



Segment and Financial Information Second Quarter 2020

Supplement to NiSource Second Quarter 2020
Earnings Presentation



Second Quarter 2020 Operating Earnings - Segment Results (non-GAAP)

NiSource's consolidated operating earnings (non-GAAP) for the second quarter of 2020 were \$165.3 million, compared to \$131.4 million in the comparable 2019 period. Refer to the attached schedules for the items included in 2020 and 2019 GAAP operating income but excluded from operating earnings (non-GAAP).

Operating earnings (non-GAAP) for NiSource's business segments for the three months ended June 30, 2020, are discussed below.

Gas Distribution Operations

For the second quarter of 2020, Gas Distribution Operations reported operating earnings of \$73.4 million, compared to operating earnings of \$46.8 million in the comparable 2019 period.

Operating revenues for the second quarter of 2020 were \$606.2 million, a decrease of \$2.3 million from the comparable 2019 period. The change in operating revenues was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating expense, of \$17.5 million.
- The effects of decreased industrial usage primarily related to COVID-19 of \$4.7 million.
- The effects of decreased late payment and reconnection fees primarily related to COVID-19 of \$3.0 million.

Partially offset by:

- New rates from infrastructure replacement programs and Columbia of Ohio's CEP of \$14.2 million.
- The effects of customer growth of \$5.0 million.
- Higher regulatory, tax and depreciation trackers, which are offset in operating expense, of \$2.8 million.
- The effects of increased residential usage primarily related to COVID-19 of \$0.7 million.

Operating expenses for the second quarter of 2020 were \$532.8 million, a decrease of \$28.9 million from the comparable 2019 period. The change in operating expenses was primarily driven by:

- Lower employee and administrative expenses of \$22.4 million.
- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating revenue, of \$17.5 million.

Partially offset by:

- Increased bad debt expense primarily related to COVID-19 of \$6.2 million.
- Increased expenses primarily due to the impact of COVID-19 related materials and supplies, outside services, and sequestration expenses of \$5.2 million.
- Higher regulatory, tax and depreciation trackers, which are offset in operating revenue, of \$2.8 million.

Electric Operations

For the second quarter of 2020, Electric Operations reported operating earnings of \$89.4 million, compared to operating earnings of \$85.8 million in the comparable 2019 period.

Operating revenues for the second quarter of 2020 were \$354.3 million, a decrease of \$52.4 million from the comparable 2019 period. The change in operating revenues was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating expense, of \$47.7 million.
- Lower regulatory and depreciation trackers, which are offset in operating expense, of \$7.8 million.
- The effects of decreased commercial and industrial usage primarily related to COVID-19 of \$13.1 million.
- The effects of decreased late payment and reconnection fees primarily related to COVID-19 of \$0.8 million.

Partially offset by:

- New rates from the recent base rate proceeding and electric transmission projects of \$6.8 million.
- The effects of increased residential usage primarily related to COVID-19 of \$6.2 million.
- Decreased fuel handling costs of \$3.2 million.

Operating expenses for the second quarter of 2020 were \$264.9 million, a decrease of \$56.0 million from the comparable 2019 period. The change in operating expenses was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating revenue, of \$47.7 million.
- Lower outside services costs of \$14.6 million primarily related to lower generation-related maintenance.
- Lower regulatory and depreciation trackers, which are offset in operating revenues, of \$7.8 million.
- Lower employee and administrative costs of \$7.0 million.

Partially offset by:

- Increased depreciation of \$15.4 million primarily attributable to higher depreciation rates from the recent rate case proceeding.
- Increased expenses primarily due to the impact of COVID-19 related materials and supplies, outside services, and sequestration expenses of \$4.3 million.
- Increased bad debt expense of \$1.0 million primarily due to the impact of COVID-19.

Corporate and Other Operations

For the second quarter of 2020, Corporate and Other Operations reported operating earnings of \$2.5 million compared to an operating loss of \$1.2 million in the comparable 2019 period. This change resulted primarily from unrealized gains on the cash surrender value of corporate owned life insurance investments.

Other Income (Deductions)

Other income (deductions) reduced income by \$90.5 million for the second quarter of 2020 compared to a reduction in income of \$94.1 million in the comparable 2019 period. This change is primarily due to lower non-service pension costs driven by a decrease in the pension benefit obligations.

Income Taxes

The effective tax rate of net operating earnings was 14.4 percent compared to 11.8 percent for the same period last year. The increase in 2020 is primarily due to higher pre-tax income offset by increased amortization of excess deferred federal income tax liabilities.

Six Months Ended June 30, 2020 Operating Earnings - Segment Results (non-GAAP)

NiSource's consolidated operating earnings (non-GAAP) for the six months ended June 30, 2020 were \$628.0 million, compared to \$628.5 million in the comparable 2019 period. Refer to the attached schedules for the items included in 2020 and 2019 GAAP operating income but excluded from operating earnings (non-GAAP).

Operating earnings (non-GAAP) for NiSource's business segments for the six months ended June 30, 2020, are discussed below.

Gas Distribution Operations

For the six months ended June 30, 2020, Gas Distribution Operations reported operating earnings of \$465.0 million, compared to operating earnings of \$444.5 million in the comparable 2019 period.

Operating revenues for the six months ended June 30, 2020 were \$1,862.0 million, a decrease of \$177.3 million from the comparable 2019 period. The change in operating revenues was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating expense, of \$190.2 million.
- Lower regulatory, tax and depreciation trackers, which are offset in operating expense, of \$11.1 million.
- The effects of decreased industrial usage primarily related to COVID-19 of \$4.7 million.
- The effects of decreased late payment and reconnection fees primarily related to COVID-19 of \$3.0 million.

Partially offset by:

- New rates from infrastructure replacement programs and Columbia of Ohio's CEP of \$20.9 million.
- The effects of customer growth of \$9.4 million.
- The effects of increased residential usage primarily related to COVID-19 of \$0.7 million.

Operating expenses for the six months ended June 30, 2020 were \$1,397.0 million, a decrease of \$197.8 million from the comparable 2019 period. The change in operating expenses was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating revenue, of \$190.2 million.

- Lower regulatory, tax and depreciation trackers, which are offset in operating revenues, of \$11.1 million.
- Lower employee and administrative expenses of \$10.3 million.

Partially offset by:

- Increased bad debt expense primarily related to COVID-19 of \$6.2 million.
- Increased expenses primarily due to the impact of COVID-19 related materials & supplies, outside services, and sequestration expenses of \$6.1 million.

Electric Operations

For the six months ended June 30, 2020, Electric Operations reported operating earnings of \$169.4 million, compared to operating earnings of \$181.2 million in the comparable 2019 period.

Operating revenues for the six months ended June 30, 2020 were \$733.3 million, a decrease of \$104.8 million from the comparable 2019 period. The change in operating revenues was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization) billed to customers, which is offset in operating expense, of \$92.8 million.
- Lower regulatory and depreciation trackers, which are offset in operating expense, of \$15.1 million.
- The effects of decreased commercial and industrial usage primarily related to COVID-19 of \$13.1 million.
- The effects of decreased late payment and reconnection fees primarily related to COVID-19 of \$0.8 million.

Partially offset by:

- New rates from the recent base rate proceeding and electric transmission projects of \$8.3 million.
- The effects of increased residential usage primarily related to COVID-19 of \$6.2 million.

Operating expenses for the six months ended June 30, 2020 were \$563.9 million, a decrease of \$93.0 million from the comparable 2019 period. The change in operating expenses was primarily driven by:

- Lower cost of sales (excluding depreciation and amortization), which is offset in operating revenue, of \$92.8 million.
- Lower outside services costs of \$19.9 million primarily related to lower generation-related maintenance.
- Lower regulatory and depreciation trackers, which are offset in operating revenues, of \$15.1 million.

Partially offset by:

- Increased depreciation of \$30.5 million primarily attributable to higher depreciation rates from the recent rate case proceeding.
- Increased expenses primarily due to the impact of COVID-19 related materials and supplies, outside services, and sequestration expenses of \$4.7 million.
- Increased environmental costs of \$3.6 million.
- Increased bad debt expense of \$1.0 million primarily due to the impact of COVID-19.

Corporate and Other Operations

For the six months ended June 30, 2020, Corporate and Other Operations reported an operating loss of \$6.4 million compared to operating earnings of \$2.8 million in the comparable 2019 period. This change resulted primarily from unfavorable insurance reserve adjustments and unrealized losses on the cash surrender value of corporate owned life insurance investments in the first quarter of 2020.

Other Income (Deductions)

Other income (deductions) reduced income by \$178.0 million for the six months ended June 30, 2020 compared to a reduction in income of \$190.4 million in the comparable 2019 period. This change is primarily due to lower non-service pension costs driven by a decrease in the pension benefit obligations.

Income Taxes

The effective tax rate of net operating earnings was 18.1 percent compared to 19.1 percent for the same period last year. The decrease in 2020 is primarily due to increased amortization of excess deferred federal income tax liabilities.

NiSource Inc.

Consolidated Net Operating Earnings Available to Common Shareholders (Non-GAAP) (unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
<i>(in millions, except per share amounts)</i>	2020	2019	2020	2019
Operating Revenues	\$ 957.4	\$ 1,011.9	\$ 2,589.2	\$ 2,870.8
Operating Expenses				
Cost of sales (excluding depreciation and amortization)	188.4	253.5	650.8	933.8
Operation and maintenance	305.6	348.3	666.1	677.8
Operation and maintenance - trackers	32.5	34.4	108.5	123.7
Depreciation and amortization	195.4	172.3	378.2	341.0
Depreciation and amortization - trackers	2.0	5.6	3.5	12.0
Other taxes	51.8	50.4	112.7	110.1
Other taxes - trackers	16.4	16.0	41.4	43.9
Total Operating Expenses	792.1	880.5	1,961.2	2,242.3
Operating Earnings	165.3	131.4	628.0	628.5
Other Income (Deductions)				
Interest expense, net	(97.0)	(94.1)	(189.9)	(189.7)
Other, net	7.0	0.2	13.5	0.1
Other, net - trackers	(0.5)	(0.2)	(1.6)	(0.8)
Total Other Deductions, Net	(90.5)	(94.1)	(178.0)	(190.4)
Operating Earnings Before Income Taxes	74.8	37.3	450.0	438.1
Income Taxes	10.8	4.4	81.3	83.7
Net Operating Earnings	64.0	32.9	368.7	354.4
Preferred dividends	(13.8)	(13.8)	(27.6)	(27.6)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	50.2	19.1	341.1	326.8
Non-GAAP Basic Net Operating Earnings Per Share	\$ 0.13	\$ 0.05	\$ 0.89	\$ 0.87
Basic Average Common Shares Outstanding	383.5	373.9	383.3	373.6

NiSource Inc.
Segment Operating Earnings (Non-GAAP) *(unaudited)*

Gas Distribution Operations <i>(in millions)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Operating Revenues	\$ 606.2	\$ 608.5	\$ 1,862.0	\$ 2,039.3
Operating Expenses				
Cost of sales (excluding depreciation and amortization)	119.2	136.7	496.6	686.8
Operation and maintenance	228.3	250.5	483.2	490.7
Operation and maintenance - trackers	24.6	22.7	91.7	100.2
Depreciation and amortization	106.0	99.1	202.0	195.5
Depreciation and amortization - trackers	0.7	0.3	1.2	1.3
Other taxes	37.6	36.4	80.9	76.4
Other taxes - trackers	16.4	16.0	41.4	43.9
Total Operating Expenses	532.8	561.7	1,397.0	1,594.8
Operating Earnings (Non-GAAP)	\$ 73.4	\$ 46.8	\$ 465.0	\$ 444.5

Electric Operations <i>(in millions)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Operating Revenues	\$ 354.3	\$ 406.7	\$ 733.3	\$ 838.1
Operating Expenses				
Cost of sales (excluding depreciation and amortization)	69.2	116.9	154.2	247.0
Operation and maintenance	95.5	112.1	207.5	222.0
Operation and maintenance - trackers	7.9	11.7	16.8	23.5
Depreciation and amortization	79.3	63.9	157.2	126.7
Depreciation and amortization - trackers	1.3	5.3	2.3	10.7
Other taxes	11.7	11.0	25.9	27.0
Total Operating Expenses	264.9	320.9	563.9	656.9
Operating Earnings (Non-GAAP)	\$ 89.4	\$ 85.8	\$ 169.4	\$ 181.2

Corporate and Other Operations <i>(in millions)</i>	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Operating Earnings (Loss) (Non-GAAP)	\$ 2.5	\$ (1.2)	\$ (6.4)	\$ 2.8

NiSource Inc.
Segment Volumes and Statistical Data *(unaudited)*

	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Gas Distribution Operations				
Sales and Transportation (MMDth)				
Residential	39.8	32.2	158.3	172.9
Commercial	28.4	28.4	102.1	114.4
Industrial	124.2	125.4	271.0	273.5
Off-System	4.1	8.9	15.3	16.1
Other	—	0.1	0.2	0.3
Total	196.5	195.0	546.9	577.2
Weather Adjustment	(6.5)	0.2	25.4	(10.5)
Sales and Transportation Volumes - Excluding Weather	190.0	195.2	572.3	566.7
Customers				
Residential			3,237,131	3,180,255
Commercial			282,482	279,450
Industrial			5,983	6,078
Other			3	3
Total			3,525,599	3,465,786
Heating Degree Days	728	499	3,168	3,396
Normal Heating Degree Days	563	563	3,460	3,427
% Colder (Warmer) than Normal	29 %	(11)%	(8)%	(1)%
	Three Months Ended June 30,		Six Months Ended June 30,	
	2020	2019	2020	2019
Electric Operations				
Sales (Gigawatt Hours)				
Residential	834.0	733.1	1,589.5	1,525.5
Commercial	831.8	891.0	1,710.5	1,785.4
Industrial	1,467.5	2,164.5	3,538.6	4,380.2
Wholesale	4.9	1.1	76.3	7.6
Other	21.5	22.3	49.7	56.8
Total	3,159.7	3,812.0	6,964.6	7,755.5
Weather Adjustment	(25.6)	4.5	1.9	14.5
Sales Volumes - Excluding Weather	3,134.1	3,816.5	6,966.5	7,770.0
Customers				
Residential			417,251	412,990
Commercial			57,236	56,788
Industrial			2,164	2,272
Wholesale			723	732
Other			2	3
Total			477,376	472,785
Cooling Degree Days	292	223	292	223
Normal Cooling Degree Days	239	245	239	245
% Warmer (Colder) than Normal	22 %	(9)	22 %	(9)

NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income (Loss) Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) (unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
<i>(in millions, except per share amounts)</i>	2020	2019	2020	2019
GAAP Net Income (Loss) Available to Common Shareholders	\$ (18.5)	\$ 283.1	\$ 43.3	\$ 488.2
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	(5.1)	1.5	21.2	(9.4)
Operating Expenses:				
Greater Lawrence Incident ⁽¹⁾	5.0	(333.5)	13.1	(199.9)
Loss on classification as held for sale ⁽²⁾	84.4	—	364.6	—
Plant retirement costs ⁽³⁾	4.6	—	4.6	—
Massachusetts Business separation costs ⁽⁴⁾	5.2	—	5.2	—
Massachusetts Business depreciation and amortization ⁽⁵⁾	(19.9)	—	(19.9)	—
Loss (gain) on sale of fixed assets and impairments, net	(0.6)	(0.1)	(0.7)	0.1
Total adjustments to operating income	73.6	(332.1)	388.1	(209.2)
Income Taxes:				
Tax effect of above items ⁽⁶⁾	(4.9)	68.1	(90.3)	47.8
Total adjustments to net income	68.7	(264.0)	297.8	(161.4)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	\$ 50.2	\$ 19.1	\$ 341.1	\$ 326.8
Basic Average Common Shares Outstanding	383.5	373.9	383.3	373.6
GAAP Basic Earnings (Loss) Per Share	\$ (0.05)	\$ 0.76	\$ 0.11	\$ 1.31
Adjustments to basic earnings per share	0.18	(0.71)	0.78	(0.44)
Non-GAAP Basic Net Operating Earnings Per Share	\$ 0.13	\$ 0.05	\$ 0.89	\$ 0.87

⁽¹⁾Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident, net of insurance recoveries recorded.

⁽²⁾Represents loss recorded as a result of measuring the assets and liabilities of the Massachusetts Business at fair value, less costs to sell. Second quarter increase primarily includes the \$56 million payment in lieu of penalties and approximately \$28 million of capital expenditures that will not be recouped through the Asset Purchase Agreement.

⁽³⁾Represents costs incurred associated with the planned retirement of Units 14, 15, 17 and 18 at the Schahfer Generating Station. Includes costs for write downs of certain capital projects and materials and supplies inventory balances.

⁽⁴⁾Represents third-party consulting costs incurred for the separation and transition of the Massachusetts Business to Eversource that will occur at the consummation of the Asset Purchase Agreement.

⁽⁵⁾Represents depreciation and amortization expense that was ceased for GAAP purposes as a result of classifying the Massachusetts Business as held for sale.

⁽⁶⁾Represents the tax effect of the adjustments to operating income, adjusted for the CMA non-deductible payment in lieu of penalties, tax effected at statutory tax rates.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Income (Loss) to Operating Earnings (Loss)
(Non-GAAP) (unaudited)

Three Months Ended June 30, 2020 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Income (GAAP)	\$ 1.7	\$ 86.9	\$ 3.1	\$ 91.7
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	(3.0)	(2.1)	—	(5.1)
Operating Expenses:				
Greater Lawrence Incident ⁽¹⁾	5.0	—	—	5.0
Loss on classification as held for sale ⁽²⁾	84.4	—	—	84.4
Plant retirement costs ⁽³⁾	—	4.6	—	4.6
Massachusetts Business separation costs ⁽⁴⁾	5.2	—	—	5.2
Massachusetts Business depreciation and amortization ⁽⁵⁾	(19.9)	—	—	(19.9)
Gain on sale of fixed assets and impairments, net	—	—	(0.6)	(0.6)
Total Adjustments to Operating Income	71.7	2.5	(0.6)	73.6
Operating Earnings (Non-GAAP)	\$ 73.4	\$ 89.4	\$ 2.5	\$ 165.3

⁽¹⁾Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident, net of insurance recoveries recorded.

⁽²⁾Represents loss recorded as a result of measuring the assets and liabilities of the Massachusetts Business at fair value, less costs to sell. Second quarter increase primarily includes the \$56 million payment in lieu of penalties and approximately \$28 million of capital expenditures that will not be recouped through the Asset Purchase Agreement.

⁽³⁾Represents costs incurred associated with the planned retirement of Units 14, 15, 17 and 18 at the Schahfer Generating Station. Includes costs for write downs of certain capital projects and materials and supplies inventory balances.

⁽⁴⁾Represents third-party consulting costs incurred for the separation and transition of the Massachusetts Business to Eversource that will occur at the consummation of the Asset Purchase Agreement.

⁽⁵⁾Represents depreciation and amortization expense that was ceased for GAAP purposes as a result of classifying the Massachusetts Business as held for sale.

Three Months Ended June 30, 2019 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Income (Loss) (GAAP)	\$ 379.0	\$ 85.7	\$ (1.2)	\$ 463.5
Adjustments to Operating Income (Loss):				
Operating Revenues:				
Weather - compared to normal	1.4	0.1	—	1.5
Operating Expenses:				
Greater Lawrence Incident ⁽¹⁾	(333.5)	—	—	(333.5)
Gain on sale of fixed assets and impairments, net	(0.1)	—	—	(0.1)
Total Adjustments to Operating Income (Loss)	(332.2)	0.1	—	(332.1)
Operating Earnings (Loss) (Non-GAAP)	\$ 46.8	\$ 85.8	\$ (1.2)	\$ 131.4

⁽¹⁾ Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident, net of insurance recoveries recorded to date.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Income (Loss) to Operating Earnings (Loss)
(Non-GAAP) (unaudited)

Six Months Ended June 30, 2020 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Income (Loss) (GAAP)	\$ 80.2	\$ 165.4	\$ (5.7)	\$ 239.9
Adjustments to Operating Income (Loss):				
Operating Revenues:				
Weather - compared to normal	21.8	(0.6)	—	21.2
Operating Expenses:				
Greater Lawrence Incident ⁽¹⁾	13.1	—	—	13.1
Loss on classification as held for sale ⁽²⁾	364.6	—	—	364.6
Plant retirement costs ⁽³⁾	—	4.6	—	4.6
Massachusetts Business separation costs ⁽⁴⁾	5.2	—	—	5.2
Massachusetts Business depreciation and amortization ⁽⁵⁾	(19.9)	—	—	(19.9)
Gain on sale of fixed assets and impairments, net	—	—	(0.7)	(0.7)
Total Adjustments to Operating Income (Loss)	384.8	4.0	(0.7)	388.1
Operating Earnings (Loss) (Non-GAAP)	\$ 465.0	\$ 169.4	\$ (6.4)	\$ 628.0

⁽¹⁾Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident, net of insurance recoveries recorded.

⁽²⁾Represents loss recorded as a result of measuring the assets and liabilities of the Massachusetts Business at fair value, less costs to sell. Second quarter increase primarily includes the \$56 million payment in lieu of penalties and approximately \$28 million of capital expenditures that will not be recouped through the Asset Purchase Agreement.

⁽³⁾Represents costs incurred associated with the planned retirement of Units 14, 15, 17 and 18 at the Schahfer Generating Station. Includes costs for write downs of certain capital projects and materials and supplies inventory balances.

⁽⁴⁾Represents third-party consulting costs incurred for the separation and transition of the Massachusetts Business to Eversource that will occur at the consummation of the Asset Purchase Agreement.

⁽⁵⁾Represents depreciation and amortization expense that was ceased for GAAP purposes as a result of classifying the Massachusetts Business as held for sale.

Six Months Ended June 30, 2019 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Income (GAAP)	\$ 654.4	\$ 180.7	\$ 2.6	\$ 837.7
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	(9.9)	0.5	—	(9.4)
Operating Expenses:				
Greater Lawrence Incident ⁽¹⁾	(199.9)	—	—	(199.9)
(Gain) loss on sale of fixed assets and impairments, net	(0.1)	—	0.2	0.1
Total Adjustments to Operating Income	(209.9)	0.5	0.2	(209.2)
Operating Earnings (Non-GAAP)	\$ 444.5	\$ 181.2	\$ 2.8	\$ 628.5

⁽¹⁾ Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident, net of insurance recoveries recorded to date.

NiSource Inc.
Consolidated Income Statements (GAAP)

	Three Months Ended June 30,		Six Months Ended June 30,	
<i>(in millions, except per share amounts)</i>	2020	2019	2020	2019
Operating Revenues				
Customer revenues	\$ 932.7	\$ 969.2	\$ 2,458.6	\$ 2,803.7
Other revenues	30.0	41.2	109.6	76.5
Total Operating Revenues	962.7	1,010.4	2,568.2	2,880.2
Operating Expenses				
Cost of sales (excluding depreciation and amortization)	188.4	253.5	650.8	933.8
Operation and maintenance	353.1	49.2	797.7	601.6
Depreciation and amortization	177.5	177.9	361.8	353.0
Loss on classification as held for sale	84.4	—	364.6	—
Loss (gain) on sale of fixed assets and impairments, net	(0.6)	(0.1)	(0.7)	0.1
Other taxes	68.2	66.4	154.1	154.0
Total Operating Expenses	871.0	546.9	2,328.3	2,042.5
Operating Income	91.7	463.5	239.9	837.7
Other Income (Deductions)				
Interest expense, net	(97.0)	(94.1)	(189.9)	(189.7)
Other, net	6.5	(0.3)	11.9	(1.0)
Total Other Deductions, Net	(90.5)	(94.4)	(178.0)	(190.7)
Income before Income Taxes	1.2	369.1	61.9	647.0
Income Taxes	5.9	72.2	(9.0)	131.2
Net Income (Loss)	(4.7)	296.9	70.9	515.8
Preferred dividends	(13.8)	(13.8)	(27.6)	(27.6)
Net Income (Loss) Available to Common Shareholders	(18.5)	283.1	43.3	488.2
Earnings (Loss) Per Share				
Basic Earnings (Loss) Per Share	\$ (0.05)	\$ 0.76	\$ 0.11	\$ 1.31
Diluted Earnings (Loss) Per Share	\$ (0.05)	\$ 0.75	\$ 0.11	\$ 1.30
Basic Average Common Shares Outstanding	383.5	373.9	383.3	373.6
Diluted Average Common Shares	383.5	375.2	384.2	374.9

NiSource Inc.
Consolidated Balance Sheets (GAAP)

<i>(in millions)</i>	June 30, 2020	December 31, 2019
ASSETS		
Property, Plant and Equipment		
Utility plant	\$ 20,427.1	\$ 24,502.6
Accumulated depreciation and amortization	(5,549.0)	(7,609.3)
Net utility plant	14,878.1	16,893.3
Other property, at cost, less accumulated depreciation	894.3	18.9
Net Property, Plant and Equipment	15,772.4	16,912.2
Investments and Other Assets		
Unconsolidated affiliates	1.4	1.3
Available-for-sale debt securities (amortized cost of \$151.4 and \$150.1, allowance for credit losses of \$0.8 and \$0, respectively)	155.2	154.2
Other investments	72.6	74.7
Total Investments and Other Assets	229.2	230.2
Current Assets		
Cash and cash equivalents	142.2	139.3
Restricted cash	11.4	9.1
Accounts receivable	577.1	876.1
Allowance for credit losses	(31.4)	(19.2)
Accounts receivable, net	545.7	856.9
Gas inventory	112.4	250.9
Materials and supplies, at average cost	131.8	120.2
Electric production fuel, at average cost	67.6	53.6
Exchange gas receivable	17.9	48.5
Assets held for sale	1,542.3	—
Regulatory assets	145.7	225.7
Prepayments and other	142.6	149.7
Total Current Assets	2,859.6	1,853.9
Other Assets		
Regulatory assets	1,926.3	2,013.9
Goodwill	1,485.9	1,485.9
Deferred charges and other	163.1	163.7
Total Other Assets	3,575.3	3,663.5
Total Assets	\$ 22,436.5	\$ 22,659.8

NiSource Inc.
Consolidated Balance Sheets (GAAP) (continued)

<i>(in millions, except share amounts)</i>	June 30, 2020	December 31, 2019
CAPITALIZATION AND LIABILITIES		
Capitalization		
Stockholders' Equity		
Common stock - \$0.01 par value, 600,000,000 shares authorized; 382,917,033 and 382,135,680 shares outstanding, respectively	\$ 3.8	\$ 3.8
Preferred stock - \$0.01 par value, 20,000,000 shares authorized; 440,000 shares outstanding	880.0	880.0
Treasury stock	(99.9)	(99.9)
Additional paid-in capital	6,676.5	6,666.2
Retained deficit	(1,576.7)	(1,370.8)
Accumulated other comprehensive loss	(221.9)	(92.6)
Total Stockholders' Equity	5,661.8	5,986.7
Long-term debt, excluding amounts due within one year	8,810.2	7,856.2
Total Capitalization	14,472.0	13,842.9
Current Liabilities		
Current portion of long-term debt	15.6	13.4
Short-term borrowings	1,163.5	1,773.2
Accounts payable	402.5	666.0
Dividends payable - common stock	80.4	—
Dividends payable - preferred stock	8.1	—
Customer deposits and credits	163.1	256.4
Taxes accrued	195.7	231.6
Interest accrued	106.0	99.4
Risk management liabilities	120.0	12.6
Exchange gas payable	27.7	59.7
Regulatory liabilities	184.9	160.2
Liabilities held for sale	455.4	—
Legal and environmental	21.6	20.1
Accrued compensation and employee benefits	120.3	156.3
Claims accrued	22.4	165.4
Other accruals	140.5	131.5
Total Current Liabilities	3,227.7	3,745.8
Other Liabilities		
Risk management liabilities	200.0	134.0
Deferred income taxes	1,477.4	1,485.3
Deferred investment tax credits	9.1	9.7
Accrued insurance liabilities	85.4	81.5
Accrued liability for postretirement and postemployment benefits	351.3	373.2
Regulatory liabilities	1,967.7	2,352.0
Asset retirement obligations	447.1	416.9
Other noncurrent liabilities	198.8	218.5
Total Other Liabilities	4,736.8	5,071.1
Commitments and Contingencies		
	—	—
Total Capitalization and Liabilities	\$ 22,436.5	\$ 22,659.8

NiSource Inc.
Statements of Consolidated Cash Flows (GAAP)

Six Months Ended June 30, <i>(in millions)</i>	2020	2019
Operating Activities		
Net Income	\$ 70.9	\$ 515.8
Adjustments to Reconcile Net Income to Net Cash from Operating Activities:		
Depreciation and amortization	361.8	353.0
Deferred income taxes and investment tax credits	(11.4)	126.5
Loss on classification as held for sale	364.6	—
Other adjustments	7.7	13.6
Changes in Assets and Liabilities:		
Components of working capital	(75.9)	(9.0)
Regulatory assets/liabilities	17.0	(40.9)
Deferred charges and other noncurrent assets	(17.4)	(68.4)
Other noncurrent liabilities	(9.6)	35.6
Net Cash Flows from Operating Activities	707.7	926.2
Investing Activities		
Capital expenditures	(819.3)	(843.5)
Cost of removal	(66.7)	(55.7)
Other investing activities	(0.6)	1.2
Net Cash Flows used for Investing Activities	(886.6)	(898.0)
Financing Activities		
Issuance of long-term debt	1,000.0	—
Repayments of long-term debt and finance lease obligations	(7.8)	(46.0)
Issuance of short-term debt (maturity > 90 days)	1,350.0	500.0
Repayment of short-term debt (maturity > 90 days)	(1,350.0)	(350.0)
Change in short-term borrowings, net (maturity ≤ 90 days)	(609.7)	(46.2)
Issuance of common stock, net of issuance costs	7.5	7.1
Equity costs, premiums and other debt related costs	(17.6)	(4.2)
Dividends paid - common stock	(160.7)	(149.1)
Dividends paid - preferred stock	(27.6)	(28.5)
Net Cash Flows from (used for) Financing Activities	184.1	(116.9)
Change in cash, cash equivalents and restricted cash	5.2	(88.7)
Cash, cash equivalents and restricted cash at beginning of period	148.4	121.1
Cash, Cash Equivalents and Restricted Cash at End of Period	\$ 153.6	\$ 32.4