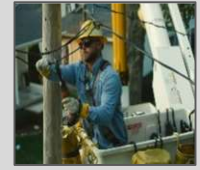
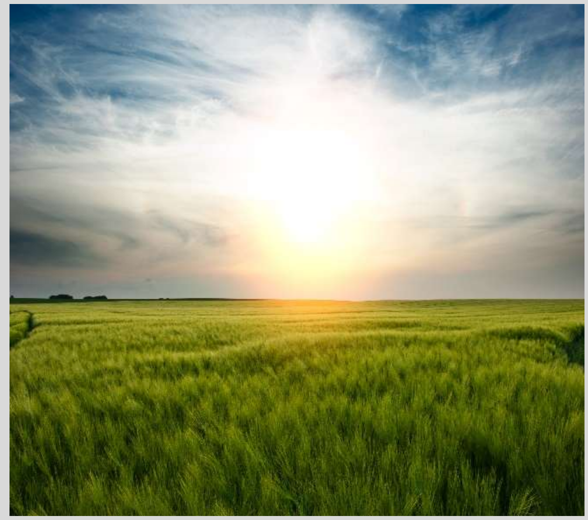




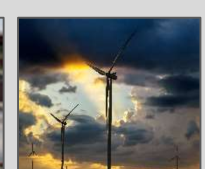


We exist to deliver safe, reliable energy that drives value to our customers

Segment and Financial Information
Year End 2022

Supplement to NiSource Year End 2022
Earnings Presentation





NiSource Inc.

Condensed Statements of Consolidated Income (unaudited) (GAAP)

(in millions, except per share amounts)	Three Months Ended December 31, **2022**	Three Months Ended December 31, 2021	Twelve Months Ended December 31, **2022**	Twelve Months Ended December 31, 2021
Operating Revenues				
Customer revenues	**$ 1,683.6**	$ 1,353.6	**$ 5,738.6**	$ 4,731.3
Other revenues	**21.0**	55.0	**112.0**	168.3
Total Operating Revenues	**1,704.6**	1,408.6	**5,850.6**	4,899.6
Operating Expenses				
Cost of energy	**689.3**	478.9	**2,110.5**	1,392.3
Operation and maintenance	**365.3**	380.6	**1,489.4**	1,456.0
Depreciation and amortization	**216.2**	188.2	**820.8**	748.4
Loss (gain) on sale of assets, net	**1.1**	0.8	**(104.2)**	7.7
Other taxes	**67.2**	75.7	**268.3**	288.3
Total Operating Expenses	**1,339.1**	1,124.2	**4,584.8**	3,892.7
Operating Income	**365.5**	284.4	**1,265.8**	1,006.9
Other Income (Deductions)				
Interest expense, net	**(101.8)**	(87.6)	**(361.6)**	(341.1)
Other, net	**22.2**	3.6	**52.2**	40.8
Total Other Deductions, Net	**(79.6)**	(84.0)	**(309.4)**	(300.3)
Income before Income Taxes	**285.9**	200.4	**956.4**	706.6
Income Taxes	**44.7**	27.2	**164.6**	117.8
Net Income	**241.2**	173.2	**791.8**	588.8
Net income (loss) attributable to noncontrolling interest	**(3.3)**	7.3	**(12.3)**	3.9
Net Income Attributable to NiSource	**244.5**	165.9	**804.1**	584.9
Preferred dividends	**(13.7)**	(13.7)	**(55.1)**	(55.1)
Net Income Available to Common Shareholders	**230.8**	152.2	**749.0**	529.8
Earnings Per Share				
Basic Earnings Per Share	**$ 0.56**	$ 0.38	**$ 1.84**	$ 1.35
Diluted Earnings Per Share	**$ 0.52**	$ 0.36	**$ 1.70**	$ 1.27
Basic Average Common Shares Outstanding	**409.6**	395.6	**407.1**	393.6
Diluted Average Common Shares	**445.9**	428.8	**442.7**	417.3

NiSource Inc.
Condensed Consolidated Balance Sheets (unaudited) (GAAP)

(in millions)	**December 31, 2022**	December 31, 2021
ASSETS		
Property, Plant and Equipment		
Plant	**$ 27,551.3**	$ 25,171.3
Accumulated depreciation and amortization	**(7,708.7)**	(7,289.5)
Net Property, Plant and Equipment[(1)]	**19,842.6**	17,881.8
Investments and Other Assets		
Unconsolidated affiliates	**1.6**	0.8
Available-for-sale debt securities (amortized cost of $166.7 and $169.3, allowance for credit losses of $0.9 and $0.2, respectively)	**151.6**	171.8
Other investments	**71.0**	87.1
Total Investments and Other Assets	**224.2**	259.7
Current Assets		
Cash and cash equivalents	**40.8**	84.2
Restricted cash	**34.6**	10.7
Accounts receivable	**1,065.8**	849.1
Allowance for credit losses	**(23.9)**	(23.5)
Accounts receivable, net	**1,041.9**	825.6
Gas inventory	**531.7**	327.4
Materials and supplies, at average cost	**151.4**	139.1
Electric production fuel, at average cost	**68.8**	32.2
Exchange gas receivable	**128.1**	99.6
Regulatory assets	**233.2**	206.2
Deposits to renewable generation asset developer	**143.8**	—
Prepayments and other	**210.0**	195.8
Total Current Assets[(1)]	**2,584.3**	1,920.8
Other Assets		
Regulatory assets	**2,347.6**	2,286.0
Goodwill	**1,485.9**	1,485.9
Deferred charges and other	**252.0**	322.7
Total Other Assets	**4,085.5**	4,094.6
Total Assets	**$ 26,736.6**	$ 24,156.9

[(1)]Includes $978.5 million and $695.9 million at December 31, 2022 and December 31, 2021, respectively, of net property, plant and equipment assets and $25.7 million and $14.3 million at December 31, 2022 and December 31, 2021, respectively, of current assets of consolidated VIEs that may be used only to settle obligations of the consolidated VIEs.

NiSource Inc.

Condensed Consolidated Balance Sheets (unaudited) (GAAP) (continued)

(in millions, except share amounts)		**December 31, 2022**		December 31, 2021
CAPITALIZATION AND LIABILITIES				
Capitalization				
Stockholders' Equity				
Common stock - $0.01 par value, 600,000,000 shares authorized; 412,142,602 and 405,303,023 shares outstanding, respectively	**$**	**4.2**	$	4.1
Preferred stock - $0.01 par value, 20,000,000 shares authorized; 1,302,500 shares outstanding		**1,546.5**		1,546.5
Treasury stock		**(99.9)**		(99.9)
Additional paid-in capital		**7,375.3**		7,204.3
Retained deficit		**(1,213.6)**		(1,580.9)
Accumulated other comprehensive loss		**(37.1)**		(126.8)
Total NiSource Stockholders' Equity		**7,575.4**		6,947.3
Noncontrolling interest in consolidated subsidiaries		**326.4**		325.6
Total Stockholders' Equity		**7,901.8**		7,272.9
Long-term debt, excluding amounts due within one year		**9,523.6**		9,183.4
Total Capitalization		**17,425.4**		16,456.3
Current Liabilities				
Current portion of long-term debt		**29.7**		58.1
Short-term borrowings		**1,762.2**		560.0
Accounts payable		**899.5**		697.8
Customer deposits and credits		**324.7**		237.9
Taxes accrued		**246.2**		277.1
Interest accrued		**138.4**		105.5
Exchange gas payable		**147.6**		107.7
Regulatory liabilities		**236.8**		137.4
Accrued compensation and employee benefits		**167.5**		182.7
Obligations to renewable generation asset developer		**347.2**		—
Other accruals		**360.7**		382.0
Total Current Liabilities[(1)]		**4,660.5**		2,746.2
Other Liabilities				
Deferred income taxes		**1,854.5**		1,659.4
Accrued liability for postretirement and postemployment benefits		**245.5**		292.5
Regulatory liabilities		**1,775.8**		1,842.6
Asset retirement obligations		**478.1**		469.7
Other noncurrent liabilities and deferred credits		**296.8**		690.2
Total Other Liabilities[(1)]		**4,650.7**		4,954.4
Total Capitalization and Liabilities	**$**	**26,736.6**	$	24,156.9

[(1)]Includes $128.2 million and $10.0 million at December 31, 2022 and December 31, 2021, respectively, of current liabilities and $30.6 million and $20.5 million at December 31, 2022 and December 31, 2021, respectively, of other liabilities of consolidated VIEs that creditors do not have recourse to our general credit.

NiSource Inc.

Statements of Consolidated Cash Flows (GAAP)

Twelve Months Ended December 31, *(in millions)*	**2022**	2021
Operating Activities		
Net Income	**$ 791.8**	$ 588.8
Adjustments to Reconcile Net Income to Net Cash from Operating Activities:		
Depreciation and amortization	**820.8**	748.4
Deferred income taxes and investment tax credits	**156.9**	111.9
Stock compensation expense and 401(k) profit sharing contribution	**24.9**	24.3
Loss (gain) on sale of assets	**(105.3)**	5.6
Other adjustments	**5.7**	(0.7)
Changes in Assets and Liabilities:		
Accounts receivable	**(216.3)**	(40.3)
Inventories	**(258.9)**	(112.9)
Accounts payable	**165.0**	54.9
Exchange gas receivable/payable	**57.8**	(114.2)
Other accruals	**73.4**	43.0
Prepayments and other current assets	**(9.8)**	(36.6)
Regulatory assets/liabilities	**(129.4)**	76.8
Postretirement and postemployment benefits	**84.7**	(96.4)
Deferred charges and other noncurrent assets	**(4.1)**	(4.7)
Other noncurrent liabilities	**(47.8)**	(30.0)
Net Cash Flows from Operating Activities	**1,409.4**	1,217.9
Investing Activities		
Capital expenditures	**(2,203.1)**	(1,838.0)
Insurance recoveries	**105.0**	—
Cost of removal	**(151.7)**	(121.1)
Proceeds from disposition of assets	—	0.7
Purchases of available-for-sale securities	**(73.5)**	(102.9)
Sales of available-for-sale securities	**75.7**	97.8
Payment to renewable generation asset developer	**(323.9)**	(240.4)
Other investing activities	**1.3**	(1.0)
Net Cash Flows used for Investing Activities	**(2,570.2)**	(2,204.9)
Financing Activities		
Proceeds from issuance of long-term debt	**345.6**	—
Repayments of long-term debt and finance lease obligations	**(60.3)**	(25.7)
Issuance of short-term debt (maturity > 90 days)	**1,000.0**	—
Change in short-term borrowings, net (maturity ≤ 90 days)	**202.2**	57.0
Issuance of common stock, net of issuance costs	**154.3**	299.6
Equity costs, premiums and other debt related costs	**(13.0)**	(18.2)
Contributions from noncontrolling interest	**21.2**	245.1
Distributions to noncontrolling interest	**(6.0)**	(0.6)
Issuance of equity units, net of underwriting costs	—	839.9
Dividends paid - common stock	**(381.5)**	(345.2)
Dividends paid - preferred stock	**(55.1)**	(55.1)
Contract liability payment	**(66.1)**	(40.5)
Net Cash Flows from Financing Activities	**1,141.3**	956.3
Change in cash, cash equivalents and restricted cash	**(19.5)**	(30.7)
Cash, cash equivalents and restricted cash at beginning of period	**94.9**	125.6
Cash, Cash Equivalents and Restricted Cash at End of Period	**$ 75.4**	$ 94.9

Information contained herein is on a non-GAAP basis that is supplemental to and should be read in conjunction with our GAAP financial results. For our GAAP financial results and discussion of segment operations, please refer to Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, of the Company's Quarterly Report on Form 10-K for the fiscal year ended December 31, 2022. For a reconciliation of GAAP to non-GAAP earnings, GAAP to non-GAAP operating revenues, GAAP to non-GAAP operating expenses and GAAP to non-GAAP operating income, see Schedules 1 and 2 contained herein.

Three and Twelve Months Ended December 31, 2022 Non-GAAP Net Operating Earnings - Segment Results

NiSource's consolidated non-GAAP net operating earnings available to common shareholders for the three months ended December 31, 2022 were $221.0 million, compared to $166.7 million in the comparable 2021 period. NiSource's consolidated non-GAAP net operating earnings for the twelve months ended December 31, 2022 were $648.2 million, compared to $571.2 million in the comparable 2021 period. Refer to the attached schedules for the items included in 2022 and 2021 GAAP net income but excluded from non-GAAP net operating earnings available to common shareholders.

Non-GAAP operating income for NiSource's business segments for the three and twelve months ended December 31, 2022, are discussed below.

Gas Distribution Operations

For the three months ended December 31, 2022, Gas Distribution Operations reported non-GAAP operating income of $287.6 million, compared to non-GAAP operating income of $215.8 million in the comparable 2021 period. For the twelve months ended December 31, 2022, Gas Distribution Operations reported non-GAAP operating income of $805.2 million, compared to non-GAAP operating income of $673.7 million in the comparable 2021 period.

Non-GAAP operating revenues for the three months ended December 31, 2022 were $1,256.8 million, an increase of $250.3 million from the comparable 2021 period. Non-GAAP operating revenues for the twelve months ended December 31, 2022 were $4,011.6 million, an increase of $805.2 million from the comparable 2021 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Revenues *(in millions)*	**Three Months Ended December 31, 2022 vs 2021**	**Twelve Months Ended December 31, 2022 vs 2021**
New rates from base rate proceedings and regulatory capital programs	60.4	169.7
Increased customer usage	3.9	2.3
Higher revenue related to off system sales	2.9	8.8
The effects of customer growth	1.3	4.9
Higher (lower) revenue due to the effects of resuming common credit mitigation practices	(0.1)	3.5
Other	(2.3)	4.7
Change in non-GAAP operating revenues (before cost of energy and other tracked items)	$ 66.1	$ 193.9
Operating revenues offset in operating expense		
Higher cost of energy billed to customers	168.6	572.1
Higher tracker deferrals within operation and maintenance, depreciation, and tax	15.6	39.2
Total change in non-GAAP operating revenues	**$ 250.3**	**$ 805.2**

Non-GAAP operating expenses for the three months ended December 31, 2022 were $969.2 million, an increase of $178.5 million from the comparable 2021 period. Non-GAAP operating expenses for the twelve months ended December 31, 2022 were $3,206.4 million, an increase of $673.7 million from the comparable 2021 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Expenses *(in millions)*	**Three Months Ended December 31, 2022 vs 2021**	**Twelve Months Ended December 31, 2022 vs 2021**
Lower (higher) outside services expenses	8.8	(12.2)
Lower (higher) employee and administrative related expenses	7.9	(10.0)
Lower other than income taxes primarily related to property tax expense	7.7	17.8
Lower (higher) materials and supplies expense	1.6	(2.7)
Lower NiSource Next program expenses	1.4	5.3
Lower (higher) environmental remediation costs	1.1	(2.7)
Higher depreciation and amortization expense	(9.8)	(33.3)
Rate case settlement adjustment	(4.4)	(4.4)
Earnings reserve adjustment	(2.5)	(2.5)
The loss (gain) on sale and expenses related to the Massachusetts Business in 2021	(1.7)	0.6
Higher fleet expenses	(0.5)	(5.5)
Other	(3.9)	(12.8)
Change in non-GAAP operating expenses (before cost of energy and other tracked items)	$ 5.7	$ (62.4)
Operating expenses offset in operating revenue		
Higher cost of energy billed to customers	(168.6)	(572.1)
Higher tracker deferrals within operation and maintenance, depreciation, and tax	(15.6)	(39.2)
Total change in non-GAAP operating expense	**$ (178.5)**	**$ (673.7)**

Electric Operations

For the three months ended December 31, 2022, Electric Operations reported non-GAAP operating income of $67.5 million, compared to non-GAAP operating income of $81.9 million in the comparable 2021 period. For the twelve months ended December 31, 2022, Electric Operations reported non-GAAP operating income of $354.4 million compared to non-GAAP operating income of $387.2 million in the comparable 2021 period.

Non-GAAP operating revenues for the three months ended December 31, 2022 were $447.8 million, an increase of $37.0 million from the comparable 2021 period. Non-GAAP operating revenues for the twelve months ended December 31, 2022 were $1,823.0 million, an increase of $147.6 million from the comparable 2021 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Revenues *(in millions)*	**Three Months Ended December 31, 2022 vs 2021**	**Twelve Months Ended December 31, 2022 vs 2021**
PPA revenue from renewable JV projects, fully offset by JV operating expenses and noncontrolling interest net income (loss)	$ 9.2	$ 27.5
The effects of customer growth	0.8	4.6
Decreased fuel handling costs	—	4.0
Decreased customer usage	(7.7)	(18.5)
Reduction in gross receipts tax, offset in operating expenses	(4.4)	(10.3)
FAC over earnings reserve	(2.1)	(5.8)
New rates from regulatory capital and DSM programs	(0.1)	2.8
Other	0.5	(2.4)
Change in non-GAAP operating revenues (before cost of energy and other tracked items)	$ (3.8)	$ 1.9
Operating revenues offset in operating expense		
Higher cost of energy billed to customers	41.7	146.1
Lower tracker deferrals within operation and maintenance, depreciation and tax	(0.9)	(0.4)
Total change in non-GAAP operating revenues	**$ 37.0**	**$ 147.6**

Non-GAAP operating expenses for the three months ended December 31, 2022 were $380.3 million, an increase of $51.4 million from the comparable 2021 period. Non-GAAP operating expenses for the twelve months ended December 31, 2022 were $1,468.6 million, an increase of $180.4 million from the comparable 2021 period.

	Favorable (Unfavorable)	
Changes in non-GAAP Operating Expenses *(in millions)*	**Three Months Ended December 31, 2022 vs 2021**	**Twelve Months Ended December 31, 2022 vs 2021**
Higher depreciation and amortization expense driven by the joint venture depreciation adjustment	$ (10.8)	$ (15.7)
Renewable JV project expenses, offset by JV operating revenues	(5.9)	(25.5)
Reduction in gross receipts tax, offset in operating revenues	4.4	10.3
Lower employee and administrative expenses	2.6	5.6
Lower (higher) outside services expenses	0.4	(5.7)
Effects of environmental recoveries in 2021	—	(6.5)
Other	(1.3)	2.8
Change in non-GAAP operating expenses (before cost of energy and other tracked items)	$ (10.6)	$ (34.7)
Operating expenses offset in operating revenue		
Higher cost of energy billed to customers	(41.7)	(146.1)
Lower tracker deferrals within operation and maintenance, depreciation and tax	0.9	0.4
Total change in non-GAAP operating expense	**$ (51.4)**	**$ (180.4)**

Corporate and Other Operations

For the three months ended December 31, 2022, Corporate and Other Operations reported a non-GAAP operating earnings of $7.2 million compared to non-GAAP operating earnings of $6.1 million in the comparable 2021 period. This change resulted primarily from favorable fluctuations in the cash surrender value of corporate owned life insurance investments, as well as lower outside service costs in 2022.

For the twelve months ended December 31, 2022, Corporate and Other Operations reported a non-GAAP operating loss of $12.4 million compared to non-GAAP operating earnings of $2.0 million in the comparable 2021 period. This change resulted primarily from unfavorable fluctuations in the cash surrender value of corporate owned life insurance investments, as well as higher outside service costs in 2022.

Other Deductions, net

Other deductions, net, reduced non-GAAP net operating earnings by $89.6 million for the three months ended December 31, 2022, which was comparable to the reduction in non-GAAP net operating earnings of $84.0 million in the comparable 2021 period.

Other deductions, net, reduced non-GAAP net operating earnings by $319.4 million for the twelve months ended December 31, 2022, which was comparable to the reduction in non-GAAP net operating earnings of $300.3 million in the comparable 2021 period.

Income Taxes

The effective tax rate of non-GAAP net operating earnings for the three months ended December 31, 2022 was 15.1 percent compared to 14.6 percent for the same period last year. The increase in the effective tax rate in 2022 is primarily attributed to the state jurisdictional mix of pre-tax income in 2022 tax effected at statutory tax rates.

The effective tax rate of non-GAAP net operating earnings for the twelve months ended December 31, 2022 was 16.5 percent compared to 17.4 percent for the same period last year. The decrease in the effective tax rate in 2022 is primarily attributed to slightly lower amortization of excess deferred income taxes, offset by the state jurisdictional mix of pre-tax income in 2022 tax effected at statutory tax rates, and the reduction of the Pennsylvania corporate income tax rate.

NiSource Inc.

Consolidated Net Operating Earnings Available to Common Shareholders (Non-GAAP) *(unaudited)*

	Three Months Ended December 31,		Twelve Months Ended December 31,	
(in millions, except per share amounts)	**2022**	2021	**2022**	2021
Operating Revenues	**$ 1,701.4**	$ 1,422.3	**$ 5,833.7**	$ 4,900.8
Operating Expenses				
Cost of energy	**689.3**	478.9	**2,110.5**	1,392.3
Operation and maintenance	**315.9**	336.4	**1,332.0**	1,281.1
Operation and maintenance - trackers	**49.4**	38.5	**154.1**	127.6
Depreciation and amortization	**213.2**	186.8	**811.4**	739.7
Depreciation and amortization - trackers	**3.0**	1.4	**9.4**	8.7
Loss on sale of assets, net	**1.1**	0.8	**0.8**	0.9
Other taxes	**43.5**	54.3	**179.2**	210.2
Other taxes - trackers	**23.7**	21.4	**89.1**	77.4
Total Operating Expenses	**1,339.1**	1,118.5	**4,686.5**	3,837.9
Operating Income	**362.3**	303.8	**1,147.2**	1,062.9
Other Income (Deductions)				
Interest expense, net	**(101.8)**	(87.6)	**(361.6)**	(341.1)
Other, net	**12.2**	3.6	**42.2**	40.8
Total Other Deductions, Net	**(89.6)**	(84.0)	**(319.4)**	(300.3)
Operating Earnings Before Income Taxes	**272.7**	219.8	**827.8**	762.6
Income Taxes	**41.3**	32.1	**136.8**	132.4
Net Operating Earnings	**231.4**	187.7	**691.0**	630.2
Net income (loss) attributable to noncontrolling interest	**(3.3)**	7.3	**(12.3)**	3.9
Net Operating Earnings attributable to NiSource	**234.7**	180.4	**703.3**	626.3
Preferred dividends	**(13.7)**	(13.7)	**(55.1)**	(55.1)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**221.0**	166.7	**648.2**	571.2
Non-GAAP Diluted Net Operating Earnings Per Share[(1)]	**$ 0.50**	$ 0.39	**$ 1.47**	$ 1.37
Diluted Average Common Shares	**445.9**	428.8	**442.7**	417.3

[(1)] The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for add-backs for interest expense incurred, net of tax, related to the Series A Equity Unit purchase contracts. The add-backs for the three months ended December 31, 2022 and 2021 were $0.5M and $0.6M, respectively. The add-backs for the twelve months ended December 31, 2022 and 2021 were $2.0M and $1.6M, respectively.

NiSource Inc.

Segment Operating Income (Non-GAAP) *(unaudited)*

Gas Distribution Operations *(in millions)*	**Three Months Ended December 31, 2022**	Three Months Ended December 31, 2021	**Twelve Months Ended December 31, 2022**	Twelve Months Ended December 31, 2021
Operating Revenues	**$ 1,256.8**	$ 1,006.5	**$ 4,011.6**	$ 3,206.4
Operating Expenses				
Cost of energy	**534.3**	365.7	**1,534.8**	962.7
Operation and maintenance	**229.4**	238.0	**928.1**	880.8
Operation and maintenance - trackers	**41.8**	27.6	**114.6**	86.7
Depreciation and amortization	**108.5**	98.5	**413.4**	380.2
Depreciation and amortization - trackers	**0.2**	1.1	**2.5**	2.8
Loss on sale of assets, net	**1.1**	0.7	**1.1**	1.9
Other taxes	**30.2**	37.7	**122.8**	140.2
Other taxes - trackers	**23.7**	21.4	**89.1**	77.4
Total Operating Expenses	**969.2**	790.7	**3,206.4**	2,532.7
Operating Income (Non-GAAP)	**$ 287.6**	$ 215.8	**$ 805.2**	$ 673.7

Electric Operations *(in millions)*	**Three Months Ended December 31, 2022**	Three Months Ended December 31, 2021	**Twelve Months Ended December 31, 2022**	Twelve Months Ended December 31, 2021
Operating Revenues	**$ 447.8**	$ 410.8	**$ 1,823.0**	$ 1,675.4
Operating Expenses				
Cost of energy	**155.0**	113.3	**575.8**	429.7
Operation and maintenance	**111.3**	113.2	**446.0**	432.1
Operation and maintenance - trackers	**7.6**	10.9	**39.5**	40.9
Depreciation and amortization	**93.1**	78.7	**356.0**	323.5
Depreciation and amortization - trackers	**2.8**	0.3	**6.9**	5.9
Gain on sale of assets, net	**—**	(0.9)	**—**	(0.9)
Other taxes	**10.5**	13.4	**44.4**	57.0
Total Operating Expenses	**380.3**	328.9	**1,468.6**	1,288.2
Operating Income (Non-GAAP)	**$ 67.5**	$ 81.9	**$ 354.4**	$ 387.2

Corporate and Other Operations *(in millions)*	**Three Months Ended December 31, 2022**	Three Months Ended December 31, 2021	**Twelve Months Ended December 31, 2022**	Twelve Months Ended December 31, 2021
Operating Income (Loss) (Non-GAAP)	**$ 7.2**	$ 6.1	**$ (12.4)**	$ 2.0

NiSource Inc.
Segment Volumes and Statistical Data *(unaudited)*

Gas Distribution Operations	Three Months Ended December 31, 2022	Three Months Ended December 31, 2021	Twelve Months Ended December 31, 2022	Twelve Months Ended December 31, 2021
Sales and Transportation (MMDth)				
Residential	**79.2**	69.7	**249.0**	231.2
Commercial	**55.2**	48.2	**181.3**	167.0
Industrial	**125.1**	122.7	**490.7**	507.1
Off-System	**9.1**	5.9	**32.3**	21.6
Other	**0.1**	0.1	**0.3**	0.3
Total	**268.7**	246.6	**953.6**	927.2
Weather Adjustment	**(2.3)**	16.1	**(10.4)**	20.4
Sales and Transportation Volumes - Excluding Weather	**266.4**	262.7	**943.2**	947.6
Customers				
Residential			**2,991,913**	2,970,157
Commercial			**254,436**	253,987
Industrial			**4,870**	4,921
Other			**3**	4
Total			**3,251,222**	3,229,069
Heating Degree Days	**1,943**	1,649	**5,436**	5,002
Normal Heating Degree Days	**1,919**	1,952	**5,347**	5,427
% Colder (Warmer) than Normal	**1 %**	(16)%	**2 %**	(8)%

Electric Operations	Three Months Ended December 31, 2022	Three Months Ended December 31, 2021	Twelve Months Ended December 31, 2022	Twelve Months Ended December 31, 2021
Sales (GWh)				
Residential	**737.7**	761.8	**3,482.9**	3,546.8
Commercial	**837.1**	868.9	**3,682.4**	3,698.0
Industrial	**1,836.5**	1,958.6	**7,915.3**	8,253.7
Wholesale	**13.0**	43.0	**50.0**	124.7
Other	**22.0**	24.8	**89.5**	108.5
Total	**3,446.3**	3,657.1	**15,220.1**	15,731.7
Weather Adjustment	**(4.3)**	(13.0)	**(208.5)**	(244.8)
Sales Volumes - Excluding Weather	**3,442.0**	3,644.1	**15,011.6**	15,486.9
Customers				
Residential			**424,735**	422,436
Commercial			**58,374**	58,010
Industrial			**2,130**	2,137
Wholesale			**710**	714
Other			**3**	2
Total			**485,952**	483,299
Cooling Degree Days	**8**	44	**942**	1,020
Normal Cooling Degree Days	**11**	8	**831**	803
% Warmer (Colder) than Normal	**(27)%**	450 %	**13 %**	27 %

NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) *(unaudited)*

	Three Months Ended December 31,		Twelve Months Ended December 31,	
(in millions, except per share amounts)	**2022**	2021	**2022**	2021
GAAP Net Income Available to Common Shareholders	**$ 230.8**	$ 152.2	**$ 749.0**	$ 529.8
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	**(3.2)**	13.7	**(24.9)**	1.2
FAC adjustment[1]	**—**	—	**8.0**	—
Operating Expenses:				
Greater Lawrence Incident	**—**	1.2	**—**	9.2
Plant retirement costs	**—**	1.9	**—**	14.1
NiSource Next initiative[2]	**—**	2.6	**3.3**	24.7
Massachusetts Business related amounts[3]	**—**	—	**(105.0)**	6.8
Total adjustments to operating income	**(3.2)**	19.4	**(118.6)**	56.0
Other Income (Deductions):				
Interest rate swap settlement gain	**(10.0)**	—	**(10.0)**	—
Income Taxes:				
Tax effect of above items[4]	**3.4**	(4.9)	**27.8**	(14.6)
Total adjustments to net income	**(9.8)**	14.5	**(100.8)**	41.4
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**$ 221.0**	$ 166.7	**$ 648.2**	$ 571.2
Diluted Average Common Shares	**445.9**	428.8	**442.7**	417.3
GAAP Diluted Earnings Per Share	**$ 0.52**	$ 0.36	**$ 1.70**	$ 1.27
Adjustments to diluted earnings per share	**(0.02)**	0.03	**(0.23)**	0.10
Non-GAAP Diluted Net Operating Earnings Per Share[5]	**$ 0.50**	$ 0.39	**$ 1.47**	$ 1.37

(1)Represents fuel costs deemed over-collected from customers through the FAC mechanism and ordered to be refunded to customers.
(2)Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.
(3)2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident. 2021 primarily represents final net working capital adjustments to the purchase price for the loss incurred on the sale of the Massachusetts Business.
(4)Represents income tax expense calculated using the statutory tax rates by legal entity.
(5)The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for add-backs for interest expense incurred, net of tax, related to Series A Equity Unit purchase contracts. The add-backs for the three months ended December 31, 2022 and 2021were $0.5M and $0.6M, respectively.The add-back for the twelve months ended December 31, 2022 and 2021 were $2.0M and $1.6M, respectively.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses, and Income (Loss) (GAAP) to Operating Revenues, Expenses, and Income (Loss) (Non-GAAP) *(unaudited)*

Three Months Ended December 31, 2022 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 1,260.2**	**$ 447.6**	**$ (3.2)**	**$ 1,704.6**
Adjustments:				
Weather - compared to normal	(3.4)	0.2	—	**(3.2)**
Operating Revenues (Non-GAAP)	**$ 1,256.8**	**$ 447.8**	**$ (3.2)**	**$ 1,701.4**
Operating Expenses (GAAP)	**$ 969.2**	**$ 380.3**	**$ (10.4)**	**$ 1,339.1**
Adjustments:				
Operating Expenses (Non-GAAP)	**$ 969.2**	**$ 380.3**	**$ (10.4)**	**$ 1,339.1**
Operating Income (GAAP)	**$ 291.0**	**$ 67.3**	**$ 7.2**	**$ 365.5**
Total Revenue and Expense Adjustments to Operating Income	**(3.4)**	**0.2**	**—**	**(3.2)**
Operating Income (Non-GAAP)	**$ 287.6**	**$ 67.5**	**$ 7.2**	**$ 362.3**

Three Months Ended December 31, 2021 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 992.0**	**$ 411.6**	**$ 5.0**	**$ 1,408.6**
Adjustments				
Weather - compared to normal	14.5	(0.8)	—	**13.7**
Operating Revenues (Non-GAAP)	**$ 1,006.5**	**$ 410.8**	**$ 5.0**	**$ 1,422.3**
Operating Expenses (GAAP)	**$ 793.6**	**$ 331.7**	**$ (1.1)**	**$ 1,124.2**
Adjustments				
Greater Lawrence Incident	1.2	—	—	**1.2**
Plant retirement costs	—	1.9	—	**1.9**
NiSource Next initiative	1.7	0.9	—	**2.6**
Operating Expenses (Benefit) (Non-GAAP)	**$ 790.7**	**$ 328.9**	**$ (1.1)**	**$ 1,118.5**
Operating Income (GAAP)	**$ 198.4**	**$ 79.9**	**$ 6.1**	**$ 284.4**
Total Revenue and Expense Adjustments to Operating Income	**17.4**	**2.0**	**—**	**19.4**
Operating Income (Non-GAAP)	**$ 215.8**	**$ 81.9**	**$ 6.1**	**$ 303.8**

See footnote descriptions contained with Schedule 1.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses, and Income (Loss) (GAAP) to Operating Revenues, Expenses, and Income (Loss) (Non-GAAP) *(unaudited)*

Twelve months ended December 31, 2022 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 4,019.8**	**$ 1,831.7**	**$ (0.9)**	**$ 5,850.6**
Adjustments:				
Weather - compared to normal	(8.2)	(16.7)	—	**(24.9)**
FAC adjustment[1]	—	8.0	—	**8.0**
Operating Revenues (Non-GAAP)	**$ 4,011.6**	**$ 1,823.0**	**$ (0.9)**	**$ 5,833.7**
Operating Expenses (GAAP)	**$ 3,104.0**	**$ 1,469.3**	**$ 11.5**	**$ 4,584.8**
Adjustments:				
NiSource Next initiative	2.6	0.7	—	**3.3**
Massachusetts Business related amounts	(105.0)	—	—	**(105.0)**
Operating Expenses (Non-GAAP)	**$ 3,206.4**	**$ 1,468.6**	**$ 11.5**	**$ 4,686.5**
Operating Income (Loss) (GAAP)	**$ 915.8**	**$ 362.4**	**$ (12.4)**	**$ 1,265.8**
Total Revenue and Expense Adjustments to Operating Income (Loss)	**(110.6)**	**(8.0)**	**—**	**(118.6)**
Operating Income (Loss) (Non-GAAP)	**$ 805.2**	**$ 354.4**	**$ (12.4)**	**$ 1,147.2**

Twelve months ended December 31, 2021 ***(in millions)***	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	**$ 3,183.5**	**$ 1,697.1**	**$ 19.0**	**$ 4,899.6**
Adjustments:				
Weather - compared to normal	22.9	(21.7)	—	**1.2**
Operating Revenues (Non-GAAP)	**$ 3,206.4**	**$ 1,675.4**	**$ 19.0**	**$ 4,900.8**
Operating Expenses (GAAP)	**$ 2,566.0**	**$ 1,309.3**	**$ 17.4**	**$ 3,892.7**
Adjustments:				
Greater Lawrence Incident	9.2	—	—	**9.2**
Plant retirement costs	—	14.1	—	**14.1**
NiSource Next initiative	17.3	7.0	0.4	**24.7**
Massachusetts Business sale related amounts	6.8	—	—	**6.8**
Operating Expenses (Non-GAAP)	**$ 2,532.7**	**$ 1,288.2**	**$ 17.0**	**$ 3,837.9**
Operating Income (GAAP)	**$ 617.5**	**$ 387.8**	**$ 1.6**	**$ 1,006.9**
Total Revenue and Expense Adjustments to Operating Income	**56.2**	**(0.6)**	**0.4**	**56.0**
Operating Income (Non-GAAP)	**$ 673.7**	**$ 387.2**	**$ 2.0**	**$ 1,062.9**

See footnote descriptions contained with Schedule 1.