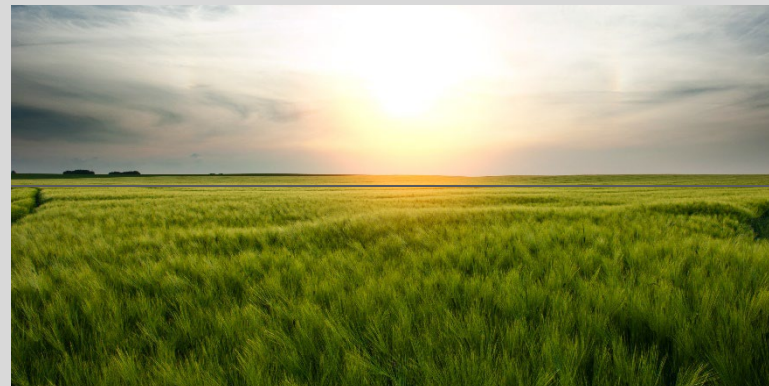
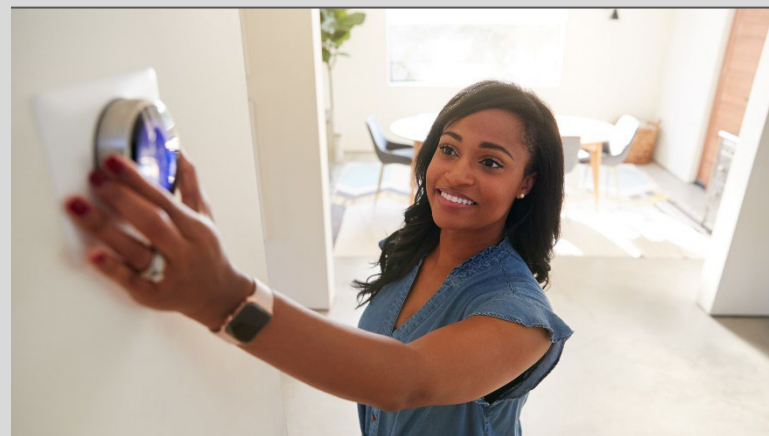




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## **SUPPLEMENTAL SLIDES YEAR END 2022 RESULTS**

February 22, 2023



# FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Investors and prospective investors should understand that many factors govern whether any forward-looking statement contained herein will be or can be realized. Any one of those factors could cause actual results to differ materially from those projected. These forward-looking statements include, but are not limited to, statements concerning our plans, strategies, objectives, expected performance, expenditures, recovery of expenditures through rates, stated on either a consolidated or segment basis, and any and all underlying assumptions and other statements that are other than statements of historical fact. Expressions of future goals and expectations and similar expressions, including "may," "will," "should," "could," "would," "aims," "seeks," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "targets," "forecast," and "continue," reflecting something other than historical fact are intended to identify forward-looking statements. All forward-looking statements are based on assumptions that management believes to be reasonable; however, there can be no assurance that actual results will not differ materially.

Factors that could cause actual results to differ materially from the projections, forecasts, estimates and expectations discussed in this presentation include, among other things, our ability to execute our business plan or growth strategy, including utility infrastructure investments; potential incidents and other operating risks associated with our business; our ability to adapt to, and manage costs related to, advances in technology; impacts related to our aging infrastructure; our ability to obtain sufficient insurance coverage and whether such coverage will protect us against significant losses; the success of our electric generation strategy; construction risks and natural gas costs and supply risks; fluctuations in demand from residential and commercial customers; fluctuations in the price of energy commodities and related transportation costs or an inability to obtain an adequate, reliable and cost-effective fuel supply to meet customer demands; the attraction and retention of a qualified, diverse workforce and ability to maintain good labor relations; our ability to manage new initiatives and organizational changes; the actions of activist stockholders; the performance of third-party suppliers and service providers; potential cybersecurity attacks; increased requirements and costs related to cybersecurity; any damage to our reputation; any remaining liabilities or impact related to the sale of the Massachusetts Business; the impacts of natural disasters, potential terrorist attacks or other catastrophic events; the physical impacts of climate change and the transition to a lower carbon future; our ability to manage the financial and operational risks related to achieving our carbon emission reduction goals, including our net-zero goal; our debt obligations; any changes to our credit rating or the credit rating of certain of our subsidiaries; any adverse effects related to our equity units; adverse economic and capital market conditions or increases in interest rates; inflation; recessions; economic regulation and the impact of regulatory rate reviews; our ability to obtain expected financial or regulatory outcomes; continuing and potential future impacts from the COVID-19 pandemic; economic conditions in certain industries; the reliability of customers and suppliers to fulfill their payment and contractual obligations; the ability of our subsidiaries to generate cash; pension funding obligations; potential impairments of goodwill; the outcome of legal and regulatory proceedings, investigations, incidents, claims and litigation; potential remaining liabilities related to the Greater Lawrence Incident; compliance with the agreements entered into with the U.S. Attorney's Office to settle the U.S. Attorney's Office's investigation relating to the Greater Lawrence Incident; compliance with applicable laws, regulations and tariffs; compliance with environmental laws and the costs of associated liabilities; changes in taxation; other matters in the "Risk Factors" section of our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, many of which risks are beyond our control. In addition, the relative contributions to profitability by each business segment, and the assumptions underlying the forward-looking statements relating thereto, may change over time.

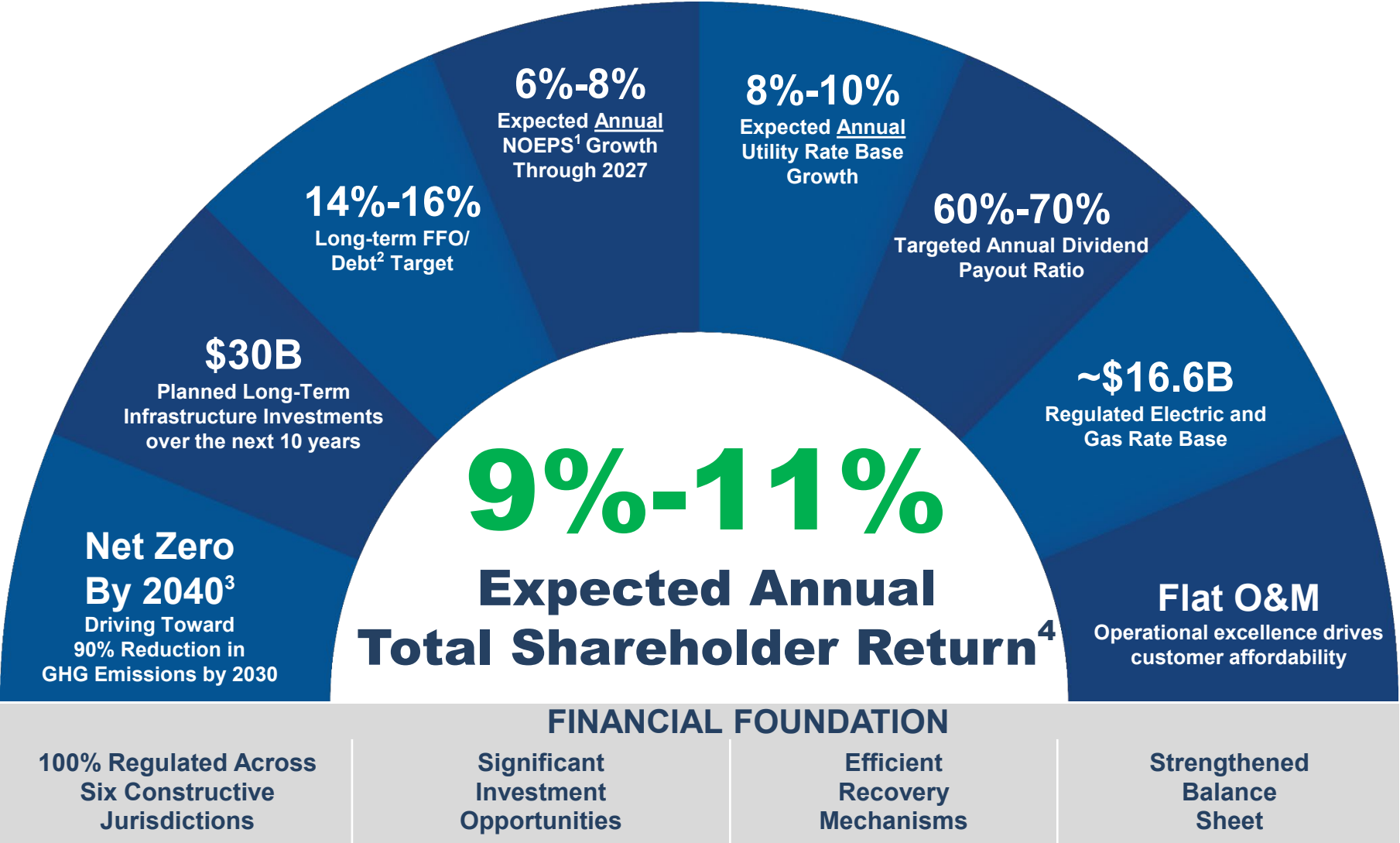
All forward-looking statements are expressly qualified in their entirety by the foregoing cautionary statements. We undertake no obligation to, and expressly disclaim any such obligation to, update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events or changes to the future results over time or otherwise, except as required by law.

## Regulation G Disclosure Statement

This presentation includes financial results and guidance for NiSource with respect to net operating earnings available to common shareholders, which is a non-GAAP financial measure as defined by the Securities and Exchange Commission's (SEC) Regulation G. The company includes this measure because management believes it permits investors to view the company's performance using the same tools that management uses and to better evaluate the company's ongoing business performance. With respect to such guidance, it should be noted that there will likely be a difference between this measure and its GAAP equivalent due to various factors, including, but not limited to, fluctuations in weather, the impact of asset sales and impairments, and other items included in GAAP results. The company is not able to estimate the impact of such factors on GAAP earnings and, as such, is not providing earnings guidance on a GAAP basis. In addition, the company is not able to provide a reconciliation of its non-GAAP net operating earnings guidance to its GAAP equivalent without unreasonable efforts.

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# ENHANCED NISOURCE VALUE PROPOSITION DRIVING SUSTAINABLE GROWTH



<sup>1</sup>Net Operating Earnings Per Diluted Share (Non-GAAP)  
<sup>2</sup>As calculated according to the S&P and Moody's rating agency methodologies  
<sup>3</sup>Goal for Scope 1 and 2 emissions  
<sup>4</sup>Estimated total shareholder return at a constant P/E ratio

# BUILDING ON OUR TRACK RECORD OF EXECUTION AND GROWTH

|                                                                  | 2021     | 2022                | 2023                                                                      | 2024                                                             | 2025 | 2026 | 2027 | PROGRESS                                     |
|------------------------------------------------------------------|----------|---------------------|---------------------------------------------------------------------------|------------------------------------------------------------------|------|------|------|----------------------------------------------|
| <b>NOEPS*</b><br>(GROWTH)                                        | ✓ \$1.37 | ✓ \$1.47<br>(+7.3%) | Increased Guidance to<br><b>\$1.54-\$1.60</b>                             | <b>Deliver 6-8% Annual NOEPS GROWTH</b>                          |      |      |      | <b>On track;<br/>Increasing<br/>for 2023</b> |
| <b>DIVIDEND</b><br>(ANNUAL GROWTH)                               | ✓ \$0.94 | ✓ \$1.00<br>(+6.4%) | <b>9-11% Total Shareholder Return<br/>60-70% PAYOUT</b>                   |                                                                  |      |      |      | <b>On track</b>                              |
| <b>CREDIT</b><br>(FFO/DEBT)                                      | ✓ ~13.5% | ✓ ~13.5%            | Execute Minority Interest Sale                                            | <b>Strengthened Balance Sheet to<br/>Achieve 14-16% FFO/DEBT</b> |      |      |      | <b>On track</b>                              |
| <b>REGULATORY EXECUTION</b>                                      | ✓        | ✓                   | NIPSCO Electric Rate Case<br><br>Tracking Mechanisms                      | <b>Sustained Superior Regulatory Execution</b>                   |      |      |      | <b>On track</b>                              |
| <b>OPERATIONAL PERFORMANCE</b><br>(SAFETY, O&M MANAGEMENT, ETC.) | ✓        | ✓                   | <b>Continued Execution of<br/>Operational Excellence and Flat O&amp;M</b> |                                                                  |      |      |      | <b>On track</b>                              |

\* Diluted Net Operating Earnings Per Share (Non-GAAP). For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP diluted earnings per share, see Schedule 1 in the appendix to this presentation

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## 2022 KEY ACHIEVEMENTS

### 2022 guidance range exceeded

**2022 \$1.47** non-GAAP diluted NOEPS\*, +7.3% growth vs **\$1.37 in 2021**

**4Q22 \$0.50** non-GAAP diluted NOEPS vs **\$0.39 in 4Q21**

Reflects continued investment in safety, reliability, customer affordability and sustainability

### 2023 guidance range increased; long-term growth rate reaffirmed

non-GAAP diluted NOEPS guidance increased to **\$1.54-1.60**

**6-8%** annual EPS growth through 2027

**8-10%** annual rate base growth

### Regulatory execution continues seeking balanced outcomes for all stakeholders

Columbia Gas of Ohio rate case settlement **approved in January**

Columbia Gas of Pennsylvania rate case settlement **approved in December**

Columbia Gas of Maryland rate case settlement **approved in November**

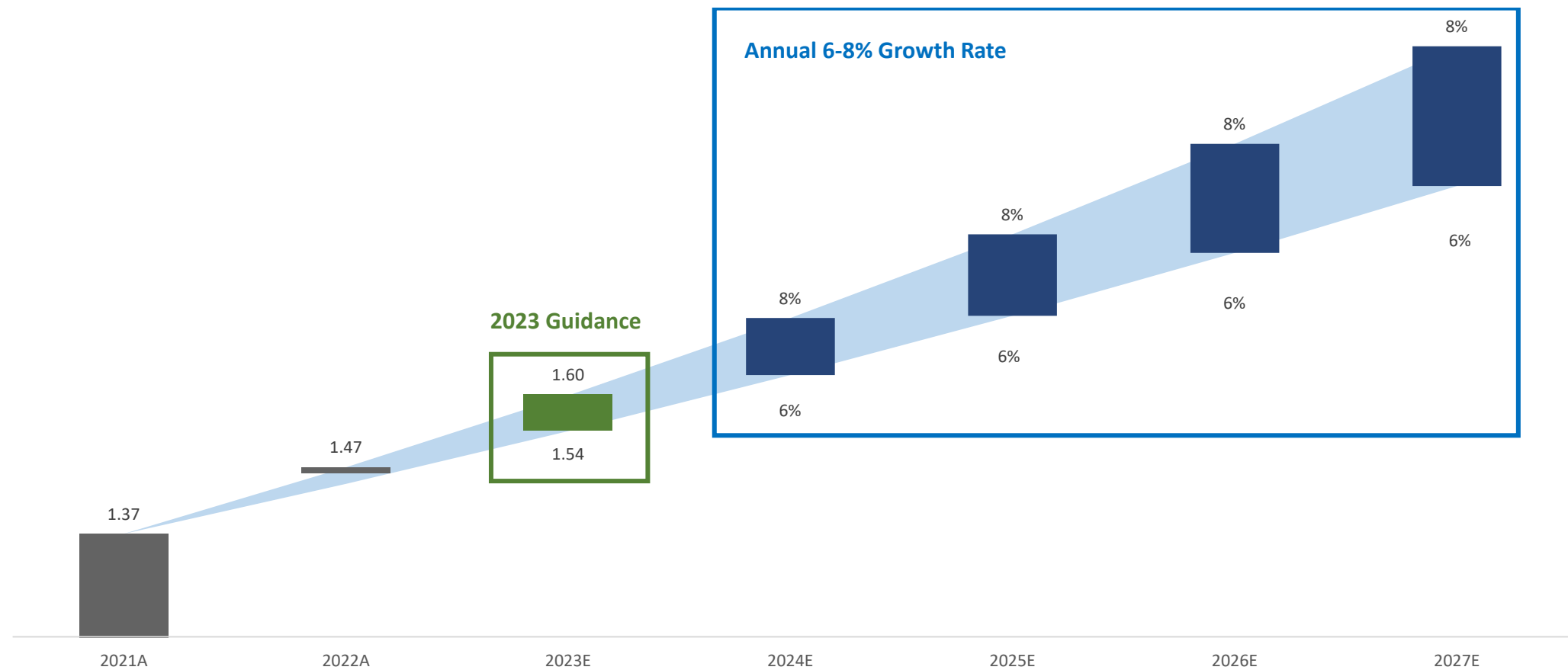
**Increased 2023 Guidance Reflects Confidence in Long-Term Plan Execution**

\* Diluted Net Operating Earnings Per Share (Non-GAAP). For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP diluted earnings per share, see Schedule 1 in the appendix to this presentation

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# 2023 GUIDANCE & LONG-TERM 6-8% ANNUAL NOEPS GROWTH RATE



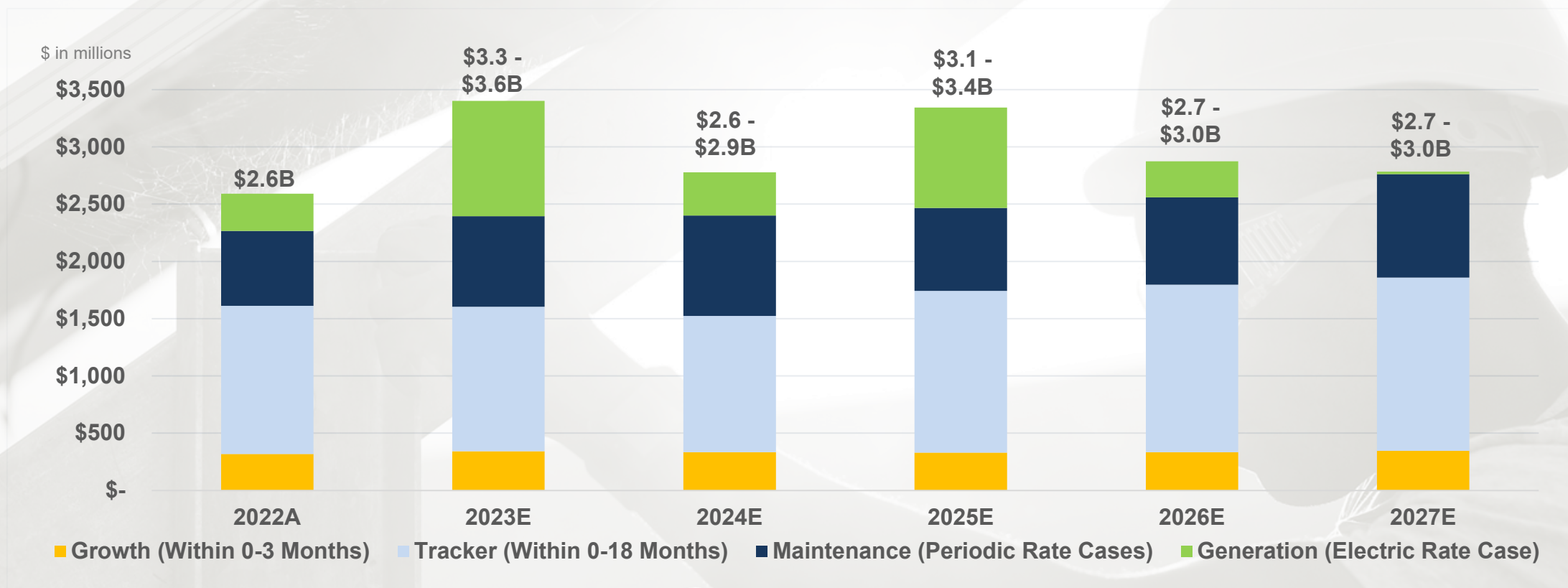
Visible and Sustainable Investments Drive Annual 6-8% NOEPS Growth Through 2027

\* NOEPS: Diluted Net Operating Earnings Per Share (Non-GAAP)

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# INVESTING \$15B OVER FIVE YEARS TO DRIVE SAFETY, RELIABILITY AND SUSTAINABILITY

Regulatory Programs and New Customer Demand Support Timely Recovery



~75% of Investments Begin Earning in Less Than 18 months

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## 2023 KEY PRIORITIES



**Continued enhanced safety focus and operational excellence**



**Successful NIPSCO minority interest sale to strengthen the balance sheet**



**Balanced NIPSCO Rate Case outcome**



**Driving efficiencies to achieve flat O&M**

**Committed to  
Delivering 2023  
NOEPS\* Guidance  
of \$1.54 to \$1.60**

\* Diluted Net Operating Earnings Per Share (Non-GAAP). For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP diluted earnings per share, see Schedule 1 in the appendix to this presentation

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# Additional Investment Opportunities for NiSource

## Near-Term (Through 2027)

*Near-Term investment opportunities that can enhance our current investment plan*

- New gas system modernization programs focused on replacing **legacy plastic mains** and services installed prior to 1985
- Gas transmission programs focused on **inspection retrofits and reconfirmations to comply with PHMSA regulations**
- New programs to deploy **advanced metering infrastructure (AMI)** for gas systems
- **Increased ownership of electric generation** investments utilizing the IRA's tax transferability provision

## Longer Term (2028+)

*Longer-Term investment themes beyond our current guidance period*

- Continuation of **legacy plastic, gas transmission and gas AMI programs**
- **Electric generation additions** to support anticipated capacity requirements
- Electric reliability and performance investments focused on **infrastructure replacement, continued grid modernization and system hardening**
- FERC regulated **electric transmission projects** included in MISO's multi-year Long Range Transmission Planning initiative

## Upsides (2028+)

*Additional opportunities past 2027*

- Electric T&D investments to **support transportation electrification**, including utility-owned charging points
- **Generation investments** to support incremental demand, asset retirements and decarbonization
- Investments in **Renewable Natural Gas** production and transportation infrastructure
- Investments to support **Hydrogen** production, transportation, storage and consumption in our territories

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# GAS DISTRIBUTION OPERATIONS

- Final orders received in Ohio, Pennsylvania, and Maryland gas rate cases
- Continuing to invest in infrastructure to enhance safety, reliability, customer affordability and sustainability

| HIGHLIGHT                                   | KEY COMPONENTS                                                                                                                                                                                                                 | STATUS                                                                                                                                                                                            |
|---------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Columbia Gas of Virginia Base Rate Case     | <ul style="list-style-type: none"> <li>• Settlement Stipulation filed Dec 9, 2022 requesting approval of \$25.8 million net of SAVE infrastructure tracker (\$14.5M)</li> </ul>                                                | <ul style="list-style-type: none"> <li>• Filed Apr 29, 2022</li> <li>• Interim rates effective Oct 2022</li> <li>• Order expected 1Q23</li> </ul>                                                 |
| Columbia Gas of Ohio Base Rate Case         | <ul style="list-style-type: none"> <li>• Final order supports revenue increase of \$68.2 million, net of riders; \$3.5 billion rate base</li> <li>• Approved ROE of 9.60%, and 50.6% equity capital structure</li> </ul>       | <ul style="list-style-type: none"> <li>• Filed June 30, 2021</li> <li>• Settlement filed Oct 31, 2022</li> <li>• Final order received Jan 26, 2023</li> <li>• Rates effective Mar 2023</li> </ul> |
| Columbia Gas of Maryland Base Rate Case     | <ul style="list-style-type: none"> <li>• Final order supports \$3.5 million revenue increase, net of riders; \$207.5 million rate base</li> <li>• Approved ROE of 9.65% and 52.97% equity capital structure</li> </ul>         | <ul style="list-style-type: none"> <li>• Filed May 13, 2022</li> <li>• PULJ recommendation received Nov 3, 2022</li> <li>• Settlement adopted &amp; Rates effective Dec 2022</li> </ul>           |
| Columbia Gas of Pennsylvania Base Rate Case | <ul style="list-style-type: none"> <li>• Requested initial revenue increase of \$82.2 million on \$3.0 billion forecasted rate base</li> <li>• Blackbox settlement adopted supports \$44.5 million revenue increase</li> </ul> | <ul style="list-style-type: none"> <li>• Filed Mar 18, 2022</li> <li>• Final Order and Rates Effective Dec 2022</li> </ul>                                                                        |
| NIPSCO Gas FMCA Tracker                     | <ul style="list-style-type: none"> <li>• Supports federally mandated Pipeline Safety III Compliance plan</li> <li>• \$235.3 million in capital and \$34.1 million in O&amp;M from 2022-2026</li> </ul>                         | <ul style="list-style-type: none"> <li>• Filed Apr 1, 2022</li> <li>• Approved Dec 28, 2022</li> </ul>                                                                                            |

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# ELECTRIC OPERATIONS

- NIPSCO Electric rate case intervenor testimony received Jan 20, 2023
- Renewable generation projects remain on target with previously revised in-service dates
- New request for proposals (RFP) for generation resources closed in September; bid evaluation underway

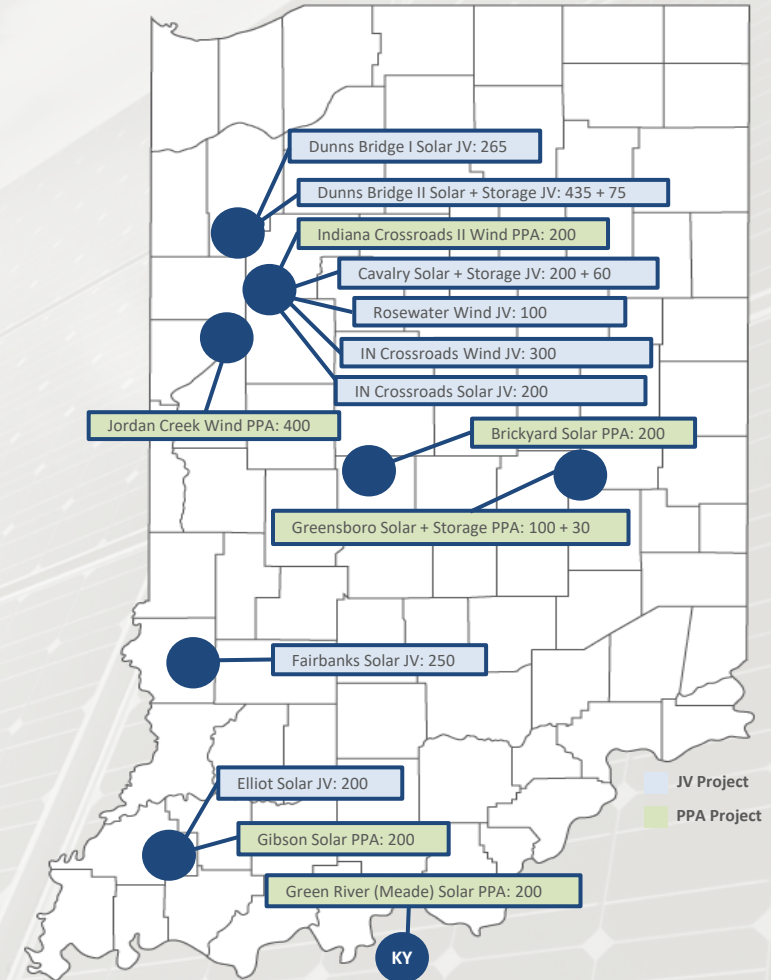
| HIGHLIGHT                                                         | KEY COMPONENTS                                                                                                                                                                                                                                                                                                                   | STATUS                                                                                                                                                                                                                                  |
|-------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2022 NIPSCO Electric Base Rate Case                               | <ul style="list-style-type: none"> <li>• Requested a revenue increase of \$291.8 million net of infrastructure trackers; \$5.95 billion rate base</li> <li>• Requested 10.40% ROE and 58.5% equity capital structure</li> <li>• Seeking approval to track non-labor O&amp;M costs for all coal-fired generating units</li> </ul> | <ul style="list-style-type: none"> <li>• Filed Sep 19, 2022</li> <li>• Testimony received Jan 20, 2023</li> <li>• Hearings commence Mar 13, 2023</li> <li>• Order expected 3Q23</li> <li>• Rates proposed effective Sep 2023</li> </ul> |
| 2021 Integrated Resource Plan (IRP) & Request for Proposals (RFP) | <ul style="list-style-type: none"> <li>• Schahfer Development RFP and All-Source RFP solicitation concluded September 2022</li> </ul>                                                                                                                                                                                            | <ul style="list-style-type: none"> <li>• Project proposals are currently under evaluation</li> </ul>                                                                                                                                    |
| NIPSCO Electric FMCA Tracker                                      | <ul style="list-style-type: none"> <li>• Requested approval to recover \$40 million of federally mandated retirement costs associated with the closure of Michigan City Generating Station's CCR ash ponds</li> </ul>                                                                                                            | <ul style="list-style-type: none"> <li>• Filed Mar 30, 2022</li> <li>• Final order expected 1Q23</li> </ul>                                                                                                                             |
| NIPSCO Electric FMCA Tracker                                      | <ul style="list-style-type: none"> <li>• Requested approval to recover \$53 million of federally mandated retirement costs associated with the closure of R.M. Schahfer Generating Station's multi-cell unit</li> </ul>                                                                                                          | <ul style="list-style-type: none"> <li>• Filed Nov 2, 2022</li> </ul>                                                                                                                                                                   |

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# ROBUST RENEWABLE INVESTMENTS IN INDIANA

| JV Projects                     | NIPSCO Investment (\$M) | Estimated In Service | Status               |
|---------------------------------|-------------------------|----------------------|----------------------|
| Rosewater Wind                  | ~\$100                  | 2020                 | Complete             |
| Indiana Crossroads Wind         | ~\$300                  | 2021                 | Complete             |
| Dunns Bridge I Solar            | ~\$240                  | 2Q23                 | Construction         |
| Crossroads Solar                | ~\$200                  | 2Q23                 | Construction         |
| Transmission Projects           | ~\$150                  | 2Q23                 | Construction         |
| Cavalry Solar + Storage         | ~\$190+                 | 2Q24                 | Started Construction |
| Dunns Bridge II Solar + Storage | ~\$420+                 | 4Q24                 | Started Construction |
| Fairbanks Solar                 | ~\$245+                 | '24 – '25            | Approved             |
| Elliott Solar                   | ~\$180+                 | 2025                 | Approved             |
| <b>Total</b>                    | <b>~\$2,000 – 2,200</b> |                      |                      |

| PPA Projects               | Estimated In Service | Status             |
|----------------------------|----------------------|--------------------|
| Jordan Creek Wind          | 2020                 | Complete           |
| Crossroads II Wind         | 2023                 | Under Construction |
| Brickyard Solar            | 2024                 | Approved           |
| Greensboro Solar + Storage | 2024                 | Approved           |
| Gibson Solar               | 2024                 | Approved           |
| Green River Solar          | 2024                 | Amendment Pending  |



Estimated in-services dates for solar and storage projects will continue to be refined as more information on potential solar panel tariffs and delivery of panels is available.

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# FOURTH QUARTER & YTD CONSOLIDATED FINANCIAL RESULTS

| GAAP                                                            | FOURTH QUARTER |         |                    | YTD     |         |                    |
|-----------------------------------------------------------------|----------------|---------|--------------------|---------|---------|--------------------|
|                                                                 | 2022           | 2021    | Change Fav/(Unfav) | 2022    | 2021    | Change Fav/(Unfav) |
| Net Income Available to Common Shareholders<br>(\$ in Millions) | \$230.8        | \$152.2 | \$78.6             | \$749.0 | \$529.8 | \$219.2            |
| Diluted Earnings Per Share                                      | \$0.52         | \$0.36  | \$0.16             | \$1.70  | \$1.27  | \$0.43             |

| NON-GAAP*                                                       | FOURTH QUARTER |         |                    | YTD     |         |                    |
|-----------------------------------------------------------------|----------------|---------|--------------------|---------|---------|--------------------|
|                                                                 | 2022           | 2021    | Change Fav/(Unfav) | 2022    | 2021    | Change Fav/(Unfav) |
| Net Income Available to Common Shareholders<br>(\$ in Millions) | \$221.0        | \$166.7 | \$54.3             | \$648.2 | \$571.2 | \$77.0             |
| Diluted Earnings Per Share                                      | \$0.50         | \$0.39  | \$0.11             | \$1.47  | \$1.37  | \$0.10             |

\* Net Operating Earnings (non-GAAP). For a reconciliation of GAAP to non-GAAP earnings, see Schedule 1 in the appendix to this presentation

## 2022 Results Reflect Solid Regulatory Execution and Expense Management

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## FOURTH QUARTER & YTD SEGMENT NON-GAAP\* RESULTS

| GAS DISTRIBUTION OPERATIONS<br>(\$ Millions) | FOURTH QUARTER  |                 |                       | YTD             |                 |                       |
|----------------------------------------------|-----------------|-----------------|-----------------------|-----------------|-----------------|-----------------------|
|                                              | 2022            | 2021            | Change<br>Fav/(Unfav) | 2022            | 2021            | Change<br>Fav/(Unfav) |
| Operating Revenues                           | \$ 1,256.8      | \$ 1,006.5      | \$ 250.3              | \$ 4,011.6      | \$ 3,206.4      | \$ 805.2              |
| Cost of Energy                               | \$ 534.3        | \$ 365.7        | \$ (168.6)            | \$ 1,534.8      | \$ 962.7        | \$ (572.1)            |
| Tracked Operating Expenses                   | \$ 65.7         | \$ 50.1         | \$ (15.6)             | \$ 206.2        | \$ 166.9        | \$ (39.3)             |
| Other Operating Expenses                     | \$ 369.2        | \$ 374.9        | \$ 5.7                | \$ 1,465.4      | \$ 1,403.1      | \$ (62.3)             |
| Total Operating Expenses                     | \$ 969.2        | \$ 790.7        | \$ (178.5)            | \$ 3,206.4      | \$ 2,532.7      | \$ (673.7)            |
| <b>Operating Earnings*</b>                   | <b>\$ 287.6</b> | <b>\$ 215.8</b> | <b>\$ 71.8</b>        | <b>\$ 805.2</b> | <b>\$ 673.7</b> | <b>\$ 131.5</b>       |

| ELECTRIC OPERATIONS<br>(\$ Millions) | FOURTH QUARTER |                |                       | YTD             |                 |                       |
|--------------------------------------|----------------|----------------|-----------------------|-----------------|-----------------|-----------------------|
|                                      | 2022           | 2021           | Change<br>Fav/(Unfav) | 2022            | 2021            | Change<br>Fav/(Unfav) |
| Operating Revenues                   | \$ 447.8       | \$ 410.8       | \$ 37.0               | \$ 1,823.0      | \$ 1,675.4      | \$ 147.6              |
| Cost of Energy                       | \$ 155.0       | \$ 113.3       | \$ (41.7)             | \$ 575.8        | \$ 429.7        | \$ (146.1)            |
| Tracked Operating Expenses           | \$ 10.4        | \$ 11.2        | \$ 0.8                | \$ 46.4         | \$ 46.8         | \$ 0.4                |
| Other Operating Expenses             | \$ 214.9       | \$ 204.4       | \$ (10.5)             | \$ 846.4        | \$ 811.7        | \$ (34.7)             |
| Total Operating Expenses             | \$ 380.3       | \$ 328.9       | \$ (51.4)             | \$ 1,468.6      | \$ 1,288.2      | \$ (180.4)            |
| <b>Operating Earnings*</b>           | <b>\$ 67.5</b> | <b>\$ 81.9</b> | <b>\$ (14.4)</b>      | <b>\$ 354.4</b> | <b>\$ 387.2</b> | <b>\$ (32.8)</b>      |

\* Operating Earnings (non-GAAP). For comparable GAAP results by segment, refer to Part I, Item 2 of the Company's Quarterly Report on Form 10-K for the period ended Dec 31, 2022. For a reconciliation of GAAP to non-GAAP earnings, see Schedule 2 in the appendix to this presentation

### Continued Focus on Safe and Reliable Execution

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# NISOURCE DEBT AND CREDIT PROFILE

- **Debt level: ~\$11.3B as of December 31, 2022**
  - ~\$9.6B of long-term debt
  - Weighted average maturity ~14 years
  - Weighted average interest rate of 3.72%
- **Solid liquidity position**
  - ~\$1.6B in net available liquidity as of December 31, 2022\*
  - ~\$2.3B of committed facilities in place as of December 31, 2022
    - ~\$1.9B revolving credit facility
    - ~\$0.4B accounts receivable securitization facilities \*\*
- **Committed to maintaining current investment-grade credit ratings**
  - S&P (BBB+), Moody's (Baa2), and Fitch (BBB)
  - All three rating agencies completed their annual credit reviews in 2022 with no change to ratings and stable outlooks

\* Consisting of cash and available capacity under credit facilities

\*\* Capacity on accounts receivable securitization facilities changes with seasonality

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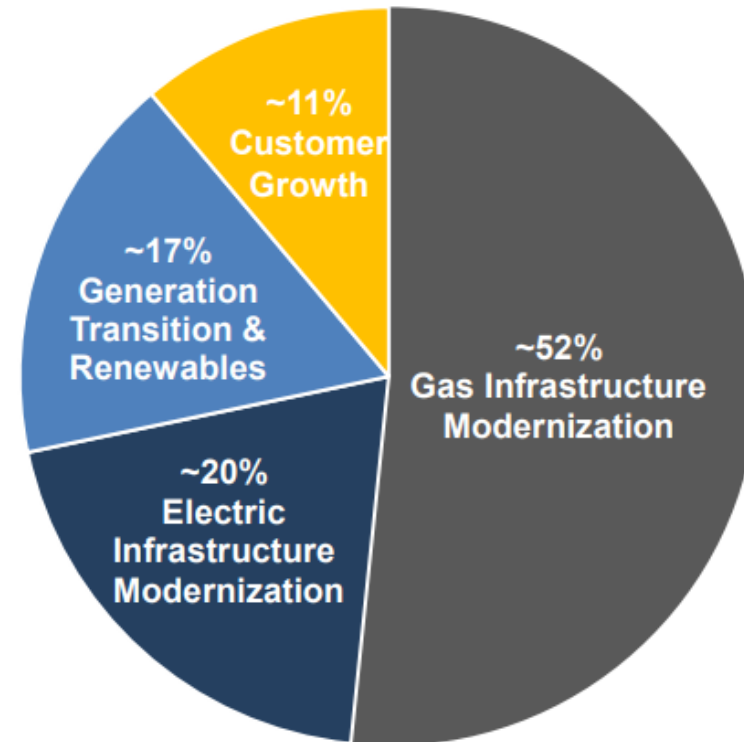
**Solid Financial Foundation to Support Long-Term Infrastructure and Safety Investments**

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# STRENGTHENED FINANCING PLAN PROVIDES FLEXIBILITY TO INVEST IN GROWTH

*~\$15B of Identified Investment  
2023 - 2027*

- ✓ **Dividends and capital investments** primarily funded through **cash from operations**
- ✓ **Minority interest sale** adds **flexibility** to financing plan
- ✓ **Target FFO/Debt<sup>1</sup> 14-16%** ATM Equity<sup>2</sup> (2025+) to support current investment grade credit ratings
- ✓ **Minimize near-term capital markets costs and volatility**

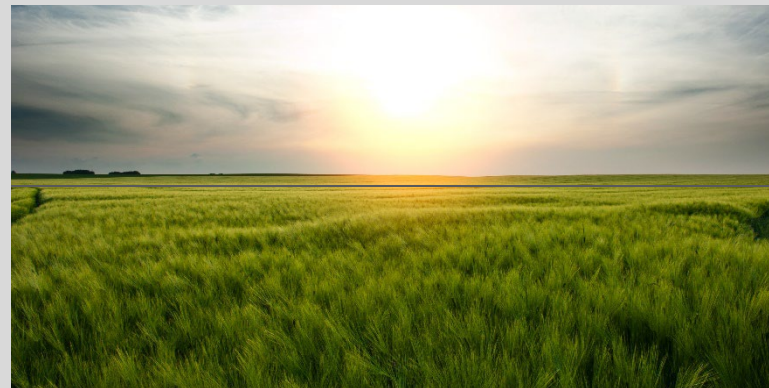


<sup>1</sup> As calculated according to the S&P and Moody's rating agency methodologies

<sup>2</sup> Excludes remarketed Equity Units (\$863M), may be used to redeem outstanding Preferred Stock (\$900M)

**Financing Plan Remains Unchanged from Investor Day**

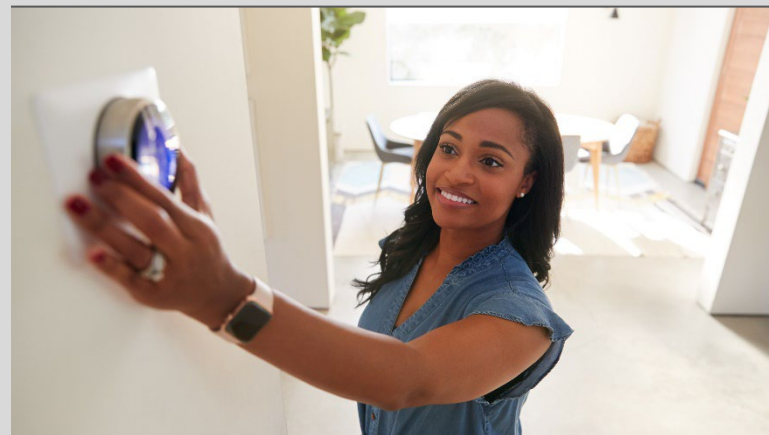
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## **Appendix**

### **YEAR END 2022 RESULTS**



# ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG)



## ENVIRONMENTAL

- Approximately \$3B of generation transition investments between 2021 - 2027
- Expected to retire 100% of coal assets by 2028 and replace primarily with renewables
- On track for 90% reduction\* in greenhouse gas emissions by 2030
- Reduction in methane emissions through modernization and advanced leak detection and repair
- Actionable pathways to achieve Net Zero Goal by 2040 with support from key stakeholders
- Establishment of customer opportunities to reduce greenhouse gas emissions



## SOCIAL

- Transformation focused on customer safety, reliability and affordability
- Published inaugural safety report
- Enhancing DE&I initiatives across the organization
  - Executive Leadership Team consists of ~85% women and minorities
  - Board consists of ~58% women and minorities
  - Advancing economic inclusion initiatives including a goal of 25% diverse supplier spend by 2025
- Supporting cultural awareness initiatives and development opportunities for under-represented groups



## GOVERNANCE

- Leadership enhancements support commitment to customer service and safety
- Diverse, skilled, and independent Board
- 25% of Board refreshed in last year, including two new female directors and additional utility experience
- Robust framework for strategy, risk management, and oversight
- Enhanced alignment of employee and executive incentive programs
- Cybersecurity Sub-Committee reports to Risk Management Committee

\* Scope 1 emissions, compared to 2005 baseline

Member of  
Dow Jones  
Sustainability Indices  
Powered by the S&P Global CSA



**NiSource's Corporate Strategy is Aligned with Commitment to Best-In-Class ESG Practices**

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# SAFETY AND INFRASTRUCTURE PROGRAMS

| COMPANY                      | YEAR-END 2022 RATE BASE | AUTHORIZED PROGRAM ROE | MODERNIZATION PROGRAM INVESTMENTS | ESTIMATED ANNUAL MODERNIZATION PROGRAM INVESTMENTS | RECOVERY MECHANISM            |
|------------------------------|-------------------------|------------------------|-----------------------------------|----------------------------------------------------|-------------------------------|
| Columbia Gas of Ohio         | \$4.4B                  | 9.60%                  | ~\$10.6B                          | \$430M - \$510M                                    | Tracked                       |
| Columbia Gas of Pennsylvania | \$2.7B                  | N/A                    | ~\$4.1B                           | \$330M - \$380M                                    | Rate Case (Forward Test Year) |
| NIPSCO – Gas                 | \$2.4B <sup>1</sup>     | 9.85%                  | ~\$5.0B                           | \$200M - \$230M                                    | Tracked                       |
| Columbia Gas of Virginia     | \$1.1B                  | 9.70%                  | ~\$500M                           | \$67M - \$85M                                      | Tracked                       |
| Columbia Gas of Kentucky     | \$482M                  | 9.35%                  | ~\$900M                           | \$40M - \$50M                                      | Tracked                       |
| Columbia Gas of Maryland     | \$223M                  | 9.65%                  | ~\$230M                           | \$30M - \$35M                                      | Tracked                       |
| NIPSCO – Electric            | \$5.4B <sup>1</sup>     | 9.75%                  | ~\$5.0B                           | \$285M - \$330M                                    | Tracked                       |

<sup>1</sup> Effective equity = 50% with deferred taxes included in cap structure for NIPSCO electric and gas

<sup>2</sup> As of Dec. 31, 2022

Note: all rate base figures exclude CWIP except VA and MD

**Long-Term Investment Programs Deliver Customer Value on \$16.6 Rate Base<sup>2</sup>**

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NiSource | NYSE: NI | [nisource.com](https://www.nisource.com) |   

# SAFETY AND INFRASTRUCTURE INVESTMENT AND TRACKER FILING DETAILS

| COMPANY                  | MECHANISM                                                                | INCREMENTAL INVESTMENTS       |              | RECOVERY       |
|--------------------------|--------------------------------------------------------------------------|-------------------------------|--------------|----------------|
|                          |                                                                          | PERIOD                        | AMOUNT (\$M) | EFFECTIVE DATE |
| Columbia Gas of Ohio     | Infrastructure Replacement Program (IRP)                                 | FY 2021                       | \$232.9      | May 2022       |
|                          | Capital Expenditure Program (CEP)                                        | FY 2021                       | \$253.5      | Sep 2022       |
| Columbia Gas of Virginia | Steps to Advance Virginia's Energy Plan (SAVE)                           | FY 2022                       | \$63.0       | Jan 2022       |
|                          |                                                                          | FY 2023                       | \$45.9       | Jan 2023       |
| Columbia Gas of Kentucky | Safety Modification and Replacement Program (SMRP)                       | FY 2023                       | \$41.6       | Jan 2023       |
| Columbia Gas of Maryland | Strategic Infrastructure Development and Enhancement (STRIDE)            | FY 2022                       | \$17.5       | Jan 2022       |
|                          |                                                                          | FY 2023                       | \$18.0       | Jan 2023       |
| NIPSCO – Gas             | Transmission, Distribution and Storage System Improvement Charge (TDSIC) | TDSIC 3: Jan 2021 – June 2021 | \$52.1       | Jan 2022       |
|                          |                                                                          | TDSIC 4: Jul 2021 – Dec 2021  | \$77.5       | Jul 2022       |
|                          | Federally Mandated Cost Adjustment Rider (FMCA)                          | FMCA 1: Oct 2021 – Mar 2022   | \$14.1       | Oct 2022       |
|                          |                                                                          | FMCA 7: Apr 2021 – Sep 2021   | \$32.8       | Apr 2022       |
|                          |                                                                          | FMCA 2: Apr 2022 – Sep 2022   | \$38.2       | Apr 2023       |
| NIPSCO – Electric        | Transmission, Distribution and Storage System Improvement Charge (TDSIC) | TDSIC 9: Feb 2021 - May 2021  | \$42.7       | Feb 2022       |
|                          |                                                                          | TDSIC 1: Jun 2021 - Jan 2022  | \$148.5      | Aug 2022       |
|                          |                                                                          | TDSIC 2: Feb 2022 - Jul 2022  | \$143.5      | Feb 2023       |

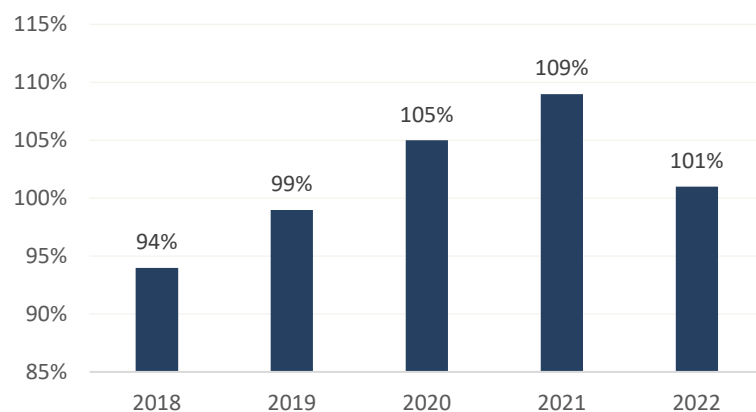
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# LIQUIDITY AND CAPITALIZATION AS OF YEAR END 2022 (\$M)

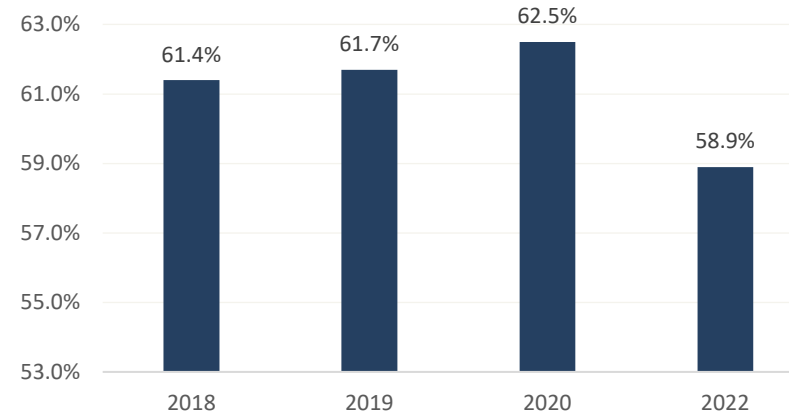
| CURRENT LIQUIDITY                       | ACTUAL 12/31/22 | MATURITY      |
|-----------------------------------------|-----------------|---------------|
| Revolving Credit Facility               | \$1,850         | Feb. 18, 2027 |
| Accounts Receivable Programs*           | 447             |               |
| <b>Less:</b>                            |                 |               |
| Drawn on Credit Facility                | —               |               |
| Commercial Paper                        | 415             |               |
| Accounts Receivable Programs Utilized   | 347             |               |
| L/C's Outstanding Under Credit Facility | 10              |               |
| <b>Add:</b>                             |                 |               |
| Cash & Equivalents                      | 41              |               |
| <b>Net Available Liquidity</b>          | <b>\$1,566</b>  |               |

\* Represents the lesser of seasonal limit or maximum borrowings supportable by underlying receivables

## Qualified Pension Funding



## Total Debt / Total Capitalization



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NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) (*unaudited*)

|                                                                           | Three Months Ended<br>December 31, |                 | Twelve Months Ended<br>December 31, |                 |
|---------------------------------------------------------------------------|------------------------------------|-----------------|-------------------------------------|-----------------|
| (in millions, except per share amounts)                                   | 2022                               | 2021            | 2022                                | 2021            |
| <b>GAAP Net Income Available to Common Shareholders</b>                   | <b>\$ 230.8</b>                    | <b>\$ 152.2</b> | <b>\$ 749.0</b>                     | <b>\$ 529.8</b> |
| <b>Adjustments to Operating Income:</b>                                   |                                    |                 |                                     |                 |
| <b>Operating Revenues:</b>                                                |                                    |                 |                                     |                 |
| Weather - compared to normal                                              | (3.2)                              | 13.7            | (24.9)                              | 1.2             |
| FAC adjustment <sup>(1)</sup>                                             | —                                  | —               | 8.0                                 | —               |
| <b>Operating Expenses:</b>                                                |                                    |                 |                                     |                 |
| Greater Lawrence Incident                                                 | —                                  | 1.2             | —                                   | 9.2             |
| Plant retirement costs                                                    | —                                  | 1.9             | —                                   | 14.1            |
| NiSource Next initiative <sup>(2)</sup>                                   | —                                  | 2.6             | 3.3                                 | 24.7            |
| Massachusetts Business related amounts <sup>(3)</sup>                     | —                                  | —               | (105.0)                             | 6.8             |
| Total adjustments to operating income                                     | (3.2)                              | 19.4            | (118.6)                             | 56.0            |
| <b>Other Income (Deductions):</b>                                         |                                    |                 |                                     |                 |
| Interest rate swap settlement gain                                        | (10.0)                             | —               | (10.0)                              | —               |
| <b>Income Taxes:</b>                                                      |                                    |                 |                                     |                 |
| Tax effect of above items <sup>(4)</sup>                                  | 3.4                                | (4.9)           | 27.8                                | (14.6)          |
| Total adjustments to net income                                           | (9.8)                              | 14.5            | (100.8)                             | 41.4            |
| <b>Net Operating Earnings Available to Common Shareholders (Non-GAAP)</b> | <b>\$ 221.0</b>                    | <b>\$ 166.7</b> | <b>\$ 648.2</b>                     | <b>\$ 571.2</b> |
| <b>Diluted Average Common Shares</b>                                      | <b>445.9</b>                       | <b>428.8</b>    | <b>442.7</b>                        | <b>417.3</b>    |
| <b>GAAP Diluted Earnings Per Share</b>                                    | <b>\$ 0.52</b>                     | <b>\$ 0.36</b>  | <b>\$ 1.70</b>                      | <b>\$ 1.27</b>  |
| Adjustments to diluted earnings per share                                 | (0.02)                             | 0.03            | (0.23)                              | 0.10            |
| <b>Non-GAAP Diluted Net Operating Earnings Per Share<sup>(5)</sup></b>    | <b>\$ 0.50</b>                     | <b>\$ 0.39</b>  | <b>\$ 1.47</b>                      | <b>\$ 1.37</b>  |

<sup>(1)</sup>Represents fuel costs deemed over-collected from customers through the FAC mechanism and ordered to be refunded to customers.

<sup>(2)</sup>Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.

<sup>(3)</sup>2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident. 2021 primarily represents final net working capital adjustments to the purchase price for the loss incurred on the sale of the Massachusetts Business.

<sup>(4)</sup>Represents income tax expense calculated using the statutory tax rates by legal entity.

<sup>(5)</sup>The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for add-backs for interest expense incurred, net of tax, related to Series A Equity Unit purchase contracts. The add-backs for the three months ended December 31, 2022 and 2021 were \$0.5M and \$0.6M, respectively. The add-back for the twelve months ended December 31, 2022 and 2021 were \$2.0M and \$1.6M, respectively.

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**NiSource Inc.**

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and  
Income (Loss) (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Loss)  
(Non-GAAP) (*unaudited*)

| Three Months Ended December 31, 2022 ( <i>in millions</i> ) | Gas<br>Distribution | Electric | Corporate &<br>Other | Total      |
|-------------------------------------------------------------|---------------------|----------|----------------------|------------|
| Operating Revenues (GAAP)                                   | \$ 1,260.2          | \$ 447.6 | \$ (3.2)             | \$ 1,704.6 |
| Adjustments:                                                |                     |          |                      |            |
| Weather - compared to normal                                | (3.4)               | 0.2      | —                    | (3.2)      |
| Operating Revenues (Non-GAAP)                               | \$ 1,256.8          | \$ 447.8 | \$ (3.2)             | \$ 1,701.4 |
| Operating Expenses (GAAP)                                   | \$ 969.2            | \$ 380.3 | \$ (10.4)            | \$ 1,339.1 |
| Adjustments:                                                |                     |          |                      |            |
| Operating Expenses (Non-GAAP)                               | \$ 969.2            | \$ 380.3 | \$ (10.4)            | \$ 1,339.1 |
| Operating Income (GAAP)                                     | \$ 291.0            | \$ 67.3  | \$ 7.2               | \$ 365.5   |
| Total Revenue and Expense Adjustments to Operating Income   | (3.4)               | 0.2      | —                    | (3.2)      |
| Operating Income (Non-GAAP)                                 | \$ 287.6            | \$ 67.5  | \$ 7.2               | \$ 362.3   |
| Three Months Ended December 31, 2021 ( <i>in millions</i> ) | Gas<br>Distribution | Electric | Corporate &<br>Other | Total      |
| Operating Revenues (GAAP)                                   | \$ 992.0            | \$ 411.6 | \$ 5.0               | \$ 1,408.6 |
| Adjustments                                                 |                     |          |                      |            |
| Weather - compared to normal                                | 14.5                | (0.8)    | —                    | 13.7       |
| Operating Revenues (Non-GAAP)                               | \$ 1,006.5          | \$ 410.8 | \$ 5.0               | \$ 1,422.3 |
| Operating Expenses (GAAP)                                   | \$ 793.6            | \$ 331.7 | \$ (1.1)             | \$ 1,124.2 |
| Adjustments                                                 |                     |          |                      |            |
| Greater Lawrence Incident                                   | 1.2                 | —        | —                    | 1.2        |
| Plant retirement costs                                      | —                   | 1.9      | —                    | 1.9        |
| NiSource Next initiative                                    | 1.7                 | 0.9      | —                    | 2.6        |
| Operating Expenses (Benefit) (Non-GAAP)                     | \$ 790.7            | \$ 328.9 | \$ (1.1)             | \$ 1,118.5 |
| Operating Income (GAAP)                                     | \$ 198.4            | \$ 79.9  | \$ 6.1               | \$ 284.4   |
| Total Revenue and Expense Adjustments to Operating Income   | 17.4                | 2.0      | —                    | 19.4       |
| Operating Income (Non-GAAP)                                 | \$ 215.8            | \$ 81.9  | \$ 6.1               | \$ 303.8   |

See footnote descriptions contained with Schedule 1.

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# NiSource Inc.

## Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (Loss) (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Loss) (Non-GAAP) (unaudited)

| Twelve months ended December 31, 2022 (in millions)                     | Gas<br>Distribution | Electric   | Corporate &<br>Other | Total      |
|-------------------------------------------------------------------------|---------------------|------------|----------------------|------------|
| <b>Operating Revenues (GAAP)</b>                                        | \$ 4,019.8          | \$ 1,831.7 | \$ (0.9)             | \$ 5,850.6 |
| <b>Adjustments:</b>                                                     |                     |            |                      |            |
| Weather - compared to normal                                            | (8.2)               | (16.7)     | —                    | (24.9)     |
| FAC adjustment <sup>(1)</sup>                                           | —                   | 8.0        | —                    | 8.0        |
| <b>Operating Revenues (Non-GAAP)</b>                                    | \$ 4,011.6          | \$ 1,823.0 | \$ (0.9)             | \$ 5,833.7 |
| <b>Operating Expenses (GAAP)</b>                                        | \$ 3,104.0          | \$ 1,469.3 | \$ 11.5              | \$ 4,584.8 |
| <b>Adjustments:</b>                                                     |                     |            |                      |            |
| NiSource Next initiative                                                | 2.6                 | 0.7        | —                    | 3.3        |
| Massachusetts Business related amounts                                  | (105.0)             | —          | —                    | (105.0)    |
| <b>Operating Expenses (Non-GAAP)</b>                                    | \$ 3,206.4          | \$ 1,468.6 | \$ 11.5              | \$ 4,686.5 |
| <b>Operating Income (Loss) (GAAP)</b>                                   | \$ 915.8            | \$ 362.4   | \$ (12.4)            | \$ 1,265.8 |
| <b>Total Revenue and Expense Adjustments to Operating Income (Loss)</b> | (110.6)             | (8.0)      | —                    | (118.6)    |
| <b>Operating Income (Loss) (Non-GAAP)</b>                               | \$ 805.2            | \$ 354.4   | \$ (12.4)            | \$ 1,147.2 |
| Twelve months ended December 31, 2021 (in millions)                     | Gas<br>Distribution | Electric   | Corporate &<br>Other | Total      |
| <b>Operating Revenues (GAAP)</b>                                        | \$ 3,183.5          | \$ 1,697.1 | \$ 19.0              | \$ 4,899.6 |
| <b>Adjustments:</b>                                                     |                     |            |                      |            |
| Weather - compared to normal                                            | 22.9                | (21.7)     | —                    | 1.2        |
| <b>Operating Revenues (Non-GAAP)</b>                                    | \$ 3,206.4          | \$ 1,675.4 | \$ 19.0              | \$ 4,900.8 |
| <b>Operating Expenses (GAAP)</b>                                        | \$ 2,566.0          | \$ 1,309.3 | \$ 17.4              | \$ 3,892.7 |
| <b>Adjustments:</b>                                                     |                     |            |                      |            |
| Greater Lawrence Incident                                               | 9.2                 | —          | —                    | 9.2        |
| Plant retirement costs                                                  | —                   | 14.1       | —                    | 14.1       |
| NiSource Next initiative                                                | 17.3                | 7.0        | 0.4                  | 24.7       |
| Massachusetts Business sale related amounts                             | 6.8                 | —          | —                    | 6.8        |
| <b>Operating Expenses (Non-GAAP)</b>                                    | \$ 2,532.7          | \$ 1,288.2 | \$ 17.0              | \$ 3,837.9 |
| <b>Operating Income (GAAP)</b>                                          | \$ 617.5            | \$ 387.8   | \$ 1.6               | \$ 1,006.9 |
| <b>Total Revenue and Expense Adjustments to Operating Income</b>        | 56.2                | (0.6)      | 0.4                  | 56.0       |
| <b>Operating Income (Non-GAAP)</b>                                      | \$ 673.7            | \$ 387.2   | \$ 2.0               | \$ 1,062.9 |

See footnote descriptions contained with Schedule 1.

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