TRUSTED

ENERGY PARTNER



NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income Available to Common Shareholders to Adjusted Net Income Available to Common Shareholders (Non-GAAP) (unaudited)

	For the Year Ended				
(in millions, except per share amounts)	**2025**	2024	2023	2022	2021
GAAP Net Income Available to Common Shareholders	**$ 929.5**	$ 739.7	$ 661.7	$ 749.0	529.8
Adjustments to Operating Income:					
Operating Revenues:					
Weather - compared to normal[1]	**(32.6)**	60.4	60.6	(24.9)	1.2
FAC adjustment[2]	**—**	—	—	8.0	—
Operating Expenses:					
Greater Lawrence Incident	**—**	—	—	—	9.2
Plant retirement costs	**—**	—	—	—	14.1
NiSource Next initiative[3]	**—**	—	—	3.3	24.7
Massachusetts Business related amounts[4]	**—**	—	—	(105.0)	6.8
Total adjustments to operating income	**(32.6)**	60.4	60.6	(118.6)	56.0
Other Income (Deductions):					
Interest rate swap settlement gain	**—**	—	—	(10.0)	—
Income Taxes:					
Tax effect of above items[5]	**8.3**	(15.5)	(15.8)	27.8	(14.6)
Preferred Dividends:					
Preferred dividends redemption premium[6]	**—**	14.0	9.8	—	—
Total adjustments to net income	**(24.3)**	58.9	54.6	(100.8)	41.4
Adjusted Net Income Available to Common Shareholders	**$ 905.2**	$ 798.6	$ 716.3	$ 648.2	$ 571.2
Diluted Average Common Shares	**474.5**	456.0	447.9	442.7	417.3
GAAP Diluted Earnings Per Share[7]	**$ 1.95**	$ 1.62	$ 1.48	$ 1.70	$ 1.27
% Growth in Diluted Earnings Per Share 2025 to 2021	**11.3%**				
Adjustments to diluted earnings per share	**(0.05)**	0.13	0.12	(0.23)	0.10
Consolidated Adjusted Earnings Per Share	**$ 1.90**	$ 1.75	$ 1.60	$ 1.47	$ 1.37
% Growth in Adjusted Earnings Per Share 2025 to 2021	**8.5 %**				

[1]Represents the estimated impact of actual weather during the period compared to expected normal weather. Beginning in 2024, the adjustment for NIPSCO Operations excludes the impact of non-controlling interest.

[2]Represents fuel costs deemed over-collected from customers through the FAC mechanism and ordered to be refunded to customers.

[3]Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.

[4]2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident. 2021 primarily represents final net working capital adjustments to the purchase price for the loss incurred on the sale of the Massachusetts Business.

[5]Represents income tax expense associated with adjustments to GAAP amounts calculated using the applicable statutory tax rates for legal entities.

[6]2024 represents the difference between the carrying value on the redemption date of the Series B Preferred Stock and the total amount of consideration paid to redeem. 2023 represents the difference between the carrying value on the redemption date of the Series A Preferred Stock and the total amount of consideration paid to redeem plus an excise tax liability incurred under the IRA, net of the fair value of common shares issued during 2023.

[7]GAAP Diluted Earnings Per Share includes the effects of income allocated to participating securities.