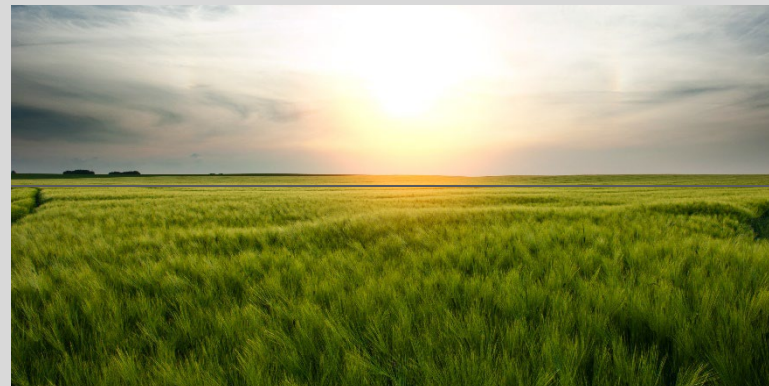
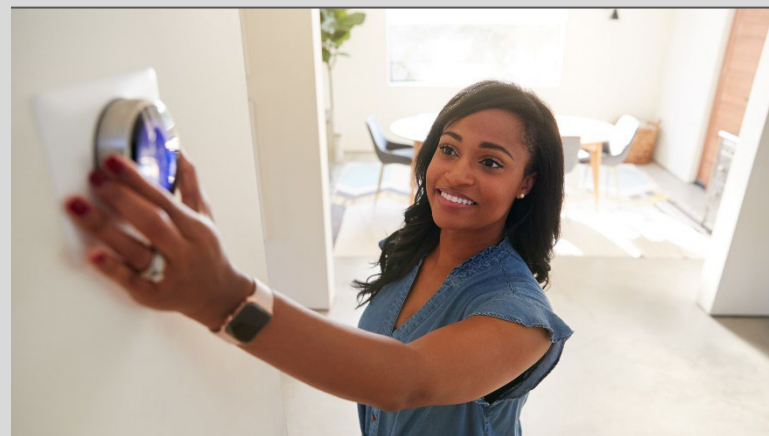




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SUPPLEMENTAL SLIDES 1Q 2023 RESULTS

May 3, 2023



FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Investors and prospective investors should understand that many factors govern whether any forward-looking statement contained herein will be or can be realized. Any one of those factors could cause actual results to differ materially from those projected. These forward-looking statements include, but are not limited to, statements concerning our plans, strategies, objectives, expected performance, expenditures, recovery of expenditures through rates, stated on either a consolidated or segment basis, and any and all underlying assumptions and other statements that are other than statements of historical fact. Expressions of future goals and expectations and similar expressions, including "may," "will," "should," "could," "would," "aims," "seeks," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "targets," "forecast," and "continue," reflecting something other than historical fact are intended to identify forward-looking statements. All forward-looking statements are based on assumptions that management believes to be reasonable; however, there can be no assurance that actual results will not differ materially.

Factors that could cause actual results to differ materially from the projections, forecasts, estimates and expectations discussed in this presentation include, among other things, our ability to execute our business plan or growth strategy, including utility infrastructure investments; potential incidents and other operating risks associated with our business; our ability to adapt to, and manage costs related to, advances in, or failures of, technology; impacts related to our aging infrastructure; our ability to obtain sufficient insurance coverage and whether such coverage will protect us against significant losses; the success of our electric generation strategy; construction risks and natural gas costs and supply risks; fluctuations in demand from residential and commercial customers; fluctuations in the price of energy commodities and related transportation costs or an inability to obtain an adequate, reliable and cost-effective fuel supply to meet customer demands; the attraction and retention of a qualified, diverse workforce and ability to maintain good labor relations; our ability to manage new initiatives and organizational changes; the actions of activist stockholders; the performance of third-party suppliers and service providers; potential cybersecurity attacks; increased requirements and costs related to cybersecurity; any damage to our reputation; any remaining liabilities or impact related to the sale of the Massachusetts Business; the impacts of natural disasters, potential terrorist attacks or other catastrophic events; the physical impacts of climate change and the transition to a lower carbon future; our ability to manage the financial and operational risks related to achieving our carbon emission reduction goals, including our Net Zero Goal; our debt obligations; any changes to our credit rating or the credit rating of certain of our subsidiaries; any adverse effects related to our equity units; adverse economic and capital market conditions or increases in interest rates; inflation; recessions; economic regulation and the impact of regulatory rate reviews; our ability to obtain expected financial or regulatory outcomes; continuing and potential future impacts from the COVID-19 pandemic; economic conditions in certain industries; the reliability of customers and suppliers to fulfill their payment and contractual obligations; the ability of our subsidiaries to generate cash; pension funding obligations; potential impairments of goodwill; the outcome of legal and regulatory proceedings, investigations, incidents, claims and litigation; potential remaining liabilities related to the Greater Lawrence Incident; compliance with applicable laws, regulations and tariffs; compliance with environmental laws and the costs of associated liabilities; changes in taxation; and other matters set forth in Item 1, "Business," Item 1A, "Risk Factors" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," of our Annual Report on Form 10-K for the fiscal year ended December 31, 2022, some of which risks are beyond our control. In addition, the relative contributions to profitability by each business segment, and the assumptions underlying the forward-looking statements relating thereto, may change over time.

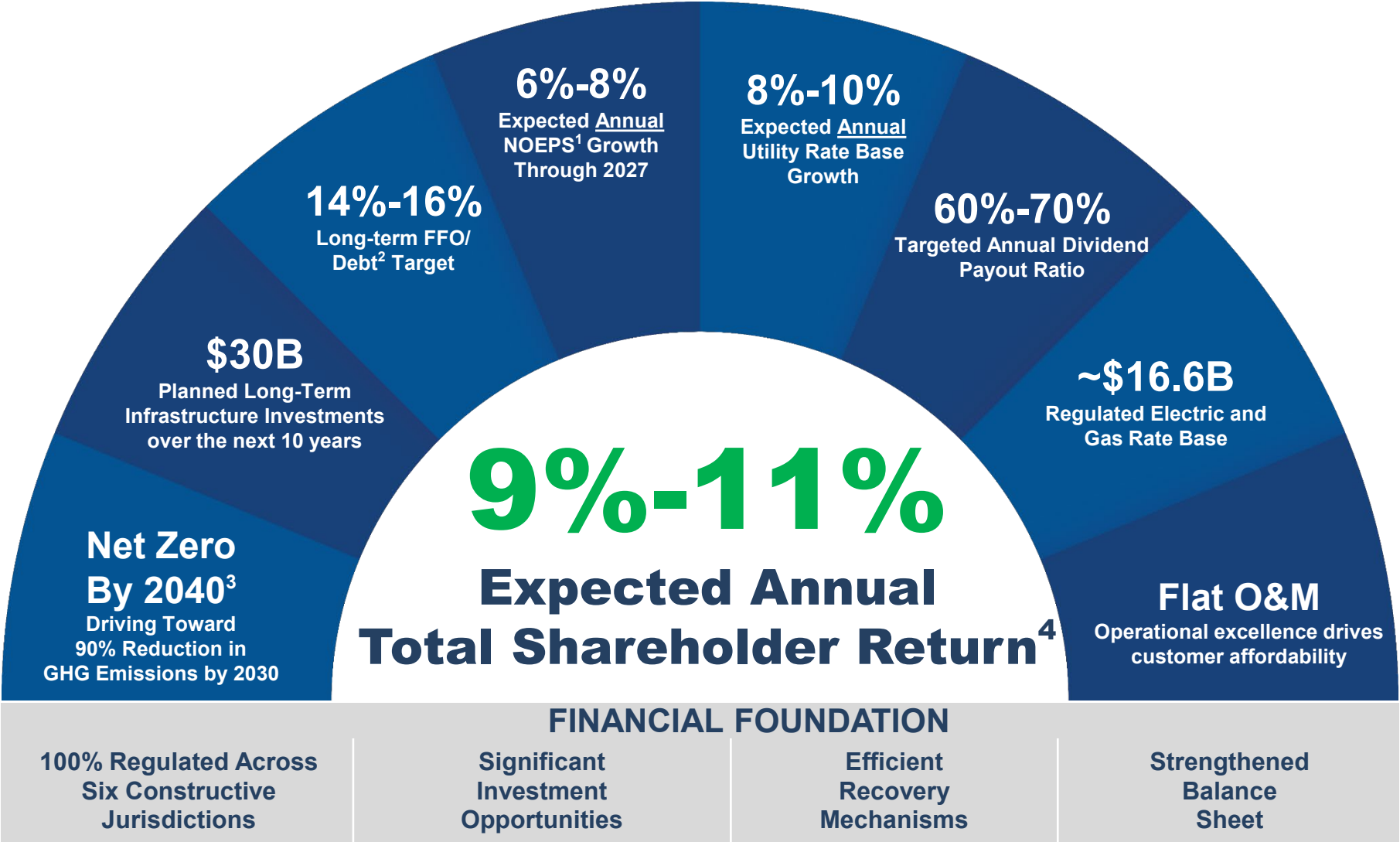
All forward-looking statements are expressly qualified in their entirety by the foregoing cautionary statements. We undertake no obligation to, and expressly disclaim any such obligation to, update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events or changes to the future results over time or otherwise, except as required by law.

Regulation G Disclosure Statement

This presentation includes financial results and guidance for NiSource with respect to net operating earnings available to common shareholders, diluted earnings per share, and funds from operations/debt which are non-GAAP financial measures as defined by the SEC's Regulation G. The company includes these measures because management believes they permit investors to view the company's performance using the same tools that management uses and to better evaluate the company's ongoing business performance. With respect to such guidance, it should be noted that there will likely be a difference between these measures and their GAAP equivalents due to various factors, including, but not limited to, fluctuations in weather, the impact of asset sales and impairments, and other unusual or infrequent items included in GAAP results. The company is not able to estimate the impact of such factors on their GAAP equivalents and, as such, is not providing such guidance on a GAAP basis. In addition, the company is not able to provide a reconciliation of its non-GAAP net operating earnings or its funds from operations/debt guidance to their GAAP equivalents without unreasonable efforts.

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ENHANCED NISOURCE VALUE PROPOSITION DRIVING SUSTAINABLE GROWTH



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¹Net Operating Earnings Per Diluted Share (Non-GAAP)
²As calculated according to the S&P and Moody's rating agency methodologies
³Goal for Scope 1 and 2 emissions
⁴Estimated total shareholder return at a constant P/E ratio

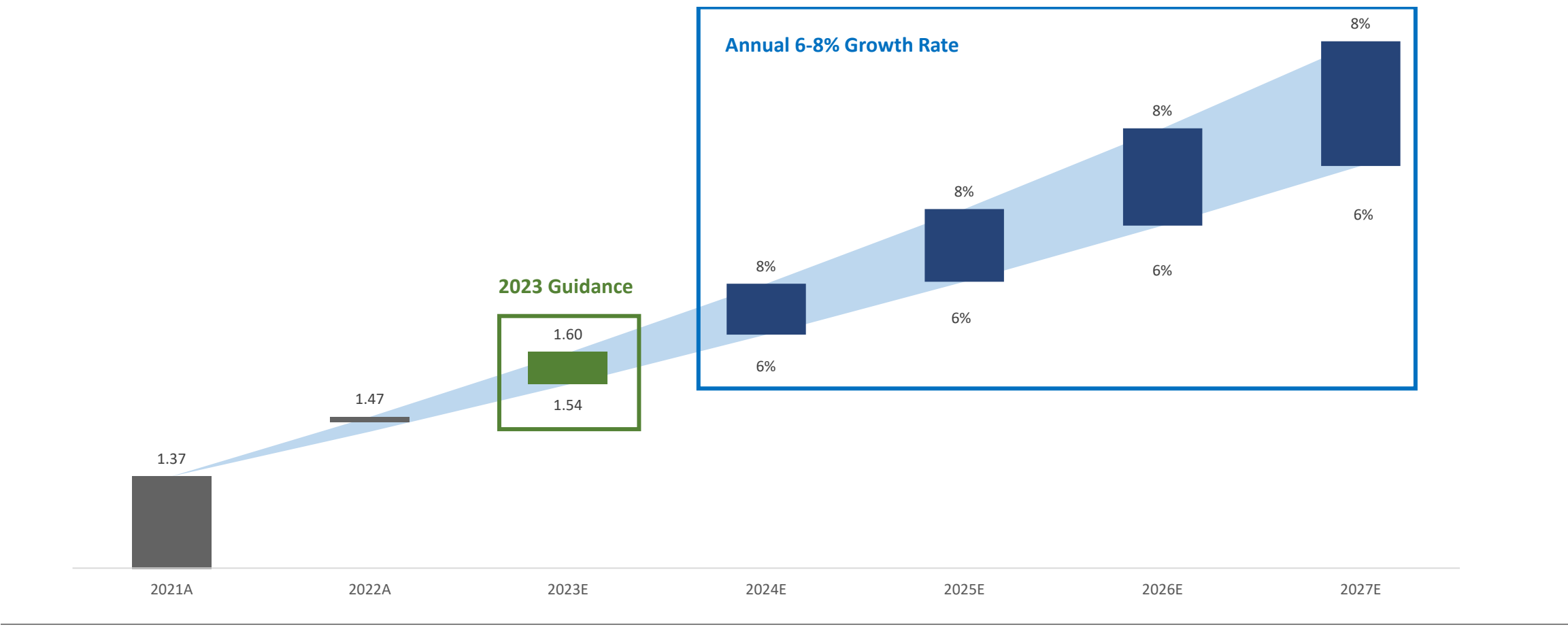
BUILDING ON OUR TRACK RECORD OF EXECUTION AND GROWTH

	2021	2022	2023	2024	2025	2026	2027	PROGRESS
NOEPS* (GROWTH)	✔ \$1.37	✔ \$1.47 (+7.3%)	\$1.54-\$1.60	Deliver 6-8% Annual NOEPS GROWTH				On track - Solid 1Q Results
DIVIDEND (ANNUAL GROWTH)	✔ \$0.88	✔ \$0.94 (+6.8%)	\$1.00 (+6.4%)	9-11% Total Shareholder Return 60-70% PAYOUT				On track
CREDIT (FFO/DEBT)	✔ ~13.5%	✔ ~13.5%	Execute Minority Interest Sale	Strengthened Balance Sheet to Achieve 14-16% FFO/DEBT				On track
REGULATORY EXECUTION	✔	✔	NIPSCO Electric Rate Case Tracking Mechanisms	Sustained Superior Regulatory Execution				On track - Filed Electric Rate Case Settlement
OPERATIONAL EXCELLENCE (SAFETY, O&M MANAGEMENT, ETC.)	✔	✔	Continuing to Prioritize Safety while Optimizing our Long-Term Cost Profile				On track	

* Diluted Net Operating Earnings Per Share (Non-GAAP). For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP diluted earnings per share, see Schedule 1 in the appendix to this presentation

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2023 GUIDANCE & LONG-TERM 6-8% ANNUAL NOEPS* GROWTH RATE

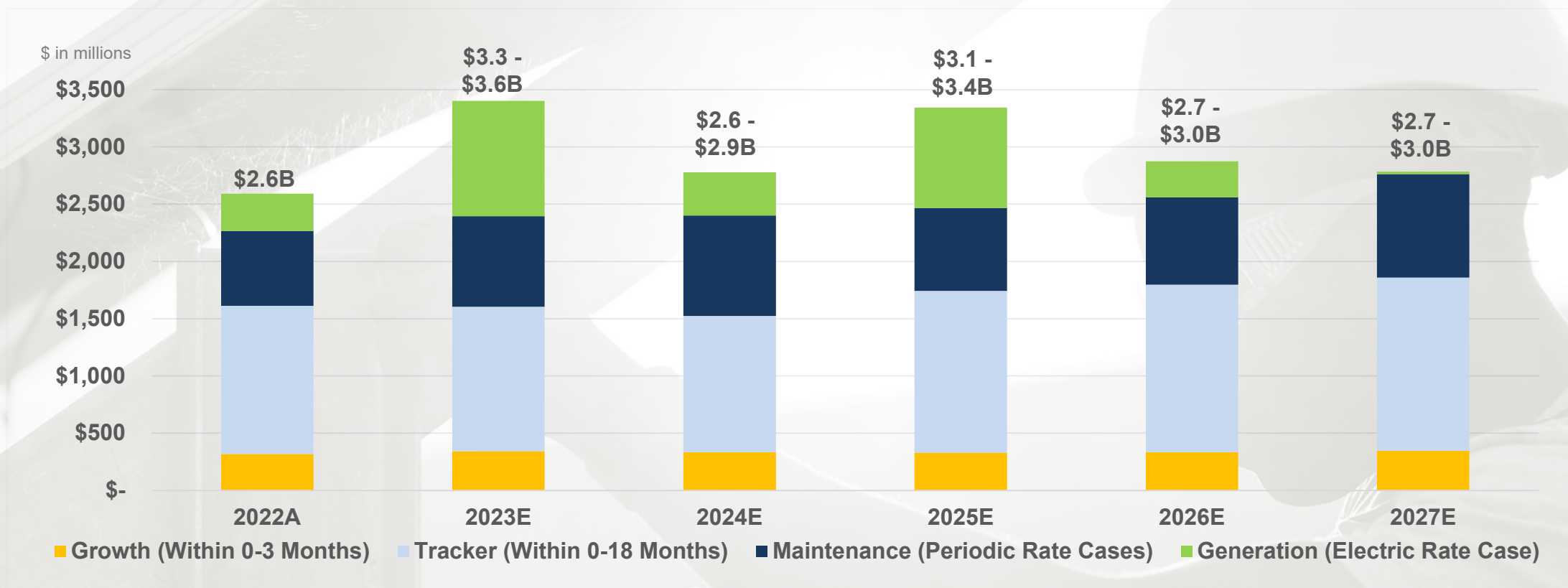


Visible and Sustainable Investments Drive Annual 6-8% NOEPS Growth Through 2027

* NOEPS: Diluted Net Operating Earnings Per Share (Non-GAAP)

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INVESTING \$15B OVER FIVE YEARS TO DRIVE SAFETY, RELIABILITY AND SUSTAINABILITY



~75% of Investments Begin Earning in Less Than 18 months

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KEY PRIORITIES

- **Delivering 2023 and long-term EPS guidance**
 - Non-GAAP NOEPS guidance of \$1.54 to \$1.60 in 2023 and growth of 6-8% through 2027 reaffirmed
 - Annual rate base growth of 8-10% driven by \$15 billion of capital expenditures during 2023-27
- **Regulatory execution with balanced outcomes for stakeholders**
 - NIPSCO electric rate case settlement incorporates \$1.8 billion of incremental capital investments since 2019 and represents a \$292 million revenue increase. Final order anticipated in August with rates effective in 2023 and 2024
 - Columbia Gas of Ohio rate case settlement approved with new rates implemented in first quarter
 - Tracked infrastructure replacement program execution continues on plan for 2023, as highlighted by Ohio's recently approved Infrastructure Replacement Program (IRP) authorizing recovery of \$316 million of capital investment
- **NIPSCO minority interest sale**
 - Remains on track for 2023
 - Long-term 14-16% FFO/Debt target reaffirmed

* Diluted Net Operating Earnings Per Share (Non-GAAP). For the GAAP Diluted Earnings Per Share and the reconciliation of GAAP to non-GAAP diluted earnings per share, see Schedule 1 in the appendix to this presentation

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NiSource | NYSE: NI | [nisource.com](https://www.nisource.com) |   

Additional Investment Opportunities for NiSource

Near-Term (Through 2027)

Near-Term investment opportunities that can enhance our current investment plan

- New gas system modernization programs focused on replacing **legacy plastic mains** and services installed prior to 1985
- Gas transmission programs focused on **inspection retrofits and reconfirmations to comply with PHMSA regulations**
- New programs to deploy **advanced metering infrastructure (AMI)** for gas systems
- **Increased ownership of electric generation** investments utilizing the IRA's tax transferability provision

Longer Term (2028+)

Longer-Term investment themes beyond our current guidance period

- Continuation of **legacy plastic, gas transmission and gas AMI programs**
- **Electric generation additions** to support anticipated capacity requirements
- Electric reliability and performance investments focused on **infrastructure replacement, continued grid modernization and system hardening**
- FERC regulated **electric transmission projects** included in MISO's multi-year Long Range Transmission Planning initiative

Upsides (2028+)

Additional opportunities past 2027

- Electric T&D investments to **support transportation electrification**, including utility-owned charging points
- **Generation investments** to support incremental demand, asset retirements and decarbonization
- Investments in **Renewable Natural Gas** production and transportation infrastructure
- Investments to support **Hydrogen** production, transportation, storage and consumption in our territories

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GAS DISTRIBUTION OPERATIONS

- Final order received in Ohio gas rate case in January 2023
- Continuing to invest in infrastructure to enhance safety, reliability, customer affordability and sustainability

HIGHLIGHT	KEY COMPONENTS	STATUS
Columbia Gas of Virginia Base Rate Case	• Settlement Stipulation filed Dec 9, 2022 requesting approval of \$25.8 million net of SAVE infrastructure tracker (\$14.5M)	• Filed Apr 29, 2022 • Interim rates effective Oct 2022 • Order expected Q2 2023

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ELECTRIC OPERATIONS

- NIPSCO Electric rate case settlement achieved Mar 10, 2023
- Renewable generation projects remain on target with previously revised in-service dates
- New request for proposals (RFP) for generation resources closed in September 2022; bid evaluation underway

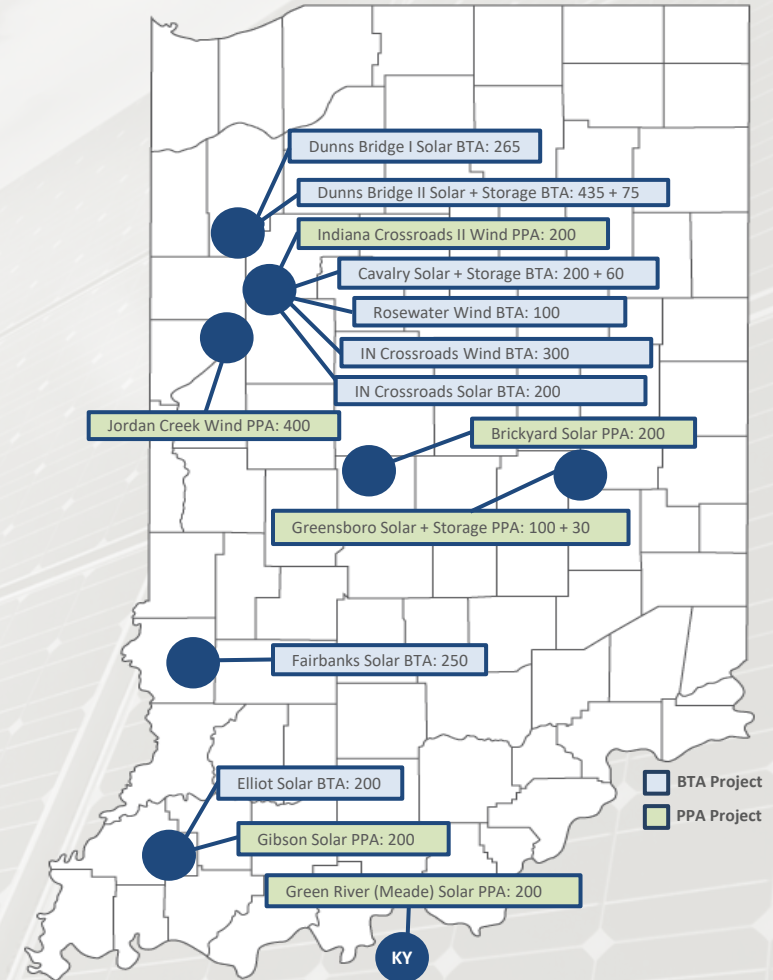
HIGHLIGHT	KEY COMPONENTS	STATUS
2022 NIPSCO Electric Base Rate Case	• Settlement supports 9.80% ROE, \$292 million revenue increase, and \$5.95 billion rate base • Settlement supports tracking of variable Environmental Operating Costs related to coal-fired generating units	• Filed Sep 19, 2022 • Settlement achieved Mar 10, 2023 • Order expected Aug 2023 • Rates proposed effective Sep 2023
2021 Integrated Resource Plan (IRP) & Request for Proposals (RFP)	• Schahfer Development RFP and All-Source RFP solicitation concluded September 2022	• Project proposals are currently under evaluation
NIPSCO Electric FMCA Tracker	• Requested approval to recover \$40 million of federally mandated retirement costs associated with the closure of Michigan City Generating Station's CCR ash ponds • Proceeding stayed, pending outcome of electric rate case Settlement Agreement	• Filed Mar 30, 2022 • Filed Motion to stay proceeding Mar 10, 2023
NIPSCO Electric FMCA Tracker	• Requested approval to recover \$53 million of federally mandated retirement costs associated with the closure of R.M. Schahfer Generating Station's multi-cell unit • Proceeding stayed, pending outcome of electric rate case Settlement Agreement	• Filed Nov 2, 2022 • Filed Motion to stay proceeding Mar 10, 2023

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ROBUST RENEWABLE INVESTMENTS IN INDIANA

BTA Projects	NIPSCO Investment (\$M)	Estimated In Service	Status
Rosewater Wind	~\$100	2020	Complete
Indiana Crossroads Wind	~\$300	2021	Complete
Dunns Bridge I Solar	~\$240	2Q23	Construction
Crossroads Solar	~\$200	2Q23	Construction
Transmission Projects	~\$150	2Q23	Construction
Cavalry Solar + Storage	~\$190+	2Q24	Started Construction
Dunns Bridge II Solar + Storage	~\$420+	4Q24	Started Construction
Fairbanks Solar	~\$245+	2Q25	Approved
Elliott Solar	~\$180+	2025	Approved
Total	~\$2,000 – 2,200		

PPA Projects	Estimated In Service	Status
Jordan Creek Wind	2020	Complete
Crossroads II Wind	2023	Under Construction
Brickyard Solar	2024	Approved
Greensboro Solar + Storage	2024	Approved
Gibson Solar	2024	Approved
Green River Solar	2024	Amendment Approved



Estimated in-services dates for solar and storage projects will continue to be refined as more information on potential solar panel tariffs and delivery of panels is available.

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FIRST QUARTER CONSOLIDATED FINANCIAL RESULTS

GAAP	FIRST QUARTER		
	2023	2022	Change Fav/(Unfav)
Net Income Available to Common Shareholders (\$ in Millions)	\$319.2	\$413.0	\$(93.8)
Diluted Net Operating Earnings Per Share	\$0.71	\$0.94	\$(0.23)

NON-GAAP*	FIRST QUARTER		
	2023	2022	Change Fav/(Unfav)
Net Income Available to Common Shareholders (\$ in Millions)	\$343.0	\$328.7	\$14.3
Diluted Net Operating Earnings Per Share	\$0.77	\$0.75	\$0.02

* Net Operating Earnings (non-GAAP). For a reconciliation of GAAP to non-GAAP earnings, see Schedule 1 in the appendix to this presentation

1Q23 Results Reflect Solid Regulatory Execution and Expense Management

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FIRST QUARTER SEGMENT NON-GAAP* RESULTS

OPERATING INCOME/EARNINGS (\$ Millions)	FIRST QUARTER		
	2023	2022	CHANGE FAV/(UNFAV)
Gas Distribution	\$ 478.1	\$ 404.8	\$ 73.3
Electric Operations	83.0	98.7	(15.7)
Corporate & Other	2.2	(9.7)	11.9
Consolidated NiSource Operating Earnings*	\$ 563.3	\$ 493.8	\$ 69.5

Key Drivers

GAS DISTRIBUTION

Increased Revenue from new rates and capital programs	82.6
Higher outside service and uncollectible accounts expense	(4.0)

ELECTRIC OPERATIONS

Increased Revenue from new rates, offset by lower customer usage	(4.3)
Higher outside service expense related to generation maintenance	(7.4)

CORPORATE & OTHER

Lower outside services expense	
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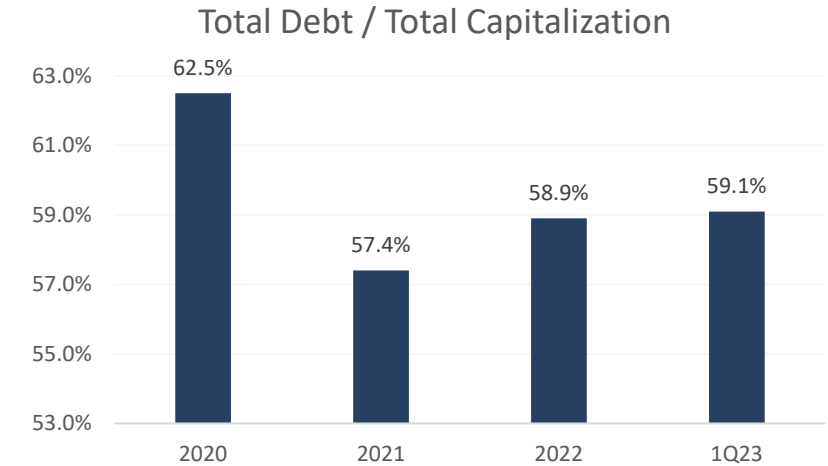
* Operating Earnings (non-GAAP). For comparable GAAP results by segment, refer to Part I, Item 2 of the Company's Quarterly Report on Form 10-Q for the period ended Mar 31, 2023. For a reconciliation of GAAP to non-GAAP earnings, see Schedule 2 in the appendix to this presentation.

Continued Focus on Safe and Reliable Execution

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NISOURCE DEBT AND CREDIT PROFILE

- **Debt level: ~\$11.6B as of March 31, 2023**
 - ~\$10.3B of long-term debt
 - Weighted average maturity ~13 years
 - Weighted average interest rate of 3.83%
- **Solid liquidity position**
 - ~\$2.3B in net available liquidity as of March 31, 2023*
 - ~\$2.5B of committed facilities in place as of March 31, 2023
 - ~\$1.9B revolving credit facility
 - ~\$0.6B accounts receivable securitization facilities **
- **Committed to maintaining current investment-grade credit ratings**
 - S&P (BBB+), Moody's (Baa2), and Fitch (BBB)



* Consisting of cash and available capacity under credit facilities

** Capacity on accounts receivable securitization facilities changes with seasonality

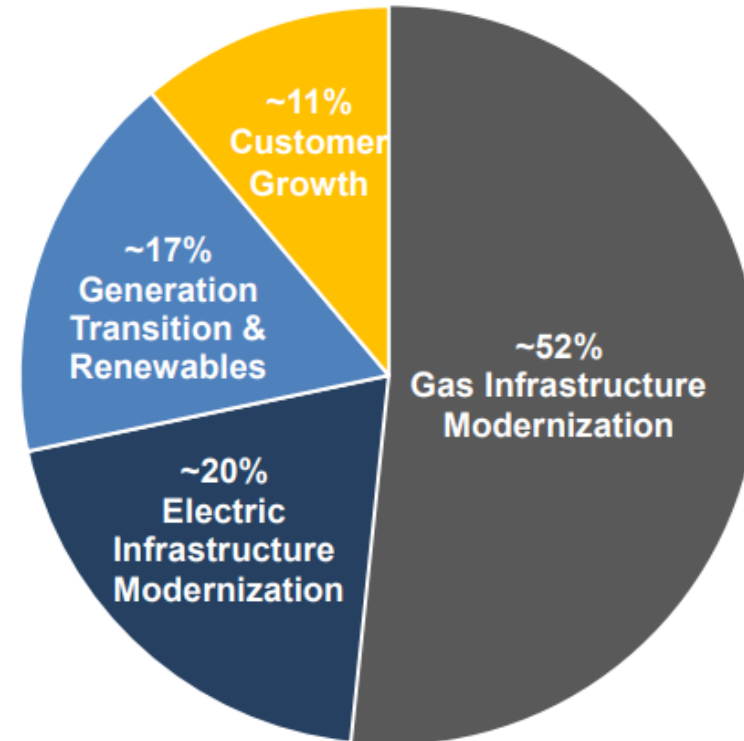
Solid Financial Foundation to Support Long-Term Infrastructure and Safety Investments

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STRENGTHENED FINANCING PLAN PROVIDES FLEXIBILITY TO INVEST IN GROWTH

*~\$15B of Identified Investment
2023 - 2027*

- ✓ **Dividends and capital investments** primarily funded through **cash from operations**
- ✓ **Minority interest sale** adds **flexibility** to financing plan
- ✓ **Target FFO/Debt¹ 14-16%** ATM Equity² (2025+) to support current investment grade credit ratings
- ✓ **Minimize near-term capital markets costs and volatility**

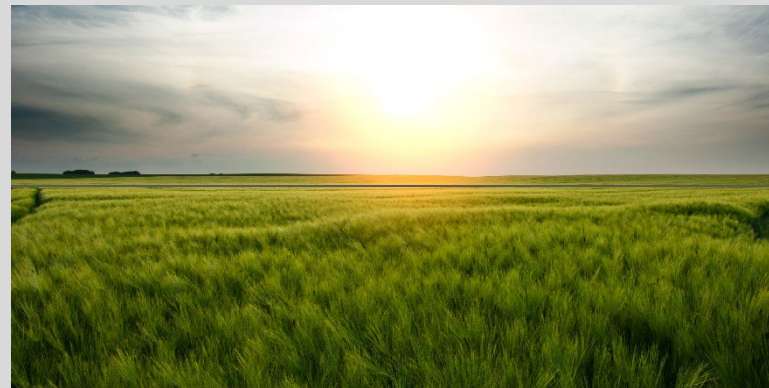


¹ As calculated according to the S&P and Moody's rating agency methodologies

² Excludes remarketed Equity Units (\$863M), may be used to redeem outstanding Preferred Stock (\$900M)

Financing Plan Remains Unchanged from Investor Day

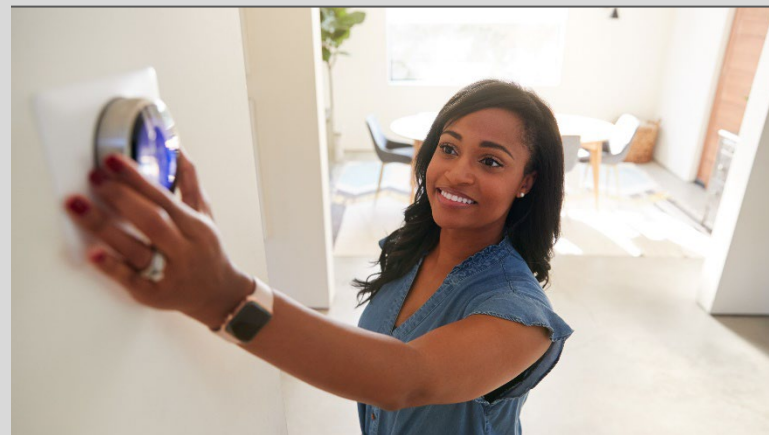
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Appendix

1Q 2023 RESULTS



ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG)



ENVIRONMENTAL

- Approximately \$3B of generation transition investments between 2021 - 2027
- Expected to retire 100% of coal assets by 2028 and replace primarily with renewables
- On track for 90% reduction* in greenhouse gas emissions by 2030
- Reduction in methane emissions through modernization and advanced leak detection and repair
- Actionable pathways to achieve Net Zero Goal by 2040 with support from key stakeholders
- Establishment of customer opportunities to reduce greenhouse gas emissions



SOCIAL

- Transformation focused on customer safety, reliability and affordability
- Published a 2022 Safety Report
- Enhancing DE&I initiatives across the organization
 - Executive Leadership Team consists of ~75% women and minorities
 - Board consists of ~58% women and minorities
 - Advancing economic inclusion initiatives including a goal of 25% diverse supplier spend by 2025
- Supporting cultural awareness initiatives and development opportunities for under-represented groups



GOVERNANCE

- Leadership enhancements support commitment to customer service and safety
- Diverse, skilled, and independent Board
- 25% of Board refreshed in 2022, including two new female directors and additional utility experience
- Robust framework for strategy, risk management, and oversight
- Enhanced alignment of employee and executive incentive programs
- Cybersecurity management Sub-Committee reports to Risk Management Committee



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* Scope 1 emissions, compared to 2005 baseline

NiSource's Corporate Strategy is Aligned with Commitment to Best-In-Class ESG Practices

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SAFETY AND INFRASTRUCTURE INVESTMENT AND TRACKER FILING DETAILS

COMPANY	MECHANISM	INCREMENTAL INVESTMENTS		RECOVERY
		PERIOD	AMOUNT (\$M)	EFFECTIVE DATE
Columbia Gas of Ohio	Infrastructure Replacement Program (IRP)	FY 2021	\$232.9	May 2022
		FY 2022	\$316.3	May 2023
	Capital Expenditure Program (CEP)	FY 2021	\$253.5	Sep 2022
		FY 2022	\$265.6	Sep 2023
Columbia Gas of Virginia	Steps to Advance Virginia's Energy Plan (SAVE)	FY 2022	\$63.0	Jan 2022
		FY 2023	\$45.9	Jan 2023
Columbia Gas of Kentucky	Safety Modification and Replacement Program (SMRP)	FY 2023	\$41.6	Jan 2023
Columbia Gas of Maryland	Strategic Infrastructure Development and Enhancement (STRIDE)	FY 2022	\$17.5	Jan 2022
		FY 2023	\$18.0	Jan 2023
NIPSCO – Gas	Transmission, Distribution and Storage System Improvement Charge (TDSIC)	TDSIC 4: Jul 2021 – Dec 2021	\$77.5	Jul 2022
		TDSIC 6: Jan 2022 – Feb 2023	\$149.8	Sep 2023
	Federally Mandated Cost Adjustment Rider (FMCA)	FMCA 7: Apr 2021 – Sep 2021	\$32.8	Apr 2022
		FMCA 1: Oct 2021 – Mar 2022	\$14.1	Oct 2022
		FMCA 2: Apr 2022 – Sep 2022	\$38.2	Apr 2023
NIPSCO – Electric	Transmission, Distribution and Storage System Improvement Charge (TDSIC)	TDSIC 9: Feb 2021 - May 2021	\$42.7	Feb 2022
		TDSIC 1: Jun 2021 - Jan 2022	\$148.5	Aug 2022
		TDSIC 2: Feb 2022 - Jul 2022	\$143.5	Feb 2023

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NiSource Inc.

Schedule 1 - Reconciliation of Consolidated Net Income Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) (*unaudited*)

<i>(in millions, except per share amounts)</i>	Three Months Ended March 31,	
	2023	2022
GAAP Net Income Available to Common Shareholders	\$ 319.2	\$ 413.0
Adjustments to Operating Income:		
Operating Revenues:		
Weather - compared to normal	32.3	(3.0)
Operating Expenses:		
NiSource Next initiative ⁽¹⁾	—	1.5
Massachusetts Business related amounts ⁽²⁾	—	(105.0)
Total adjustments to operating income	32.3	(106.5)
Income Taxes:		
Tax effect of above items ⁽³⁾	(8.5)	22.2
Total adjustments to net income	23.8	(84.3)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	\$ 343.0	\$ 328.7
Diluted Average Common Shares	447.1	441.4
GAAP Diluted Earnings Per Share	\$ 0.71	\$ 0.94
Adjustments to diluted earnings per share	0.06	(0.19)
Non-GAAP Diluted Net Operating Earnings Per Share⁽⁴⁾	\$ 0.77	\$ 0.75

⁽¹⁾Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.

⁽²⁾2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident.

⁽³⁾Represents income tax expense calculated using the statutory tax rates by legal entity.

⁽⁴⁾The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for income allocated to participating securities and add-backs for interest expense incurred, net of tax, related to Series A Equity Unit purchase contracts. The add-backs for the three months ended March 31, 2023 and 2022 were \$0.4M and \$0.5M, respectively. The adjustment for the income allocated to participating securities for the three months ended March 31, 2023 and 2022 were \$(0.2)M and zero, respectively.

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NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (Loss) (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Loss) (Non-GAAP) (unaudited)

Three Months Ended March 31, 2023 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	\$ 1,504.4	\$ 464.7	\$ (3.1)	\$ 1,966.0
Adjustments:				
Weather - compared to normal	31.2	1.1	—	32.3
Operating Revenues (Non-GAAP)	\$ 1,535.6	\$ 465.8	\$ (3.1)	\$ 1,998.3
Operating Expenses (Benefit) (GAAP)	\$ 1,057.5	\$ 382.8	\$ (5.3)	\$ 1,435.0
Adjustments	—	—	—	—
Operating Expenses (Non-GAAP)	\$ 1,057.5	\$ 382.8	\$ (5.3)	\$ 1,435.0
Operating Income (GAAP)	\$ 446.9	\$ 81.9	\$ 2.2	\$ 531.0
Total Revenue and Expense Adjustments to Operating Income	31.2	1.1	—	32.3
Operating Income (Non-GAAP)	\$ 478.1	\$ 83.0	\$ 2.2	\$ 563.3

Three Months Ended March 31, 2022 (in millions)	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	\$ 1,439.8	\$ 430.3	\$ 3.2	\$ 1,873.3
Adjustments				
Weather - compared to normal	(2.1)	(0.9)	—	(3.0)
Operating Revenues (Non-GAAP)	\$ 1,437.7	\$ 429.4	\$ 3.2	\$ 1,870.3
Operating Expenses (GAAP)	\$ 929.0	\$ 331.1	\$ 12.9	\$ 1,273.0
Adjustments				
NiSource Next initiative ⁽¹⁾	1.1	0.4	—	1.5
Massachusetts Business sale related amounts ⁽²⁾	(105.0)	—	—	(105.0)
Operating Expenses (Non-GAAP)	\$ 1,032.9	\$ 330.7	\$ 12.9	\$ 1,376.5
Operating Income (Loss) (GAAP)	\$ 510.8	\$ 99.2	\$ (9.7)	\$ 600.3
Total Revenue and Expense Adjustments to Operating Income (Loss)	(106.0)	(0.5)	—	(106.5)
Operating Income (Loss) (Non-GAAP)	\$ 404.8	\$ 98.7	\$ (9.7)	\$ 493.8

See footnote descriptions contained with Schedule 1.

See footnote descriptions contained with Schedule 1.

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