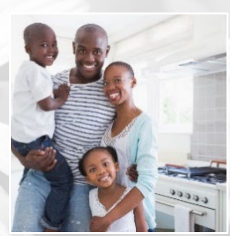
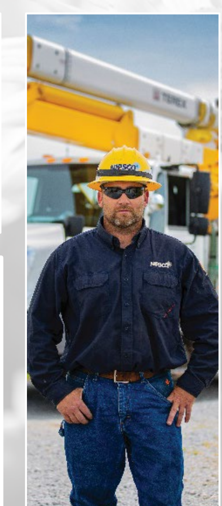
Segment and Financial Information
Year End 2021

Supplement to NiSource Year End 2021
Earnings Presentation





NiSource Inc.

Consolidated Income Statements (GAAP)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
(in millions, except per share amounts)	**2021**	2020	**2021**	2020
Operating Revenues				
Customer revenues	**$ 1,353.6**	$ 1,153.1	**$ 4,731.3**	$ 4,473.2
Other revenues	**55.0**	57.9	**168.3**	208.5
Total Operating Revenues	**1,408.6**	1,211.0	**4,899.6**	4,681.7
Operating Expenses				
Cost of energy	**478.9**	315.4	**1,392.3**	1,109.3
Operation and maintenance	**380.6**	408.3	**1,456.0**	1,585.9
Depreciation and amortization	**188.2**	183.5	**748.4**	725.9
Loss on sale of assets, net	**0.8**	10.8	**7.7**	410.6
Other taxes	**75.7**	74.9	**288.3**	299.2
Total Operating Expenses	**1,124.2**	992.9	**3,892.7**	4,130.9
Operating Income	**284.4**	218.1	**1,006.9**	550.8
Other Income (Deductions)				
Interest expense, net	**(87.6)**	(85.6)	**(341.1)**	(370.7)
Other, net	**3.6**	12.2	**40.8**	32.1
Loss on early extinguishment of long-term debt	**—**	(0.1)	**—**	(243.5)
Total Other Deductions, Net	**(84.0)**	(73.5)	**(300.3)**	(582.1)
Income (Loss) before Income Taxes	**200.4**	144.6	**706.6**	(31.3)
Income Taxes	**27.2**	56.8	**117.8**	(17.1)
Net Income (Loss)	**173.2**	87.8	**588.8**	(14.2)
Net income attributable to noncontrolling interest	**7.3**	3.4	**3.9**	3.4
Net Income (Loss) Attributable to NiSource	**165.9**	84.4	**584.9**	(17.6)
Preferred dividends	**(13.7)**	(13.7)	**(55.1)**	(55.1)
Net Income (Loss) Available to Common Shareholders	**152.2**	70.7	**529.8**	(72.7)
Earnings (Loss) Per Share				
Basic Earnings (Loss) Per Share	**$ 0.38**	$ 0.18	**$ 1.35**	$ (0.19)
Diluted Earnings (Loss) Per Share	**$ 0.36**	$ 0.18	**$ 1.27**	$ (0.19)
Basic Average Common Shares Outstanding	**395.6**	387.0	**393.6**	384.3
Diluted Average Common Shares	**428.8**	388.0	**417.3**	384.3

NiSource Inc.
Consolidated Balance Sheets (GAAP)

(in millions)		**December 31, 2021**		December 31, 2020
ASSETS				
Property, Plant and Equipment				
Plant	**$**	**25,171.3**	$	24,179.9
Accumulated depreciation and amortization		**(7,289.5)**		(7,560.4)
Net Property, Plant and Equipment[(1)]		**17,881.8**		16,619.5
Investments and Other Assets				
Unconsolidated affiliates		**0.8**		—
Available-for-sale debt securities (amortized cost of $169.3 and $163.9, allowance for credit losses of $0.2 and $0.5, respectively)		**171.8**		170.9
Other investments		**87.1**		81.1
Total Investments and Other Assets		**259.7**		252.0
Current Assets				
Cash and cash equivalents		**84.2**		116.5
Restricted cash		**10.7**		9.1
Accounts receivable		**849.1**		843.6
Allowance for credit losses		**(23.5)**		(52.3)
Accounts receivable, net		**825.6**		791.3
Gas inventory		**327.4**		191.2
Materials and supplies, at average cost		**139.1**		141.5
Electric production fuel, at average cost		**32.2**		68.4
Exchange gas receivable		**99.6**		34.1
Regulatory assets		**206.2**		135.7
Deferred property taxes		**91.0**		85.6
Prepayments and other		**104.8**		86.0
Total Current Assets[(1)]		**1,920.8**		1,659.4
Other Assets				
Regulatory assets		**2,286.0**		1,794.8
Goodwill		**1,485.9**		1,485.9
Deferred charges and other		**322.7**		228.9
Total Other Assets		**4,094.6**		3,509.6
Total Assets	**$**	**24,156.9**	$	22,040.5

[(1)]Includes $695.9 million million and $175.6 million of net property, plant and equipment assets and $14.3 million million and $1.7 million of current assets of a consolidated VIE as of December 31, 2021 and December 31, 2020 that may be used only to settle obligations of the consolidated VIE.

NiSource Inc.
Consolidated Balance Sheets (GAAP) (continued)

(in millions, except share amounts)	**December 31, 2021**	December 31, 2020
CAPITALIZATION AND LIABILITIES		
Capitalization		
Stockholders' Equity		
Common stock - $0.01 par value, 600,000,000 shares authorized; 405,303,023 and 391,760,051 shares outstanding, respectively	**$ 4.1**	$ 3.9
Preferred stock - $0.01 par value, 20,000,000 shares authorized; 1,302,500 and 440,000 shares outstanding, respectively	**1,546.5**	880.0
Treasury stock	**(99.9)**	(99.9)
Additional paid-in capital	**7,204.3**	6,890.1
Retained deficit	**(1,580.9)**	(1,765.2)
Accumulated other comprehensive loss	**(126.8)**	(156.7)
Total NiSource Stockholders' Equity	**6,947.3**	5,752.2
Noncontrolling interest in consolidated subsidiaries	**325.6**	85.6
Total Stockholders' Equity	**7,272.9**	5,837.8
Long-term debt, excluding amounts due within one year	**9,183.4**	9,219.8
Total Capitalization	**16,456.3**	15,057.6
Current Liabilities		
Current portion of long-term debt	**58.1**	23.3
Short-term borrowings	**560.0**	503.0
Accounts payable	**697.8**	589.0
Customer deposits and credits	**237.9**	243.3
Taxes accrued	**277.1**	244.1
Interest accrued	**105.5**	104.7
Exchange gas payable	**107.7**	48.5
Regulatory liabilities	**137.4**	161.3
Accrued compensation and employee benefits	**182.7**	141.8
Other accruals	**382.0**	220.4
Total Current Liabilities[1]	**2,746.2**	2,279.4
Other Liabilities		
Deferred income taxes	**1,659.4**	1,470.6
Accrued liability for postretirement and postemployment benefits	**292.5**	336.1
Regulatory liabilities	**1,842.6**	1,904.2
Asset retirement obligations	**469.7**	477.1
Other noncurrent liabilities	**690.2**	515.5
Total Other Liabilities[1]	**4,954.4**	4,703.5
Commitments and Contingencies	**—**	—
Total Capitalization and Liabilities	**$ 24,156.9**	$ 22,040.5

[1]Includes $10.0 million and $15.3 million in 2021 and 2020, respectively, of current liabilities and $20.5 million and $5.6 million in 2021 and 2020, respectively, of other liabilities of consolidated VIEs that creditors do not have recourse to our general credit.

NiSource Inc.
Statements of Consolidated Cash Flows (GAAP)

Twelve Months Ended December 31, *(in millions)*	**2021**	2020
Operating Activities		
Net Income (Loss)	**$ 588.8**	$ (14.2)
Adjustments to Reconcile Net Income (Loss) to Net Cash from Operating		
Loss on early extinguishment of debt	**—**	243.5
Depreciation and amortization	**748.4**	725.9
Deferred income taxes and investment tax credits	**111.9**	(29.0)
Stock compensation expense and 401(k) profit sharing contribution	**24.3**	17.4
Loss on sale of assets	**5.6**	409.8
Other adjustments	**(0.7)**	(0.3)
Changes in Assets and Liabilities:		
Accounts receivable	**(40.3)**	(3.9)
Inventories	**(112.9)**	(1.5)
Accounts payable	**54.9**	(29.7)
Exchange gas receivable/payable	**(114.2)**	(6.9)
Other accruals	**43.0**	(175.1)
Prepayments and other current assets	**(36.6)**	(5.9)
Regulatory assets/liabilities	**76.8**	70.8
Postretirement and postemployment benefits	**(96.4)**	(103.6)
Deferred charges and other noncurrent assets	**(4.7)**	(15.0)
Other noncurrent liabilities	**(30.0)**	21.7
Net Cash Flows from Operating Activities	**1,217.9**	1,104.0
Investing Activities		
Capital expenditures	**(1,838.0)**	(1,758.1)
Cost of removal	**(121.1)**	(138.2)
Proceeds from disposition of assets	**0.7**	1,115.9
Purchases of available-for-sale securities	**(102.9)**	(144.7)
Sales of available-for-sale securities	**97.8**	131.4
Payment to renewable generation asset developer	**(240.4)**	(85.3)
Other investing activities	**(1.0)**	(0.1)
Net Cash Flows used for Investing Activities	**(2,204.9)**	(879.1)
Financing Activities		
Proceeds from issuance of long-term debt	**—**	2,974.0
Repayments of long-term debt and finance lease obligations	**(25.7)**	(1,622.0)
Issuance of short-term debt (maturity > 90 days)	**—**	1,350.0
Repayment of short-term debt (maturity > 90 days)	**—**	(2,200.0)
Change in short-term borrowings, net (maturity ≤ 90 days)	**57.0**	(420.1)
Issuance of common stock, net of issuance costs	**299.6**	211.4
Equity costs, premiums and other debt related costs	**(18.2)**	(246.5)
Contributions from noncontrolling interest	**245.1**	82.2
Distributions to noncontrolling interest	**(0.6)**	—
Issuance of equity units, net of underwriting costs	**839.9**	—
Dividends paid - common stock	**(345.2)**	(321.6)
Dividends paid - preferred stock	**(55.1)**	(55.1)
Contract liability payment	**(40.5)**	—
Net Cash Flows from Financing Activities	**956.3**	(247.7)
Change in cash, cash equivalents and restricted cash	**(30.7)**	(22.8)
Cash, cash equivalents and restricted cash at beginning of period	**125.6**	148.4
Cash, Cash Equivalents and Restricted Cash at End of Period	**$ 94.9**	$ 125.6

Information contained herein is on a non-GAAP basis that is supplemental to and should be read in conjunction with our GAAP financial results. For our GAAP financial results and discussion of segment operations, please refer to Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2021. For a reconciliation of GAAP to non-GAAP earnings, see Schedules 1 and 2 contained herein.

Three and Twelve Months Ended December 31, 2021 Net Operating Earnings - Segment Results (non-GAAP)

NiSource's consolidated net operating earnings available to common shareholders (non-GAAP) for the three months ended December 31, 2021 were $166.7 million, compared to $130.1 million in the comparable 2020 period. NiSource's consolidated net operating earnings available to common shareholders (non-GAAP) for the twelve months ended December 31, 2021 were $571.2 million, compared to $507.5 million in the comparable 2020 period. Refer to the attached schedules for the items included in 2021 and 2020 GAAP net income (loss) but excluded from net operating earnings available to common shareholders (non-GAAP).

Operating income (non-GAAP) for NiSource's business segments for the three and twelve months ended December 31, 2021, are discussed below.

Gas Distribution Operations

For the three months ended December 31, 2021, Gas Distribution Operations reported non-GAAP operating income of $215.8 million, compared to non-GAAP operating income of $193.0 million in the comparable 2020 period. For the twelve months ended December 31, 2021, Gas Distribution Operations reported non-GAAP operating income of $673.7 million, compared to non-GAAP operating income of $667.7 million in the comparable 2020 period.

Non-GAAP operating revenues for the three months ended December 31, 2021 were $1,006.5 million, an increase of $172.6 million from the comparable 2020 period. Non-GAAP operating revenues for the twelve months ended December 31, 2021 were $3,206.4 million, an increase of $38.0 million from the comparable 2020 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Revenues *(in millions)*	**Three Months Ended December 31, 2021 vs 2020**	**Twelve Months Ended December 31, 2021 vs 2020**
Revenues associated with the Massachusetts Business in 2020	$ (4.6)	$ (223.7)
New rates from base rate proceedings and regulatory capital programs	36.5	115.9
Higher revenue due to the effects of resuming common credit mitigation practices	1.1	5.0
The effects of customer growth	0.2	5.3
Other	2.8	3.8
Change in non-GAAP operating revenues (before cost of energy and other tracked items)	$ 36.0	$ (93.7)
Operating revenues offset in operating expense		
Higher cost of energy billed to customers	131.8	277.3
Cost of energy associated with the Massachusetts Business in 2020	(0.7)	(108.8)
Operation and maintenance trackers associated with the Massachusetts Business in 2020	(0.4)	(36.8)
Higher tracker deferrals within operation and maintenance, depreciation, and tax	5.9	—
Total change in non-GAAP operating revenues	**$ 172.6**	**$ 38.0**

Non-GAAP operating expenses for the three months ended December 31, 2021 were $790.7 million, a decrease of $149.8 million from the comparable 2020 period. Non-GAAP operating expenses for the twelve months ended December 31, 2021 were $2,532.7 million, a decrease of $32.0 million from the comparable 2020 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Expenses *(in millions)*	**Three Months Ended December 31, 2021 vs 2020**	**Twelve Months Ended December 31, 2021 vs 2020**
Operating expenses associated with the Massachusetts Business in 2020	$ 15.5	$ 215.8
Higher unrecoverable environmental remediation costs	(8.5)	(12.7)
Higher outside services	(7.3)	(17.3)
Higher depreciation and amortization expense	(6.6)	(27.8)
Higher other than income taxes primarily related to property tax expense	(2.4)	(12.1)
Higher expense related to NiSource Next initiative	(2.0)	(11.4)
Higher employee and administrative related expenses	(0.1)	(31.7)
Other	(1.8)	(3.1)
Change in non-GAAP operating expenses (before cost of energy and other tracked items)	$ (13.2)	$ 99.7
Operating expenses offset in operating revenue		
Higher cost of energy billed to customers	(131.8)	(277.3)
Cost of energy associated with the Massachusetts Business in 2020	0.7	108.8
Operation and maintenance trackers associated with the Massachusetts Business in 2020	0.4	36.8
Higher tracker deferrals within operation and maintenance, depreciation, and tax	(5.9)	—
Total change in non-GAAP operating expense	**$ (149.8)**	**$ (32.0)**

Electric Operations

For the three months ended December 31, 2021, Electric Operations reported non-GAAP operating income of $81.9 million, compared to non-GAAP operating income of $59.6 million in the comparable 2020 period. For the twelve months ended December 31, 2021, Electric Operations reported non-GAAP operating income of $387.2 million, compared to non-GAAP operating income of $361.9 million in the comparable 2020 period.

Non-GAAP operating revenues for the three months ended December 31, 2021 were $410.8 million, an increase of $39.5 million from the comparable 2020 period. Non-GAAP operating revenues for the twelve months ended December 31, 2021 were $1,675.4 million, an increase of $143.1 million from the comparable 2020 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Revenues *(in millions)*	**Three Months Ended December 31, 2021 vs 2020**	**Twelve Months Ended December 31, 2021 vs 2020**
Increased customer usage	$ 0.4	$ 13.9
New rates from regulatory capital and DSM programs	2.9	10.4
The effects of customer growth	1.4	5.0
Higher revenue due to the effects of resuming common credit mitigation practices	1.0	2.9
Increased fuel handling costs	(0.1)	(10.5)
Other	0.1	2.6
Change in non-GAAP operating revenues (before cost of energy and other tracked items)	$ 5.7	$ 24.3
Operating revenues offset in operating expense		
Higher cost of energy billed to customers	32.4	114.5
Higher tracker deferrals within operation and maintenance, depreciation and tax	1.4	4.3
Total change in non-GAAP operating revenues	**$ 39.5**	**$ 143.1**

Non-GAAP operating expenses for the three months ended December 31, 2021 were $328.9 million, an increase of $17.2 million from the comparable 2020 period. Non-GAAP operating expenses for the twelve months ended December 31, 2021 were $1,288.2 million, an increase of $117.8 million from the comparable 2020 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Expenses *(in millions)*	**Three Months Ended December 31, 2021 vs 2020**	**Twelve Months Ended December 31, 2021 vs 2020**
Lower outside services expenses	$ 13.8	$ 15.1
Lower environmental costs	1.7	8.6
Lower (higher) depreciation and amortization expense[(1)]	1.4	(6.8)
Higher expense related to the NiSource Next initiative	(1.3)	(5.1)
Higher other than income taxes primarily related to property tax and gross receipts tax expense	(0.3)	(3.8)
Lower (higher) employee and administrative expenses	4.4	(2.6)
Higher corporate insurance costs	(0.5)	(1.7)
Other	(2.6)	(2.7)
Change in non-GAAP operating expenses (before cost of energy and other tracked items)	$ 16.6	$ 1.0
Operating expenses offset in operating revenue		
Higher cost of energy billed to customers	(32.4)	(114.5)
Higher tracker deferrals within operation and maintenance, depreciation and tax	(1.4)	(4.3)
Total change in non-GAAP operating expense	**$ (17.2)**	**$ (117.8)**

[(1)]Depreciation expense during the fourth quarter of 2021 is inclusive of a $5.3 million credit related to the regulatory deferral of income associated with our joint ventures not included in current rates.

Corporate and Other Operations

For the three months ended December 31, 2021, Corporate and Other Operations reported non-GAAP operating earnings of $6.1 million compared to non-GAAP operating earnings of $2.5 million in the comparable 2020 period. This change resulted primarily from an unfavorable insurance reserve adjustment recorded in 2020, as well as lower outside service costs in 2021. These were partially offset by unfavorable fluctuations in unrealized gains and losses on the cash surrender value of corporate owned life insurance investments.

For the twelve months ended December 31, 2021, Corporate and Other Operations reported non-GAAP operating earnings of $2.0 million, which was consistent with non-GAAP operating earnings of $1.8 million in the comparable 2020 period.

Other Deductions, net

Other deductions, net, reduced non-GAAP net operating earnings by $84.0 million for the three months ended December 31, 2021, compared to a reduction in non-GAAP net operating earnings of $73.5 million in the comparable 2020 period. This change was primarily driven by a charitable contribution committed to in the fourth quarter of 2021, offset by higher non-service pension benefits in 2021. The higher non-service pension benefits were driven by a decrease in the pension benefit obligations.

Other deductions, net, reduced non-GAAP net operating earnings by $300.3 million for the twelve months ended December 31, 2021 compared to a reduction in non-GAAP net operating earnings of $338.6 million in the comparable 2020 period. The drivers for this change were consistent with that of the quarter-to-date period as well as lower long-term and short-term debt interest in 2021. The lower interest in 2021 was due to the early extinguishment of high rate debt in 2020 and lower balances on short-term debt during the year ended December 31, 2021 compared to the same period in 2020.

Income Taxes

The effective tax rate of non-GAAP net operating earnings for the three months ended December 31, 2021 was 14.6 percent compared to 18.9 percent for the same period last year. The decrease in 2021 is primarily due to unfavorable deferred tax true ups recorded in 2020.

The effective tax rate of non-GAAP net operating earnings for the twelve months ended December 31, 2021 was 17.4 percent compared to 18.3 percent for the same period last year. The decrease in 2021 is primarily due to unfavorable tax true ups recorded in 2020.

NiSource Inc.

Consolidated Net Operating Earnings Available to Common Shareholders (Non-GAAP) *(unaudited)*

(in millions, except per share amounts)	Three Months Ended December 31, 2021	Three Months Ended December 31, 2020	Twelve Months Ended December 31, 2021	Twelve Months Ended December 31, 2020
Operating Revenues	**$ 1,422.3**	$ 1,210.0	**$ 4,900.8**	$ 4,696.7
Operating Expenses				
Cost of energy	**478.9**	315.4	**1,392.3**	1,109.3
Operation and maintenance	**336.4**	346.8	**1,281.1**	1,327.6
Operation and maintenance - trackers	**38.5**	33.3	**127.6**	167.2
Depreciation and amortization	**186.8**	184.5	**739.7**	757.1
Depreciation and amortization - trackers	**1.4**	0.3	**8.7**	5.2
Loss on sale of assets, net	**0.8**	—	**0.9**	—
Other taxes	**54.3**	53.8	**210.2**	225.0
Other taxes - trackers	**21.4**	20.8	**77.4**	73.9
Total Operating Expenses	**1,118.5**	954.9	**3,837.9**	3,665.3
Operating Income	**303.8**	**255.1**	**1,062.9**	**1,031.4**
Other Income (Deductions)				
Interest expense, net	**(87.6)**	(85.6)	**(341.1)**	(370.7)
Other, net	**3.6**	12.3	**40.8**	33.9
Other, net - trackers	—	(0.2)	—	(1.8)
Total Other Deductions, Net	**(84.0)**	(73.5)	**(300.3)**	(338.6)
Operating Earnings Before Income Taxes	**219.8**	181.6	**762.6**	692.8
Income Taxes	**32.1**	34.4	**132.4**	126.8
Net Operating Earnings	**187.7**	147.2	**630.2**	566.0
Net income attributable to noncontrolling interest	**7.3**	3.4	**3.9**	3.4
Net Operating Earnings attributable to NiSource	**180.4**	**143.8**	**626.3**	**562.6**
Preferred dividends	**(13.7)**	(13.7)	**(55.1)**	(55.1)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**166.7**	130.1	**571.2**	507.5
Non-GAAP Diluted Net Operating Earnings Per Share[(1)]	**$ 0.39**	$ 0.34	**$ 1.37**	$ 1.32
Diluted Average Common Shares[(2)]	**428.8**	388.0	**417.3**	385.3

[(1)]The Non-GAAP diluted NOEPS numerator for the three and twelve months ended December 31, 2021 is equal to net operating earnings available to common shareholders adjusted for respective $0.6M and $1.6M add-backs for interest expense incurred, net of tax, related to the Series A Equity Unit purchase contracts.

[(2)]Beginning in 2021, we changed our Non-GAAP measure from Basic to Diluted Net Operating Earnings per Share. Basic Average Common Shares Outstanding were 387.0M and 384.3M for the three and twelve months ended December 31, 2020. Non-GAAP Net Operating Earnings per Share of $0.34 and $1.32 respectively, remained unchanged.

NiSource Inc.

Segment Operating Income (Non-GAAP) *(unaudited)*

Gas Distribution Operations *(in millions)*	**Three Months Ended December 31, 2021**	Three Months Ended December 31, 2020	**Twelve Months Ended December 31, 2021**	Twelve Months Ended December 31, 2020
Operating Revenues	**$ 1,006.5**	$ 833.9	**$ 3,206.4**	$ 3,168.4
Operating Expenses				
Cost of energy	**365.7**	234.6	**962.7**	794.2
Operation and maintenance	**238.0**	231.6	**880.8**	944.7
Operation and maintenance - trackers	**27.6**	24.4	**86.7**	129.3
Depreciation and amortization	**98.5**	93.2	**380.2**	398.8
Depreciation and amortization - trackers	**1.1**	(0.5)	**2.8**	0.7
Loss on sale of assets, net	**0.7**	—	**1.9**	—
Other taxes	**37.7**	36.8	**140.2**	159.1
Other taxes - trackers	**21.4**	20.8	**77.4**	73.9
Total Operating Expenses	**790.7**	640.9	**2,532.7**	2,500.7
Operating Income (Non-GAAP)	**$ 215.8**	$ 193.0	**$ 673.7**	$ 667.7

Electric Operations *(in millions)*	**Three Months Ended December 31, 2021**	Three Months Ended December 31, 2020	**Twelve Months Ended December 31, 2021**	Twelve Months Ended December 31, 2020
Operating Revenues	**$ 410.8**	$ 371.3	**$ 1,675.4**	$ 1,532.3
Operating Expenses				
Cost of energy	**113.3**	80.9	**429.7**	315.2
Operation and maintenance	**113.2**	127.6	**432.1**	442.3
Operation and maintenance - trackers	**10.9**	8.9	**40.9**	37.9
Depreciation and amortization	**78.7**	80.2	**323.5**	316.8
Depreciation and amortization - trackers	**0.3**	0.8	**5.9**	4.5
Gain on sale of assets, net	**(0.9)**	—	**(0.9)**	—
Other taxes	**13.4**	13.3	**57.0**	53.7
Total Operating Expenses	**328.9**	311.7	**1,288.2**	1,170.4
Operating Income (Non-GAAP)	**$ 81.9**	$ 59.6	**$ 387.2**	$ 361.9

Corporate and Other Operations *(in millions)*	**Three Months Ended December 31, 2021**	Three Months Ended December 31, 2020	**Twelve Months Ended December 31, 2021**	Twelve Months Ended December 31, 2020
Operating Income (Non-GAAP)	**$ 6.1**	$ 2.5	**$ 2.0**	$ 1.8

NiSource Inc.

Segment Volumes and Statistical Data *(unaudited)*

Gas Distribution Operations	Three Months Ended December 31, 2021	2020	Twelve Months Ended December 31, 2021	2020
Sales and Transportation (MMDth)				
Residential	**69.7**	75.7	**231.2**	249.5
Commercial	**48.2**	50.7	**167.0**	170.5
Industrial	**122.7**	135.2	**507.1**	538.1
Off-System	**5.9**	4.3	**21.6**	23.3
Other	**0.1**	—	**0.3**	0.3
Total	**246.6**	265.9	**927.2**	981.7
Weather Adjustment	**16.1**	7.0	**20.4**	28.3
Sales and Transportation Volumes - Excluding Weather	**262.7**	272.9	**947.6**	1,010.0
Customers				
Residential			**2,970,157**	2,954,478
Commercial			**253,987**	253,184
Industrial			**4,921**	4,968
Other			**4**	3
Total			**3,229,069**	3,212,633
Heating Degree Days	**1,649**	1,838	**5,002**	5,097
Normal Heating Degree Days	**1,952**	1,954	**5,427**	5,485
% Warmer than Normal	**(16)%**	(6)%	**(8)%**	(7)%

Electric Operations	Three Months Ended December 31, 2021	2020	Twelve Months Ended December 31, 2021	2020
Sales (GWh)				
Residential	**761.8**	749.2	**3,546.8**	3,484.0
Commercial	**868.9**	843.5	**3,698.0**	3,550.0
Industrial	**1,958.6**	2,032.6	**8,253.7**	7,480.3
Wholesale	**43.0**	2.0	**124.7**	83.6
Other	**24.8**	31.9	**108.5**	106.0
Total	**3,657.1**	3,659.2	**15,731.7**	14,703.9
Weather Adjustment	**(13.0)**	0.9	**(244.8)**	(4.3)
Sales Volumes - Excluding Weather	**3,644.1**	3,660.1	**15,486.9**	14,699.6
Customers				
Residential			**422,436**	418,871
Commercial			**58,010**	57,435
Industrial			**2,137**	2,154
Wholesale			**714**	722
Other			**2**	2
Total			**483,299**	479,184
Cooling Degree Days			**1,020**	900
Normal Cooling Degree Days			**803**	803
% Warmer than Normal			**27 %**	12 %

NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income (Loss) Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) *(unaudited)*

(in millions, except per share amounts)	Three Months Ended December 31, 2021	Three Months Ended December 31, 2020	Twelve Months Ended December 31, 2021	Twelve Months Ended December 31, 2020
GAAP Net Income (Loss) Available to Common Shareholders	**$ 152.2**	$ 70.7	**$ 529.8**	$ (72.7)
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	**13.7**	8.0	**1.2**	24.0
Massachusetts Business transaction revenue	**—**	(9.0)	**—**	(9.0)
Operating Expenses:				
Greater Lawrence Incident[1]	**1.2**	1.3	**9.2**	16.7
Plant retirement costs[2]	**1.9**	—	**14.1**	4.6
NiSource Next initiative[3]	**2.6**	19.2	**24.7**	45.8
Massachusetts Business sale related amounts[4]	**—**	18.9	**6.8**	400.3
Gain on sale of assets, net	**—**	(1.4)	**—**	(1.8)
Total adjustments to operating income	**19.4**	37.0	**56.0**	480.6
Other Income (Deductions):				
Loss on early extinguishment of long-term debt	**—**	0.1	**—**	243.5
Income Taxes:				
Tax effect of above items[5]	**(4.9)**	(10.4)	**(14.6)**	(191.8)
Income taxes - discrete items[6]	**—**	32.7	**—**	47.9
Total adjustments to net income (loss)	**14.5**	59.4	**41.4**	580.2
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**$ 166.7**	$ 130.1	**$ 571.2**	$ 507.5
Diluted Average Common Shares[7]	**428.8**	388.0	**417.3**	385.3
GAAP Diluted Earnings (Loss) Per Share[8]	**$ 0.36**	$ 0.18	**$ 1.27**	$ (0.19)
Adjustments to diluted earnings (loss) per share	**0.03**	0.16	**0.10**	1.51
Non-GAAP Diluted Net Operating Earnings Per Share[8]	**$ 0.39**	$ 0.34	**$ 1.37**	$ 1.32

(1)Represents costs incurred for estimated third-party claims and related other expenses as a result of the Greater Lawrence Incident.

(2)Represents unrecoverable costs incurred in connection with the partial retirement completed on October 1, 2021 at R.M. Schahfer Generating Station.

(3)Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.

(4)2021 primarily represents final net working capital adjustments to the purchase price for the loss incurred on the sale of the Massachusetts Business. 2020 primarily represents loss recorded as a result of measuring the assets and liabilities of the Massachusetts Business at fair value, less costs to sell, including third-party consulting costs incurred for the separation and transition of the Massachusetts Business, offset by depreciation and amortization expense that was ceased for GAAP purposes as a result of classifying the Massachusetts Business as held for sale.

(5)Represents income tax expense calculated using the statutory tax rates by legal entity.

(6)2020 represents non-deductible fines and penalties related to the Greater Lawrence Incident and tax discrete adjustments in connection with the sale of the Massachusetts Business, including (i) deferred taxes on a TCJA regulatory liability divested, (ii) consolidated state deferred taxes and (iii) associated valuation allowance related to state net operating loss carry forward.

(7)Beginning in 2021, we changed our Non-GAAP measure from Basic to Diluted Net Operating Earnings per Share. Basic Average Common Shares Outstanding were 387.0M and 384.3M for the three and twelve months ended December 31, 2020. Non-GAAP Net Operating Earnings per Share of $0.34 and $1.32, respectively, remained unchanged.

(8)The GAAP and Non-GAAP diluted NOEPS numerator for the three and twelve months ended December 31, 2021 is equal to net operating earnings available to common shareholders adjusted for respective $0.6M and $1.6M add-backs for interest expense incurred, net of tax, related to the Series A Equity Unit purchase contracts.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Non-GAAP) *(unaudited)*

Three Months Ended December 31, 2021 *(in millions)*	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	**$ 992.0**	**$ 411.6**	**$ 5.0**	**$ 1,408.6**
Adjustments:				
Weather - compared to normal	14.5	(0.8)	—	**13.7**
Operating Revenues (Non-GAAP)	**$ 1,006.5**	**$ 410.8**	**$ 5.0**	**$ 1,422.3**
Operating Expenses (Benefit) (GAAP)	**$ 793.6**	**$ 331.7**	**$ (1.1)**	**$ 1,124.2**
Adjustments:				
Greater Lawrence Incident[1]	1.2	—	—	**1.2**
Plant retirement costs[2]	—	1.9	—	**1.9**
NiSource Next initiative[3]	1.7	0.9	—	**2.6**
Operating Expenses (Benefit) (Non-GAAP)	**$ 790.7**	**$ 328.9**	**$ (1.1)**	**$ 1,118.5**
Operating Income (GAAP)	**$ 198.4**	**$ 79.9**	**$ 6.1**	**$ 284.4**
Total Revenue and Expense Adjustments to Operating Income	**17.4**	**2.0**	**—**	**19.4**
Operating Income (Non-GAAP)	**$ 215.8**	**$ 81.9**	**$ 6.1**	**$ 303.8**

Three Months Ended December 31, 2020 *(in millions)*	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	**$ 826.8**	**$ 370.4**	**$ 13.8**	**$ 1,211.0**
Adjustments				
Weather - compared to normal	7.1	0.9	—	**8.0**
Massachusetts Business transaction revenue	—	—	**(9.0)**	**(9.0)**
Operating Revenues (Non-GAAP)	**$ 833.9**	**$ 371.3**	**$ 4.8**	**$ 1,210.0**
Operating Expenses (GAAP)	**$ 665.7**	**$ 317.0**	**$ 10.2**	**$ 992.9**
Adjustments				
Greater Lawrence Incident[1]	1.3	—	—	**1.3**
NiSource Next initiative[3]	13.6	5.3	0.3	**19.2**
Massachusetts Business sale related amounts[4]	9.9	—	9.0	**18.9**
Gain on sale of assets, net	—	—	(1.4)	**(1.4)**
Operating Expenses (Non-GAAP)	**$ 640.9**	**$ 311.7**	**$ 2.3**	**$ 954.9**
Operating Income (GAAP)	**$ 161.1**	**$ 53.4**	**$ 3.6**	**$ 218.1**
Total Revenue and Expense Adjustments to Operating Income	**31.9**	**6.2**	**(1.1)**	**37.0**
Operating Income (Non-GAAP)	**$ 193.0**	**$ 59.6**	**$ 2.5**	**$ 255.1**

See footnote descriptions contained with Schedule 1.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Non-GAAP) *(unaudited)*

Twelve Months Ended December 31, 2021 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 3,183.5**	**$ 1,697.1**	**$ 19.0**	**$ 4,899.6**
Adjustments:				
Weather - compared to normal	22.9	(21.7)	—	**1.2**
Operating Revenues (Non-GAAP)	**$ 3,206.4**	**$ 1,675.4**	**$ 19.0**	**$ 4,900.8**
Operating Expenses (GAAP)	**$ 2,566.0**	**$ 1,309.3**	**$ 17.4**	**$ 3,892.7**
Adjustments:				
Greater Lawrence Incident(1)	9.2	—	—	**9.2**
Plant retirement costs(2)	—	14.1	—	**14.1**
NiSource Next initiative(3)	17.3	7.0	0.4	**24.7**
Massachusetts Business sale related amounts(4)	6.8	—	—	**6.8**
Operating Expenses (Non-GAAP)	**$ 2,532.7**	**$ 1,288.2**	**$ 17.0**	**$ 3,837.9**
Operating Income (GAAP)	**$ 617.5**	**$ 387.8**	**$ 1.6**	**$ 1,006.9**
Total Revenue and Expense Adjustments to Operating Income	**56.2**	**(0.6)**	**0.4**	**56.0**
Operating Income (Non-GAAP)	**$ 673.7**	**$ 387.2**	**$ 2.0**	**$ 1,062.9**

Twelve Months Ended December 31, 2020 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 3,140.1**	**$ 1,536.6**	**$ 5.0**	**$ 4,681.7**
Adjustments:				
Weather - compared to normal	28.3	(4.3)	—	**24.0**
Massachusetts Business transaction revenue	—	—	**(9.0)**	**(9.0)**
Operating Revenues (Non-GAAP)	**$ 3,168.4**	**$ 1,532.3**	**$ (4.0)**	**$ 4,696.7**
Operating Expenses (GAAP)	**$ 2,941.0**	**$ 1,187.8**	**$ 2.1**	**$ 4,130.9**
Adjustments:				
Greater Lawrence Incident(1)	16.7	—	—	**16.7**
Plant retirement costs(2)	—	4.6	—	**4.6**
NiSource Next initiative(3)	32.3	12.8	0.7	**45.8**
Massachusetts Business sale related amounts(4)	391.3	—	9.0	**400.3**
Gain on sale of assets, net	—	—	(1.8)	**(1.8)**
Operating Expenses (Benefit) (Non-GAAP)	**$ 2,500.7**	**$ 1,170.4**	**$ (5.8)**	**$ 3,665.3**
Operating Income (GAAP)	**$ 199.1**	**$ 348.8**	**$ 2.9**	**$ 550.8**
Total Revenue and Expense Adjustments to Operating Income	**468.6**	**13.1**	**(1.1)**	**480.6**
Operating Income (Non-GAAP)	**$ 667.7**	**$ 361.9**	**$ 1.8**	**$ 1,031.4**

See footnote descriptions contained with Schedule 1.