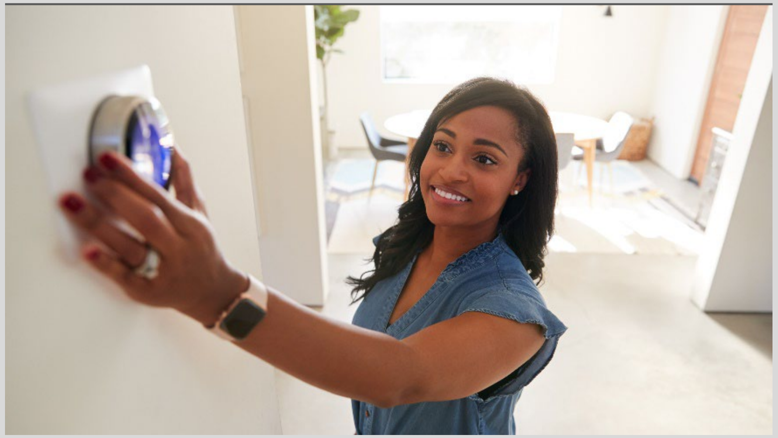


NiSource®

We exist to deliver safe, reliable energy that drives value to our customers

SUPPLEMENTAL SLIDES
2Q 2023 RESULTS

August 2, 2023





FORWARD-LOOKING STATEMENTS

This presentation contains "forward-looking statements," within the meaning of Section 27A of the Securities Act of 1933, as amended (the "Securities Act"), and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements in this presentation include, but are not limited to, statements regarding the purchase and sale agreement that NiSource's wholly-owned subsidiary, NIPSCO Holdings II LLC, entered into with BIP BLUE BUYER L.L.C., an affiliate of Blackstone Infrastructure Partners (the "Investor") on June 17, 2023 whereby Investor will acquire newly issued membership interests of NIPSCO Holdings II LLC which will represent a 19.9% ownership in NIPSCO Holdings II LLC at closing time (the "NIPSCO Minority Equity Interest Sale"); statements regarding the ability to complete the NIPSCO Minority Equity Interest Sale on the anticipated timeline or at all; statements concerning the anticipated benefits of the NIPSCO Minority Equity Interest Sale if completed; statements concerning the projected impact of the NIPSCO Minority Equity Interest Sales on our performance or opportunities; any statements regarding our expectations, beliefs, plans, objectives or prospects or future performance or financial condition as a result of or in connection with the NIPSCO Minority Equity Interest Sale; statements concerning our plans, strategies, objectives, expected performance, expenditures, recovery of expenditures through rates, stated on either a consolidated or segment basis; and any and all underlying assumptions and other statements that are other than statements of historical fact. Investors and prospective investors should understand that many factors govern whether any forward-looking statement contained herein will be or can be realized. Any one of those factors could cause actual results to differ materially from those projected. Expressions of future goals and expectations and similar expressions, including "may," "will," "should," "could," "would," "aims," "seeks," "expects," "plans," "anticipates," "intends," "believes," "estimates," "predicts," "potential," "targets," "forecast," and "continue," reflecting something other than historical fact are intended to identify forward-looking statements. All forward-looking statements are based on assumptions that management believes to be reasonable; however, there can be no assurance that actual results will not differ materially.

Factors that could cause actual results to differ materially from the projections, forecasts, estimates and expectations discussed in this presentation include, but are not limited to, risks and uncertainties relating to the timing and certainty of closing the NIPSCO Minority Equity Interest Sale; the ability to satisfy the conditions to closing the NIPSCO Minority Equity Interest Sale, including the ability to obtain Federal Energy Regulatory Commission approval necessary to complete the NIPSCO Minority Equity Interest Sale; the ability to achieve the anticipated benefits of the NIPSCO Minority Equity Interest Sale; the effects of transaction costs; the effects of the NIPSCO Minority Equity Interest Sale on industry, market, economic, political or regulatory conditions outside of NiSource's control; any disruption to NiSource's business from the NIPSCO Minority Equity Interest Sale, including the diversion of management time on NIPSCO Minority Equity Interest Sale-related issues, our ability to execute our business plan or growth strategy, including utility infrastructure investments; potential incidents and other operating risks associated with our business; our ability to adapt to, and manage costs related to, advances in, or failures of, technology; impacts related to our aging infrastructure; our ability to obtain sufficient insurance coverage and whether such coverage will protect us against significant losses; the success of our electric generation strategy; construction risks and natural gas costs and supply risks; fluctuations in demand from residential and commercial customers; fluctuations in the price of energy commodities and related transportation costs or an inability to obtain an adequate, reliable and cost-effective fuel supply to meet customer demands; the attraction and retention of a qualified, diverse workforce and ability to maintain good labor relations; our ability to manage new initiatives and organizational changes; the actions of activist stockholders; the performance of third-party suppliers and service providers; potential cybersecurity attacks; increased requirements and costs related to cybersecurity; any damage to our reputation; any remaining liabilities or impact related to the sale of the Massachusetts Business; the impacts of natural disasters, potential terrorist attacks or other catastrophic events; the physical impacts of climate change and the transition to a lower carbon future; our ability to manage the financial and operational risks related to achieving our carbon emission reduction goals, including our Net Zero Goal; our debt obligations; any changes to our credit rating or the credit rating of certain of our subsidiaries; any adverse effects related to our equity units; adverse economic and capital market conditions or increases in interest rates; inflation; recessions; economic regulation and the impact of regulatory rate reviews; our ability to obtain expected financial or regulatory outcomes; continuing and potential future impacts from the COVID-19 pandemic; economic conditions in certain industries; the reliability of customers and suppliers to fulfill their payment and contractual obligations; the ability of our subsidiaries to generate cash; pension funding obligations; potential impairments of goodwill; the outcome of legal and regulatory proceedings, investigations, incidents, claims and litigation; potential remaining liabilities related to the Greater Lawrence Incident; compliance with applicable laws, regulations and tariffs; compliance with environmental laws and the costs of associated liabilities; changes in taxation; and other matters set forth in Item 1, "Business," Item 1A, "Risk Factors" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," of our Annual Report on Form 10-K for the fiscal year ended December 31, 2022 and matters set forth in our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2023 and June 30, 2023, respectively, some of which risks are beyond our control. In addition, the relative contributions to profitability by each business segment, and the assumptions underlying the forward-looking statements relating thereto, may change over time.
All forward-looking statements are expressly qualified in their entirety by the foregoing cautionary statements. We undertake no obligation to, and expressly disclaim any such obligation to, update or revise any forward-looking statements to reflect changed assumptions, the occurrence of anticipated or unanticipated events or changes to the future results over time or otherwise, except as required by law.

Regulation G Disclosure Statement

This presentation includes financial results and guidance for NiSource with respect to net operating earnings available to common shareholders, diluted earnings per share and funds from operations/debt, which are non-GAAP financial measures as defined by the Securities and Exchange Commission's Regulation G. The company includes these measures because management believes they permit investors to view the company's performance using the same tools that management uses and to better evaluate the company's ongoing business performance. With respect to such guidance, it should be noted that there will likely be a difference between these measures and their GAAP equivalents due to various factors, including, but not limited to, fluctuations in weather, the impact of asset sales and impairments, and other unusual or infrequent items included in GAAP results. The company is not able to estimate the impact of such factors on GAAP earnings and, as such, is not providing earnings guidance on a GAAP basis. In addition, the company is not able to provide a reconciliation of its non-GAAP net operating earnings guidance or its funds from operations/debt guidance to their GAAP equivalents without unreasonable efforts.

ENHANCED NISOURCE VALUE PROPOSITION DRIVING SUSTAINABLE GROWTH

Net Zero By 2040[2]
Driving Toward 90% Reduction in GHG Emissions by 2030

$30B
Planned Long-Term Infrastructure Investments over the next 10 years

14%-16%
Long-term FFO/ Debt Target[1]

6%-8%
Expected Annual NOEPS[1] Growth Through 2027

8%-10%
Expected Annual Utility Rate Base Growth

60%-70%
Targeted Annual Dividend Payout Ratio

~$16.6B
Regulated Electric and Gas Rate Base

Flat O&M
Operational excellence drives customer affordability

9%-11%
Expected Annual Total Shareholder Return[3]

FINANCIAL FOUNDATION

100% Regulated Across Six Constructive Jurisdictions	Significant Investment Opportunities	Efficient Recovery Mechanisms	Strengthened Balance Sheet

We exist to deliver safe, reliable energy that drives value to our customers

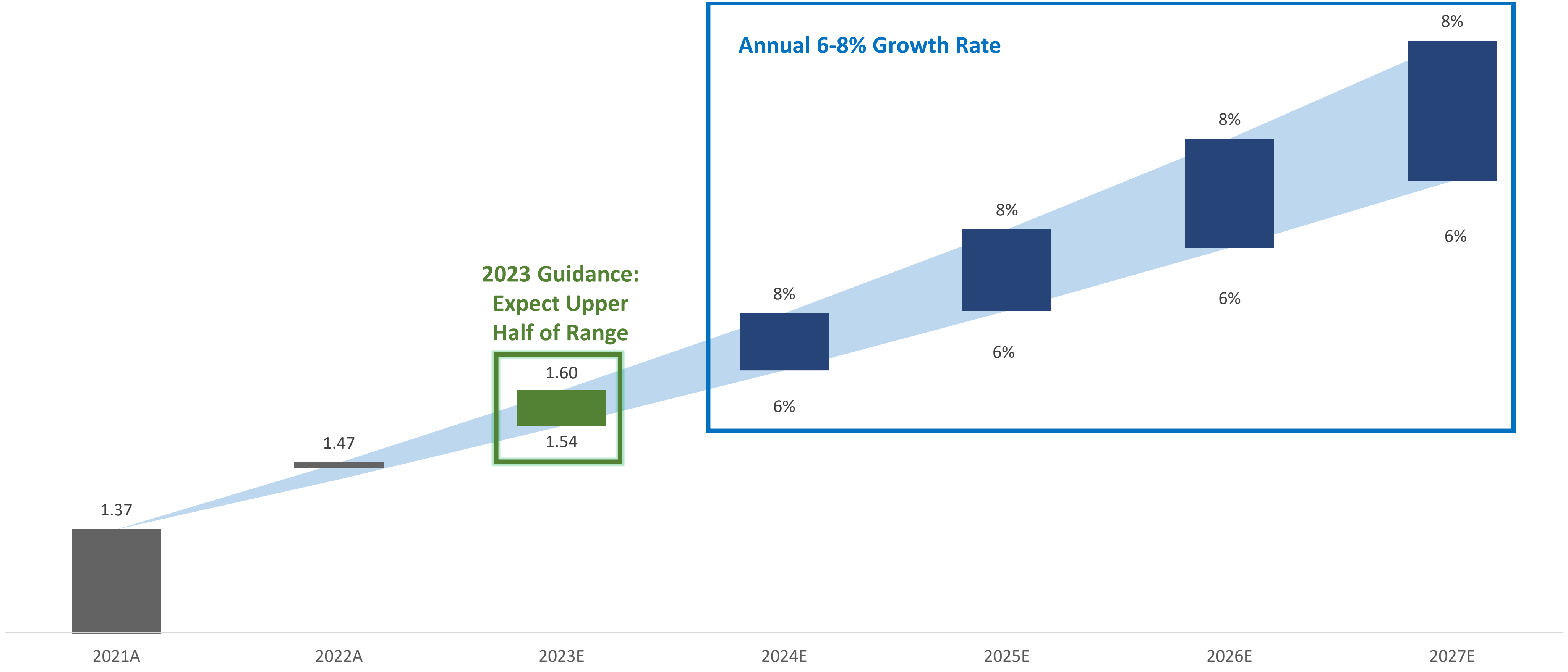
[1] Net Operating Earnings Per Diluted Share and long-term FFO/Debt (non-GAAP)
[2] Goal for Scope 1 and 2 emissions
[3] Estimated total shareholder return at a constant P/E ratio

BUILDING ON OUR TRACK RECORD OF EXECUTION AND GROWTH

	2021	2022	2023	2024	2025	2026	2027	PROGRESS
NOEPS* (GROWTH)	✓ $1.37	✓ $1.47 (+7.3%)	$1.54-$1.60	Deliver 6-8% Annual NOEPS GROWTH				**On track** 2023 Guidance Raised to Upper Half of Range
DIVIDEND (ANNUAL GROWTH)	✓ $0.88	✓ $0.94 (+6.8%)	$1.00 (+6.4%)	9-11% Total Shareholder Return 60-70% PAYOUT				**On track**
CREDIT* (FFO/DEBT)	✓ 13.6%	✓ 13.4%	Execute Minority Interest Sale	Strengthened Balance Sheet to Achieve **14-16% FFO/DEBT**				**On track** Entered Definitive Agreement
REGULATORY EXECUTION	✓	✓	NIPSCO Electric Rate Case Tracking Mechanisms	Sustained **Superior Regulatory** Execution				**On track** Filed Electric Rate Case Settlement
OPERATIONAL EXCELLENCE (SAFETY, O&M MANAGEMENT, ETC.)	✓	✓	Continuing to Prioritize **Safety** while Optimizing our **Long-Term Cost Profile**					**On track**

* Diluted Net Operating Earnings Per Share and FFO/Debt (Non-GAAP). For the GAAP Diluted Earnings Per Share and GAAP Net Cash Flows from Operating Activities/Debt and the reconciliation of GAAP to non-GAAP diluted earnings per share and GAAP Net Cash Flows from Operating Activities/Debt to non-GAAP FFO/Debt, see Schedules 1 (A & B) and 3 in the appendix to this presentation

2023 GUIDANCE & LONG-TERM 6-8% ANNUAL NOEPS* GROWTH RATE



Visible and Sustainable Investments Drive Annual 6-8% NOEPS Growth Through 2027

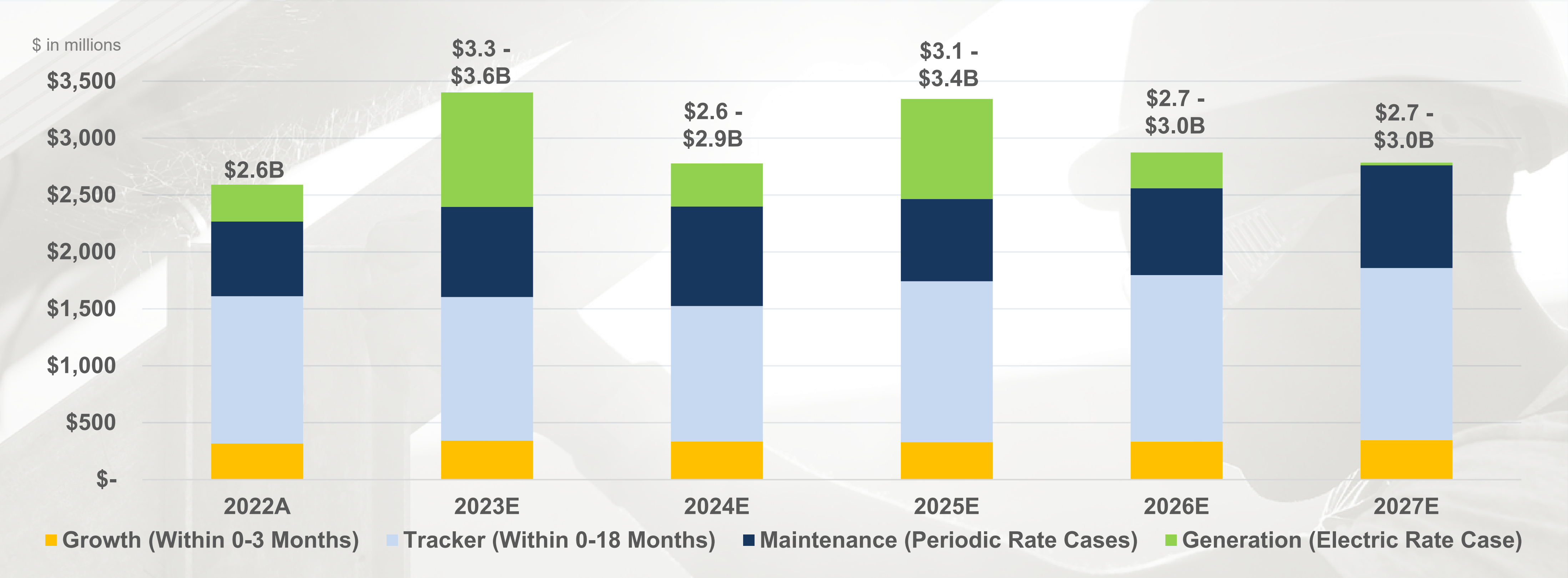
* NOEPS: Diluted Net Operating Earnings Per Share (Non-GAAP)

KEY PRIORITIES

- **2023 EPS guidance raised to upper half of range, long-term growth commitments reaffirmed**
  - 2023 Non-GAAP NOEPS* guidance range raised to upper half of $1.54 to $1.60
  - Annual NOEPS* growth of 6-8% through 2027 and long-term 14-16% FFO/Debt* target reaffirmed
  - Annual rate base growth of 8-10% driven by $15 billion of capital expenditures during 2023-27
- **Leading regulatory execution continues in both electric and gas businesses**
  - Columbia Gas of Maryland rate case filed in May
  - Columbia Gas of Virginia rate case approved in May, interim rates in effect since October 2023
  - Columbia Gas of Ohio 2023 IRP tracker rates effective in May
  - NIPSCO electric rate case record closed; awaiting final IURC order
- **NIPSCO Minority Equity Interest Sale announced**
  - Entered into a definitive agreement with Blackstone Infrastructure Partners
  - Filed FERC 203 Application; on track to close by year-end

* Diluted Net Operating Earnings Per Share and FFO/Debt (Non-GAAP); See appendix for detailed regulatory program names

INVESTING $15B OVER FIVE YEARS TO DRIVE SAFETY, RELIABILITY AND SUSTAINABILITY



~75% of Investments Begin Earning in Less Than 18 months

LEADING REGULATORY EXECUTION CONTINUES IN BOTH ELECTRIC AND GAS BUSINESSES

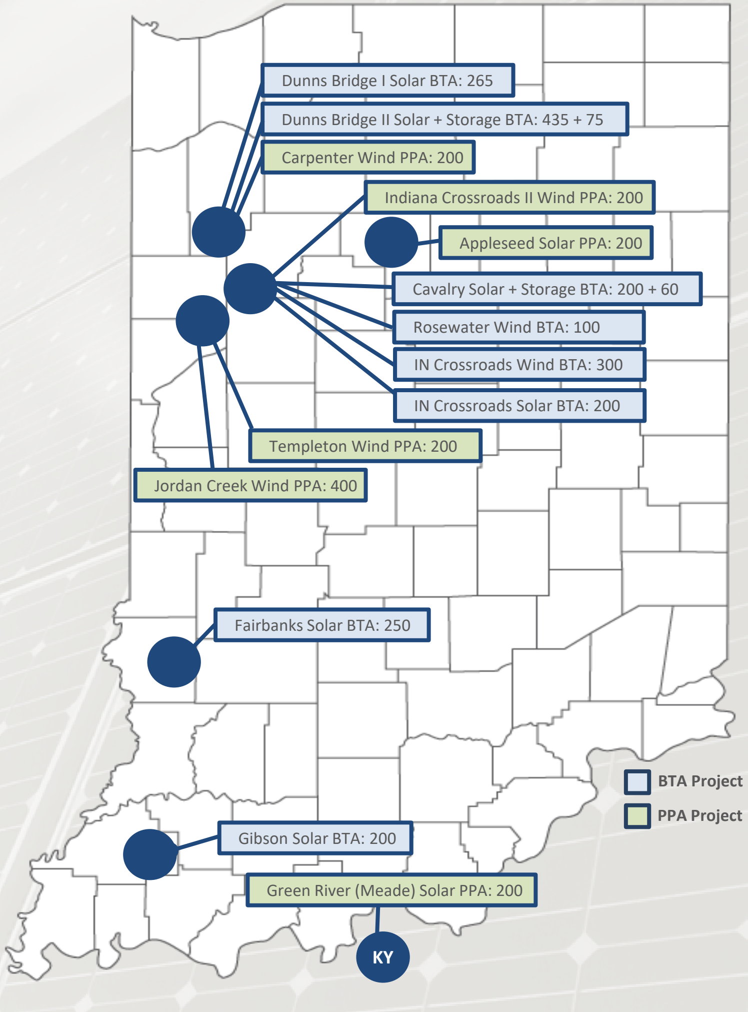
		2021				2022				2023			
		Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
NIPSCO Electric	Rate Case							Filed		Settled		Step 1 Rates[1]	
	Trackers	TDSIC 7 Approved		TDSIC 8 Approved		TDSIC 9 Approved		TDSIC 1 Approved		TDSIC 2 Approved		TDSIC 3 Approved	
NIPSCO Gas	Rate Case			Filed		Settled		Approved Step 1 Rates		Step 2 Rates			
	Trackers	FMCA 5 Approved	TDSIC 2 Approved	FMCA 6 Approved	TDSIC 3 Approved	FMCA 7 Approved	TDSIC 4 Approved	FMCA 1 Approved		FMCA 2 Approved		TDSIC 6 FMCA 1	
Columbia Gas of Ohio	Rate Case		Filed						Settled	Approved In rates			
	Trackers		IRP Approved	CEP Approved			IRP Approved	CEP Approved			IRP Approved	CEP	
Columbia Gas of Pennsylvania	Rate Cases	Filed		Settled	Approved In rates	Filed		Settled	Approved In Rates				
Columbia Gas of Virginia	Rate Case						Filed	Rates Effective[2]	Settled		Approved		
	Trackers				SAVE Approved				SAVE Approved				
Columbia Gas of Kentucky	Rate Case		Filed		Settled Approved	In Rates							
	Trackers		SMRP Approved						SMRP Approved				SMRP
Columbia Gas of Maryland	Rate Cases		Filed	Settled	Approved In rates		Filed	Settled	Approved In Rates		Filed		
	Trackers				STRIDE Approved				STRIDE Approved				

[1] Order Anticipated Aug. 23rd. Rates effective Sep 1st
[2] Subject to refund
See appendix for detailed regulatory program names
Select capital trackers shown; does not include expense trackers

ROBUST RENEWABLE INVESTMENTS IN INDIANA

BTA Projects	NIPSCO Investment ($M)	Estimated In Service	Status
Rosewater Wind	~$100	2020	Complete
Indiana Crossroads Wind	~$300	2021	Complete
Dunns Bridge I Solar	~$240	2Q23	In-Service
Crossroads Solar	~$200	2Q23	In-Service
Transmission Projects	~$150	2Q23	Complete
Cavalry Solar + Storage	~$190	2Q24	Construction
Dunns Bridge II Solar + Storage	~$420	4Q24	Construction
Fairbanks Solar	~$245	2Q25	Construction
Gibson Solar	~$230	2025	Filed with IURC
Total	**~$2,000 – 2,200**		

PPA Projects	Estimated In Service	Status
Jordan Creek Wind	2020	Complete
Crossroads II Wind	2023	Construction
Green River Solar	2024	Amendment Approved
Templeton Wind	2025	Filed with IURC
Carpenter Wind	2025	Filed with IURC
Appleseed Solar	2025	Filed with IURC



Estimated in-services dates for solar and storage projects could be refined as more information on potential solar panel tariffs and delivery of panels is available.

Additional Investment Opportunities for NiSource

Near-Term (Through 2027)

Near-Term investment opportunities that can enhance our current investment plan

- New gas system modernization programs focused on replacing **legacy plastic mains** and services installed prior to early 1980s
- Gas transmission programs focused on **inspection retrofits and reconfirmations to comply with PHMSA regulations**
- New programs to deploy **advanced metering infrastructure (AMI)** for gas systems
- **Increased ownership of electric generation** investments utilizing the IRA's tax transferability provision

Longer Term (2028+)

Longer-Term investment themes beyond our current guidance period

- Continuation of **legacy plastic, gas transmission and gas AMI programs**
- **Electric generation additions** to support anticipated capacity requirements
- Electric reliability and performance investments focused on **infrastructure replacement, continued grid modernization and system hardening**
- FERC regulated **electric transmission projects** included in MISO's multi-year Long Range Transmission Planning initiative

Upsides (2028+)

Additional opportunities past 2027

- Electric T&D investments to **support transportation electrification**, including utility-owned charging points
- **Generation investments** to support incremental demand, asset retirements and decarbonization
- Investments in **Renewable Natural Gas** production and transportation infrastructure
- Investments to support **Hydrogen** production, transportation, storage and consumption in our territories

SECOND QUARTER & YTD CONSOLIDATED FINANCIAL RESULTS

GAAP	SECOND QUARTER			YTD		
	2023	2022	Change Fav/(Unfav)	2023	2022	Change Fav/(Unfav)
Net Income Available to Common Shareholders ($ in Millions)	$39.9	$53.2	$(13.3)	$359.1	$466.2	$(107.1)
Diluted Earnings Per Share	$0.09	$0.12	$(0.03)	$0.80	$1.06	$(0.26)

NON-GAAP*	SECOND QUARTER			YTD		
	2023	2022	Change Fav/(Unfav)	2023	2022	Change Fav/(Unfav)
Net Income Available to Common Shareholders ($ in Millions)	$50.3	$53.9	$(3.6)	$393.3	$382.6	$10.7
Diluted Earnings Per Share	$0.11	$0.12	$(0.01)	$0.88	$0.87	$0.01

* Net Operating Earnings (non-GAAP). For a reconciliation of GAAP to non-GAAP earnings, see Schedule 1A in the appendix to this presentation

SECOND QUARTER SEGMENT NON-GAAP* RESULTS

OPERATING EARNINGS ($ Millions)	SECOND QUARTER 2023	SECOND QUARTER 2022	SECOND QUARTER CHANGE FAV/(UNFAV)	YTD 2023	YTD 2022	YTD CHANGE FAV/(UNFAV)
Gas Distribution	$ 119.9	$ 80.7	$ 39.2	$ 598.0	$ 485.5	$ 112.5
Electric Operations	$ 51.0	$ 73.4	$ (22.4)	$ 134.0	$ 172.1	$ (38.1)
Corporate & Other	$ 3.9	$ (9.9)	$ 13.8	$ 6.1	$ (19.6)	$ 25.7
Consolidated Operating Earnings*	**$ 174.8**	**$ 144.2**	**$ 30.6**	**$ 738.1**	**$ 638.0**	**$ 100.1**

Key Drivers

SECOND QUARTER

GAS DISTRIBUTION

Increased revenue from new rates and capital programs	60.5
Lower customer usage	(3.2)
Lower non-tracked O&M	0.3

ELECTRIC OPERATIONS

Lower customer usage	(7.8)
Higher non-tracked O&M related to Generation maintenance timing and reliability expenses (vegetation management)	(5.0)

YTD

GAS DISTRIBUTION

Increased Revenue from new rates and capital programs	143.1
Higher non-tracked O&M	(6.7)

ELECTRIC OPERATIONS

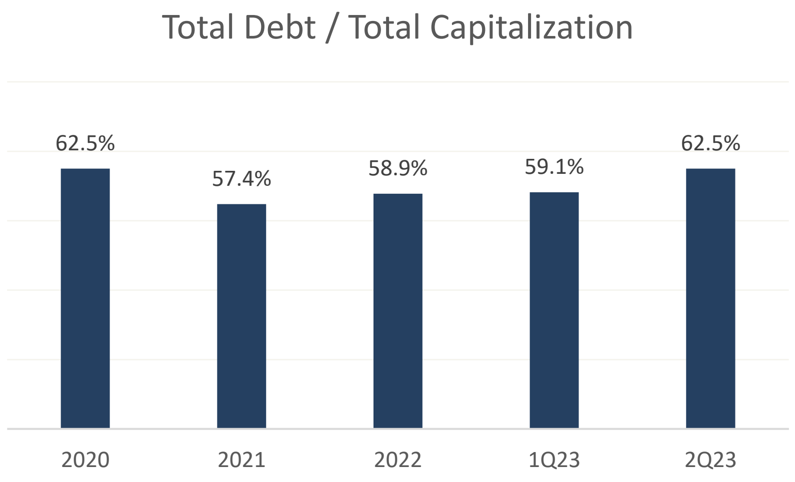
Increased revenue from new rates and capital programs	5.5
Lower customer usage	(16.1)
Higher non-tracked O&M related to Generation maintenance timing and reliability expenses (vegetation management)	(13.8)

* Operating Earnings (non-GAAP). For comparable GAAP results by segment, refer to Part I. Item 2 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2023. For a reconciliation of GAAP to non-GAAP earnings, see Schedule 2 in the appendix to this presentation.

Continued Focus on Safe and Reliable Execution

NISOURCE DEBT AND CREDIT PROFILE

- **Debt level: ~$12.6B as of June 30, 2023**
  - ~$11.0B of long-term debt
  - Weighted average maturity ~12 years
  - Weighted average interest rate of 3.93%



- **Solid liquidity position**
  - ~$1.8B in net available liquidity as of June 30, 2023*
  - ~$2.2B of committed facilities in place as of June 30, 2023
    - ~$1.85B revolving credit facility
    - ~$0.40B accounts receivable securitization facilities **

- **Committed to maintaining current investment-grade credit ratings**
  - S&P (BBB+), Moody's (Baa2), and Fitch (BBB)
  - All three rating agencies affirmed ratings and stable outlooks following the announcement of the NIPSCO Minority Equity Interest Sale

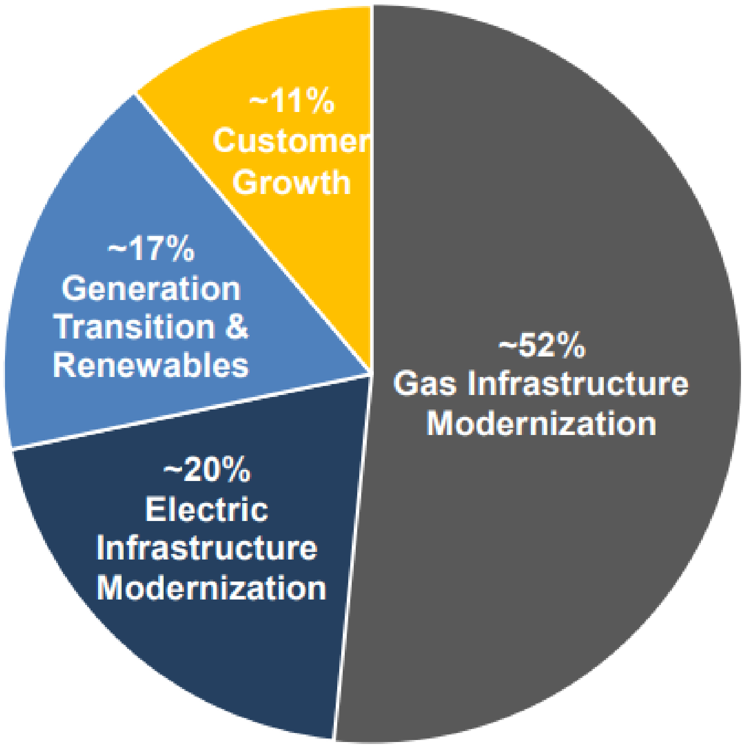
* Consisting of cash and available capacity under credit facilities
** Capacity on accounts receivable securitization facilities changes with seasonality

Solid Financial Foundation to Support Long-Term Infrastructure and Safety Investments

STRENGTHENED FINANCING PLAN PROVIDES FLEXIBILITY TO INVEST IN GROWTH

- **Dividends** and **capital investments** primarily funded through **cash from operations**
- **NIPSCO Minority Equity Interest Sale** adds **flexibility** to financing plan
- **Target FFO/Debt 14-16%**[1]
  ATM Equity[2] (2025+) to support current investment grade credit ratings
- **Minimize near-term capital markets costs and volatility**

~$15B of Identified Investment 2023 - 2027



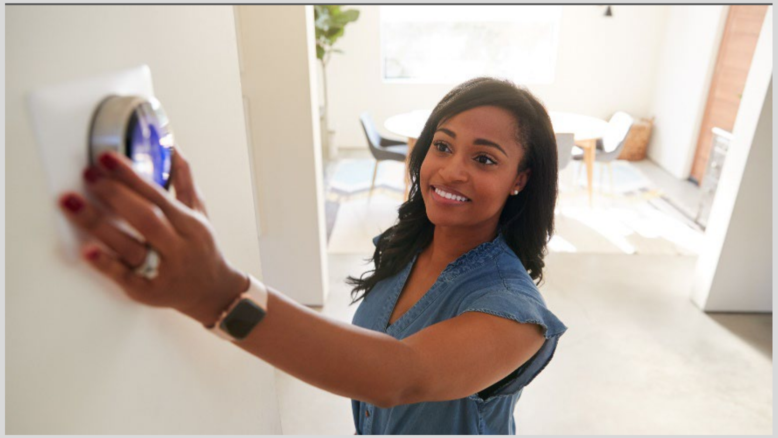
[1] Target FFO/Debt (non-GAAP)

[2] Excludes remarketed Equity Units ($863M), may be used to redeem outstanding Preferred Stock ($900M)

Financing Plan Remains Unchanged from Investor Day




We exist to deliver safe, reliable energy that drives value to our customers



Appendix
2Q 2023 RESULTS



GAS DISTRIBUTION OPERATIONS

- Final order received in Virginia gas rate case in May 2023, interim rates in effect since October 2023
- Gas rate case filed in Maryland in May 2023
- Ohio gas IRP rider rates effective May 2023
- Continuing to invest in infrastructure to enhance safety, reliability, customer affordability and sustainability

HIGHLIGHT	KEY COMPONENTS	STATUS
Columbia Gas of Maryland Base Rate Case	• Requested $8.1 million revenue increase, and $235 million rate base • Requested 10.95% ROE and 52.1% equity capital structure	• Filed May 12, 2023 • Order Expected 4Q23 • Rates proposed effective Dec. 2023
Columbia Gas of Virginia Base Rate Case	• Final order supports a revenue increase of $25.8 million net of SAVE infrastructure tracker; $1.0 billion rate base	• Filed Apr 29, 2022 • Rates effective Oct 2022 • Final Order May 15, 2023
2023 Columbia Gas of Ohio IRP Rider	• Tracked infrastructure replacement program approved in April 2023, authorizing recovery of $316.0 million in safety enhancing capital investments. • Supports tracked revenue increase of $38 million	• Filed Feb 24, 2023 • Approved Apr 19, 2023 • Rates effective May 1, 2023
2023 Columbia Gas of Ohio CEP Rider	• Tracked capital expenditure program filed in Feb 2023, seeking recovery of $265.6 million in safety enhancing capital investments. • Supports tracked revenue increase of $30 million	• Filed Feb 22, 2023 • Rates proposed effective Sep, 2023
PHMSA Ohio IRP Rider	• Tracked capital and expense program filed Feb 2023, seeking recovery of $619 million in work related to the PHMSA Mega Rule requirements for investments made during 2023-2027	• Filed Feb 28, 2023 • Staff report filed July 7, 2023

IRA: Infrastructure Replacement Program
CEP: Capital Expenditure Program
PHMSA: Pipeline and Hazardous Materials Safety Administration

ELECTRIC OPERATIONS

- Dunn's Bridge I and Crossroads solar projects complete; construction underway on Cavalry, Dunn's Bridge II and Fairbanks Solar projects
- Three New PPAs submitted to IURC for approval in 2Q
- Gibson Solar PPA converted to BTA to replace Elliott Solar BTA

HIGHLIGHT	KEY COMPONENTS	STATUS
2022 NIPSCO Electric Base Rate Case	• Settlement supports 9.80% ROE, $292 million revenue increase, and $5.95 billion rate base • Settlement supports tracking of variable Environmental Operating Costs related to coal-fired generating units	• Filed Sep 19, 2022 • Settlement achieved Mar 10, 2023 • Order expected Aug 2023 • Rates proposed effective Sep 2023
2021 Integrated Resource Plan (IRP) & Request for Proposals (RFP)	• Schahfer Development RFP and All-Source RFP solicitation concluded September 2022	• Project proposals are currently under evaluation
NIPSCO Electric FMCA Tracker	• Requested approval to recover $40 million of federally mandated retirement costs associated with the closure of Michigan City Generating Station's CCR ash ponds • Proceeding stayed, pending outcome of electric rate case Settlement Agreement	• Filed Mar 30, 2022 • Filed Motion to stay proceeding Mar 10, 2023
NIPSCO Electric FMCA Tracker	• Requested approval to recover $53 million of federally mandated retirement costs associated with the closure of R.M. Schahfer Generating Station's multi-cell unit • Proceeding stayed, pending outcome of electric rate case Settlement Agreement	• Filed Nov 2, 2022 • Filed Motion to stay proceeding Mar 10, 2023

FMCA: Federally Mandated Cost Adjustment

ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG)

ENVIRONMENTAL

- Approximately $3B of generation transition investments 2022 - 2027
- Expected to retire 100% of coal assets by 2028 and replace primarily with renewables
- On track for 90% reduction* in greenhouse gas emissions by 2030
- Reduction in methane emissions through modernization and advanced leak detection and repair
- Actionable pathways to achieve Net Zero Goal by 2040 with support from key stakeholders
- Establishment of customer opportunities to reduce greenhouse gas emissions

SOCIAL

- Transformation focused on customer safety, reliability and affordability
- Published 2022 Integrated Annual and Safety Reports
- Ongoing DE&I initiatives across the organization
    - Executive Leadership Team consists of ~75% women and minorities
    - Board consists of ~58% women and minorities
    - Advancing economic inclusion initiatives including a goal of 25% diverse supplier spend by 2025
- Long-standing support for cultural awareness initiatives and development opportunities for under-represented groups

GOVERNANCE

- Leadership enhancements support commitment to customer service and safety
- Diverse, skilled, and independent Board
- 25% of Board refreshed in 2022, including additional utility experience
- Robust framework for strategy, risk management, and oversight
- Enhanced alignment of employee and executive incentive programs
- Cybersecurity management Sub-Committee reports to Risk Management Committee

Forbes 2023 BEST EMPLOYERS FOR DIVERSITY POWERED BY STATISTA

AMERICA'S MOST RESPONSIBLE COMPANIES 2023 Newsweek statista

Member of Dow Jones Sustainability Indices Powered by the S&P Global CSA

MSCI ESG RATINGS AAA

CCC	B	BB	BBB	A	AA	AAA

** Scope 1 emissions, compared to 2005 baseline*

NiSource's Corporate Strategy is Aligned with Commitment to Best-In-Class ESG Practices

SAFETY AND INFRASTRUCTURE INVESTMENT AND TRACKER FILING DETAILS

COMPANY	MECHANISM	INCREMENTAL INVESTMENTS		RECOVERY
		PERIOD	AMOUNT ($M)	EFFECTIVE DATE
Columbia Gas of Ohio	Infrastructure Replacement Program (IRP)	FY 2021 FY 2022	$232.9 $316.3	May 2022 May 2023
	Capital Expenditure Program (CEP)	FY 2021 FY 2022	$253.5 $265.6	Sep 2022 Sep 2023
Columbia Gas of Virginia	Steps to Advance Virginia's Energy Plan (SAVE)	FY 2023	$45.9	Jan 2023
Columbia Gas of Kentucky	Safety Modification and Replacement Program (SMRP)	FY 2023	$41.6	Jan 2023
Columbia Gas of Maryland	Strategic Infrastructure Development and Enhancement (STRIDE)	FY 2023	$18.0	Jan 2023
NIPSCO – Gas	Transmission, Distribution and Storage System Improvement Charge (TDSIC)	TDSIC 4: Jul 2021 – Dec 2021 TDSIC 6: Jan 2022 – Feb 2023	$77.5 $149.8	Jul 2022 Sep 2023
	Federally Mandated Cost Adjustment Rider (FMCA)	FMCA 7: Apr 2021 – Sep 2021 FMCA 1: Oct 2021 – Mar 2022 FMCA 2: Apr 2022 – Sep 2022	$32.8 $14.1 $38.2	Apr 2022 Oct 2022 Apr 2023
NIPSCO – Electric	Transmission, Distribution and Storage System Improvement Charge (TDSIC)	TDSIC 1: Jun 2021 - Jan 2022 TDSIC 2: Feb 2022 - Jul 2022	$148.5 $143.5	Aug 2022 Feb 2023

NiSource Inc.

Schedule 1A - Reconciliation of Consolidated Net Income Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) (*unaudited*)

	Three Months Ended June 30,		Six Months Ended June 30,	
(in millions, except per share amounts)	**2023**	2022	**2023**	2022
GAAP Net Income Available to Common Shareholders	**$ 39.9**	$ 53.2	**$ 359.1**	$ 466.2
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	**5.9**	(8.3)	**38.2**	(11.3)
FAC adjustment[1]	**—**	8.0	**—**	8.0
Operating Expenses:				
NiSource Next initiative[2]	**—**	1.2	**—**	2.7
Massachusetts Business related amounts[3]	**—**	—	**—**	(105.0)
Total adjustments to operating income	**5.9**	0.9	**38.2**	(105.6)
Income Taxes:				
Tax effect of above items[4]	**(1.7)**	(0.2)	**(10.2)**	22.0
Preferred Dividends:				
Preferred dividends redemption premium[5]	**6.2**		**6.2**	
Total adjustments to net income	**10.4**	0.7	**34.2**	(83.6)
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**$ 50.3**	$ 53.9	**$ 393.3**	$ 382.6
Diluted Average Common Shares	**446.8**	440.2	**446.9**	440.8
GAAP Diluted Earnings Per Share	**$ 0.09**	$ 0.12	**$ 0.80**	$ 1.06
Adjustments to diluted earnings per share	**0.02**	—	**0.08**	(0.19)
Non-GAAP Diluted Net Operating Earnings Per Share[6]	**$ 0.11**	$ 0.12	**$ 0.88**	$ 0.87

(1)Represents fuel costs deemed over-collected from customers through the FAC mechanism and ordered to be refunded to customers.
(2)Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.
(3)2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident.
(4)Represents income tax expense calculated using the statutory tax rates by legal entity.
(5)Represents the premium from our Series A Preferred Stock redemption calculated as the difference between the carrying value of the Series A Preferred Stock and the total amount of consideration paid to redeem.
(6)The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for income allocated to participating securities and add-backs for interest expense incurred, net of tax, related to Series A Equity Unit purchase contracts. The add-backs for the three months ended June 30, 2023 and 2022 were $0.4M and $0.5M, respectively. The add-backs for the six months ended June 30, 2023 and 2022 were $0.8M and $1.0M, respectively. The adjustment for the income allocated to participating securities for the six months ended June 30, 2023 and 2022 were $(0.2)M and zero, respectively.

NiSource Inc.

Schedule 1B - Reconciliation of Consolidated Net Income Available to Common Shareholders to Net Operating Earnings Available to Common Shareholders (Non-GAAP) (*unaudited*)

(in millions, except per share amounts)	Three Months Ended December 31, 2022	Three Months Ended December 31, 2021	Twelve Months Ended December 31, 2022	Twelve Months Ended December 31, 2021
GAAP Net Income Available to Common Shareholders	**$ 230.8**	$ 152.2	**$ 749.0**	$ 529.8
Adjustments to Operating Income:				
Operating Revenues:				
Weather - compared to normal	**(3.2)**	13.7	**(24.9)**	1.2
FAC adjustment[1]	**—**	—	**8.0**	—
Operating Expenses:				
Greater Lawrence Incident	**—**	1.2	**—**	9.2
Plant retirement costs	**—**	1.9	**—**	14.1
NiSource Next initiative[2]	**—**	2.6	**3.3**	24.7
Massachusetts Business related amounts[3]	**—**	—	**(105.0)**	6.8
Total adjustments to operating income	**(3.2)**	19.4	**(118.6)**	56.0
Other Income (Deductions):				
Interest rate swap settlement gain	**(10.0)**	—	**(10.0)**	—
Income Taxes:				
Tax effect of above items[4]	**3.4**	(4.9)	**27.8**	(14.6)
Total adjustments to net income	**(9.8)**	14.5	**(100.8)**	41.4
Net Operating Earnings Available to Common Shareholders (Non-GAAP)	**$ 221.0**	$ 166.7	**$ 648.2**	$ 571.2
Diluted Average Common Shares	**445.9**	428.8	**442.7**	417.3
GAAP Diluted Earnings Per Share	**$ 0.52**	$ 0.36	**$ 1.70**	$ 1.27
Adjustments to diluted earnings per share	**(0.02)**	0.03	**(0.23)**	0.10
Non-GAAP Diluted Net Operating Earnings Per Share[5]	**$ 0.50**	$ 0.39	**$ 1.47**	$ 1.37

[1]Represents fuel costs deemed over-collected from customers through the FAC mechanism and ordered to be refunded to customers.

[2]Represents incremental severance and third-party consulting costs incurred in connection with the NiSource Next initiative.

[3]2022 represents proceeds from a property insurance settlement related to the Greater Lawrence Incident. 2021 primarily represents final net working capital adjustments to the purchase price for the loss incurred on the sale of the Massachusetts Business.

[4]Represents income tax expense calculated using the statutory tax rates by legal entity.

[5]The Non-GAAP diluted NOEPS numerator is equal to net operating earnings available to common shareholders adjusted for add-backs for interest expense incurred, net of tax, related to Series A Equity Unit purchase contracts. The add-backs for the three months ended December 31, 2022 and 2021were $0.5M and $0.6M, respectively.The add-back for the twelve months ended December 31, 2022 and 2021 were $2.0M and $1.6M, respectively.

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (Loss) (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Loss) (Non-GAAP) (*unaudited*)

Three Months Ended June 30, 2023 *(in millions)*	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	$ 695.9	$ 397.1	$ (3.0)	$ 1,090.0
Weather - compared to normal	4.5	1.4	—	5.9
Operating Revenues (Non-GAAP)	$ 700.4	$ 398.5	$ (3.0)	$ 1,095.9
Operating Expenses (Benefit) (GAAP)	$ 580.5	$ 347.5	$ (6.9)	$ 921.1
Adjustments	—	—	—	—
Operating Expenses (Non-GAAP)	$ 580.5	$ 347.5	$ (6.9)	$ 921.1
Operating Income (GAAP)	$ 115.4	$ 49.6	$ 3.9	$ 168.9
Total Revenue and Expense Adjustments to Operating Income	4.5	1.4	—	5.9
Operating Income (Non-GAAP)	$ 119.9	$ 51.0	$ 3.9	$ 174.8

Three Months Ended June 30, 2022 *(in millions)*	**Gas Distribution**	**Electric**	**Corporate & Other**	**Total**
Operating Revenues (GAAP)	$ 744.3	$ 437.3	$ 1.6	$ 1,183.2
Adjustments				
Weather - compared to normal	(0.9)	(7.4)	—	(8.3)
FAC refunds to customers[1]	—	8.0	—	8.0
Operating Revenues (Non-GAAP)	$ 743.4	$ 437.9	$ 1.6	$ 1,182.9
Operating Expenses (GAAP)	$ 663.7	$ 364.7	$ 11.5	$ 1,039.9
Adjustments				
NiSource Next initiative[2]	1.0	0.2	—	1.2
Operating Expenses (Non-GAAP)	$ 662.7	$ 364.5	$ 11.5	$ 1,038.7
Operating Income (Loss) (GAAP)	$ 80.6	$ 72.6	$ (9.9)	$ 143.3
Total Revenue and Expense Adjustments to Operating Income (Loss)	0.1	0.8	—	0.9
Operating Income (Loss) (Non-GAAP)	$ 80.7	$ 73.4	$ (9.9)	$ 144.2

See footnote descriptions contained with Schedule 1A

NiSource Inc.

Schedule 2 - Reconciliation by Segment of Operating Revenues, Expenses (Benefits), and Income (Loss) (GAAP) to Operating Revenues, Expenses (Benefits), and Income (Loss) (Non-GAAP) (*unaudited*)

Six months ended June 30, 2023 *(in millions)*	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	$ 2,200.3	$ 861.8	$ (6.1)	$ 3,056.0
Adjustments:				
Weather - compared to normal	35.7	2.5	—	38.2
Operating Revenues (Non-GAAP)	$ 2,236.0	$ 864.3	$ (6.1)	$ 3,094.2
Operating Expenses (GAAP)	$ 1,638.0	$ 730.3	$ (12.2)	$ 2,356.1
Adjustments:	—	—	—	—
Operating Expenses (Non-GAAP)	$ 1,638.0	$ 730.3	$ (12.2)	$ 2,356.1
Operating Income (Loss) (GAAP)	$ 562.3	$ 131.5	$ 6.1	$ 699.9
Total Revenue and Expense Adjustments to Operating Income (Loss)	35.7	2.5	—	38.2
Operating Income (Loss) (Non-GAAP)	$ 598.0	$ 134.0	$ 6.1	$ 738.1

Six months ended June 30, 2022 *(in millions)*	Gas Distribution	Electric	Corporate & Other	Total
Operating Revenues (GAAP)	$ 2,184.1	$ 867.6	$ 4.8	$ 3,056.5
Adjustments:				
Weather - compared to normal	(3.0)	(8.3)	—	(11.3)
FAC refunds to customers[1]	—	8.0	—	8.0
Operating Revenues (Non-GAAP)	$ 2,181.1	$ 867.3	$ 4.8	$ 3,053.2
Operating Expenses (GAAP)	$ 1,592.7	$ 695.8	$ 24.4	$ 2,312.9
Adjustments:				
NiSource Next initiative[2]	2.1	0.6	—	2.7
Massachusetts Business related amounts[3]	(105.0)	—	—	(105.0)
Operating Expenses (Non-GAAP)	$ 1,695.6	$ 695.2	$ 24.4	$ 2,415.2
Operating Income (GAAP)	$ 591.4	$ 171.8	$ (19.6)	$ 743.6
Total Revenue and Expense Adjustments to Operating Income	(105.9)	0.3	—	(105.6)
Operating Income (Non-GAAP)	$ 485.5	$ 172.1	$ (19.6)	$ 638.0

See footnote descriptions contained with Schedule 1A

NiSource Inc.

Schedule 3 - Reconciliation by of Net Cash Flows from Operating Activities to FFO to Debt (Adjusted)

(Non-GAAP) (*unaudited*)

Annual FFO/Debt Reconciliation

($ in millions)

	2022	2021
Net Cash Flows from Operating Activities	1,409.4	1,217.9
Changes to Working Capital		
- Accounts Receivable	(216.3)	(40.3)
- Inventories	(258.9)	(112.9)
- Accounts Payable	165.0	54.9
- Exchange gas receivable/payable	57.8	(114.2)
- Other accruals	73.4	43.0
- Prepayments and other current assets	(9.8)	(36.6)
Other Adjustments		
- 50% of Preferred Dividends (Series A & B)	27.6	27.6
Funds from Operations (Adjusted)	**1,570.7**	**1,396.5**
Long-term debt	9,523.6	9,183.4
+ Current portion of long-term debt	30.0	58.1
+ Short-term borrowings	1,761.9	560.0
Other Adjustments		
+ 50% Preferred Equity (Series A & B)	440.0	440.0
Total Adjusted Debt	**11,755.5**	**10,241.5**
FFO to Debt (Adjusted)	**13.4%**	**13.6%**

NOTE: Methodology will be adjusted for the Minority Interest transaction going forward